

3901_Ä°_Æyani_Yekun imtahan testinin sualları**Fənn : 3901 Xarici dil - 1**

1 Complete the sentence: Price cut is

- the process of planning, designing and pricing
- a reduction in price
- an increase in price
- government efforts to limit price increases
- a good period for sellers, when prices are rising quickly

2 Complete the sentence: The major instrument of any financial system is the

- balance sheet
- budget
- Funds
- contract
- benefit

3 Complete the sentence: forecasting is the most fundamental step in the process of budget preparation.

- economic entity
- revenue and expenditure
- thrift institution
- finance company
- pension fund

4 Complete the sentence: A brand is.....

- the process of planning ,pricing and designing
- a name that company gives to its products.
- deciding what to sell
- a company's products, as a groups
- a company's products of a particular type

5 Complete the sentence: If the company needs to raise more capital for expansion it might issue

- capital
- new shares
- profits
- shareholders
- dividends

6 Complete the sentence: The company may turn some of its into capital.

- elapse
- profit
- dividend
- equity capital

- share

7 Complete the sentence: Copyright infringement is

- the law relating to designs ,ideas etc. that belong to someone.
- when someone uses another's text, pictures etc. without permission
- designs, ideas that belong to someone
- a payment to the owner of a design, or to an author
- an arrangement between the owner of a design and someone else, allowing them to use the design for money

8 Complete the sentence: Companies often issue such shares instead of paying dividends to the

- elapse
- shareholders
- producers
- profits
- agents

9 Complete the sentence: Selling on the Internet is called

- retail
- e-commerce
- market
- shop
- warehouse

10 Complete the sentence: can refer to the materials and components used to make products.

- promoting
- goods
- designing
- advertising
- production

11 Match the sentence with the correct definition: Doing things as quickly and cheaply as possible, without waste.

- custom-built production
- lean manufacturing
- overproduction
- mass production
- mass collaboration

12 Complete the sentence: At different ... of time and in different ... of the world many different ... have served as money.

- commodities,periods,parts
- periods,parts,commodities
- periods,commodities,parts
- commodities,parts,periods

- parts,periods,commodities

13 Complete the sentence: ... and expenditure ... is the most fundamental step in the process of ... preparation.

- forecasting,revenue,budget
- revenue,forecasting,budget
- budget,revenue,forecasting
- forecasting,budget,revenue
- budget,forecasting,revenue

14 Complete the sentence: Sales revenue is.....

- sales aimed for in a particular period.
- money got from sales
- the number of things sold
- increase in sales
- statistics showing the amount sold

15 Complete the sentence: The type of life assurance is called.....

- sickness benefit
- endowment
- relief
- retirement
- allowance

16 Complete the sentence: Premiums for whole life assurance are paid.....

- every week
- quarterly or annually
- once a month
- every six months
- every other month

17 Choose the synonym of the word particularly

- verbally
- specially
- notably
- accordingly
- closely

18 Soal: Choose the synonym of the word: contribution

- disturbance
- promotion
- division
- competition
- objection

19 Choose the synonym of the word ensuing

- supply
- posterior
- accurate
- total
- proper

20 Complete the sentence: You won't receive high salary, when you sell something we pay you.

- credit
- commission
- money
- card
- salary

21 Complete the sentence:of money is one of oldestin history.

- fibro, thread
- counterfeiting, crimes
- features, crimes
- currency, -----
- , established

22 Complete the sentence: The establishing of Secret Service curtailed to a certain extent but thisstill exist.

- made, local
- counterfeiting, crime
- measures, printing
- counterfeiting, history
- banknotes, print

23 Complete the sentence: Fineness of gold is very often shown in

- equal
- carat
- stone
- grantee
- ruby

24 Complete the sentence: Shareholders receive periodic payments called

- capital
- dividends
- equity
- hold shares
- small proportion

25 Complete the sentence: means the money of a foreign country.

- shares
- currency
- duty
- checks
- draft

26 Complete the sentence: He made an ..., sending in his ... and ... explaining why he wanted the ... and why he was the right person for it.

- Visa,cv,letter,apply
- application, Cv, covering letter, job
- CV, covering letter, job, application
- Covering letter, CV, job, application,
- job, Application, covering letter, CV

27 Complete the sentence: According to the purpose and contents, ... can cover goods, services, licences, patents, technology and know-how.

- terms
- contract
- pressure
- letter
- commercial invoices

28 Complete the sentence: Actually gold is used as..... .

- maple
- coins
- eagle
- alloy
- bar

29 Complete the sentence: It can issue new shares at no cost to the existing

- market
- shareholders
- loans
- profit
- outflow

30 Choose the synonym of the word ‘liability’

- enterprise
- debt
- asset
- balance
- payment

31 Choose the synonym of the word commodity

- finance

- goods
- price
- option
- term

32 Choose the synonym of the word expense

- income
- expenditure
- profit
- benefit
- tip

33 Complete the sentence: In Great Britain insurance business is conducted by.....

- World bank
- insurance companies
- government
- authorities
- National Health service

34 Complete the sentence: The include medical insurance and a company car.

- salary
- fringe benefits
- bonuses
- wages
- pay

35 Complete the sentence: Why was the IMF set up?

- for implementation of social services
- for encouraging economic cooperation between the nations.
- for paying dividends to the shareholders
- for providing of essential services
- for buying shares in other company

36 Choose the synonym of the word produced

- shortaged
- manufactured
- referred
- automated
- hand-made

37 Choose the synonym of the word schedule

- contract
- time- table
- opinion
- facility

paper

38 Choose the synonym of the word : fake

- embezzlement
- counterfeit
- fraud
- withdraw
- bribe

39 Choose the synonym of the word branch

- develop
- subsidiary
- supermarket
- headquarter
- parent firm

40 Choose the synonym of the word to enhance

- to deserve
- to boost
- to surplus
- to eliminate
- to motivate

41 Complete the sentence: It was not easy to find the right ... to put our goods in.

- business
- warehouse
- claims
- finance
- materials

42 Complete the sentence: The idea is to make a brand and it in customers' minds.

- last
- keep
- make
- do
- have

43 Choose the correct answer: Who is street vendor?

- someone who collects premiums weekly
- someone who sells things especially on the street
- someone who heads a department or an organization
- someone who puts the client in touch with the insurer
- someone who collects premiums weekly

44 Complete the sentence: The meaning of the word to invent is ...

- the practical or industrial use of scientific discoveries.
- to design and make something for the first time
- to think of new ideas, methods, products, etc.
- to make a new idea successful
- to make plans or drawings for how something is to be made.

45 Complete the sentence: The insured is to pay a the size of which is stated in the policy.

- credit
- premium
- dividend
- benefits
- grants

46 Complete the sentence: Human resources department deals with...

- buying company's product
- pay and recruitment
- technical support
- supporting company's activities
- carrying out the work of a company

47 Complete the sentence: ... are a company's debts to supplier, lenders, and tax authorities.

- marketing
- liabilities
- capitals
- brands
- assets

48 Complete the sentence: Demoting is ...

- making someone to leave his job
- giving someone a lower rank or a less important job
- ending or stopping something
- reducing the total number of employees at a company through
- telling someone they can no longer work at his job

49 Choose the correct answer: Why IMF is described as a fund?

- It issues a company's share
- It holds a stock of national currencies
- It contributes more than poor countries
- It puts the borrower in touch with the saver
- It determines the exchange rates

50 Complete the sentence: Another name for the human resources department is the

- trade unions
- personnel department
- administrative staff

- support staff
- labor unions

51 Complete the sentence: People with a particular ability to do something well are.....

- motivated
- skilled
- manual
- cheap
- unskilled

52 Choose the opposite of the word reduce

- insecurity
- increase
- outside
- negative
- hire

53 Choose the synonym of the word promotion

- hire
- support
- outside
- negative
- increase

54 Choose the correct answer: Why does company issue the bonus issue?

- instead of interest
- instead of paying dividend
- instead of tax
- instead of share
- instead of capital

55 Choose the correct answer: What kind of new security features were added to the USA dollars?

- weak thread embedded in the paper
- invisible thread embedded in the paper
- visible thread embedded in the paper
- transparent thread embedded in the paper
- strong thread embedded in the paper

56 Complete the sentence: To achieve means

- to strength
- to succeed in doing something
- to fail
- to fail to finish
- responses

57 Complete the sentence: A period of ten years is called ...

- trace
- decade
- percent
- benefits
- cycle

58 Make the statements putting words in correct order: goods, usually, are, issued, after, commercial, invoices, shipped

- Commercial, invoices, usually, are, issued, after, shipped, are, goods.
- Commercial, invoices, are, usually, issued, after, goods, are, shipped.
- Commercial, invoices, are, usually, issued, shipped, are, after, goods.
- Commercial, invoices, usually, are, shipped, are, issued, after, goods.
- Commercial, invoices, are, issued, after, goods, are, usually, shipped.

59 Choose the synonym to the word. allow

- require
- let
- promote
- find
- refer

60 Choose the synonym of the word: accidents

- vacants
- Causes
- losses
- grants
- parts

61 Choose the correct answer: What are assets?

- provide goods, organize promotions
- have value or the power to earn money
- are a company's debts to supplier, lenders, and tax authorities.
- are reduction in the amount
- are when famous people recommend a product

62 Choose the correct answer: Which of the expressions is closest in meaning to the word depreciation

- assets
- amortization
- financial year
- financial year
- balance sheet

63 . Complete the sentence: Intangible assets are...

- reduction in the amount
- company's good reputation with existing customers and
- equipment, machinery, land
- money in the bank, investments
- a company's debts to supplier, lenders

64 Complete the sentence: Oil prices are traditionally quoted in.....

- dinar per barrel
- US dollars per barrel
- pound sterling per barrel
- euro per barrel
- swiss franc per barrel

65 Choose the synonym of the word steadily

- previously
- constantly
- unexpected
- equitable
- equally

66 Choose the correct answer: Which of them doesn't refer to the sources of loan?

- trade credits
- loan credits
- overdrafts
- bills of exchange
- hire purchases

67 Complete the sentence: The feeling that people may not be in their job for long is.....

- learning curve
- job insecurity
- flexibility
- glass ceiling
- limited liability

68 Complete the sentence: Corporateis the way a company's employees think and act.

- logo
- culture
- image
- ladder
- profit

69 Choose the correct answer: What do the main benefits of insurance include?

- customs declarations
- unemployment benefits or relieves
- veterinary certificates

- third party claims
- bill of lading

70 Choose the correct answer: What is a counterfeiting?

- change
- false money
- paper money
- currency
- coins

71 Choose the correct answer: What is budget?

- The budget is a provision of money and financial system is a network of institutions.
- The budget is an estimate of national revenue and expenditure for the ensuing fiscal year
- The budget is financial intermediaries.
- The budget is a provision of essential services
- The budget is an encouragement or control.

72 Choose the correct answer: What is investment trusts?

- They are insurance companies, financial houses.
- They are limited companies buying shares in other companies.
- They are short or long term loans.
- They are interests made by policyholders.
- They are worker's contribute.

73 Complete the sentence: We use for the assessing of people's intelligence and personality.

- Headhunting
- Psychometric test
- Test
- Check up
- Control

74 Complete the sentence: evaluates professionally a colleague's work.

- Conductor
- Referee
- Consulter
- Consumer
- Candidates

75 Choose the synonym of the word queue

- plaster
- line
- bill
- store
- truck

76 Complete the sentence: When the price of some commodity increases, consumers will try to use less of it but will want to sell more of it.

