# 3914\_İ\_Qiyabi\_Yekun imtahan testinin sualları

# Fənn: 3914 İşgüzar ingilis dili

1 Choose the correct answer. Accounting shows ... picture of the firm.

account management administrative

financial finance

2 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

loss
informative
quantity
quantitative information

- quantitative information profit
- 3 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

purpose get profit to profit

profit offer

- 4 Choose the correct answer. People who specialize in the field of ... are known as accountants.
  - management
  - accounting teaching business finance
- 5 Choose the correct answer. Two common financial statements are the ... and the income statement.

sheet

balance

account sheet

balance sheet accounting

6 Choose the correct answer. Economists study the facts of the ....

mathematics material

economic

 economy historical facts

7 Choose the correct answer. The science of economics is concerned with all our ... and wants.

economy special needs

material

material needs

facts

8 Choose the correct answer. Economics is the science which is based ... of our everyday life.

in some figures through the facts with the facts

upon the facts figures

9 Choose the correct answer. The students ... to be specialists for different branches of the economy.

educated is trained are been trained

are trained

are studied

10 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

specialists

study

facilities

faculties

sciences

11 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

philology

historic

geographic

• economic

mathematic

12 Choose the correct answer. Every day I attend ... and classes.

tasks

instructive

exams

lectures

exercises

13 Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

exams

examination

instructive

instructions exercises

14 Choose the correct answer. We take ... at the end of each term of the academic year.

copy books

books

to pass examinations

examinations

English lessons

15 Choose the correct answer. Official	language of international aviation is
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Chinese

Russian

French

English

Spanish

16 Choose the correct answer. Language of modern business is ....

Spanish

French

Chinese

English

Russian

17 Choose the correct answer. Oxford give ... what they need.

there

our

his

their

them

18 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

toddler

child

woman

women

adult

19 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

writing

reading

instructs

education

educate

20 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

have place

got a place

to be a place

to get a place

has a place

21 Choose the correct answer. This college ... in 1249.

formed

was found

is found

was founded

has been established

22 Choose the correct answer.	Now I'm attending	at the British Council	Center to imi	prove my English.

Painting classes

French lessons

German classes

English classesSpanish classes

23 Choose the correct answer. English is the language of ... and business.

manager

gas

oil

banking labor

24 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

television

woman

man

members

colleague

25 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

think

to use

consider

imagination

consideration

26 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

affairs

administration

management

career

knowledge

27 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

considered

consider

play

plays

imagine

28 Choose the correct answer. English will be ...regularly in my future work.

to require

to consider

considered

required

using

29 Choose the correct answer. Many people study En	nglish the education systems.
--	-------------------------------

including off

with

outside before

- 30 Choose the correct answer. Money spent for brain is ... spent in vain.
  - never every time often always sometimes
- 31 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

beginning

to include

include

including via

32 Choose the correct answer. Some parents ... private schools for their children.

wants

go

to choose

choose study

33 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

somebody

learner

student

children pupil

34 Choose the correct answer. In England and Wales ... school begins at the age of five.

higher

toddler

middle

compulsory college

35 Choose the correct answer. I would like ... my education and do my future career.

start

to study

continue

to continue

finish

36 Choose the correct answer. Some of my friends are married and ... children.

to be

have

to have are

37 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

cups coffee

cup

sugar

cup of tea glass

38 Choose the correct answer. Many students come from different cities and villages and they live at the ....

villages

university

office

hostel

work

39 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

combine

to read

to write

 to combine to collect

40 Choose the correct answer. We take examinations ... the end of each term of the academic year.

on

of

in

at

from

41 Choose the correct answer. Three years ago I ... school number 263 in Baku.

graduate

to finish

finish

finished

am finishing

42 Choose the correct answer. I was born ... august 22, 1980.

since

from

in

on

of

43 Choose the correct antonym of the word with the capital letters. Nonetheless, major DISTINCTIONS remain between the two major branches of economics.

trivial insignificant impossible

difference identity utility simplicity similarity 44 Choose the correct synonym of the word with the capital letters. Macroeconomist is interested in the determination of individual prices and RELATIVE prices. constant changeable comparative different various 45 Choose the right word. Macroeconomic theory forecasts \_\_\_\_\_ economic activity. reduction future past induce maintenance 46 Choose the right word. To this end such concepts as gross\_\_\_\_\_ product, national income, personal income, and personal income have been developed. domestic, dispose domestic, disposable domestic, inflationary national, dispose value, dispose 47 Choose the right synonym of the word with the capital letters. Macroeconomic analysis attempts to explain how the magnitudes of the PRINCIPAL macroeconomic variables are determined and how they interact. chilly major small torrential ambush 48 Choose the right preposition. Experience teaches that it would not be possible to eliminate inflation entirely inducing a major recession combined high unemployment. with, without without, with against, before with, before without, against 49 Choose the right word. Optimization plays a role in microeconomics. key unnecessary

Price increase

Unite

50 Choose the right word means economics in the large.
business
microeconomics
marketing
economy
• macroeconomics
51 Choose the right word. Macroeconomic theory forecasts economic activity.
reduction
maintenance
• future
past induce
52 Choose the right word. To this end such concepts as gross product, national income, personal income, and personal disposable income have been developed.
fresh
domestic
foreign
employment external
CACCINAL
53 Choose the synonym of the word with the capital letters. Similarly, an overambitious employment target would produce labor shortages and WAGE inflation.
expenditure
salary
goods
product
outgoings
54 Choose the synonym of the word with the capital letters. An IMPORTANT task of macroeconomics is to develop ways of aggregating the values of the economic activities of individuals and firms into meaningful totals.
Minor
<ul> <li>Significant</li> </ul>
Protective
Safe
Vicious
55 Choose the synonym of the word with the capital letters. The macroeconomist's concerns are with such GLOBAL questions as total production, total employment, the rate of change of overall prices.
small
• universal
impossible
little
conservative
56 Choose the right synonym of the word with the capital letters. Experiences teach that it won't be possible to eliminate INFLATION entirely without inducing a major recession combined with high unemployment.
Slow down

Receive Conduct

57 Choose the right preposition. Macro	economics is concerned.	such major policy issu	ie the attainment
and maintenance full employment ar	d price stability.		

-, with, of as, of, with with, of, -

• with, as, of of, -, as

58 Choose the right preposition. An important task ... macroeconomics is to develop ways ... aggregating the values of the economic activities ... individuals and firms into meaningful totals.

-, -, of
of, of, of, of, -, of, of, of, -

59 Choose the right preposition. The word macroeconomics means economics \_\_\_\_ the large.

instead from

in at of

60 Choose the right preposition. Macroeconomists measure overall economic activity; analyze the determinants \_\_\_such activity \_\_\_ the use \_\_\_ macroeconomic theory.

of,at, in
of,by, of
by, of, for
from, by, of
of,in, of

61 Choose the right preposition. More recent experience suggests that reduction \_\_\_ unemployment to 5.5 percent \_\_\_ the labor force is about as well as we can do.

during, for

of ,of for ,at from, of in, for

62 Choose the right word. Microeconomic theory is used extensively in many areas of applied

accounting pricing macroeconomy

economics advertising

- 63 Choose the right word. Opportunity cost is an important concept in \_\_\_\_\_.
  - microeconomics advertising

price economy accounting

64 Choose the right word. Opportunity ... is an important concept in microeconomics.

valuable product goods prices

cost

65	Choose the right word.	The methodological distinction	somewhat blurred	during the 1970s

studied

learnt

became brought earned

66 Choose the right word. The opportunity cost of public project is the value of the additional goods that the private sector would have \_\_\_\_\_ with the recourses used for the public project.

diminished

- produced exchanged ambushed applied
- 67 Choose the right word. Microeconomic theory is used extensively in many areas of \_\_\_\_\_ economics.

cute

applied income

free

smart

68 Choose the right word. \_\_\_\_\_ of social welfare sometimes is the criterion for the determination of public policy.

opportunity cost

optimization exchange economic subfields

public policy

69 Choose the right word. Many courses of action are \_\_\_\_ in terms of what is sacrificed so that they might be undertaken.

derived

 valued sacrificed remained investigated

70 Choose the synonym of the word with the capital letters. The PRODUCER is assumed to maximize profit or minimize cost subject to the technological constrains under which the firm operates .

