

3914_Ä°_Qiyabi_Yekun imtahan testinin sualları**Fənn : 3914 İşgüzar ingilis dili**

1 Choose the correct answer. Accounting shows ... picture of the firm.

- ☐ account
- ☐ management
- ☐ administrative
- ☒ financial
- ☐ finance

2 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

- ☐ loss
- ☐ informative
- ☐ quantity
- ☒ quantitative information
- ☐ profit

3 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

- ☐ purpose
- ☐ get profit
- ☐ to profit
- ☒ profit
- ☐ offer

4 Choose the correct answer. People who specialize in the field of ... are known as accountants.

- ☐ management
- ☒ accounting
- ☐ teaching
- ☐ business
- ☐ finance

5 Choose the correct answer. Two common financial statements are the ... and the income statement.

- ☐ sheet
- ☐ balance
- ☐ account sheet
- ☒ balance sheet
- ☐ accounting

6 Choose the correct answer. Economists study the facts of the

- ☐ mathematics
- ☐ material
- ☐ economic
- ☒ economy
- ☐ historical facts

7 Choose the correct answer. The science of economics is concerned with all our ... and wants.

- ☐ economy
- ☐ special needs

- ☐ material
- ☒ material needs
- ☐ facts

8 Choose the correct answer. Economics is the science which is based ... of our everyday life.

- ☐ in some figures
- ☐ through the facts
- ☐ with the facts
- ☒ upon the facts
- ☐ figures

9 Choose the correct answer. The students ... to be specialists for different branches of the economy.

- ☐ educated
- ☐ is trained
- ☐ are been trained
- ☒ are trained
- ☐ are studied

10 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

- ☐ specialists
- ☐ study
- ☐ facilities
- ☒ faculties
- ☐ sciences

11 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

- ☐ philology
- ☐ historic
- ☐ geographic
- ☒ economic
- ☐ mathematic

12 Choose the correct answer. Every day I attend ... and classes.

- ☐ tasks
- ☐ instructive
- ☐ exams
- ☒ lectures
- ☐ exercises

13 Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

- ☐ exams
- ☐ examination
- ☐ instructive
- ☒ instructions
- ☐ exercises

14 Choose the correct answer. We take ... at the end of each term of the academic year.

- ☐ copy books
- ☐ books
- ☐ to pass examinations
- ☒ examinations

☐ English lessons

15 Choose the correct answer. Official language of international aviation is

- ☐ Chinese
- ☐ Russian
- ☐ French
- ☒ English
- ☐ Spanish

16 Choose the correct answer. Language of modern business is

- ☐ Spanish
- ☐ French
- ☐ Chinese
- ☒ English
- ☐ Russian

17 Choose the correct answer. Oxford give ... what they need.

- ☐ there
- ☐ our
- ☐ his
- ☐ their
- ☒ them

18 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- ☐ toddler
- ☐ child
- ☐ woman
- ☒ women
- ☐ adult

19 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

- ☐ writing
- ☐ reading
- ☐ instructs
- ☒ education
- ☐ educate

20 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

- ☐ have place
- ☐ got a place
- ☐ to be a place
- ☒ to get a place
- ☐ has a place

21 Choose the correct answer. This college ... in 1249.

- ☐ formed
- ☐ was found
- ☐ is found
- ☒ was founded
- ☐ has been established

22 Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

- ☐ Painting classes
- ☐ French lessons
- ☐ German classes
- ☒ English classes
- ☐ Spanish classes

23 Choose the correct answer. English is the language of ... and business.

- ☐ manager
- ☐ gas
- ☐ oil
- ☒ banking
- ☐ labor

24 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

- ☐ television
- ☐ woman
- ☐ man
- ☒ members
- ☐ colleague

25 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- ☐ think
- ☒ to use
- ☐ consider
- ☐ imagination
- ☐ consideration

26 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- ☐ affairs
- ☐ administration
- ☐ management
- ☒ career
- ☐ knowledge

27 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- ☐ considered
- ☐ consider
- ☐ play
- ☒ plays
- ☐ imagine

28 Choose the correct answer. English will be ... regularly in my future work.

- ☐ to require
- ☐ to consider
- ☐ considered
- ☒ required
- ☐ using

29 Choose the correct answer. Many people study English ... the education systems.

- ☐ including
- ☐ off
- ☐ with
- ☒ outside
- ☐ before

30 Choose the correct answer. Money spent for brain is ... spent in vain.

- ☒ never
- ☐ every time
- ☐ often
- ☐ always
- ☐ sometimes

31 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

- ☐ beginning
- ☐ to include
- ☐ include
- ☒ including
- ☐ via

32 Choose the correct answer. Some parents ... private schools for their children.

- ☐ wants
- ☐ go
- ☐ to choose
- ☒ choose
- ☐ study

33 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- ☐ somebody
- ☐ learner
- ☐ student
- ☒ children
- ☐ pupil

34 Choose the correct answer. In England and Wales ... school begins at the age of five.

- ☐ higher
- ☐ toddler
- ☐ middle
- ☒ compulsory
- ☐ college

35 Choose the correct answer. I would like ... my education and do my future career.

- ☐ start
- ☐ to study
- ☐ continue
- ☒ to continue
- ☐ finish

36 Choose the correct answer. Some of my friends are married and ... children.

- ☐ to be
- ☐ has
- ☐ have
- ☒ to have
- ☐ are

37 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- ☐ cups coffee
- ☐ cup
- ☐ sugar
- ☒ cup of tea
- ☐ glass

38 Choose the correct answer. Many students come from different cities and villages and they live at the

- ☐ villages
- ☐ university
- ☐ office
- ☒ hostel
- ☐ work

39 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- ☐ combine
- ☐ to read
- ☐ to write
- ☒ to combine
- ☐ to collect

40 Choose the correct answer. We take examinations ... the end of each term of the academic year.

- ☐ on
- ☐ of
- ☐ in
- ☒ at
- ☐ from

41 Choose the correct answer. Three years ago I ... school number 263 in Baku.

- ☐ graduate
- ☐ to finish
- ☐ finish
- ☒ finished
- ☐ am finishing

42 Choose the correct answer. I was born ... august 22, 1980.

- ☐ since
- ☐ from
- ☐ in
- ☒ on
- ☐ of

43 Choose the correct antonym of the word with the capital letters. Nonetheless, major **DISTINCTIONS** remain between the two major branches of economics.

- ☐ difference
- ☐ identity
- ☐ utility
- ☐ simplicity
- ☒ similarity

44 Choose the correct synonym of the word with the capital letters. Macroeconomist is interested in the determination of individual prices and RELATIVE prices.

- ☐ constant
- ☐ changeable
- ☒ comparative
- ☐ different
- ☐ various

45 Choose the right word. Macroeconomic theory forecasts _____ economic activity.

- ☐ reduction
- ☒ future
- ☐ past
- ☐ induce
- ☐ maintenance

46 Choose the right word. To this end such concepts as gross _____ product, national income, personal income, and personal _____ income have been developed.

- ☐ domestic, dispose
- ☒ domestic, disposable
- ☐ domestic, inflationary
- ☐ national, dispose
- ☐ value, dispose

47 Choose the right synonym of the word with the capital letters. Macroeconomic analysis attempts to explain how the magnitudes of the PRINCIPAL macroeconomic variables are determined and how they interact.

- ☐ chilly
- ☒ major
- ☐ small
- ☐ torrential
- ☐ ambush

48 Choose the right preposition. Experience teaches that it would not be possible to eliminate inflation entirely ____ inducing a major recession combined ____ high unemployment.

- ☐ with, without
- ☒ without, with
- ☐ against, before
- ☐ with, before
- ☐ without, against

49 Choose the right word. Optimization plays a _____ role in microeconomics.

- ☒ key
- ☐ unnecessary
- ☐ trivial
- ☐ insignificant
- ☐ impossible

50 Choose the right word. _____ means economics in the large.

- ☐ business
- ☐ microeconomics
- ☐ marketing
- ☐ economy
- ☒ macroeconomics

51 Choose the right word. Macroeconomic theory forecasts _____ economic activity.

- ☐ reduction
- ☐ maintenance
- ☒ future
- ☐ past
- ☐ induce

52 Choose the right word. To this end such concepts as gross _____ product, national income, personal income, and personal disposable income have been developed.

- ☐ fresh
- ☒ domestic
- ☐ foreign
- ☐ employment
- ☐ external

53 Choose the synonym of the word with the capital letters. Similarly, an overambitious employment target would produce labor shortages and WAGE inflation.

- ☐ expenditure
- ☒ salary
- ☐ goods
- ☐ product
- ☐ outgoings

54 Choose the synonym of the word with the capital letters. An IMPORTANT task of macroeconomics is to develop ways of aggregating the values of the economic activities of individuals and firms into meaningful totals.

- ☐ Minor
- ☒ Significant
- ☐ Protective
- ☐ Safe
- ☐ Vicious

55 Choose the synonym of the word with the capital letters. The macroeconomist's concerns are with such GLOBAL questions as total production, total employment, the rate of change of overall prices.

- ☐ small
- ☒ universal
- ☐ impossible
- ☐ little
- ☐ conservative

56 Choose the right synonym of the word with the capital letters. Experiences teach that it won't be possible to eliminate INFLATION entirely without inducing a major recession combined with high unemployment.

- ☐ Slow down
- ☒ Price increase
- ☐ Unite

- ☐ Receive
- ☐ Conduct

57 Choose the right preposition. Macroeconomics is concerned ... such major policy issue ... the attainment and maintenance ... full employment and price stability.

- ☐ -, with, of
- ☐ as, of, with
- ☐ with, of, -
- ☒ with, as, of
- ☐ of, -, as

58 Choose the right preposition. An important task ... macroeconomics is to develop ways ... aggregating the values of the economic activities ... individuals and firms into meaningful totals.

- ☐ -, -, of
- ☒ of, of, of,
- ☐ of, -, of
- ☐ -, of, of,
- ☐ of, of, -

59 Choose the right preposition. The word macroeconomics means economics ____ the large.

- ☐ instead
- ☐ from
- ☒ in
- ☐ at
- ☐ of

60 Choose the right preposition. Macroeconomists measure overall economic activity; analyze the determinants ____ such activity ____ the use ____ macroeconomic theory.

- ☐ of, at, in
- ☒ of, by, of
- ☐ by, of, for
- ☐ from, by, of
- ☐ of, in, of

61 Choose the right preposition. More recent experience suggests that reduction ____ unemployment to 5.5 percent ____ the labor force is about as well as we can do.

- ☐ during, for
- ☒ of, of
- ☐ for, at
- ☐ from, of
- ☐ in, for

62 Choose the right word. Microeconomic theory is used extensively in many areas of applied _____

- ☐ accounting
- ☐ pricing
- ☐ macroeconomy
- ☒ economics
- ☐ advertising

63 Choose the right word. Opportunity cost is an important concept in _____.

- ☒ microeconomics
- ☐ advertising

- ☐ price
- ☐ economy
- ☐ accounting

64 Choose the right word. Opportunity ... is an important concept in microeconomics.

- ☐ valuable
- ☐ product
- ☐ goods
- ☐ prices
- ☒ cost

65 Choose the right word. The methodological distinction _____ somewhat blurred during the 1970s.

- ☐ studied
- ☐ learnt
- ☒ became
- ☐ brought
- ☐ earned

66 Choose the right word. The opportunity cost of public project is the value of the additional goods that the private sector would have _____ with the resources used for the public project.

- ☐ diminished
- ☒ produced
- ☐ exchanged
- ☐ ambushed
- ☐ applied

67 Choose the right word. Microeconomic theory is used extensively in many areas of _____ economics.

- ☐ cute
- ☒ applied
- ☐ income
- ☐ free
- ☐ smart

68 Choose the right word. _____ of social welfare sometimes is the criterion for the determination of public policy.

- ☐ opportunity cost
- ☒ optimization
- ☐ exchange
- ☐ economic subfields
- ☐ public policy

69 Choose the right word. Many courses of action are _____ in terms of what is sacrificed so that they might be undertaken.

