- 1. Choose the correct answer. Accounting shows ... picture of the firm.
 - √ financial
 - management
 - finance
 - account
 - administrative
- 2. Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.
 - \checkmark quantitative information
 - informative
 - profit
 - loss
 - quantity
- 3. Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.
 - √ profit
 - get profit
 - offer
 - purpose
 - to profit
- 4. Choose the correct answer. People who specialize in the field of ... are known as accountants.
 - management
 - teaching
 - ✓ accounting
 - finance
 - business
- 5. Choose the correct answer. Two common financial statements are the ... and the income statement.
 - \checkmark balance sheet
 - balance
 - accounting
 - sheet
 - account sheet
- 6. Choose the correct answer. Economists study the facts of the
 - ✓ economy
 - material
 - historical facts
 - mathematics
 - economic
- 7. Choose the correct answer. The science of economics is concerned with all our ... and wants.
 - \checkmark material needs
 - special needs
 - facts
 - economy
 - material
- 8. Choose the correct answer. Economics is the science which is based ... of our everyday life.

- \checkmark upon the facts
- through the facts
- figures
- in some figures
- with the facts
- 9. Choose the correct answer. The students ... to be specialists for different branches of the economy.
 - \checkmark are trained
 - is trained
 - are studied
 - educated
 - are been trained
- **10.** Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.
 - \checkmark faculties
 - study
 - sciences
 - specialists
 - facilities
- 11. Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.
 - √ economic
 - historic
 - mathematic
 - philology
 - geographic
- **12.** Choose the correct answer. Every day I attend ... and classes.
 - ✓ lectures
 - instructive
 - exercises
 - tasks
 - exams
- 13. Choose the correct answer. At the University we receive ... in different subjects and we work on our own.
 - √ instructions
 - examination
 - exercises
 - exams
 - instructive
- 14. Choose the correct answer. We take ... at the end of each term of the academic year.
 - ✓ examinations
 - books
 - English lessons
 - copy books
 - to pass examinations
- **15.** Choose the correct answer. Official language of international aviation is
 - √ English
 - Russian
 - Spanish

- Chinese
- French
- 16. Choose the correct answer. Language of modern business is
 - √ English
 - French
 - Russian
 - Spanish
 - Chinese
- 17. Choose the correct answer. Oxford give ... what they need.
 - his
 - √ them
 - there
 - their
 - our

18. Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- √ women
- child
- adult
- toddler
- woman

19. Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

- \checkmark education
- reading
- educate
- writing
- instructs

20. Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

- $\sqrt{100}$ to get a place
- got a place
- has a place
- have place
- to be a place
- **21.** Choose the correct answer. This college ... in 1249.
 - \checkmark was founded
 - was found
 - has been established
 - formed
 - is found

22. Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

- ✓ English classes
- French lessons
- Spanish classes
- Painting classes
- German classes
- 23. Choose the correct answer. English is the language of ... and business.

- √ banking
- gas
- labor
- manager
- oil

24. Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

- \checkmark members
- woman
- colleague
- television
- man

25. Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- √ to use
- think
- consideration
- imagination
- consider

26. Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- √ career
- administration
- knowledge
- affairs
- management

27. Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- √ plays
- consider
- imagine
- considered
- play

28. Choose the correct answer. English will be ...regularly in my future work.

- √ required
- to consider
- using
- to require
- considered

29. Choose the correct answer. Many people study English ... the education systems.

- √ outside
- off
- before
- including
- with

30. Choose the correct answer. Money spent for brain is ... spent in vain.

- sometimes
- always
- often

- every time
- √ never
- 31. Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.
 - √ including
 - to include
 - via
 - beginning
 - include

32. Choose the correct answer. Some parents ... private schools for their children.

- √ choose
- go
- study
- wants
- to choose

33. Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- √ children
- learner
- pupil
- somebody
- student
- 34. Choose the correct answer. In England and Wales ... school begins at the age of five.
 - √ compulsory
 - toddler
 - college
 - higher
 - middle
- **35.** Choose the correct answer. I would like ... my education and do my future career.
 - \checkmark to continue
 - to study
 - finish
 - start
 - continue
- **36.** Choose the correct answer. Some of my friends are married and ... children.
 - \checkmark to have
 - has
 - are
 - to be
 - have

37. Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- \checkmark cup of tea
- cup
- glass
- cups coffee
- sugar

38. Choose the correct answer. Many students come from different cities and villages and they live at the

- √ hostel
- university
- work
- villages
- office

39. Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- \checkmark to combine
- to read
- to collect
- combine
- to write

40. Choose the correct answer. We take examinations ... the end of each term of the academic year.

- √ at
- of
- from
- on
- in

41. Choose the correct answer. Three years ago I ... school number 263 in Baku.

- √ finished
- to finish
- am finishing
- graduate
- finish
- 42. Choose the correct answer. I was born ... august 22, 1980.
 - √ on
 - from
 - of
 - since
 - in

43. Choose the correct antonym of the word with the capital letters. Nonetheless, major DISTINCTIONS remain between the two major branches of economics.

- utility
- ✓ similarity
- difference
- simplicity
- identity

44. Choose the correct synonym of the word with the capital letters. Macroeconomist is interested in the determination of individual prices and RELATIVE prices.

