**Exam questions for Management**

**1021.1022 qr**

*Teacher: Ph.D. Aghayeva Konul.*

1 Who are the managers and where do they work?

2. Types and level of Managers

3. The process of Management

4. The seventeen managerial roles

5. Five key managerial skills and ways of their developing.

2 Early Management

7. Classical Approach to management

8. Behavioral Approach to management

9. Quantitative Approach to management

10. Contemporary Approaches to management

3 The omnipotent and symbolic views of management

12. The External Environment

13. How the external environment affects managers

14. The nature of organizational culture

15. How Employees Learn Culture and how Culture Affects Managers

4 Main forms of International Management

17. Challenges Facing the Global Managerial Worker

18. Methods of Entry into World Markets

19. Success Factors in the Global Marketplace

20. The Scope, Competitive Advantage, and Potential Problems of Managing Diversity

21. A General Framework for Planning

22. The Nature of Business Strategy

23. The Development of Business Strategy

24. Levels of Strategy, Competitive Forces, and Types of Strategies

25. Operating Plans, Policies, Procedures, and Rules

26. Nonprogrammed versus Programmed Decisions

27. Steps in Problem Solving and Decision Making

28. Bounded Rationality and Influences on Decision Making

29. Group Problem Solving and Decision Making

30. Creativity and Innovation in Managerial Work

31. Forecasting Methods in Planning and Decision Making

32. Gantt Charts and Milestone Charts in Planning and Decision Making

33. Program Evaluation and Review Technique in Planning and Decision Making

34. Break-Even Analysis in Planning and Decision Making

35. Decision Trees and Inventory Control Techniques in Planning and Decision Making

36. Pareto Diagrams for Problem Identification

37. What is the Strategic Management Process

38. Corporate Strategies

39. Competitive Strategies

40. Current Strategic Management Issues

41. Designing Organizational Structure

42. Mechanistic and Organic Structures

43. Contingency Factors Affecting Structural Choice

44. Traditional Organizational Designs

45. Contemporary Organizational Designs

46. The Talent Management Model and Strategic Human Resource Planning

47. Recruitment process of the Talent Management

48. Selection process of the Talent Management

49. Orientation, Training, and Development in Talent Management

50. Performance Evaluation (or Appraisal) in Talent Management

51. The Link between Leadership and Management

52. Power and Authority in Leadership

53. Characteristics, Traits, and Behaviors of Effective Leaders

54. Leadership Styles

55. Transformational and Charismatic Leadership

56. Leadership during Adversity and Crisis

57. The Relationship between Motivation, Performance, and Engagement

58. Early theories of motivation

59. Contemporary theories of motivation

60. Current issues in motivation

61. The nature and functions of communication

62. Steps in communication process

63. Barriers to Communication

64. Overcoming Barriers to Communication

65. Organizational communication

66. Direction of communication flow

67. Organizational communication networks

68. Workplace design and communication

69. Information Technology and communication

70. Communication issues in today’s organizations

71. The foundation of control

72. The Control Process

73. Controlling for Organizational Performance

74. Tools for Measuring Organizational Performance

75. Contemporary Issues in Control