- ☐ derived
- ☒ valued
- ☐ sacrificed
- ☐ remained
- ☐ investigated

70 Choose the synonym of the word with the capital letters. The PRODUCER is assumed to maximize profit or minimize cost subject to the technological constraints under which the firm operates .

- ☐ consumer

- ☒ manufacturer
- ☐ employer
- ☐ retailer
- ☐ costumer

71 Choose the synonym of the word with the capital letters. Opportunity cost is an IMPORTANT concept in microeconomics.

- ☐ trivial
- ☐ insignificant
- ☐ minor
- ☒ main
- ☐ small

72 Choose the right preposition. Microeconomic theory is used extensively ... many areas ... applied economics.

- ☐ in, in
- ☒ in, of
- ☐ on, in
- ☐ in ,for
- ☐ at, of

73 Choose the right preposition. Opportunity cost is an important concept _____ microeconomics.

- ☐ between
- ☐ on
- ☒ in
- ☐ since
- ☐ at

74 Choose the right preposition. _____ one time there was a sharp distinction _____ both methodology and subject matter _____ microeconomics and macroeconomics.

- ☐ At, between, since
- ☒ At, in, between
- ☐ In, at, between
- ☐ Between, at, in
- ☐ In, Between, in

75 Choose the right preposition. The optimizing behavior __ individual units such as households and firms provide the foundation __ microeconomics.

- ☐ of, in
- ☒ of, for
- ☐ at, from
- ☐ in, from
- ☐ for, of

76 Find the correct meanings of the followings: Another name for “hemorrhaging red ink”.

- ☐ red blood
- ☐ going red ink
- ☐ running red ink
- ☒ bleeding red ink
- ☐ blood in red

77 Find the correct meanings of the followings: Noun or verb related to “auditor”.

- ☒ audit
- ☐ audience
- ☐ audacious
- ☐ audio
- ☐ auditory

78 Find the correct meanings of the followings: Not happening regularly.

- ☐ repetition
- ☐ except
- ☐ expect
- ☐ besides
- ☒ exceptional

79 Find the correct meanings of the followings: The final figure for profit or loss.

- ☐ bottom account
- ☐ bottle tree
- ☒ bottom line
- ☐ bottle line
- ☐ bottle glass

80 Find the correct meanings of the followings: Another name for “standard”.

- ☐ right
- ☒ rule
- ☐ record
- ☐ research
- ☐ result

81 Find the correct meanings of the followings: When things are made to look better than they really are.

- ☐ window sill
- ☒ window dressing
- ☐ window clothe
- ☐ window curtain
- ☐ window shade

82 Find the correct meanings of the followings: Accounting that is presented in a positive light.

- ☐ creator
- ☒ creative
- ☐ deduction
- ☐ decrease
- ☐ lower

83 Find the correct meanings of the followings: Total amount of profit before anything is taken away.

- ☐ net profit
- ☒ gross profit
- ☐ pure profit
- ☐ floor profit
- ☐ ground profit

84 Find the correct meanings of the followings: One kind of tax that taken before.

- ☐ after tax
- ☒ pre-tax
- ☐ personal tax

- ☐ income tax
- ☐ next tax

85 Find the correct meanings of the followings: to do an account

- ☐ to make profit
- ☐ to do record
- ☐ to do notebooks
- ☒ to do books
- ☐ to get business

86 Give the equivalent of the word with the capital letter. Your company HAS A LOT OF DEBTS.

- ☐ be in the dark blue
- ☒ be in the red
- ☐ be in the black
- ☐ be in the grey
- ☐ be in the brown

87 Give the equivalent of the word with the capital letter. At the end of the financial year a company must prepare its annual REPORT.

- ☐ tax
- ☐ desire
- ☒ statement
- ☐ newspaper
- ☐ wallpaper

88 Give the equivalent of the word with the capital letter. They get much PROFIT from sales.

- ☐ outcome
- ☒ benefit
- ☐ coins
- ☐ paper money
- ☐ currency

89 Give the equivalent of the word with the capital letter. I am an ACCOUNTANT of a big company.

- ☐ financial worker
- ☒ book-keeper
- ☐ book-keeps
- ☐ book-maintain
- ☐ accountancy

90 Find the correct meanings of the followings: Another name for “bonds”.

- ☐ shares
- ☒ debentures
- ☐ currency
- ☐ dollars
- ☐ stocks

91 Find the correct meanings of the followings: another name for “collateral”.

- ☐ secular
- ☒ security
- ☐ security service
- ☐ security risk
- ☐ security guard

92 Find the correct meanings of the followings: Property equipment or something valuable that is taken by the lender if the borrower can't repay the loan.

- ☒ collateral
- ☐ collate
- ☐ collation
- ☐ collar
- ☐ interest

93 Find the correct meanings of the followings: A company that has difficulty in making payments on its debt.

- ☐ gearing
- ☐ leverage
- ☐ highly leveraged
- ☐ highly geared
- ☒ over leveraged

94 Find the correct meanings of the followings: Sum of money borrowed.

- ☐ princely
- ☐ prince ling
- ☒ principal
- ☐ principle
- ☐ principled

95 Find the correct meanings of the followings: Indebtedness.

- ☐ a part of debt that a company has
- ☒ The total amount of debt that a company has
- ☐ A small proportion which a company owns
- ☐ A number of benefit that an organization has
- ☐ An amount of profit that a company has

96 Find the correct meanings of the followings: A lender

- ☐ a bank which accepts money of people
- ☒ an investor or a financial institution that lends money
- ☐ an investor
- ☐ a financial institution
- ☐ an investor who borrows money from a banks

97 Find the correct meanings of the followings: Someone who puts up money for a lot of new companies.

- ☐ the Buyer
- ☒ a venture capitalist
- ☐ a venture man
- ☐ a venture trader
- ☐ a venture seller

98 Find the correct meanings of the followings: Capital in the form of shares.

- ☐ loan capital
- ☒ equity
- ☐ leverage
- ☐ security
- ☐ borrowing

99 Find the correct answers. What does leverage mean?

- ☐ The amount of loan capital
- ☒ The amount of loan capital that a company has in relation to its share capital
- ☐ money that a company lends
- ☐ The loan and share capital that a company has
- ☐ The amount of share capital

100 Find the correct answers. People who have shares or stocks.

- ☐ stock maker
- ☐ share takers
- ☐ holder share
- ☒ shareholders
- ☐ share maker

101 Find the correct answers. How is called money that shareholder receive?

- ☐ divin board
- ☒ dividend
- ☐ divination
- ☐ divider
- ☐ division

102 Find the correct answers. What kind of capital can a company use?

- ☐ stocks
- ☐ shares
- ☒ share or loan capital
- ☐ loans
- ☐ debts

103 Find the correct answers. Who is an investor?

- ☐ a person that trades in a market
- ☒ a person who puts money in business to make more money
- ☐ a person who comes from another country
- ☐ a man that does business
- ☐ a man who gathers much money

104 Find the correct answers. What is capital?

- ☐ paper money at home
- ☒ money that a company or an organization uses to operate and develop
- ☐ money that one can spend on his living
- ☐ deposit in a bank
- ☐ money that you made from kidnapping

105 What is an elaborate system of communication, in which innumerable free choices are aggregated and balanced against each other?

- ☐ political system
- ☐ market system
- ☐ banking system
- ☐ economic system
- ☒ price system

106 Choose the correct answer. The name of all the property, equipment, investment and money owned by a company (or individuals).

- ☐ commodity

- ☐ deposit
- ☒ assets
- ☐ accounts
- ☐ liabilities

107 Choose the correct preposition. Private property provides the owners of property _____ the form of rent, interest and profit.

- ☐ on
- ☒ in
- ☐ with
- ☐ by
- ☐ at

108 Choose the correct preposition. Each unit _____ the economy attempts to do what is best _____ itself.

- ☐ on, to
- ☐ in, at
- ☒ in, for
- ☐ on, off
- ☐ at, in

109 Choose the correct answer. Consumers will spend their incomes _____ those things which yield the maximum satisfaction.

- ☐ off
- ☐ to
- ☐ in
- ☐ at
- ☒ on

110 Choose the correct answer. A society may attempt to deal with the basic economic problems by allowing free play to what are known as _____.

- ☐ marketing
- ☐ market share
- ☒ market forces
- ☐ market economy
- ☐ market price

111 Choose the correct answer. It provides us _____ a simplified model.

- ☐ in
- ☒ with
- ☐ by
- ☐ at
- ☐ on

112 Choose the correct answer. What do you buy if you invest money in a company?

- ☒ shares
- ☐ accounts
- ☐ dividends
- ☐ letter of credit
- ☐ property

113 Choose the correct answer. A business person, someone who starts and builds a business.

- ☐ finance director

- ☐ manager
- ☐ accountant
- ☐ stockbroker
- ☒ entrepreneur

114 Choose the correct answer. The decisions of _____ determine the supply of a commodity.

- ☐ accountant
- ☐ managers
- ☒ producers
- ☐ buyers
- ☐ shareholders

115 Choose the correct answer. Competition, as economists see it, is essentially _____ competition.

- ☐ product
- ☒ price
- ☐ technology
- ☐ service
- ☐ knowledge

116 Choose the correct answer. Workers will tend to move to those occupations and locations which offer the highest _____.

- ☐ budget
- ☒ wages
- ☐ expenditure
- ☐ outgoing
- ☐ forecast

117 Choose the correct answer. Man-made aids to production such as machines, factories, docks, oil refineries and road networks are known as _____.

- ☐ mortgage
- ☒ capital
- ☐ liabilities
- ☐ contribution
- ☐ investment

118 Choose the correct answer. We can approach the more realistic situation step _____ step.

- ☐ to
- ☒ by
- ☐ in
- ☐ at
- ☐ on

119 Choose the correct preposition. We shall use all these terms to stand _____ a market economy.

- ☐ with
- ☒ for
- ☐ at
- ☐ in
- ☐ to

120 Choose the correct answer. A rival or opponent, who is trying to attract the same customers or to work in the same market.

- ☐ supervisor

- ☐ manager
- ☐ tax inspector
- ☒ competitor
- ☐ middleman

121 Choose the correct word. The framework of a market or capitalist ____ contains six essential features

- ☐ strategy
- ☒ system
- ☐ society
- ☐ status
- ☐ community

122 How many essential features does the framework of a market or capitalist system contains?

- ☐ two
- ☐ four
- ☒ six
- ☐ five
- ☐ seven

123 What causes changes in market prices?

- ☐ changes in economic climate
- ☒ changes in demand and supply
- ☐ changes in production
- ☐ changes in fiscal policy
- ☐ changes in domestic economy

124 What limits the use of economic power?

- ☐ capital
- ☒ competition
- ☐ market
- ☐ company
- ☐ budget

125 Choose the correct translation. İyirminci illərdə istehsal tələblə ayaqlaşmağa başladı. В 20х годах производство начало равняться на спрос.

- ☐ In 1920 manufacture begun to up with demand.
- ☒ In the 1920s production began to catch up with demand.
- ☐ In the 1920s production went up with needs.
- ☐ In 1920s production got behind demand.
- ☐ In the 1920s production begun catch up with demand.

126 Supply the correct tenses. Something else _____ if products _____ as well as _____ .

- ☐ were needed; was to sell ; expected
- ☒ was needed; were to sell; expected
- ☐ is needed; were to sell; expects
- ☐ was needed ; was to sell ; expected
- ☐ are needed; is to sell; expects

127 Complete the sentences. The firm must be ready to modify any or all of its marketing activities _____ .

- ☒ on the basis of its feedback.
- ☐ on the basis of his production.

