## 3902\_İ\_Qiyabi\_Yekun imtahan testinin sualları

## Fənn: 3902 Xarici dil 2

1 Comple certain ag	ete the sentence: is provided for a specified number of years or until the attainment of sege.
$\circ$	Industrial assurance
	endowment assurance
$\circ$	the sum assured
Q	life assurance
0	whole life assurance
2 Comple	ete the sentence: is given in addition to the bill.
$\circ$	comission
	tip
$\bigcirc$	salary
Q	wage
$\circ$	bonus
3 Comple	ete the sentence: for various currencies are determined by market forces.
$\bigcirc$	certain sums
Ō	exchange currency
	the exchange rates
Õ	special exchange
$\circ$	foreign currencies
4 Comple	ete the sentence: is a company's product of a particular type.
$\bigcirc$	product placement.
	product range
Ō	product catalogue
Q	product portfolio
$\circ$	product positioning
5 Comple it at each	ete the sentence: is the stages in the life of a product and the number of people who bu stage.
	product placement.
	product lifecycle
$\circ$	product range
Ō	product portfolio
$\circ$	product positioning
6 Comple other pro	ete the sentence: is how a company would like a product to be seen in relation to its ducts.
$\overline{}$	product lifecycle
	product mecycle product positioning
	product positioning product placement.
$\widetilde{\bigcirc}$	product range
$\tilde{\circ}$	product portfolio

programmes.
product lifecycle product placement. product positioning product range product portfolio
8 Complete the sentence: are prepared to make loans for longer period up to 20 years in certain circumstances.
pension funds banks insurance companies investment trusts unit trusts
9 Complete the sentence: Making televisions refers to Industry
steel light aerospace automobile heavy
10 Complete the sentence: The cost of the heating and lighting is
overhead cost.  fixed cost direct cost variable cost indirect cost.
11 Complete the sentence: Bill of exchange enable the company to obtainfrom a bank or discount house.
hire purchases income tax short term finance overdrafts trade credit.
12 Complete the sentence: In some areas the government the number of laws and regulations to encourage business to move there.
completes reduces raises increases rises
13 Complete the sentence: may found a series of companies or start- ups.
an entrepreneur

7 Complete the sentence: ..... is when a company pays for its products to be seen in films and TV

$\circ$	entrepreneurship
$\bigcirc$	free enterprise
$\circ$	enterprises
$\circ$	entrepreneurial
14 Comp	lete the sentence: I'm for co- ordination between design and production.
	respectful
	responsible
$\bigcirc$	responsibility
Ō	response
$\circ$	respectable
15 Comp	lete the sentence: There are differentsystems in the world today.
$\bigcirc$	economize
	economic
Q	economy
Q	economics
$\circ$	economical
16 Comp	lete the sentence: Business is the subject of laws and government
$\bigcirc$	regulable
	regulations
	regularity
$\bigcirc$	regular
$\circ$	regulate
17 Comp	lete the sentence: We hope business relations between our companies will be ofbenefit.
$\bigcirc$	practical
Ŏ	helpful
Ŏ	exclusive
	mutual
$\bigcirc$	useful
18 Comp	lete the sentence: is a part of shops with the same name.
$\bigcirc$	supermarket
Ŏ	deep discounter
Ŏ	convenience store
	chain store
Ŏ	hypermarket
19 Comp	lete the sentence: is a very large shop,mainly selling food.
$\bigcirc$	hypermarket
$\widetilde{\subset}$	deep discounter
$\sim$	convenience store
	supermarket
$\sim$	chain store
$\bigcirc$	

20 Choose the correct answer: What is the most obvious source of finance for the well-established firm?

$\sim$	deposit
$\sim$	property
$\bigcirc$	capital
	own profits
$\circ$	trade credit
21 Choos	se the correct answer: Which of the following is not a function of public finance?
$\bigcirc$	the provision of essential services
$\bigcirc$	the implementation of social policy in respect of social services
$\bigcirc$	the encouragement of the growth of economy as a whole
	implementation of corruption
$\circ$	the control of particular sectors of the economy
22 Choos	se the correct answer: Who is a buyer?
$\bigcirc$	Who makes an audit
$\tilde{\bigcirc}$	Who works in his own business
$\widetilde{\bigcirc}$	A person sells something.
	A person who buys something.
$\tilde{\bigcirc}$	Who works for several different companies
	The World 102 00 Companies
23 Choos	se the correct answer: What is a scarce resource?
$\bigcirc$	labour resources
$\circ$	daily product
$\circ$	unlimited commodity
	limited commodity
$\circ$	undemandable product
24 Choos	se the correct answer: Which of the sentences is not true?
$\bigcirc$	ent trusts buying shares in other companies.
$\tilde{\bigcirc}$	ales describes what a business sells and the money it gets for it.
Ŏ	Finance houses provide business with loans
	Investment trusts are limited company.
Ŏ	nit trusts issue shares.
25 Comp	elete the sentence: If people are treated differently from each other in an unfair way, they
are	-
$\bigcirc$	bleeding red ink
Ŏ	got outplacement
$\tilde{\bigcirc}$	made redundant
	descriminated against
$\tilde{\bigcirc}$	written down
26 Comp	elete the sentence: is one for the whole of the normal working week.
-	
Ŏ	off work
Ō	a part-time job
Ō	out-of- job
	a full-time job
$\circ$	temporary job

27 Comp	lete the sentence: She leaves home for work at 8 and she drives	
00000	in work after work Work to work before work	
28 Comp	lete the sentence: Luckily, I am never ill and I could never take the timework.	
00000	in before up off of	
29 Choos	se the correct expression: Librarian is required for public library from 2p.m. to 6 p.m.	
00000	A part time job Out of work Full job A permanent job Before work	
30 Complete the sentence: A system in a company which means we can work when we want is called		
00000	demanding clocking on work overtime flexitime involving	
31 Choos	se the opposite of the word launch	
000000	hire prepare close start accumulate	
32 Comp	lete the sentence: People who are self-driven are	
000000	have flexible work have temporary work work in shifts good at working on their own work part-time	
33 Choose the opposite of the word intricate		
0000	contrary available sharp simple	

$\bigcirc$	gradual	
34 Choos	e the opposite of the word abrupt	
00000	poor limited sharp gradual modern	
35 Choos	e the opposite of the word isolated	
00000	gradual equitable separate total intensive	
36 Choos	e the opposite of the word internal	
00000	maximum importal exportal external minimal	
37 Choos	e the opposite of the word minimal	
000000	gradual importal exportal maximum external	
38 Match	the word combination to its definition. To get knowledge through doing things.	
000000	to wind up to turn down to apply for to acquire experience to make redundant	
39 Complete the sentence: It is characteristic of any society that		
00000	when economic resources satisfy the wants and are limited scarce. when wants of people are growing. when wants required economic resources scarce when wants of people are growing the economic resources are limited and scarce when wants are limited and scarce.	
40 Complete the sentence: One of the main laws of the market is		
0000	labour force. stable prices. employment. the law of supply and demand.	

$\circ$	scarcity.	
41 Comp	lete the sentence:Paper money first came into use	
•		
$\bigcirc$	in the form of banknotes.	
$\odot$	in the form of silver.	
Õ	in exchange for deposits.	
	in the form of receipts	
$\circ$	in the form of gold coins.	
42 Comp	lete the sentence : Economic resources may be classified as	
$\circ$	material and capital resources	
	economic and labour resources.	
Ō	capital and row materials.	
$\tilde{\bigcirc}$	labour force and entrepreneurship.	
	material and labour resources.	
43 Comp	lete the sentence: In different parts of the world many different commodities	
$\bigcirc$	should be portable.	
	threaded into strings.	
	called wampum.	
	have served as money.	
$\circ$	superseded by precious metals.	
44 Comp	lete the sentence:Finance is	
$\bigcirc$	the provision of essential services.	
$\tilde{\bigcirc}$	the economic system.	
$\tilde{\bigcirc}$	the network of institutions.	
	the provision of money when it is needed.	
Ŏ	the budget.	
45 Comp	lete the sentence:The financial system is	
$\bigcirc$	the network of economic entities.	
$\tilde{\bigcirc}$	the network of units of government	
$\widetilde{\bigcirc}$	the network of firms and households.	
	the network of institutions.	
Ö	the network of funds.	
46 Complete the sentence: provide finance for companies		
$\circ$	The community trough taxes	
Ŏ	The provisions of essential services	
Ŏ	The major instruments of any financial system	
$\widecheck{\odot}$	Many important financial institutions	
Ŏ	The encouragement or control of particular sectors	
47 Complete the sentence: Among insurance documents		
$\bigcirc$	there are commercial invoices.	
$\widetilde{\bigcirc}$	there are consular invoices.	
$\simeq$	there are customs declarations.	
	there are Insurance policies and Insurance certificates.	
$\sim$	1 "	

$\bigcirc$	there are Import license.
48 Choos	se the opposites: 1. profit. 2. expenditure. 3. ownership. 4. obvious.
	4.2
$\bigcirc$	3.4
$\bigcirc$	2.3
	1.2
$\bigcirc$	1.4
49 Choos	se the synonyms: 1. property. 2. obvious. 3. hire. 4. ownership.
$\bigcirc$	1.2
$\bigcirc$	1.3
$\bigcirc$	2.3
	1.4
$\bigcirc$	3.4
50 Comp	lete the sentence: operate in a very similar manner to investment trusts.
$\bigcirc$	trade balance
$\bigcirc$	insurance companies
	investment trusts
	unit trust
$\bigcirc$	pension funds
51 Choos	se the correct pair of synonyms:
$\bigcirc$	competition – running
	to solve – to provide
	to utilize – to tend
	to demand – to require
	important – improvement
52 Choos	se the correct pair of synonyms:
$\circ$	monetary – expenditure
Ŏ	to sell – to produce
Ŏ	consumer – seller
	total – common
Ŏ	to supply – to conform
53 Choos competiti	se the synonyms of the underlined words: Another important force of the market is on.
	useless, recession
$\simeq$	principle, race
$\simeq$	valuable, production
	essential, rivalry
	difficult, championship
$\cup$	difficult, championship
54 Choos right of c	se the synonyms of the underlined words: Competition protects the customers – they have the hoice.
$\bigcirc$	supplies, consumers
$\widetilde{\bigcirc}$	attacks, sellers

$\overline{\mathcal{Q}}$	defeats, consumers
	defends, buyers
$\tilde{\frown}$	deceives, purchasers
$\cup$	deceives, parenasers
	se the synonyms of the underlined words: Market competition makes producers and suppliers resources utilize them economically.
or scarce	resources unitize them economically.
_	
$\circ$	comprehension, consumers
	rivalry, manufactures
$\circ$	recession, confer
	completion, sellers
$\sim$	
$\bigcirc$	contest, merchants
56 Choos	se the opposite for the word: revenue
	• •
$\mathcal{Q}$	saver
	expenditure
$\tilde{\frown}$	income
$\simeq$	
$\circ$	goal
	tax
$\circ$	
55.01	at the state of th
5 / Choos	se the correct logical ending: When expenditure exceeds the revenue
	provision of money rises.
$\simeq$	
$\bigcirc$	people get credits and loans
	the budget grows
	the budget has a deficit.
	country's economy grows
50 Chans	to the sympaying: 1 assential 2 tay 2 major 4 comprise 5 major
36 CHOOS	se the synonyms: 1 essential. 2 tax. 3 major. 4 comprise. 5 main.
	1,2,4
$\sim$	1,4,5
$\circ$	1,2,5
	1,3,5.
$\simeq$	
$\bigcirc$	2,4,5
59 Comp	lete the sentence: The budget is
or comp	the sentence. The suaget is
$\circ$	scheems of business.
	the money in economic entities
$\simeq$	
Ō	the money in the bank
	an estimate of national revenue and expenditure for the ensuing fiscal year.
$\widetilde{}$	work in insurance companies
$\cup$	work in insurance companies
60 Choos	se the synonyms: 1 revenue. 2 estimate. 3 income. 4 goal.
	1.2
$\subseteq$	1.2
	3.4
$\tilde{\frown}$	2.3
$\sim$	
	1.3
$\bigcirc$	1,4.
<u> </u>	
61 Cl	to the grandway of the record against
of Choos	se the synonym of the word project

newspaper

Ō	paper
$\circ$	shell
	plan
	magazine
62 Comp	lete the sentence: Industrial assurance policies are usually for
•	
	small houses
	ownership
	large amounts
	small amounts
$\tilde{\bigcirc}$	large houses
Ŭ	č
63 Comp	lete the sentence: The premiums are collected weekly by the
	costumer
$\widetilde{\bigcirc}$	share holders
$\sim$	policy holders
	• •
	company's agents
	consumer
64 Choos Britain?	se the correct answer: What is the name of the biggest life assurance company in Great
$\frown$	House assurance
$\sim$	
$\sim$	Industrial assurance
	Car assurance
	Prudential assurance
$\circ$	Life assurance
65 Choos	se the correct answer: How many times are premiums for endowment paid?
	every 4 years.
$\sim$	
$\sim$	four times a month
	weekly
	quarterly
$\circ$	two times a year
66 Choos	se the correct answer: What branch of life assurance do you know?
	car assurance
$\widetilde{\bigcirc}$	capital
$\sim$	real estate assurance
	industrial assurance
	trade
67 Choos	se the correct answer: What do the financial institutions provide for companies?
$\bigcirc$	pensions
$\sim$	money
$\simeq$	fax
	finance
	cars

68 Choose the correct answer: What is the one of the main branches of insurance?

Car assurance If life assurance endoument assurance house assurance house assurance house assurance house assurance house assurance  69 Choose the correct answer: Whom are the regular premiums paid by?  photographers doctors policy holders teachers  70 Choose the correct answer: What is money?  it keeps prices close to costs it is a loan it is an instrument of tax it is an instrument of tax it is an asset that serves as a means of payment it serves as the mechanism of market economy  71 Choose the opposite for the word precious  portable golden dear cheap silver  72 Choose the right statement:  Shell money was durable. Shell money was used by borrowers in different pacts of the world. Shell money was used by early settlers in North America. Shell money was used by goldsmiths.  73 Choose the synonym of the word token  securitiez receipt banknote coin goods  74 Choose the correct answer: What serves as money today?  perks pelts shells coins and bills fur	$\circ$	industrial assurance	
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shells coins and bills	$\sim$		
coins and bills	$\sim$	•	
<u> </u>			
	Õ		

