



AZERBAIJAN STATE UNIVERSITY OF ECONOMICS

DEPARTMENT: MASTER OF BUSINESS ADMINISTRATION

PROGRAM: MBA



The purpose of the MBA program is to:

- prepare professionals with higher education who accept responsibility, meet international standards, loyal to national traditions, possess the ideology of Azerbaijanism, democratic principles, business ethics, have creative, innovative, and independent mindset;
- prepare competent professionals who possess theoretical knowledge and practical skills, are capable of assessing innovations with modern mentality;
- help prepare graduate professionals to improve their leadership quality, internalize systematic knowledge, skills, and management habits, advance their education continually, investigate modern business information, promote to top positions by equipping them with analytical thinking style, decision making capabilities in modern society;
- provide graduate professionals with business ethics knowledge, presentation and time management skills, form their entrepreneurial logic, and efficiently integrate them to labor markets;
- teach students how to lead firms and organizations, work with personnel in a team setting, make creative and argued decisions and internalize these skills;
- manage structural and activity based changes in not for profit, profit and governmental organizations and predict expected trends in regulatory and business environment;
- award successful graduates with MBA degree and all the rights and privileges related to this degree;
- train the professors and staff to advance their specialization using exchange programs etc.;
- The MBA Department initiates the application of know-hows in education, continues the international relations, develops the brand and forms the image of the program.

MBA program length and location:

Accounting specialization of the MBA program lasts for 4 semesters within 2 academic years.

The course requirement is 11 core courses (66 credits), 3 electives (18 credits) and a capstone project (12 credits), total 96 ECTS (European Credit Transfer System) credits.

Converted to US credit system the course requirement is 11 core courses (33 credits), 3 electives (9 credits) and a capstone project (6 credits), 48 credits in total.

Courses are taught in fall, spring and summer semesters three times a week. University is located in Istiglaliyyat Street 6, AZ1001, Baku Azerbaijan. Contacts: e-mail: mba@asue.edu.az, tel/fax + (99412) 497 62 67

Admission requirements to the program:

Baccalaureates having a minimum of 2 years of work experience with different backgrounds (economics, commerce, mathematics, engineering, medicine etc.) are eligible to join the

MBA program. Eligible international students are accepted to the program based on a contract signed between both parties (university and potential student). Local students are required to pass a uniform state attestation exam before applying to the MBA program. Potential students are required to provide a proof of English language skills along with academic eligibility.

Advantages of teaching methods in the MBA program:

The MBA program seeks to improve students for their leadership skills, prepare them to master systematic knowledge, capabilities and management skills, enhance their professional competence, investigate complex business information, learn analytical thinking and decision-making skills, nourish student's entrepreneurial mind, teach them business ethics, presentation and time management skills. This program prepares students to occupy top positions in organizations with different cultures. Case studies, presentations, time management skills, group/individual projects, and business games along with theoretical approach complement a rigorous program. The program also aims at teaching students with change management skills peculiar to non-government, not-for-profit and commercial organizations along with proactive thinking style to project scenarios in a regulatory environment. Students will be graded through midterm, class attendance, participation, home works, and final examinations.

Lecturers/Professors of the MBA Program:

Along with full time faculty members of the Azerbaijan State University of Economics the MBA program benefits from scientific and practical potential of professors and lecturers with top academic and managerial background whether in public, government, or private. The program also invites academicians from high ranked universities around the globe and takes advantage of their scientific knowledge and practical potential.

Diploma:

Magistrates who maintain excellent, good, or satisfactory academic standing and graduate from the MBA program receive their MBA degree with all the rights and privileges related to this degree

Core Courses

- | | |
|---------------|---|
| 1. SMO 652 | Leadership and Organizational Behaviour |
| 2. MGTSC 501 | Statistics for Business and Economics |
| 3. BUEC 501 | Business in the Global Environment |
| 4. ACCTG 501 | Financial Reporting and Control (FRC) |
| 5. FIN 502 | Corporate Finance |
| 6. MARK 502 | Marketing Strategy |
| 7. OM 502 | Operations Management |
| 8. SMO 502 | Strategy, Organization and Innovation |
| 9. ECON 503 | Managerial Economics |
| 10. ACCTG 502 | Management Accounting |
| 11. ACCTG 503 | Financial Accounting |