- borrower.
- producers
- customer
- auditor
- creditor

77 Choose the correct answer: Which of the words is closest in meaning to the invoicing?

- trade credit.
- billing
- credit policy
- bill of lading
- bill of exchange.

78 Complete the sentence: The Assistant Manager is for the day-today running of the hotel.

- engineer
- responsible
- look after
- attendant
- assistant

79 Choose the correct variant: A software designer in an Internet company. Has to be in the office.

- flight
- work under a flexitime system
- accountant
- post-woman
- teacher

80 Complete the sentence: If people are treated differently from others in an unfair way, they are

- visitors
- discriminated against
- office manager
- shop managers
- bully

81 Complete the sentence: Money is used for buying or

- radio
- selling goods
- job security
- to be getting along
- to feel useful

82 Complete the sentence: Fundraising activities encourage people to give or money, clothes, food or time to help the organization.

- refer
- Donate
- deduct
- effort
- recruit

83 Complete the sentence: Coins are a kind of commodity and pieces of

- economy
- metal
- paper
- book
- cattle

84 Complete the sentence: If the goods are offered on CIF terms

- the price will cover the cost of the goods.
- the price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port of destination.
- the price includes the cost of the goods and transportation expenses to the port of shipment
- the price will cover the cost of the goods and freight to the port destination
- the price includes the cost of the goods and transportation expenses to the railway station only.

85 .Choose the correct answer: What is an overtime ban?

- gives technical help to buyers of the company's products.
- workers refuse to work more than the normal number of hours.
- workers continue to work, but more slowly than usual.
- workers stop working for a time
- department that deals with pay, recruitment.

86 Choose the correct answer: Who are freelancers?

- They buy products or services for their own use.
- They are independent people who may work for several different companies
- They headhunt people for very important job.
- They give technical help to buyers of the company's products.
- They head a department or an organization.

87 Choose the correct answer: Which of the expressions is closest in meaning to the expression compensation package ?

- stock options
- remuneration package
- fringe benefits
- severance package
- share options

88 Choose the synonym to the word: precise

- keen

- accurate
- polite
- rigid
- persuasive

89 Choose the correct answer: What is the investment?

- describing the activity of trying to sell more and be more successful.
- expenditure on productive capital goods.
- simply an addition to the circular flow of income.
- the total level of productions of goods and services.
- production of materials and goods.

90 Match the headline with the correct article: Food shortages hit Eastern Africa.

- There has been too much building in the city centre and now there is a lot of office space standing empty...
- Rainfall has been below average in Eastern part of Africa for the past five years. Not enough food has been grown...
- Overall production in the country rose by five per cent last year...
- Too much oil has been produced recently in relation to world demand...
- The plant's capacity is 3000 computers a week and it's producing 3000...

91 Match the sentence with the correct definition: Many supermarkets run competitions and offers to encourage people to buy from them.

- loyalty cards
- promotions
- special offer
- free gift
- free sample

92 Match the sentence with the correct definition: Yesterday I bought two kilos of apples for half the usual price.

- loyalty cards
- special offer
- promotion
- free gift
- free sample

93 Complete the sentence: Firms controlling activities in several nations have been known as multinational enterprises or

- foreign indirect investment
- transnational corporations
- international diffusion
- international capital flows
- international economic development

94 Choose the correct answer: What do expansion of international capital flows contribute?

- lodge an appeal
- the removal of exchange control and financial deregulation
- labour migration
- managerial control
- preliminary analytical review

95 Complete the sentence: Selling on the..... is called e- commerce.

- traditional retailing
- Internet
- radio
- commercial TV
- shopping card

96 Choose the wrong variant. The sources of loans are as followings:

- trade credits
- letter of advice
- bill of exchange
- hire purchases
- leasing

97 Match the word to its definition. A payment made to the owner of a design by someone else who uses it.

- proprietary information
- royalty payment
- copyright infringement
- intellectual property
- patent application

98 Complete the sentence: In-person can show an example or sample of a new product, but they are expensive.

- market
- surveys
- edge
- trials
- rollout

99 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- proprietary information
- illegal download
- patent application
- intellectual property
- copyright infringement

100 Complete the sentence. One of the risks which is usual for businesses and private individuals is the destruction of property by

- grant
- fire
- policy
- burglary
- vehicle

101 Complete the sentence: Overtime is usually in the UK.

- sold
- paid
- called
- asked
- closed

102 Complete the sentence: If the law is broken criminal proceedings may

- abolished
- start
- Derived
- capitalized
- tasted

103 Complete the sentence: The US dollar is the most counterfeited

- paper
- currency
- add
- a book
- property

104 Complete the sentence: The way that an employee is doing their job is discussed at performance
– regular meetings with their manager.

- process
- reviews
- dispute
- fund
- training

105 Match the word to its definition. Someone who starts a company.

- surgeon
- founder
- mogul
- victim
- sole trader

106 Complete the sentence: Company has spend a large of money on their new site.

- share
- amount

- deal
- charity
- piece

107 Chose the correct answer: What is the product portfolio?

- making a product available for sale
- a company`s products considered together and in relation to one another
- the stages in the life of a product
- a list of a company`s products
- a series of advertising for a particular product

108 Complete the sentence: Benchmarking can be seen as another form of – people and companies working together.

- standartization
- collaboration
- customization
- infringement
- efficiency

109 Complete the sentence:.....specialize in supplying short term loans, they are prepared to make loans for longer periods.

- Institutions
- Banks
- Pension funds
- Finance houses
- Investment trusts

110 Complete the sentence:..... issue units.

- Finance house
- Unit trusts
- Investment trusts
- pension funds
- insurance companies

111 Complete the sentence: According to the purpose and contents, contracts can cover

- effect, legal
- goods, services, licences
- inflation, reasons
- coins, money
- sheet, balance, sheet

112 Complete the sentence:..... carries passengers and goods.

- artist
- commercial airline
- corporate

- profit
- commercial ladder

113 Complete the sentence: To remove is

- to ask
- to take off
- to apply
- to stare
- to return

114 Complete the sentence: Credibility is

- currency
- possibility
- figures
- judgement
- mankind

115 Complete the sentence: The aim of producing companies is to obtain

- grow
- higher profits
- machines
- failure
- raise

116 Choose the correct answer: What is the most obvious source of finance for the well-established firm?

- deposit
- own profits
- capital
- property
- trade credit

117 Choose the correct answer: Which of the following is not a function of public finance?

- the provision of essential services
- implementation of corruption
- the encouragement of the growth of economy as a whole
- the implementation of social policy in respect of social services
- the control of particular sectors of the economy

118 Choose the correct answer: Who is a buyer?

- Who makes an audit
- A person who buys something .
- A person sells something .
- Who works in his own business
- Who works for several different companies

119 Choose the correct answer: What is a scarce resource?

- labour resources
- limited commodity
- unlimited commodity
- daily product
- undemandable product

120 Choose the correct answer: Which of the sentences is not true?

- ent trusts buying shares in other companies.
- Investment trusts are limited company.
- Finance houses provide business with loans
- ales describes what a business sells and the money it gets for it.
- nit trusts issue shares.

121 Complete the sentence: If people are treated differently from each other in an unfair way, they are.....

- bleeding red ink
- descriminated against
- made redundant
- got outplacement
- written down

122 Complete the sentence: is one for the whole of the normal working week.

- off work
- a full-time job
- out-of- job
- a part-time job
- temporary job

123 Complete the sentence: She leaves home for work at 8 and she drives

- in work
- to work
- Work
- after work
- before work

124 Complete the sentence: Luckily, I am never ill and I could never take the time.....work.

- in
- off
- up
- before
- of

125 Choose the correct expression: Librarian is required for public library from 2p.m. to 6 p.m.

- Before work

- A part time job
- A permanent job
- Full job
- Out of work

126 Complete the sentence: A system in a company which means we can work when we want is called.....

- demanding
- flexitime
- work overtime
- clocking on
- involving

127 Choose the synonym of the word: launch

- hire
- start
- close
- prepare
- accumulate

128 Complete the sentence: People who are self-driven are.....

- have flexible work
- good at working on their own
- work in shifts
- have temporary work
- work part-time

129 Choose the opposite of the word intricate

- contrary
- simple
- sharp
- available
- gradual

130 Choose the opposite of the word abrupt

- poor
- gradual
- sharp
- limited
- modern

131 Choose the opposite of the word isolated

- gradual
- total
- separate
- equitable

intensive

132 Choose the opposite of the word internal

- maximum
- external
- exportal
- importal
- minimal

133 Choose the opposite of the word minimal

- gradual
- maximum
- exportal
- importal
- external

134 Match the word combination to its definition. To get knowledge through doing things.

- to wind up
- to acquire experience
- to apply for
- to turn down
- to make redundant

135 Complete the sentence: It is characteristic of any society that.....

- when economic resources satisfy the wants and are limited scarce.
- when wants of people are growing the economic resources are limited and scarce
- when wants required economic resources scarce
- when wants of people are growing.
- when wants are limited and scarce.

136 Complete the sentence: One of the main laws of the market is ...

- labour force.
- the law of supply and demand.
- employment.
- stable prices.
- scarcity.

137 Complete the sentence: Paper money first came into use ...

- in the form of banknotes.
- in the form of receipts
- in exchange for deposits.
- in the form of silver.
- in the form of gold coins.

138 Complete the sentence : Economic resources may be classified as ...

- economic and labour resources.
- material and labour resources.
- material and capital resources
- labour force and entrepreneurship.
- capital and raw materials.

139 Complete the sentence: In different parts of the world many different commodities

- should be portable.
- have served as money.
- called wampum.
- threaded into strings.
- superseded by precious metals.

140 Complete the sentence: Finance is

- the provision of essential services.
- the provision of money when it is needed.
- the network of institutions.
- the economic system.
- the budget.

141 Complete the sentence: The financial system is

- the network of economic entities.
- the network of institutions.
- the network of firms and households.
- the network of units of government
- the network of funds.

142 Complete the sentence: provide finance for companies

- The community through taxes
- Many important financial institutions
- The major instruments of any financial system
- The provisions of essential services
- The encouragement or control of particular sectors

143 Complete the sentence: Among insurance documents

- there are commercial invoices.
- there are Insurance policies and Insurance certificates.
- there are customs declarations.
- there are consular invoices.
- there are Import license.

144 Choose the opposites: 1. profit. 2. expenditure. 3. ownership. 4. obvious.

- 4.2
- 1.2
- 2.3

- 3.4
- 1.4

145 Choose the synonyms: 1. property. 2. obvious. 3. hire. 4. ownership.

- 1.2
- 1.4
- 2.3
- 1.3
- 3.4

146 Complete the sentence: operate in a very similar manner to investment trusts.

- trade balance
- unit trust
- investment trusts
- insurance companies
- pension funds

147 Choose the correct pair of synonyms:

- competition – running
- to demand – to require
- to utilize – to tend
- to solve – to provide
- important – improvement

148 Choose the correct pair of synonyms:

- monetary – expenditure
- total – common
- consumer – seller
- to sell – to produce
- to supply – to conform

149 Choose the opposite for the word: revenue

- saver
- expenditure
- income
- goal
- tax

150 Choose the correct logical ending: When expenditure exceeds the revenue.....

- provision of money rises.
-the budget has a deficit.
- ... the budget grows
- people get credits and loans
- country's economy grows

151 Choose the synonyms: 1 essential. 2 tax. 3 major. 4 comprise. 5 main .

- 1,2,4
- 1,3,5.
- 1,2,5
- 1,4,5
- 2,4,5

152 Complete the sentence: The budget is.....

- schemes of business.
- an estimate of national revenue and expenditure for the ensuing fiscal year.
- the money in the bank
- the money in economic entities
- work in insurance companies

153 Choose the synonyms: 1 revenue. 2 estimate. 3 income. 4 goal.

- 1.2
- 1.3
- 2.3
- 3.4
- 1,4.