- ☐ regarding his sales efforts.
- ☐ according to his plans.
- ☐ determining the consumer satisfaction.

128 Complete the sentences. This new sales orientation was characterized by _____.

- ☐ sales techniques and sales forces.
- ☐ production efficient
- ☐ taking orders and delivering goods.
- ☐ advertising expenditures.
- ☒ increased advertising, enlarged sales forces and selling techniques.

129 Choose the correct translation. Firmalar ançaq istehlakçıya lazım olan malları istehsal etməyə başladı.
Фирмы начали производить только необходимые для потребителей товар.

- ☐ Companies decided to manufacture consumer goods.
- ☐ Firms begin to produce necessary consumer goods
- ☒ Firms began to produce only the goods required by consumers.
- ☐ Firms begin to produce merchandise
- ☐ Firms began producing only consumer goods

130 Choose the correct translation. Istehsalçılar nə istehsal edirdilərsə onu da sata bilirdilər. Производители продают все, что производят.

- ☐ Producers sold everything.
- ☒ Manufacturers could sell everything they produced.
- ☐ Manufacturers sold everything they produced.
- ☐ Producers could sell what they ordered.
- ☐ Manufactures produced everything they sold.

131 Choose the correct translation. İyirminci əsrin əvvəllərinə qədər biznesmenlər əmtəə istehsalına xüsusi diqqət yetirirdilər. До начало 20-х годов предприниматели уделяли особое внимание производству товаров.

- ☐ Untill the first half twentieth businessmen mainly consumed goods.
- ☒ Untill the early twenties century businessmen paid special attention toward the production of goods.
- ☐ Business produced mainly goods untill the twenties.
- ☐ Untill the twentieth the businessmen paid attention to goods.
- ☐ Untill the twentyth the business were directed toward the production of goods.

132 Choose the correct translation. Firma gələcəkdə müvəffəqiyyət qazanmaq üçün istehlakçıların ayrı-ayrı mallara və xidmət növlərinə olan ehtiyaclarını öyrənməlidir. Фирма должна изучить спрос потребителей на отдельные виды товаров и услуг, для того чтобы иметь успех в будущем.

- ☐ The firm must investigate the consumers want for seperate goods for success.
- ☒ The firm must study the needs of consumers for different goods and services to do well in future
- ☐ First he must investigate the needs of consumers for various goods services to make success.
- ☐ The firm first investigates the needs of consumers then does well.
- ☐ The company before being success must study the consumers needs and services.

133 Choose the correct synonym. Advertising expenditures

- ☐ commercial income
- ☒ advertising expenses
- ☐ promotional accounts
- ☐ advertisement accounts
- ☐ commercial forces

134 Choose the correct synonym: to do business

- ☐ make deal
- ☒ make transaction
- ☐ no correct answer
- ☐ make business
- ☐ deal to

135 Choose the correct synonym: Consumer demands

- ☐ consumer expenditures
- ☐ buyer persuasion
- ☐ consumer encouragement
- ☒ customer requirements
- ☐ consumer responsibility

136 Choose the correct synonym: PRODUCER

- ☐ purchaser
- ☒ manufacturer
- ☐ consumer
- ☐ buyer
- ☐ customer

137 Choose and use. The organization had to _____ what customers _____.

- ☐ order: ask
- ☐ produce, sell
- ☒ determine; need
- ☐ refuse; want
- ☐ ask; want

138 Choose and use. In the 1920s production began _____ with demand.

- ☐ to work
- ☒ to catch up
- ☐ to catch on
- ☐ to rely
- ☐ to give

139 Choose and use. Marketing was limited to _____ and distributing _____ goods.

- ☐ taking decisions; requested
- ☒ taking orders; finished
- ☐ make orders; required
- ☐ making requests; semi-finished
- ☐ taking orders; up-to-date

140 Choose the correct statement.

- ☐ mergers are always profitable
- ☐ mergers are not profitable
- ☐ mergers are useless
- ☒ mergers may be both profitable and not profitable
- ☐ mergers are non profitable

141 Choose the correct synonym for OFFER.

- ☐ obtain
- ☒ suggest
- ☐ turn down

- ☐ refuse
- ☐ not to accept

142 Choose the correct synonym for MERGE.

- ☐ cut into
- ☐ separate
- ☒ join
- ☐ split
- ☐ divide

143 Choose the correct synonym for ACQUIRE.

- ☐ refuse
- ☒ obtain
- ☐ loose
- ☐ turn down
- ☐ turn off

144 Choose the correct variant. Special class of shares that will be very expensive for predator to buy is named as _____.

- ☐ acquisition
- ☒ poison pill
- ☐ friendly bid
- ☐ hostile bid
- ☐ white knight

145 Choose the wrong variant. _____ of the company. 1. stake 2. interest 3. stick 4. holding 5. hold

- ☐ 4, 5
- ☐ 1, 3
- ☒ 3, 5
- ☐ 2, 3
- ☐ 3, 4

146 Choose correct antonym for SPECTACULAR gains.

- ☐ huge rise in value
- ☐ big increases in value
- ☐ big prosperity in value
- ☒ big decrease in value
- ☐ enormous growth in value

147 Choose the correct answer. To seem bullish means

- ☐ to seem broken
- ☒ to seem optimistic
- ☐ to seem pessimistic
- ☐ to seem sad
- ☐ to seem gloomy

148 Choose the correct answer. High turnover means

- ☐ spectacular crash
- ☐ medium number of stocks in circulation
- ☒ large number of stocks in circulation
- ☐ spectacular declines
- ☐ small number of stocks in circulation

149 BLUE CHIPS mean

- ☐ companies with history of crash
- ☒ companies with history of profit in every economic conditions.
- ☐ companies with history of loss
- ☐ companies with history of fluctuation
- ☐ companies with history of decline

150 Choose the correct antonym for CRASH.

- ☐ drop
- ☒ prosperity
- ☐ collapse
- ☐ decline
- ☐ decrease

151 Choose correct synonym for COLLAPSE.

- ☒ crash
- ☐ prosperity
- ☐ a rally
- ☐ high turnover
- ☐ big increases

152 Choose the correct answer. CHANGING HANDS

- ☐ stocks are sold for any price
- ☐ stocks being bought and purchased
- ☐ stocks being bought and declined
- ☐ stocks being decreased
- ☒ stocks being bought and sold

153 Choose the correct answer. A rally is

- ☐ prices starting to falling again
- ☐ prices starting to decreasing again
- ☒ prices starting to rise again
- ☐ prices starting to drop again
- ☐ prices starting to decline again

154 Choose the correct answer. Panic selling means

- ☐ selling shares for high prices
- ☒ selling shares for any prices
- ☐ selling shares for a rally prices
- ☐ selling shares for market prices
- ☐ selling shares for average prices

155 Choose the correct answer. Bull market means

- ☐ fluctuating prices
- ☒ rising prices
- ☐ declining prices
- ☐ decreasing prices
- ☐ dropping prices

156 Give the correct synonym FOR SPECTACULAR gains.

- ☐ small increases in value

- ☒ big increase in value
- ☐ big decreases in value
- ☐ big decline in value
- ☐ big drop in value

157 Choose the correct variant for POISON PILL.

- ☐ eat me and you will recover
- ☒ eat me and you will die
- ☐ eat me and you will not catch disease
- ☐ eat me and you will not be ill
- ☐ eat me and you will be healthy

158 Choose the correct synonym FOR CORE ACTIVITY.

- ☐ non-core activity
- ☒ main activity
- ☐ different activity
- ☐ separate activity
- ☐ diversification

159 Choose the correct answer. Our company holds 55 percent of stake. it has

- ☐ average stake
- ☐ minority stake
- ☐ average stake
- ☒ majority stake
- ☐ joint venture

160 Choose the correct synonym FOR ALLIANCE.

- ☐ divestment
- ☒ joint venture
- ☐ poison pill
- ☐ acquisition
- ☐ merger

161 Choose the correct synonym for A STAKE.

- ☐ divestment
- ☐ non core assets
- ☒ a holding
- ☐ poison pill
- ☐ subsidiary

162 Choose the synonym FOR SUBSIDIARY.

- ☐ another company that it has lost
- ☒ another company that it owns
- ☐ parent company
- ☐ restructuring
- ☐ non-core assets

163 Choose the antonym for FRIENDLY BID.

- ☐ acquisition
- ☒ hostile bid
- ☐ frankly bid
- ☐ sincere bid

- ☐ poison pill

164 Complete the sentence with expression. If the company imports more than exports, it is named as ____.

- ☐ trade gap
☐ inflation rate
☐ balance of trade
☒ trade deficit
☐ trade surplus

165 Complete the sentence with expression. _____ is the speed at which a company's economy prospers and acquires prosperity .

- ☐ a trade balance
☐ growth
☐ gross national product
☒ the growth rate
☐ growth domestic product

166 Complete the sentence with expression. If you obtain money for investment in a business project, you raise ____:

- ☐ finances
☐ financially
☐ financial
☒ finance
☐ high finance

167 Complete the sentence with expression. Prices are rising very slowly: with an ____ of two percent year, ____ is in control.

- ☐ export, trade gap
☐ deflation rate, conglomerate
☐ trade deficit, jobless
☒ inflation rate, inflation
☐ imports, trade surplus

168 Complete the sentence with expression. Someone who arranges multibillion dollar loans to governments works in ____:

- ☐ medium finance
☐ uneconomical
☐ high finance and inefficient
☒ high finance and efficient
☐ low finance

169 Complete the sentence with expression. ____ is the value of goods and services produced in our country or area.

- ☐ trade balance
☐ gross national product
☐ GDP
☒ economic output
☐ growth rate

170 Complete the sentence with expression. ____ is rising prices.

- ☐ trade deficit
☐ unemployment

- ☐ trade gap
- ☒ inflation
- ☐ economic indicators

171 Complete the sentence with expression. ____ are figures showing how well a country's economy is working.

- ☐ account
- ☐ trade balance
- ☐ economic indicates
- ☐ economic indicator
- ☒ economic indicators

172 Complete the sentence with expression. When a country exports more than it imports, it has ____:

- ☐ a balance sheet
- ☐ the trade balance
- ☐ the balance of payment
- ☒ a trade surplus
- ☐ the trade gap

173 Choose the right synonym of the word with the capital letters. Multiple channels are also USED to increase sales or to capture a larger share of the market.

- ☐ wanted
- ☐ enlarged
- ☐ provided
- ☒ utilized
- ☐ satisfied

174 Choose the right word. When products are carried by many retailers the producers can't ... with all of them.

- ☐ buy
- ☐ deliver
- ☐ ship
- ☒ deal
- ☐ produce

175 Choose the right word. ... is a middleman who buys from producers or other middlemen and sells to consumer.

- ☐ A manufacturer
- ☐ A buyer
- ☐ A producer
- ☒ A retailer
- ☐ A customer

176 Choose the right word. Producers sell directly to consumers for several

- ☐ quantity
- ☐ quality
- ☐ price
- ☒ causes
- ☐ order

177 Choose the right word. ... includes no marketing intermediaries.

- ☐ Manufacturer to agent middleman to industrial user channel

- ☐ Producer-wholesaler-retailer-consumer channel
- ☐ Producer-retailer-consumer channel
- ☒ The direct channel
- ☐ Manufacturer-wholesaler -consumer channel

178 Choose the right word. Generally, agents ____ sellers.

- ☐ hide
- ☐ deal
- ☐ evaluate
- ☒ represent
- ☐ buy

179 Choose the right word. The ____ is an independent intermediary between the producer and the user.

- ☐ vending machine
- ☐ consumer
- ☐ customer
- ☒ middleman
- ☐ intermediation

180 Choose the right word. The very short channel allows the producer to ____ customers with expert and timely services ,such as delivery, machinery installation and repairs.