consumer

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•	manufacturer
	employer
	retailer
	costumer
71 Choo	se the synonym of the word with the capital letters. Opportunity cost is an IMPORTANT concept in onomics.
	trivial
	insignificant
	minor
•	main
	small
72 Chooseconomic	se the right preposition. Microeconomic theory is used extensively many areas applied es.
	in, in
•	in, of
	on, in
	in ,for
	at, of
73 Choo	se the right preposition. Opportunity cost is an important concept microeconomics.
	between
	on
•	in
	since
	at
74 Choosubject n	se the right preposition one time there was a sharp distinction both methodology and natter microeconomics and macroeconomics.
	At, between, since
•	At, in, between
	In, at, between
	Between, at, in
	In, Between, in
	se the right preposition. The optimizing behaviorindividual units such as households and firms he foundation microeconomics.
	of, in
•	of, for
	,

at, from

in, from

for, of

76 Find the correct meanings of the followings: Another name for "hemorrhaging red ink".

red blood going red ink running red ink

bleeding red ink

blood in red

77 Find the correct meanings of the followings: Noun or verb related to "auditor".

audit
audience
audacious
audio
auditory

78 Find the correct meanings of the followings: Not happening regularly.

```
repetition
except
expect
besides
```

exceptional

79 Find the correct meanings of the followings: The final figure for profit or loss.

bottom account bottle tree

 bottom line bottle line bottle glass

80 Find the correct meanings of the followings: Another name for "standard".

right

rule record research

result

81 Find the correct meanings of the followings: When things are made to look better than they really are.

window sill

 window dressing window clothe window curtain window shade

82 Find the correct meanings of the followings: Accounting that is presented in a positive light.

creator

 creative deduction decrease lower

83 Find the correct meanings of the followings: Total amount of profit before anything is taken away.

net profit

gross profit
pure profit
floor profit
ground profit

84 Find the correct meanings of the followings: One kind of tax that taken before.

after tax

pre-taxpersonal tax

income tax next tax

85 Find the correct meanings of the followings: to do an account

to make profit to do record to do notebooks

 to do books to get business

86 Give the equivalent of the word with the capital letter. Your company HAS A LOT OF DEBTS.

be in the dark blue

be in the red
 be in the black
 be in the grey
 be in the brown

87 Give the equivalent of the word with the capital letter. At the end of the financial year a company must prepare its annual REPORT.

tax

desire

 statement newspaper wallpaper

88 Give the equivalent of the word with the capital letter. They get much PROFIT from sales.

outcome

benefit

coins

paper money

currency

89 Give the equivalent of the word with the capital letter. I am an ACCOUNTANT of a big company.

financial worker

 book-keeper book-keeps book-maintain accountancy

90 Find the correct meanings of the followings: Another name for "bonds".

shares

 debentures currency dollars stocks

91 Find the correct meanings of the followings: another name for "collateral".

secular

security
 security service
 security risk
 security guard

92 Find the correct meanings of the followings:	Property equipment or	r something valuable th	at is taken by
the lender if the borrower can't repay the loan.			

 collateral collate collation collar interest

93 Find the correct meanings of the followings: A company that has difficulty in making payments on its debt.

gearing
leverage
highly leveraged
highly geared
over leveraged

94 Find the correct meanings of the followings: Sum of money borrowed.

princely prince ling principal

principal principle principled

95 Find the correct meanings of the followings: Indebtedness.

a part of debt that a company has

The total amount of debt that a company has
 A small proportion which a company owns
 A number of benefit that an organization has
 An amount of profit that a company has

96 Find the correct meanings of the followings: A lender

a bank which accepts money of people

 an investor or a financial institution that lends money an investor
 a financial institution
 an investor who borrows money from a banks

97 Find the correct meanings of the followings: Someone who puts up money for a lot of new companies.

the Buyer

a venture capitalist
 a venture man
 a venture trader
 a venture seller

98 Find the correct meanings of the followings: Capital in the form of shares.

loan capital

equity
 leverage
 security
 borrowing

99 Find the correct answers. What does leverage mean?

The amount of loan capital

 The amount of loan capital that a company has in relation to its share capital money that a company lends
 The loan and share capital that a company has

The amount of share capital

100 Find the correct answers. People who have shares or stocks.

stock maker

share takers

holder share

shareholders share maker

101 Find the correct answers. How is called money that shareholder receive?

divin board

dividend

divination

divider

division

102 Find the correct answers. What kind of capital can a company use?

stocks

shares

share or loan capital

loans

debts

103 Find the correct answers. Who is an investor?

a person that trades in a market

a person who puts money in business to make more money

a person who comes from another country

a man that does business

a man who gathers much money

104 Find the correct answers. What is capital?

paper money at home

 money that a company or an organization uses to operate and develop money that one can spend on his living

deposit in a bank

money that you made from kidnapping

105 What is an elaborate system of communication, in which innumerable free choices are aggregated and balanced against each other?

political system

market system

banking system

economic system

price system

106 Choose the correct answer. The name of all the property, equipment, investment and money owned by a company (or individuals).

commodity

finance director

	deposit
	assets
	accounts
	liabilities
	ose the correct preposition. Private property provides the owners of property the form of rent, and profit.
	on
•	in
	with
	by
	at
108 Cho	ose the correct preposition. Each unit the economy attempts to do what is best itself.
	on, to
	in, at
	in, for
	on, off at, in
	ose the correct answer. Consumers will spend their incomes those things which yield the n satisfaction.
	off
	to
	in
	at
•	on
	ose the correct answer. A society may attempt to deal with the basic economic problems by allowing to what are known as
	marketing
	market share
•	market forces
	market economy market price
111 Choo	ose the correct answer. It provides us a simplified model.
	in
	with
	by
	at
	on
112 Choo	ose the correct answer. What do you buy if you invest money in a company?
•	shares
	accounts
	dividends
	letter of credit
	property
113 Choo	ose the correct answer. A business person, someone who starts and builds a business.

supervisor

mana	ger
accou	
	broker
• entrep	preneur
114 Choose the	e correct answer. The decisions of determine the supply of a commodity.
accou	ntant
mana	
• produ	
buyer sharel	s nolders
	e correct answer. Competition, as economists see it, is essentially competition.
produ	
<ul><li>price</li></ul>	Ct
techn	ology
servio	
know	ledge
116 Choose the	e correct answer. Workers will tend to move to those occupations and locations which offer the
budge	of the state of th
• wages	
_	aditure
outgo	
foreca	ıst
	e correct answer. Man-made aids to production such as machines, factories, docks, oil road networks are known as
mortg • capita	
liabil	
	bution
inves	
118 Choose the	e correct answer. We can approach the more realistic situation step step.
to	
<ul><li>by</li></ul>	
in	
at	
on	
119 Choose the	e correct preposition. We shall use all these terms to stand a market economy.
with	
<ul><li>for</li></ul>	
at	
in	
to	
120 Choose the the same mark	e correct answer. A rival or opponent, who is trying to attract the same customers or to work in et.

manager tax inspector competitor
middleman se the corre
strategy

121 Ch rect word. The framework of a market or capitalist \_\_\_\_ contains six essential features

system society status community

122 How many essential features does the framework of a market or capitalist system contains?

two

four

seven

six five

123 What causes changes in market prices?

changes in economic climate

changes in demand and supply changes in production changes in fiscal policy changes in domestic economy

124 What limits the use of economic power?

capital

competition market company budget

125 Choose the correct translation. İyirminci illərdə istehsal tələblə ayaqlaşmağa başladı. В 20х годах производство начало равнятся на спрос.

İn 1920 manufacture begun to up with demand.

• In the 1920s production began to catch up with demand. İn the 1920s production went up with needs. In 1920s production got behind demand. In the 1920s production begun catch up with demand.

126 Supply the correct tenses. Something else if products as well as .

were needed; was to sell; expected

was needed; were to sell; expected is needed; were to sell; expects was needed; was to sell; expected are needed; is to sell; expects

127 Complete the sentences. The firm must be ready to modify any or all of its marketing activities

on the basis of its feedback. on the basis of his production. regarding his sales efforts.
according to his plans.
determining the consumer satisfaction.

128 Complete the sentences. This new sales orientation was characterized by

sales techniques and sales forces. production efficient taking orders and delivering goods. advertising expenditures.

increased advertising, enlarged sales forces and selling techniques.

129 Choose the correct translation. Firmalar ançaq istehlakçıya lazım olan malları istehsal etməyə başladı. Фирмы начали производить только необходимый для потребителей товар.