- √ comparative
- different
- constant
- changeable
- various

45. Choose the right word. Macroeconomic theory forecasts ______ economic activity.

√ future

- reduction
- maintenance
- induce
- past

46. Choose the right word. To this end such concepts as gross ______ product, national income, personal income, and personal ______

- national, dispose
- · domestic, inflationary
- ✓ domestic, disposable
- · domestic, dispose
- value, dispose
- 47. Choose the right synonym of the word with the capital letters. Macroeconomic analysis attempts to explain how the magnitudes of the PRINCIPAL macroeconomic variables are determined and how they interact.
 - √ major
 - chilly
 - ambush
 - torrential
 - small

48. Choose the right preposition. Experience teaches that it would not be possible to eliminate inflation entirely _____inducing a major recession combined _____ high unemployment.

- ✓ without, with
- with, without
- without, against
- with, before
- · against, before

49. Choose the right word. Optimization plays a _____ role in microeconomics.

- impossible
- insignificant
- trivial
- unnecessary
- √ key
- **50.** Choose the right word. _____ means economics in the large.
 - ✓ macroeconomics
 - economy
 - marketing
 - microeconomics
 - business
- 51. Choose the right word. Macroeconomic theory forecasts ______ economic activity.
 - √ future
 - past
 - reduction
 - maintenance
 - induce

52. Choose the right word. To this end such concepts as gross_____ product, national income, personal income, and personal disposable income have been developed.

- employment
- foreign

- √ domestic
- fresh
- external

53. Choose the synonym of the word with the capital letters. Similarly, an overambitious employment target would produce labor shortages and WAGE inflation.

- √ salary
- expenditure
- outgoings
- product
- goods

54. Choose the synonym of the word with the capital letters. An IMPORTANT task of macroeconomics is to develop ways of aggregating the values of the economic activities of individuals and firms into meaningful totals.

- ✓ Significant
- Minor
- Vicious
- Safe
- Protective

55. Choose the synonym of the word with the capital letters. The macroeconomist's concerns are with such GLOBAL questions as total production, total employment, the rate of change of overall prices.

- little
- impossible
- √ universal
- small
- conservative

56. Choose the right synonym of the word with the capital letters. Experiences teach that it won't be possible to eliminate INFLATION entirely without inducing a major recession combined with high unemployment.

- Receive
- Unite
- ✓ Price increase
- Slow down
- Conduct

57. Choose the right preposition. Macroeconomics is concerned ... such major policy issue ... the attainment and maintenance ... full employment and price stability.

- –, with, of
- of, -, as
- \checkmark with, as, of
- with, of, -
- as, of, with
- **58.** Choose the right preposition. An important task ... macroeconomics is to develop ways ... aggregating the values of the economic activities ... individuals and firms into meaningful totals.
 - √ of, of, of,
 - -, -, of
 - of, of, -
 - -, of, of,
 - of, -, of

59. Choose the right preposition. The word macroeconomics means economics _____the large.

√ in

- at
- instead
- from
- of

60. Choose the right preposition. Macroeconomists measure overall economic activity; analyze the determinants _____such activity ____ the use ____ macroeconomic theory.

- √ of ,by, of
- of ,at, in
- of ,in, of
- from, by, of
- by, of, for

61. Choose the right preposition. More recent experience suggests that reduction _____ unemployment to 5.5 percent _____ the labor force is about as well as we can do.

- √ of ,of
- during, for
- in, for
- from, of
- for ,at

62. Choose the right word. Microeconomic theory is used extensively in many areas of applied

- \checkmark economics
- pricing
- advertising
- accounting
- macroeconomy

63. Choose the right word. Opportunity cost is an important concept in

- accounting
- economy
- price
- advertising
- ✓ microeconomics

64. Choose the right word. Opportunity ... is an important concept in microeconomics.

- √ cost
- prices
- goods
- product
- valuable

65. Choose the right word. The methodological distinction _____ somewhat blurred during the 1970s.

- √ became
- brought
- studied
- learnt
- earned

- ambushed
- exchanged

- ✓ produced
- diminished
- applied
- 67. Choose the right word. Microeconomic theory is used extensively in many areas of ______ economics.
 - √ applied
 - cute
 - smart
 - free
 - income

68. Choose the right word. ______ of social welfare sometimes is the criterion for the determination of public policy.

- ✓ optimization
- opportunity cost
- public policy
- economic subfields
- exchange

69. Choose the right word. Many courses of action are _____ in terms of what is sacrificed so that they might be undertaken.

- remained
- sacrificed
- √ valued
- derived
- investigated

70. Choose the synonym of the word with the capital letters. The PRODUCER is assumed to maximize profit or minimize cost subject to the technological constrains under which the firm operates .

- retailer
- employer
- √ manufacturer
- consumer
- costumer

71. Choose the synonym of the word with the capital letters. Opportunity cost is an IMPORTANT concept in microeconomics.

- trivial
- small
- √ main
- minor
- insignificant

72. Choose the right preposition. Microeconomic theory is used extensively ... many areas ... applied economics.

- √ in, of
- in, in
- at, of
- in ,for
- on, in

73. Choose the right preposition. Opportunity cost is an important concept _____ microeconomics.

- √ in
- since
- between
- on
- at

74. Choose the right preposition. _____ one time there was a sharp distinction _____ both methodology and subject matter ______ microeconomics and macroeconomics.

- ✓ At, in, between
- At, between, since
- In, Between, in
- Between, at, in
- In, at, between

75. Choose the right preposition. The optimizing behavior __individual units such as households and firms provide the foundation __ microeconomics.