75 Choose the correct answer: What has served as first money?

$\circ$	steel
	check
$\tilde{\bigcirc}$	paper
	leather
$\sim$	invoice
$\bigcirc$	myorce
76 Choos	se the correct answer: What is the difference between investment trusts and unit trusts?
$\bigcirc$	unit trusts offer discounts to shakeholders
$\widetilde{\frown}$	unit trusts cordinate finance
$\sim$	unit trust are limited companies but investment aren't.
	unit trursts are not limited companies but investment trust are
$\bigcirc$	unit trusts provide borrower with credit.
77 Comp	elete the sentence: is the type of life assurance.
	occurrence
$\sim$	
$\simeq$	agents
$\bigcirc$	sum
	endowment
$\circ$	amounts
<b>-</b> 0 G	
_	elete the sentence: The machines are expensive but very – they produce a lot in relation
to what tl	ney cost.
$\overline{}$	
$\bigcirc$	labor-intensive
$\bigcirc$	go-slow
	state-of-the-art
	cost-effective
Ŏ	obsolete
_	
79 Comp	elete the sentence: A very wealthy or powerful software
$\bigcirc$	founder
$\widetilde{\frown}$	leader.
$\sim$	developer
	•
	tycoon
$\bigcirc$	captain
80 Comp	elete the sentence: An event resulting in great loss and misfortune is a
	variety
$\simeq$	inefficient
$\simeq$	
$\subseteq$	profit
	disaster
$\circ$	forecast
81 Comp	lete the sentence: Industry that doesn't sell goods is called
$\frown$	property
$\simeq$	property
Ŏ	industry
Ō	product
	land
$\bigcirc$	service

82 Compl	lete the sentence: To be careful or certain to do something is
	to grant to deduct to set to assure to release
83 Compl	lete the sentence: Someone who starts or founds or establishes his own company is
	partner tycoon leader an entrepreneur magnate
84 Compl	lete the sentence: The insurer issues an insurance policy for the
000	retailer dealer broker insured wholesaler
85 Compl	lete the sentence: To donate is
	to organize to assemble to clarify to give a charity or good cause to collect
	statements putting the words in the correct order: usually, short-term loans ,within, , years, are, three
	repayable, short-term loans, are, usually, within, three, years usually, repayable, , within, three, years, are, short-term loans. are, short-term loans, within, repayable, usually, three, years short-term loans, are, usually, repayable, within, three, years years, three, usually, repayable, , within, are, short-term loans
	statements putting the words in the correct order: different, ways, in, many, provide, money, institutions
00	Many, different, ways, in, provide, money, financial, institutions. Financial, institutions, many, provide, money, in, different, ways. Many, provide, money, in, different, ways, financial, institutions. Many, financial, institutions, provide, money, in, different, ways. Many, financial, institutions, provide, in, different, money, ways.
88 Match Executive	the word combinations: 1) Benefits. a) Ban; 2) Overtime. b) Package; 3) Seniorc)
$\circ$	1-a, 2-b3-c 1-c, 2-b 3-b

1-b, 2-a,3-c 1-a, 2-c3-b
89 Match the word combinations: 1)Management a) Motivated; 2) Self b) Agency; 3) Employment c) Training.
1-b, 2-c, 3-a 1-c, 2-b, 3-a 1-a, 2-c, 3b 1-c, 2-a, 3-b 1-b, 2-a, 3-c
90 Match the words to their definitions: 1)Another name for the human resources department. 2)When people stop working to protest. 3)Everyone working for a company is on its a) Strike b) Personnel c) Payroll
1-b, 2-c, 3-a 1-c, 2-a, 3-b 1-a, 2-b, 3-c 1-b, 2-a, 3-c 1-c,2-b,3-a
Match the words to their definitions: 1) Workers use their hands. 2) One of the people working for an organization. 3) When people stop work to complain about something. a) Stoppage b) Employee c) Manual
1-b, 2-c, 3-a 1-c, 2-a, 3-b 1-a, 2-b, 3-c 1-c, 2-b, 3-a 1-a, 2-c, 3-b
92 Choose the right word and put it in the sentence: This job is so important, I think we need to someone. They've finally a new receptionist is all the people working for a company. a) Hired b) Headhunt c) Staff
1-b, 2-c, 3-a 1-c, 2-a, 3-b 1-a,2-b,3-c 1-b,2-a,3-c 1-a, 2-c, 3-b
Of Choose the right word and put it in the sentence: 1. shows financial picture of the firm. 2. The to speak another language is now seen as form of a economic power. 3. I get a on everything I sell. (a) ability b) accounting c) percentage
1-b, 2-a,3-c 1-a, 2-c, 3-b 1-c, 2-a, 3-b 1-a,2-b,3-c 1-b, 2-c, 3-a

94 Choose the right word and put it in the sentence: ... 1.shows financial picture of the firm. 2.The ... to speak another language is now seen as form of a economic power. 3.I get a ... on everything I sell.

1-c, 2-a 3-b

a) ability b) accounting c)percentage
1-b,2-c,3-a 1-a,2-b,3-c 1-c,2-a,3-b 1-b, 2-a,3-c 1-c,2-b,3-a
95 Choose the right word and put it in the sentence: 1.We'd like to see the process. 2.The of labour satisfied everybody. 3.The of this market is usually cheaper than the others'.a) productivity b) product c)production.
1-b,2-c,3-a 1-a,2-b,3-c 1-b,2-a,3-c 1-c,2-a, 3-b 1-c,2-b,3-a
96 Choose the right word and put it in the sentence: 1. Who is for the test of the new equipment? 2. Our machines are in operation. 3. The terms of delivery are quite for our company. a) reasonable b) responsible c) reliable
1-a,2-c,3-b 1-c,2-a,3-b 1-a,2-b,3-c 1-b,2-c,3-a 1-c,2-b,3-a
97 Choose the right word and put it in the sentence: 1.We require the goods for urgent 2.Due to yourthey succeeded in business. 3.The of our sales has remained stable. a) assistance b)percentage c) delivery
1-a,2-c,3-b 1-c,2-a,3-b 1-b,2-c, 3-a 1-c,2-a,3-b 1-c,2-b,3-a
98 Complete the sentence: Attainment is
promotion assuring leaving achievement occurrence
99 Complete the sentence: If not enough goods are being produced, there is
a surplus mass production a surplus a shortage a glut

100 Complete the sentence: If the goods are offered on FOB terms the price will practically

include	
00000	the coast of the boards free over board expenses exposure the cost of the goods transportation expenses the terms of company
101 Com	plete the sentence: If the goods are offered on FOR terms the price will include
00000	the coast of the boards on planes the cost of port to the board the cost of covering the cost of the goods and transportation expenses to the railway station the cost of price to the ship
102 Com	plete the sentence: People selling things in the street are
00000	buyers customers users vendors producers
103 Com stations.	plete the sentence: compares our performance to performance levels in other power
00000	representing goods cooperating rivalry benchmarking obtaining
104 Com called	plete the sentence: The law relating to designs, ideas that belong to someone is
00000	royalty property design property copyright property intellectual property patient property
105 Com	plete the sentence: The occasion when someone uses another's text, pictures is called
00000	innovation infringement intellectual infringement copyright agreement copyright infringement proprietary infringement
	plete the sentence: The occasion when an inventor asks the authorities to officially recognize ion as his/her property is called
$\circ$	leasing application consumer application

	property application fake application patent application
107 Com	plete the sentence: When the prospective buyer receives the offer he carefully
00000	looks for the seller makes the list signs the product studies it promotes a new product
108 Choo	se the right expression: The work finishes after a fixed period.
000000	permanent job part-time job full time job temporary job contemporary job
	se the right expression: Before we employ people, we like to put them in job situations to see do the work and fit the corporate ladder.
000000	corporate ethics corporate profits corporate logo corporate culture corporate image
	plete the sentence: Life assurance is different from all other branches. It is a ively
000000	that the precious for endowment are paid quarterly or annually that the insured may face the risk against type of occurrence recent type of insurance not popular form of insurance
111 Com	plete the sentence: If you do wrong, you are
000000	you continue to work but more slowly than usual. collect money from customers. a go- slow sacked work for several different firms.
112 Com	plete the sentence: When the goods are expensive it is
000 <b>0</b> C	inflation downmarket price cut upmarket marketing boom

113 Choose the synonym of the word unit trust

building society investment trust pension fund mutual fund insurance ompany
114 Complete the sentence: I have an account which I share with someone means, I have a
checking account deposit account current account joint account savings account
115 Match the two parts of expressions: 1.parent ;2.white;3.join; a) knight; b) company; c) venture
1- b, 2-c, 3-a 1-c, 2- a, 3- b 1-a, 2-b, 3-c 1-b, 2- a, 3- c 1-a, 2- c, 3- b
116 Complete the sentence: Money which is charged by a bank for borrowing money is
capital interest principal per cent loan
117 Make statements putting the words in the correct order: five, of, carrying, market, are, research, there, ways, out
research, ways, of, market, carrying, out, five, are, there. five, out, market, there, ways, carrying, research, are, of. there, ways, of, carrying, research, are, market, out, five. there, are, five, ways, of, carrying, out, market, research. carrying, out, ways, of, research, market, are, five, there.
118 Complete the sentence: money first came into use in the form of receipts.
token copper gold paper shell
119 Make statements putting the words in the correct order: building, in, mutuals, called, Britain, are, there, societies
mutuals, in, there, are, called, societies, Britain, building. there, mutuals, building, in, called, are, societies, Britain. societies, in, Britain, called, there, mutuals, building, are. in, Britain, there, are, mutuals, called, building, societies. Britain, societies, are, called, building, mutuals, in, there.

goods	
000000	the, goods, is, materials, production, of, and, industry. the, materials, and, production, industry, is, of, goods. the, industry, and, production, goods, of, materials, is. industry, is, the, production, of, materials, and, goods. industry, materials, and, the, goods, is, production, of.
121 Com	plete the sentence: Payments to the author from the publisher are
00000	designs payments intellectual properties Royalties patents
	plete the sentence: Small business complain that larger companies abuse by paying too slowly.
00000	Give credit Credit card Credit policy Trade credit Take credit
123 Mato	ch the verb to reduce with a noun:
000000	imports money inequality taxes business
124 Com	aplete the sentence: Dollars, euros and yens are
000000	Bonds Shares Loan Currencies Certificates
125 Com	aplete the sentence: Drugs need to be made in large numbers on before they can be sold.
00000	the overproduction the light industry the market research an industrial scale an assembly line
126 Mato	ch the verb to improve with a noun:
000	imports taxes currency

120 Make statements putting the words in the correct order: the, production, materials, of, industry, is,

<ul><li>O</li></ul>	economic welfare revenue
127 Mato	th the verb to increase with a noun:
00000	import taxes economic welfare business revenue
128 Com	plete the sentence: generally involve some kind of tangible asset.
	institution capital investment real investments generally
129 Choo	ose the synonym of the word branch
00000	subsidiary parent firm headquarter supermarket develop
130 Choo	ose the opposite of the word to promote
00000	to penetrate to decrease to increase to demote to allocate
131 Choo	ose the synonym of the word to enhance
00000	to deserve to eliminate to surplus to boost to motivate
132 Com	plete the sentence: It was not easy to find the right to put our goods in.
00000	business finance claims warehouse materials
133 Complete the sentence: The idea is to make a brand and it in customers' minds.	
000	last do make

	keep have
134 Choo	se the correct answer: Who is street vendor?
00000	someone who collects premiums weekly someone who puts the client in touch with the insurer someone who heads a department or an organization someone who sells things especially on the street someone who collects premiums weekly
135 Com	plete the sentence: The meaning of the word to invent is
00	the practical or industrial use of scientific discoveries. to make a new idea successful to think of new ideas, methods, products, etc. to design and make something for the first time to make plans or drawings for how something is to be made.
136 Comp	plete the sentence: The insured is to pay a the size of which is stated in the policy.
00000	credit benefits dividend premium grants
137 Com	plete the sentence: Human resources department deals with
00	buying company's product supporting company's activities technical support pay and recruitment carrying out the work of a company
138 Com	plete the sentence: are a company's debts to supplier, lenders, and tax authorities.
000000	marketing brands capitals liabilities assets
139 Com	plete the sentence: Demoting is
	making someone to leave his job reducing the total number of employees at a company through ending or stoping something giving someone a lower rank or a less important job telling someone they can no longer work at his job
140 Choose the correct answer: Why IMF is described as a fund?	
000	It issues a company's share It puts the borrower in touch with the saver It contributes more than poor countries

	It holds a stock of national currencies  It determines the exchange rates	
141 Com	141 Complete the sentence: Another name for the human resources department is the	
00000	trade unions support staff administrative staff personnel department labor unions	
142 Com	plete the sentence: People with a particular ability to do something well are	
00000	manual motivated unskilled cheap skilled	
143 Choo	ose the opposite of the word reduce	
000000	insecurity negative outside increase hire	
144 Choo	ose the synonym of the word promotion	
00000	hire negative outside support increase	
145 Choo	ose the wrong variant: There are only four precious metals, they are as follows:	
000000	diamond gold silver copper platinum	
146 Choo	ose the correct answer: Why does company issue the bonus issue?	
000000	instead of interest instead of share instead of tax instead of paying dividend instead of capital	
147 Choose the correct answer: What kind of new security features were added to the USA dollars?		
000	weak thread embedded in the paper transparent thread embedded in the paper visible thread embedded in the paper	

invisible thread embedded in the paper strong thread embedded in the paper	
148 Complete the sentence: Setting up a foreign operation through a joint venture, establishment of a foreign branch or the purchase or formation of a foreign are examples of foreign direct investment.	
investment embraces national subsidiary indirect	
149 Complete the sentence:are a group of investors who have funds to invest as a consequence ofthe conduct of their business.	
individuals risk confronted institutional investors investor	
150 Match the verb to correct with a noun:	
welfare currency check inequality taxes	
151 Replace underlined words with the correct variant. Let's get the materials in only when we need them to keep costs down.	
<ul> <li>○ Finance</li> <li>○ Store</li> <li>○ Warehouses</li> <li>○ Just-in-time</li> <li>○ More efficient</li> </ul>	
152 Replace underlined words with the correct variant. There must be a quicker and cheaper method than this.	
Comfortable Easy Warehouses More efficient Difficult	
153 Replace underlined words with the correct variant. They want to introduce a system of making things efficiently.	
Cleaning services Deliveries Store Lean manufacturing	

Shipment
154 Replace underlined words with the correct variant. You'll have to decide well in advance how to pay for all this.
To do To keep To sell To finance To make
155 Find the right meaning of the word the beta version
Finding defects  A final test version  Payment  Design defects  Market research
156 Complete the sentence: An investor, when with a list of investment possibilities, will want to assess the risks and generaland disadvantages connected with putting his or her money into this or that security.
process, skill confronted, advantages management, advantages individuals, households national, institution
157 Complete the sentence: In the existing, recent years have seen a growing interest of foreign investors in the Azerbaijan market.
purchase, capital organizational, risk recent, bank spite of, obstacles investor, household
158 Complete the sentence: The lecturer about serious problem, but they didn't listen.
looked told talks spoke tells
159 Complete the sentence: Someone who buys the services of a private detective agency is a/an
Trader Consumer Customer Client Owner
160 . Complete the sentence: She would have such a nasty experience on a day like that.