154 Choose the synonym of the word project

- newspaper
- plan
- shell
- paper
- magazine

155 Complete the sentence: Industrial assurance policies are usually for

- small houses
- small amounts
- large amounts
- ownership
- large houses

156 Complete the sentence: The premiums are collected weekly by the.....

- costumer
- company's agents
- policy holders
- share holders
- consumer

157 Choose the correct answer: What is the name of the biggest life assurance company in Great Britain?

- House assurance

- Prudential assurance
- Car assurance
- Industrial assurance
- Life assurance

158 Choose the correct answer: How many times are premiums for endowment paid?

- every 4 years.
- quarterly
- weekly
- four times a month
- two times a year

159 Choose the correct answer: What branch of life assurance do you know?

- car assurance
- industrial assurance
- real estate assurance
- capital
- trade

160 Choose the correct answer: What do the financial institutions provide for companies?

- pensions
- finance
- fax
- shares
- cars

161 Choose the correct answer: What is the one of the main branches of insurance?

- endowment assurance
- life assurance
- car assurance
- house assurance
- industrial assurance

162 Choose the correct answer: Whom are the regular premiums paid by?

- photographers
- policy holders
- policemen
- doctors
- teachers

163 Choose the correct answer: What is money?

- it keeps prices close to costs
- it is an asset that serves as a means of payment
- it is an instrument of tax
- it is a loan

- it serves as the mechanism of market economy

164 Choose the right statement:

- Shell money was durable.
- Shell money was used by early settlers in North America.
- Shell money was used by bankers.
- Shell money was used by borrowers in different parts of the world.
- Shell money was used by goldsmiths.

165 Choose the synonym of the word token

- securitez
- coin
- banknote
- receipt
- goods

166 Choose the correct answer: What serves as money today?

- perks
- coins and bills
- shells
- pelts
- fur

167 Choose the correct answer: What has served as first money?

- steel
- leather
- paper
- check
- invoice

168 Choose the correct answer: What is the difference between investment trusts and unit trusts?

- unit trusts offer discounts to shareholders
- unit trusts are not limited companies but investment trusts are
- unit trusts are limited companies but investment trusts aren't.
- unit trusts coordinate finance
- unit trusts provide borrowers with credit.

169 Complete the sentence: is the type of life assurance.

- occurrence
- endowment
- sum
- agents
- amounts

170 Complete the sentence: The machines are expensive but very – they produce a lot in relation to

what they cost.

- labor-intensive
- cost-effective
- state-of-the-art
- go-slow
- obsolete

171 Complete the sentence: A very wealthy or powerful software

- founder
- tycoon
- developer
- leader.
- captain

172 Complete the sentence: An event resulting in great loss and misfortune is a

- variety
- disaster
- profit
- inefficient
- forecast

173 Complete the sentence: To be careful or certain to do something is

- to grant
- to assure
- to set
- to deduct
- to release

174 Complete the sentence: Someone who starts or founds or establishes his own company is

- partner
- an entrepreneur
- leader
- tycoon
- magnate

175 Complete the sentence: The insurer issues an insurance policy for the.....

- retailer
- insured
- broker
- dealer
- wholesaler

176 Complete the sentence: To donate is

- to organize

- to give a charity or good cause
- to clarify
- to assemble
- to collect

177 Make statements putting the words in the correct order: usually, short-term loans ,within, repayable, years, are, three

- repayable, short-term loans , are, usually, within, three, years
- short-term loans, are, usually, repayable, within, three, years
- are, short-term loans, within, repayable, usually, three, years
- usually, repayable, , within, three, years, are, short-term loans.
- years, three, usually, repayable, , within, are, short-term loans

178 Make statements putting the words in the correct order: different, ways, in, many, provide, financial, money, institutions

- Many, different, ways, in, provide, money, financial, institutions.
- Many, financial, institutions, provide, money, in, different, ways.
- Many, provide, money, in, different, ways, financial, institutions.
- Financial, institutions, many, provide, money, in, different, ways.
- Many, financial, institutions, provide, in, different, money, ways.

179 Match the word combinations: 1) Benefits. a) Ban; 2) Overtime. b) Package; 3) Senior..c) Executive;

- 1-a, 2-b3-c
- 1-b, 2-a,3-c
- 1-c, 2-a 3-b
- 1-c, 2-b 3-b
- 1-a, 2-c3-b

180 Match the word combinations: 1)Management a) Motivated; 2) Self b) Agency; 3) Employment c) Training.

- 1-b, 2-c, 3-a
- 1-c, 2-a,3-b
- 1-a , 2-c, 3b
- 1-c, 2-b, 3-a
- 1-b, 2-a, 3-c

181 Match the words to their definitions: 1)Another name for the human resources department. 2)When people stop working to protest. 3)Everyone working for a company is on its a) Strike b) Personnel c) Payroll

- 1-b, 2-c, 3-a
- 1-b, 2-a, 3-c
- 1-a, 2-b, 3-c
- 1-c, 2-a, 3-b
- 1-c,2-b,3-a

182 Match the words to their definitions: 1)Workers use their hands.2) One of the people working for an organization. 3) When people stop work to complain about something. a) Stoppage b) Employee c) Manual

- 1-b, 2-c, 3-a
- 1-c,2-b,3-a
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

183 Choose the right word and put it in the sentence: This job is so important , I think we need to someone. They've finally a new receptionist. is all the people working for a company. a) Hired b) Headhunt c) Staff

- 1-b, 2-c, 3-a
- 1-b,2-a,3-c
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

184 Choose the right word and put it in the sentence: ... 1.shows financial picture of the firm. 2.The ... to speak another language is now seen as form of a economic power. 3.I get a ... on everything I sell. a) ability b) accounting c)percentage

- 1-b, 2-c, 3-a
- 1-b, 2-a,3-c
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

185 Choose the right word and put it in the sentence: 1.We'd like to see the ... process. 2.The ... of labour satisfied everybody. 3.The ... of this market is usually cheaper than the others'. a) productivity b) product c)production.

- 1-b,2-c,3-a
- 1-c,2-a, 3-b
- 1-b,2-a,3-c
- 1-a,2-b,3-c
- 1-c,2-b,3-a

186 Choose the right word and put it in the sentence: 1.Who is ... for the test of the new equipment? 2.Our machines are ... in operation. 3.The terms of delivery are quite ... for our company. a) reasonable b) responsible c) reliable

- 1-a,2-c,3-b
- 1-b,2-c,3-a
- 1-a,2-b,3-c
- 1-c,2-a,3-b
- 1-c,2-b,3-a

187 Choose the right word and put it in the sentence: 1.We require the goods for urgent 2.Due to your ...they succeeded in business. 3.The ... of our sales has remained stable. a) assistance b)percentage c) delivery

- 1-a,2-c,3-b

- 1-c,2-a,3-b
- 1-b,2-c, 3-a
- 1-a,2-b,3-c
- 1-c,2-b,3-a

188 Complete the sentence: Attainment is

- promotion
- achievement
- leaving
- assuring
- occurrence

189 Complete the sentence: If not enough goods are being produced, there is.....

- a surplus
- a shortage
- a surplus
- mass production
- a glut

190 Complete the sentence: If the goods are offered on FOB terms the price will practically include.....

- the coast of the boards
- the cost of the goods transportation expenses
- expenses exposure
- free over board
- the terms of company

191 Complete the sentence: If the goods are offered on FOR terms the price will include.....

- the coast of the boards on planes
- the cost of the goods and transportation expenses to the railway station
- the cost of covering
- the cost of port to the board
- the cost of price to the ship

192 Complete the sentence: compares our performance to performance levels in other power stations.

- representing goods
- benchmarking
- rivalry
- cooperating
- obtaining

193 Complete the sentence: The law relating to designs, ideas that belong to someone is called.....

- royalty property
- intellectual property
- copyright property

- design property
- patent property

194 Complete the sentence: The occasion when someone uses another's text, pictures is called.....

- innovation infringement
- copyright infringement
- copyright agreement
- intellectual infringement
- proprietary infringement

195 Complete the sentence: The occasion when an inventor asks the authorities to officially recognize an invention as his/her property is called.....

- consumer application
- patent application
- leasing application
- fake application
- property application

196 Complete the sentence: When the prospective buyer receives the offer he carefully.....

- looks for the seller
- studies it
- signs the product
- makes the list
- promotes a new product

197 Choose the right expression: The work finishes after a fixed period.

- permanent job
- temporary job
- full time job
- part-time job
- contemporary job

198 Choose the right expression: Before we employ people, we like to put them in job situations to see how they do the work and fit the corporate ladder.

- corporate ethics
- corporate culture
- corporate logo
- corporate profits
- corporate image

199 Complete the sentence: Life assurance is different from all other branches. It is a comparatively.....

- that the precious for endowment are paid quarterly or annually
- recent type of insurance
- type of occurrence

- that the insured may face the risk against
- not popular form of insurance

200 Complete the sentence: If you do wrong , you are.....

- you continue to work but more slowly than usual.
- sacked
- a go- slow
- collect money from customers.
- work for several different firms.

201 Complete the sentence: is provided for a specified number of years or until the attainment of a certain age.

- the sum assured
- endowment assurance
- whole life assurance
- Industrial assurance
- life assurance

202 Complete the sentence: is given in addition to the bill.

- comission
- tip
- salary
- wage
- bonus

203 Complete the sentence: for various currencies are determined by market forces.

- foreign currencies
- the exchange rates
- exchange currency
- special exchange
- certain sums

204 Complete the sentence: is a company's product of a particular type.

- product placement.
- product range
- product catalogue
- product portfolio
- product positioning

205 Complete the sentence: is the stages in the life of a product and the number of people who buy it at each stage.

- product placement.
- product lifecycle
- product portfolio
- product range

- product positioning

206 Complete the sentence: is how a company would like a product to be seen in relation to its other products.

- product placement.
- product positioning
- product lifecycle
- product portfolio
- product range

207 Complete the sentence: is when a company pays for its products to be seen in films and TV programmes.

- product positioning
- product placement.
- product lifecycle
- product portfolio
- product range

208 Complete the sentence: are prepared to make loans for longer period up to 20 years in certain circumstances.

- pension funds
- banks
- insurance companies
- investment trusts
- unit trusts

209 Complete the sentence: Making televisions refers to Industry

- aerospace
- light
- steel
- heavy
- automobile

210 Complete the sentence: The cost of the heating and lighting is

- indirect cost.
- fixed cost
- direct cost
- variable cost
- overhead cost.

211 Complete the sentence: Bill of exchange enable the company to obtainfrom a bank or discount house.

- trade credit.
- short term finance
- income tax

- overdrafts
- hire purchases

212 Complete the sentence: In some areas the government the number of laws and regulations to encourage business to move there.

