

3914_Ä°_Æyani_Yekun imtahan testinin sualları**Fənn : 3914 İşgüzar ingilis dili**

1 Choose the correct answer. I was born ... august 22, 1980.

- since
- on
- in
- from
- of

2 Choose the correct answer. Three years ago I ... school number 263 in Baku.

- graduate
- finished
- finish
- to finish
- am finishing

3 Choose the correct answer. We take examinations ... the end of each term of the academic year.

- on
- at
- in
- of
- from

4 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- combine
- to combine
- to write
- to read
- to collect

5 Choose the correct answer. Many students come from different cities and villages and they live at the

- villages
- hostel
- office
- university
- work

6 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- cups coffee
- cup of tea

- sugar
- cup
- glass

7 Choose the correct answer. Some of my friends are married and ... children.

- to be
- to have
- have
- has
- are

8 Choose the correct answer. I would like ... my education and do my future career.

- start
- to continue
- continue
- to study
- finish

9 Choose the correct answer. In England and Wales ... school begins at the age of five.

- higher
- compulsory
- middle
- toddler
- college

10 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- somebody
- children
- student
- learner
- pupil

11 Choose the correct answer. Some parents ... private schools for their children.

- wants
- choose
- to choose
- go
- study

12 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

- beginning
- including
- include
- to include

via

13 Choose the correct answer. Money spent for brain is ... spent in vain.

- sometimes
- never
- always
- often
- every time

14 Choose the correct answer. Many people study English ... the education systems.

- including
- outside
- with
- off
- before

15 Choose the correct answer. English will be ...regularly in my future work.

- to require
- required
- considered
- to consider
- using

16 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- considered
- plays
- play
- consider
- imagine

17 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- affairs
- career
- management
- administration
- knowledge

18 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- think
- to use
- consider
- imagination

consideration

19 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

television

members

man

woman

colleague

20 Choose the correct answer. English is the language of ... and business.

manager

banking

oil

gas

labor

21 Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

Painting classes

English classes

German classes

French lessons

Spanish classes

22 Choose the correct answer. This college ... in 1249.

formed

was founded

is found

was found

has been established

23 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

have place

to get a place

to be a place

got a place

has a place

24 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

writing

education

instructs

reading

educate

25 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- toddler
- women
- woman
- child
- adult

26 Choose the correct answer. Oxford give ... what they need.

- our
- them
- there
- their
- his

27 Choose the correct answer. Language of modern business is

- Spanish
- English
- Chinese
- French
- Russian

28 Choose the correct answer. Official language of international aviation is

- Chinese
- English
- French
- Russian
- Spanish

29 Choose the correct answer. We take ... at the end of each term of the academic year.

- copy books
- examinations
- to pass examinations
- books
- English lessons

30 Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

- exams
- instructions
- instructive
- examination
- exercises

31 Choose the correct answer. Every day I attend ... and classes.

- tasks
- lectures
- exams
- instructive
- exercises

32 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

- philology
- economic
- geographic
- historic
- mathematic

33 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

- specialists
- faculties
- facilities
- study
- sciences

34 Choose the correct answer. The students ... to be specialists for different branches of the economy.

- educated
- are trained
- are been trained
- is trained
- are studied

35 Choose the correct answer. Economics is the science which is based ... of our everyday life.

- in some figures
- upon the facts
- with the facts
- through the facts
- figures

36 Choose the correct answer. The science of economics is concerned with all our ... and wants.

- economy
- material needs
- material
- special needs
- facts

37 Choose the correct answer. Economists study the facts of the

- mathematics
- economy

- economic
- material
- historical facts

38 Choose the correct answer. Two common financial statements are the ... and the income statement.

- sheet
- balance sheet
- account sheet
- balance
- accounting

39 Choose the correct answer. People who specialize in the field of ... are known as accountants.

- teaching
- accounting
- finance
- management
- business

40 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

- purpose
- profit
- to profit
- get profit
- offer

41 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

- loss
- quantitative information
- quantity
- informative
- profit

42 Choose the correct answer. Accounting shows ... picture of the firm.

- account
- financial
- administrative
- management
- finance

43 Choose the right preposition. More recent experience suggests that reduction ___ unemployment to 5.5 percent ___ the labor force is about as well as we can do.

- during, for
- of, of

- for ,at
- from, of
- in, for

44 Choose the right preposition. Macroeconomists measure overall economic activity; analyze the determinants ___ such activity ___ the use ___ macroeconomic theory.

- of ,at, in
- of ,by, of
- by, of, for
- from, by, of
- of ,in, of

45 Choose the right preposition. The word macroeconomics means economics ___ the large.

- instead
- in
- at
- of
- from

46 Choose the right preposition. An important task ... macroeconomics is to develop ways ... aggregating the values of the economic activities ... individuals and firms into meaningful totals.

- , -, of
- of, of, of,
- of, -, of
- , of, of,
- of, of, -

47 Choose the right preposition. Macroeconomics is concerned ... such major policy issue ... the attainment and maintenance ... full employment and price stability.

- with, of, -
- with, as, of
- as, of, with
- , with, of
- of, -, as

48 Choose the right synonym of the word with the capital letters. Experiences teach that it won't be possible to eliminate INFLATION entirely without inducing a major recession combined with high unemployment.

- Unite
- Price increase
- Slow down
- Conduct
- Receive

49 Choose the synonym of the word with the capital letters. The macroeconomist's concerns are with such GLOBAL questions as total production, total employment, the rate of change of overall prices.

- impossible
- universal
- small
- conservative
- little

50 Choose the synonym of the word with the capital letters. An IMPORTANT task of macroeconomics is to develop ways of aggregating the values of the economic activities of individuals and firms into meaningful totals.

- Minor
- Significant
- Protective
- Safe
- Vicious

51 Choose the synonym of the word with the capital letters. Similarly, an overambitious employment target would produce labor shortages and WAGE inflation.

- expenditure
- salary
- goods
- product
- outgoings

52 Choose the right word. To this end such concepts as gross _____ product, national income, personal income, and personal disposable income have been developed.

- foreign
- domestic
- fresh
- external
- employment

53 Choose the right word. Macroeconomic theory forecasts _____ economic activity.

- reduction
- future
- past
- induce
- maintenance

54 Choose the right word. _____ means economics in the large.

- business
- macroeconomics
- microeconomics
- marketing
- economy

55 Choose the right word. Optimization plays a _____ role in microeconomics.

- impossible
- key
- unnecessary
- trivial
- insignificant

56 Choose the right preposition. Experience teaches that it would not be possible to eliminate inflation entirely _____ inducing a major recession combined _____ high unemployment.

- with, without
- without, with
- against, before
- with, before
- without, against

57 Choose the right synonym of the word with the capital letters. Macroeconomic analysis attempts to explain how the magnitudes of the PRINCIPAL macroeconomic variables are determined and how they interact.

- chilly
- major
- small
- torrential
- ambush

58 Choose the right word. To this end such concepts as gross _____ product, national income, personal income, and personal _____ income have been developed.

- domestic, inflationary
- domestic, disposable
- domestic, dispose
- value, dispose
- national, dispose

59 Choose the right word. Macroeconomic theory forecasts _____ economic activity.

- reduction
- future
- past
- induce
- maintenance

60 Choose the correct synonym of the word with the capital letters. Macroeconomist is interested in the determination of individual prices and RELATIVE prices.

- constant
- comparative
- different
- various
- changeable

61 Choose the correct antonym of the word with the capital letters. Nonetheless, major **DISTINCTIONS** remain between the two major branches of economics.

- identity
- similarity
- difference
- simplicity
- utility

62 Choose the right preposition. The optimizing behavior ___ individual units such as households and firms provide the foundation ___ microeconomics.

- of, in
- of, for
- at, from
- in, from
- for, of

63 Choose the right preposition. _____ one time there was a sharp distinction _____ both methodology and subject matter _____ microeconomics and macroeconomics.

- At, between, since
- At, in, between
- In, at, between
- Between, at, in
- In, Between, in

64 Choose the right preposition. Opportunity cost is an important concept _____ microeconomics.

- between
- in
- since
- at
- on

65 Choose the right preposition. Microeconomic theory is used extensively ... many areas ... applied economics.

- in, in
- in, of
- on, in
- in ,for
- at, of

66 Choose the synonym of the word with the capital letters. Opportunity cost is an **IMPORTANT** concept in microeconomics.

- minor
- main
- insignificant
- trivial

small

67 Choose the synonym of the word with the capital letters. The PRODUCER is assumed to maximize profit or minimize cost subject to the technological constraints under which the firm operates .

- employer
 manufacturer
 consumer
 costumer
 retailer

68 Choose the right word. Many courses of action are _____ in terms of what is sacrificed so that they might be undertaken.