Ō	has imagines
Õ	never had imagined
Q	never imagined
	had never imagined
$\circ$	hadn't never imagined
161 Com	plete the sentence: Large areas where many people work together are called
$\bigcirc$	banks
$\bigcirc$	headquarters
$\bigcirc$	office
	open-plan offices
$\circ$	head-office
162 Com called	plete the sentence: If workers refuse to work more than the normal number of hours it is
	stoppage
$\sim$	payroll
$\widetilde{\sim}$	walk-out
	overtime-ban
$\tilde{\bigcirc}$	a strike
O	
163 Choo	ose the correct answer: What is the another name for the HRD?
$\circ$	department of human resources
Ŏ	human support management
Ō	human resources agency
	personnel department
$\bigcirc$	personal company
164 Com	plete the sentence: Overtime is
	a week-end
$\widetilde{\bigcirc}$	the time when the working hours are over.
$\tilde{\bigcirc}$	a day when you enjoy yourselves.
	the hours which a worker works more than normal hours.
Ŏ	the time when workers refuse to work more than normal hours.
165 Choo	ose the correct answer: What do the main benefits of insurance include?
$\bigcirc$	customs declarations
$\tilde{\bigcirc}$	third party claims
$\tilde{\bigcirc}$	veterinary certificates
$\widecheck{\odot}$	unemployment benefits or relieves
Ŏ	bill of lading
166 Choo	ose the correct answer: What is a counterfeiting?
	change
$\simeq$	_
$\simeq$	paper money
	false money
	coins

167 Choo	ose the correct answer: What is budget?
00000	The budget is a provision of money and financial system is a network of institutions.  The budget is a provision of essential services  The budget is financial intermediaries.  The budget is an estimate of national revenue and expenditure for the ensuing fiscal year  The budget is an encouragement or control.
168 Choo	ose the correct answer: What is investment trusts?
00000	They are worker's contribute.  They are short or long term loans.  They are limited companies buying shares in other companies.  They are insurance companies, financial houses.  They are interests made by policyholders.
169 Com	plete the sentence: We use for the assessing of people's intelligence and personality.
00000	Headhunting Chech up Test Psychometric test Control
170 Com	plete the sentence: evaluates professionally a colleague's work.
000000	Conductor Consumer Consulter Referee Candidates
171 Choo	ose the synonym of the word queue
00000	plaster store bill line truck
	plete the sentence: When the price of some commodity increases, consumers will try to use but will want to sell more of it.
00000	borrower. auditor customer producers creditor
173 Choo	ose the correct answer: Which of the words is closest in meaning to the invoicing?
0000	trade credit. bill of lading credit policy billing

$\bigcirc$	bill of exchange.
174 Com	plete the sentence: The Assistant Manager is for the day-today running of the hotel.
00000	engineer attendant look after responsible assistant
175 Choo	ose the wrong variant: A software designer in an Internet company. Has to be in the office.
00000	flight post-woman accountant work under a flexitime system teacher
176 Com	plete the sentence: If people are treated differently from others in an unfair way, they are
00000	visitors shop managers office manager discriminated against bully
177 Com	plete the sentence:Money is used for buying or
00000	radio to be getting along job security selling goods to feel useful
	plete the sentence: Fundraising activities encourage people to give or money, ood or time to help the organization.
00000	refer effort deduct Donate recruit
179 Com	plete the sentence: Coins are a kind of commodity and pieces of
00000	economy book paper metal cattle
180 Com	plete the sentence: If the goods are offered on CIF terms
00	the price will cover the cost of the goods. the price will cover the cost of the goods and freight to the port destination

the p	price includes the cost of the goods and transportation expenses to the port of shipment price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port estination.
_	orice includes the cost of the goods and transportation expenses to the railway station only.
181 Choose t	he correct definition: A strike, walk out or stoppage
worl	kers work hard. kers strikes each-other during the work kers continue to work ,but more slowly kers stop working for a time when they are not happy with pay or conditions. kers walk during the work
182 Complete	e the sentence: If the manager also receives benefits, the payment and the benefits form
prof com seve	pensation  prance payment  prance package  pansation payment
183 Choose th	he right meaning of the underlined word: Working in the hotel, we also get nice perks!
It is It is It is	commission a tip. salary in the work free meals and free insurance an overtime
184 Choose t	he right variant: It is known that
acco	ountants never use computers in the process of their calculations. ounting isn't suitable for woman. ounting doesn't demand being numerate. ounting is a good profession. e are not different methods of accounting.
185 Complete be	e the sentence: If the manager reaches particular objectives for the company there may
com remi	ge benefits pensation uneration formance-related bonuses er benefits
186 Complete	e the sentence: If the work involves doing the same things again and again it is
exci toug bori rout stim	rh ng

187 Choose the correct answer: What is auditing?

a process in which the prices on goods are taxed a process in which the ways of movement of goods are studied a process of monitoring in which a firm's accounting records are regarded	
a process in which an independent accountant audition examines a firm's accounting records a process in which the promotion of goods is carried out	
188 Choose the right variant of the statement:	
<ul> <li>The notion of carat be applied can to precious stones also.</li> <li>Also the notion of precious stones can be applied to carat.</li> <li>The notion of stones can be applied to also carat precious.</li> <li>The notion of carat can also be applied to precious stones.</li> <li>Notion of the carat can be applied of precious stones also.</li> </ul>	
189 Complete the sentence: Diamond is a precious stone pure carbon crystallized form.	
over, out from, to at, in of, in of, at	
190 Choose the correct degree of adj. and (or) the adverb:I spendmoney than you, because t clothes which I bought was notyours.	he
more, so expensive so more, more expensive loss, more expensive less, so expensive as fewer, so expensive	
191 Choose the correct meaning of FOB:	
forecast of business fright on board free border free on board business of banks	
192 Choose the correct answer: When did the coins come into use?	
<ul> <li>In 1867.</li> <li>At the beginning of the century</li> <li>In 1785.</li> <li>When a payment was made the cutting of metal into pieces of definite weight.</li> <li>At different periods of time.</li> </ul>	
193 Choose the correct answer: What is function of pension funds?	
<ul> <li>It is a scheme to which all workers contribute.</li> <li>To insure companies.</li> <li>To pay out interests made by policyholders.</li> <li>To supply short or long term loans.</li> <li>To limit companies buying shares in other companies.</li> </ul>	

194 Choose the correct answer: What is equal to the best 999,9 fineness of gold?
28 carat 18 carat 14 carat 24 carat 20 carat
195 Choose the correct prepositions: the one hand the customers have the right choice and they benefit the fact that competition keeps prices
in, of, by, to on, in, at, with in, for, through, with on, of, from, to with, of, after, by
196 .Choose the correct answer: What is an overtime ban?
gives technical help to buyers of the company's products.  workers stop working for a time  workers continue to work, but more slowly than usual.  workers refuse to work more than the normal number of hours.  department that deals with pay, recruitment.
197 Choose the correct answer: Who are freelancers?
<ul> <li>They buy products or services for their own use.</li> <li>They give technical help to buyers of the company's products.</li> <li>They headhunt people for very important job.</li> <li>They are independent people who may work for several different companies</li> <li>They head a department or an organization.</li> </ul>
198 Choose the correct answer: Which of the expressions is closest in meaning to the expression compensation package?
stock options severance package fringe benefits remuneration package share options
199 Choose the synonym to the underlined word. You need to be more precise in telling us what the problem is if you want us to help you.
keen rigid polite accurate persuasive
200 Choose the correct answer: What is the investment?
describing the activity of trying to sell more and be more successful.  the total level of productions of goods and services.

<b>O</b> e	imply an addition to the circular flow of income. expenditure on productive capital goods. production of materials and goods.
201 Match	the headline with the correct article: Food shortages hit Eastern Africa.
T C C R	There has been too much building in the city centre and now there is a lot of office space standing empty  Too much oil has been produced recently in relation to world demand  Diverall production in the country rose by five per cent last year  Rainfall has been below average in Eastern part of Africa for the past five years. Not enough food has been grown  The plant's capacity is 3000 computers a week and it's producing 3000
	the sentence with the correct defenition: Many supermarkets run competitions and offers ge people to buy from them.
	oyalty cards free gift pecial offer promotions free sample
203 Match usual price	the sentence with the correct definition: Yesterday I bought two kilos of apples for half the .
of fi	oyalty cards free gift promotion pecial offer free sample
_	lete the sentence: Firms controlling activities in several nations have been known as nal enterprises or
in in the transfer of the tran	Foreign indirect investment International capital flows International diffusion International corporations International economic development
205 Choos	e the correct answer: What do expansion of international capital flows contribute?
	odge an appeal nanagerial control abour migration he removal of exchange control and financial deregulation oreliminary analytical review
206 Compl	lete the sentence: Selling on the is called e- commerce.
	raditional retailing hopping card commercial TV nternet

207 Choose the wrong variant. The sources of loans are as followings:
trade credits hire purchases bill of exchange letter of advice leasing
208 Match the word to its definition. A payment made to the owner of a design by someone else who uses it.
proprietary information intellectual property copyright infringement royalty payment patent application
209 Complete the sentence: In-person can show an example of a new product, but they are expensive.
market trials edge surveys rollout
210 Choose the correct prepositions: Economic machines are subjecta business cycle that alternates periods rapid expansion and periods recession.
for, among, of, of of, to, for, for during, of, from to, between, of, of during, to, between, between
211 Complete the sentence: I phoned to check on my application, but they said they'd already someone.
deal applied turndown recruited headhunted
212 Complete the sentence: She felt the organization was and wasting money on entertainment and luxury travel.
undercutting filling for looking for overspending working
213 Complete the sentence: In planning the concert, they found they had forgothen to the

singers, and only had money to pay the orchestra.

Ŏ	true trade credit report budget for discount
14 Choo	ose the synonym of the word loan
00000	revenue fund source credit assessment
215 Choo	ose the synonym of the word manage
000000	demand pay serve control send
216 Choo	ose the synonym of the word percentage
00000	goods interest rate currency price
217 Choo	ose the synonym of the word contract
000000	goods letter business agreement enquire
218 Choo	ose the synonym of the word basic
00000	top clear High main below
219 Com	plete the sentence:generally involve some kind of tangible asset.
000000	institution migration indirect tax real investments audit

220 Choose the correct variant. Delivery is ...

00000	to make a choice about something to bring a product into use for the fist time the act of bringing goods, letters to a particular person or place to give special attention to a person or thing
	ch the job to its description: My work involves travelling a lot. It can be quite physically ag, but I enjoy dealing with passengers.
00000	teacher accountant postwoman flight attendant software developer
222 Com	plete the sentence: Taxes are a compulsory financial
	income profit revenue contribution benefit
	ose the synonym of the underlined word: The distribution of things involves giving or g them to a number of people or places.
00000	shift degree education allocation capaciy
	ch the job to its description: My work involves getting up quite early in the morning, but I g out in the open air. I walk two or three miles every day.
00000	flight attendant teacher accountant Postwoman software developer
225 . Cor	mplete the sentence: I'm not often – away from work due to illness.
	in work out of work work for off work at work
	ose the synonym of the underlined word: There are many important financial institutions ovide finance for companies.
000	include develop become

supply bring
227 Match the job to its description: My work is very stimulating and not at all repetitive. I see the children learn and develop.
software developer flight attendant postwoman teacher accountant
228 Complete the sentence: We need journalists who are very good at their job.
lean large trouble talented dull
229 Complete the sentence: passes to the buyer when the final installment is paid.
<ul> <li>ownership</li> <li>burden</li> <li>leasing</li> <li>expenditure</li> <li>principal</li> </ul>
230 . Choose the synonym of the underlined word: You need to acquire experience.
delay change research get move
231 Match the word to its definition: The work is difficult and makes you tired.
fascinating satisfying routin tough repetitive
232 Match the word to its definition. An occasion when someone makes an illegal copy of music, from an internet site.
proprietary information intellectual property patent application illegal download copyright infringement
233 Complete the sentence. One of the risks which is usual for businesses and private individuals in the destruction of property by