- completes
- reduces
- increases
- raises
- rises

213 Complete the sentence: may found a series of companies or start- ups.

- entrepreneurial
- an entrepreneur
- entrepreneurship
- free enterprise
- enterprises

214 Complete the sentence: I'm for co- ordination between design and production.

- respectful
- responsible
- responsibility
- response
- respectable

215 Complete the sentence: There are differentsystems in the world today.

- economize
- economic
- economy
- economics
- economical

216 Complete the sentence: Business is the subject of laws and government....

- regulable
- regulations
- regularity
- regular
- regulate

217 Complete the sentence: is a part of shops with the same name.

- supermarket
- chain store
- convenience store
- deep discounter
- hypermarket

218 Complete the sentence: is a very large shop, mainly selling food.

- hypermarket
- supermarket
- convenience store
- deep discounter
- chain store

219 Complete the sentence: When the goods are expensive it is

- inflation
- upmarket
- price cut
- downmarket
- marketing boom

220 Complete the sentence: Price is the occasion when competing companies reduce prices in response to each-other.

- hike
- war
- boom
- controls
- cut

221 Complete the sentence: Price is a label attached to goods, showing the price.

- hike
- tag
- boom
- controls
- cut.

222 Complete the sentence: The insurer issues for the insured.

- insurance certificates
- insurance policy
- shares
- profit
- the simple document

223 Complete the sentences: In the course of making enquiries and offers, the parties very often.....

- speak about the time limit
- meet to agree upon one or another question
- meet to read a contract
- are afraid cannot agree
- are busy

224 Complete the sentence:.... is the price of one country's currency or commodity (typically gold or silver).

- weakening
- a foreign currency exchange rate
- depreciation
- managed rate regime
- spot exchange rate

225 Complete the sentence: A company's gives a picture of its assets and liabilities at the end of a particular period, usually the 12 month period of its financial year.

- balance of payments
- balance sheet
- bookkeeping
- financial record
- ledger

226 Complete the sentence: is when you buy one product, and you are recommended to buy another product that may go with.

- sales territory
- cross promotion
- clicks and mortars
- Shopping chart
- sales area

227 Complete the sentence: Someone who buys food in a supermarket is a/an

- trader
- customer
- seller
- vendor
- economist

228 Complete the sentence: Someone buying a house is a/an.....

- owner
- purchaser
- client
- trader
- user

229 Complete the sentence: We do not send our employees to various courses, we have ... training.

- motivated
- in-house
- outdoors
- skilled
- outside

230 Complete the sentence: The headhunting agency three candidates for the final interview.

- trained

- selected
- launched
- joined
- signed

231 Complete the sentence: Written tests help to the intelligence and personal qualities of the candidates.

- advertise
- assess
- fire
- offer
- apply

232 Complete the sentence: Our manager is very..... people and we have a very good team.

- self-motivated
- good with
- skilled at
- qualify as
- bad at

233 Match the verb to retire with its definition :

- to stop a worker's employment for a time when there is little work to do
- to stop working when you reach the age when you are officially too old to work
- to reduce the total number of employees at a company through retirements, etc
- to tell someone they can no longer work at their job
- to force someone to leave their job

234 Match the expression a full time job with its definition :

- a job that you do for fewer hours a week than people usually work
- this kind of work is for the whole of the normal working week
- somebody who works in an office for a particular company
- a work that finishes after a fixed period
- this job does not finish after a fixed period

235 Match the word a shortlist with its definition:

- something that you gain over a period of time in the same job
- a list of people you think could be suitable for the job
- an analytical process that helps finding the right people for the vacancy
- the set of influences such as training, education and experience affecting the individual's personality
- it is a title which says that you have achieved something

236 Complete the sentence: When parties agree on price, they sign a

- Bill of Lading
- contract
- letter

- signature
- destination

237 Complete the sentence: If a company a market it stops selling there.

- corners
- abandons
- penetrates
- monopolizes
- dominates

238 Complete the sentence: If a company a market it is the most important company selling there.

- corners
- dominates
- abandons
- penetrates
- gets out of

239 Complete the sentence: describes the activity of trying to sell more and be more successful.

- marketing
- competition
- partnership
- sole proprietorship
- segmentation

240 Complete the sentence: Marketers may describe themselves as.....

- owners
- market-led
- shareholders
- vendors
- managers

241 Complete the sentence: The sum of money borrowed is the.....

- relevant
- principal
- percentage
- borrower
- profit

242 Complete the sentence: The amount of loan capital that a company has in relations to its share capital is.....

- payment
- leverage
- security
- loan
- property

243 Complete the sentence: Payments to the author from the publisher are.....

- designs
- royalties
- intellectual properties
- payments
- patents

244 Complete the sentence: The process of finding people for particular jobs is ...

- unemployment
- recruitment
- management
- development
- enjoyment

245 Complete the sentence: If I sell more than a particular amount in a year, I also get extra money – ..., which is nice.

- remuneration
- bonus
- tip
- commission
- compensation

246 Complete the sentence: My were members of my family: my parents, brothers and sisters all put up money.

- assets
- shareholders
- borrowers
- lenders
- shares

247 Complete the sentence: Money is an that serves as a means of payment.

- token
- asset
- coin
- agreement
- expense

248 Complete the sentence: Two parties come to a/an.....

- Price
- Agreement
- Description
- Sign
- Effect

249 Complete the sentence: is the process of planning, designing, pricing, promoting and distributing

ideas, goods and services in order to satisfy customers needs, so to make a profit.

- market
- marketing
- marketing orientation
- the four Ps
- competition

250 Complete the sentence: Oil are traditionally quoted in US dollars per barrel.

- business
- prices
- incomes
- rise
- shares

251 Complete the sentence: The right to buy new shares of the company at a low price is called.....

- rights
- rights issue
- rights purchase
- rights installment
- rights operate

252 Complete the sentence: Another important force of the market is

- transaction
- competition
- promotion
- revenue
- designing

253 Complete the sentence: At first coins were worth their face value as

- bronze
- metal
- coin
- banknote
- payment

254 Complete the sentence: are limited companies buying shares in other companies.

- insurance companies
- investment trusts
- unit trusts
- pension funds
- finance houses

255 Match the word combination to its definition. The experience of different jobs and educational qualification.

- field trial
- background of applicants
- covering letter
- selection process
- shortlist

256 Complete the sentence: There is a system of in my company, which means we can work when we want , within certain limits.

- management
- flextime
- day shift
- overtime
- commuting

257 Complete the sentence: I get a basic salary, plus- a percentage on everything I sell.

- tips
- Commission
- background
- compensation
- perks

258 Choose the synonym of the word: staff.

- problem
- workforce
- customer
- graduate
- quality

259 Complete the sentence: Fred is a van but he was fed up with doing long trips.

- worker
- Driver
- technical
- personal
- force

260 Complete the sentence. The trouble with graduates is that they have no work

- launch
- experience
- profit
- efficiency
- quantity

261 Match the word to its definition. Previous employers, teachers that candidates named in their applications.

- vendors

- referees
- graduates
- partners
- shareholders

262 . Match the word combination to its definition. To have a job.

- to be for work
- to be in work
- to be off work
- to be out of work
- to be off work

263 Complete the sentence: The machines are expensive but very – they produce a lot in relation to what they cost.

- labor-intensive
- cost-effective
- state-of-the-art
- go-slow
- obsolete

264 Complete the sentence:..... money first came into use in the form of receipts.

- token
- paper
- gold
- copper
- shell

265 Choose the synonym of the word: advanced

- useful
- progressive
- important
- correct
- obsolete

266 Match the job to its description. Meet with advertising agency to discuss new advertisements for the company's holidays.

- finance director
- marketing director
- customer service manager
- research director
- sales manager

267 Complete the sentence: Corporateis the way a company's employees think and act.

- logo
- culture

- image
- ladder
- profit

268 Match the job to its description. Contact newspaper to advertise new jobs.

- sales manager
- human resources director
- customer service manager
- research director
- marketing director

269 Complete the sentence. One of the risks which is usual for businesses and private individuals is the destruction of property by

- grant
- fire
- policy
- burglary
- vehicle

270 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- proprietary information
- illegal download
- patent application
- intellectual property
- copyright infringement

271 Complete the sentence: The system for running government departments, with its rigid rules and slow decisions is.....

- marketing
- bureaucracy
- environment
- collaboration
- consolidation

272 Match the job to its description. Analyse last year`s profits in relation to the previous year`s.

- research human manager
- finance director
- research director
- customer services manager
- sales manager

273 Choose the synonym of the word: particular

- activ
- special

- usual
- urgent
- common

274 Complete the sentence: Many of these countries are unable to..... their debts.

- allow
- service
- show
- begin
- distinct

275 Choose the synonym of the word: accuracy

- policy
- exactness
- liability
- training
- degree

276 Complete the sentence: Dangerous machinery and hazardous substances can cause.....

- industrial scale
- industrial accidents
- glass ceiling
- working environment
- affirmative action

277 Match the word to its definition. The moment when a product is officially made available for sale.

- payroll
- product launch
- survey
- glass ceiling
- performance review

278 Choose the opposite for the word: sacked

- closed
- hired
- allowed
- demoted
- retired

279 Complete the sentence: In many organizations, women about the glass ceiling that prevents them from getting further than a particular level.

- need
- complain
- refer
- crepay

discuss

280 Match the job to its description. Deal with complaints from customers.

- sales manager
- customer service manager
- human resources director
- line manager
- research director

281 Complete the sentence. Information or knowledge that belongs to an individual or company is

- trademark
- proprietary
- branch
- resign
- ladder

282 Match the word to its definition. All the ideas, opinions, etc. that people have about a company.

- corporate logo
- corporate image
- corporate profits
- corporate ladder
- corporate culture

283 Complete the sentence: Some industries in Britain, such as coal and electricity, had been..... – they were entirely state-owned.

- developed
- nationalized
- privatized
- established
- constructed

284 . Complete the sentence: A company's main office is a corporate

- culture
- headquarters
- logo
- ladder
- profit

285 Match the word to its definition. An occasion when an inventor asks the authorities to officially recognize an invention as their property.

- royalty payment
- intellectual property
- patent application
- trademark
- copyright infringement

286 Choose the synonym of the word. collapsed

- laid off
- crashed
- applied
- shipped
- fired

287 Complete the sentence: Employees who are made redundant may get – advice about how to find another job.

- flexibility
- outplacement
- demotion
- dignity
- downsized

288 Complete the sentence. An entrepreneur may found a series of companies or

- blogs
- start-ups
- agencies
- inputs
- chains

289 Choose the synonym of the word: dangerous

- important
- hazardous
- terminated
- obsolete
- hi-tech

290 Complete the sentence: Marketis the process of finding out what people really want.

- share
- research
- launch
- payroll
- growth

291 Match the word to its definition. The different levels of management in a company.

- corporate logo
- corporate ladder
- corporate profit
- corporate profits
- corporate image

292 Complete the sentence: A name used on a product is.....

- generics
- brand name
- portfolio
- store brand
- brand image

293 Complete the sentence: In many countries insurance against....., unemployment and old age is undertaken by the state.

- fire
- sickness
- slowdown
- maternity
- burglary

294 Complete the sentence : The final figure for profit or loss is what people call informally the

- balance sheet
- bottom line
- limited liability
- price hike
- retail outlet

295 Match the word to its definition. A list of a company`s products.

- product range
- product catalogue
- product portfolio
- product line
- product placement

296 Choose opposite of the word: to launch

- to limit
- to withdraw
- to suppress
- to cover
- to begin

297 Match the word combination to its definition. Products that are not branded – those that do not have a manufacturer`s brand name.

- perks
- Generics
- durables
- comers
- awareness

298 Complete the sentence: Information given by a company about its financial results is financial

- launch

- reporting
- share
- property
- research

299 Complete the sentence : costs do not change when production goes up or down.

- trade
- fixed
- special
- variable
- target

300 Choose the synonym of the word. repay.

- borrow
- compensate
- trade
- margin
- spend

301 Match the word to its definition. A group of buyers with specific requirements that is relatively small but that may be profitable for companies that sell to it.