Specialization: Management 3 major electives

1. SMO 626 Global Business Management
2. SMO 613 Creativity and Innovation
3. HRM 621 Management of Human Resources
4. SMO 604 Innovation and Technology Management
5. SMO 606 Managing Digital Business
6. SMO 607 Managing Change in Organizations
7. SMO 610 Business Transformation and Project Management
8. SMO 628 Designing Competitive Organizations
9. BLAW 631 Legal Aspects of Management
10. SMO 634 Technology and Global Competition

Specialization: Accounting 3 major electives

1. ACCTG 613 Valuation and Security Analysis
2. ACCTG 621 Accountig, Strategy and Control
3. ACCTG 631 Financial Reporting in Capital Markets
4. SMO 635 Design thinking and innovation
5. SMO 601 Designing Competitive Organizations
6. ACCTG 617 Business Analysis and Valuation Using Financial Statements
7. ACCTG 610 Auditing (Global audit methodology)
8. ACCTG 651 Independent Audit Opinions and their Forms
9. ACCTG 662 Audit Engagements, risk assessment, and audit evidence
10. ACCTG 644 Auditor's Professional Responsibilities, Audit documentations and IT effects

Specialization: Marketing – 3 major electives

1. MARK 520 Digital Marketing Strategy
2. MARK 530 International Marketing
3. MARK 525 Firms, Markets and Crises
4. MARK 632 Pricing Strategy
5. MARK 550 Enterprise Development
6. SMO 635 Design Thinking and Innovation
7. MARK 615 Retailing
8. MARK 644 Strategic Marketing in Creative Industries
9. MARK 677 Marketing Researches
10. SMO 634 Technology and Global Competition

Specialization: Finance – 3 major electives

1. FIN 645 Financial risk management
2. FIN 620 Financial Management of Smaller Firms
3. FIN 635 Portfolio Management
4. FIN 650 Applied Corporate Finance
5. FIN 615 Securities trading and financial markets
6. FIN 644 International Finance
7. FIN 632 Bank Management

- | | |
|--------------|--|
| 8. ACCTG 610 | Auditing (global audit methodology) |
| 9. FIN 614 | Investments |
| 10. FIN 637 | Fixed Income Securities and Credit Markets |

Specialization: Securities – 3 major electives

- | | |
|------------|--|
| 1. FIN 652 | Analytical tools in Portfolio Management |
| 2. FIN 615 | Trading Securities and Financial Markets |
| 3. FIN 634 | Options Analysis and Financial Derivatives |
| 4. FIN 624 | Multinational Corporate Finance |
| 5. FIN 618 | Quantitative Analysis for Decision Making |
| 6. FIN 632 | Alternative Investments |
| 7. FIN 614 | Investments |
| 8. FIN 637 | Fixed Income Securities |

Specialization: International Business – 3 major electives

- | | |
|-------------|------------------------------------|
| 1. BUEC 644 | International Business environment |
| 2. SMO 635 | International Management |
| 3. FIN 644 | International Finance |
| 4. BLAW 642 | International Business Law |
| 5. BUEC 510 | Comparative Business systems |
| 6. MARK 614 | International Marketing |
| 7. BUS 640 | Global Supply Chain Management |
| 8. SMO 634 | Technology and Global Competition |

Specialization: General MBA - 3 major electives

- | | |
|------------|--|
| 1. SMO 631 | Innovation and New Business Ventures |
| 2. SMO 621 | Small Business Management |
| 3. SMO 656 | Leadership, Change, and Responsibility |
| 4. FIN 621 | Modern Financial Systems |
| 5. FIN 601 | Designing Competitive Organisations |
| 6. SMO 634 | Technology and Global Competition |

Specialization: Human Resources Management – 3 major electives

- | | |
|------------|---|
| 1. HRM 501 | Models of Human Resource Management |
| 2. HRM 620 | Recruitment, Selection and Organizational Learning |
| 3. HRM 601 | Employee Performance Management |
| 4. HRM 603 | Strategic International HR Management |
| 5. HRM 615 | Qualitative Research Methods in Human Resource Management |
| 6. HRM 602 | International Business Ethics and Corporate Governance |
| 7. HRM 634 | Technology and Global Competition |

Capstone paper – Topics related to specialization.