$\cup$	grant
	buglary
$\tilde{\frown}$	policy
	fire
	vehicle
234 Com	plete the sentence: Overtime is usually in the UK.
	sold
$\simeq$	
$\subseteq$	asked
$\circ$	called
	paid
$\tilde{\frown}$	closed
$\cup$	Closed
225 Com	inlate the centance: If the law is broken criminal proceedings may
233 Com	plete the sentence: If the law is broken criminal proceedings may
_	
$\bigcirc$	abolished
	capitalized
	Derived
	start
$\circ$	tasted
236 Com	plete the sentence: The US dollar is the most counterfeited
	•
	paper
$\simeq$	
$\subseteq$	a book
	add
	currency
$\check{\sim}$	property
$\circ$	property
227.0	
	plete the sentence: The way that an employee is doing their job is discussed at performance
	regular meetings with their manager.
	process
$\simeq$	•
$\sim$	fund
$\circ$	dispute
	reviews
Ŏ	training
	······································
228 Mate	ch the word to its definition. Someone who starts a company.
230 Man	on the word to its definition. Someone who starts a company.
$\circ$	surgeon
	victim
$\tilde{\frown}$	mogul
	founder
$\circ$	sole trader
239 Com	plete the sentence: Company has spend a large of money on their new site.
	share
$\simeq$	
$\supseteq$	charity
$\circ$	deal
	amount
$\check{\frown}$	piece
$\overline{}$	F

240 Complete the sentence: The system for running government departments, with its rigid rules and slow decisions is	
	marketing collaboration environment bureaucracy consolidation
241 Comp your co-op	plete the sentence: The insuarance company takes of this opportunity to thank you all for peration.
000	supply benefit profits advantage thought
242 Chose	e the correct answer: What is the product portfolio?
000	the stages in the life of a product making a product available for sale a series of advertising for a particular product a list of a company's products a company's products considered together and in relation to one another
_	blete the sentence: Benchmarking can be seen as another form of – people and s working together.
000	standartization infringement customization collaboration efficiency
	plete the sentence:specialize in supplying short term loans, they are prepared to make onger periods.
000	İnstitutions Finance houses Pension funds Banks Investment trusts
245 Comp	plete the sentence: operate in a very similar manner to investment trusts.
000	Finance house Loans İnvenstment trusts Unit trusts cheme
246 Comp	plete the sentence: According to the purpose and contents, contracts can cover
$\circ$	effect, legal

$\bigcirc$	coins, money
$\bigcirc$	inflation, reasons
	goods, services, licences
$\bigcirc$	sheet, balance, sheet
247 Com	plete the sentence: Tangible assets are
	are true or false
	things that can be books
	things that can be sold
	things that can be seen
$\bigcirc$	a long term spare
248 Com	plete the sentence: carries passengers and goods.
	artist
	profit
	corporate
	commercial airline
$\bigcirc$	commercial ladder
249 Com	plete the sentence: To remove is
	to ask
$\sim$	to stare
$\sim$	to apply
	to take off
$\tilde{\circ}$	to return
250 Choo	ose wrong answer: There are different types of audits:
$\sim$	environmental
$\sim$	income tax
	financial statements
	lack of system value for money
$\cup$	value for money
251 Com	plete the sentence: Credibility is
	currency
$\bigcirc$	judgement
$\bigcirc$	figures
	possibility
$\bigcirc$	mankind
252 Com	plete the sentence: The aim of producing companies is to obtain
$\bigcirc$	grow
$\bigcirc$	failure
	machines
	higher profits
$\bigcirc$	raise
253 Com	plete the sentence: He looked in the situations pages of the local newspaper.
	labor
	10001

0000	appoint process vacant apply
254 Choo	ose the synonym to the underlined word. I run the development department.
00000	apply think involve Manage complete
255 Mate find it int	th the word to its definition. People who are very keen to do well in their job because they eresting.
$\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$	unskilled motivated graduate numerate computer-literate
256 Choo	ose the antonym to the underlined word. I like working with figures.
00000	use hate spend learn defend
257 Com	plete the sentence: When the company is selling lots of cars, they ask us
00000	to apply for a job to buy shares to commute to work overtime to make a payment
258 Choo	ose the synonym to the underlined word. Savers and borrowers are connected by financial aries.
00000	brave stable local fiscal sole
259 Match the word combination to its definition. People who work well with other people.	
000000	motivated computer-literate self-starters team players methodical

260 Choo	ose the opposite for the underlined word. We hire new people after checking their references.
	expect
Ŏ	pay
Ŏ	sell
	fire
$\bigcirc$	drive
261 Com	plete the sentence: Wefor the job by completing an application form and sending it in.
$\circ$	call
Ŏ	offer
	cover
	apply
$\circ$	send
262 Chootomorrow	ose the synonym of the underlined word. The necessary money will be paid by proprietor
	agent
$\bigcirc$	purchaser
$\bigcirc$	customer
	owner
$\circ$	accounter
263 Mato	ch the word combination to its definition. People who've just left university.
$\bigcirc$	mogul
Ō	manager
Q	referee
	graduate
$\circ$	self-driven
264 Choo	ose the synonym of the underlined word. He gave me a loan until next month.
$\circ$	steak
$\bigcirc$	goal
Q	skill
	credit
$\circ$	dividend
265 Com work exp	plete the sentence: The graduates might have in interesting subjects, but they have no erience.
$\circ$	benefit
Ŏ	duty
Ŏ	appoint
	qualification
	bonus
266 Mato	ch the word combination to its definition. The lowest amount allowed by the law.
$\bigcirc$	perks
Ŏ	fringe benefit
Ŏ	tips

	minimum wage compensation	
267 Choc equity cap	ose the synonym of the underlined word. A company's share capital is often referred to as pital.	
Ŏ	basic salary face value capital market joint stock fringe benefit	
268 Com	plete the sentence: We in national newspaper and on the Internet.	
	pay approve advertise reduce	
269 Com	plete the sentence: You need to acquire get knowledge through doing things.	
00000	specification severance commission experience remuneration	
270 Make statement putting the words in the correct order: managers, offices, have, some, their, individual, own		
00000	managers, have, offices, some, own, their, individual. their, individual, some, own, managers, have, offices. some, managers, have, offices, their, own, individual. some, managers, have, their, own, individual, offices. managers, offices, some, their, own, individual, have.	
271 Matc	h the word combination to its definition. A disagreement between management and labor.	
00000	labor relations labor leader labor costs labor dispute labor shortage	
272 Finar	nce comprises two parts: finance and finance of economic entities.	
00000	business control monetary public labor	
273 . Match the word combination to its definition. A period when there are not enough people available to work.		
	labor relations	

	labor dispute labor shortage labor costs	
274 Choo	ose the opposite of the underlined word. The firm purchased new modern equipment.	
00000	bought hired got Sold received	
275 Com	plete the sentence: To achieve means	
000000	to strength to fail to finish to fail to succeed in doing something responses	
276 Com	plete the sentence: A period of ten years is called	
000000	trace benefits percent decade cycle	
277 Make the statements putting words in correct order: goods, usually, are, issued, after, commercial invoices, shipped		
000000	Commercial, invoices, usually, are, issued, after, shipped, are, goods. Commercial, invoices, usually, are, shipped, are, issued, after, goods. Commercial, invoices, are, usually, issued, shipped, are, after, goods. Commercial, invoices, are, usually, issued, after, goods, are, shipped. Commercial, invoices, are, issued, after, goods, are, usually, shipped.	
278 Choose the synonym to the underlined word. His parents didn't allow him to stay out after midnight.		
00000	require find promote let refer	
279 Choose the correct answer: Who are individual investors?		
000000	they set up a foreign branch of any foreign company they control of economic activities in other nation they are group of investors individuals who own securities they are institutional investor	

280 Complete the sentence: Institutional investors group includes		
financial companies banks insurance companies households investment trusts		
281 Complete the sentence: Institutional investors invest the majority of capital in		
government bonds assets security corporate bonds common stock		
282 Choose the synonym of the underlined word. Please report any accidents immediately to the office.		
vacants grants losses Causes parts		
283 Choose the correct answer: What are assets?		
provide goods, organize promotions are reduction in the amount are a company's debts to supplier, lenders, and tax authorities. have value or the power to earn money are when famous people recommend a product		
284 Choose the correct answer: Which of the expressions is closest in meaning to the word depreciation		
assets financial year financial year amortization balance sheet		
285 . Complete the sentence: Intangible assets are		
reduction in the amount money in the bank, investments equipment, machinery, land company's good reputation with existing customers and a company's debts to supplier, lenders		
286 Choose synonym of the underlined word. If an economic system is to perform well it must deal with many economic challenges.		
products policies		

	problems
	changes
$\overline{}$	changes
287 Com	plete the sentence: Oil prices are traditionally quoted in
$\sim$	dinar per barrel
$\sim$	euro per barrel
	pound sterling per barrel US dollars per barrel
	swiss franc per barrel
288 Cho	ose the synonym of the word steadily
200 CHO	ose the synonym of the word steading
$\circ$	previously
Ō	equitable
Ō	unexpected
	constantly
$\circ$	equally
289 Choo	ose the correct answer: Which of them doesn't refer to the sources of loan?
	trade credits
$\widetilde{\bigcirc}$	bills of exchange
$\tilde{\bigcirc}$	overdrafts
Ŏ	loan credits
Ŏ	hire purchases
290 Com	plete the sentence: The feeling that people may not be in their job for long is
	Learning syrus
$\sim$	learning curve glass ceiling
$\simeq$	flexibility
	job insecurity
$\tilde{C}$	limited liability
291 Com	plete the sentence: Corporateis the way a company's employees think and act.
$\circ$	logo
$\sim$	ladder
	image
	culture profit
$\cup$	pront
292 Mato	ch the word to its definition. The ordinary work supporting a company's activities.
$\circ$	commuter
Ŏ	commission
Ō	staff
	administration
$\bigcirc$	recruitment
293 Mate qualificat	ch the word combination to its definition. The experience of different jobs and educational ion.
_	
$\circ$	field trial

$\subseteq$	selection process
Ō	covering letter
	background of applicants
$\circ$	shortlist
294 Choo	ose the synonym of the underlined word. It's difficult to work in shifts.
	distinct
$\sim$	fascinating
$\sim$	easy
	hard
	dull
	plete the sentence: There is a system of in my company, which means we can en we want, within certain limits.
	management
$\sim$	overtime
$\sim$	
	day shift
	flextime
$\bigcirc$	commuting
296 Complete the sentence: I get a basic salary, plus a percentage on everything I sell.	
	tips
$\widetilde{\frown}$	compensation
$\sim$	background
	Commission
	perks
	perks
297 Choose the synonym of the underlined word. You'll remain a permanent member of my staff.	
	problem
Ŏ	graduate
$\widetilde{\frown}$	customer
	workforce
$\sim$	quality
	quanty
298 Com	plete the sentence: Fred is a van but he was fed up with doing long trips.
	worker
	personal
$\tilde{\bigcirc}$	technical
	Driver
$\sim$	force
299 Com	plete the sentence. The trouble with graduates is that they have no work
	launch
Ŏ	efficiency
$\tilde{\cap}$	profit
	experience
	quantity

300 Match the word to its definition. Previous employers, teachers that candidates named in their

ons.
vendors
partners
graduates
referees
shareholders
ose the synonym of the underlined word. Scarcity of resources makes it necessary to save
cashflow
revenue
goal
deficit
majority
tch the word combination to its definition. To have a job.
to be for work
to be out of work
to be off work
to be in work
to be off work
plete the sentence: The machines are expensive but very – they produce a lot in relation hey cost.
labor-intensive
go-slow
state-of-the-art
cost-effective
obsolete
plete the sentence: money first came into use in the form of receipts.
token
copper
gold
paper
shell
ose synonym of the underlined word. If an economic system is to perform well it must deal by economic challenges.
products
policies
resources
problems
changes
plete the sentence: If the partnership runs out of money it
goes bankrupt
pays interest

000	issues new shares makes a profit makes acquisitions	
307 Choo	ose the synonym of the underlined word. This factory has the most advanced equipment.	
00000	useful correct important progressive obsolete	
	ch the job to its description. Meet with advertising agency to discuss new advertisements for any's holidays.	
00000	finance director research director customer service manager marketing director sales manager	
309 Com	plete the sentence: Corporateis the way a company's employees think and act.	
000000	logo ladder image culture profit	
310 Match the job to its description. Contact newspaper to advertise new jobs.		
000000	sales manager research director customer service manager human resources director marketing director	
311 Complete the sentence. One of the risks which is usual for businesses and private individuals is the destruction of property by		
000000	grant buglary policy fire vehicle	
312 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.		
000000	proprietary information intellectual property patent application illegal download copyright infringement	

313 Com	plete the sentence: are limited companies buying shares in other companies.
00000	insurance companies pension funds unit trusts investment trusts finance houses
314 Com	plete the sentence: are not limited companies and they do not issue shares.
00000	banks finance houses investment trusts unit trusts insurance companies
315 Com called	plete the sentence: The issuing of new shares at no cost to the existing shareholders is
00000	rights purchase rights operate capital issue bonus issue dividend issue
316 Mak	e statement putting the words in the correct order: the, change, of, decided, goods, we, some
00000	goods design decided to we change the of some.  we decided to change the design of some goods.  we change to the design decided of goods some.  some goods to change the design we of decided.  the design of some change decided to we goods.
317 The uses.	main problem in economics is the question ofscarce recourses between competing
00000	connecting discussing choosing allocating competing
318 Com	plete the sentence: Oil is an important in modern economies.
00000	abundant clothing supply commodity assumption
319 Matc fiscal yea	th the word to its definition. An estimate of national revenue and expenditure for the ensuing r.
$\circ$	review share

		payment budget loan
320 C	Com	plete the sentence: is the most effective system in the world today.
	00000	Utilizing resources Equitable distribution of revenues Economic growth Free enterprise or the market economy Production of goods
321 (	Com	plete the sentence: If the partnership runs out of money it
	00000	makes acquisitions issues new shares makes a profit goes bankrupt pays interest
322 C	Choc	ose the wrong variant: Selling and buying foreign currency is carried out in
	00000	travel agents offices bureau de change exchange offices municipal services bank counters
323 (	Choc	ose the correct answer: Why was the United States Secret Service set up in 1865?
	00000	to prepare the budget to cover the risk to issue the currency to suppress counterfeiting to borrow the money
324 (	Choc	ose the wrong variant. There are only four precious stones, they are as follows:
	00000	sapphire diamond ruby limestone emerald
325 Choose the wrong variant. For making a new product, producers need		
	00000	knowledge labour raw materials finished goods capital
326 C	Choc	ose the correct answer: What are the main Ps of the marketing?
	$\bigcirc$	payment, profit, predict, planning. planning, providing, place, packing