- surplus
- niche
- tag
- range
- segment

302 Complete the sentence: A series of advertisements for a particular company, product, etc. is an advertising

- image
- campaign
- agency
- gift
- promotion

303 Choose the synonym of the word. rescue

- settle
- save
- burden
- write-off
- spend

304 Match the word combination to its definition. A company's products considered together and in relation to one another.

- product line

- product portfolio
- product range
- product lifecycle
- product placement

305 Complete the sentence: All the ideas that people have about a particular brand are its brand

- label
- image
- awareness
- name
- generics

306 Complete the sentence : A machine is a machine from which people can buy coffee, cigarettes, etc.

- cash
- vending
- scale
- split
- servicing

307 Choose the synonym of the word. depreciation

- design
- amortization
- distributing
- realization
- requirement

308 Match the word to its definition. Producing large numbers of similar products.

- long tail
- mass production
- custom-built
- benchmarking
- learning curve

309 Complete the sentence: Consumer goods that last a long time, such as cars and washing machines, are

- custom-built
- consumer durables
- market-led
- low-key
- fast-moving

310 Complete the sentence : Car production was very..... – it took a lot of work to produce each car.

- entry-level
- labor-intensive

- hand-made
- computer-assisted
- high-tech

311 Choose the synonym of the word. awareness

- force
- recognition
- collaboration
- placement
- image

312 . Match the word to its definition. Specialists who wind up the company – they sell the company's assets and pay out what they can to creditors.

- commuter
- receivers
- bailouts
- distributors
- borrower

313 Complete the sentence: If competition isn't strong, it may be described as ...

- intense
- low-key
- bailout
- cash pile
- bottom-end

314 Complete the sentence: are people who buy products or services for their own use.

- receivers
- Consumers
- producers
- partners
- vendors

315 Choose the opposite for the word. cheap

- fixed
- expensive
- exclusive
- basic
- main

316 Match the word combination to its definition. Sales expected in a particular period.

- sales revenue
- sales forecast
- sales figures
- sales target

- sales turnover

317 Complete the sentence: The most important companies in a particular market are often referred to, especially by journalists, as.....

- segments
- key players
- rivals
- mutuals
- charities

318 Complete the sentence: is used to talk about goods that sell in large quantities and the people who buy them.

- cross-promotion
- mass market
- loss-leaders
- upmarket
- chain store

319 Choose the synonym of the word: keep

- sell
- store
- peer
- prevent
- provide

320 Match the word combination to its definition. A shop in a town that is open long hours.

- hypermarket
- convenience store
- department store
- chain store
- supermarket

321 Complete the sentence: The most important factor of mass production is

- severance payment
- standardization
- limited liability
- demutualization
- fundraising

322 Complete the sentence: A company'sare its debts to suppliers, lenders, tax authorities, etc.

- burdens
- liabilities
- spinners
- overheads
- targets

323 Choose the synonym of the word. competitor

- franchisor
- rival
- chain
- consumer
- reseller

324 Match the word combination to its definition. The stages in the life of a product and the number of people who buy it at each stage.

- product portfolio
- product lifecycle
- product positioning
- product line
- product mix

325 Complete the sentence: Stocks have to be stored – kept in special buildings called.....

- boardrooms
- warehouses
- mutuals
- plants
- headquarters

326 Complete the sentence : With online.....non-profit organizations can raise money.

- travel
- fundraising
- gambling
- banking
- brokerage

327 Choose the synonym of the word. total cost

- limited
- overall
- variable
- external
- single

328 . Match the word to its definition. An organization that buys things for use in producing its own goods or services.

- building society
- industrial buyer
- vendor
- customer base
- focus group

329 Complete the sentence: It costs money to keep components and goods available for customers to buy

in.....

- capital
- stock
- credit
- strain
- fund

330 Complete the sentence: Product.....is when a company pays for its products to be used or seen in films and TV programmes.

- positioning
- placement
- telemarketing
- undercutting
- line

331 Choose the synonym of the word: Custom-built

- low-tech
- tailor-made
- best practice
- cost-effective
- labor-intensive

332 Complete the sentence: The maximum amount that a particular company, plant or industry can produce is its

- shift
- capacity
- interest
- chain
- sample

333 Complete the sentence :..... a product is to make a plan based on a particular marketing mix and put it into action.

- to withdraw
- to market
- to identify
- to pressure
- to select

334 Choose the synonym of the word. gift

- plan
- present
- design
- sample
- range

335 Match the word to its definition. The number or type of things that a company, plant, industry or country produces.

- range
- output
- input
- glut
- stock

336 Complete the sentence. If too many things are being produced by a particular industry in relation to the number of people who want to buy them, there is

- outsourcing
- overproduction
- customization
- benchmarking
- infringement

337 Choose the synonym of the word. fake

- hike
- counterfeit
- scale
- retail
- grant

338 Complete the sentence: US companies report their results every quarter -

- every month
- every three months
- every four months
- every year
- annually

339 Complete the sentence: Products that are no longer up-to-date because they use old technology are

- routine
- obsolete
- innovative
- state-of-art
- hi-tech

340 Complete the sentence: Downsized companies use moreindependent people who work for several different companies.

- vendors
- freelancers
- executives
- start-ups
- graduates

341 Complete the sentence. An entrepreneur may found a series of companies or

- blogs
- start-ups
- agenerics
- inputs
- chains

342 Choose the correct variant. Public finance has the..... functions.

- tax
- following
- deficit
- fund
- company

343 Choose the correct variant. план, layihə (план, проект)

- benefit
- project
- fund
- provision
- tax

344 Choose the correct variant. ləgv etnək, отменять, упразднить

- to break
- to abolish
- to start
- to demand
- to celebrate

345 Complete the sentence: These new features appeared first in of certain denominations only.

- counterfeit
- banknotes
- supplement
- foreign currencies
- crime

346 Choose the correct variant. davam etnək, продолжать

- to celebrate
- to last
- to close
- to open
- to abolish

347 Choose the correct variant. əlavə, дополнение

- contribution

- supplement
- information
- decade
- employer

348 Complete the sentence: Some and traditionally work different hours.

- officials and orders
- businesses and industries
- holidays and businesses
- installments and industries
- shops and capitals

349 Choose the synonym of the word target

- support
- aim
- crime
- account
- denomination

350 Choose the synonym of the word to last

- to exist
- to continue
- to demand
- to abolish
- to solve

351 Complete the sentence: A television advertising is also called a.....

- niche
- commercial
- particular
- free
- singular

352 . Complete the sentence: We invite the most interesting candidates to a group

- community
- Discussion
- occasion
- seminar
- option

353 Complete the sentence: is the activity of producing, buying and selling goods and services.

- rivalry
- business
- privatization
- survey

collaboration

354 Complete the sentence: Fred is a van driver, but he was fedwith doing long trips.

over

up

on

upon

355 Complete the sentence: is used to talk about the activity of trying to sell more, be more successful.

rollout

competition

marketing

capacity

surplus

356 Choose the correct answer: What is the bottom line?

issuing new shares

the final figure for profit or loss

calculating of pre tax profit and pre tax loss

providing finance for business

satisfying the needs of the consumer

357 Chose the correct answer: What is a debt burden?

the occasion when a company persuades lenders to change repayment dates and terms

the occasion when a company has serious difficulty in repaying its debt.

the occasion when a company fails to make debt repayment

a company`s debt, especially when considered as a problem

the occasion when a company repays its debt or interest on it

358 Chose the correct answer: What is the meaning of expression filing for bankruptcy protection ?

to stop operating as a business

to ask for a period of time before paying back debts.

to increase something or make it larger

to change an unsuccessful business and make it successful

to buy other company

359 Choose the synonym of the expression be in the red ?

make a discount

make a loss

make a profit

issue a share

make an account

360 Chose the correct answer: What is the principal?

- a large amount of money
- the sum of money borrowed
- capital in the form of shares
- to make something available
- the amount of loan capital that a company has in relation to its share capital

361 Choose the synonym of the word collateral

- budget
- security
- capital
- lender
- dividend

362 Complete the sentence: A person or a business that has an agreement to sell the goods of another firm is

.....

- auditor
- distributor
- client
- end user
- creditor

363 Complete the sentence: The handmade furniture is

- textiles
- a craft industry
- a mass production
- a CAD/CAM system
- a beta version

364 Choose the wrong variant: Marketing is the process of.....

- Distributing
- Auditing
- Pricing
- Promoting
- Planning

365 Choose the wrong variant: A wholesaler is a ...

- reseller
- customer
- middleman
- dealer
- distributor

366 Complete the sentence: When we apply the notion of carat to precious stones it shows its ...

- form
- weight
- fineness
- colour
- shape

367 Complete the sentence: Sales target is...

- sale predicted in a particular period
- sale hoped for in a particular period
- increase in sale
- money received from sale
- statistics showing the amount sold

368 Complete the sentence: The fineness of 750 is equal to...

- 12 carat
- 18carat
- 14 carat
- 24 carat
- 16 carat

369 Choose the correct answer: Which of these jobs can be described as highly skilled?

- office manager
- brain surgeon
- teacher
- office cleaner
- car production office

370 Complete the sentence: These companies are... your goods.

- interested with.
- interested in
- interesting
- interest
- interesting in

371 Complete the sentence: We do not send our employees to various courses, we have own ...training.

- motivated
- in-house
- outdoors
- skilled
- outside

372 Choose the correct answer: These computers ... our customers requirement.

- agree
- meet
- discount

- see
- discuss

373 Choose the wrong variant. Contract usually contains the following information:

- Names of the buyers and sellers
- Control of the interest rate
- Place or city
- Terms of delivery
- Price and total value

374 Choose the wrong variant. The most popular bullion coins are:

- Maple Raf
- New Jersey
- American Eagle
- Britannia
- New Sovereign

375 Complete the sentence: Share capital is contributed by ...

- creditors
- shareholders
- investors
- lenders
- borrowers

376 Choose the wrong variant. The precious metals are used for various purposes

- for numismatic coins
- for paying a premium
- as a commodity to be sold and bought
- for jewelry industry
- for medals

377 Match the two parts of expressions: 1. Make- a) for bankruptcy 2. file- b) mountain; 3. Cash - c) acquisitions

- 1-a,2-b,3-c
- 1- c,2-a,3-b
- 1-a, 2-b,3-c
- 1- c, 2-b, 3-a
- 1-b, 2-a,3-c

378 Complete the sentence: Banks, building societies, insurance company etc. are ...

- business centre
- financial institutions
- unit trusts
- investment trusts
- pension fund

379 Complete the sentence: A mortgage is ...

- a loan to pay contributions
- a loan to buy a house
- a loan to buy a car
- a loan to buy a share
- a loan to pay a current account

380 Complete the sentence: Internet banking allows you to check your balance ...

- in a line
- on line
- On TV
- on the radio
- on the phone

381 Choose the synonym of the word merger

- bailouts
- takeover
- sell-offs
- non-core assets
- debt crisis

382 Complete the sentence: I have an account which I share with someone means , I have a ...

- checking account
- joint account
- current account
- deposit account
- savings account

383 Match the two parts of expressions: 1.parent ;2.white;3.join; a) knight; b) company; c) venture

- 1- b, 2-c, 3-a
- 1-b, 2- a, 3- c
- 1-a, 2-b, 3-c
- 1-c, 2- a, 3- b
- 1-a, 2- c, 3- b

384 Complete the sentence: Money which is charged by a bank for borrowing money is.....

- capital
- interest
- principal
- percentage
- loan

385 Make statements putting the words in the correct order: five, of, carrying, market,are, research, there, ways, out

- research, ways, of, market, carrying, out, five, are, there.
- there, are, five, ways, of, carrying, out, market, research.
- there, ways, of, carrying, research, are, market, out, five.
- five, out, market, there, ways, carrying, research, are, of.
- carrying, out, ways, of, research, market, are, five, there.