Companies decided to manufacture consumer goods.

Firms begin to produce necessary consumer goods

• Firms began to produce only the goods required by consumers.

Firms begin to produce merchandise

Firms began producing only consumer goods

130 Choose the correct translation. Istehsalçılar nə istehsal edirdilərsə onu da sata bilirdilər. Производители продают все, что производят.

Producers sold everything.

Manufacturers could sell everything they produced.

Manufacturers sold everything they produced.

Producers could sell what they ordered.

Manufactures produced everything they sold.

131 Choose the correct translation. İyirminci əsrin əvvəllərinə qədər biznesmenlər əmtəə istehsalına xüsusi diqqət yetirirdilər. До начало 20-х годов предприниматели уделяли особое внимание производству товаров.

Untill the first half twentieth businessmen mainly consumed goods.

• Untill the early twenties century businessmen paid special attention toward the production of goods.

Business produced mainly goods untill the twenties.

Untill the twentieth the businessmen paid attention to goods.

Untill the twentyth the business were directed toward the production of goods.

132 Choose the correct translation. Firma gələcəkdə müvəffəqiyyət qazanmaq üçün istehlakçıların ayrı-ayrı mallara və xidmət növlərinə olan ehtiyaclarını öyrənməlidir. Фирма должна изучить спрос потребителей на отдельные виды товаров и услуг, для того чтобы иметь успех в будущем.

The firm must investigate the consumers want for seperate goods for success.

• The firm must study the needs of consumers for different goods and services to do well in future First he must investigate the needs of consumers for various goods services to make success.

The firm first investigates the needs of consumers then does well.

The company before being success must study the consumers needs and services.

# 133 Choose the correct synonym. Advertising expenditures

commercial income

 advertising expenses promotional accounts advertisement accounts commercial forces

134 Choose the correct synonym: to do business

make deal

 make transaction no correct answer make business deal to

# 135 Choose the correct synonym: Consumer demands

consumer expenditures buyer persuasion consumer encouragement

 customer requirements consumer responsibility

#### 136 Choose the correct synonym: PRODUCER

purchaser

 manufacturer consumer buyer customer

137 Choose and use. The organization had to \_\_\_\_\_ what customers\_\_\_\_

order: ask produce, sell

determine; need refuse; want ask; want

# 138 Choose and use. In the 1920s production began \_\_\_\_\_ with demand.

to work

 to catch up to catch on to rely to give

139 Choose and use. Marketing was limited to \_\_\_\_\_ and distributing \_\_\_\_ goods.

taking decisions; requested

 taking orders; finished make orders; required making requests; semi-finished taking orders; up-to-date

#### 140 Choose the correct statement.

mergers are always profitable mergers are not profitable mergers are useless

 mergers may be both profitable and not profitable mergers are non profitable

# 141 Choose the correct synonym for OFFER.

obtain

suggest turn down refuse not to accept

	142	Choose	the	correct	syn	onym	for	MER	GE.
--	-----	--------	-----	---------	-----	------	-----	-----	-----

cut into separate

joinsplitdivide

# 143 Choose the correct synonym for ACQUIRE.

refuse

obtain loose

turn down turn off

144 Choose the correct variant. Special class of shares that will be very expensive for predator to buy is named as

acquisition

 poison pill friendly bid hostile bid white knight

145 Choose the wrong variant. of the company. 1. stake 2. interest 3. stick 4. holding 5. hold

- 4,5
- 1,3
- **3**, 5
  - 2,3
  - 3,4

# 146 Choose correct antonym for SPECTACULAR gains.

huge rise in value big increases in value big prosperity in value

 big decrease in value enormous growth in value

### 147 Choose the correct answer. To seem bullish means ....

to seem broken

 to seem optimistic to seem pessimistic to seem sad to seem gloomy

# 148 Choose the correct answer. High turnover means ......

spectacular crash medium number of stocks in circulation

 large number of stocks in circulation spectacular declines small number of stocks in circulation

#### 149 BLUE CHIPS mean .....

- companies with history of crash
   companies with history of profit in every economic conditions.
   companies with history of loss
   companies with history of fluctuation
   companies with history of decline
- 150 Choose the correct antonym for CRASH.
  - drop
  - prosperity collapse decline decrease
- 151 Choose correct synonym for COLLAPSE.
  - crash
     prosperity
     a rally
     high turnover
     big increases

#### 152 Choose the correct answer. CHANGING HANDS

stocks are sold for any price stocks being bought and purchased stocks being bought and declined stocks being decreased

stocks being bought and sold

# 153 Choose the correct answer. A rally is ....

prices starting to falling again prices starting to decreasing again

 prices starting to rise again prices starting to drop again prices starting to decline again

#### 154 Choose the correct answer. Panic selling means .....

selling shares for high prices

 selling shares for any prices selling shares for a rally prices selling shares for market prices selling shares for average prices

#### 155 Choose the correct answer. Bull market means ....

fluctuating prices

 rising prices declining prices decreasing prices dropping prices

# 156 Give the correct synonym FOR SPECTACULAR gains.

small increases in value

 big increase in value big decreases in value big decline in value big drop in value

#### 157 Choose the correct variant for POISON PILL.

eat me and you will recover

eat me and you will die
eat me and you will not catch disease
eat me and you will not be ill
eat me and you will be healthy

### 158 Choose the correct synonym FOR CORE ACTIVITY.

non-core activity

 main activity different activity separate activity diversification

# 159 Choose the correct answer. Our company holds 55 percent of stake. it has .....

average stake minority stake average stake

 majority stake joint venture

### 160 Choose the correct synonym FOR ALLIANCE.

divestment

 joint venture poison pill acquisition merger

### 161 Choose the correct synonym for A STAKE.

divestment non core assets

a holding poison pill subsidiary

### 162 Choose the synonym FOR SUBSIDIARY.

another company that it has lost

 another company that it owns parent company restructuring non-core assets

# 163 Choose the antonym for FRIENDLY BID.

acquision

 hostile bid frankly bid sincere bid poison pill

164 Complete the sentence with expression. If the company imports more than exports, it is named as
trade gap
inflation rate
balance of trade
• trade deficit
trade surplus
165 Complete the sentence with expression is the speed at which a company's economy prospers
and acquires prosperity.
a trade balance
growth
gross national product
• the growth rate
growth domestic product
166 Complete the sentence with expression. If you obtain money for investment in a business project, you raise:
finances
financially
financial
• finance
high finance
167 Complete the sentence with expression. Prices are rising very slowly: with an of two percent year, is in control.
export, trade gap
deflation rate, conglomerate
trade deficit, jobless
• inflation rate, inflation
imports, trade surplus
168 Complete the sentence with expression. Someone who arranges multibillion dollar loans to governments works in:
medium finance
uneconomical
high finance and inefficient
<ul> <li>high finance and efficient</li> </ul>
low finance
169 Complete the sentence with expression is the value of goods and services produced in our country or area.
tuo da halanaa
trade balance
gross national product GDP
economic output
growth rate
170 Complete the sentence with expression is rising prices.
trade deficit
unemployment

trade gap

• inflation

economic indicators

171 Complete the sentence with expression. \_\_\_\_ are figures showing how well a country's economy is working.

account trade balance economic indicates economic indicator

economic indicators

172 Complete the sentence with expression. When a country exports more than it imports, it has \_\_\_\_:

a balance sheet the trade balance the balance of payment

 a trade surplus the trade gap

173 Choose the right synonym of the word with the capital letters. Multiple channels are also USED to increase sales or to capture a larger share of the market.

wanted enlarged provided

utilized satisfied

174 Choose the right word. When products are carried by many retailers the producers can't ... with all of them.

buy

deliver

ship

deal produce

175 Choose the right word. ... is a middleman who buys from producers or other middlemen and sells to consumer.

A manufacturer

A buyer

A producer

A retailer

A customer

176 Choose the right word. Producers sell directly to consumers for several ....

quantity quality

price

causes order

177 Choose the right word. ... includes no marketing intermediaries.

Manufacturer to agent middleman to industrial user channel

Producer-wholesaler-retailer-consumer channel Producer-retailer-consumer channel The direct channel

Manufacturer-wholesaler -consumer channel

178 Choose the right word. Generally, agents \_\_\_\_\_ sellers.

hide deal evaluate

represent buy

179 Choose the right word. The \_\_\_\_ is an independent intermediary between the producer and the user.

vending machine consumer

customer

 middleman intermediation

180 Choose the right word. The very short channel allows the producer to \_\_\_\_ customers with expert and timely services ,such as delivery, machinery installation and repairs.