=	product, pranning, performance, packing product, price, place, promotion price, packing, place, performance
327 Choo	ose the synonym of the underlined word. This factory has the most advanced equipment.
00000	useful correct important progressive obsolete
328 Com	plete the sentence: Building societies are
00000	unlimited company non-profit organizations limited company mutuals pension funds
	th the job to its description. Meet with advertising agency to discuss new advertisements for any's holidays.
00000	marketing director sales manager research director customer service manager finance director
330 Com	plete the sentence:Finance is
Ξ	the network of institutions the provision of money when it is needed the provision of essential services. the economic system. the budget.
	plete the sentence: The system for running government departments, with its rigid rules and sions is
000000	marketing collaboration environment bureaucracy consolidation
332 Matc	ch the job to its description. Analyse last year's profits in relation to the previous year's.
000000	research human manager customer services manager research director finance director sales manager

333 Choose the synonym of the underlined word. Rollout is the process of making a product

available, perhaps in particular places to test reaction.		
activ urgent usual special common		
334 Complete the sentence: Many of these countries are unable to their debts.		
allow begin show service distinct		
335 Choose the synonym of the underlined word. If you had to forecast for the entire country, the accuracy increases even further.		
policy training liability exactness degree		
336 Complete the sentence: Dangerous machinery and hazardous substances can cause		
industrial scale working environment glass ceiling industrial accidents affirmative action		
337 Match the word to its definition. The moment when a product is officially made available for sale.		
payroll glass ceiling survey product launch perfomance review		
338 Choose the antonym of the underlined word. John was sacked from this company many years ago.		
closed demoted allowed hired retired		
339 Complete the sentence: In many organizations, women about the glass ceiling that prevents them from getting further than a particular level.		
need		

0000	refer complain discuss
340 Mato	ch the job to its description. Deal with complaints from customers.
000000	sales manager line manager human resources director customer service manager dresearch director
341 Com	plete the sentence. Information or knowledge that belongs to an individual or company is
00000	trademark resign branch proprietary ladder
342 Mato	ch the word to its definition. All the ideas, opinions, etc. that people have about a company.
00000	corporate profits corporate logo corporate culture corporate ladder corporate image
	plete the sentence: Some industries in Britain, such as coal and electricity, had been – e entirely state-owned.
000000	developed established privatized nationalized constructed
344 . Cor	mplete the sentence: A company's main office is a corporate
000000	culture ladder logo headquarters profit
	ose the synonym of the underlined word. Slavery was finally abolished in the US in the h century.
000000	practiced finished established cancelled produced

	the word to its definition. An occasion when an inventor asks the authorities to officially an invention as their property.
	royalty payment trademark patent application intellectual property copyright infringement
347 Choos	se the synonym of the underlined word. Many buildings collapsed during the earthquake.
	laid off shipped applied crashed fired
348 Comp to find ano	elete the sentence: Employees who are made redundant may get – advice about how other job.
	flexibility dignity demotion outplacement downsized
349 Choos better than	se the synonym of the underlined word. Finding the last bug was hard, but some testers were others.
	share release tail fault scale
350 Comp	elete the sentence. An entrepreneur may found a series of companies or
i O a O s	blogs inputs agencies start-ups chains
351 Make	statements putting the words in the correct order: in, quite, trade credits, normal, business
	are, quite, normal, in, business, trade credits. trade credits, quite, normal, are, in, business. in, business, are, normal, quite, trade credits. trade credits, are, quite, normal, in, business. trade credits, are, in, quite, normal, business.
	statements putting the words in the correct order: capital market, and, commercial banks, to, the, business companies, to, assist

O Business companies, turn, the, capital market, to, and, the, commercial banks, to, assist, them.

_	Business companies, turns, capital market, to, the, and, the, commercial banks, to, assist, them.  Business companies, turns, to, the, capital market, and, the, commercial banks, to, assist, them.  Business companies, turns, to, the, capital market, and, the, commercial banks, to, assist, them.  Commercial banks, turns, to, the, capital market, and, the, business companies, to, assist, them.
353 Comp	plete the sentence: Contract contains
00000	reference number. terms of delivery price and total value description of the goods terms of payment
354 Comp	plete the sentence: The buyer has a few talks or with the prospective seller.
	prepare the contract signs a contract comes to an agreement exchanges letters guarantees the obligations
355 Comp	plete the sentence: Fiscal or budgetary taxes are connected with
00000	direct tax covering government expenditure entites impose tax government
356 Comp	plete the sentence: Loans can be
	bills of exchange. hire purchases. the sources of loans. short term and long-term ones. trade credits.
	e statements putting the words in the correct order: the, widely used, a bank overdraft, is t term finance, of, most
00000	of, short term finance, a bank overdraft, the most, widely used, type, is. the most, widely used, short term finance, of, type, is, a bank overdraft is, the most, widely used, type, a bank overdraft, of, short term finance. a bank overdraft, is, the most, widely used, type, of, short term finance widely used, type, of, short term finance, is, the most, a bank overdraft.
358 Choo	se the correct answer: Which of the followings is not the service sector?
	media leisure financial services textile tourism

359 Complete the sentence: The exchange rates for various currencies are determined by.......

000	market forces
	budget market forces
0	travel agents offices
360 Com	plete the sentence: Part of the company's profit is paid toas a
$\bigcirc$	shareholders,deposit financial institutions,payment
$\sim$	banks,regular receipt
	shareholders, dividend
$\circ$	business companies,deposit
361 Choo	ose the correct answer: What force of the market keeps prices close to costs?
Q	business cycle
$\simeq$	law of supply
$\widetilde{\bigcirc}$	freedom of enterprise competition
Ŏ	labour force
362 Choo world too	ose the correct answer: What economic system economists consider the most effective in the lay?
$\bigcirc$	monetary policy
$\odot$	fiscal policy
	competition free enterprise
Ŏ	law of supply
	ose the correct answer: What economic system makes producers and suppliers of scares autilize them economically?
$\bigcirc$	law of demand
$\odot$	free enterprise
	law of supply competition
Ŏ	fiscal policy
364 Com	plete the sentence: A does not finish after a fixed period.
$\bigcirc$	repetitive job
$\circ$	part-time job
	full-time job permanent job
Ö	temporary job
365 Com	plete the sentence: If the work is interesting and gives positive feelings it is
$\circ$	demanding
$\supset$	repetitive
	boring fascinating
Ŏ	tough

366 Choose the space accidents in indus	ynonym of the underlined word. Dangerous and faulty equipment can cause strial workplaces.
importan hazardou terminate obsolete hi-tech	S
367 Complete the	sentence: Marketis the process of finding out what people really want.
share research launch payroll growth	
368 Match the wo	ord to its definition. The different levels of management in a company.
corporate corporate corporate corporate corporate	ladder image profits
369 Complete the	sentence: A name used on a product is
generics brand nar portfolio store brand brand im	nd
	ynonym of the underlined word. In the world of fast foods, McDonald's has the ame and market share and a good reputation for quality.
leverage trademari proprieta copyrigh margin	ry
371 Complete the undertaken by the	e sentence: In many countries insurance against, unemployment and old age is estate.
fire sickness slowdow maternity burglary	
372 Complete the	sentence: The final figure for profit or loss is what people call informally the
balance s	heet

0000	bottom line limited liability price hike retail outlet	
373 Mato	ch the word to its definition. A list of a company's products.	
00000	product range product catalogue product portfolio product line product placement	
374 Choo market is	ose opposite of the underlined word. Choosing to launch a global product in an emerging risky.	
00000	to limit to withdraw to suppress to cover to begin	
375 Choose the synonym of the underlined word. If a company abandons a market, it stops selling there.		
00000	refers leaves needs accounts closes	
	ch the word combination to its definition. Products that are not branded – those that do not anufacturer's brand name.	
00000	perks Generics durables corners awareness	
377 Complete the sentence: Information given by a company about its financial results is financial		
00000	launch reporting share property research	
378 Com	plete the sentence: costs do not change when production goes up or down.	
0000	trade fixed special variable	

$\circ$	target		
379 Choo	ose the synonym of the underlined word. I have some debts to repay.		
00000	borrow compensate trade margin spend		
	380 Match the word to its definition. A group of buyers with specific requirements that is relatively small but that may be profitable for companies that sell to it.		
00000	surplus niche tag range segment		
381 Com advertisin	plete the sentence: A series of advertisements for a particular company, product, etc. is an ag		
00000	image campaign agency gift promotion		
382 Choose the synonym of the underlined word. Our correspondents discuss what needs to be done to rescue the single currency.			
00000	settle save burden write-off spend		
	the the word combination to its definition. A company's products considered together and in one another.		
00000	product line product portfolio product range product lifecycle product placement		
384 Com	plete the sentence: All the ideas that people have about a particular brand are its brand		
00000	label image awareness name generics		

385 Com cigarettes	plete the sentence : A machine is a machine from which people can buy coffee, s, etc.
00000	cash vending scale split servicing
386 Com limits.	plete the sentence: The system ofmeans you can work when you want, within certain
0.000	permanent work flexitime shifts temporary work part-time job
	plete the sentence: One of the reasons for which indebted Thirld World countries are unable their debts with Western commercial banks is
0.000	encouraging of economic relations rising of interest rates depreciation of properties promoting employment in a range of industries withdrawal of national inflow
388 Com	plete the sentence: Loans can beones.
00000	Machinery Short term and long term Corporations Ploughing Credit
389 Com	plete the sentence: Each member country is obliged to
00000	start to lend billions of dollars. contribute a certain amount –a quota. pay the interest on existing loans. borrow foreign currencies from the fund. write off some loans.
390 Com	plete the sentence: In Great Britain insurance business is
00000	is calculated with great accuracy. conducted by insurance companies a document to pay a premium. undertaken by the state.
391 Com	plete the sentence: Most employees
$\bigcirc$	sell goods on Sundays. have a five-day working week.

demand that the Sunday trading rules should be abolished in the UK
close their business and shops.
plete the sentence: The bank holidays besides public or national holidays are
Easter and Thanksgiving Day.
New Years Day and Christmas Day.
Labour Day and Independence Day.
Washington's Birthday and Memorial Day.
Spring or Summer and Autumn Holiday.
plete the sentence: After the reform they
have made the production of counterfeit money.
adopted a national currency in 1863.
issued its own currency.
established the US Secret Service.
curtailed counterfeiting.
plete the sentence: A lot of specials security features are
modern photographic and printing devices.
colour copies and laser scanners.
usually used in making banknotes of every country.
serious problems in the past.
the oldest crimes in history.
plete the sentence: Fineness of gold is
the hardest substance.
often shown in carat.
equal to 24 carat.
stated as 750 or as 18 carat.
applied to precious stones.
ose the synonym of the word foreign subsidiary
foreign citizen
foreign branch
foreign company
foreign operation
foreign institution
plete the sentence: After the huge rise in oil prices in 1973, many developing countries
b borrow more money to pay for their
agricultural goods
imported oil
principal
existing loans
interest rates
plete the sentence: The main benefits of insurance don't include
maternity grants

	industrial grants
Õ	sickness benefits
Ō	family allowance
$\circ$	retirement pension
	aplete the sentence: The document which states what goods are insured, against what risks and called
30 011. 13	canca
$\circ$	maternity policy
	insurance policy
	insurance licence
$\circ$	funeral grants
$\circ$	policy issue
400 Com	plete the sentence: The employees contributions are deducted from
	their relieves
	their wages and salaries
	their retirement pensions
Ŏ	their family allowances
Ŏ	their funeral grants
401 Cho	ose the synonym of the word dispatch
$\circ$	own
	ship
$\tilde{\cap}$	involve
$\widetilde{\cap}$	share
Ŏ	decrease
402 Cho	ose the synonym of the word retain
	repay
	maintain
	comprise
$\sim$	impact
Ŏ	attempt
403 Cho	ose the synonym of the word safe
	recurrent
	reliable
$\sim$	sufficient
$\sim$	decisive
$\sim$	restricted
	ose the synonym of the underlined word. The accountant calculated the depreciation of the over a period of five years.
	design
	amortization
$\sim$	distributing realization
$\sim$	requirement
	reduitement

405 Match th	ne word to its definition. Producing large numbers of similar products.
mas cust	g tail ss production tom-built chmarking ning curve
406 Match th	ne word to its definition. Producing large numbers of similar products.
mas cust	g tail ss production tom-built chmarking ning curve
407 Complete machines, are	e the sentence: Consumer goods that last a long time, such as cars and washing
low- fast- cust	ket-led -key -moving tom-built sumer durables
408 Complete car.	e the sentence : Car production was very – it took a lot of work to produce each
labo	nputer-assisted or-intensive y-level n-tech d-made
409 Choose t know a partic	the synonym of the underlined word. Brand awareness is the degree to which people cular brand.
reco	aboration ognition eement
	the word to its definition. Specialists who wind up the company – they sell the ssets and pay out what they can to creditors.
rece	nmuter eivers ributors outs rower
411 Complete	e the sentence: If competition isn't strong, it may be described as
) baile	out

9000	low-key intense bottom-end cash pile	
412 Com	plete the sentence: are people who buy products or services for their own use.	
$\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$	producers Consumers receivers vendors partners	
413 Choo	ose the antonym of the underlined word. Our customers are interested in cheap goods.	
00000	exclusive expensive fixed main basic	
414 Mato	ch the word combination to its definition. Sales expected in a particular period.	
00000	sales revenue sales forecast sales figures sales target sales turnover	
415 Complete the sentence: The most important companies in a particular market are often referred to, especially by journalists, as		
00000	segments key players rivals mutuals charities	
416 Complete the sentence: is used to talk about goods that sell in large quantities and the people who buy them.		
00000	cross-promotion mass market loss-leaders upmarket chain store	
	ose the synonym of the underlined word. It is very important that we keep these components nt temperature.	
0000	sell store peer prevent provide	

418 Match th	ne word combination to its definition. A shop in a town that is open long hours.
condeparts chair	ermarket venience store artment store in store ermarket
419 Complete	e the sentence: The most important factor of mass production is
stan	erance payment adardization ited liability nutualization draising
420 Complete etc.	e the sentence: A company'sare its debts to suppliers, lenders, tax authorities,
liab spin	dens ilities nners rheads
421 Choose t competitor w	the synonym of the underlined word. In agricultural machinery Germany is a serious ith England.
riva chai	in sumer
	ne word combination to its definition. The stages in the life of a product and the number o buy it at each stage.
proc proc	duct portfolio duct lifecycle duct positioning duct line duct mix
423 Complete	e the sentence: Stocks have to be stored – kept in special buildings called
ward mut plan	rdrooms ehouses tuals hts dquaters
424 Choose t	he synonym of the word decrease
×	rdraw ession

000	contention promotion	
425 Com	plete the sentence: Azerbaijan taxes provide revenue for	
00000	a computation of taxable profits. three tiers of the budget legal entities the profit tax low the foreign investment	
426 Com	plete the sentence: A number of countries have problems because of	
00000	harmful effects of double taxation. significant taxpayer non-compliance. entering with other countries into double tax treaties. illegal evasion of tax obligations. tax liability on the property and income.	
427 Com	plete the sentence: The natural finalization of the audit process is the	
00000	assessment of the internal accounting controls. auditor's report financial information tests in totals comparison with budgets	
428 Choose the synonym of the word sample		
00000	scale specimen research rollout capacity	
429 Choo	ose the synonym of the word to wind up	
00000	to promote to liquidate a to star )to rescue to create	
430 Complete the sentence: When a company is in difficulty and cannot be saved, it		
00000	gets outplacement goes bust recalls a product hands in the notice is demoted	
431 Choo	431 Choose the correct answer: What is the main function of an insurance broker?	
$\bigcirc$	buys products or services for his/her own use puts the client in touch with the insurer.	