386 Complete the sentence:..... money first came into use in the form of receipts.

- token
- paper
- gold
- copper
- shell

387 Make statements putting the words in the correct order: building, in, mutuals, called, Britain, are, there, societies

- mutuals, in, there, are, called, societies, Britain, building.
- in, Britain, there, are, mutuals, called, building, societies.
- societies, in, Britain, called, there, mutuals, building, are.
- there, mutuals, building, in, called, are, societies, Britain.
- Britain, societies, are, called, building, mutuals, in, there.

388 Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods

- the, goods, is, materials, production, of, and, industry.
- industry, is, the, production, of, materials, and, goods.
- the, industry, and, production, goods, of, materials, is.
- the, materials, and, production, industry, is, of, goods.
- industry, materials, and, the, goods, is, production, of.

389 Complete the sentence: Payments to the author from the publisher are...

- designs
- Royalties
- intellectual properties
- payments
- patents

390 Complete the sentence: Small business complain that larger companies abuse ... by paying invoices too slowly.

- Give credit
- Trade credit
- Credit policy
- Credit card
- Take credit

391 Complete the sentence: Dollars, euros and yens are

- Bonds

- Currencies
- Loan
- Shares
- Certificates

392 Complete the sentence: Drugs need to be made in large numbers on before they can be sold.

- the overproduction
- an industrial scale
- the market research
- the light industry
- an assembly line

393 Match the word to its definition. People who are very keen to do well in their job because they find it interesting.

- graduate
- motivated
- computer-literate
- unskilled
- numerate

394 Complete the sentence: When the company is selling lots of cars, they ask us.....

- to apply for a job
- to work overtime
- to commute
- to buy shares
- to make a payment

395 Match the word combination to its definition. People who work well with other people.

- motivated
- team players
- self-starters
- computer-literate
- methodical

396 Complete the sentence: Wefor the job by completing an application form and sending it in.

- call
- apply
- cover
- offer
- send

397 Choose the synonym of the word: proprietor

- agent
- owner
- customer

- purchaser
- accountant

398 Match the word combination to its definition. People who've just left university.

- mogul
- graduate
- referee
- manager
- self-driven

399 Choose the synonym of the word: loan

- steak
- credit
- skill
- goal
- dividend

400 Complete the sentence: The graduates might have in interesting subjects, but they have no work experience.

- benefit
- qualification
- appoint
- duty
- bonus

401 Match the word combination to its definition. The lowest amount allowed by the law.

- perks
- minimum wage
- tips
- fringe benefit
- compensation

402 Choose the synonym of the word: equity capital.

- basic salary
- joint stock
- capital market
- face value
- fringe benefit

403 Complete the sentence: You need to acquire - get knowledge through doing things.

- specification
- experience
- commission
- severance
- remuneration

404 Make statement putting the words in the correct order: managers, offices, have, some, their, individual, own

- managers, have, offices, some, own, their, individual.
- some, managers, have, their, own, individual, offices.
- some, managers, have, offices, their, own, individual.
- their, individual, some, own, managers, have, offices.
- managers, offices, some, their, own, individual, have.

405 Match the word combination to its definition. A disagreement between management and labor.

- labor relations
- labor dispute
- labor costs
- labor leader
- labor shortage

406 Finance comprises two parts: finance and finance of economic entities.

- business
- public
- monetary
- control
- labor

407 . Match the word combination to its definition. A period when there are not enough people available to work.

- labor relations
- labor shortage
- labor dispute
- labor unrest
- labor costs

408 Choose the opposite of the word: purchased

- bought
- Sold
- got
- hired
- received

409 Match the verb to correct with a noun:

- welfare
- inequality
- check
- currency
- taxes

410 Complete the sentence: In the existing, recent years have seen a growing interest of foreign

investors in the Azerbaijan market.

- purchase, capital
- spite of, obstacles
- recent, bank
- organizational, risk
- investor, household

411 Complete the sentence: The lecturer about serious problem, but they didn't listen.

- looked
- spoke
- talks
- told
- tells

412 Complete the sentence: Someone who buys the services of a private detective agency is a/an ...

- Trader
- Client
- Customer
- Consumer
- Owner

413 . Complete the sentence: She would have such a nasty experience on a day like that.

- has imagines
- had never imagined
- never imagined
- never had imagined
- hadn't never imagined

414 Complete the sentence: Large areas where many people work together are called....

- banks
- open-plan offices
- office
- headquarters
- head-office

415 Complete the sentence: If workers refuse to work more than the normal number of hours it is called....

- stoppage
- overtime-ban
- walk-out
- payroll
- a strike

416 Choose the correct answer: What is the another name for the HRD?

- department of human resources

- personnel department
- human resources agency
- human support management
- personal company

417 Complete the sentence: Overtime is...

- a week-end
- the hours which a worker works more than normal hours.
- a day when you enjoy yourselves.
- the time when the working hours are over.
- the time when workers refuse to work more than normal hours.

418 Choose the correct definition: A strike, walk out or stoppage

- workers work hard.
- workers stop working for a time when they are not happy with pay or conditions.
- workers continue to work ,but more slowly
- workers strikes each-other during the work
- workers walk during the work

419 Complete the sentence: If the manager also receives benefits , the payment and the benefits form a

- profit
- severance package
- severance payment
- compensation
- compansation payment

420 Choose the right meaning of the word: nice perks

- It is commission
- It is free meals and free insurance
- It is salary in the work
- It is a tip.
- It is an overtime

421 Choose the right variant: It is known that ...

- accountants never use computers in the process of their calculations.
- accounting is a good profession.
- accounting doesn't demand being numerate.
- accounting isn't suitable for woman.
- there are not different methods of accounting.

422 Complete the sentence: If the manager reaches particular objectives for the company there may be

- fringe benefits
- performance-related bonuses
- remuneration

- compensation
- finger benefits

423 Complete the sentence: If the work involves doing the same things again and again it is.....

- exciting
- routine
- boring
- tough
- stimulating

424 Choose the correct answer: What is auditing?

- a process in which the prices on goods are taxed
- a process in which an independent accountant audit examines a firm's accounting records
- a process of monitoring in which a firm's accounting records are regarded
- a process in which the ways of movement of goods are studied
- a process in which the promotion of goods is carried out

425 Choose the right variant of the statement:

- The notion of carat be applied can to precious stones also.
- The notion of carat can also be applied to precious stones.
- The notion of stones can be applied to also carat precious.
- Also the notion of precious stones can be applied to carat.
- Notion of the carat can be applied of precious stones also.

426 Complete the sentence: Diamond is a precious stone ... pure carbon ... crystallized form.

- over, out
- of, in
- at, in
- from, to
- of, at

427 Choose the correct degree of adj. and (or) the adverb: I spend...money than you, because the clothes which I bought was not...yours.

- more, so expensive so
- less, so expensive as
- loss, more expensive
- more, more expensive
- fewer, so expensive

428 Choose the correct meaning of FOB :

- forecast of business
- free on board
- free border
- fright on board
- business of banks

429 Choose the correct answer: When did the coins come into use?

- In 1867.
- When a payment was made the cutting of metal into pieces of definite weight.
- In 1785.
- At the beginning of the century
- At different periods of time.

430 Choose the correct answer: What is function of pension funds?

- To limit companies buying shares in other companies.
- It is a scheme to which all workers contribute.
- To supply short or long term loans.
- To pay out interests made by policyholders.
- To insure companies.

431 Choose the correct answer: What is equal to the best 999,9 fineness of gold?

- 28 carat
- 24 carat
- 14 carat
- 18 carat
- 20 carat

432 Choose the correct prepositions: the one hand the customers have the right choice and they benefit the fact that competition keeps prices

- in, of, by, to
- on, of, from, to
- in, for, through, with
- on, in, at, with
- with, of, after, by

433 Choose the correct prepositions: Economic machines are subjecta business cycle that alternates periods rapid expansion and periods recession.

- for, among, of, of
- to, between, of, of
- during, of, from
- of, to, for, for
- during, to, between, between

434 Complete the sentence: I phoned to check on my application, but they said they'd already ... someone.

- deal
- recruited
- turndown
- applied
- headhunted

435 Complete the sentence: She felt the organization was.... and wasting money on entertainment and luxury

travel.

- undercutting
- overspending
- looking for
- filling for
- working

436 Complete the sentence: In planning the concert, they found they had forgotten to the singers, and only had money to pay the orchestra.

- true
- budget for
- report
- trade credit
- discount

437 Choose the synonym of the word manage

- demand
- control
- serve
- pay
- send

438 Choose the synonym of the word percentage

- goods
- interest
- rate
- currency
- price

439 Choose the synonym of the word contract

- goods
- agreement
- business
- letter
- enquire

440 Choose the synonym of the word basic

- top
- main
- High
- clear
- below

441 Complete the sentence:generally involve some kind of tangible asset.

- institution
- real investments
- indirect tax
- migration
- audit

442 Match the job to its description: My work involves travelling a lot. It can be quite physically demanding, but I enjoy dealing with passengers.

- teacher
- flight attendant
- postwoman
- accountant
- software developer

443 Complete the sentence: Taxes are a compulsory financial ...

- income
- contribution
- revenue
- profit
- benefit

444 Choose the synonym of the word: distribution

- shift
- allocation
- education
- degree
- capacity

445 Match the job to its description: My work involves getting up quite early in the morning , but I like being out in the open air. I walk two or three miles every day.

- flight attendant
- Postwoman
- accountant
- teacher
- software developer

446 . Complete the sentence: I'm not often – away from work due to illness.

- in work
- off work
- work for
- out of work
- at work

447 Match the job to its description: My work is very stimulating and not at all repetitive. I see the children learn and develop.

- software developer
- teacher
- postwoman
- flight attendant
- accountant

448 Complete the sentence: We need journalists who are very good at their job.

- lean
- talented
- trouble
- large
- dull

449 Complete the sentence:..... passes to the buyer when the final installment is paid.

- principal
- ownership
- expenditure
- leasing
- burden

450 Match the word to its definition: The work is difficult and makes you tired.

- fascinating
- tough
- routin
- satisfying
- repetitive

451 Complete the sentence: He looked in the situations..... pages of the local newspaper.

- labor
- vacant
- process
- appoint
- apply

452 Complete the sentence:..... are not limited companies and they do not issue shares.

- banks
- unit trusts
- investment trusts
- finance houses
- insurance companies

453 Complete the sentence: The issuing of new shares at no cost to the existing shareholders is called.....

- rights purchase
- bonus issue
- capital issue

- rights operate
- dividend issue

454 Make statement putting the words in the correct order: the, change, of, decided, goods, we, some

- goods design decided to we change the of some.
- we decided to change the design of some goods.
- we change to the design decided of goods some.
- some goods to change the design we of decided.
- the design of some change decided to we goods.