- sacrificed
 valued
 derived
 investigated
 remained

69 Choose the right word. _____ of social welfare sometimes is the criterion for the determination of public policy.

- opportunity cost
 optimization
 exchange
 economic subfields
 public policy

70 Choose the right word. Microeconomic theory is used extensively in many areas of _____ economics.

- cute
 applied
 income
 free
 smart

71 Choose the right word. The opportunity cost of public project is the value of the additional goods that the private sector would have _____ with the resources used for the public project.

- exchanged
 produced
 diminished
 applied
 ambushed

72 Choose the right word. The methodological distinction _____ somewhat blurred during the 1970s.

- studied
 became
 brought

- earned
- learnt

73 Choose the right word. Opportunity ... is an important concept in microeconomics.

- valuable
- cost
- product
- goods
- prices

74 Choose the right word. Opportunity cost is an important concept in _____.

- accounting
- microeconomics
- advertising
- price
- economy

75 Choose the right word. Microeconomic theory is used extensively in many areas of applied _____

- accounting
- economics
- macroeconomy
- pricing
- advertising

76 Give the equivalent of the word with the capital letter. I am an ACCOUNTANT of a big company.

- financial worker
- book-keeper
- book-keeps
- book-maintain
- accountancy

77 Give the equivalent of the word with the capital letter. They get much PROFIT from sales.

- outcome
- benefit
- coins
- paper money
- currency

78 Give the equivalent of the word with the capital letter. At the end of the financial year a company must prepare its annual REPORT.

- tax
- statement
- newspaper
- wallpaper
- desire

79 Give the equivalent of the word with the capital letter. Your company HAS A LOT OF DEBTS.

- be in the dark blue
- be in the red
- be in the black
- be in the grey
- be in the brown

80 Find the correct meanings of the followings: to do an account

- to do notebooks
- to do books
- to do record
- to make profit
- to get business

81 Find the correct meanings of the followings: One kind of tax that taken before.

- personal tax
- pre-tax
- after tax
- next tax
- income tax

82 Find the correct meanings of the followings: Total amount of profit before anything is taken away.

- pure profit
- gross profit
- net profit
- ground profit
- floor profit

83 Find the correct meanings of the followings: Accounting that is presented in a positive light.

- creator
- creative
- deduction
- decrease
- lower

84 Find the correct meanings of the followings: When things are made to look better than they really are.

- window sill
- window dressing
- window clothe
- window curtain
- window shade

85 Find the correct meanings of the followings: Another name for “standard”.

- record

- rule
- right
- result
- research

86 Find the correct meanings of the followings: The final figure for profit or loss.

- bottom account
- bottom line
- bottle line
- bottle glass
- bottle tree

87 Find the correct meanings of the followings: Not happening regularly.

- repetition
- exceptional
- except
- expect
- besides

88 Find the correct meanings of the followings: Noun or verb related to “auditor”.

- auditory
- audit
- audience
- audacious
- audio

89 Find the correct meanings of the followings: Another name for “hemorrhaging red ink”.

- red blood
- bleeding red ink
- running red ink
- going red ink
- blood in red

90 Find the correct answers. What is capital?

- paper money at home
- money that a company or an organization uses to operate and develop
- money that one can spend on his living
- deposit in a bank
- money that you made from kidnapping

91 Find the correct answers. Who is an investor?

- a person that trades in a market
- a person who puts money in business to make more money
- a person who comes from another country
- a man that does business

- a man who gathers much money

92 Find the correct answers. What kind of capital can a company use?

- stocks
- share or loan capital
- loans
- debts
- shares

93 Find the correct answers. How is called money that shareholder receive?

- divin board
- dividend
- divination
- divider
- division

94 Find the correct answers. People who have shares or stocks.

- holder share
- shareholders
- share takers
- stock maker
- share maker

95 Find the correct answers. What does leverage mean?

- money that a company lends
- The amount of loan capital that a company has in relation to its share capital
- The amount of loan capital
- The amount of share capital
- The loan and share capital that a company has

96 Find the correct meanings of the followings: Capital in the form of shares.

- leverage
- equity
- loan capital
- borrowing
- security

97 Find the correct meanings of the followings: Someone who puts up money for a lot of new companies.

- the Buyer
- a venture capitalist
- a venture man
- a venture trader
- a venture seller

98 Find the correct meanings of the followings: A lender

- a bank which accepts money of people
- an investor or a financial institution that lends money
- an investor
- a financial institution
- an investor who borrows money from a banks

99 Find the correct meanings of the followings: Indebtedness.

- A small proportion which a company owns
- The total amount of debt that a company has
- a part of debt that a company has
- An amount of profit that a company has
- A number of benefit that an organization has

100 Find the correct meanings of the followings: Sum of money borrowed.

- princely
- principal
- principle
- principled
- prince ling

101 Find the correct meanings of the followings: A company that has difficulty in making payments on its debt.

- gearing
- over leveraged
- leverage
- highly leveraged
- highly geared

102 Find the correct meanings of the followings: Property equipment or something valuable that is taken by the lender if the borrower can't repay the loan.

- interest
- collateral
- collate
- collation
- collar

103 Find the correct meanings of the followings: another name for "collateral".

- security service
- security
- secular
- security guard
- security risk

104 Find the correct meanings of the followings: Another name for "bonds".

- currency

- debentures
- shares
- stocks
- dollars

105 What limits the use of economic power?

- capital
- competition
- market
- company
- budget

106 What causes changes in market prices?

- changes in economic climate
- changes in demand and supply
- changes in production
- changes in fiscal policy
- changes in domestic economy

107 How many essential features does the framework of a market or capitalist system contains?

- two
- six
- five
- seven
- four

108 Choose the correct word. The framework of a market or capitalist _____ contains six essential features

- strategy
- system
- society
- status
- community

109 Choose the correct answer. A rival or opponent, who is trying to attract the same customers or to work in the same market.

- tax inspector
- competitor
- manager
- supervisor
- middleman

110 Choose the correct preposition. We shall use all these terms to stand _____ a market economy.

- at
- for
- with

- to
- in

111 Choose the correct answer. We can approach the more realistic situation step _____ step.

- in
- by
- to
- on
- at

112 Choose the correct answer. Man-made aids to production such as machines, factories, docks, oil refineries and road networks are known as _____.

- mortgage
- capital
- liabilities
- contribution
- investment

113 Choose the correct answer. Workers will tend to move to those occupations and locations which offer the highest _____.

- budget
- wages
- expenditure
- outgoing
- forecast

114 Choose the correct answer. Competition, as economists see it, is essentially _____ competition.

- technology
- price
- product
- knowledge
- service

115 Choose the correct answer. The decisions of _____ determine the supply of a commodity.

- accountant
- producers
- buyers
- shareholders
- managers

116 Choose the correct answer. A business person, someone who starts and builds a business.

- finance director
- entrepreneur
- manager
- accountant

stockbroker

117 Choose the correct answer. What do you buy if you invest money in a company?

- property
 shares
 accounts
 dividends
 letter of credit

118 Choose the correct answer. It provides us _____ a simplified model.

- at
 with
 in
 on
 by

119 Choose the correct answer. A society may attempt to deal with the basic economic problems by allowing free play to what are known as _____.

- marketing
 market forces
 market economy
 market price
 market share

120 Choose the correct answer. Consumers will spend their incomes _____ those things which yield the maximum satisfaction.

- off
 on
 to
 in
 at

121 Choose the correct preposition. Each unit _____ the economy attempts to do what is best _____ itself.

- at, in
 in, for
 in, at
 on, off
 on, to

122 Choose the correct preposition. Private property provides the owners of property _____ the form of rent, interest and profit.

- with
 in
 on
 at

by

123 Choose the correct answer. The name of all the property, equipment, investment and money owned by a company (or individuals).

- commodity
- assets
- accounts
- liabilities
- deposit

124 What is an elaborate system of communication, in which innumerable free choices are aggregated and balanced against each other?

- political system
- price system
- banking system
- market system
- economic system

125 Choose and use. Marketing was limited to _____ and distributing _____ goods.

- taking decisions; requested
- taking orders; finished
- make orders; required
- making requests; semi-finished
- taking orders; up-to-date

126 Choose and use. In the 1920s production began _____ with demand.

- to work
- to catch up
- to catch on
- to rely
- to give

127 Choose and use. The organization had to _____ what customers _____.

- order: ask
- determine; need
- refuse; want
- ask; want
- produce, sell

128 Choose the correct synonym: PRODUCER

- purchaser
- manufacturer
- consumer
- buyer
- customer

129 Choose the correct synonym: Consumer demands

- consumer encouragement
- customer requirements
- buyer persuasion
- consumer expenditures
- consumer responsibility

130 Choose the correct synonym: to do business

- no correct answer
- make transaction
- make deal
- deal to
- make business

131 Choose the correct synonym. Advertising expenditures

- promotional accounts
- advertising expenses
- commercial income
- commercial forces
- advertisement accounts

132 Choose the correct translation. Firma gələcəkdə müvəffəqiyyət qazanmaq üçün istehlakçıların ayrı-ayrı mallara və xidmət növlərinə olan ehtiyaclarını öyrənməlidir. Фирма должна изучить спрос потребителей на отдельные виды товаров и услуг, для того чтобы иметь успех в будущем.