000	issues an insurance policy for the insured. collects premiums weekly. examines a firm's accounting records.
432 Com	plete the sentence: If the goods are offered on FOB terms
00000	the price will cover the cost of the goods.  the price includes the cost of the goods and transportation expenses to the port of shipment.  the price will cover the cost of the goods and freight to the port destination  the price includes the cost of the goods and transportation expenses to the railway station only.  the price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port of destination.
433 Choo	se the wrong variant: Contract usually contains the following information:
00000	price and total value names of the buyers and sellers a firm's accounting records terms of delivery terms of payment
434 Com	plete the sentence: We can delivery the goods with FOB terms English
00000	price port question detail case
435 Choo	ose the opposite of the word ''lack''
00000	part scarcity majority market travel
436 Choo	ose the synonym of the word utilize
00000	form use bring demand put
437 Choo	ose the synonym of the word event
00000	income occasion profit burglary ctip
438 Choo	ose the opposite of the word attaintment

precious

	failure
	frame
	effect
$\circ$	function
439 Choobusiness.	ose the opposite of the underlined word: Convince him to lend you the money to start up your
	exceed
$ \widetilde{\bigcirc} $	borrow
$\widetilde{\frown}$	collect
$\tilde{\sim}$	negotiate
$\tilde{\circ}$	determine
440 Com	plete the sentence: In modern economies are the most important source of government
	the contract
	taxes
$\widetilde{\bigcirc}$	the insurance companies
$\tilde{c}$	the audit
Ŏ	the loans
441 Com	plete the sentence: Medical insurance and a company car are the types of the
0	salary
	fringe benefits
Ŏ	bonuses
Ŏ	wages
Ŏ	pay
442 Com	plete the sentence : With onlinenon-profit organizations can raise money.
$\circ$	travel
Ŏ	fundraising
Ŏ	gambling
Ŏ	banking
Ŏ	brokerage
	ose the synonym of the underlined word. The total cost of the project is estimated to be well llion dollars.
$\circ$	limited
	overall
Ŏ	variable
Ŏ	external
$\circ$	single
444 . Ma goods or	tch the word to its definition. An organization that buys things for use in producing its own services
~ · · · · · · · · · · · · · · · · · · ·	
Ŏ	building society
	industrial buyer
Ŏ	vendor
( )	customer base

$\circ$	focus group
445 Com	plete the sentence: It costs money to keep components and goods available for customers to
buy in	
ouy III	
$\bigcirc$	capital
$ \widetilde{\bigcirc} $	stock
$\tilde{\cap}$	credit
$\tilde{\bigcirc}$	strain
Ŏ	fund
Ŭ	
446 Com	plete the sentence: Productis when a company pays for its products to be used or seen
in films a	and TV programmes.
_	
Ō	positioning
	placement
Ō	telemarketing
Q	undercutting
$\circ$	line
117 Cha	age the symphym of the underlined word. Custom built products are more expensive to
produce.	ose the synonym of the underlined word. Custom-built products are more expensive to
produce.	
	low-tech
	tailor-made
$\tilde{\bigcirc}$	best practice
$\widetilde{\frown}$	cost-effective
$\tilde{\bigcirc}$	labor-intensive
448 Com	plete the sentence: The maximum amount that a particular company, plant or industry can
produce i	s its
Ō	shift
	capacity
Q	interest
Ō	chain
$\circ$	sample
440 Com	nlate the centence:
	plete the sentence : a product is to make a plan based on a particular marketing mix
and put n	t into action.
	to withdraw
	to market
$\sim$	to identify
$\simeq$	to pressure
$\sim$	to select
$\overline{}$	
450 . Cho	pose the synonym of the underlined word. Her gift has been accepted.
_	
$\supset$	plan
	present
Ŏ	design
Ŏ	sample
<i>r</i> )	range

451 Match the word to its definition. The number or type of things that a company, plant, industry or country produces.
range output input glut stock
452 Complete the sentence. If too many things are being produced by a particular industry in relation to the number of people who want to buy them, there is
outsourcing overproduction customization benchmarking infringement
453 Choose the synonym of the underlined word. Few can tell the difference between a well-made fake and real thing.
hike counterfeit scale retail grant
454 Complete the sentence: US companies report their results every quarter
every month every three months every four months every year annually
455 Complete the sentence: Products that are no longer up-to-date because they use old technology are
routine obsolete innovative state-of-art hi-tech
456 Complete the sentence: Downsized companies use moreindependent people who work for several different companies.
vendors freelancers executives start-ups graduates
457 Complete the sentence. An entrepreneur may found a series of companies or

000	blogs start-ups agenerics
$\circ$	inputs chains
458 Make IMF	e sentences putting the words in correct order: the, Second, World, set, up, during, the, War,
<b>©</b> 0000	the, IMF, was, set, up, during, the, Second, World, War IMF, Second, War, the, during, up, the, World, set, was Second, during, War, the, was, up, set, the, World, IMF the, War, was, the, Second, World, during, set, up, IMF IMF, was, the, set, during, the World, Second, War, up
459 Com	plete the sentence: may be classified as material resources and labor resources.
00000	Transaction Economic resources Labor forces Social security Economic growth
460 Com	plete the sentence:of resources makes it necessary to save them.
00000	Social security Scarcity Allocation Solution Distribution
461 Com	plete the sentence: If exceeds supply, the price tends to rise.
0000	income demand revenue competition benefit
462 Com	plete the sentence: When exceeds demand the price tends to fall.0
0000	unemployment supply wants transaction recession
463 Com	plete the sentence: don't always run smoothly.
0@000	Economic growth Economic machines Price mechanism Market economy Economic policy

464 Com	plete the sentence: There are different in the world.
0000	economic systems economic policy social security market economy
Ŏ	labour forces
465 Com	plete the sentence: are free to choose whom to buy from and sell to.
	Labour force
	Businesses
$\simeq$	Solution Production costs
ŏ	Transaction
466 Com	plete the sentence: If an is to perform well it must deal with many economic challenges.
$\circ$	consumer preferences
	economic system
000	economic resources
Q	unemployment
$\circ$	natural resources
467 Choo them.	ose the synonym of the underlined word: Scarcity of resources makes it necessary to save
	difficult
$\widecheck{\odot}$	important
000	different
Ŏ	useless
$\bigcirc$	easy
468 Choo today.	ose the synonym of the underlined word: There are different economic systems in the world
$\bigcirc$	useless
	various
Q	useful
0000	significant same
469 Choc competiti	ose the synonym of the underlined word: Another important force of the market is
$\circ$	tiny
Ŏ	necessary
Ŏ	useless
Ō	different
$\circ$	various
470 Choo	ose the synonym of the word wants:
$\bigcirc$	labour force
Ō	demands

000	wages income labour resources
471 Choo	ose the synonym of the word total :
00000	partial incomplete limited unfinished complete
472 Choo	ose the correct variant: Bölğü, yerbəyer etmə; распределение, выделение(ресурсов)
00000	carcity allocation transaction revenue solution
473 Choo	ose the correct variant: Sahibkarlıg; предпринимательство.
00000	sophisticated technology entrepreneurship employment; unemployment business cycle
474 Choo	ose the correct variant: işci güvvəsi; рабочая сила.
00000	social security labor force employment free enterprise labor resources
475 Choo	ose the correct variant: istehsalın azalması (tənəzzülü); спад производства.
00000	transaction recession interaction competition regulation
476 Choo	ose the correct variant: artıq olmaq, keçmək, ötmək; превышать;
00000	utilize exceed reflect benefit compete
477 Choose the correct variant: azad sahibkarlıg; свободное предпринимательство	
$\bigcirc$	rapid expansion free enterprise

$\supset$	economic policy
$\bigcirc$	sophisticated technology
$\circ$	social security
478 Cho	ose the correct variant: çətin məsələ, problem, çağırış; сложная задача, проблема, вызов;
., 6 6116	22.502, 4.1.0.1.0.1.0.1.0.1.0.1.0.1.1.1.1.1.1.1.
$\bigcirc$	input
	challenge
	recession
$\bigcirc$	interaction
$\circ$	income
479 Choo	ose the correct variant: müdafiə etmək, qorumaq; защищать
	utilize
	protect
$\tilde{c}$	benefit
$\sim$	tend
$\tilde{\bigcirc}$	govern
480 Cho	ose the correct variant; sövdələşmə; сделка;
$\circ$	regulation
	transaction
	allocation
$\bigcirc$	solution
$\bigcirc$	composition
481 Choo	ose the correct variant: istehsal xərcləri; издержки производства
	rapid expansion
	production costs
$\sim$	business cycle
$\simeq$	recession
$\sim$	factor of production
$\cup$	nation of production
482 Com	plete the sentence: Bigger domination coins are made from cupronickel and usually called
-	
$\bigcirc$	paper money
	silver
	shell
$\bigcirc$	bronze
$\circ$	gold
483 Com	aplete the sentence: The shells threaded into strings or belts called wampum.
	be
$\widetilde{\bigcirc}$	were
$\widetilde{\frown}$	is
$\widetilde{\frown}$	was
Ŏ	has
40.4 C	
484 Com	plete the sentence: At first coins worth their face value as metal.

) be

were is was has
485 Complete the sentence: When a payment made the cutting of the metal into pieces of definite weight and so coins came into use.
has was being be
486 Complete the sentence: At different periods of time and in different parts of the world many different commodities served as money.
has have be having being
487 Complete the sentence: After goldsmiths bankers their receipts became banknotes.
is becoming became becoming to become becomes
488 Complete the sentence:was used by early settlers in North America.
Banknotes Shell money Coins Gold Paper money
489 Complete the sentence: underline that to serve effectively as money, a commodity should be fairly durable, easily divisible and portable.
The settlers The experts The buyers The sellers The producers
490 Choose the correct variant : pul məziyyəti( dəyəri); достоинство(денег)
token coin denomination commodity money asset shell money

491 Cho	491 Choose the correct variant : zərgər; ювелир		
00000	intermediary goldsmith settler consumer intermediary		
492 settl	er		
0000	saver goldsmith consumer intermediary		
493 Cho	ose the correct variant: nominal dəyər; нарицательная цена		
00000	means of payment face value store of value unit of account commodity money		
494 Cho	ose the correct variant: aradan çıxarmag; вытеснять занимать(чего либо)место		
00000	save supersede invent exceed protect		
495 Choose the correct variant: köhnəlməyən; неизнашивающийся			
00000	limited hard-wearing precious portable divisible		
496 Choose the correct variant: ödəmə vasitəsi; средство платежа			
00000	commodity money means of payment store of value denomination unit of account		
497 Choose the correct variant: cari hesabda əmanət; вклад на текущем счете			
00000	store of value checking deposit unit of account denomination means of payment		

498 Complete the sentence: Expanding ..... may have to pay higher wages to attract the extra labor

that they require.		
Laboratories industries countries commodities activities		
499 Choose the correct variant: хırda pul; разменная монета		
commodity money token money shell beads pelts		
500 Choose the correct variant Here, Kerstin about her job.		
has talking have talked had talking talks to talk		
501 Complete the sentence: I a large European car maker.		
work out work for work of to work work under		
502 Complete the sentence: I a lot of different people in the company.		
deal about deal with deal in deal for deal on		
503 Complete the sentence: The economy fast.		
will be grow is growing to grow had grew shall be growing		
504 Choose the correct answer. These figures the price of oil from 1970 to 1986.		
have been shown show to show has showed had been shown		

	plete the sentence: Priceis the occasion when competing companies reduce prices in to each-other.
00000	hike war boom controls cut
506 Com	plete the sentence: Price is a label attached to goods, showing the price.
0.000	hike tag boom controls cut.
507 Com	plete the sentence: The insurer issues for the insured.
0000	insurance certificates insurance policy shares profit the simple document
508 Com	plete the sentences: In the course of making enquiries and offers, the parties very often
	speak about the time limit meet to agree upon one or another question meet to read a contract are afraid cannot agree are busy
509 Compsilver).	plete the sentence: is the price of one country's currency or commodity (typically gold or
C@CCC	weakening a foreign currency exchange rate depreciation managed rate regime spot exchange rate
	plete the sentence: A company's gives a picture of its assets and liabilities at the end of a period, usually the 12 month period of its financial year.
	balance of payments balance sheet bookkeeping financial record ledger
	plete the sentence: is when you buy one product, and you are recommended to buy roduct that may go with.
$\circ$	sales territory

a

9000	cross promotion clicks and mortars Shopping chart sales area	
512 Com	plete the sentence: Someone who buys food in a supermarket is a/an	
00000	trader customer seller vendor economist	
513 Com	plete the sentence: Someone buying a house is a/an	
00@00	user owner purchaser client trader	
514 Com	plete the sentence: We do not send our employees to various courses, we havetraining	
00000	motivated in-house outdoors skilled outside	
515 Com	plete the sentence: The headhunting agency three candidates for the final interview.	
00000	trained selected launched joined signed	
516 Complete the sentence: Written tests help to the intelligence and personal qualities of the candidates.		
00000	advertise assess fire offer apply	
517 Com	plete the sentence: Our manager is very people and we have a very good team.	
00000	self-motivated good with skilled at qualify as bad at	