- ☐ repair
- ☐ capture
- ☐ divide
- ☒ provide
- ☐ evaluate

181 Choose the right word. Multiple channels are also used to ____ sales or to capture a larger share of the market.

- ☐ deteriorate
- ☐ lower
- ☐ slow down
- ☒ raise
- ☐ rise

182 Choose the synonym of the words with the capital letters. PRODUCERS can better control the quality and prices of their PRODUCTS.

- ☐ consumers, direct
- ☐ consumers, operate
- ☐ manufacturers, managements
- ☒ manufacturers, merchandise
- ☐ constructors, deal

183 Choose the antonym of the word with the capital letters. Often a manufacturer uses different distribution channels to reach DIFFERENT market segments.

- ☐ variety
- ☒ alike
- ☐ similarity
- ☐ small
- ☐ various

184 Choose the synonym of the word with the capital letters. This channel used for products which are SOLD through thousands of outlets to millions of consumers.

- ☒ realized
- ☐ stored
- ☐ damage
- ☐ decorated
- ☐ purchased

185 Choose the synonym of the word with the capital letters. Producers may use agents to REACH wholesalers.

- ☐ evaluate
- ☐ assets
- ☐ touch
- ☒ to contact with
- ☐ appreciate

186 Choose the synonym of the word with the capital letters. It's a channel for perishable PRODUCTS.

- ☐ deals
- ☐ wants
- ☐ needs
- ☒ merchandise
- ☐ requirements

187 Choose the synonym of the word with the capital letters. Producer-retailer-consumer channel is most often used for products that are BULKY.

- ☐ light
- ☐ small
- ☐ required
- ☒ massive
- ☐ lower

188 Choose the right preposition. They don't have to pay ... the service ... intermediaries.

- ☐ of, of
- ☐ -, of
- ☐ of, for
- ☒ for, of
- ☐ -, -

189 Choose the right preposition. Wholesalers simplify the process ... distribution.

- ☐ off
- ☐ ---
- ☐ to
- ☒ of
- ☐ for

190 Choose the right preposition. A retailer is a middleman who buys ... producers and sells ... consumers.

- ☐ for, to
- ☐ -, to
- ☐ to, to
- ☒ from, to
- ☐ from, -

191 Choose the right preposition. This channel is used ... perishable products and ... high-fashion products which must reach the consumer ... the shortest possible time.

- ☐ -, for, -
- ☐ of, -, in
- ☐ for, for, -
- ☒ for, for, in
- ☐ of, of, in

192 Choose the right preposition. The agent is an independent intermediary entity ... the producer and the user.

- ☐ against
- ☐ for
- ☐ in
- ☒ between
- ☐ across

193 Choose the right preposition. Agents are functional middlemen who are compensated ... commissions paid ... producers.

- ☐ against, from
- ☐ off, by
- ☐ by, in
- ☒ by, by
- ☐ through, off

194 Choose the right preposition. Producers sell directly ... retailers who can buy ... large quantities.

- ☐ for, in
- ☐ at, for
- ☐ on, through
- ☒ to, in
- ☐ from, into

195 Choose the right preposition. Producers can easily control the quality and the price ... their products.

- ☐ against
- ☐ at
- ☐ for
- ☒ of
- ☐ in

196 Choose the right preposition. Producers sell _____ consumers _____ several major reasons.

- ☐ about, to
- ☐ in, for
- ☐ to, in
- ☒ to, for
- ☐ for, to

197 Fill in the gap with the right word. The process when somebody buys or sells _____ using information that is not publicly available is insider dealing.

- ☐ equipment
- ☒ securities
- ☐ goods
- ☐ shares
- ☐ property

198 Find the right definition. Buying or selling securities using information that is not publicly available.

- ☐ outsider dealing
- ☒ insider dealing
- ☐ price fixing
- ☐ market rigging
- ☐ chinese walls

199 Find the right definition. Informal name of a bribe.

- ☐ fake
- ☐ sleaze
- ☒ kickback
- ☐ kick
- ☐ fraud

200 Find the right definition. An illegal payment to persuade smb. to do something.

- ☐ money
- ☒ bribe
- ☐ fraud
- ☐ faking
- ☐ money laundering

201 Choose the correct answer. Somebody who receives bribe is _____ and involved in _____.

- ☐ corrupt, counterfeiting
- ☒ corrupt, corruption
- ☐ briber, bribery
- ☐ fraud, frauding
- ☐ düzgün cavab yoxdur

202 Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- ☒ faking
- ☐ embezzlement
- ☐ counting
- ☐ fraud
- ☐ embezzled

203 Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- ☐ fixing
- ☐ washing
- ☐ -
- ☐ deposit
- ☒ laundering

204 Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- ☐ notes
- ☐ books
- ☒ banknotes
- ☐ money
- ☐ bank

205 Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- ☐ market rigging

- ☒ price fixing
- ☐ market riggery
- ☐ insider dealing
- ☐ bribery

206 Choose the correct answer. A depression is a very _____ slump.

- ☐ good
- ☒ bad
- ☐ low
- ☐ appropriate
- ☐ suitable

207 Choose the correct synonym for “A slump”

- ☐ a peak
- ☒ a crisis
- ☐ a boom
- ☐ a bust
- ☐ a trough

208 Choose the correct answer. The number of people without _____ has gone up quickly.

- ☐ level
- ☒ work
- ☐ unemployment
- ☐ works
- ☐ employ

209 Choose the correct answer. A _____ is a very bad recession.

- ☐ peak
- ☒ slump
- ☐ stable
- ☐ demand
- ☐ boom

210 Choose the correct answer. _____ is when slow growth is combined with prices that are increasing fast.

- ☐ recession
- ☐ peak
- ☐ trough
- ☒ stagflation
- ☐ boom

211 Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- ☐ crisis
- ☒ stagnation
- ☐ recession
- ☐ slump
- ☐ depression

212 Choose the correct answer. Inflation ____ when it reaches its highest level.

- ☐ demands
- ☐ bottoms
- ☒ peaks
- ☐ troughs

☐ stables

213 Choose the correct answer. _____ is when there is rising demand, and other indicators are strong.

- ☐ slump
- ☒ boom
- ☐ boost
- ☐ fall
- ☐ slash

214 Choose the correct answer. _____ is the amount of goods and services that people want in a particular period.

- ☐ boom
- ☒ demand
- ☐ supply
- ☐ needs
- ☐ wants

215 Choose the correct synonym for the word TO SOLVE PROBLEMS.

- ☐ to worsen the issues
- ☒ settle the issues
- ☐ draw the issues
- ☐ involve the issues
- ☐ to state the issues

216 Choose the correct synonym for the word ELOBORATE.

- ☐ to hire
- ☒ to work out
- ☐ to state
- ☐ to point
- ☐ to fire

217 Choose the correct synonym for the word IMPORTANT role in economic and social life of the country.

- ☐ essentiality
- ☒ significant
- ☐ tiny
- ☐ insignificant
- ☐ sole

218 Use the suitable word. One of the important parts of the International Labour organization technical assistance to Azerbaijan was focused on ... of labour management system.

- ☐ assist
- ☒ improvement
- ☐ decrease
- ☐ slump
- ☐ promote

219 Insert Prepositions where necessary. The Republic Azerbaijan joined International Labor Organization (ILO) the year 1992.

- ☐ in, at
- ☐ on, at
- ☒ of, in
- ☐ of, from

☐ of, on

220 choose the correct ending. Entrepreneurship is _____.

- ☐ to control high-skilled people
- ☒ to own private property
- ☐ to work under pressure
- ☐ management evaluation
- ☐ profit evaluation

221 Choose the correct words. Profit and loss _____ shows the company's income and expenses.

- ☐ service
- ☒ statement
- ☐ paper
- ☐ state
- ☐ loans

222 Choose the correct words. Banks make _____ to corporations, to organizations and individuals.

- ☐ statement
- ☒ loans
- ☐ inventory
- ☐ request
- ☐ account

223 Choose the correct synonym of the word with the capital letters. The resettlement and rehabilitation of INTERNALY DISPLACED PEOPLE are being supported.

- ☐ resettlers
- ☒ refugees
- ☐ population
- ☐ researchers
- ☐ citizens

224 Choose the correct synonym of the word with the capital letters. The water supply system of Baku has improved and the gas DISTRIBUTION system rehabilitated.

- ☒ allocation
- ☐ divide
- ☐ rehabilitation
- ☐ alleviation
- ☐ shortage

225 Choose the correct synonym of the word with the capital letters. Real growth in agriculture WAS OVER 10 per cent per year in 2000 and 2001.

- ☐ finished
- ☐ rehabilitated
- ☐ reduced
- ☐ devaluated
- ☒ exceeded

226 Choose the correct synonym of the word with the capital letters. With Bank ASSISTANCE, 99 per cent of the land of former state and collective forms has been privatized.

- ☐ rehabilitation
- ☐ alleviation
- ☒ help

- ☐ contribute
- ☐ avoidance

227 Choose the correct synonym of the word with the capital letters. Use of Oil Fund resources is AUDITED and published regularly.

- ☐ recommendation of ecology
- ☒ evaluation of accuracy
- ☐ examination of market
- ☐ recommendation of resources
- ☐ examination of environment

228 Choose the correct words. Deficit is _____.

- ☐ assets evaluation
- ☒ lack of money
- ☐ profit enhancement
- ☐ poverty reduction
- ☐ currency short

229 Choose the correct preposition. It is important to have a good line _____ credit.

- ☐ at
- ☒ of
- ☐ from
- ☐ in
- ☐ on

230 Choose the correct preposition. The top amount of customer's credit is based on the profits and earnings _____ a business.

- ☐ about
- ☒ of
- ☐ on
- ☐ at
- ☐ in

231 Choose the correct preposition. A line of credit is the maximum amount of money that a company can borrow _____ a bank.

- ☐ of
- ☒ from
- ☐ at
- ☐ in
- ☐ about

232 Choose the correct preposition. If the company is eligible _____ a loan, it may choose a long-term loan or a short-term loan.

- ☐ at
- ☐ from
- ☐ about
- ☒ for
- ☐ of

233 Choose the correct preposition. Businesses come to the banks _____ loans.

- ☐ in
- ☒ for

- ☐ about
- ☐ of
- ☐ to

234 Choose the correct preposition. What bank services are you familiar _____?

- ☐ on
- ☐ in
- ☒ with
- ☐ about
- ☐ of

235 Choose the correct preposition. As a secretary you ought to know certain things _____ banking.

- ☐ off
- ☒ about
- ☐ of
- ☐ in
- ☐ upon

236 Choose the correct preposition. Azerbaijan Republic became a member _____ the World Bank _____ September 1992.

- ☐ -, at
- ☒ of, in
- ☐ at, of
- ☐ -, on
- ☐ on, at

237 Choose the correct synonym for the word TO BE ESTABLISHED.

- ☐ to be constructed
- ☒ to be founded
- ☐ to be found
- ☐ to be finalized
- ☐ to be refined

238 Choose the correct synonym for the word TO COMPLETE.

- ☐ to begin
- ☐ to start
- ☐ to connence
- ☐ to compare
- ☒ to finish

239 Choose the correct synonym for DEMAND.

- ☐ donation
- ☐ requirement
- ☐ supply
- ☐ supplement
- ☒ require

240 Choose the correct synonym for the word CONTROL.

- ☐ change
- ☐ delivery
- ☒ manage
- ☐ observe

☐ buy

241 Choose the correct synonym for STRAIN.

- ☐ stretches
- ☒ stress
- ☐ lifestyle
- ☐ press
- ☐ push

242 Choose the correct synonym for STRESS INDUCED.

- ☐ caused by illness
- ☒ caused by stress
- ☐ stress free
- ☐ stressless
- ☐ without stress

243 Choose the correct variant. to do the thing that is highly important.

- ☐ to be careless
- ☒ prioritize
- ☐ ignore
- ☐ interrupt
- ☐ to distract

244 Choose the correct variant. _____ is a carefully planned piece of work to produce something new.

- ☐ overlap
- ☒ project
- ☐ principle
- ☐ creature
- ☐ creative

245 Choose the correct variant AHEAD OF schedule.

- ☐ in schedule
- ☒ before schedule
- ☐ behind schedule
- ☐ of schedule
- ☐ off schedule

246 Give synonym for the DISTRACTION.

- ☐ perfection
- ☐ negotiation
- ☐ penalty
- ☒ interruption
- ☐ evasion

247 Choose the correct answer. A legal basis has been formed in Azerbaijan to ensure_____.

- ☐ lowering efficiency and functioning of energy system
- ☒ to speed up growth
- ☐ to slow the growth
- ☐ deteriorate the living standards
- ☐ deteriorate occupational futures

248 Choose the correct conjunction. The doors of Azerbaijan are open ____ to local proprietors ____ foreign investors.

- ☐ so ____ that
- ☐ whether __ or
- ☒ both ____ and
- ☐ either ____ or
- ☐ neither ____ nor

249 Choose the correct variant. The head of the Republic is the president, elected by _____.

- ☐ Supreme Court
- ☒ popular vote
- ☐ quite vote
- ☐ referendum
- ☐ Milli Mejlis

250 Choose the correct answer. The Azerbaijan economy is _____ the transition period.

- ☐ signing
- ☒ undergoing
- ☐ involving
- ☐ including
- ☐ ensuring

251 Choose the correct answer. As a rule, all the national labor and social protection legislation ... by ILO special post of ILO national Correspondent in Azerbaijan.