- The firm must investigate the consumers want for separate goods for success.
- The firm must study the needs of consumers for different goods and services to do well in future
- First he must investigate the needs of consumers for various goods services to make success.
- The firm first investigates the needs of consumers then does well.
- The company before being success must study the consumers needs and services.

133 Choose the correct translation. İyirminci əsrin əvvəllərinə qədər biznesmenlər əmtəə istehsalına xüsusi diqqət yetirirdilər. До начало 20-х годов предприниматели уделяли особое внимание производству товаров.

- Untill the first half twentieth businessmen mainly consumed goods.
- Untill the early twenties century businessmen paid special attention toward the production of goods.
- Business produced mainly goods untill the twenties.
- Untill the twentieth the businessmen paid attention to goods.
- Untill the twentyth the business were directed toward the production of goods.

134 Choose the correct translation. İstehsalçılar nə istehsal edirdilərsə onu da sata bilirdilər. Производители продают все, что производят.

- Manufacturers sold everything they produced.
- Manufacturers could sell everything they produced.
- Producers sold everything.
- Manufactures produced everything they sold.

- Producers could sell what they ordered.

135 Choose the correct translation. Firmalar ancaq istehlakçıya lazım olan malları istehsal etməyə başladı. Фирмы начали производить только необходимые для потребителей товар.

- Companies decided to manufacture consumer goods.
 Firms began to produce only the goods required by consumers.
 Firms begin to produce merchandise
 Firms began producing only consumer goods
 Firms begin to produce necessary consumer goods

136 Complete the sentences. This new sales orientation was characterized by _____.

- sales techniques and sales forces.
 increased advertising, enlarged sales forces and selling techniques.
 production efficient
 taking orders and delivering goods.
 advertising expenditures.

137 Complete the sentences. The firm must be ready to modify any or all of its marketing activities _____.

- determining the consumer satisfaction.
 on the basis of its feedback.
 on the basis of his production.
 regarding his sales efforts.
 according to his plans.

138 Supply the correct tenses. Something else _____ if products _____ as well as _____ .

- is needed; were to sell; expects
 was needed; were to sell; expected
 were needed; was to sell ; expected
 are needed; is to sell; expects
 was needed ; was to sell ; expected

139 Choose the correct translation. İyirminci illərdə istehsal tələblə ayaqlaşmağa başladı. В 20х годах производство начало равняться на спрос.

- In the 1920s production went up with needs.
 In the 1920s production began to catch up with demand.
 In 1920 manufacture begun to up with demand.
 In the 1920s production begun catch up with demand.
 In 1920s production got behind demand.

140 Choose the antonym for FRIENDLY BID.

- acquisition
 hostile bid
 frankly bid
 sincere bid

poison pill

141 Choose the synonym FOR SUBSIDIARY.

- another company that it has lost
- another company that it owns
- parent company
- restructuring
- non-core assets

142 Choose the correct synonym for A STAKE.

- divestment
- a holding
- poison pill
- subsidiary
- non core assets

143 Choose the correct synonym FOR ALLIANCE.

- divestment
- joint venture
- poison pill
- acquisition
- merger

144 Choose the correct answer. Our company holds 55 percent of stake. it has

- average stake
- majority stake
- minority stake
- average stake
- joint venture

145 Choose the correct synonym FOR CORE ACTIVITY.

- different activity
- main activity
- non-core activity
- diversification
- separate activity

146 Choose the correct variant for POISON PILL.

- eat me and you will not catch disease
- eat me and you will die
- eat me and you will recover
- eat me and you will be healthy
- eat me and you will not be ill

147 Give the correct synonym FOR SPECTACULAR gains.

- small increases in value
- big increase in value
- big decreases in value
- big decline in value
- big drop in value

148 Choose the correct answer. Bull market means

- fluctuating prices
- rising prices
- declining prices
- decreasing prices
- dropping prices

149 Choose the correct answer. Panic selling means

- selling shares for a rally prices
- selling shares for any prices
- selling shares for high prices
- selling shares for average prices
- selling shares for market prices

150 Choose the correct answer. A rally is

- prices starting to falling again
- prices starting to rise again
- prices starting to drop again
- prices starting to decline again
- prices starting to decreasing again

151 Choose the correct answer. CHANGING HANDS

- stocks are sold for any price
- stocks being bought and sold
- stocks being bought and purchased
- stocks being bought and declined
- stocks being decreased

152 Choose correct synonym for COLLAPSE.

- big increases
- crash
- prosperity
- a rally
- high turnover

153 Choose the correct antonym for CRASH.

- decrease
- prosperity
- collapse

- decline
- drop

154 BLUE CHIPS mean

- companies with history of crash
- companies with history of profit in every economic conditions.
- companies with history of loss
- companies with history of fluctuation
- companies with history of decline

155 Choose the correct answer. High turnover means

- spectacular crash
- large number of stocks in circulation
- spectacular declines
- small number of stocks in circulation
- medium number of stocks in circulation

156 Choose the correct answer. To seem bullish means

- to seem broken
- to seem optimistic
- to seem pessimistic
- to seem sad
- to seem gloomy

157 Choose correct antonym for SPECTACULAR gains.

- big prosperity in value
- big decrease in value
- big increases in value
- huge rise in value
- enormous growth in value

158 Choose the wrong variant. _____ of the company. 1. stake 2. interest 3. stick 4. holding 5. hold

- 3, 4
- 3, 5
- 1, 3
- 2, 3
- 4, 5

159 Choose the correct variant. Special class of shares that will be very expensive for predator to buy is named as _____.

- acquisition
- poison pill
- friendly bid
- hostile bid
- white knight

160 Choose the correct synonym for ACQUIRE.

- refuse
- obtain
- loose
- turn down
- turn off

161 Choose the correct synonym for MERGE.

- cut into
- join
- split
- divide
- separate

162 Choose the correct synonym for OFFER.

- obtain
- suggest
- turn down
- refuse
- not to accept

163 Choose the correct statement.

- mergers are useless
- mergers may be both profitable and not profitable
- mergers are always profitable
- mergers are not profitable
- mergers are non profitable

164 Choose the right preposition. Producers sell _____ consumers _____ several major reasons.

- about, to
- to, for
- to, in
- in, for
- for, to

165 Choose the right preposition. Producers can easily control the quality and the price ... their products.

- against
- of
- for
- at
- in

166 Choose the right preposition. Producers sell directly ... retailers who can buy ... large quantities.

- for, in

- to, in
- on, through
- at, for
- from, into

167 Choose the right preposition. Agents are functional middlemen who are compensated ... commissions paid ... producers.

- against, from
- by, by
- by, in
- off, by
- through, off

168 Choose the right preposition. The agent is an independent intermediary entity ... the producer and the user.

- against
- between
- in
- for
- across

169 Choose the right preposition. This channel is used ... perishable products and ... high-fashion products which must reach the consumer ... the shortest possible time.

- , for, -
- for, for, in
- for, for, -
- of, -, in
- of, of, in

170 Choose the right preposition. A retailer is a middleman who buys ... producers and sells ... consumers.

- for, to
- from, to
- to, to
- , to
- from, -

171 Choose the right preposition. Wholesalers simplify the process ... distribution.

- off
- of
- to
-
- for

172 Choose the right preposition. They don't have to pay ... the service ... intermediaries.

- of, of

- for, of
- of, for
- , of
- , -

173 Choose the synonym of the word with the capital letters. Producer-retailer-consumer channel is most often used for products that are BULKY.

- light
- massive
- required
- small
- lower

174 Choose the synonym of the word with the capital letters. It's a channel for perishable PRODUCTS.

- deals
- merchandise
- needs
- wants
- requirements

175 Choose the synonym of the word with the capital letters. Producers may use agents to REACH wholesalers.

- evaluate
- to contact with
- touch
- assets
- appreciate

176 Choose the synonym of the word with the capital letters. This channel used for products which are SOLD through thousands of outlets to millions of consumers.

- purchased
- realized
- decorated
- damage
- stored

177 Choose the antonym of the word with the capital letters. Often a manufacturer uses different distribution channels to reach DIFFERENT market segments.

- variety
- alike
- similarity
- small
- various

178 Choose the synonym of the words with the capital letters. PRODUCERS can better control the quality and prices of their PRODUCTS.

- consumers, direct
- manufacturers, merchandise
- manufacturers, managements
- consumers, operate
- constructors, deal

179 Choose the right word. Multiple channels are also used to _____ sales or to capture a larger share of the market.

- deteriorate
- raise
- slow down
- lower
- rise

180 Choose the right word. The very short channel allows the producer to _____ customers with expert and timely services ,such as delivery, machinery installation and repairs.