518 Match the verb to retire with its definition :

$\circ$	to stop a worker's employment for a time when there is little work to do
	to stop working when you reach the age when you are officially too old to work
000	to reduce the total number of employees at a company through retirements, etc
Ŏ	to tell someone they can no longer work at their job
Ŏ	to force someone to leave their job
519 Mate	ch the expression a full time job with its definition:
$\bigcirc$	a job that you do for fewer hours a week than people usually work
Ŏ	this kind of work is for the whole of the normal working week
$\tilde{\cap}$	somebody who works in an office for a particular company
	a work that finishes after a fixed period
$\tilde{\bigcirc}$	this job does not finish after a fixed period
520 Mate	ch the word a shortlist with its definition:
320 Ivian	and a shorthst with its definition.
$\bigcirc$	something that you gain over a period of time in the same job
Ŏ	a list of people you think could be suitable for the job
$\tilde{\frown}$	an analytical process that helps finding the right people for the vacancy
$\simeq$	the set of influences such as training, education and experience affecting the individual's personality
0000	it is a title which says that you have achieved something
$\cup$	it is a title which says that you have deficeed something
521 Com	aplete the sentence: When parties agree on price, they sign a
$\bigcirc$	Bill of Lading
Ŏ	contract
$\tilde{\cap}$	letter
$\widetilde{\sim}$	signature
0000	document
522 Com less oil.	aplete the sentence: In general, higher oil prices the economy produce in a way that uses
$\simeq$	making
$\simeq$	being made
$\bigcirc$	have been made
<u> </u>	make
$\circ$	makes
523 Com	aplete the sentence: I work by train and subway.
$\bigcirc$	go on
Ŏ	go to
$\sim$	go
$\simeq$	go in
$\simeq$	
$\overline{}$	to go
524 Com	plete the sentence: I a team of designers.
$\bigcirc$	finish
Ŏ	manage
$\sim$	work
$\asymp$	
$\simeq$	go find
i i	11111

525 Complete the sentence: We all have to clock and clock e		plete the sentence: We all have to clock and clock every day.
		at, out
	Ŏ	in, out
	Ŏ	on to
		to, on
	$\bigcirc$	of, for
526	Com	plete the sentence: I to work every day.
	$\bigcirc$	Require
		commute
	000	demand
	$\bigcirc$	pass
	$\circ$	deal
527	Choo	ose the correct variant: rəhbərlik etmək, руководить
	O	to commute
		to manage
	Q	to hire
	$\bigcirc$	to fire
	$\circ$	to manage to hire to fire to satisfy
528	Choo	ose the correct variant: darixdirici, скучный
		Fascinating
	000	dull
	Q	exciting
	Q	satisfying
	$\circ$	demanding
529	Choo	ose the correct variant: аğır, трудный
		dull
	000	hard
	$\bigcirc$	exciting
	Q	interesting
	$\circ$	repetitive
530	Choo	ose the correct variant: nümayəndə, кандидат
		Worker
	0000	candidate
	Q	employee
	Q	agency
	$\circ$	recruiter
531	Choo	ose the correct variant: I work shifts.
	Õ	at
		in
	$\supset$	bunder
	$\sim$	for of
	( )	O1

532 Cho	ose the correct variant: iş, служба
00000	Telecommute employment shift clock application
533 Cho	ose the correct variant: boş, свободный
00000	Tiring vacant dull hard interesting
534 Cho	ose the correct answer. We in national newspapers.
00000	Force advertise recruit count complete
535 Cho	ose the correct variant: tələbat, потребность
00000	price Transaction wants save solution
536 Cho	ose the correct variant: təmin etmək, обеспечивать
00000	to use to provide to allocate to change to increase
537 Com	aplete the sentence: is an important commodity in modern economies.
00000	Organization oil barrel competition car
	aplete the sentence: is the study of how people choose to allocate scarce resources to eir unlimited wants.
0000	Transaction economics resource price

	commodity	
539 Comp	plete the sentence: usually respond to prices in this or that way.	
	Consumer people commuters worker moderator	
540 Match	the word to its definition. Someone who organizes the discussion in a focus group.	
	supplier moderator researcher freelancer provider	
541 Comp	elete the sentence: It is difficult from one shift to another.	
	Changes changing change have changed are changing	
542 Comp	elete the sentence: We at any time before eleven.	
000	are starting can start starts is starting are started	
543 Complete the sentence: Economics is the study of how people choose scarce resources to satisfy their unlimited wants.		
	have allocated to allocate allocated allocates is allocating	
544 Comp	plete the sentence: Oil and its derivatives fuel for heating, transport and machinery.	
	was provided provide provides providing is providing	
545 Comp	plete the sentence: Economic activity on the assumption of cheap and abundant oil.	
	were organized was organized to organize	

00	will organize is organizing
546 Com	plete the sentence: Consider first how the economygoods and services.
00000	are producing produces produce be produce producing
547 Com	plete the sentence: Tel Italia has reorganized and in order to become flatter.
Ξ.	Restructuring restructured will restructuring restructures is restructuring
548 Com	plete the sentence: Tel Italia has downsized and
00000	was delayering delayered will delayered delayers delayering
549 Com	plete the sentence: If a company a market, it starts selling there for the first time.
00000	corners penetrates abandons gets out of leaves
550 Com	plete the sentence: If a company a market it stops selling there.
00000	corners abandons penetrates monopolizes dominates
551 Com there.	plete the sentence: If a company a market it is the most important company selling
00000	corners dominates abandons penetrates gets out of
552 Com	plete the sentence: describes the activity of trying to sell more and be more successful.
$\bigcirc$	marketing competition

o sol	rtnership le proriertorship gmentation
553 Comple	ete the sentence: Marketers may describe themselves as
ma con riv	vners arket-led ompetitors vals ortners
554 Comple	ete the sentence: The sum of money borrowed is the
pri pei	levant incipal creentage orrower ofit
555 Comple capital is	ete the sentence: The amount of loan capital that a company has in relations to its share
lev sec	lyment verage curity an operty
556 Comple	ete the sentence: Payments to the author from the publisher are
oroy int	signs yalties tellectual properties yments tents
557 Comple	ete the sentence: The process of finding people for particular jobs is
ma de	nemployment cruitment anagement evelopment joyment
558 Comple, which is	ete the sentence: If I sell more than a particular amount in a year, I also get extra money – nice.
bo tip	muneration onus o munission ompensation

559 Complete the sentence: My ..... were members of my family: my parents, brothers and sisters all

put up mo	oney.
	assets shareholders borrowers lenders shares
560 Com	plete the sentence: Money is an that serves as a means of payment.
561 Com	asset coin agreement expense token  plete the sentence: According to the purpose and contents contracts can cover
	Conditions Goods Sing Effect Bank
562 Com	plete the sentence: Two parties come to a/an
0000	Price Agreement Description Sign Effect
	plete the sentence: is the process of planning, designing, pricing, promoting and ng ideas, goods and services in order to satisfy customers needs, so to make a profit.
0000	market marketing marketing orientation the four Ps competition
564 Com	plete the sentence: Oil are traditionally quoted in US dollars per barrel.
	business prices incomes rise shares
565 Com	plete the sentence: The right to buy new shares of the company at a low price is called
	rights rights issue rights purchase rights installment

$\circ$	rights operate
566 Com	plete the sentence: Another important force of the market is
00000	transaction competition promotion revenue designing
567 Com	plete the sentence: At first coins were worth their face value as
0.000	bronze metal coin banknote payment
568 Com	plete the sentence: Price cut is
00000	the process of planning, designing and pricing a reduction in price an increase in price government efforts to limit price increases a good period for sellers, when prices are rising quickly
569 Com	plete the sentence: The major instrument of any financial system is the
0.000	balance sheet budget Funds contract benefit
570 Com	plete the sentence: are good at working on their own
$\bigcirc \bigcirc \bigcirc \bigcirc \bigcirc \bigcirc$	Motivated self-starters methodical computer-literate numerate
571 Com	plete the sentence:people are good with numbers.
0.000	team players numerate motivated computer-literate proactive
572 Com standards	plete the sentence: We conducted our audit in accordance with generally auditing
$\bigcirc \bigcirc \bigcirc$	is accepted well accepted accepts

	shall accept is accepting
573 Com	plete the sentence: People who work well with other people are
$\circ$	motivated
$\bigcirc$	computer literate
0000	self-starters
$\bigcirc$	Numerate
	talented
574 Choo	ose the correct variant: quraşdırmaq; устанавливать.
Õ	to retire
	to install
$\odot$	to charge
0000	to stress
$\cup$	to reply
575 Com	plete the sentence: is the money that a company uses to operate and develop.
Q	Bank
<b>©</b>	capital
Q	money
0000	portal
$\circ$	book
576 Com	plete the sentence: You want to raise money for your company, but you to sell shares.
$\bigcirc$	wanted no
	don't want
$\bigcirc$	doesn't
Q	didn't wanted
0	is want
	plete the sentence: is closely associated with other aspects of economic order such as the nancial centers, labor migration.
O	Science
	investment
$\odot$	migration
$\odot$	institutions
$\bigcirc$	finance
578 Choo	ose the correct variant: maliyyə (финанс)
	Banks
	finance
Ō	asset
Ō	money
Ō	instrument
579 Choo	ose the correct variant: büdcə (бюджет)
$\bigcirc$	Imports
$\widecheck{\bigcirc}$	budget
$\sim$	<b>.</b>

	000	capital commodity exports
580	Choo	ose the correct variant: sığorta (страхование)
	00000	Households insurance relation network firms
581	Choo	ose the correct variant: əskik (дефицит, недостаток)
	00000	benefit deficit revenue fiscal resource
582	Choo	ose the correct variant: хэгс (затраты, расходы)
	00000	Price expenditure business value payment
583	Choo	ose the correct variant: təmin etmə (снабжение)
	00000	Deficit provision policy economy income
584	Com	plete the sentence: These institutions money in different ways.
	00000	has provided provide provided was provided is provided
585	Com	plete the sentence: There are many important which provide finance for companies.
	00000	household financial institutions monetary relations households source
586	Choo	ose the correct variant: paylanma (распределение)
	$\bigcirc$	market demand

	Supply distribution condition
587 Com	plete the sentence: They receive immediatefrom a finance house.
00000	budget payment impact policy tip
588 Choo	ose the correct variant: açıq bazar (открытый, рынок)
00000	firm the open market financial system households institution
589 Choo	ose the correct variant: maliyyə evi (финансовый)
00000	pension fund finance house economic entity social policy fiscal year
590 Choo	ose the correct variant: təqaüd fondu (пенсионный фонд)
00000	finance companies pension fund public finance insurance companies mutual funds
591 Sual	Choose the correct variant. Firms immediate payment from a finance house.
00000	was received receive receives has receiving is received
592 Com for	plete the sentence: There are many other special financial institutions which provide finance
00000	revenue companies entities unit households policy
593 Com	plete the sentence: It is the finance house which collects the regular installments paid by the

$\circ$	producer
	purchaser
Ŏ	shareholder
$\simeq$	provider
$\simeq$	
$\bigcirc$	investor
594 Com	plete the sentence: When exceeds the revenue the budget has a deficit.
$\bigcirc$	entity
	expenditure
	functions
Ŏ	preparation
$\tilde{\frown}$	banks
595 Com preparati	aplete the sentence: forecasting is the most fundamental step in the process of budget
	economic entity
	revenue and expenditure
	-
$\simeq$	thrift institution
$\sim$	finance company
$\circ$	pension fund
596 Com	aplete the sentence: A brand is
	the process of planning ,pricing and designing
	a name that company gives to its products.
$\tilde{\frown}$	deciding what to sell
$\sim$	a company's products, as a groups
$\simeq$	a company's products of a particular type
$\bigcirc$	a company s products of a particular type
597 Com	aplete the sentence: If the company needs to raise more capital for expansion it might issue
	capital
	new shares
$\simeq$	profits
$\simeq$	shareholders
$\circ$	dividends
598 Com	aplete the sentence: The company may turn some of its into capital.
	elapse
	profit
Ŏ	dividend
$\tilde{\frown}$	equity capitHl
$\tilde{c}$	share
500 C	
ogy Com	aplete the sentence: Copyright infringement is
	an arrangement between the owner of a design and someone else, allowing them to use the design for money
Ŏ	the law relating to designs ,ideas etc. that belong to someone.
Ŏ	when someone uses another's text, pictures etc. without permission
$\widetilde{\frown}$	designs, ideas that belong to someone
$\simeq$	a payment to the owner of a design, or to an author
$\sim$	1 J