repair capture divide

provide evaluate

181 Choose the right word. Multiple channels are also used to \_\_\_\_\_ sales or to capture a larger share of the market.

detoriorate lower

slow down

raise rise

182 Choose the synonym of the words with the capital letters. PRODUCERS can better control the quality and prices of their PRODUCTS.

consumers, direct consumers, operate manufacturers, managements

 manufacturers, merchandise constructors, deal

183 Choose the antonym of the word with the capital letters. Often a manufacturer uses different distribution channels to reach DIFFERENT market segments.

variety

 alike similarity small various

184 Choose the synonym of the word with the capital letters. This channel used for products which are SOLD through thousands of outlets to millions of consumers.

realized stored damage decorated purchased

185 Choose the synonym of the word with the capital letters. Producers may use agents to REACH wholesalers.

evaluate assets touch

 to contact with appreciate

186 Choose the synonym of the word with the capital letters. It's a channel for perishable PRODUCTS.

deals

wants

needs

merchandise requirements

187 Choose the synonym of the word with the capital letters. Producer-retailer-consumer channel is most often used for products that are BULKY.

light small

required

massivelower

188 Choose the right preposition. They don't have to pay ... the service ... intermediaries.

of, of -, of of, for

for, of

-, -

189 Choose the right preposition. Wholesalers simplify the process ... distribution.

off

to

• of

for

190 Choose the right preposition. A retailer is a middleman who buys ...producers and sells ... consumers.

for, to

-, to

to, to

from, to

from, -

191 Choose the right preposition. This channel is used ... perishable products and ... high-fashion products which must reach the consumer ... the shortest possible time.

-, for, of, -, in
for, for, for, for, in
of, of, in
Choose the rig

192 Choose the right preposition. The agent is an independent intermediary entity ... the producer and the user.

against for in between

across

193 Choose the right preposition. Agents are functional middlemen who are compensated ... commissions paid ... producers.

against, from off, by by, in by, by through, off

194 Choose the right preposition. Producers sell directly ... retailers who can buy ... large quantities.

for, in at, for on, through to, in from, into

195 Choose the right preposition. Producers can easily control the quality and the price ...their products.

against at for of in

196 Choose the right preposition. Producers sell \_\_\_\_\_ consumers \_\_\_\_\_ several major reasons.

about, to in, for to, in to, for for to

197 Fill in the gap with the right word. The process when somebody buys or sells \_\_\_\_\_ using information that is not publicly available is insider dealing.

equipment
securities
goods
shares
property

198 Find the right definition. Buying or selling securities using information that is not publicly available.

outsider dealing

•	insider dealing price fixing
	market rigging chinese walls
199 Find	the right definition. Informal name of a bribe.
	fake sleaze
•	kickback kick fraud
200 Find	the right definition. An illegal payment to persuade smb. to do something.
•	money bribe fraud faking money laundering
201 Choo	ose the corect answer. Somebody who receives bribe is and involved in
•	corrupt, counterfeiting corrupt, corruption briber, bribery fraud, frauding düzgün cavab yoxdur
202 Fill i	n the gaps with the right word. Now luxury goods is not a problem.
•	faking embezzlement counting fraud embezzled
	n the gaps with the right word. Money, hiding the illegal origin of money, is common buy property with money from drugs.
	fixing washing
•	deposit laundering
204 Fill i	n the gaps with the right word. Once, a gang counterfeited millions of in a garage.
	notes books
•	banknotes money
205 Ein 1	bank  the right definition. A group of companies in the same market usually agree to fix prices at a
203 Find	the right definition. A group of companies in the same market usually agree to fix prices at a

certain level, so they don't have to compete with each-other. What is it?

market rigging

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•	price fixing
	market riggery
	insider dealing
	bribery
206 Cho	ose the correct answer. A depression is a very slump.
	good
	bad
	low
	appropriate suitable
207 Cho	ose the correct synonym for "A slump"
	a peak
•	a crisis
	a boom
	a bust
	a trough
208 Cho	ose the correct answer. The number of people without has gone up quickly.
	level
•	work
	unemployment
	works
	employ
209 Cho	ose the correct answer. A is a very bad recession.
	peak
•	slump
	stable
	demand
	boom
210 Cho	ose the correct answer is when slow growth is combined with prices that are increasing fast.
	recession
	peak
	trough
•	stagflation
	boom
211 Cho	ose the correct answer is when the economy is growing slowly or not at all.
	crisis
•	stagnation
	recession
	slump
	depression
212 Cho	ose the correct answer. Inflation when it reaches its highest level.
	demands
	bottoms
•	peaks
	troughs

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stables	
213 Choose the correct answer is when there is rising demand, and other	her indicators are strong.
slump	
<ul><li>boom</li></ul>	
boost	
fall	
slash	
214 Choose the correct answer is the amount of goods and services tha period.	t people-want in a particular
boom	
demand	
supply	
needs	
wants	
215 Choose the correct synonym for the word TO SOLVE PROBLEMS.	
to worsen the issues	
<ul><li>settle the issues</li></ul>	
draw the issues	
involve the issues	
to state the issues	
216 Choose the correct synonym for the word ELOBORATE.	
to hire	
• to work out	
to state	
to point	
to fire	
217 Choose the correct synonym for the word IMPORTANT role in economic	and social life of the country.
essentiality	

significant tiny insignificant sole

218 Use the suitable word. One of the important parts of the International Labour organization technical assistance to Azerbaijan was focused on ... of labour management system.

assist

improvement decrease slump promote

219 Insert Prepositions where necessary. The Republic ...... Azerbaijan joined International Labor Organization (ILO) ..... the year 1992.

in, at

on, at

of, in

of, from

of, on

220	1	41		1.			1 .	•	
2.20	choose	tne	correct	ending	.Entre	preneurs	nın	18	
	•me ebe		0011000	51141115		Promodis	111	10	<u> </u>

to contor high-skilled people

 to own private property to work under pressure management evaluation profit evaluation

221 Choose the correct words. Profit and loss \_\_\_\_\_ shows the company's income and expenses.

service

statement

paper

state

loans

222 Choose the correct words. Banks make \_\_\_\_\_\_ to corporations, to organizations and individuals.

statement

loans

inventory

request

account

223 Choose the correct synonym of the word with the capital letters. The resettlement and rehabilitation of INTERNALY DISPLACED PEOPLE are being supported.

resettlers

refugees

population

researchers

citizens

224 Choose the correctsynonym of the word with the capital letters. The water supply system of Baku has improved and the gas DISTRIBUTION system rehabilitated.

 allocation divide rehabilitation alleviation

shortage

225 Choose the correct synonym of the word with the capital letters. Real growth in agriculture WAS OVER 10 per cent per year in 2000 and 2001.

finished

rehabilitated

reduced

devaluated

exceeded

226 Choose the correct synonym of the word with the capital letters. With Bank ASSISTANCE, 99 per cent of the land of former state and collective forms has been privatized.

rehabilitation alleviation

help

contribute avoidance

of

in for

****	
227 Choose the correct synonym of the word with the capital letters. Use of Oil Fund resources is AUDI and published regularly.	Ted
recommendation of ecology  evaluation of accuracy examination of market recomendation of resources examination of environment	
228 Choose the correct words. Deficit is	
assets evaluation  lack of money profit enhacement powerty reduction currency short	
229 Choose the correct preposition. It is important to have a good line credit.	
at  of from in on	
230 Choose the correct preposition. The top amount of customer's credit is based on the profits and earn a business.	ings
about  of on at in	
231 Choose the correct preposition. A line of credit is the maximum amount of money that a company caborrow a bank.	an
of from at in about	
232 Choose the correct preposition. If the company is eligible a loan, it may choose a long-term loan or a short-term loan.	oan
at from about  for	