- ☐ controlled
- ☒ is supervised
- ☐ supervised
- ☐ supervises
- ☐ is combined

252 Choose the correct answer. This project had ... role in improving labor statistics system.

- ☐ an ideal
- ☒ an important
- ☐ importance
- ☐ importance
- ☐ decisive

253 Choose the correct answer. The Republic of Azerbaijan ... International Labor Organization in the year 1992.

- ☐ combined
- ☒ joined
- ☐ joins
- ☐ is joining
- ☐ is to be joining

254 Choose the correct answer. The Bank is also supporting a Social Fund which mainly ... water supply, local roads and civil works that now reach 35.000 beneficiaries.

- ☐ account
- ☒ finances
- ☐ is financed
- ☐ are financed
- ☐ was finances

255 Choose the correct answer. Real growth in agriculture was over 10 percent ... in 2000 and 2001.

- ☐ per month
- ☒ per year
- ☐ per ten days
- ☐ per two days
- ☐ per day

256 Choose the correct answer. The broad elements of the new Country Assistance Strategy, presently under preparation, ... to include assistance in the following areas.

- ☐ is as
- ☐ is likely
- ☐ to be likely
- ☐ has likely
- ☒ are likely

257 Choose the correct answer. Azerbaijan Republic became a member of the International Development Association ... March 1995.

- ☐ off
- ☐ through
- ☒ in
- ☐ on
- ☐ of

258 Choose the correct answer. Azerbaijan Republic ... a member of the World Bank in September 1992.

- ☐ becomes
- ☒ became
- ☐ has got
- ☐ is
- ☐ to become

259 Choose the correct synonym for SUBJECT MATTER.

- ☐ unimportant topic
- ☐ insignificant topic
- ☐ small topic
- ☐ in adequate topic
- ☒ main topic

260 Choose the correct synonym for EXPENSES.

- ☐ mark-up
- ☐ margin
- ☒ expenditure
- ☐ profit
- ☐ benefit

261 Choose the correct synonym for OBTAIN.

- ☐ loose
- ☒ acquire
- ☐ store
- ☐ control
- ☐ tolerate

262 Choose the correct synonym for TIES.

- ☐ commodities
- ☒ contacts
- ☐ cooperations
- ☐ communications
- ☐ contributions

263 Choose the correct synonym for BULKY.

- ☐ detailed
- ☒ huge
- ☐ tiny
- ☐ small
- ☐ insignificant

264 Choose the correct synonym for to be DELIGHTED AT.

- ☐ to be shocked with
- ☒ to be pleased with
- ☐ to be displeased with
- ☐ to be surprised by
- ☐ to be astonished by

265 Choose the correct synonym for MATURITY DATE.

- ☐ purchase date
- ☒ repayment date
- ☐ transmission date
- ☐ transportation date
- ☐ delivery date

266 Choose the correct synonym for “PRIMITIVE DEVICES”.

- ☐ advanced facilities
- ☐ ordinary facilities
- ☐ ancient facilities
- ☒ elementary tools
- ☐ out of date facilities

267 Choose the correct synonym for “IMPLEMENT”.

- ☐ to construct
- ☒ to realize
- ☐ to rehabilitate
- ☐ to reconstruct
- ☐ to rectify

268 Choose the correct synonym for “TO MEET THE WORLD STANDARDS”.

- ☐ to exploit the world standards
- ☐ to lack the world standards
- ☒ to satisfy the world standards
- ☐ to adopt the world standards
- ☐ to rehabilitate the world standards

269 Choose the correct synonym for TO IMPROVE THE QUALITY.

- ☐ to damage the quality
- ☒ to make the quality better
- ☐ to make the quality worse off

- ☐ to make the quality flexible
- ☐ to worsen the quality

270 Choose the correct antonym for “TO CREATE OPPORTUNITIES”.

- ☐ to appreciate chances
- ☒ to destroy chances
- ☐ to emerge chances
- ☐ to raise chances
- ☐ to evaluate chances

271 Choose the correct synonym for TO HAVE AN EFFECT ON SMTH.

- ☐ to refuse smth
- ☐ to turn smth down
- ☐ to increase smth
- ☒ to influence smth
- ☐ to reject smth

272 Choose the correct synonym for GIANT CONSTRUCTION.

- ☐ perspective building
- ☐ medium enterprise
- ☐ small enterpris
- ☒ huge building
- ☐ small building

273 Choose the correct synonym for TO BE ESTABLISHED.

- ☐ to be constructed
- ☐ to be finalized
- ☐ to be found
- ☒ to be founded
- ☐ to be refined

274 Choose the correct answer. During the first epoch exploration and drilling ... on the shore.

- ☐ was created
- ☐ carried
- ☐ was obtained
- ☒ were carried out
- ☐ were formed

275 Choose the correct answer. In 1994 Azerbaijan International Operating Company

- ☐ were formed
- ☐ were founded
- ☐ founded
- ☒ was founded
- ☐ were collapsed

276 Choose the correct answer. The ... of the former Soviet Union led to fundamental changes.

- ☐ creation
- ☐ destruction
- ☐ foundation
- ☒ collapse
- ☐ formation

277 Choose the correct answer. In 1970 offshore ... reached its maximum 12.9 million tons.

- ☐ manufactures
- ☐ importance
- ☐ productive
- ☒ production
- ☐ manufacture

278 Choose the correct answer. The new strategy of offshore oil industry development ... for fundamental changes during 1970-80-s.

- ☐ have principal
- ☐ are principal
- ☐ to be basis
- ☒ was a basis
- ☐ were essential

279 Choose the correct answer. The history of offshore ... in Azerbaijan is divided into three epochs.

- ☐ enterprises
- ☐ light industry
- ☐ industry
- ☒ oil and gas industry
- ☐ heavy industry

280 Choose the correct answer. For the first time offshore oil was produced in the Caspian Sea in 1925 from ... at Bibi-Heybat field.

- ☐ iron well
- ☐ well
- ☐ an iron well
- ☒ a wooden well
- ☐ a wooden

281 Choose the correct answer. I'd like ... a contract of purchase with you.

- ☐ makes
- ☐ made
- ☐ make
- ☒ to make
- ☐ do

282 Choose the correct answer. started in the late 18th century to pool money to build houses and to buy land.

- ☐ international banks
- ☐ societies
- ☐ buildings
- ☒ building societies
- ☐ retail banks

283 Choose the correct answer. Investing institutions collect savings drawn from the ... and invest them in securities and other assets.

- ☐ national bank
- ☐ state enterprises
- ☐ collectives
- ☒ personal sector
- ☐ state banks

284 Choose the correct answer. Merchant banks are so called because they originate from large ... engaging in banking activity.

- ☐ commercial
- ☐ employers
- ☐ collectives
- ☐ enterprises
- ☒ merchants

285 Choose the correct answer. In March 1994, there were 255 ... of foreign banks in Britain which, together with firms dealing in foreign securities, employ over 60.000 British people.

- ☐ interests
- ☐ commerce
- ☐ firms
- ☒ branches
- ☐ savings

286 Choose the correct answer. Retail banks primarily serve ... and small to medium-sized businesses.

- ☐ agencies
- ☐ merchant banks
- ☐ collectives
- ☒ individuals
- ☐ commercial enterprises

287 Choose the correct answer. The bank of England in the heart of the city of London is ... bank.

- ☐ Spain's commercial
- ☐ Spain's central
- ☐ Britain's merchant
- ☒ Britain's central
- ☐ Germany's central

288 Choose the correct answer. Britain is the world's leading ... centre and the home of thriving international banking and financial markets.

- ☐ useful
- ☐ merchant
- ☐ commerce
- ☒ financial
- ☐ important

289 Choose the correct antonym for PRIVATE SECTOR.

- ☐ remaining sector
- ☐ prior sector
- ☐ primary sector
- ☒ public sector
- ☐ secondary sector

290 Choose the correct antonym for "blur".

- ☒ clear
- ☐ uncertain
- ☐ doubt full
- ☐ indefinite
- ☐ improper

291 Choose the correct antonym for “SHARP DISTINCTION”.

- ☐ main distinction
- ☐ great difference
- ☐ harsh distinction
- ☒ slight distinction
- ☐ large difference

292 Choose the correct synonym for TO BE SACRIFICED.

- ☐ to be sold
- ☐ to be expanded
- ☐ to be undertaken
- ☒ to be victimized
- ☐ to be extended

293 Choose the correct synonym for distinction.

- ☐ ratio
- ☐ likeness
- ☐ similarity
- ☒ difference
- ☐ utility

294 Choose the correct synonym for “triumph”.

- ☐ field
- ☐ rivalry
- ☐ competition
- ☒ victory
- ☐ route

295 Choose the correct synonym for “to carry out”.

- ☐ to rehabilitate
- ☐ to fill in
- ☐ to eliminate
- ☒ to implement
- ☐ to demand

296 Choose the correct synonym for TO BE FULLY CONFIDENT.

- ☐ to be pretty lost
- ☐ to be pretty beautiful
- ☐ to be pretty fine
- ☒ to be pretty sure
- ☐ to be pretty good

297 Choose the correct synonym for EXPLORATION.

- ☐ promotion
- ☐ subdivision
- ☐ division
- ☒ research
- ☐ instalation

298 Choose the correct antonym for PRELIMINARY RESULTS.

- ☐ good results

- ☐ advanced results
- ☐ first results
- ☒ final results
- ☐ prior results

299 Choose the correct synonym for to promote.

- ☐ to accomplish
- ☐ to get
- ☐ to obtain
- ☒ to facilitate
- ☐ to acquire

300 Choose the correct synonym for “to occur”.

- ☐ to achieve
- ☐ to gain
- ☐ to loose
- ☒ to happen
- ☐ to obtain

301 Choose the correct synonym for MAIN GOALS.

- ☐ main goods
- ☐ secondary aim
- ☐ secondary task
- ☒ major objectives
- ☐ unimportant task

302 Choose the correct synonym for “appropriate facilities”.

- ☐ unimportant facilities
- ☐ inadequate facilities
- ☐ improper facilities
- ☒ suitable facilities
- ☐ unnecessary facilities