- √ of, for
- of, in
- for, of
- in, from
- at, from
- 76. Find the correct meanings of the followings: Another name for "hemorrhaging red ink".
 - \checkmark bleeding red ink
 - · going red ink
 - blood in red
 - red blood
 - running red ink

77. Find the correct meanings of the followings: Noun or verb related to "auditor".

- auditory
- audio
- audacious
- audience
- √ audit
- 78. Find the correct meanings of the followings: Not happening regularly.
 - ✓ exceptional
 - besides
 - expect
 - except
 - repetition

79. Find the correct meanings of the followings: The final figure for profit or loss.

- ✓ bottom line
- bottle line
- bottom account
- bottle tree
- bottle glass

80. Find the correct meanings of the followings: Another name for "standard".

- research
- record
- √ rule
- right
- result

81. Find the correct meanings of the followings: When things are made to look better than they really are.

- ✓ window dressing
- window sill
- window shade
- window curtain
- window clothe
- 82. Find the correct meanings of the followings: Accounting that is presented in a positive light.
 - √ creative
 - creator
 - lower
 - decrease
 - deduction
- 83. Find the correct meanings of the followings: Total amount of profit before anything is taken away.
 - floor profit
 - pure profit
 - √ gross profit
 - net profit
 - ground profit
- 84. Find the correct meanings of the followings: One kind of tax that taken before.
 - income tax
 - personal tax
 - √ pre-tax
 - after tax
 - next tax
- **85.** Find the correct meanings of the followings: to do an account
 - to make profit
 - to get business
 - ✓ to do books
 - to do notebooks
 - to do record
- 86. Give the equivalent of the word with the capital letter. Your company HAS A LOT OF DEBTS.
 - $\sqrt{1}$ be in the red
 - be in the dark blue
 - be in the brown
 - be in the grey
 - be in the black
- 87. Give the equivalent of the word with the capital letter. At the end of the financial year a company must prepare its annual REPORT.
 - √ statement
 - newspaper
 - tax
 - desire
 - wallpaper
- 88. Give the equivalent of the word with the capital letter. They get much PROFIT from sales.
 - √ benefit
 - outcome
 - currency

- paper money
- coins
- **89.** Give the equivalent of the word with the capital letter. I am an ACCOUNTANT of a big company.
 - √ book-keeper
 - financial worker
 - accountancy
 - book-maintain
 - book-keeps
- 90. Find the correct meanings of the followings: Another name for "bonds".
 - dollars
 - currency
 - $\sqrt{}$ debentures
 - shares
 - stocks
- 91. Find the correct meanings of the followings: another name for "collateral".
 - security risk
 - security service
 - ✓ security
 - secular
 - security guard
- **92.** Find the correct meanings of the followings: Property equipment or something valuable that is taken by the lender if the borrower can't repay the loan.
 - interest
 - collar
 - collation
 - collate
 - √ collateral
- 93. Find the correct meanings of the followings: A company that has difficulty in making payments on its debt.
 - ✓ over leveraged
 - highly geared
 - highly leveraged
 - leverage
 - gearing
- 94. Find the correct meanings of the followings: Sum of money borrowed.
 - √ principal
 - principle
 - princely
 - prince ling
 - principled
- **95.** Find the correct meanings of the followings: Indebtedness.
 - A number of benefit that an organization has
 - A small proportion which a company owns
 - \checkmark The total amount of debt that a company has
 - a part of debt that a company has
 - An amount of profit that a company has

96. Find the correct meanings of the followings: A lender

- $\sqrt{1}$ an investor or a financial institution that lends money
- a bank which accepts money of people
- an investor who borrows money from a banks
- a financial institution
- an investor

97. Find the correct meanings of the followings: Someone who puts up money for a lot of new companies.

- \checkmark a venture capitalist
- the Buyer
- a venture seller
- a venture trader
- a venture man

98. Find the correct meanings of the followings: Capital in the form of shares.

- security
- leverage
- √ equity
- loan capital
- borrowing
- **99.** Find the correct answers. What does leverage mean?
 - The loan and share capital that a company has
 - money that a company lends
 - $\sqrt{}$ The amount of loan capital that a company has in relation to its share capital
 - The amount of loan capital
 - The amount of share capital
- 100. Find the correct answers. People who have shares or stocks.
 - stock maker
 - share maker
 - ✓ shareholders
 - holder share
 - share takers

101. Find the correct answers. How is called money that shareholder receive?

- √ dividend
- divin board
- division
- divider
- divination
- **102.** Find the correct answers. What kind of capital can a company use?
 - \checkmark share or loan capital
 - loans
 - stocks
 - shares
 - debts
- **103.** Find the correct answers. Who is an investor?
 - $\sqrt{}$ a person who puts money in business to make more money
 - a person that trades in a market

- a man who gathers much money
- a man that does business
- a person who comes from another country
- **104.** Find the correct answers. What is capital?
 - $\sqrt{}$ money that a company or an organization uses to operate and develop
 - paper money at home
 - money that you made from kidnapping
 - deposit in a bank
 - money that one can spend on his living
- 105. What is an elaborate system of communication, in which innumerable free choices are aggregated and balanced against each other?
 - \checkmark price system
 - market system
 - economic system
 - banking system
 - political system

106. Choose the correct answer. The name of all the property, equipment, investment and money owned by a company (or individuals).

- √ assets
- accounts
- commodity
- deposit
- liabilities

107. Choose the correct preposition. Private property provides the owners of property _____ the form of rent, interest and profit.

- by
- with
- √ in
- on
- at

108. Choose the correct preposition. Each unit _____ the economy attempts to do what is best _____ itself.

- in, at
- on, to
- at, in
- on, off
- √ in, for

109. Choose the correct answer. Consumers will spend their incomes ______ those things which yield the maximum satisfaction.