233 Choose the correct preposition. Businesses come to the banks \_\_\_\_\_ loans.

change delivery manage observe buy

	241	Choose	the	correct	synon	ym for	STRA	AIN.
--	-----	--------	-----	---------	-------	--------	------	------

stretches

stress lifestyle press push

## 242 Choose the correct synonym for STRESS INDUCED.

caused by illness

 caused by stress stress free stressless without strees

# 243 Choose the correct variant. to do the thing that is highly important.

to be careless

prioritize
ignore
intrerupt
to distract

244 Choose the correct variant. \_\_\_\_\_ is a carefully planned piece of work to produce something new.

overlap

project
 principle
 creature
 creative

#### 245 Choose the correct variant AHEAD OF shedule.

in shedule

 before shedule behind shedule of shedule
 off shedule

### 246 Give synonym for the DISTRACTION.

perfection negotiation penalty

interrruption evasion

# 247 Choose the correct answer. A legal basis has been formed in Azerbaijan to ensure

lowering efficiency and functioning of energy system

to speed up growth
 to slow the growth
 deteriorate the living standards
 deteriorate occupational futures

is financed are financed was finances

248 Choo investors.	ose the correct conjunction. The doors of Azerbaijan are opento local proprietorsforeign
	so that
	whether or
•	both and
	either or
	neither nor
249 Choo	ose the correct variant. The head of the Republic is the president, elected by
	Supreme Court
•	popular vote
	quite vote
	referendum
	Milli Mejlis
250 Choo	ose the correct answer. The Azerbaijan economy isthe transition period.
	signing
•	undergoing
	involving
	including
	ensuring
	ose the correct answer. As a rule, all the national labor and social protection legislation by ILO ost of ILO national Correspondent in Azerbaijan.
	controlled
•	is supervised
	supervised
	supervises
	is combined
252 Choo	ose the correct answer. This project had role in improving labor statistics system.
	an ideal
•	an important
	importance
	importance
	decisive
253 Choo 1992.	ose the correct answer. The Republic of Azerbaijan International Labor Organization in the year
	combined
•	joined
	joins
	is joining
	is to be joining
	ose the correct answer. The Bank is also supporting a Social Fund which mainly water supply, als and civil works that now reach 35.000 beneficiaries.
	account
•	finances

255	Choose the c	correct answer.	Real	growth i	n agriculture	was over 1	0 percent	in 2000	and 2001.
							. o p		

per month

per year
 per ten days
 per two days
 per day

256 Choose the correct answer. The broad elements of the new Country Assistance Strategy, presently under preparation, ... to include assistance in the following areas.

is as is likely to be likely has likely

are likely

257 Choose the correct answer. Azerbaijan Republic became a member of the International Development Association ... March 1995.

off

through

in on of

258 Choose the correct answer. Azerbaijan Republic ... a member of the World Bank in September 1992.

becomes

became

has got

is

to become

259 Choose the correct synonym for SUBJECT MATTER.

unimportant topic insignificant topic small topic in adequate topic

main topic

260 Choose the correct synonym for EXPENSES.

mark-up margin

expenditure profit benefit

261 Choose the correct synonym for OBTAIN.

loose

acquire

store

control

tolerate

262 Choose the correct synonym for TIES.

commodities

contacts
 cooperations
 communications
 contributions

### 263 Choose the correct synonym for BULKY.

detailed

huge

tiny

small

insignificant

#### 264 Choose the correct synonym for to be DELIGHTED AT.

to be shocked with

 to be pleased with to be displeased with to be surprised by to be astonished by

### 265 Choose the correct synonym for MATURITY DATE.

purchase date

 repayment date transmission date transportation date delivery date

#### 266 Choose the correct synonym for "PRIMITIVE DEVICES".

advanced facilities ordinary facilities ancient facilities

 elementary tools out of date facilities

### 267 Choose the correct synonym for "IMPLEMENT".

to construct

• to realize to rehabilitate to reconstruct to rectify

# 268 Choose the correct synonym for "TO MEET THE WORLD STANDARDS".

to exploit the world standards to lack the world standards

 to satisfy the world standards to adopt the world standards to rehabilitate the world standards

#### 269 Choose the correct synonym for TO IMPROVE THE QUALITY.

to damage the quality

 to make the quality better to make the quality worse off to make the quality flexible to worsen the quality

## 270 Choose the correct antonym for "TO CREATE OPPORTUNITIES".

to appreciate chances

 to destroy chances to emerge chances to raise chances to evaluate chances

### 271 Choose the correct synonym for TO HAVE AN EFFECT ON SMTH.

to refuse smth to turn smth down to increase smth

• to influence smth to reject smth

### 272 Choose the correct synonym for GIANT CONSTRUCTION.

perspective building medium enterprise small enterpris

 huge building small building

### 273 Choose the correct synonym for TO BE ESTABLISHED.

to be constructed to be finalized to be found

to be founded

to be refined

## 274 Choose the correct answer. During the first epoch exploration and drilling ... on the shore.

was created carried was obtained

 were carried out were formed

## 275 Choose the correct answer. In 1994 Azerbaijan International Operating Company ....

were formed were founded founded

was founded were collapsed

#### 276 Choose the correct answer. The ... of the former Soviet Union led to fundamental changes.

creation destruction

foundation

collapse formation 277 Choose the correct answer. In 1970 offshore ... reached its maximum 12.9 million tons.

manufactures importance productive

production manufacture

278 Choose the correct answer. The new strategy of offshore oil industry development ... for fundamental changes during 1970-80-s.

have principal are principal to be basis

 was a basis were essential

279 Choose the correct answer. The history of offshore ... in Azerbaijan is divided into three epochs.

enterprises light industry industry

 oil and gas industry heavy industry

280 Choose the correct answer. For the first time offshore oil was produced in the Caspian Sea in 1925 from ... at Bibi-Heybat field.

iron well
well
an iron well

a wooden well a wooden

281 Choose the correct answer. I'd like ... a contract of purchase with you.

makes made make

to makedo

282 Choose the correct answer. ..... started in the late 18th century to pool money to build houses and to buy land.

international banks societies

buildings

 building societies retail banks

283 Choose the correct answer. Investing institutions collect savings drawn from the ... and invest them in securities and other assets.

national bank state enterprises collectives

personal sector state banks 284 Choose the correct answer. Merchant banks are so called because they originate from large ... engaging in banking activity.

commercial employers collectives entreprises

merchants

285 Choose the correct answer. In March 1994, there were 255 ... of foreign banks in Britain which, together with firms dealing in foreign securities, employ over 60.000 British people.

interests commerce

firms

branches savings

286 Choose the correct answer. Retail banks primarily serve ... and small to medium-sized businesses.

agencies merchant banks collectives

individuals

commercial enterprises

287 Choose the correct answer. The bank of England in the heart of the city of London is ... bank.

Spain's commercial Spain's central

Britain's merchant

Britain's central
 Germany's central

288 Choose the correct answer. Britain is the world's leading ... centre and the home of thriving international banking and financial markets.

useful

merchant

commerce

• financial important

289 Choose the correct antonym for PRIVATE SECTOR.

remaining sector prior sector primary sector

 public sector secondary sector

290 Choose the correct antonym for "blur".

clear uncertain doubt full indefinite improper 291 Choose the correct antonym for "SHARP DISTINCTION".

```
main distinction
great difference
harsh distinction
```

 slight distinction large difference

292 Choose the correct synonym for TO BE SACRIFICED.

```
to be sold
to be expanded
to be undertaken
```

 to be victimized to be extended

293 Choose the correct synonym for distinction.

ratio alikeness similarity

difference utility

294 Choose the correct synonym for "triumph".

field rivalry competition

victory route

295 Choose the correct synonym for "to carry out".

to rehabilitate to fill in to eliminate to implement

to implement to demand

296 Choose the correct synonym for TO BE FULLY CONFIDENT.

to be pretty lost to be pretty beautiful to be pretty sure

 to be pretty sure to be pretty good

297 Choose the correct synonym for EXPLORATION.

promotion subdivision division

research instalation

298 Choose the correct antonym for PRELIMINARY RESULTS.

good results

advanced results

first results

final results prior results

#### 299 Choose the correct synonym for to promote.

to accomplish

to get

to obtain

• to facilitate to acquire

300 Choose the correct synonym for "to occur".

to achieve

to gain

to loose

to happen

to obtain

## 301 Choose the correct synonym for MAIN GOALS.

main goods

secondary aim

secondary task

major objectives

unimportant task

# 302 Choose the correct synonym for "appropriate facilities".

unimportant facilities

inadequate facilities

improper facilities

suitable facilities

unnecessary facilities

### 303 Choose the correct synonym for "fundamental changes".

few changes

little changes

slight changes

radical changes

few changes

## 304 Choose the variant that doesn't go with the ....... Goods.

to ship

to transport

to deliver

to rise

to send

### 305 Choose the correct synonym for "to offset".

to start

to hire

to fire

to compensate

to obtain

306 Choose the correct synonym for "commodity".

```
community stake
```

stock

merchandise holding

307 Choose the correct synonym for "to obtain goods and services.

```
to exchange goods and services
to subdivide goods and services
to split goods and services
```