- repair
- provide
- divide
- capture
- evaluate

181 Choose the right word. The _____ is an independent intermediary between the producer and the user.

- vending machine
- middleman
- customer
- consumer
- intermediation

182 Choose the right word. Generally, agents _____ sellers.

- hide
- represent
- evaluate
- deal
- buy

183 Choose the right word. ... includes no marketing intermediaries.

- Manufacturer to agent middleman to industrial user channel
- The direct channel
- Producer-retailer-consumer channel
- Producer-wholesaler-retailer-consumer channel
- Manufacturer-wholesaler -consumer channel

184 Choose the right word. Producers sell directly to consumers for several

- quantity

- causes
- price
- quality
- order

185 Choose the right word. ... is a middleman who buys from producers or other middlemen and sells to consumer.

- A manufacturer
- A retailer
- A producer
- A buyer
- A customer

186 Choose the right word. When products are carried by many retailers the producers can't ... with all of them.

- buy
- deal
- ship
- deliver
- produce

187 Choose the right synonym of the word with the capital letters. Multiple channels are also USED to increase sales or to capture a larger share of the market.

- wanted
- utilized
- provided
- enlarged
- satisfied

188 Complete the sentence with expression. When a country exports more than it imports, it has ____:

- a balance sheet
- a trade surplus
- the balance of payment
- the trade balance
- the trade gap

189 Complete the sentence with expression. ____ are figures showing how well a country's economy is working.

- trade balance
- economic indicators
- account
- economic indicator
- economic indicates

190 Complete the sentence with expression. ____ is rising prices.

- trade deficit
- inflation
- trade gap
- unemployment
- economic indicators

191 Complete the sentence with expression. _____ is the value of goods and services produced in our country or area.

- trade balance
- economic output
- GDP
- gross national product
- growth rate

192 Complete the sentence with expression. Someone who arranges multibillion dollar loans to governments works in _____:

- medium finance
- high finance and efficient
- high finance and inefficient
- uneconomical
- low finance

193 Complete the sentence with expression. Prices are rising very slowly: with an _____ of two percent year, _____ is in control.

- export, trade gap
- inflation rate, inflation
- trade deficit, jobless
- deflation rate, conglomerate
- imports, trade surplus

194 Complete the sentence with expression. If you obtain money for investment in a business project, you raise _____:

- finances
- finance
- financial
- financially
- high finance

195 Complete the sentence with expression. _____ is the speed at which a company's economy prospers and acquires prosperity .

- a trade balance
- the growth rate
- gross national product
- growth
- growth domestic product

196 Complete the sentence with expression. If the company imports more than exports, it is named as _____.

- trade gap
- trade deficit
- balance of trade
- inflation rate
- trade surplus

197 Choose the correct answer. _____ is the amount of goods and services that people-want in a particular period.

- boom
- demand
- supply
- needs
- wants

198 Choose the correct answer. _____ is when there is rising demand, and other indicators are strong.

- slump
- boom
- boost
- fall
- slash

199 Choose the correct answer. Inflation ____ when it reaches its highest level.

- demands
- peaks
- troughs
- stables
- bottoms

200 Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- crisis
- stagnation
- recession
- slump
- depression

201 Choose the correct answer. _____ is when slow growth is combined with prices that are increasing fast.

- trough
- stagflation
- peak
- recession
- boom

202 Choose the correct answer. A _____ is a very bad recession.

- stable
- slump
- peak
- boom
- demand

203 Choose the correct answer. The number of people without _____ has gone up quickly.

- unemployment
- work
- level
- employ
- works

204 Choose the correct synonym for "A slump"

- a peak
- a crisis
- a boom
- a bust
- a trough

205 Choose the correct answer. A depression is a very _____ slump.

- good
- bad
- low
- appropriate
- suitable

206 Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- market riggery
- price fixing
- market rigging
- bribery
- insider dealing

207 Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- notes
- banknotes
- money
- bank
- books

208 Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- fixing

- laundering
- washing
-
- deposit

209 Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- embezzled
- faking
- embezzlement
- counting
- fraud

210 Choose the correct answer. Somebody who receives bribe is _____ and involved in _____.

- düzgün cavab yoxdur
- corrupt, corruption
- briber, bribery
- fraud, frauding
- corrupt, counterfeiting

211 Find the right definition. An illegal payment to persuade smb. to do something.

- money
- bribe
- fraud
- faking
- money laundering

212 Find the right definition. Informal name of a bribe.

- fraud
- kickback
- sleaze
- kick
- fake

213 Find the right definition. Buying or selling securities using information that is not publicly available.

- outsider dealing
- insider dealing
- price fixing
- market rigging
- chinese walls

214 Fill in the gap with the right word. The process when somebody buys or sells _____ using information that is not publicly available is insider dealing.

- equipment
- securities
- shares

- goods
- property

215 Choose the correct preposition. Azerbaijan Republic became a member _____ the World Bank _____ September 1992.

- , at
- of, in
- at, of
- , on
- on, at

216 Choose the correct preposition. As a secretary you ought to know certain things _____ banking.

- off
- about
- of
- in
- upon

217 Choose the correct preposition. What bank services are you familiar _____?

- on
- with
- about
- of
- in

218 Choose the correct preposition. Businesses come to the banks _____ loans.

- in
- for
- about
- of
- to

219 Choose the correct preposition. If the company is eligible _____ a loan, it may choose a long-term loan or a short-term loan.

- about
- for
- from
- at
- of

220 Choose the correct preposition. A line of credit is the maximum amount of money that a company can borrow _____ a bank.

- at
- from
- of

- about
- in

221 Choose the correct preposition. The top amount of customer's credit is based on the profits and earnings _____ a business.

- on
- of
- about
- in
- at

222 Choose the correct preposition. It is important to have a good line _____ credit.

- at
- of
- from
- in
- on

223 Choose the correct words. Deficit is _____.

- assets evaluation
- lack of money
- profit enhancement
- poverty reduction
- currency short

224 Choose the correct synonym of the word with the capital letters. Use of Oil Fund resources is AUDITED and published regularly.

- examination of market
- evaluation of accuracy
- recommendation of ecology
- examination of environment
- recommendation of resources

225 Choose the correct synonym of the word with the capital letters. With Bank ASSISTANCE, 99 per cent of the land of former state and collective forms has been privatized.

- rehabilitation
- help
- contribute
- avoidance
- alleviation

226 Choose the correct synonym of the word with the capital letters. Real growth in agriculture WAS OVER 10 per cent per year in 2000 and 2001.

- finished
- exceeded

- rehabilitated
- reduced
- devaluated

227 Choose the correct synonym of the word with the capital letters. The water supply system of Baku has improved and the gas DISTRIBUTION system rehabilitated.

- shortage
- allocation
- divide
- rehabilitation
- alleviation

228 Choose the correct synonym of the word with the capital letters. The resettlement and rehabilitation of INTERNALLY DISPLACED PEOPLE are being supported.

- researchers
- refugees
- resettlers
- citizens
- population

229 Choose the correct words. Banks make _____ to corporations, to organizations and individuals.

- statement
- loans
- inventory
- request
- account

230 Choose the correct words. Profit and loss _____ shows the company's income and expenses.

- service
- statement
- paper
- state
- loans

231 choose the correct ending. Entrepreneurship is _____.

- to work under pressure
- to own private property
- to control high-skilled people
- profit evaluation
- management evaluation

232 Insert Prepositions where necessary. The Republic Azerbaijan joined International Labor Organization (ILO) the year 1992.

- of, on
- of, in

- on, at
- of, from
- in, at

233 Use the suitable word. One of the important parts of the International Labour organization technical assistance to Azerbaijan was focused on ... of labour management system.