- √ on
- at
- in
- to
- off

110. Choose the correct answer. A society may attempt to deal with the basic economic problems by allowing free play to what are known as

- ✓ market forces
- market economy
- marketing
- market share
- market price

111. Choose the correct answer. It provides us ______ a simplified model.

- . 1
- byat
- at
- in
- √ with
- on

112. Choose the correct answer. What do you buy if you invest money in a company?

- property
- letter of credit
- dividends
- accounts
- √ shares

113. Choose the correct answer. A business person, someone who starts and builds a business.

- √ entrepreneur
- stockbroker
- accountant
- manager
- finance director

114. Choose the correct answer. The decisions of ______ determine the supply of a commodity.

- √ producers
- buyers
- accountant
- managers
- shareholders

115. Choose the correct answer. Competition, as economists see it, is essentially _____ competition.

- service
- technology
- √ price
- product
- knowledge

116. Choose the correct answer. Workers will tend to move to those occupations and locations which offer the highest _____.

- √ wages
- budget
- forecast
- outgoing
- expenditure

117. Choose the correct answer. Man-made aids to production such as machines, factories, docks, oil refineries and road networks are known as _____.

- ✓ capital
- mortgage
- investment
- contribution
- liabilities

118. Choose the correct answer. We can approach the more realistic situation step _____ step.

- at
- in
- √ by
- to
- on

119. Choose the correct preposition. We shall use all these terms to stand _____ a market economy.

- in
- at
- √ for
- with
- to

120. Choose the correct answer. A rival or opponent, who is trying to attract the same customers or to work in the same market.

- supervisor
- middleman
- √ competitor
- tax inspector
- manager

121. Choose the correct word. The framework of a market or capitalist _____ contains six essential features

- √ system
- strategy
- community
- status
- society

122. How many essential features does the framework of a market or capitalist system contains?

- √ six
- five
- two
- four
- seven
- **123.** What causes changes in market prices?
 - \checkmark changes in demand and supply
 - changes in economic climate
 - changes in domestic economy
 - changes in fiscal policy
 - changes in production
- 124. What limits the use of economic power?
 - √ competition
 - capital
 - budget
 - company
 - market
- 125. Choose the correct translation. İyirminci illərdə istehsal tələblə ayaqlaşmağa başladı. В 20х годах производство начало равнятся на спрос.
 - In 1920s production got behind demand.
 - In the 1920s production went up with needs.
 - $\sqrt{10}$ In the 1920s production began to catch up with demand.

- In 1920 manufacture begun to up with demand.
- In the 1920s production begun catch up with demand.

126. Supply the correct tenses. Something else ______ if products ______ as well as ______.

- was needed ; was to sell ; expected
- is needed; were to sell; expects
- $\sqrt{}$ was needed; were to sell; expected
- were needed; was to sell ; expected
- are needed; is to sell; expects

127. Complete the sentences. The firm must be ready to modify any or all of its marketing activities

- determining the consumer satisfaction.
- according to his plans.
- regarding his sales efforts.
- on the basis of his production.
- $\sqrt{}$ on the basis of its feedback.

128. Complete the sentences. This new sales orientation was characterized by _____.

- \checkmark increased advertising, enlarged sales forces and selling techniques.
- advertising expenditures.
- taking orders and delivering goods.
- production efficient
- sales techniques and sales forces.
- **129.** Choose the correct translation. Firmalar ançaq istehlakçıya lazım olan malları istehsal etməyə başladı. Фирмы начали производить только необходимыи для потребителей товар.
 - $\sqrt{1}$ Firms began to produce only the goods required by consumers.
 - Firms begin to produce merchandise
 - Companies decided to manufacture consumer goods.
 - Firms begin to produce necessary consumer goods
 - Firms began producing only consumer goods
- 130. Choose the correct translation. Istehsalçılar nə istehsal edirdilərsə onu da sata bilirdilər. Производители продают все, что производят.
 - Producers could sell what they ordered.
 - Manufacturers sold everything they produced.
 - \checkmark Manufacturers could sell everything they produced.
 - Producers sold everything.
 - Manufactures produced everything they sold.
- **131.** Choose the correct translation. İyirminci əsrin əvvəllərinə qədər biznesmenlər əmtəə istehsalına xüsusi diqqət yetirirdilər. До начало 20-х годов предприниматели уделяли особое внимание производству товаров.
 - $\sqrt{}$ Untill the early twenties century businessmen paid special attention toward the production of goods.
 - Untill the first half twentieth businessmen mainly consumed goods.
 - Untill the twentyth the business were directed toward the production of goods.
 - Untill the twentieth the businessmen paid attention to goods.
 - · Business produced mainly goods untill the twenties.
- 132. Choose the correct translation. Firma gələcəkdə müvəffəqiyyət qazanmaq üçün istehlakçıların ayrı-ayrı mallara və xidmət növlərinə olan ehtiyaclarını öyrənməlidir. Фирма должна изучить спрос потребителей на отдельные виды товаров и услуг, для того чтобы иметь успех в будущем.
 - \checkmark The firm must study the needs of consumers for different goods and services to do well in future
 - The firm must investigate the consumers want for seperate goods for success.
 - The company before being success must study the consumers needs and services.
 - The firm first investigates the needs of consumers then does well.

• First he must investigate the needs of consumers for various goods services to make success.