 to acquire goods and services to loose goods and services

308 Choose the correct synonym for TO CARRY OUT.

ignore interrupt flactuate

implement

invade

309 Choose the correct synonym for TO ENSURE.

provision protection protest

to provide proclaim

310 Choose the correct answer. Everybody can buy and sell shares on the stock exchange. This is \_\_\_\_\_.

charity

PLC

LTD

LL

partnership

311 Choose the correct synonym for NECESSITY.

equality invisibility ignorance

importance inequality

312 Choose the correct synonym for ADVANCED PLACE.

ignored place negative position secondary place

prior place backward place

313 Choose the correct synonym for TO SHARE.

in, on

	detoriorate
	damage
	ruin
•	divide
	worsen
314 Choo	ose the correct synonym for UNIQUE.
	different
	the same
	alike
•	single
	similar
315 Choo	ose the correct synonym for FUNDAMENTAL CHANGES.
	invisible changes
	tiny changes
	inseperable changes
•	radical changes
	small changes
316 Choo	ose the correct synonym for OFFSHORE FIELD.
	apart from sea
	on the shore
	far from the sea
•	in the sea
	on the bank
317 Choo	ose the correct synonym for ITS MAXIMUM.
	to its width
	to its lowest
	to its minimum
•	to its height
	to its depth
318 Choo	ose the correct synonym for LACK OF.
	surplus of
	glut of
	gap of
•	shortage of
	short
319 Choo	ose the correct answer. AIOC was a consortium 11 major international oil companies g BP, Amoco, the State Oil Company Azerbaijan.
	of, at
	at, at,
	at, of
•	of, of
	in, at
320 Choo changes.	ose the correct answer. The collapse the former Soviet Union led fundamental

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	at, in
	to, at
•	of, to
	of, on
321 Cho water dri	ose the correct answer. First the country Baku there was constructed a unique deep-lling rig.
	in, on
	in, of
	at, in
•	in, in
	of, at
	ose the correct answer. The author this strategy was president Heydar Aliyev, who led the 1969 1982.
	from, of, in
	at, in, of
	of, from, at
•	of, from, to
	at, from, of
	ose the correct answer. The new strategyoffshore oil industry development was a basis fundamental changes during 1970-80-s.

in, for

in, at

for, of

of, for for, in

324 Choose the correct answer. During the first epoch exploration and drilling were carried out \_\_\_\_\_ the shore and nearby only due \_\_\_ the lack \_\_\_\_ appropriate facilities.

on, to, off to, at, in

ιο, αι, π

on, to, at

on, to, of in, on, on

325 Choose the correct answer. \_\_\_\_\_ 40-s first \_\_\_\_\_ the world Azerbaijan got oil gusher \_\_\_\_ the open sea conditions.

in, of, at

at, of, in

at, in, in

in, in, in in, at, on

326 Choose the correct answer. The early oil \_\_\_\_\_ in April 1999 by AIOC with the commissioning of this export pipeline from Baku to Supsa and the construction of Supsa terminal.

has been completed had completing is completing

 was completed has completed

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	ose the correct answer. Since the end of 70s annual volu increase.	me of oil,	_ from offshore fields
	am produced was producing		
	is produced		
•	produced		
	has had producing		
328 Cho	ose the correct answer. In 1970 offshore production	its maximum	12,9 mln tons.
	were reached		
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

has been reaching reaching

reached

was able reaching

329 Choose the correct answer. During the first epoch exploration and drilling \_\_\_\_\_ on the shore and nearby only due to the lack of appropriate facilities.

is carring out is carry out has carried out

were carried carring out

## 330 Give synonym for consumption

to use

usage to create creation to put an end

#### 331 Give synonym for REFORMATION

making smth. old destroying old historical monuments destroying new houses forming smth. old

radical changes

## 332 Give synonym for TO COMPLETE

to begin

to finish to compare to commence to start

## 333 Give antonym for TO REDUCE ITS EFFECT

to increase its effect to decrease its influence to shorten its progress to reduce its price to lessen its volume

to fulfill to bring to transfer to carry on to fill in

#### 335 Give synonym for DEMAND (n)

 require supplement donation supply requirement

## 336 Give synonym for To Complete

to compare

to finish
to start
to begin
to commence

### 337 Give synonym for To Reduce its Effect

to increase its effect

 to decrease its influence to lessen its volume to reduce its price to shorten its progress

#### 338 Give synonym for To Increase

to incline to include

 to extend to complete to decrease

## 339 Give synonym for Capacity

captions

 capability capable volume value

## 340 Give equivalents of the words: Advanced

advancing

 developed develop developing improving

#### 341 Choose the correct synonym: Efficient payment

paying somebody's obligation

 settlement of debts effectively borrowing effectively owing to other company giving back the sum late

342	Choose	the correct synonym:	Oil	refining	works
.) T 🗸	CHOOSE	the confect symonym.	OII	ICHIIII	WUINS

factories which refreshing oil

factories that rectify oil oil drill works oil pouring factories works that purring oil

### 343 Choose the correct synonym for Local consumers.

advertisers

 native users foreigners people of foreign countries local correspondents

### 344 Complete the statement. The first oil contract is \_\_\_\_\_.

The Contract of the year

The Contract of the Century
 The Charter of the Century
 The Draft of the Century
 The Contract of the month

### 345 Complete the statement. One of the reasons of lowering oil and gas extraction was .

having a lot of fields radical increasing of the fields

 sharp reduction of operating area continuously development of operating area having more oil and gas resources than usual

### 346 Complete the statement. Gas \_\_\_\_\_ continued to drop.

extrac

 extraction extracsion extragtion extraktion

## 347 Complete the statement. The volume of works was considerably lowered.

explory

exploratory explore expenditures explorate

# 348 Complete the statement. In 1991 a new stage began in the Republic's oil and gas industry\_\_\_\_\_.

prosper

development develop decline to prosper

349 Complete the statement. The of gas extraction came down both on Republic and on the Ca offshore Azerbaijan.	aspiaı
value	
<ul><li>volume</li></ul>	
stage	
store	
score	
350 Complete the statement. The discovery of large offshore gas-condensate	
<ul><li>resources</li></ul>	
donation	
goods	
commodity	
source	
351 Complete the sentences. Nearly 70 oil and gas were discovered.	
field	
well	
house	
• fields	
branches	
352 Complete the sentences. Every year, we ask a independent expert to do a "social performance aud see	it" to
how we are filling these areas	
how we in doing in these areas	
how we are involving these	
• how we are doing in these areas	
how we are being involved to these areas	
353 Complete the sentences. In management in the US, we have an affirmative action program,	·
to continue ethical investment	
to avoid racial or sex discrimination	
to avoid responsibility	
to avoid environmental damaging	
to avoid ethical investment	
354 Find the right definition. Somebody who takes direct action on social or other issues. Who is he/sl	ne?
director	
good person	
<ul><li>activist</li></ul>	
non- activist	
pessimist	
355 Find the right definition. Putting money into activities that do not harm environment.	
investor	
<ul><li>ethical investment</li></ul>	
pollution	
a code of conduct	
behoviour	
356 Find the right definition. To pay people badly and make them work in bad condition.	

	to control
	to exploit
	to conduct
	to employ
	to do harm
357 Fill i	n the gaps with the right word. The television industry should adopt a on violence grammes.
	a low
	code of problem
	a code of ethics
	a project a code of a low
358 Fill i	n the gap with the right word. A company is behaving if it pollutes the environment.
	badly
	ethically
	well
•	unethically
	fairly
359 Fill i are ethica	n the gap with the right word. Areas where choices have to be made about right and wrong behavior l
	matters
•	issues
	problems
	codes
	issue
	n the gaps with the right word. Some organizations have a code of ethics or code of conduct where what their managers' and employers' should be, to try them behaving unethically.
	opinion, to begin
	behavior, to choose
•	behavior, to prevent
	behavior, to begin
	opinion, to choose
361 Find	the right definition. To exploit workers by underpaying them or making them work long hours.
	good labor
•	sweatshop labor
	social labor
	justice labor
	ethic labor
362 Fill i of this.	n the gap with the right word. Ethics are beliefs about what is right and wrong, and the study
	unethical
•	moral
-	criminal
	immoral
	ethical