- decrease
- improvement
- assist
- promote
- slump

234 Choose the correct synonym for the word IMPORTANT role in economic and social life of the country.

- essentiality
- significant
- tiny
- insignificant
- sole

235 Choose the correct synonym for the word ELOBORATE.

- to hire
- to work out
- to state
- to point
- to fire

236 Choose the correct synonym for the word TO SOLVE PROBLEMS.

- draw the issues
- settle the issues
- to state the issues
- to worsen the issues
- involve the issues

237 Choose the correct answer. The Azerbaijan economy is _____ the transition period.

- signing
- undergoing
- involving
- including
- ensuring

238 Choose the correct variant. The head of the Republic is the president, elected by _____.

- Supreme Court
- popular vote
- quite vote
- referendum

Milli Mejlis

239 Choose the correct conjunction. The doors of Azerbaijan are open ____ to local proprietors _____ foreign investors.

- so ____ that
 both ____ and
 either ____ or
 neither ____ nor
 whether __ or

240 Choose the correct answer. A legal basis has been formed in Azerbaijan to ensure _____.

- lowering efficiency and functioning of energy system
 to speed up growth
 to slow the growth
 deteriorate the living standards
 deteriorate occupational futures

241 Give synonym for the DISTRACTION.

- penalty
 interruption
 negotiation
 perfection
 evasion

242 Choose the correct variant AHEAD OF shedule.

- behind shedule
 before shedule
 in shedule
 off shedule
 of shedulle

243 Choose the correct variant. _____ is a carefully planned piece of work to produce something new.

- principle
 project
 overlap
 creative
 creature

244 Choose the correct variant. to do the thing that is highly important.

- to be careless
 prioritize
 ignore
 intrerupt
 to distract

245 Choose the correct synonym for STRESS INDUCED.

- caused by illness
- caused by stress
- stress free
- stressless
- without stresses

246 Choose the correct synonym for STRAIN.

- lifestyle
- stress
- stretches
- push
- press

247 Choose the correct synonym for the word CONTROL.

- change
- manage
- observe
- buy
- delivery

248 Choose the correct synonym for DEMAND.

- donation
- require
- requirement
- supply
- supplement

249 Choose the correct synonym for the word TO COMPLETE.

- to compare
- to finish
- to begin
- to start
- to connence

250 Choose the correct synonym for the word TO BE ESTABLISHED.

- to be constructed
- to be founded
- to be found
- to be finalized
- to be refined

251 Choose the correct answer. Azerbaijan Republic ... a member of the World Bank in September 1992.

- has got

- became
- becomes
- to become
- is

252 Choose the correct answer. Azerbaijan Republic became a member of the International Development Association ... March 1995.

- off
- in
- on
- of
- through

253 Choose the correct answer. The broad elements of the new Country Assistance Strategy, presently under preparation, ... to include assistance in the following areas.

- is as
- are likely
- is likely
- to be likely
- has likely

254 Choose the correct answer. Real growth in agriculture was over 10 percent ... in 2000 and 2001.

- per ten days
- per year
- per month
- per day
- per two days

255 Choose the correct answer. The Bank is also supporting a Social Fund which mainly ... water supply, local roads and civil works that now reach 35.000 beneficiaries.

- account
- finances
- is financed
- are financed
- was finances

256 Choose the correct answer. The Republic of Azerbaijan ... International Labor Organization in the year 1992.

- combined
- joined
- joins
- is joining
- is to be joining

257 Choose the correct answer. This project had ... role in improving labor statistics system.

- an ideal
- an important
- importance
- importance
- decisive

258 Choose the correct answer. As a rule, all the national labor and social protection legislation ... by ILO special post of ILO national Correspondent in Azerbaijan.

- controlled
- is supervised
- supervised
- supervises
- is combined

259 Choose the correct answer. Britain is the world's leading ... centre and the home of thriving international banking and financial markets.

- useful
- financial
- commerce
- merchant
- important

260 Choose the correct answer. The bank of England in the heart of the city of London is ... bank.

- Spain's commercial
- Britain's central
- Britain's merchant
- Spain's central
- Germany's central

261 Choose the correct answer. Retail banks primarily serve ... and small to medium-sized businesses.

- agencies
- individuals
- collectives
- merchant banks
- commercial enterprises

262 Choose the correct answer. In March 1994, there were 255 ... of foreign banks in Britain which, together with firms dealing in foreign securities, employ over 60.000 British people.

- interests
- branches
- firms
- commerce
- savings

263 Choose the correct answer. Merchant banks are so called because they originate from large ... engaging in banking activity.

- employers
- merchants
- commercial
- enterprises
- collectives

264 Choose the correct answer. Investing institutions collect savings drawn from the ... and invest them in securities and other assets.

- national bank
- personal sector
- collectives
- state enterprises
- state banks

265 Choose the correct answer. started in the late 18th century to pool money to build houses and to buy land.

- international banks
- building societies
- buildings
- societies
- retail banks

266 Choose the correct answer. I'd like ... a contract of purchase with you.

- makes
- to make
- make
- made
- do

267 Choose the correct answer. For the first time offshore oil was produced in the Caspian Sea in 1925 from ... at Bibi-Heybat field.

- iron well
- a wooden well
- an iron well
- well
- a wooden

268 Choose the correct answer. The history of offshore ... in Azerbaijan is divided into three epochs.

- enterprises
- oil and gas industry
- industry
- light industry
- heavy industry

269 Choose the correct answer. The new strategy of offshore oil industry development ... for fundamental changes during 1970-80-s.

- have principal
- was a basis
- to be basis
- are principal
- were essential

270 Choose the correct answer. In 1970 offshore ... reached its maximum 12.9 million tons.

- manufactures
- production
- productive
- importance
- manufacture

271 Choose the correct answer. The ... of the former Soviet Union led to fundamental changes.

- creation
- collapse
- foundation
- destruction
- formation

272 Choose the correct answer. In 1994 Azerbaijan International Operating Company

- were formed
- was founded
- founded
- were founded
- were collapsed

273 Choose the correct answer. During the first epoch exploration and drilling ... on the shore.

- was created
- were carried out
- was obtained
- carried
- were formed

274 Choose the correct synonym for TO BE ESTABLISHED.

- to be constructed
- to be founded
- to be found
- to be finalized
- to be refined

275 Choose the correct synonym for GIANT CONSTRUCTION.

- perspective building
- huge building
- small enterpris

- medium enterprise
- small building

276 Choose the correct synonym for TO HAVE AN EFFECT ON SMTH.

- to increase smth
- to influence smth
- to reject smth
- to refuse smth
- to turn smth down

277 Choose the correct antonym for “TO CREATE OPPORTUNITIES”.

- to appreciate chances
- to destroy chances
- to emerge chances
- to raise chances
- to evaluate chances

278 Choose the correct synonym for TO IMPROVE THE QUALITY.

- to damage the quality
- to make the quality better
- to make the quality worse off
- to make the quality flexible
- to worsen the quality

279 Choose the correct synonym for “TO MEET THE WORLD STANDARDS”.

- to exploit the world standards
- to satisfy the world standards
- to adopt the world standards
- to rehabilitate the world standards
- to lack the world standards

280 Choose the correct synonym for “IMPLEMENT”.

- to construct
- to realize
- to rehabilitate
- to reconstruct
- to rectify

281 Choose the correct synonym for “PRIMITIVE DEVICES”.

- ancient facilities
- elementary tools
- ordinary facilities
- advanced facilities
- out of date facilities

282 Choose the correct synonym for MATURITY DATE.

- transmission date
- repayment date
- purchase date
- delivery date
- transportation date

283 Choose the correct synonym for to be DELIGHTED AT.

- to be displeased with
- to be pleased with
- to be shocked with
- to be astonished by
- to be surprised by

284 Choose the correct synonym for BULKY.

- detailed
- huge
- tiny
- small
- insignificant

285 Choose the correct synonym for TIES.

- commodities
- contacts
- cooperations
- communications
- contributions

286 Choose the correct synonym for OBTAIN.

- store
- acquire
- loose
- tolerate
- control

287 Choose the correct synonym for EXPENSES.

- mark-up
- expenditure
- profit
- benefit
- margin

288 Choose the correct synonym for SUBJECT MATTER.

- unimportant topic

- main topic
- insignificant topic
- small topic
- in adequate topic

289 Choose the correct answer. During the first epoch exploration and drilling _____ on the shore and nearby only due to the lack of appropriate facilities.

- is carrying out
- is carry out
- has carried out
- were carried
- carrying out

290 Choose the correct answer. In 1970 offshore production _____ its maximum 12,9 mln tons.

- were reached
- has been reaching
- reaching
- reached
- was able reaching

291 Choose the correct answer. Since the end of 70s annual volume of oil, _____ from offshore fields began to increase.

- am produced
- was producing
- is produced
- produced
- has had producing

292 Choose the correct answer. The early oil _____ in April 1999 by AIOC with the commissioning of this export pipeline from Baku to Supsa and the construction of Supsa terminal.

- has been completed
- had completing
- is completing
- was completed
- has completed

293 Choose the correct answer. _____ 40-s first _____ the world Azerbaijan got oil gusher _____ the open sea conditions.

- in, of, at
- at, of, in
- at, in, in
- in, in, in
- in, at, on

294 Choose the correct answer. During the first epoch exploration and drilling were carried out _____ the shore and nearby only due _____ the lack _____ appropriate facilities.

- on, to, off
- to, at, in
- on, to, at
- on, to, of
- in, on, on

295 Choose the correct answer. The new strategy _____ offshore oil industry development was a basis _____ fundamental changes during 1970-80-s.

- in, for
- in, at
- for, of
- of, for
- for, in

296 Choose the correct answer. The author _____ this strategy was president Heydar Aliyev, who led the Republic _____ 1969 _____ 1982.