133. Choose the correct synonym. Advertising expenditures

- advertisement accounts
- promotional accounts
- \checkmark advertising expenses
- commercial income
- commercial forces
- **134.** Choose the correct synonym: to do business
 - make business
 - no correct answer
 - \checkmark make transaction
 - make deal
 - deal to
- **135.** Choose the correct synonym: Consumer demands
 - consumer expenditures
 - consumer responsibility
 - \checkmark customer requirements
 - consumer encouragement
 - buyer persuasion

136. Choose the correct synonym: PRODUCER

- √ manufacturer
- purchaser
- customer
- buyer
- consumer

137. Choose and use. The organization had to ______ what customers______.

- \checkmark determine; need
- refuse; want
- order: ask
- produce, sell
- ask; want

138. Choose and use. In the 1920s production began _____ with demand.

- \checkmark to catch up
- to work
- to give
- to rely
- to catch on

139. Choose and use. Marketing was limited to ______ and distributing ______ goods.

- \checkmark taking orders; finished
- taking decisions; requested
- taking orders; up-to-date
- making requests; semi-finished
- make orders; required
- **140.** Choose the correct statement.

- mergers are non profitable
- mergers are not profitable
- $\sqrt{}$ mergers may be both profitable and not profitable
- mergers are useless
- mergers are always profitable
- **141.** Choose the correct synonym for OFFER.
 - √ suggest
 - obtain
 - not to accept
 - refuse
 - turn down
- **142.** Choose the correct synonym for MERGE.
 - √ join
 - split
 - cut into
 - separate
 - divide
- **143.** Choose the correct synonym for ACQUIRE.
 - √ obtain
 - refuse
 - turn off
 - turn down
 - loose

144. Choose the correct variant. Special class of shares that will be very expensive for predator to buy is named as ______.

- ✓ poison pill
- acquisition
- white knight
- hostile bid
- friendly bid
- 145. Choose the wrong variant. ______ of the company. 1. stake 2. interest 3. stick 4. holding 5. hold
 - 1,3
 - 4,5
 - 3,4
 - 2,3
 - √ 3,5
- 146. Choose correct antonym for SPECTACULAR gains.
 - huge rise in value
 - enormous growth in value
 - \checkmark big decrease in value
 - big prosperity in value
 - big increases in value
- **147.** Choose the correct answer. To seem bullish means
 - \checkmark to seem optimistic
 - to seem broken
 - to seem gloomy
 - to seem sad

- to seem pessimistic
- **148.** Choose the correct answer. High turnover means
 - \checkmark large number of stocks in circulation
 - spectacular declines
 - spectacular crash
 - medium number of stocks in circulation
 - small number of stocks in circulation
- **149.** BLUE CHIPS mean
 - \checkmark companies with history of profit in every economic conditions.
 - companies with history of crash
 - companies with history of decline
 - companies with history of fluctuation
 - companies with history of loss
- **150.** Choose the correct antonym for CRASH.
 - collapse
 - decrease
 - drop
 - decline
 - ✓ prosperity
- **151.** Choose correct synonym for COLLAPSE.
 - big increases
 - high turnover
 - a rally
 - prosperity
 - √ crash
- **152.** Choose the correct answer. CHANGING HANDS
 - \checkmark stocks being bought and sold
 - stocks being decreased
 - stocks being bought and declined
 - stocks being bought and purchased
 - stocks are sold for any price
- **153.** Choose the correct answer. A rally is
 - \checkmark prices starting to rise again
 - prices starting to drop again
 - prices starting to falling again
 - prices starting to decreasing again
 - prices starting to decline again
- **154.** Choose the correct answer. Panic selling means
 - selling shares for market prices
 - selling shares for a rally prices
 - \checkmark selling shares for any prices
 - selling shares for high prices
 - selling shares for average prices
- **155.** Choose the correct answer. Bull market means

- \checkmark rising prices
- fluctuating prices
- dropping prices
- decreasing prices
- declining prices
- **156.** Give the correct synonym FOR SPECTACULAR gains.
 - \checkmark big increase in value
 - small increases in value
 - big drop in value
 - big decline in value
 - big decreases in value
- **157.** Choose the correct variant for POISON PILL.
 - eat me and you will not be ill
 - eat me and you will not catch disease
 - \checkmark eat me and you will die
 - eat me and you will recover
 - eat me and you will be healthy
- **158.** Choose the correct synonym FOR CORE ACTIVITY.
 - separate activity
 - different activity
 - $\sqrt{}$ main activity
 - non-core activity
 - diversification
- 159. Choose the correct answer. Our company holds 55 percent of stake. it has
 - average stake
 - joint venture
 - ✓ majority stake
 - average stake
 - minority stake
- **160.** Choose the correct synonym FOR ALLIANCE.
 - ✓ joint venture
 - divestment
 - merger
 - acquisition
 - poison pill
- **161.** Choose the correct synonym for A STAKE.
 - \checkmark a holding
 - poison pill
 - divestment
 - non core assets
 - subsidiary
- **162.** Choose the synonym FOR SUBSIDIARY.
 - \checkmark another company that it owns
 - another company that it has lost
 - non-core assets
 - restructuring

parent company

163. Choose the antonym for FRIENDLY BID.

- \checkmark hostile bid
- acquision
- poison pill
- sincere bid
- frankly bid

164. Complete the sentence with expression. If the company imports more than exports, it is named as _____.

- ✓ trade deficit
- inflation rate
- trade surplus
- trade gap
- balance of trade

165. Complete the sentence with expression. _____ is the speed at which a company's economy prospers and acquires prosperity .