303 Choose the correct synonym for “fundamental changes”.

- ☐ few changes
- ☐ little changes
- ☐ slight changes
- ☒ radical changes
- ☐ few changes

304 Choose the variant that doesn't go with the Goods.

- ☐ to ship
- ☐ to transport
- ☐ to deliver
- ☒ to rise
- ☐ to send

305 Choose the correct synonym for “to offset”.

- ☐ to start
- ☐ to hire
- ☐ to fire
- ☒ to compensate

- ☐ to obtain

306 Choose the correct synonym for “commodity”.

- ☐ community
☐ stake
☐ stock
☒ merchandise
☐ holding

307 Choose the correct synonym for “to obtain goods and services.

- ☐ to exchange goods and services
☐ to subdivide goods and services
☐ to split goods and services
☒ to acquire goods and services
☐ to loose goods and services

308 Choose the correct synonym for TO CARRY OUT.

- ☐ ignore
☐ interrupt
☐ fluctuate
☒ implement
☐ invade

309 Choose the correct synonym for TO ENSURE.

- ☐ provision
☐ protection
☐ protest
☒ to provide
☐ proclaim

310 Choose the correct answer. Everybody can buy and sell shares on the stock exchange. This is ____.

- ☐ charity
☒ PLC
☐ LTD
☐ LL
☐ partnership

311 Choose the correct synonym for NECESSITY.

- ☐ equality
☐ invisibility
☐ ignorance
☒ importance
☐ inequality

312 Choose the correct synonym for ADVANCED PLACE.

- ☐ ignored place
☐ negative position
☐ secondary place
☒ prior place
☐ backward place

313 Choose the correct synonym for TO SHARE.

- ☐ deteriorate
- ☐ damage
- ☐ ruin
- ☒ divide
- ☐ worsen

314 Choose the correct synonym for UNIQUE.

- ☐ different
- ☐ the same
- ☐ alike
- ☒ single
- ☐ similar

315 Choose the correct synonym for FUNDAMENTAL CHANGES.

- ☐ invisible changes
- ☐ tiny changes
- ☐ inseparable changes
- ☒ radical changes
- ☐ small changes

316 Choose the correct synonym for OFFSHORE FIELD.

- ☐ apart from sea
- ☐ on the shore
- ☐ far from the sea
- ☒ in the sea
- ☐ on the bank

317 Choose the correct synonym for ITS MAXIMUM.

- ☐ to its width
- ☐ to its lowest
- ☐ to its minimum
- ☒ to its height
- ☐ to its depth

318 Choose the correct synonym for LACK OF.

- ☐ surplus of
- ☐ glut of
- ☐ gap of
- ☒ shortage of
- ☐ short

319 Choose the correct answer. AIOC was a consortium _____ 11 major international oil companies including BP, Amoco, the State Oil Company _____ Azerbaijan.

- ☐ of, at
- ☐ at, at,
- ☐ at, of
- ☒ of, of
- ☐ in, at

320 Choose the correct answer. The collapse _____ the former Soviet Union led _____ fundamental changes.

- ☐ in, on

- ☐ at, in
- ☐ to, at
- ☒ of, to
- ☐ of, on

321 Choose the correct answer. First ____ the country ____ Baku there was constructed a unique deep-water drilling rig.

- ☐ in, on
- ☐ in, of
- ☐ at, in
- ☒ in, in
- ☐ of, at

322 Choose the correct answer. The author _____ this strategy was president Heydar Aliyev, who led the Republic _____ 1969 _____ 1982.

- ☐ from, of, in
- ☐ at, in, of
- ☐ of, from, at
- ☒ of, from, to
- ☐ at, from, of

323 Choose the correct answer. The new strategy _____ offshore oil industry development was a basis _____ fundamental changes during 1970-80-s.

- ☐ in, for
- ☐ in, at
- ☐ for, of
- ☒ of, for
- ☐ for, in

324 Choose the correct answer. During the first epoch exploration and drilling were carried out _____ the shore and nearby only due ____ the lack ____ appropriate facilities.

- ☐ on, to, off
- ☐ to, at, in
- ☐ on, to, at
- ☒ on, to, of
- ☐ in, on, on

325 Choose the correct answer. _____ 40-s first _____ the world Azerbaijan got oil gusher _____ the open sea conditions.

- ☐ in, of, at
- ☐ at, of, in
- ☐ at, in, in
- ☒ in, in, in
- ☐ in, at, on

326 Choose the correct answer. The early oil _____ in April 1999 by AIOC with the commissioning of this export pipeline from Baku to Supsa and the construction of Supsa terminal.

- ☐ has been completed
- ☐ had completing
- ☐ is completing
- ☒ was completed
- ☐ has completed

327 Choose the correct answer. Since the end of 70s annual volume of oil, _____ from offshore fields began to increase.

- ☐ am produced
- ☐ was producing
- ☐ is produced
- ☒ produced
- ☐ has had producing

328 Choose the correct answer. In 1970 offshore production _____ its maximum 12,9 mln tons.

- ☐ were reached
- ☐ has been reaching
- ☐ reaching
- ☒ reached
- ☐ was able reaching

329 Choose the correct answer. During the first epoch exploration and drilling _____ on the shore and nearby only due to the lack of appropriate facilities.

- ☐ is carrying out
- ☐ is carry out
- ☐ has carried out
- ☒ were carried
- ☐ carrying out

330 Give synonym for consumption

- ☐ to use
- ☒ usage
- ☐ to create
- ☐ creation
- ☐ to put an end

331 Give synonym for REFORMATION

- ☐ making smth. old
- ☐ destroying old historical monuments
- ☐ destroying new houses
- ☐ forming smth. old
- ☒ radical changes

332 Give synonym for TO COMPLETE

- ☐ to begin
- ☒ to finish
- ☐ to compare
- ☐ to commence
- ☐ to start

333 Give antonym for TO REDUCE ITS EFFECT

- ☒ to increase its effect
- ☐ to decrease its influence
- ☐ to shorten its progress
- ☐ to reduce its price
- ☐ to lessen its volume

334 Give synonym for To Carry Out

- ☒ to fulfill
- ☐ to bring
- ☐ to transfer
- ☐ to carry on
- ☐ to fill in

335 Give synonym for DEMAND (n)

- ☒ require
- ☐ supplement
- ☐ donation
- ☐ supply
- ☐ requirement

336 Give synonym for To Complete

- ☐ to compare
- ☒ to finish
- ☐ to start
- ☐ to begin
- ☐ to commence

337 Give synonym for To Reduce its Effect

- ☐ to increase its effect
- ☒ to decrease its influence
- ☐ to lessen its volume
- ☐ to reduce its price
- ☐ to shorten its progress

338 Give synonym for To Increase

- ☐ to incline
- ☐ to include
- ☒ to extend
- ☐ to complete
- ☐ to decrease

339 Give synonym for Capacity

- ☐ captions
- ☒ capability
- ☐ capable
- ☐ volume
- ☐ value

340 Give equivalents of the words: Advanced

- ☐ advancing
- ☒ developed
- ☐ develop
- ☐ developing
- ☐ improving

341 Choose the correct synonym: Efficient payment

- ☐ paying somebody's obligation
- ☒ settlement of debts effectively
- ☐ borrowing effectively

- ☐ owing to other company
- ☐ giving back the sum late

342 Choose the correct synonym: Oil refining works.

- ☐ factories which refreshing oil
- ☒ factories that rectify oil
- ☐ oil drill works
- ☐ oil pouring factories
- ☐ works that purring oil

343 Choose the correct synonym for Local consumers.

- ☐ advertisers
- ☒ native users
- ☐ foreigners
- ☐ people of foreign countries
- ☐ local correspondents

344 Complete the statement. The first oil contract is _____.

- ☐ The Contract of the year
- ☒ The Contract of the Century
- ☐ The Charter of the Century
- ☐ The Draft of the Century
- ☐ The Contract of the month

345 Complete the statement. One of the reasons of lowering oil and gas extraction was _____.

- ☐ having a lot of fields
- ☐ radical increasing of the fields
- ☒ sharp reduction of operating area
- ☐ continuously development of operating area
- ☐ having more oil and gas resources than usual

346 Complete the statement. Gas _____ continued to drop.

- ☐ extrac
- ☒ extraction
- ☐ extracsion
- ☐ extragtion
- ☐ extraktion

347 Complete the statement. The volume of _____ works was considerably lowered.

- ☐ explory
- ☒ exploratory
- ☐ explore
- ☐ expenditures
- ☐ explorate

348 Complete the statement. In 1991 a new stage began in the Republic's oil and gas industry _____.

- ☐ prosper
- ☒ development
- ☐ develop
- ☐ decline
- ☐ to prosper

349 Complete the statement. The _____ of gas extraction came down both on Republic and on the Caspian offshore Azerbaijan.

- ☐ value
- ☒ volume
- ☐ stage
- ☐ store
- ☐ score

350 Complete the statement. The discovery of large offshore gas-condensate _____ .

- ☒ resources
- ☐ donation
- ☐ goods
- ☐ commodity
- ☐ source

351 Complete the sentences. Nearly 70 oil and gas _____ were discovered.

- ☐ field
- ☐ well
- ☐ house
- ☒ fields
- ☐ branches

352 Complete the sentences. Every year, we ask a independent expert to do a “social performance audit” to see _____.

- ☐ how we are filling these areas
- ☐ how we in doing in these areas
- ☐ how we are involving these
- ☒ how we are doing in these areas
- ☐ how we are being involved to these areas

353 Complete the sentences. In management in the US, we have an affirmative action program, _____.

- ☐ to continue ethical investment
- ☒ to avoid racial or sex discrimination
- ☐ to avoid responsibility
- ☐ to avoid environmental damaging
- ☐ to avoid ethical investment

354 Find the right definition. Somebody who takes direct action on social or other issues. Who is he/she?

- ☐ director
- ☐ good person
- ☒ activist
- ☐ non- activist
- ☐ pessimist

355 Find the right definition. Putting money into activities that do not harm environment.

- ☐ investor
- ☒ ethical investment
- ☐ pollution
- ☐ a code of conduct
- ☐ behaviour

356 Find the right definition. To pay people badly and make them work in bad condition.

- ☐ to control
- ☒ to exploit
- ☐ to conduct
- ☐ to employ
- ☐ to do harm

357 Fill in the gaps with the right word. The television industry should adopt a _____ on violence in its programmes.

- ☐ a low
- ☐ code of problem
- ☒ a code of ethics
- ☐ a project
- ☐ a code of a low

358 Fill in the gap with the right word. A company is behaving _____ if it pollutes the environment.

- ☐ badly
- ☐ ethically
- ☐ well
- ☒ unethically
- ☐ fairly

359 Fill in the gap with the right word. Areas where choices have to be made about right and wrong behavior are ethical _____.

- ☐ matters
- ☒ issues
- ☐ problems
- ☐ codes
- ☐ issue

360 Fill in the gaps with the right word. Some organizations have a code of ethics or code of conduct where they say what their managers' and employers' _____ should be, to try _____ them behaving unethically.

- ☐ opinion, to begin
- ☐ behavior, to choose
- ☒ behavior, to prevent
- ☐ behavior, to begin
- ☐ opinion, to choose

361 Find the right definition. To exploit workers by underpaying them or making them work long hours.

- ☐ good labor
- ☒ sweatshop labor
- ☐ social labor
- ☐ justice labor
- ☐ ethic labor

362 Fill in the gap with the right word. Ethics are _____ beliefs about what is right and wrong, and the study of this.

- ☐ unethical
- ☒ moral
- ☐ criminal
- ☐ immoral
- ☐ ethical

363 Find the right definition. When one group of people is unfairly treated differently from another.

- ☐ crimination
- ☒ discrimination
- ☐ code of conduct
- ☐ sweatshop labor
- ☐ crimination

364 Find the right definition. Steps taken in the USA to avoid discrimination.

- ☐ action program
- ☐ right program
- ☐ negative action program
- ☒ affirmative action program
- ☐ social action program

365 Complete the sentences. Faking luxury goods like Rolex watches was also a problem, but we're working hard to close work shops _____.