- from, of, in
- at, in, of
- of, from, at
- of, from, to
- at, from, of

297 Choose the correct answer. First _____ the country _____ Baku there was constructed a unique deep-water drilling rig.

- in, on
- in, of
- at, in
- in, in
- of, at

298 Choose the correct answer. The collapse _____ the former Soviet Union led _____ fundamental changes.

- in, on
- at, in
- to, at
- of, to
- of, on

299 Choose the correct answer. AIOC was a consortium _____ 11 major international oil companies including BP, Amoco, the State Oil Company _____ Azerbaijan.

- of, at
- at, at,
- at, of
- of, of
- in, at

300 Choose the correct synonym for LACK OF.

- surplus of
- glut of
- gap of
- shortage of
- short

301 Choose the correct synonym for ITS MAXIMUM.

- to its height
- to its depth
- to its lowest
- to its minimum
- to its width

302 Choose the correct synonym for OFFSHORE FIELD.

- apart from sea
- on the shore
- far from the sea
- in the sea
- on the bank

303 Choose the correct synonym for FUNDAMENTAL CHANGES.

- inseperable changes
- small changes
- tiny changes
- radical changes
- invisible changes

304 Choose the correct synonym for UNIQUE.

- different
- the same
- alike
- single
- similar

305 Choose the correct synonym for TO SHARE.

- deteriorate
- damage
- ruin
- divide
- worsen

306 Choose the correct synonym for ADVANCED PLACE.

- ignored place

- negative position
- secondary place
- prior place
- backward place

307 Choose the correct synonym for NECESSITY.

- equality
- invisibility
- ignorance
- importance
- inequality

308 Choose the correct answer. Everybody can buy and sell shares on the stock exchange. This is ____.

- charity
- LL
- LTD
- PLC
- partnership

309 Choose the correct synonym for TO ENSURE.

- provision
- protection
- protest
- to provide
- proclaim

310 Choose the correct synonym for TO CARRY OUT.

- ignore
- interrupt
- fluctuate
- implement
- invade

311 Choose the correct synonym for “to obtain goods and services.

- to exchange goods and services
- to subdivide goods and services
- to split goods and services
- to acquire goods and services
- to loose goods and services

312 Choose the correct synonym for “commodity”.

- community
- stake
- stock
- merchandise

holding

313 Choose the correct synonym for “to offset”.

- to start
- to hire
- to fire
- to compensate
- to obtain

314 Choose the variant that doesn't go with the Goods.

- to deliver
- to ship
- to send
- to transport
- to rise

315 Choose the correct synonym for “fundamental changes”.

- few changes
- little changes
- slight changes
- radical changes
- few changes

316 Choose the correct synonym for “appropriate facilities”.

- unimportant facilities
- suitable facilities
- improper facilities
- inadequate facilities
- unnecessary facilities

317 Choose the correct synonym for MAIN GOALS.

- main goods
- secondary aim
- secondary task
- major objectives
- unimportant task

318 Choose the correct synonym for “to occur”.

- to achieve
- to gain
- to loose
- to happen
- to obtain

319 Choose the correct synonym for to promote.

- to accomplish
- to get
- to obtain
- to facilitate
- to acquire

320 Choose the correct antonym for PRELIMINARY RESULTS.

- good results
- advanced results
- first results
- final results
- prior results

321 Choose the correct synonym for EXPLORATION.

- promotion
- subdivision
- division
- research
- instalation

322 Choose the correct synonym for TO BE FULLY CONFIDENT.

- to be pretty lost
- to be pretty beautiful
- to be pretty fine
- to be pretty sure
- to be pretty good

323 Choose the correct synonym for “to carry out”.

- to rehabilitate
- to fill in
- to eliminate
- to implement
- to demand

324 Choose the correct synonym for “triumph”.

- field
- rivalry
- competition
- victory
- route

325 Choose the correct synonym for distinction.

- ratio
- likeness
- similarity

- difference
- utility

326 Choose the correct synonym for TO BE SACRIFICED.

- to be sold
- to be expanded
- to be undertaken
- to be victimized
- to be extended

327 Choose the correct antonym for "SHARP DISTINCTION".

- great difference
- slight distinction
- main distinction
- large difference
- harsh distinction

328 Choose the correct antonym for "blur".

- improper
- doubt full
- indefinite
- clear
- uncertain

329 Choose the correct antonym for PRIVATE SECTOR.

- remaining sector
- prior sector
- primary sector
- public sector
- secondary sector

330 Complete the sentences. Nearly 70 oil and gas _____ were discovered.

- field
- well
- house
- fields
- branches

331 Complete the statement. The discovery of large offshore gas-condensate _____ .

- source
- goods
- donation
- resources
- commodity

332 Complete the statement. The _____ of gas extraction came down both on Republic and on the Caspian offshore Azerbaijan.

- store
- score
- value
- volume
- stage

333 Complete the statement. In 1991 a new stage began in the Republic's oil and gas industry_____.

- prosper
- decline
- develop
- development
- to prosper

334 Complete the statement. The volume of _____ works was considerably lowered.

- explory
- expenditures
- explore
- exploratory
- explore

335 Complete the statement. Gas _____ continued to drop.

- extracsion
- extraktion
- extrac
- extraction
- extragtion

336 Complete the statement. One of the reasons of lowering oil and gas extraction was _____.

- having more oil and gas resources than usual
- continuously development of operating area
- radical increasing of the fields
- sharp reduction of operating area
- having a lot of fields

337 Complete the statement. The first oil contract is _____.

- The Charter of the Century
- The Contract of the month
- The Contract of the year
- The Contract of the Century
- The Draft of the Century

338 Choose the correct synonym for Local consumers.

- advertisers
- people of foreign countries
- foreigners
- native users
- local correspondents

339 Choose the correct synonym: Oil refining works.

- factories which refreshing oil
- oil pouring factories
- oil drill works
- factories that rectify oil
- works that purring oil

340 Choose the correct synonym: Efficient payment

- owing to other company
- giving back the sum late
- settlement of debts effectively
- borrowing effectively
- paying somebody's obligation

341 Find the right definition. Steps taken in the USA to avoid discrimination.

- action program
- right program
- negative action program
- affirmative action program
- social action program

342 Find the right definition. When one group of people is unfairly treated differently from another.

- crimination
- sweatshop labor
- code of conduct
- discrimination
- crimination

343 Fill in the gap with the right word. Ethics are _____ beliefs about what is right and wrong, and the study of this.

- ethical
- immoral
- criminal
- moral
- unethical

344 Find the right definition. To exploit workers by underpaying them or making them work long hours.

- good labor
- justice labor

- social labor
- sweatshop labor
- ethic labor

345 Fill in the gaps with the right word. Some organizations have a code of ethics or code of conduct where they say what their managers' and employers' _____ should be, to try _____ them behaving unethically.

- opinion, to begin
- opinion, to choose
- behavior, to begin
- behavior, to prevent
- behavior, to choose

346 Fill in the gap with the right word. Areas where choices have to be made about right and wrong behavior are ethical _____ .

- matters
- codes
- problems
- issues
- issue

347 Fill in the gap with the right word. A company is behaving _____ if it pollutes the environment.

- well
- badly
- ethically
- unethically
- fairly

348 Fill in the gaps with the right word. The television industry should adopt a _____ _____ on violence in its programmes.

- a code of a low
- a project
- code of problem
- a code of ethics
- a low

349 Find the right definition. To pay people badly and make them work in bad condition.

- to control
- to employ
- to conduct
- to exploit
- to do harm

350 Find the right definition. Putting money into activities that do not harm environment.

- investor
- a code of conduct

- pollution
- ethical investment
- behaviour

351 Find the right definition. Somebody who takes direct action on social or other issues. Who is he/she?

- director
- pessimist
- non- activist
- activist
- good person

352 Complete the sentences. In management in the US, we have an affirmative action program, _____.

- to continue ethical investment
- to avoid environmental damaging
- to avoid responsibility
- to avoid racial or sex discrimination
- to avoid ethical investment

353 Complete the sentences. Every year, we ask a independent expert to do a “social performance audit” to see _____.

- how we are involving these
- how we in doing in these areas
- how we are filling these areas
- how we are doing in these areas
- how we are being involved to these areas

354 What is the meaning of the word “charisma”

- düzgün cavab yoxdur
- getting everyone to participate in making decisions that will affect them
- people working under managers
- an attractive quality that makes other people admire them
- the power to be physically and mentally active

355 Choose the correct answer. Having the power to see clearly how things are going to develop in the future

- dynamic
- energy
- dynamism
- visionary
- energetic

356 Choose the correct answer. If managers ask employees to take on responsibility, they _____ authority.

- meet
- leadership
- control

- delegate
- develop

357 Choose the correct answer. To allow employees to decide thing for themselves is named as _____.

- embezzlement
- fraud
- stealth
- empowerment
- impact

358 Choose the correct answer. Meaning of the word “dynamism”.

- social taxes and charges
- lack of enthusiasim
- less ideas and enthusiasm
- a lot of ideas and enthusiasm
- lack of ideas