363 Find the right definition. When one group of people is unfairly treated differently from another.

crimination discrimination code of conduct sweatshop labor crimination 364 Find the right definition. Steps taken in the USA to avoid discrimination. action program right program negative action program affirmative action program social action program 365 Complete the sentences. Faking luxury goods like Rolex watches was also a problem, but we're working hard to close work shops \_\_\_\_\_. where bribe is gives where fakes are made where millions of banknotes is counterfeited where money is made where fakes is made 366 Complete the sentences. Counterfeiting or forgery of bank-notes was a problem, but now \_\_\_\_\_. all the bank-notes are in jail all the forgers are in jail all the forgers is in jail all the forgers are in the bank all the forgers are in economy 367 Complete the sentences. There's embezzlement, a type of fraud where someone illegally . gets money from their employer sends money to their employers involve employer to the work makes money for their employer sees money to their employer 368 Complete the sentences. There used to be a lot of racketeers demanding . "keeping money" in businesses "preventing money" from businesses "protects money" "sending money" to businesses • "protection money" from businesses 369 Fill in the gaps with the right word. The process when somebody buys or sells using information

that is not publicly available is insider dealing.

property ordinary shares

securities preference shares goods

370 Fill in the gaps with the right word. Embezzlement is a type of fraud where somebody gets money from their employer.

notes

	legally
	legal
	illegal
	correctly
•	
371 Fill	in the gaps with the right word. Counterfeiting or of banknotes was a problem, but now all
the	
	<u> </u>
	racketeering, racketeer
	corrupt, corruption
•	forgery, forgers
	embezzlement, embezzles
	forgery, racketeers
372 Fin	d the right definition. Buying or selling securities using information that is not publicly available.
•	insider dealing
	market rigging
	outsider dealing
	chinese walls
	price fixing
373 Fin	d the right definition. Informal name of a bribe.
•	kickback
	kick
	fraud
	fake
	backing
374 Fill	in the gaps with the right word. Somebody who receives bribe is and involved in
	bribers, bribery
	bribers, corruption
	corrupt, counterfeiting
	fraud, frauding
•	corrupt, corruption
375 Fill	in the gaps with the right word. Now luxury goods is not a problem.
	embezzlement
	fraud
	embezzled
	counting
	faking
	in the gaps with the right word. Money, hiding the illegal origin of money, is common - rs buy property with money from drugs.
	fixing
•	laundering
	-
	washing
	deposit
377 Fill	in the gaps with the right word. Once, a gang counterfeited millions of in a garage.

•	banknotes
	money
	bank
	books
	the right definition. A group of companies in the same market usually agree to fix prices evel, so they don't have to compete with each-other. What is it?
	ver, so they don't have to compete with each other. What is it.
	market rigging
	market riggery
	insider dealing
	bribery
•	price fixing
379 Find	the right definition. An illegal payment to persuade smb. to do something.
	money
	money laundering
•	bribe
	fraud
	faking
380 Cho	ose the correct answer. A depression is a very slump.
	good
•	bad
	low
	appropriate
	suitable
381 Cho	ose the correct synonym for "A slump"
	a boom
•	a crisis
	a peak
	a trough
	a bust
382 Cho	ose the correct answer. The euro currency has fallen to its lowest ever.
	expensive
•	value
	expenditures
	weight
	expenses
383 Cho	ose the correct answer. The number of people without has gone up quickly.
	unemployment
•	work
	level
	employ
	works
384 Cho	ose the correct answer. A is a very bad recession.
	boom
	demand
	stable

at a

•	slump peak
385 Choo	ose the correct answer is when slow growth is combined with prices that are increasing fast
	peak
	trough
	boom
	recession
•	stagflation
386 Choo	ose the correct answer is when the economy is growing slowly or not at all.
	crisis
	depression
•	stagnation
	recession
	slump
387 Choo	ose the correct answer. Inflation when it reaches its highest level.
	demands
•	peaks
	troughs
	stables
	bottoms
388 Choo	ose the correct answer is when there is rising demand, and other indicators are strong.
	boost
•	boom
	slump
	slash
	fall
389 Choo period.	ose the correct answer is the amount of goods and services that people-want in a particular
	boom
•	demand
	supply
	needs
	wants
390 Choo	ose the correct answer. Meaning of the word "approachable"
	things that people believe in
•	easy to meet and to talk to
	a lot of ideas and enthusiasm
	everyone's opinion is treated equally
	reducing the number of management layers
391 Choo	ose the correct answer. Meaning of the word "delegate"

leading without consultation

easy to meet and to talk to

freedom of choice and enterprise planned effort to achieve something

to give other people responsibility for work

392 Cho	ose the correct answer. Leading without consultation is
	stake
	visionary
	authoritarian
	consensual
	minority
393 Cho	ose the correct answer. An organization where there are a lot of rules and procedures is
	minority
	bureaucratic
	storing
	rivalry
	grading
394 Cho	ose the correct answer. Meaning of the word "dynamism".
	social taxes and charges
	a lot of ideas and enthusiasm
	less ideas and enthusiasm
	lack of enthusiasim
	lack of ideas
395 Choo	ose the correct answer. To allow employees to decide thing for themselves is named as
	stealth
	empowerment
	embezlement
	impact
	fraud
396 Cho	ose the correct answer. If managers ask amployees to take on responsibility, theyauthority.
	meet
	delegate
	control
	leadership
	develop
397 Cho	ose the correct answer. Having the power to see clearly how things are going to develop in the future
•	visionary
	energetic
	dynamic
	energy
	dynamism
398 Wha	at is the meaning of the word "charisma"
	düzgün cabav yoxdur
•	an attractive quality that makes other people admire them
	people working under managers
	getting everyone to participate in making decisions that will affect them
	the power to be physically and mentally active
399 Cho	ose the correct answer. Managers deciding without talking to employees are down
	command, control

accountants managers cleaners

5.05.2017	
	top, approach
	distant, remote
	decision, making
	empowerment, delegation
400 Give	the synonym "distant"
	ethnic
•	remote
	near
	next
	before
401 Choo	se the correct answer. If all the decisions are not made in a company's head office, the firm is
	stereatypes
	decentralized
	delayering
	accessible
	hierarchical
402 Give	the antonym "benefit"
	value
•	loss
	profit
	revenue
	success
403 Give	the synonym "accessible"
	competition
	approachable
	dispatch
	variable
	unattainable
404 Choo	se the synonym "basic"
	strong
	tiny
	vision
	small
•	major
405 Choo	se the correct answer. Some branches of economy such as agriculture greatly climate.
	influenced
	rely
	depend on
	include
	impose on
406 Choo decisions.	ose the correct answer have long meetings with employees before taking important

by on at

420 Give the synonym "to approach"

to begin to make up to live to come up

5.05.2017	
	to
	off
414 Cho	ose the correct answer. There are long business lunches in restaurants, where deals are
	retold
	managed
	described
•	discussed
	supported
415 Cho	ose the correct answer. Alexandra Adler continues her seminar cross-cultural issues.
	with
	at
	in
	for
•	on
416 Choo Thursday	ose the correct answer. Some companies requireto wear formal clothes from Monday to 7.
	relatives
	consumers
•	employees
	clients
	customers
	ose the correct answer. In Gammaria, the business suit is almost as necessary as in Betatania, bure variationscolours.
	by, in
•	with, in
	in, with
	on, with
	in, at
418 Give	e the synonym "power"
	success
	wealth
	enemy
•	strength
	health
419 Give	e the antonym "to participate"
	to accept
	to come back
	to invade
•	to be absent from
	to come up

59/71

to leave

421 Give the synonym "to demand	l Give th	synonyr	n "to demand
---------------------------------	-----------	---------	--------------

to capture

to beg

to decide

to require to trust

422 Put prepositions where necessary. If you want to phone someone \_\_\_\_\_ a company, pick \_\_\_\_ the phone.

off, up

at, at

on, with

in, up for, to

423 Put prepositions where necessary. The person you want to speak \_\_\_\_\_ is not \_\_\_\_ their desk.

up, behind

on, to

off, at

to, at with, in

424 Put prepositions where necessary. You ask \_\_\_ the extension of the person you want to speak \_\_\_.

up, at upon, for

to, with

for, to

for, with

425 Which equipment would each of these people use? Someone who wants to stay in touch while they are in the garden.

webcam

mobile phone

pager

cordlessvideophone

high aguinment would each of these needs use? A cor

426 Which equipment would each of these people use? A company manager who wants to discuss something with managers in different offices at the same time.