- \checkmark the growth rate
- growth
- growth domestic product
- a trade balance
- gross national product

166. Complete the sentence with expression. If you obtain money for investment in a business project, you raise _____:

- √ finance
- financially
- high finance
- finances
- financial

167. Complete the sentence with expression. Prices are rising very slowly: with an _____ of two percent year, _____ is in control.

- \checkmark inflation rate, inflation
- deflation rate, conglomerate
- imports, trade surplus
- export, trade gap
- trade deficit, jobless

168. Complete the sentence with expression. Someone who arranges multibillion dollar loans to governments works in ____:

- \checkmark high finance and efficient
- uneconomical
- low finance
- medium finance
- high finance and inefficient

169. Complete the sentence with expression. _____ is the value of goods and services produced in our country or area.

- ✓ economic output
- gross national product
- growth rate
- trade balance
- GDP

- √ inflation
- unemployment
- economic indicators
- trade deficit
- trade gap

171. Complete the sentence with expression. _____ are figures showing how well a country's economy is working.

- economic indicates
- \checkmark economic indicators
- account
- economic indicator
- trade balance

172. Complete the sentence with expression. When a country exports more than it imports, it has ____:

- \checkmark a trade surplus
- the trade balance
- the trade gap
- a balance sheet
- the balance of payment

173. Choose the right synonym of the word with the capital letters. Multiple channels are also USED to increase sales or to capture a larger share of the market.

- √ utilized
- enlarged
- satisfied
- wanted
- provided

174. Choose the right word. When products are carried by many retailers the producers can't ... with all of them.

- √ deal
- deliver
- produce
- buy
- ship

175. Choose the right word. ... is a middleman who buys from producers or other middlemen and sells to consumer.

- ✓ A retailer
- A buyer
- A customer
- A manufacturer
- A producer

176. Choose the right word. Producers sell directly to consumers for several

- √ causes
- quality
- order
- quantity
- price

177. Choose the right word. ... includes no marketing intermediaries.

- \checkmark The direct channel
- Producer-wholesaler-retailer-consumer channel
- Manufacturer-wholesaler -consumer channel

- Manufacturer to agent middleman to industrial user channel
- Producer-retailer-consumer channel
- **178.** Choose the right word. Generally, agents _____ sellers.
 - √ represent
 - deal
 - buy
 - hide
 - evaluate

179. Choose the right word. The _____ is an independent intermediary between the producer and the user.

- √ middleman
- consumer
- intermediation
- vending machine
- customer

180. Choose the right word. The very short channel allows the producer to _____ customers with expert and timely services ,such as delivery, machinery installation and repairs.

- √ provide
- capture
- evaluate
- repair
- divide

181. Choose the right word. Multiple channels are also used to ______ sales or to capture a larger share of the market.

- √ raise
- lower
- rise
- detoriorate
- slow down

182. Choose the synonym of the words with the capital letters. PRODUCERS can better control the quality and prices of their PRODUCTS.

- $\sqrt{}$ manufacturers, merchandise
- consumers, operate
- constructors, deal
- consumers, direct
- manufacturers, managements
- **183.** Choose the antonym of the word with the capital letters. Often a manufacturer uses different distribution channels to reach DIFFERENT market segments.
 - √ alike
 - variety
 - various
 - small
 - similarity

184. Choose the synonym of the word with the capital letters. This channel used for products which are SOLD through thousands of outlets to millions of consumers.

- purchased
- decorated
- damage
- stored

√ realized

185. Choose the synonym of the word with the capital letters. Producers may use agents to REACH wholesalers.

- \checkmark to contact with
- assets
- appreciate
- evaluate
- touch

186. Choose the synonym of the word with the capital letters. It's a channel for perishable PRODUCTS.

- √ merchandise
- wants
- requirements
- deals
- needs

187. Choose the synonym of the word with the capital letters. Producer-retailer-consumer channel is most often used for products that are BULKY.

- √ massive
- small
- lower
- light
- required

188. Choose the right preposition. They don't have to pay ... the service ... intermediaries.

- √ for, of
- -, of
- -, -
- of, of
- of, for

189. Choose the right preposition. Wholesalers simplify the process ... distribution.

- √ of
- ---
- for
- off
- to

190. Choose the right preposition. A retailer is a middleman who buys ...producers and sells ... consumers.

- √ from, to
- -, to
- from, -
- for, to
- to, to

191. Choose the right preposition. This channel is used ... perishable products and ... high-fashion products which must reach the consumer ... the shortest possible time.

- \checkmark for, for, in
- of, -, in
- of, of, in
- -, for, -
- for, for, -

192. Choose the right preposition. The agent is an independent intermediary entity ... the producer and the user.

- √ between
- for
- across
- against
- in

193. Choose the right preposition. Agents are functional middlemen who are compensated ... commissions paid ... producers.

- √ by, by
- off, by
- through, off
- against, from
- by, in

194. Choose the right preposition. Producers sell directly ... retailers who can buy ... large quantities.

- √ to, in
- at, for
- from, into
- for, in
- on, through

195. Choose the right preposition. Producers can easily control the quality and the price ... their products.

- √ of
- at
- in
- against
- for

196. Choose the right preposition. Producers sell _____ consumers _____ several major reasons.

- √ to, for
- in, for
- for, to
- about, to
- to, in

197. Fill in the gap with the right word. The process when somebody buys or sells _____ using information that is not publicly available is insider dealing.