359 Choose the correct answer. An organization where there are a lot of rules and procedures is.....

- rivalry
- grading
- minority
- bureaucratic
- storing

360 Choose the correct answer. Leading without consultation is.....

- minority
- consensual
- visionary
- authoritarian
- stake

361 Choose the correct answer. Meaning of the word “delegate”

- freedom of choice and enterprise
- leading without consultation
- easy to meet and to talk to
- to give other people responsibility for work
- planned effort to achieve something

362 Choose the correct answer. Meaning of the word “approachable”

- things that people believe in
- easy to meet and to talk to
- a lot of ideas and enthusiasm
- everyone’s opinion is treated equally
- reducing the number of management layers

363 Choose the correct answer. Today, we need to _____ on a date for the launch and promotion.

- meeting
- discuss
- go
- live
- deciding

364 Choose the correct answer. _____ the way a particular company works, and the things it believes are important.

- company of canteen culture
- company and corporate culture
- company or stereotypes
- company or macho culture
- company or long-hours culture

365 Choose the correct answer. _____ where people are expected to work for a long time each day.

- stereotypes
- long – hours culture
- macho culture
- company and corporate culture
- canteen culture

366 Choose the correct answer. _____ ideas typically associated with men: physical strength, aggressiveness.

- stereotypes
- macho culture
- company or corporate culture
- long-hours culture
- canteen culture

367 Choose the correct answer. She is talking to a group _____ British businesspeople.

- in
- on
- of
- off
- for

368 Choose the correct answer. _____ have long meetings with employees before taking important decisions.

- accountants
- managers
- cleaners
- drivers
- surgeons

369 Choose the correct answer. Some branches of economy such as agriculture greatly _____ climate.

- include
- depend on
- influenced
- rely
- impose on

370 Choose the synonym "basic"

- strong
- major
- tiny
- vision
- small

371 Give the synonym "accessible"

- dispatch
- approachable
- unattainable
- competition
- variable

372 Give the antonym "benefit"

- value
- loss
- profit
- revenue
- success

373 Choose the correct answer. If all the decisions are not made in a company's head office, the firm is

.....

- stereotypes
- accessible
- layering
- decentralized
- hierarchical

374 Give the synonym "distant"

- ethnic
- next
- near
- remote
- before

375 Choose the correct answer. Managers deciding without talking to employees are _____ down

_____.

- command, control
- decision, making
- distant, remote
- top, approach
- empowerment, delegation

376 Choose the correct answer. In Gammara, the business suit is almost as necessary as in Betatania, but _____ more variations _____ colours.

- on, with
- in, at
- in, with
- with, in
- by, in

377 Choose the correct answer. Some companies require _____ to wear formal clothes from Monday to Thursday.

- customers
- clients
- consumers
- employees
- relatives

378 Choose the correct answer. Alexandra Adler continues her seminar _____ cross-cultural issues.

- with
- in
- for
- on
- at

379 Choose the correct answer. There are long business lunches in restaurants, where deals are _____.

- supported
- managed
- described
- discussed
- retold

380 Choose the correct answer. Corporate hospitality is a big industry, with clients invited _____ big sports events.

- on
- by
- off
- to
- at

381 Choose the correct answer. What is punctuality?

- patience
- care
- assumption
- accuracy
- untidiness

382 Complete the sentences: _____ is a phone in a public place operated with money, a credit card or a phone card.

- pager
- WAP phone
- mobile phone
- public telephone
- cordless phone

383 Complete the sentences: _____ is a special phone with a screen so you can see the other person.

- WAP phone
- mobile phone
- public telephone
- videophone
- pager

384 Complete the sentences: _____ is a phone you can take with you and use anywhere.

- videophone
- cordless phone
- public telephone
- mobile phone
- webcam

385 Complete the sentences: _____ is a camera attached to a computer and phone line, so two people can see each other.

- webcam
- cordless phone
- pager
- videophone
- WAP phone

386 Complete the sentences: _____ is a mobile phone with access to the Internet.

- pager
- mobile phone
- public phone
- WAP phone
- webcam

387 Complete the sentences: _____ is one of a number of phones on the same line, in a home or office.

- videophone

- pager
- cordless phone
- extension
- webcam

388 Complete the sentences: _____ is an extension not connected by a wire, so you can use it around the house or in the garden.

- mobile phone
- webcam
- pager
- cordless phone
- public telephone

389 Complete the sentences: _____ allows you to receive written messages.

- cordless phone
- public telephone
- webcam
- pager
- mobile phone

390 Which equipment would each of these people use? Someone who is out but doesn't have a mobile.

- videophone
- mobile phone
- pager
- public telephone
- webcam

391 Which equipment would each of these people use? A computer enthusiast who wants to see the person she is talking to.

- pager
- cordless
- public telephone
- webcam
- videophone

392 Which equipment would each of these people use? A company manager who wants to discuss something with managers in different offices at the same time.

- cordless
- public telephone
- pager
- videophone
- mobile phone

393 Which equipment would each of these people use? Someone who wants to stay in touch while they are in the garden.

- webcam
- mobile phone
- pager
- cordless
- videophone

394 Put prepositions where necessary. You ask ___ the extension of the person you want to speak ___.

- up, at
- upon, for
- to, with
- for, to
- for, with

395 Put prepositions where necessary. The person you want to speak _____ is not _____ their desk.

- up, behind
- on, to
- off, at
- to, at
- with, in

396 Put prepositions where necessary. If you want to phone someone _____ a company, pick _____ the phone.

- off, up
- at, at
- on, with
- in, up
- for, to

397 Give the synonym "to demand"

- to capture
- to beg
- to decide
- to require
- to trust

398 Give the synonym "to approach"

- to live
- to begin
- to leave
- to make up
- to come up

399 Give the antonym "to participate"

- to accept
- to come back

- to invade
- to be absent from
- to come up

400 Give the synonym "power"

- success
- wealth
- enemy
- strength
- health

401 Which expression is wrong?

- to send something to someone by fax
- to fax someone
- to send something by fax
- to fax to someone
- to fax someone something

402 Choose the correct answer. Things that others should not know

- particular data
- exciting news
- special information
- confidential information
- private events

403 Choose the correct answer. The person who should receive the fax

- secretary
- adviser
- receptionist
- intended recipient
- sales manager

404 Choose the correct prepositions. There's something wrong _____ our fax machine.

- in
- with
- about
- on
- through

405 Choose the correct prepositions. We've received a fax _____ you _____ the company called Moda Fashion.

- by, on
- from, from
- by, from
- from, to

from, with

406 Give the synonym for 'confidential information'

- secret information
- particular data
- special information
- public information
- advance data

407 Choose the correct answer. Email is an ...

- telex
- letter
- postcard
- electronic mail
- airmail

408 Choose the correct answer. Delete allows you _____

- to send an email to you have received to someone else
- to send an answer back
- to send an answer to the person who sent the email
- to get rid of an email you dont want to keep
- to store the email

409 Choose the correct answer. Attach allows you

- to get rid of an email you don't want to keep
- to send an answer back
- to send all the emails you've written
- to send a document with an email
- to send the answer to the person who sent the email

410 Fill in the gap with the suitable word. They will reply to your email or _____ you back.

- answer
- send
- write
- email
- reply

411 Fill in the gap with the suitable word. Attach allows you to send a document that you with an email.

- copy
- send
- won't
- receive
- get

412 Fill in the gap with the suitable word. Inbox contains email for you to read

- keeping
- preparing
- expecting
- waiting
- looking

413 Give the synonym for reply.

- add
- repeat
- revise
- answer
- attach

414 Give equivalents of the words: Advanced

- improving
- developing
- develop
- developed
- advancing

415 Give synonym for Capacity

- captions
- volume
- capable
- capability
- value

416 Give synonym for To Increase

- to decrease
- to complete
- to include
- to extend
- to incline

417 Give synonym for To Reduce its Effect

- to increase its effect
- to reduce its price
- to lessen its volume
- to decrease its influence
- to shorten its progress

418 Give synonym for To Complete

- to compare
- to start
- to begin

- to finish
- to commence

419 Give synonym for DEMAND (n)

- donation
- supply
- requirement
- require
- supplement

420 Give synonym for To Carry Out

- to bring
- to carry on
- to fill in
- to fulfill
- to transfer

421 Give antonym for TO REDUCE ITS EFFECT

- to shorten its progress
- to reduce its price
- to lessen its volume
- to increase its effect
- to decrease its influence

422 Give synonym for TO COMPLETE

- to compare
- to start
- to begin
- to finish
- to commence

423 Give synonym for REFORMATION

- destroying old historical monuments
- forming smth. old
- making smth. old
- radical changes
- destroying new houses