- ☐ where bribe is gives
- ☒ where fakes are made
- ☐ where millions of banknotes is counterfeited
- ☐ where money is made
- ☐ where fakes is made

366 Complete the sentences. Counterfeiting or forgery of bank-notes was a problem, but now _____.

- ☐ all the bank-notes are in jail
- ☒ all the forgers are in jail
- ☐ all the forgers is in jail
- ☐ all the forgers are in the bank
- ☐ all the forgers are in economy

367 Complete the sentences. There's embezzlement, a type of fraud where someone illegally _____.

- ☒ gets money from their employer
- ☐ sends money to their employers
- ☐ involve employer to the work
- ☐ makes money for their employer
- ☐ sees money to their employer

368 Complete the sentences. There used to be a lot of racketeers demanding _____.

- ☐ "keeping money" in businesses
- ☐ "preventing money" from businesses
- ☐ "protects money"
- ☐ "sending money" to businesses
- ☒ "protection money" from businesses

369 Fill in the gaps with the right word. The process when somebody buys or sells _____ using information that is not publicly available is insider dealing.

- ☐ property
- ☐ ordinary shares
- ☒ securities
- ☐ preference shares
- ☐ goods

370 Fill in the gaps with the right word. Embezzlement is a type of fraud where somebody _____ gets money from their employer.

- ☐ legally
- ☐ legal
- ☐ illegal
- ☐ correctly
- ☒ illegally

371 Fill in the gaps with the right word. Counterfeiting or _____ of banknotes was a problem, but now all the _____ are in jail.

- ☐ racketeering, racketeer
- ☐ corrupt, corruption
- ☒ forgery, forgers
- ☐ embezzlement, embezzles
- ☐ forgery, racketeers

372 Find the right definition. Buying or selling securities using information that is not publicly available.

- ☒ insider dealing
- ☐ market rigging
- ☐ outsider dealing
- ☐ chinese walls
- ☐ price fixing

373 Find the right definition. Informal name of a bribe.

- ☒ kickback
- ☐ kick
- ☐ fraud
- ☐ fake
- ☐ backing

374 Fill in the gaps with the right word. Somebody who receives bribe is _____ and involved in _____.

- ☐ bribers, bribery
- ☐ bribers, corruption
- ☐ corrupt, counterfeiting
- ☐ fraud, frauding
- ☒ corrupt, corruption

375 Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- ☐ embezzlement
- ☐ fraud
- ☐ embezzled
- ☐ counting
- ☒ faking

376 Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- ☐ fixing
- ☒ laundering
- ☐ -
- ☐ washing
- ☐ deposit

377 Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- ☐ notes

- ☒ banknotes
- ☐ money
- ☐ bank
- ☐ books

378 Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- ☐ market rigging
- ☐ market riggery
- ☐ insider dealing
- ☐ bribery
- ☒ price fixing

379 Find the right definition. An illegal payment to persuade smb. to do something.

- ☐ money
- ☐ money laundering
- ☒ bribe
- ☐ fraud
- ☐ faking

380 Choose the correct answer. A depression is a very _____ slump.

- ☐ good
- ☒ bad
- ☐ low
- ☐ appropriate
- ☐ suitable

381 Choose the correct synonym for "A slump"

- ☐ a boom
- ☒ a crisis
- ☐ a peak
- ☐ a trough
- ☐ a bust

382 Choose the correct answer. The euro currency has fallen to its lowest _____ ever.

- ☐ expensive
- ☒ value
- ☐ expenditures
- ☐ weight
- ☐ expenses

383 Choose the correct answer. The number of people without _____ has gone up quickly.

- ☐ unemployment
- ☒ work
- ☐ level
- ☐ employ
- ☐ works

384 Choose the correct answer. A _____ is a very bad recession.

- ☐ boom
- ☐ demand
- ☐ stable

- ☒ slump
☐ peak

385 Choose the correct answer. _____ is when slow growth is combined with prices that are increasing fast.

- ☐ peak
☐ trough
☐ boom
☐ recession
☒ stagflation

386 Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- ☐ crisis
☐ depression
☒ stagnation
☐ recession
☐ slump

387 Choose the correct answer. Inflation ____ when it reaches its highest level.

- ☐ demands
☒ peaks
☐ troughs
☐ stables
☐ bottoms

388 Choose the correct answer. _____ is when there is rising demand, and other indicators are strong.

- ☐ boost
☒ boom
☐ slump
☐ slash
☐ fall

389 Choose the correct answer. _____ is the amount of goods and services that people want in a particular period.

- ☐ boom
☒ demand
☐ supply
☐ needs
☐ wants

390 Choose the correct answer. Meaning of the word “approachable”

- ☐ things that people believe in
☒ easy to meet and to talk to
☐ a lot of ideas and enthusiasm
☐ everyone’s opinion is treated equally
☐ reducing the number of management layers

391 Choose the correct answer. Meaning of the word “delegate”

- ☐ leading without consultation
☒ to give other people responsibility for work
☐ freedom of choice and enterprise
☐ planned effort to achieve something
☐ easy to meet and to talk to

392 Choose the correct answer. Leading without consultation is.....

- ☐ stake
- ☐ visionary
- ☒ authoritarian
- ☐ consensual
- ☐ minority

393 Choose the correct answer. An organization where there are a lot of rules and procedures is.....

- ☐ minority
- ☒ bureaucratic
- ☐ storing
- ☐ rivalry
- ☐ grading

394 Choose the correct answer. Meaning of the word “dynamism”.

- ☐ social taxes and charges
- ☒ a lot of ideas and enthusiasm
- ☐ less ideas and enthusiasm
- ☐ lack of enthusiasim
- ☐ lack of ideas

395 Choose the correct answer. To allow employees to decide thing for themselves is named as _____.

- ☐ stealth
- ☒ empowerment
- ☐ embezlement
- ☐ impact
- ☐ fraud

396 Choose the correct answer. If managers ask employees to take on responsibility, they _____ authority.

- ☐ meet
- ☒ delegate
- ☐ control
- ☐ leadership
- ☐ develop

397 Choose the correct answer. Having the power to see clearly how things are going to develop in the future

- ☒ visionary
- ☐ energetic
- ☐ dynamic
- ☐ energy
- ☐ dynamism

398 What is the meaning of the word “charisma”

- ☐ düzgün cabav yoxdur
- ☒ an attractive quality that makes other people admire them
- ☐ people working under managers
- ☐ getting everyone to participate in making decisions that will affect them
- ☐ the power to be physically and mentally active

399 Choose the correct answer. Managers deciding without talking to employees are _____ down _____.

- ☐ command, control

- ☒ top, approach
- ☐ distant, remote
- ☐ decision, making
- ☐ empowerment, delegation

400 Give the synonym "distant"

- ☐ ethnic
- ☒ remote
- ☐ near
- ☐ next
- ☐ before

401 Choose the correct answer. If all the decisions are not made in a company's head office, the firm is

- ☐ stereotypes
- ☒ decentralized
- ☐ delayering
- ☐ accessible
- ☐ hierarchical

402 Give the antonym "benefit"

- ☐ value
- ☒ loss
- ☐ profit
- ☐ revenue
- ☐ success

403 Give the synonym "accessible"

- ☐ competition
- ☒ approachable
- ☐ dispatch
- ☐ variable
- ☐ unattainable

404 Choose the synonym "basic"

- ☐ strong
- ☐ tiny
- ☐ vision
- ☐ small
- ☒ major

405 Choose the correct answer. Some branches of economy such as agriculture greatly _____ climate.

- ☐ influenced
- ☐ rely
- ☒ depend on
- ☐ include
- ☐ impose on

406 Choose the correct answer. _____ have long meetings with employees before taking important decisions.

- ☐ accountants
- ☒ managers
- ☐ cleaners

- ☐ drivers
- ☐ surgeons

407 Choose the correct answer. She is talking to a group _____ British businesspeople.

- ☐ on
- ☐ off
- ☐ in
- ☐ for
- ☒ of

408 Choose the correct answer. _____ ideas typically associated with men: physical strength, aggressiveness.

- ☐ stereotypes
- ☒ macho culture
- ☐ company or corporate culture
- ☐ long-hours culture
- ☐ canteen culture

409 Choose the correct answer. _____ where people are expected to work for a long time each day.

- ☐ stereotypes
- ☒ long – hours culture
- ☐ macho culture
- ☐ company and corporate culture
- ☐ canteen culture

410 Choose the correct answer. _____ the way a particular company works, and the things it believes are important.

- ☐ company of canteen culture
- ☒ company and corporate culture
- ☐ company or stereotypes
- ☐ company or macho culture
- ☐ company or long-hours culture

411 Choose the correct answer. Today, we need to _____ on a date for the launch and promotion.

- ☐ meeting
- ☒ discuss
- ☐ live
- ☐ go
- ☐ deciding

412 Choose the correct answer. What is punctuality?

- ☒ accuracy
- ☐ care
- ☐ untidiness
- ☐ patience
- ☐ assumption

413 Choose the correct answer. Corporate hospitality is a big industry, with clients invited _____ big sports events.

- ☐ by
- ☐ on
- ☐ at

- ☒ to
☐ off

414 Choose the correct answer. There are long business lunches in restaurants, where deals are ____.

- ☐ retold
☐ managed
☐ described
☒ discussed
☐ supported

415 Choose the correct answer. Alexandra Adler continues her seminar _____ cross-cultural issues.

- ☐ with
☐ at
☐ in
☐ for
☒ on

416 Choose the correct answer. Some companies require _____ to wear formal clothes from Monday to Thursday.

- ☐ relatives
☐ consumers
☒ employees
☐ clients
☐ customers

417 Choose the correct answer. In Gammaria, the business suit is almost as necessary as in Betatania, but _____ more variations _____ colours.

- ☐ by, in
☒ with, in
☐ in, with
☐ on, with
☐ in, at

418 Give the synonym “power”

- ☐ success
☐ wealth
☐ enemy
☒ strength
☐ health

419 Give the antonym “to participate”

- ☐ to accept
☐ to come back
☐ to invade
☒ to be absent from
☐ to come up

420 Give the synonym “to approach”

- ☐ to begin
☐ to make up
☐ to live
☒ to come up

- ☐ to leave

421 Give the synonym "to demand"

- ☐ to capture
☐ to beg
☐ to decide
☒ to require
☐ to trust

422 Put prepositions where necessary. If you want to phone someone _____ a company, pick _____ the phone.

- ☐ off, up
☐ at, at
☐ on, with
☒ in, up
☐ for, to

423 Put prepositions where necessary. The person you want to speak _____ is not _____ their desk.

- ☐ up, behind
☐ on, to
☐ off, at
☒ to, at
☐ with, in

424 Put prepositions where necessary. You ask ____ the extension of the person you want to speak ____.

- ☐ up, at
☐ upon, for
☐ to, with
☒ for, to
☐ for, with

425 Which equipment would each of these people use? Someone who wants to stay in touch while they are in the garden.

- ☐ webcam
☐ mobile phone
☐ pager
☒ cordless
☐ videophone

426 Which equipment would each of these people use? A company manager who wants to discuss something with managers in different offices at the same time.

