Mid term 2

Department of Languages

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Questions

1.What is Merchandise, Freight, Letter of credit?

2.Write about Certificate of Manufacture and Inspection, incoterms FOB,CFR,CFI.

3.Define the words :Customs, Customs Broker, Bonded Warehouse

4. What is Bid? Give definitions of “trade at” and “close at”. Write about flash trading.

5.Bear and Bull Market. What is their difference? What is Blue Chip?

6.Write about trade groups, association, stock market and ISO.

7. Give all the words related money like: Loose or spare change, grand or K, e-cash, ATM, fivers, tenners , bucks.

8. What is Trade? Write about International Trade.

9. Write 5 word combinations with "trade" and define them. What GDP and GNP?

10. Write about business culture of Italy.  
11. Write about business culture of United Arab Emirates.  
12. Write about business culture of Brazil.  
13. Write about business culture of South Korea.

14.Give definitions of the following idioms: to see eye to eye, a real eye opener, to be thrown in at the deep end, to get into hot water, to put one's feet in it, to get on like a house on fire, to be like a fish out of water

15. Give definition of the following economic term: consumer spending. dividend, international division, stock market, revenue, tax refunds. What is the difference between money and value?

16. Give the definitions of the following words: decline, double, triple, fall, fluctuate

17. What is gross margin, dividend, forecast, pre - tax profit, investment, subsidy, earning-per share, revenue, bankruptcy, stocks

18.Main documents used in International Trade. Define each of them.

19.What are Bill of Lading and pro-forma invoice?

20.What is the relationship between Market and Trade?

21.Which indices (Index/indices) of Trade you can indicate?

22. How do many countries protect their local products? What is protectionism?

23. What is culture? Give all possible definitions.

24. What is incoterm?

25. What is Business Culture?