424 Give synonym for consumption

- creation
- to use
- usage
- to create
- to put an end

425 Choose the correct answer. _____ is the amount of goods and services that people-want in a particular period.

- boom
- needs
- supply
- demand
- wants

426 Choose the correct answer. _____ is when there is rising demand, and other indicators are strong.

- slump
- fall
- boost
- boom
- slash

427 Choose the correct answer. Inflation ____ when it reaches its highest level.

- demands
- stables
- troughs
- peaks
- bottoms

428 Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- crisis
- slump
- recession
- stagnation
- depression

429 Choose the correct answer. _____ is when slow growth is combined with prices that are increasing fast.

- trough
- recession
- peak
- stagflation
- boom

430 Choose the correct answer. A _____ is a very bad recession.

- stable
- boom
- peak
- slump
- demand

431 Choose the correct answer. The number of people without _____ has gone up quickly.

- unemployment
- employ
- level
- work
- works

432 Choose the correct answer. The euro currency has fallen to its lowest _____ ever.

- expensive
- weight
- expenditures
- value
- expenses

433 Choose the correct synonym for “A slump”

- a peak
- a bust
- a boom
- a crisis
- a trough

434 Choose the correct answer. A depression is a very _____ slump.

- good
- appropriate
- low
- bad
- suitable

435 Find the right definition. An illegal payment to persuade smb. to do something.

- money
- faking
- fraud
- bribe
- money laundering

436 Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- market riggery
- bribery
- market rigging
- price fixing
- insider dealing

437 Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- notes
- bank

- money
- banknotes
- books

438 Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- fixing
-
- washing
- laundering
- deposit

439 Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- embezzled
- faking
- embezzlement
- counting
- fraud

440 Fill in the gaps with the right word. Somebody who receives bribe is _____ and involved in _____.

- bribers, corruption
- corrupt, corruption
- bribers, bribery
- fraud, frauding
- corrupt, counterfeiting

441 Find the right definition. Informal name of a bribe.

- fraud
- kickback
- backing
- kick
- fake

442 Find the right definition. Buying or selling securities using information that is not publicly available.

- outsider dealing
- insider dealing
- price fixing
- market rigging
- chinese walls

443 Fill in the gaps with the right word. Counterfeiting or _____ of banknotes was a problem, but now all the _____ are in jail.

- forgery, racketeers
- forgery, forgers
- corrupt, corruption

- embezzlement, embezzles
- racketeering, racketeer

444 Fill in the gaps with the right word. Embezzlement is a type of fraud where somebody _____ gets money from their employer.

- illegal
- illegally
- legally
- legal
- correctly

445 Fill in the gaps with the right word. The process when somebody buys or sells _____ using information that is not publicly available is insider dealing.

- ordinary shares
- securities
- preference shares
- goods
- property

446 Complete the sentences. There used to be a lot of racketeers demanding _____.

- "keeping money" in businesses
- "protection money" from businesses
- "preventing money" from businesses
- "protects money"
- "sending money" to businesses

447 Complete the sentences. There's embezzlement, a type of fraud where someone illegally _____.

- sends money to their employers
- gets money from their employer
- sees money to their employer
- makes money for their employer
- involve employer to the work

448 Complete the sentences. Counterfeiting or forgery of bank-notes was a problem, but now _____.

- all the bank-notes are in jail
- all the forgers are in jail
- all the forgers is in jail
- all the forgers are in the bank
- all the forgers are in economy

449 Complete the sentences. Faking luxury goods like Rolex watches was also a problem, but we're working hard to close work shops _____.

- where fakes is made
- where fakes are made
- where money is made

- where millions of banknotes is counterfeited
- where bribe is gives

450 Choose the correct answer. I was born ... august 22, 1980.

- since
- on
- in
- from
- of

451 Choose the correct answer. Three years ago I ... school number 263 in Baku.

- graduate
- finished
- finish
- to finish
- am finishing

452 Choose the correct answer. We take examinations ... the end of each term of the academic year.

- on
- at
- in
- of
- from

453 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- combine
- to combine
- to write
- to read
- to collect

454 Choose the correct answer. Many students come from different cities and villages and they live at the ...

- villages
- hostel
- office
- university
- work

455 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- cups coffee
- cup of tea
- sugar

- cup
- glass

456 Choose the correct answer. Some of my friends are married and ... children.

- to be
- to have
- have
- has
- are

457 Choose the correct answer. I would like ... my education and do my future career.

- start
- to continue
- continue
- to study
- finish

458 Choose the correct answer. In England and Wales ... school begins at the age of five.

- higher
- compulsory
- middle
- toddler
- college

459 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- somebody
- children
- student
- learner
- pupil

460 Choose the correct answer. Some parents ... private schools for their children.

- wants
- choose
- to choose
- go
- study

461 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

- beginning
- including
- include
- to include
- via

462 Choose the correct answer. Money spent for brain is ... spent in vain.

- sometimes
- never
- always
- often
- every time

463 Choose the correct answer. Many people study English ... the education systems.

- including
- outside
- with
- off
- before

464 Choose the correct answer. English will be ...regularly in my future work.

- to require
- required
- considered
- to consider
- using

465 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- considered
- plays
- play
- consider
- imagine

466 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- affairs
- career
- management
- administration
- knowledge

467 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- think
- to use
- consider
- imagination
- consideration

468 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

- television
- members
- man
- woman
- colleague

469 Choose the correct answer. English is the language of ... and business.

- manager
- banking
- oil
- gas
- labor

470 Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

- Painting classes
- English classes
- German classes
- French lessons
- Spanish classes

471 Choose the correct answer. This college ... in 1249.

- formed
- was founded
- is found
- was found
- has been established

472 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

- have place
- to get a place
- to be a place
- got a place
- has a place

473 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

- writing
- education
- instructs
- reading
- educate

474 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- toddler
- women
- woman
- child
- adult

475 Choose the correct answer. Oxford give ... what they need.

- our
- them
- there
- their
- his

476 Choose the correct answer. Language of modern business is

- Spanish
- English
- Chinese
- French
- Russian

477 Choose the correct answer. Official language of international aviation is

- Chinese
- English
- French
- Russian
- Spanish

478 Choose the correct answer. We take ... at the end of each term of the academic year.

- copy books
- examinations
- to pass examinations
- books
- English lessons

479 Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

- exams
- instructions
- instructive
- examination
- exercises

480 Choose the correct answer. Every day I attend ... and classes.

- tasks
- lectures

- exams
- instructive
- exercises

481 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

- philology
- economic
- geographic
- historic
- mathematic

482 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

- specialists
- faculties
- facilities
- study
- sciences

483 Choose the correct answer. The students ... to be specialists for different branches of the economy.

- educated
- are trained
- are been trained
- is trained
- are studied

484 Choose the correct answer. Economics is the science which is based ... of our everyday life.

- in some figures
- upon the facts
- with the facts
- through the facts
- figures

485 Choose the correct answer. The science of economics is concerned with all our ... and wants.

- economy
- material needs
- material
- special needs
- facts

486 Choose the correct answer. Economists study the facts of the

- mathematics
- economy
- economic
- material

historical facts

487 Choose the correct answer. Two common financial statements are the ... and the income statement.

- sheet
- balance sheet
- account sheet
- balance
- accounting

488 Choose the correct answer. People who specialize in the field of ... are known as accountants.

- teaching
- accounting
- finance
- management
- business

489 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

- purpose
- profit
- to profit
- get profit
- offer

490 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

- loss
- quantitative information
- quantity
- informative
- profit

491 Choose the correct answer. Accounting shows ... picture of the firm.

- account
- financial
- administrative
- management
- finance

492 Find the antonym of the chosen word These hotels are very EXPENSIVE.

- various
- cheap
- Different
- dear
- high

493 Choose the correct synonym of the word "SUGGESTION".

- wish
- offer
- Desire
- difficulty
- conversation

494 Find the synonym of the chosen word. She said she was GLAD.

- wise
- pleased
- Sad
- sorry
- good

495 Find the antonym of the chosen word We'd like to know more about FOREIGN countries.

- overseas
- internal
- External
- qualified
- democratic

496 CHOOSE THE RIGHT ANSWER Give the synonym of the word "VERIFY"?

- provide
- ignore
- examine
- ignore
- exceed

497 CHOOSE THE RIGHT ANSWER Give the synonym of the word "DISPUTE"?

- inception
- argument
- conflict
- identity
- stockpile

498 CHOOSE THE RIGHT ANSWER Give the synonym of the word «accurately»?

- rapidly
- exactly
- completely
- visibly
- blur

499 Choose the correct prepositions. ... other words, the dissatisfied party will get full or partial compensation ... the losses which they suffered.

- By, in
- in, for
- in, on
- for, for
- at, during

500 Find the synonym of the chosen word. The destroyed buildings were HUGE.

- large
- small
- low
- Tall
- giant