- ☐ cordless
☐ public telephone
☐ pager
☒ videophone
☐ mobile phone

427 Which equipment would each of these people use? A computer enthusiast who wants to see the person she is talking to.

- ☐ pager
☐ cordless
☐ public telephone

- ☒ webcam
- ☐ videophone

428 Which equipment would each of these people use? Someone who is out but doesn't have a mobile.

- ☐ videophone
- ☐ mobile phone
- ☐ pager
- ☒ public telephone
- ☐ webcam

429 Complete the sentences: _____ allows you to receive written messages.

- ☐ cordless phone
- ☐ public telephone
- ☐ webcam
- ☒ pager
- ☐ mobile phone

430 Complete the sentences: _____ is an extension not connected by a wire, so you can use it around the house or in the garden.

- ☐ mobile phone
- ☐ webcam
- ☐ pager
- ☒ cordless phone
- ☐ public telephone

431 Complete the sentences: _____ is one of a number of phones on the same line, in a home or office.

- ☐ webcam
- ☐ videophone
- ☒ extension
- ☐ cordless phone
- ☐ pager

432 Complete the sentences: _____ is a mobile phone with access to the Internet.

- ☐ pager
- ☒ WAP phone
- ☐ mobile phone
- ☐ public phone
- ☐ webcam

433 Complete the sentences: _____ is a camera attached to a computer and phone line, so two people can see each other.

- ☐ WAP phone
- ☒ webcam
- ☐ videophone
- ☐ pager
- ☐ cordless phone

434 Complete the sentences: _____ is a phone you can take with you and use anywhere.

- ☐ webcam
- ☐ public telephone
- ☒ mobile phone
- ☐ cordless phone

☐ videophone

435 Complete the sentences: _____ is a special phone with a screen so you can see the other person.

- ☐ WAP phone
- ☒ videophone
- ☐ public telephone
- ☐ mobile phone
- ☐ pager

436 Complete the sentences: _____ is a phone in a public place operated with money, a credit card or a phone card.

- ☐ cordless phone
- ☒ public telephone
- ☐ mobile phone
- ☐ WAP phone
- ☐ pager

437 Give the synonym for reply.

- ☐ add
- ☐ repeat
- ☐ revise
- ☐ attach
- ☒ answer

438 Fill in the gap with the suitable word. Inbox contains email for you to read

- ☐ keeping
- ☐ looking
- ☒ waiting
- ☐ expecting
- ☐ preparing

439 Fill in the gap with the suitable word. Attach allows you to send a document that you with an email.

- ☐ get
- ☒ send
- ☐ won't
- ☐ receive
- ☐ copy

440 Fill in the gap with the suitable word. They will reply to your email or _____ you back.

- ☐ reply
- ☐ write
- ☒ email
- ☐ send
- ☐ answer

441 Choose the correct answer. Attach allows you

- ☐ to get rid of an email you don't want to keep
- ☐ to send all the emails you've written
- ☐ to send an answer back
- ☐ to send the answer to the person who sent the email
- ☒ to send a document with an email

442 Choose the correct answer. Delete allows you _____

- ☐ to send an email to you have received to someone else
- ☐ to store the email
- ☒ to get rid of an email you dont want to keep
- ☐ to send an anwser to the person who sent the email
- ☐ to send an answer back

443 Choose the correct answer. Email is an ...

- ☐ postcard
- ☒ electronic mail
- ☐ airmail
- ☐ telex
- ☐ letter

444 Give the synonym for 'confidential information'

- ☐ secret information
- ☒ public information
- ☐ special information
- ☐ particular data
- ☐ advance data

445 Choose the correct prepositions. We've received a fax _____you _____ the company called Moda Fashion.

- ☐ by, on
- ☒ from, to
- ☐ from, from
- ☐ by, from
- ☐ from, with

446 Choose the correct prepositions. There's something wrong _____ our fax machine.

- ☐ in
- ☒ with
- ☐ about
- ☐ on
- ☐ through

447 Choose the correct answer. The person who should receive the fax

- ☐ sales manager
- ☐ receptionist
- ☒ intended recipient
- ☐ adviser
- ☐ secretary

448 Choose the correct answer. Things that others should not know

- ☐ particular data
- ☒ confidential information
- ☐ special infomation
- ☐ exciting news
- ☐ private events

449 Which expression is wrong?

- ☐ to fax someone something
- ☒ to fax to someone
- ☐ to send something by fax
- ☐ to fax someone
- ☐ to send something to someone by fax

450 Find the synonym of the chosen word. The destroyed buildings were HUGE.

- ☐ large
- ☐ low
- ☐ Tall
- ☒ giant
- ☐ small

451 Choose the correct prepositions. ... other words, the dissatisfied party will get full or partial compensation ... the losses which they suffered.

- ☐ By, in
- ☐ for, for
- ☐ in, on
- ☒ in, for
- ☐ at, during

452 CHOOSE THE RIGHT ANSWER Give the synonym of the word «accurately»?

- ☐ visibly
- ☐ rapidly
- ☐ completely
- ☒ exactly
- ☐ blur

453 CHOOSE THE RIGHT ANSWER Give the synonym of the word “DISPUTE”?

- ☐ inception
- ☐ identity
- ☐ conflict
- ☒ argument
- ☐ stockpile

454 CHOOSE THE RIGHT ANSWER Give the synonym of the word “VERIFY”?

- ☐ provide
- ☐ ignore
- ☐ ignore
- ☒ examine
- ☐ exceed

455 Find the antonym of the chosen word We'd like to know more about FOREIGN countries.

- ☐ overseas
- ☐ qualified
- ☐ External
- ☒ internal
- ☐ democratic

456 Find the synonym of the chosen word. She said she was GLAD.

- ☐ wise
- ☐ sorry

- ☐ Sad
- ☒ pleased
- ☐ good

457 Choose the correct synonym of the word "SUGGESTION".

- ☐ wish
- ☐ difficulty
- ☐ Desire
- ☒ offer
- ☐ conversation

458 Find the antonym of the chosen word These hotels are very EXPENSIVE.

- ☐ various
- ☐ dear
- ☐ Different
- ☒ cheap
- ☐ high

459 Choose the correct answer. Accounting shows ... picture of the firm.

- ☐ account
- ☐ management
- ☐ administrative
- ☒ financial
- ☐ finance

460 Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

- ☐ loss
- ☐ informative
- ☐ quantity
- ☒ quantitative information
- ☐ profit

461 Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

- ☐ purpose
- ☐ get profit
- ☐ to profit
- ☒ profit
- ☐ offer

462 Choose the correct answer. People who specialize in the field of ... are known as accountants.

- ☐ teaching
- ☐ management
- ☐ finance
- ☒ accounting
- ☐ business

463 Choose the correct answer. Two common financial statements are the ... and the income statement.

- ☐ sheet
- ☐ balance
- ☐ account sheet

- ☒ balance sheet
- ☐ accounting

464 Choose the correct answer. Economists study the facts of the

- ☐ mathematics
- ☐ material
- ☐ economic
- ☒ economy
- ☐ historical facts

465 Choose the correct answer. The science of economics is concerned with all our ... and wants.

- ☐ economy
- ☐ special needs
- ☐ material
- ☒ material needs
- ☐ facts

466 Choose the correct answer. Economics is the science which is based ... of our everyday life.

- ☐ in some figures
- ☐ through the facts
- ☐ with the facts
- ☒ upon the facts
- ☐ figures

467 Choose the correct answer. The students ... to be specialists for different branches of the economy.

- ☐ educated
- ☐ is trained
- ☐ are been trained
- ☒ are trained
- ☐ are studied

468 Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

- ☐ specialists
- ☐ study
- ☐ facilities
- ☒ faculties
- ☐ sciences

469 Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

- ☐ philology
- ☐ historic
- ☐ geographic
- ☒ economic
- ☐ mathematic

470 Choose the correct answer. Every day I attend ... and classes.

- ☐ tasks
- ☐ instructive
- ☐ exams
- ☒ lectures
- ☐ exercises

471 Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

- ☐ examination
- ☒ instructions
- ☐ exams
- ☐ exercises
- ☐ instructive

472 Choose the correct answer. We take ... at the end of each term of the academic year.

- ☐ copy books
- ☐ books
- ☐ to pass examinations
- ☒ examinations
- ☐ English lessons

473 Choose the correct answer. Official language of international aviation is

- ☐ Chinese
- ☐ Russian
- ☐ French
- ☒ English
- ☐ Spanish

474 Choose the correct answer. Language of modern business is

- ☐ Spanish
- ☐ French
- ☐ Chinese
- ☒ English
- ☐ Russian

475 Choose the correct answer. Oxford give ... what they need.

- ☐ our
- ☐ their
- ☐ there
- ☒ them
- ☐ his

476 Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- ☐ toddler
- ☐ child
- ☐ woman
- ☒ women
- ☐ adult

477 Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

- ☐ writing
- ☐ reading
- ☐ instructs
- ☒ education
- ☐ educate

478 Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

- ☐ have place
- ☐ got a place
- ☐ to be a place
- ☒ to get a place
- ☐ has a place

479 Choose the correct answer. This college ... in 1249.

- ☐ formed
- ☐ was found
- ☐ is found
- ☒ was founded
- ☐ has been established

480 Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

- ☐ Painting classes
- ☐ French lessons
- ☐ German classes
- ☒ English classes
- ☐ Spanish classes

481 Choose the correct answer. English is the language of ... and business.

- ☐ manager
- ☐ gas
- ☐ oil
- ☒ banking
- ☐ labor

482 Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

- ☐ television
- ☐ woman
- ☐ man
- ☒ members
- ☐ colleague

483 Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- ☐ think
- ☐ imagination
- ☐ consider
- ☒ to use
- ☐ consideration

484 Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- ☐ management
- ☐ administration
- ☐ knowledge
- ☐ affairs
- ☒ career

485 Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- ☐ considered
- ☒ plays
- ☐ play
- ☐ consider
- ☐ imagine

486 Choose the correct answer. English will be ...regularly in my future work.

- ☐ to require
- ☒ required
- ☐ considered
- ☐ to consider
- ☐ using

487 Choose the correct answer. Many people study English ... the education systems.

- ☐ with
- ☒ outside
- ☐ including
- ☐ before
- ☐ off

488 Choose the correct answer. Money spent for brain is ... spent in vain.

- ☐ always
- ☒ never
- ☐ sometimes
- ☐ every time
- ☐ often

489 Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

- ☐ include
- ☒ including
- ☐ to include
- ☐ beginning
- ☐ via

490 Choose the correct answer. Some parents ... private schools for their children.

- ☒ choose
- ☐ wants
- ☐ study
- ☐ to choose
- ☐ go

491 Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- ☐ student
- ☒ children
- ☐ learner
- ☐ somebody
- ☐ pupil

492 Choose the correct answer. In England and Wales ... school begins at the age of five.

- ☒ compulsory
- ☐ higher

- ☐ college
- ☐ middle
- ☐ toddler

493 Choose the correct answer. I would like ... my education and do my future career.

- ☒ to continue
- ☐ start
- ☐ finish
- ☐ to study
- ☐ continue

494 Choose the correct answer. Some of my friends are married and ... children.

- ☒ to have
- ☐ to be
- ☐ are
- ☐ has
- ☐ have

495 Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- ☒ cup of tea
- ☐ cups coffee
- ☐ glass
- ☐ cup
- ☐ sugar

496 Choose the correct answer. Many students come from different cities and villages and they live at the ...

- ☒ hostel
- ☐ villages
- ☐ work
- ☐ university
- ☐ office

497 Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- ☐ to collect
- ☐ to write
- ☐ combine
- ☒ to combine
- ☐ to read

498 Choose the correct answer. We take examinations ... the end of each term of the academic year.

- ☐ in
- ☒ at
- ☐ of
- ☐ from
- ☐ on

499 Choose the correct answer. Three years ago I ... school number 263 in Baku.

- ☒ finished
- ☐ finish

- ☐ graduate
- ☐ am finishing
- ☐ to finish

500 Choose the correct answer. I was born ... august 22, 1980.

- ☐ in
- ☐ from
- ☐ of
- ☐ since
- ☒ on