cordless

public telephone

pager

videophone mobile phone

427 Which equipment would each of these people use? A computer enthusiast who wants to see the person she is talking to.

pager

cordless

public telephone

5.05.2017		
•	webcam	
	videophone	
428 Which	ich equipment would each of thes	se people use? Someone who is out but doesn't have a mobile.
	videophone	
	mobile phone	
	pager	
•	public telephone	
	webcam	
429 Com	nplete the sentences: allows	you to receive written messages.
	cordless phone	
	public telephone	
	webcam	
•	pager	
	mobile phone	
		xtension not connected by a wire, so you can use it around the
house or	in the garden.	
	mobile phone	
	webcam	
	pager	
•	cordless phone	
	public telephone	
431 Com	nplete the sentences: is one	of a number of phones on the same line, in a home or office.
	webcam	
	videophone	
•	extension	
	cordless phone	
	pager	
432 Com	nplete the sentences: is a mo	obile phone with access to the Internet.
	pager	

WAP phone mobile phone public phone

webcam

433 Complete the sentences: \_\_\_\_ is a camera attached to a computer and phone line, so two people can see each other.

WAP phone

webcam videophone pager cordless phone

434 Complete the sentences: \_\_\_\_ is a phone you can take with you and use anywhere.

webcam public telephone

mobile phone cordless phone videophone

to send a document with an email

	videopiione	
435 Com	plete the sentences:	is a special phone with a screen so you can see the other person.
	WAP phone	
•	videophone	
	public telephone	
	mobile phone	
	pager	
436 Comcard.	iplete the sentences:	is a phone in a public place operated with money, a credit card or a phone
	cordless phone	
•	public telephone	
	mobile phone	
	WAP phone	
	pager	
437 Give	e the synonym for reply.	
	add	
	repeat	
	revise	
	attach	
•	answer	
438 Fill i	in the gap with the suitab	le word. Inbox contains email for you to read
	keeping	
	looking	
•	waiting expecting	
	preparing	
439 Fill i	in the gap with the suitab	le word. Attach allows you to send a document that you with an email.
	get	
•	send	
	won't	
	receive	
440 Fill i	copy in the gan with the suitab	le word. They will reply to your email or you back.
770 1 111 1	in the gap with the suitab	ie word. They will reply to your email of you back.
	reply	
_	write	
•	email	
	send	
	answer	
441 Cho	ose the correct answer. A	ttach allows you
	to get rid of an email you do	n't want to keep
	to send all the emails you've	e written
	to send an answer back	
	to send the answer to the per	rson who sent the email

442 Choose the correct answer. Delete allows you
to send an email to you have received to someone else to store the email to get rid of an email you dont want to keep to send an anwser to the person who sent the email to send an answer back
443 Choose the correct answer. Email is an
postcard  electronic mail airmail telex letter
444 Give the synonym for 'confidential information'
secret information  public information special information particular data advance data
445 Choose the correct prepositions. We've received a faxyou the company called Moda Fashion.
<ul><li>by, on</li><li>from, to</li><li>from, from</li><li>by, from</li><li>from, with</li></ul>
446 Choose the correct prepositions. There's something wrong our fax machine.
in  with about on through
447 Choose the correct answer. The person who should receive the fax
sales manager receiptionist  intended recipient adviser secretary
448 Choose the correct answer. Things that others should not know
particular data  confidential information special infomation

449 Which expression is wrong?

exciting news private events

to fax someone something

to fax to someone
 to send something by fax
 to fax someone
 to send something to someone by fax

450 Find the synonym of the chosen word. The destroyed buildings were HUGE.

large low

Tall

giant small

451 Choose the correct prepositions. ... other words, the dissatisfied party will get full or partial compensation ... the losses which they suffered.

By, in

for, for

in, on

in, for at, during

452 CHOOSE THE RIGHT ANSWER Give the synonym of the word «accurately"?

visibly rapidly completely

exactly blur

453 CHOOSE THE RIGHT ANSWER Give the synonym of the word "DISPUTE"?

inception identity

conflict

argument stockpile

454 CHOOSE THE RIGHT ANSWER Give the synonym of the word "VERIFY"?

provide

ignore

ignore

examine exceed

455 Find the antonym of the chosen word We'd like to know more about FOREIGN countries.

overseas

qualified

External

internal democratic

456 Find the synonym of the chosen word. She said she was GLAD.

wise

sorry

Sad

pleased good

457 Choose the correct synonym of the word "SUGGESTION".

wish

difficulty

Desire

offer

conversation

458 Find the antonym of the chosen word These hotels are very EXPENSIVE.

various

dear

Different

cheap

high

459 Choose the correct answer. Accounting shows ... picture of the firm.

account

management

administrative

financial

finance

460 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

loss

informative

quantity

quantitative information profit

461 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

purpose

get profit

to profit

profit

offer

462 Choose the correct answer. People who specialize in the field of ... are known as accountants.

teaching

management

finance

accounting

business

463 Choose the correct answer. Two common financial statements are the ... and the income statement.

sheet

balance

account sheet

balance sheet accounting

464 Choose the correct answer. Economists study the facts of the ....

mathematics material economic

 economy historical facts

465 Choose the correct answer. The science of economics is concerned with all our ... and wants.

economy special needs material

 material needs facts

466 Choose the correct answer. Economics is the science which is based ... of our everyday life.

in some figures through the facts with the facts

upon the facts figures

467 Choose the correct answer. The students ... to be specialists for different branches of the economy.

educated is trained are been trained

are trained are studied

468 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

specialists study

facilities

• faculties sciences

469 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

philology historic geographic

economic mathematic

470 Choose the correct answer. Every day I attend ... and classes.

tasks instructive exams

lectures exercises

471 Choose the correct answer. At the University we receive in different subjects and we work on o	ur
own.	

examination

instructions

exams

exercises

instructive

472 Choose the correct answer. We take ... at the end of each term of the academic year.

copy books

books

to pass examinations

examinations

English lessons

473 Choose the correct answer. Official language of international aviation is ....

Chinese

Russian

French

English

Spanish

474 Choose the correct answer. Language of modern business is ....

Spanish

French

Chinese

English

Russian

475 Choose the correct answer. Oxford give ... what they need.

our

their

there

them

his

476 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

toddler

child

woman

women

adult

477 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

writing

reading

instructs

educationeducate

478 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

have place got a place to be a place

to get a place has a place

479 Choose the correct answer. This college ... in 1249.

formed was found

is found was founded

has been established

480 Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

Painting classes

French lessons

German classes

English classesSpanish classes

481 Choose the correct answer. English is the language of ... and business.

manager

gas

oil

banking

labor

482 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

television

woman

man

members colleague

483 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

think

imagination

consider

to use

consideration

484 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

management

administration

knowledge

affairs

career

485 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

considered

playsplay

consider imagine

486 Choose the correct answer. English will be ...regularly in my future work.

to require

 required considered to consider using

487 Choose the correct answer. Many people study English ... the education systems.

with

 outside including before off

488 Choose the correct answer. Money spent for brain is ... spent in vain.

always

• never sometimes every time often

489 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

include

 including to include beginning via

490 Choose the correct answer. Some parents ... private schools for their children.

choose wants study to choose go

491 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

student

 children learner somebody pupil

492 Choose the correct answer. In England and Wales ... school begins at the age of five.

compulsory higher college middle toddler

493 Choose the correct answer. I would like ... my education and do my future career.

• to continue start finish

to study

continue

494 Choose the correct answer. Some of my friends are married and ... children.

to have

to be

are

has

have

495 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

• cup of tea

cups coffee

glass

cup

sugar

496 Choose the correct answer. Many students come from different cities and villages and they live at the ...

hostel villages work university

office

497 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

to collect

to write

combine

to combine to read

498 Choose the correct answer. We take examinations ... the end of each term of the academic year.

in

at

of

from

on

499 Choose the correct answer. Three years ago I ... school number 263 in Baku.

• finished finish

graduate am finishing to finish

500 Choose the correct answer. I was born ... august 22, 1980.

in from of since

• on