- ✓ securities
- equipment
- goods
- property
- shares

198. Find the right definition. Buying or selling securities using information that is not publicly available.

- $\sqrt{}$ insider dealing
- outsider dealing
- chinese walls
- market rigging
- price fixing

199. Find the right definition. Informal name of a bribe.

sleaze

- fake
- fraud
- kick
- ✓ kickback

200. Find the right definition. An illegal payment to persuade smb. to do something.

- √ bribe
- money
- money laundering
- faking
- fraud

201. Choose the corect answer. Somebody who receives bribe is _____ and involved in _____.

- briber, bribery
- düzgün cavab yoxdur
- corrupt, counterfeiting
- fraud, frauding
- \checkmark corrupt, corruption

202. Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- embezzled
- fraud
- counting
- embezzlement
- √ faking

203. Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- √ laundering
- deposit
- -
- washing
- fixing

204. Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- √ banknotes
- money
- notes
- books
- bank

205. Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- insider dealing
- market riggery
- ✓ price fixing
- market rigging
- bribery

206. Choose the correct answer. A depression is a very _____ slump.

- √ bad
- good
- suitable

- appropriate
- low

207. Choose the correct synonym for "A slump"

- ✓ a crisis
- a peak
- a trough
- a bust
- a boom

208. Choose the correct answer. The number of people without _____ has gone up quickly.

- works
- unemployment
- √ work
- level
- employ
- **209.** Choose the correct answer. A _____ is a very bad recession.
 - demand
 - stable
 - √ slump
 - peak
 - boom

210. Choose the correct answer. _____ is when slow growth is combined with prices that are increasing fast.

- recession
- boom
- √ stagflation
- trough
- peak

211. Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- √ stagnation
- crisis
- depression
- slump
- recession

212. Choose the correct answer. Inflation _____ when it reaches its highest level.

- √ peaks
- troughs
- demands
- bottoms
- stables

213. Choose the correct answer. ______ is when there is rising demand, and other indicators are strong.

- √ boom
- slump
- slash
- fall
- boost

214. Choose the correct answer. ______ is the amount of goods and services that people-want in a particular period.

- √ demand
- boom
- wants
- needs
- supply

215. Choose the correct synonym for the word TO SOLVE PROBLEMS.

- to worsen the issues
- draw the issues
- \checkmark settle the issues
- to state the issues
- involve the issues
- **216.** Choose the correct synonym for the word ELOBORATE.
 - \checkmark to work out
 - to hire
 - to fire
 - to point
 - to state
- 217. Choose the correct synonym for the word IMPORTANT role in economic and social life of the country.
 - √ significant
 - essentiality
 - sole
 - insignificant
 - tiny

218. Use the suitable word. One of the important parts of the International Labour organization technical assistance to Azerbaijan was focused on ... of labour management system.

- slump
- decrease
- ✓ improvement
- assist
- promote

219. Insert Prepositions where necessary. The Republic Azerbaijan joined International Labor Organization (ILO) the year 1992.

- on, at
- in, at
- of, on
- of, from
- √ of, in
- **220.** choose the correct ending.Entrepreneurship is _____.
 - management evaluation
 - to work under pressure
 - \checkmark to own private property
 - to contor high-skilled people
 - profit evaluation

221. Choose the correct words. Profit and loss ______ shows the company's income and expenses.

- √ statement
- service

- loans
- state
- paper

222. Choose the correct words. Banks make ______ to corporations, to organizations and individuals.

- √ loans
- statement
- account
- request
- inventory

223. Choose the correct synonym of the word with the capital letters. The resettlement and rehabilitation of INTERNALY DISPLACED PEOPLE are being supported.

- population
- researchers
- resettlers
- ✓ refugees
- citizens

224. Choose the correctsynonym of the word with the capital letters. The water supply system of Baku has improved and the gas DISTRIBUTION system rehabilitated.

- shortage
- alleviation
- rehabilitation
- divide
- \checkmark allocation

225. Choose the correct synonym of the word with the capital letters. Real growth in agriculture WAS OVER 10 per cent per year in 2000 and 2001.

- √ exceeded
- devaluated
- reduced
- rehabilitated
- finished

226. Choose the correct synonym of the word with the capital letters. With Bank ASSISTANCE, 99 per cent of the land of former state and collective forms has been privatized.

- √ help
- contribute
- rehabilitation
- alleviation
- avoidance

227. Choose the correct synonym of the word with the capital letters. Use of Oil Fund resources is AUDITed and published regularly.

- recomendation of resources
- examination of market
- \checkmark evaluation of accuracy
- recommendation of ecology
- examination of environment
- **228.** Choose the correct words. Deficit is _____
 - $\sqrt{1}$ lack of money
 - assets evaluation
 - currency short

- powerty reduction
- profit enhacement

229. Choose the correct preposition. It is important to have a good line _____ credit.

- √ of
- at
- on on
- in in
- from

230. Choose the correct preposition. The top amount of customer's credit is based on the profits and earnings ______ a business.

- at
- on
- √ of
- about
- in

231. Choose the correct preposition. A line of credit is the maximum amount of money that a company can borrow ______ a bank.

- in
- at
- √ from
- of
- about

232. Choose the correct preposition. If the company is eligible _____ a loan, it may choose a long-term loan or a short-term loan.