600 Com	plete the sentence: Companies often issue such shares instead of paying dividends to the
0.000	elapse shareholders producers profits agents
601 Com	plete the sentence: Selling on the Internet is called
0.000	retail e-commerce market shop warehouse
602 Com	plete the sentence: can refer to the materials and components used to make products.
00000	promoting goods designing advertising production
	the sentence with the correct defenition: Doing things as quickly and cheaply as without waste.
00000	custom-built production lean manufacturing overproduction mass production mass collaboration
	plete the sentence: At different of time and in different of the world many different ed as money.
00000	commodities,periods,parts periods,parts,commodities periods,commodities,parts commodities,parts,periods parts,periods,commodities
605 Compreparation	plete the sentence: and expenditure is the most fundamental step in the process of on.
00000	forecasting,revenue,budget revenue,forecasting,budget budget,revenue,forecasting forecasting,budget,revenue budget,forecasting.revenue
606 Com	plete the sentence: will certainly depends on the terms of delivery.
	expenditure

		the price
	Ŏ	expences
	Q	transportation
	$\bigcirc$	quotation
607	Com	plete the sentence: Sales revenue is
		sales aimed for in a particular period.
		money got from sales
	$\sim$	the number of things sold
	$\simeq$	increase in sales
	$\simeq$	statistics showing the amount sold
	$\cup$	statistics showing the amount sold
608	Com	plete the sentence: The type of life assurance is called
		sicness benefit
		endowment
		relief
	Ŏ	retirement
	Ŏ	allowance
	•	
609	Com	plete the sentence: Premiums for whole life assurance are paid
		every week
		quarterly or annually
	_	once a month
	Ŏ	every six months
	Ŏ	every other month
	•	
610	Choo	ose the synonym of the word particularly
		verbally
		specially
	$\tilde{\bigcirc}$	notably
	$\widetilde{\frown}$	accordingly
	$\widetilde{\sim}$	closely
	$\overline{}$	violet,
611	Choo	ose the synonym of the word retirement
		promotion
	Ŏ	to go on a pension
	$\tilde{\bigcirc}$	withdrawal
	$\widetilde{}$	appearance
	$\widetilde{}$	execution
	$\overline{}$	Checuton
612	Sual:	Choose the synonym of the word contribution
	$\bigcirc$	disturbance
	$\widecheck{\bigcirc}$	promotion
	$\widetilde{}$	installment
	$\simeq$	competition
	$\sim$	objection
	$\bigcirc$	objection -
613	Choc	ose the synonym of the word ensuing

supply

	posterior
$\circ$	accurate
	total
Ŏ	proper
614 Cho	ose the correct variant. Public finance has the functions.
014 CHO	ose the correct variant. I done imance has the functions.
Q	tax
	following
Ō	deficit
O.	fund
$\circ$	company
615 Cho	ose the correct variant. plan, layihə (план, проект)
	benefit
	project
$\tilde{a}$	fund
$\sim$	provision
Ŏ	tax
616 Cho	ose the correct variant. ləğv etmək, отменять, упразднять
$\sim$	to break
	to abolish
Q	to start
Õ	to demand
$\circ$	tocelebrate
617 Com	plete the sentence: These new features appeared first in of certain denominations only.
0	counterfeit
	banknotes
	supplement
Õ	foreign currencies
Ŏ	crime
618 Cho	ose the correct variant. davam etmək, продолжать
	to celebrate
	to last
	to close
$\sim$	to open
Ŏ	to abolish
619 Cho	ose the correct variant. əlavə, дополнение
Š	contribution
	supplement
Ō	information
Ō	decade
$\circ$	employer
620 Com	plete the sentence: Some and traditionally work different hours.
	officials and orders
	OTTIVIBIO BIIG OTBOTO

	businesses and industries holidays and businesses installments and industries shops and capitals
621 Chc	oose the synonym of the word target
	support aim crime account denomination
622 Cho	oose the synonym of the word to last
	to exist to continue to demand to abolish to solve
623 Con	nplete the sentence: A television advertising is also called a
	niche commercial particular free singular
624 . Cc	omplete the sentence: We invite the most interesting candidates to a group
	community Discussion occasion seminar option
625 Con	nplete the sentence: is the activity of producing, buying and selling goods and services.
	rivalry business privatization survey collaboration
626 Con	nplete the sentence: Fred is a van driver, but he was fedwith doing long trips.
	over up on upon
627 Con	nplete the sentence: is used to talk about the activity of trying to sell more, be more

successful.

$\circ$	rollout
	competition
	marketing
	capacity
Ŏ	surplus
628 Com	plete the sentence: Capital is
	rollout
	competition
Ŏ	marketing
Ŏ	capacity
$\bigcirc$	surplus
629 Choo	ose the correct answer: What is the bottom line?
	the final figure for profit or loss
Ŏ	calculating of pre tax profit and pre tax loss
Ŏ	providing finance for business
Ŏ	satisfying the needs of the consumer
Ŏ	issuing new shares
630 Chos	se the correct answer: What is a debt burden?
$\bigcirc$	the occasion when a company persuades lenders to change repayment dates and terms
Ŏ	the occasion when a company has serious difficulty in repaying its debt.
Ŏ	the occasion when a company fails to make debt repayment
Ŏ	a company's debt, especially when considered as a problem
Ŏ	the occasion when a company repays its debt or interest on it
631 Chos	se the correct answer: What is the meaning of expression filing for bankruptcy protection?
$\bigcirc$	to stop operating as a business
Ŏ	to ask for a period of time before paying back debts.
Ŏ	to increase something or make it larger
Ŏ	to change an unsuccessful business and make it successful
Ŏ	to buy other company
632 Choo	ose the synonym of the expression be in the red?
	make a discount
Ŏ	make a loss
$\tilde{\bigcirc}$	make a profit
$\tilde{\bigcirc}$	issue a share
Ŏ	make an account
Ŭ	
633 Chos	se the correct answer: What is the principal?
Ŏ	a large amount of money
<b>©</b>	the sum of money borrowed
Ō	capital in the form of shares
Ō	to make something available
$\circ$	the amount of loan capital that a company has in relation to its share capital

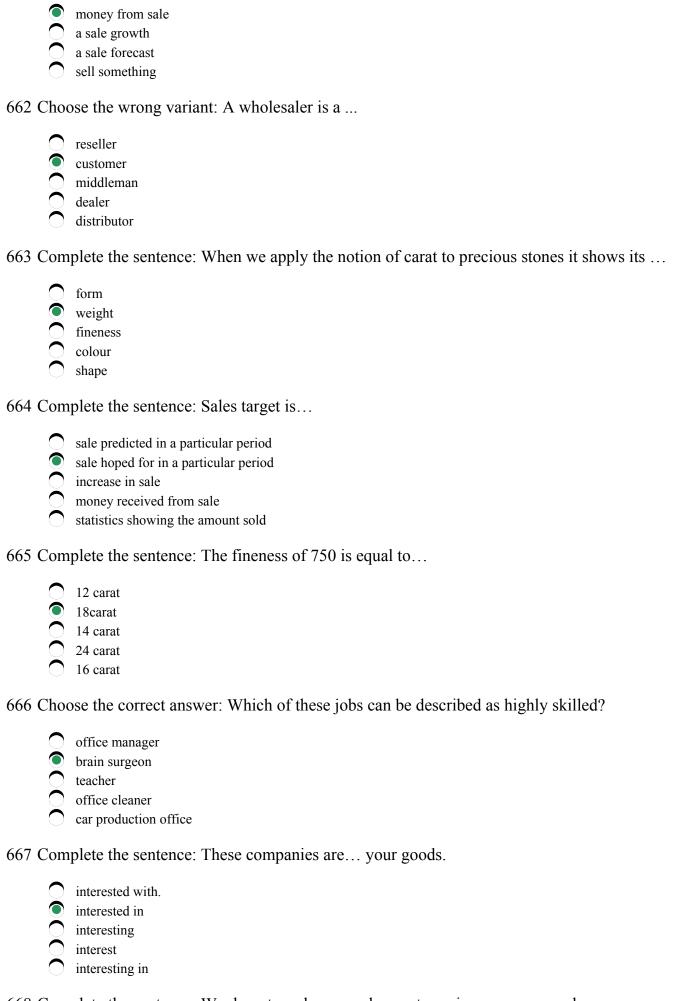
634 Choose the synonym of the word collateral

$\Box$	budget
	security
$\sim$	capital
$\sim$	lender
$\bigcirc$	dividend
635 Com	plete the sentence: You won't receive high salary, when you sell something we pay
you	
$\bigcirc$	credit
	commission
$\sim$	money
$\sim$	card
$\circ$	salary
636 Com	plete the sentence:of money is one of oldestin history.
$\circ$	fibro, thread
	counterfeiting, crimes
Ŏ	features, crimes
Ŏ	currency,
Ŏ	, established
627 Com	plate the contends. The establishing of Course Couries contained to a contain extent but
	plete the sentence: The establishing of Secret Service curtailed to a certain extent butstill exsist.
	made, local
	counterfeiting, crime
Ŏ	measures,printing
Ŏ	counterfeiting, history
Ŏ	banknotes, print
638 Com	plete the sentence: The price will certainly depend on
	port of destination
	the terms of delivery
$\tilde{c}$	price
$\tilde{c}$	FOB terms
Ŏ	costs
639 Com	plete the sentence: Fineness of gold is very often shown in
	equal
Ŏ	carat
Ŏ	stone
Ŏ	grantee
Ŏ	ruby
640 Com	plete the sentence: Shareholders receive periodic payments called
	agnital
	capital dividends
	dividends
$\simeq$	equity hold shares
$\simeq$	small proportion
	onen proportion

641 Cor	mplete the sentence: means the money of a foreign country.
	shares currency duty checks draft
	mplete the sentence: He made an, sending in his and explaining why he wanted the he was the right person for it.
	CV, covering letter, job, application Covering letter, CV, job, application, job, Application, covering letter, CV Visa,cv,letter,apply application, Cv, covering letter, job
	mplete the sentence: According to the purpose and contents, can cover goods, services, patents, technology and know-how.
	terms contract transaction letter commercial invoices
644 Cor	mplete the sentence: Actually gold is used as
	maple coins eagle alloy bar
645 Cor	mplete the sentence: It can issue new shares at no cost to the existing
	market shareholders loans profit outflow
646 Cho	pose the synonym of the word ''liability''
	enterprise debt asset balance payment
647 Cho	pose the synonym of the word commodity
	finance goods price

	option term
648 Choo	ose the synonym of the word expense
	income expenditure
000	profit benefit tip
649 Choo	ose the opposite of the underlined word: There are a lot of natural foods in the market.
0	precious
	man-made
$\simeq$	famous old
ŏ	new
650 Choo your busi	ose the opposite for the underlined word: Convince him to lend you the money to start up ness.
O	exceed
	borrow
$\sim$	collect
$\sim$	negotiate determine
651 Com	plete the sentence: In Great Britain insurance business is conducted by
	World bank
	insurance companies
$\sim$	government
Ŏ	authorities
$\circ$	National Health service
652 Com	plete the sentence: Taxes influence on
O	the contract
	government revenues
$\simeq$	the insurance the audit
Ŏ	the investment
653 Com	plete the sentence: The include medical insurance and a company car.
	salary
	fringe benefits
Q	bonuses
$\sim$	wages
$\bigcirc$	pay
654 Com	plete the sentence: Why was the IMF set up?
	for implementation of social services
	for encouraging economic cooperation between the nations.

)OC	for paying dividends to the shareholders for providing of essential services for hywing shares in other company
(55 Cha	for buying shares in other company
655 Cnoo	ose the synonym of the word produced
$\sim$	automated hand-made
$\tilde{\circ}$	shortaged
	manufactured referred
656 Choo	ose the synonym of the word schedule
	contract
$\odot$	time- table
$\sim$	opinion
$\tilde{O}$	facility paper
657 Choo	ose the synonym of the word fake
$\circ$	embezzlement
	counterfeit
$\sim$	fraud withdraw
Ŏ	bribe
658 Com firm is	aplete the sentence: A person or a business that has an agreement to sell the goods of another
$\circ$	auditor
	distributor
	client end user
Ŏ	creditor
659 Com	plete the sentence: The handmade furniture is
$\bigcirc$	textiles
	a craft industry a mass production
$\tilde{\circ}$	a CADCAM system
Ŏ	a beta version
660 Choo	ose the wrong variant: Marketing is the process of
$\circ$	Distributing
	Auditing Pricing
$\widetilde{\mathcal{C}}$	Promoting
Ŏ	Planning
661 Com	plete the sentence: Revenue is
$\bigcirc$	the number of things sold



668 Complete the sentence: We do not send our employees to various courses, we have own ... training.

	outside
	motivated
	in-house
Ŏ	outdoors
Ŏ	skilled
669 Cho	ose the correct answer: These computers our customers requirement.
$\circ$	agree
	meet
	discount
0	see
$\circ$	discuss
670 Cho	ose the wrong variant. Contract usually contains the following information:
O	Names of the buyers and sellers
	Control of the interest rate
Õ	Place or city
Õ	Terms of delivery
$\circ$	Price and total value
671 Cho	ose the wrong variant. The most popular bullion coins are:
Ō	Maple Raf
	New Jersey
	American Eagle
0	Britannia
$\circ$	New Sovereign
672 Com	plete the sentence: Share capital is contributed by
Õ	creditors
	shareholders
Q	investors
Õ	lenders
$\circ$	borrowers
673 Cho	ose the wrong variant. The precious metals are used for various purposes
0	for numismatic coins
	for paying a premium
Q	as a commodity to be sold and bought
Ō	for jewelry industry
	for medals
674 Mate acquisitie	ch the two parts of expressions:1. Make- a) for bankruptcy 2. file- b) mountain; 3. Cash - c) ons
$\bigcirc$	1-a,2-b,3-c
	1- c,2-a,3-b
$\tilde{\cap}$	1-a, 2-b,3-c
$\tilde{\cap}$	1- c, 2-b, 3-a
Ŏ	1-b, 2-a,3-c

675 Complete the sentence: When I bought my house, I got a mortgage from		
00000	unit trusts building societies insurance company pension fund central bank	
676 Complete the sentence: Banks, building societies, insurance company etc. are		
0.000	business centre financial institutions unit trusts investment trusts pension fund	
677 Complete the sentence: A mortgage is		
00000	a loan to pay contributions a loan to buy a house a loan to buy a car a loan to buy a share a loan to pay a current account	
678 Complete the sentence: Internet banking allows you to check your balance		
00000	in a line on line On TV on the radio on the phone	
679 Choose the synonym of the word merger		
00000	bailouts debt crisis non-core assets sell-offs takeover	