455 The main problem in economics is the question ofscarce recourses between competing uses.

- connecting
- allocating
- choosing
- discussing
- competing

456 Complete the sentence: Oil is an important in modern economies .

- abundant
- commodity
- supply
- clothing
- assumption

457 Match the word to its definition. An estimate of national revenue and expenditure for the ensuing fiscal year.

- review
- budget
- payment
- share
- loan

458 Complete the sentence: is the most effective system in the world today.

- Utilizing resources
- Free enterprise or the market economy
- Economic growth
- Equitable distribution of revenues
- Production of goods

459 Complete the sentence: If the partnership runs out of money it

- makes acquisitions
- goes bankrupt
- makes a profit
- issues new shares
- pays interest

460 Choose the wrong variant: Selling and buying foreign currency is carried out in...

- travel agents offices
- municipal services
- exchange offices
- bureau de change
- bank counters

461 Choose the correct answer: Why was the United States Secret Service set up in 1865?

- to prepare the budget
- to suppress counterfeiting
- to issue the currency
- to cover the risk
- to borrow the money

462 Choose the wrong variant. There are only four precious stones, they are as follows:

- sapphire
- limestone
- ruby
- diamond
- emerald

463 Choose the wrong variant. For making a new product, producers need....

- knowledge
- finished goods
- raw materials
- labour
- capital

464 Choose the correct answer: What are the main Ps of the marketing?

- payment, profit, predict, planning.
- product, price, place, promotion
- product, planning, performance, packing
- planning, providing, place, packing
- price, packing, place, performance

465 Choose the synonym of the word. advanced

- useful
- progressive
- important
- correct
- obsolete

466 Complete the sentence: Building societies are.....

- unlimited company

- mutuals
- limited company
- non-profit organizations
- pension funds

467 Match the job to its description. Meet with advertising agency to discuss new advertisements for the company's holidays.

- finance director
- marketing director
- customer service manager
- research director
- sales manager

468 Complete the sentence: Finance is

- the network of institutions
- the provision of money when it is needed
- the provision of essential services.
- the economic system.
- the budget.

469 Make statements putting the words in the correct order: in, quite, trade credits, normal, business

- are, quite, normal, in, business, trade credits.
- trade credits, are, quite, normal, in, business.
- in, business, are, normal, quite, trade credits.
- trade credits, quite, normal, are, in, business.
- trade credits, are, in, quite, normal, business.

470 Make statements putting the words in the correct order: capital market, and, commercial banks, the, turns, to, the, business companies, to, assist

- Business companies, turn, the, capital market, to, and, the, commercial banks, to, assist, them.
- Business companies, turns, to, the, capital market, and, the, commercial banks, to, assist, them
- Business companies, to, the, capital market, turn, and, the, commercial banks, to, assist, them.
- Business, companies, turns, capital market, to, the, and, the, commercial banks, to, assist, them
- Commercial banks, turns, to, the, capital market, and, the, business companies, to, assist, them.

471 Complete the sentence: The buyer has a few talks or.... with the prospective seller.

- prepare the contract
- exchanges letters
- came to an agreement
- sign a contract
- guarantees the obligations

472 Complete the sentence: Loans can be

- bills of exchange.
- short term and long-term ones.

- the sources of loans.
- hire purchases.
- trade credits.

473 Make statements putting the words in the correct order: the, widely used, a bank overdraft, is, type, short term finance, of, most

- of, short term finance, a bank overdraft, the most, widely used, type, is.
- a bank overdraft, is, the most, widely used, type, of, short term finance
- is, the most, widely used, type, a bank overdraft, of, short term finance.
- the most, widely used, short term finance, of, type, is, a bank overdraft
- widely used, type, of, short term finance, is, the most, a bank overdraft.

474 Choose the correct answer: Which of the followings is not the service sector?

- media
- textile
- financial services
- leisure
- tourism

475 Complete the sentence: The exchange rates for various currencies are determined by.....

- labour forces
- market forces
- unit trusts
- pension funds
- travel agents offices

476 Complete the sentence: Part of the company's profit is paid to.....as a.....

- shareholders, deposit
- shareholders, dividend
- banks, regular receipt
- financial institutions, payment
- business companies, deposit

477 Choose the correct answer: What force of the market keeps prices close to costs?

- business cycle
- competition
- freedom of enterprise
- law of supply
- labour force

478 Choose the correct answer: What economic system economists consider the most effective in the world today?

- monetary policy
- free enterprise
- competition

- fiscal policy
- law of supply

479 Choose the correct answer: What economic system makes producers and suppliers of scarce resources utilize them economically?

- law of demand
- competition
- law of supply
- free enterprise
- fiscal policy

480 Complete the sentence: A does not finish after a fixed period.

- repetitive job
- permanent job
- full-time job
- part-time job
- temporary job

481 Complete the sentence: If the work is interesting and gives positive feelings it is....

- demanding
- fascinating
- boring
- repetitive
- tough

482 Complete the sentence: The system of means you can work when you want, within certain limits.

- permanent work
- flexitime
- shifts
- temporary work
- part-time job

483 Complete the sentence: One of the reasons for which indebted Third World countries are unable to service their debts with Western commercial banks is.....

- encouraging of economic relations
- rising of interest rates
- depreciation of properties
- promoting employment in a range of industries
- withdrawal of national inflow

484 Complete the sentence: Each member country is obliged to....

- start to lend billions of dollars.
- contribute a certain amount –a quota.
- pay the interest on existing loans.
- borrow foreign currencies from the fund.

- write off some loans.

485 Complete the sentence: In Great Britain insurance business is.....

- is calculated with great accuracy.
- conducted by insurance companies
- a document
- to pay a premium.
- undertaken by the state.

486 Complete the sentence: Most employees....

- sell goods on Sundays.
- have a five-day working week.
- traditionally work different hours.
- demand that the Sunday trading rules should be abolished in the UK
- close their business and shops.

487 Complete the sentence: A lot of special security features are...

- the oldest crimes in history.
- modern photographic and printing devices.
- the law that says what shops are closed.
- officials demand the law should be abolished.
- serious problems in the past.

488 Complete the sentence: Fineness of gold is.....

- the hardest substance.
- often shown in carat.
- equal to 24 carat.
- stated as 750 or as 18 carat.
- applied to precious stones.

489 Choose the synonym of the word foreign subsidiary

- foreign citizen
- foreign branch
- foreign company
- foreign operation
- foreign institution

490 Complete the sentence: After the huge rise in oil prices in 1973, many developing countries needed to borrow more money to pay for their.....

- agricultural goods
- imported oil
- principal
- existing loans
- interest rates

491 Complete the sentence: The main benefits of insurance don't include.....

- maternity grants
- industrial grants
- sickness benefits
- family allowance
- retirement pension

492 Complete the sentence: The document which states what goods are insured, against what risks and so on, is called.....

- maternity policy
- insurance policy
- family allowances
- funeral grants
- policy issue

493 Complete the sentence: The employees contributions are deducted from.....

- their relieves
- their wages and salaries
- their retirement pensions
- their family allowances
- their funeral grants

494 Choose the synonym of the word dispatch

- own
- ship
- involve
- share
- decrease

495 Choose the synonym of the word retain

- repay
- maintain
- comprise
- impact
- attempt

496 Choose the synonym of the word safe

- recurrent
- reliable
- sufficient
- decisive
- restricted

497 Choose the synonym of the word decrease

- overdraw
- recession
- gap
- contention
- promotion

498 Complete the sentence: A number of countries have problems because of.....

- harmful effects of double taxation.
- significant taxpayer non-compliance.
- entering with other countries into double tax treaties.
- illegal evasion of tax obligations.
- tax liability on the property and income.

499 Complete the sentence: The natural finalization of the audit process is the.....

- assessment of the internal accounting controls.
- auditor's report
- financial information
- tests in totals
- comparison with budgets

500 Choose the synonym of the word sample

- scale
- specimen
- research
- rollout
- capacity

501 Choose the synonym of the word to wind up

- to promote
- to liquidate
- to star
- to rescue
- to create

502 Complete the sentence: When a company is in difficulty and cannot be saved, it.....

- gets outplacement
- goes bust
- recalls a product
- hands in the notice
- is demoted

503 Choose the correct answer: What is the main function of an insurance broker?

- buys products or services for his/her own use
- puts the client in touch with the insurer.
- issues an insurance policy for the insured.

- collects premiums weekly.
- examines a firm's accounting records.

504 Complete the sentence: If the goods are offered on FOB terms

- the price will cover the cost of the goods.
- the price includes the cost of the goods and transportation expenses to the port of shipment.
- the price will cover the cost of the goods and freight to the port destination
- the price includes the cost of the goods and transportation expenses to the railway station only.
- the price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port of destination.

505 Choose the wrong variant: Contract usually contains the following information:

- names of the buyers and sellers
- a firm's accounting records
- terms of delivery
- terms of payment
- price and total value

506 Complete the sentence: We can delivery the goods with FOB terms English

- price
- port
- question
- detail
- case

507 Choose the synonym of the word utilize

- form
- use
- bring
- demand
- put

508 Choose the synonym of the word event

- income
- occasion
- profit
- burglary
- ctip

509 Choose the opposite of the word attainment

- precious
- failure
- frame
- effect
- function

510 Choose the opposite of the word: lend

- exceed
- borrow
- collect
- negotiate
- determine

511 Complete the sentence: In modern economies..... are the most important source of government revenues.

- contracts
- taxes
- insurance companies
- audit
- loans

512 Complete the sentence: Medical insurance and a company car are the types of the

- salary
- fringe benefits
- bonuses
- wages
- pay

513 Make sentences putting the words in correct order: the, Second, World, set, up, during, the, War, IMF

- IMF, was, the, set, during, the World, Second, War, up
- the, IMF, was, set, up, during, the, Second, World, War
- IMF, Second, War, the, during, up, the, World, set, was
- Second, during, War, the, was, up, set, the, World, IMF
- the, War, was, the, Second, World, during, set, up, IMF

514 Complete the sentence: may be classified as material resources and labor resources.

- Transaction
- Economic resources
- Labor forces
- Social security
- Economic growth

515 Complete the sentence:of resources makes it necessary to save them.

- Social security
- Scarcity
- Allocation
- Solution
- Distribution

516 Complete the sentence: If..... exceeds supply, the price tends to rise.

- income
- demand
- revenue
- competition
- benefit

517 Complete the sentence: When exceeds demand the price tends to fall.0

- unemployment
- supply
- wants
- transaction
- recession

518 Complete the sentence:..... don't always run smoothly.

- Economic growth
- Economic machines
- Price mechanism
- Market economy
- Economic policy

519 Complete the sentence: There are different in the world.

- labour forces
- economic systems
- economic policy
- social security
- market economy

520 Complete the sentence: are free to choose whom to buy from and sell to.

- Labour force
- Businesses
- Solution
- Production costs
- Transaction

521 Complete the sentence: If an is to perform well it must deal with many economic challenges.

- consumer preferences
- economic system
- economic resources
- unemployment
- natural resources

522 Choose the synonym of the word wants :

- labour force
- demands
- wages

- income
- labour resources

523 Choose the synonym of the word total :

- unfinished
- complete
- partial
- incomplete
- limited

524 Choose the correct variant: Bölgü, yerbəyer etmə; распределение, выделение(ресурсов)

- scarcity
- allocation
- transaction
- revenue
- solution

525 Choose the correct variant: Sahibkarlıq; предпринимательство .

- sophisticated technology
- entrepreneurship
- employment;
- unemployment
- business cycle

526 Choose the correct variant: işçi güvvəsi; рабочая сила.

- social security
- labor force
- employment
- free enterprise
- labor resources

527 Choose the correct variant: istehsalın azalması (tənəzzülü); спад производства.

- transaction
- recession
- interaction
- competition
- regulation

528 Choose the correct variant: artıq olmaq, keçmək, ötmək; превышать;

- utilize
- exceed
- reflect
- benefit
- compete

529 Choose the correct variant: azad sahibkarlig; свободное предпринимательство

- rapid expansion
- free enterprise
- economic policy
- sophisticated technology
- social security

530 Choose the correct variant: çətin məsələ, problem, çağırış; сложная задача, проблема, вызов;

- input
- challenge
- recession
- interaction
- income

531 Choose the correct variant: müdafiə etmək, qorumaq; защищать

- utilize
- protect
- benefit
- tend
- govern

532 Choose the correct variant; sövdələşmə; сделка;

- regulation
- transaction
- allocation
- solution
- composition

533 Choose the correct variant: istehsal xərcləri; издержки производства

- rapid expansion
- production costs
- business cycle
- recession
- factor of production

534 Complete the sentence: Bigger domination coins are made from cupronickel and usually called

- paper money
- silver
- shell
- bronze
- gold

535 Complete the sentence: The shells threaded into strings or belts called wampum.

- be

- were
- is
- was
- has

536 Complete the sentence: At first coins ... worth their face value as metal.

- be
- were
- is
- was
- has

537 Complete the sentence: When a payment ... made the cutting of the metal into pieces of definite weight and so coins came into use.

- will be
- was
- being
- be
- has

538 Complete the sentence: At different periods of time and in different parts of the world many different commodities served as money.

- has
- have
- be
- having
- being

539 Complete the sentence: After goldsmiths bankers their receipts became banknotes.

- is becoming
- became
- becoming
- to become
- becomes

540 Complete the sentence:was used by early settlers in North America.

- Banknotes
- Shell money
- Coins
- Gold
- Paper money

541 Complete the sentence: underline that to serve effectively as money, a commodity should be fairly durable, easily divisible and portable.

- The settlers

- The experts
- The buyers
- The sellers
- The producers

542 Choose the correct variant : pul məziyyəti(dəyəri); достоинство(денег)

- token coin
- denomination
- commodity money
- asset
- shell money

543 Choose the correct variant: nominal dəyəri; нарицательная цена

- means of payment
- face value
- store of value
- unit of account
- commodity money

544 Choose the correct variant: aradan çıxarmaq; вытеснять занимать(чего либо)место

- save
- supersede
- invent
- exceed
- protect

545 Choose the correct variant: köhnəlməyən; неизнашивающийся

- limited
- hard-wearing
- precious
- portable
- divisible

546 Choose the correct variant: ödəmə vasitəsi; средство платежа

- commodity money
- means of payment
- store of value
- denomination
- unit of account

547 Choose the correct variant: cari hesabda əmanət; вклад на текущем счете

- store of value
- checking deposit
- unit of account
- denomination

means of payment

548 Complete the sentence: Expanding may have to pay higher wages to attract the extra labor that they require.

- Laboratories
- industries
- countries
- commodities
- activities

549 Choose the correct variant: хирда пул; разменная монета

- commodity money
- token money
- shell
- beads
- pelts

550 Choose the correct variant Here, Kerstin ... about her job.

- had talking
- talks
- to talk
- has talking
- have talked

551 Complete the sentence: I a large European car maker.

- work out
- work for
- work of
- to work
- work under

552 Complete the sentence: I a lot of different people in the company.

- deal about
- deal with
- deal in
- deal for
- deal on

553 Complete the sentence: The economy fast.

- will be grow
- is growing
- to grow
- had grew
- shall be growing

554 Choose the correct answer. These figures ... the price of oil from 1970 to 1986.

- have been shown
- show
- to show
- has showed
- had been shown

555 Complete the sentence: In general, higher oil prices the economy produce in a way that uses less oil.

- have been made
- make
- makes
- making
- being made

556 Complete the sentence: I work by train and subway.

- go on
- go to
- go
- go in
- to go

557 Complete the sentence: I a team of designers.

- finish
- manage
- work
- go
- find

558 Complete the sentence: We all have to clock and clock every day.

- at, out
- in, out
- on to
- to, on
- of, for

559 Complete the sentence: I ... to work every day.

- Require
- commute
- demand
- pass
- deal

560 Choose the correct variant: rəhbərlik etmək, руководить

- to commute
- to manage
- to hire
- to fire
- to satisfy

561 Choose the correct variant: дағхдғис, скучный

- Fascinating
- dull
- exciting
- satisfying
- demanding

562 Choose the correct variant: ағр, трудный

- dull
- hard
- exciting
- interesting
- repetitive

563 Choose the correct variant: нұмауәндә, кандидат

- Worker
- candidate
- employee
- agency
- recruiter

564 Choose the correct variant: I work shifts.

- at
- in
- bunder
- for
- of

565 Choose the correct variant: іш, служба

- Telecommute
- employment
- shift
- clock
- application

566 Choose the correct variant: боғ, свободный

- Tiring
- vacant
- dull

- hard
- interesting

567 Choose the correct answer. We ... in national newspapers.

- Force
- advertise
- recruit
- count
- complete

568 Choose the correct variant: tələbat, потребность

- Transaction
- wants
- save
- solution
- price

569 Choose the correct variant: təmin etmək, обеспечивать

- to use
- to provide
- to allocate
- to change
- to increase

570 Complete the sentence: is an important commodity in modern economies.

- Organization
- oil
- barrel
- competition
- car

571 Complete the sentence: is the study of how people choose to allocate scarce resources to satisfy their unlimited wants.

- Transaction
- economics
- resource
- price
- commodity

572 Match the word to its definition. Someone who organizes the discussion in a focus group.

- supplier
- moderator
- researcher
- freelancer
- provider

573 Complete the sentence: It is difficult ... from one shift to another.

- Changes
- changing
- change
- have changed
- are changing

574 Complete the sentence: Economics is the study of how people choose ... scarce resources to satisfy their unlimited wants.

- have allocated
- to allocate
- allocated
- allocates
- is allocating

575 Complete the sentence: Oil and its derivatives ... fuel for heating, transport and machinery.

- was provided
- provide
- provides
- providing
- is providing

576 Complete the sentence: Economic activity ... on the assumption of cheap and abundant oil.

- were organized
- was organized
- to organize
- will organize
- is organizing

577 Complete the sentence: Consider first how the economy ... goods and services.

- are producing
- produces
- produce
- be produce
- producing

578 Complete the sentence: Tel Italia has reorganized and ... in order to become flatter.

- Restructuring
- restructured
- will restructuring
- restructures
- is restructuring

579 Complete the sentence: are good at working on their own

- Motivated
- self-starters
- methodical
- computer-literate
- numerate

580 Complete the sentence:people are good with numbers.

- team players
- numerate
- motivated
- computer-literate
- proactive

581 Complete the sentence: We conducted our audit in accordance with generally ... auditing standards.

- is accepted
- well accepted
- accepts
- shall accept
- is accepting

582 Choose the correct variant: quraşdırmaq; устанавливать.

- to retire
- to install
- to charge
- to stress
- to reply

583 Complete the sentence: ... is the money that a company uses to operate and develop.

- Bank
- capital
- money
- portal
- book

584 Complete the sentence: You want to raise money for your company, but you ... to sell shares.

- wanted no
- don't want
- doesn't
- didn't wanted
- is want

585 Choose the correct variant: bütсə (бюджет)

- Imports
- budget
- capital

- commodity
- exports

586 Choose the correct variant: sigorta (страхование)

- Households
- insurance
- relation
- network
- firms

587 Choose the correct variant: əskik (дефицит, недостаток)

- benefit
- deficit
- revenue
- fiscal
- resource

588 Choose the correct variant: xərc (затраты, расходы)

- Price
- expenditure
- business
- value
- payment

589 Choose the correct variant: təmin etmə (снабжение)

- Deficit
- provision
- policy
- economy
- income

590 Complete the sentence: These institutions money in different ways.

- has provided
- provide
- provided
- was provided
- is provided

591 Complete the sentence: There are many important which provide finance for companies.

- household
- financial institutions
- monetary relations
- households
- source

592 Choose the correct variant: paylanma (распределение)

- Supply
- distribution
- condition
- market
- demand

593 Complete the sentence: They receive immediatefrom a finance house.

- budget
- payment
- impact
- policy
- tip

594 Choose the correct variant: açiq bazar (открытый, рынок)

- firm
- the open market
- financial system
- households
- institution

595 Choose the correct variant: maliyuə evi (финансовый)

- pension fund
- finance house
- economic entity
- social policy
- fiscal year

596 Choose the correct variant: təqaüd fondu (пенсионный фонд)

- finance companies
- pension fund
- public finance
- insurance companies
- mutual funds

597 Sual: Choose the correct variant. Firms immediate payment from a finance house.

- was received
- receive
- receives
- has receiving
- is received

598 Complete the sentence: There are many other special financial institutions which provide finance for

- revenue

- companies
- entities
- unit households
- policy

599 Complete the sentence: It is the finance house which collects the regular installments paid by the

- producer
- purchaser
- shareholder
- provider
- investor

600 Complete the sentence: When exceeds the revenue the budget has a deficit.

- entity
- expenditure
- functions
- preparation
- banks

601 Match the word to its definition. The ordinary work supporting a company`s activities.

- commuter
- administration
- staff
- commission
- recruitment

602 Choose the correct variant. Delivery is ...

- a group of buyers with specific requirements
- to bring a product into use for the first time
- to make a choice about something
- the act of bringing goods, letters to a particular person or place
- to give special attention to a person or thing

603 Choose the correct variant. *лѣгу етмѣк, отменять, упразднить*

- to abolish
- to break
- to celebrate
- to demand
- to start

604 Complete the sentence: will certainly depend on the terms of delivery.

- the price
- transportation
- expenses
- quotation

expenditure

605 Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods, and

- the, industry, and, production, goods, of, materials, is.
- the, goods, is, materials, production, of, and, industry.
- the, materials, and, production, industry, is, of, goods.
- industry, materials, and, the, goods, is, production, of.
- industry, is, the, production, of, materials, and, goods.

606 Choose the synonym of the word: fake

- withdraw
- counterfeit
- fraud
- bribe
- embezzlement

607 Choose the opposite for the word : precious

- cheap
- silver
- portable
- golden
- dear

608 Complete the sentence: Wikinomics is a form of

- learning curve
- craft industry
- light industry
- leading edge
- mass collaboration

609 Choose the synonym of the word: merge

- join
- buy
- lend
- attempt
- share

610 Choose the synonym of the word: bail out

- rescue
- wind up
- write off
- settle
- issue

611 Choose the synonym of the word: important

- tiny
- necessary
- useless
- different
- various

612 Choose the synonym of the word: different

- useless
- various
- useful
- significant
- same

613 Choose the synonym of the word: necessary

- difficult
- important
- different
- useless
- easy

614 Choose synonym of the word. challenges.

- changes
- resources
- problems
- policies
- products

615 Choose the synonyms of the words: competition , producers

- recession, confer
- rivalry, manufactures
- contest, merchants
- comprehension, consumers
- completion, sellers

616 Choose the synonym to the word. run

- apply
- Manage
- think
- involve
- complete

617 Choose the opposite for the word. like

- defend

- spend
- hate
- learn
- use

618 Choose the synonym of the word. difficult

- distinct
- hard
- easy
- fascinating
- dull

619 . Choose the synonym of the word: acquire

- get
- move
- delay
- change
- research

620 Choose the opposite for the word. hire

- pay
- fire
- expect
- drive
- sell

621 Choose the synonym to the word. financial

- sole
- local
- fiscal
- stable
- brave

622 Complete the sentence: When exceeds demand the price tends to fall.

- unemployment
- recession
- transaction
- wants
- supply