- at
- of
- √ for
- about
- from

233. Choose the correct preposition. Businesses come to the banks _____ loans.

- √ for
- in
- o to
- of
- about

234. Choose the correct preposition. What bank services are you familiar _____?

- √ with
- about
- on
- in
- of

235. Choose the correct preposition. As a secretary you ought to know certain things _____ banking.

- √ about
- off
- upon
- in
- of

236. Choose the correct preposition. Azerbaijan Republic became a member _____ the World Bank ____ September 1992.

- √ of, in
- -, at
- on, at
- -, on
- at, of

237. Choose the correct synonym for the word TO BE ESTABLISHED.

- $\sqrt{1}$ to be founded
- to be constructed
- to be refined
- to be finalized
- to be found
- **238.** Choose the correct synonym for the word TO COMPLETE.
 - to connence
 - to start
 - to begin
 - √ to finish
 - to compare

239. Choose the correct synonym for DEMAND.

- √ require
- supplement
- supply
- requirement
- donation
- **240.** Choose the correct synonym for the word CONTROL.
 - √ manage
 - observe
 - change
 - delivery
 - buy
- **241.** Choose the correct synonym for STRAIN.
 - press
 - lifestyle
 - √ stress
 - stretches
 - push
- 242. Choose the correct synonym for STRESS INDUCED.
 - \checkmark caused by stress
 - caused by illness
 - without strees
 - stressless
 - stress free

243. Choose the correct variant. to do the thing that is highly important.

- √ prioritize
- to be careless
- to distract

- intrerupt
- ignore

244. Choose the correct variant. _____ is a carefully planned piece of work to produce something new.

- creature
- principle
- √ project
- overlap
- creative

245. Choose the correct variant AHEAD OF shedule.

- of shedulle
- behind shedule
- \checkmark before shedule
- in shedule
- off shedule
- **246.** Give synonym for the DISTRACTION.
 - perfection
 - evasion
 - ✓ interrruption
 - penalty
 - negotiation

247. Choose the correct answer. A legal basis has been formed in Azerbaijan to ensure_____.

- $\sqrt{1}$ to speed up growth
- · lowering efficiency and functioning of energy system
- deteriorate occupational futures
- deteriorate the living standards
- to slow the growth

248. Choose the correct conjunction. The doors of Azerbaijan are open____to local proprietors _____foreign investors.

- $\sqrt{}$ both ____ and
- either ____ or
- so ____ that
- whether __ or
- neither ____ nor

249. Choose the correct variant. The head of the Republic is the president, elected by _____.

- $\sqrt{1}$ popular vote
- Supreme Court
- Milli Mejlis
- referendum
- quite vote

250. Choose the correct answer. The Azerbaijan economy is ______the transition period.

- √ undergoing
- signing
- ensuring
- including
- involving

- **251.** Choose the correct answer. As a rule, all the national labor and social protection legislation ... by ILO special post of ILO national Correspondent in Azerbaijan.
 - \checkmark is supervised
 - controlled
 - is combined
 - supervises
 - supervised
- 252. Choose the correct answer. This project had ... role in improving labor statistics system.
 - √ an important
 - an ideal
 - decisive
 - importance
 - importance
- 253. Choose the correct answer. The Republic of Azerbaijan ... International Labor Organization in the year 1992.
 - √ joined
 - combined
 - is to be joining
 - is joining
 - joins

254. Choose the correct answer. The Bank is also supporting a Social Fund which mainly ... water supply, local roads and civil works that now reach 35.000 beneficiaries.

- √ finances
- account
- was finances
- are financed
- is financed

255. Choose the correct answer. Real growth in agriculture was over 10 percent ... in 2000 and 2001.

- per two days
- per ten days
- ✓ per year
- per month
- per day

256. Choose the correct answer. The broad elements of the new Country Assistance Strategy, presently under preparation, ... to include assistance in the following areas.

- \checkmark are likely
- · has likely
- to be likely
- is likely
- is as

257. Choose the correct answer. Azerbaijan Republic became a member of the International Development Association ... March 1995.

- √ in
- on
- off
- through
- of

- is
- has got
- √ became
- becomes
- to become

259. Choose the correct synonym for SUBJECT MATTER.

- \checkmark main topic
- in adequate topic •
- small topic
- insignificant topic ٠
- unimportant topic •
- 260. Choose the correct synonym for EXPENSES.
 - expenditure V
 - profit •
 - mark-up
 - margin
 - benefit •

261. Choose the correct synonym for OBTAIN.

- control
- store •
- √ acquire
- loose •
- tolerate •
- 262. Choose the correct synonym for TIES.
 - \checkmark contacts
 - commodities •
 - contributions •
 - communications .
 - cooperations •
- 263. Choose the correct synonym for BULKY.
 - \checkmark huge
 - detailed •
 - insignificant •
 - small ٠
 - tiny ٠
- 264. Choose the correct synonym for to be DELIGHTED AT.
 - to be surprised by ٠
 - to be displeased with ٠
 - \checkmark to be pleased with
 - to be shocked with •
 - to be astonished by •
- 265. Choose the correct synonym for MATURITY DATE.
 - transportation date
 - transmission date
 - $\sqrt{}$ repayment date

- purchase date
- delivery date
- **266.** Choose the correct synonym for "PRIMITIVE DEVICES".
 - advanced facilities
 - out of date facilities
 - ✓ elementary tools
 - ancient facilities
 - ordinary facilities
- **267.** Choose the correct synonym for "IMPLEMENT".
 - \checkmark to realize
 - to construct
 - to rectify
 - to reconstruct
 - to rehabilitate

268. Choose the correct synonym for "TO MEET THE WORLD STANDARDS".

- \checkmark to satisfy the world standards
- to adopt the world standards
- to exploit the world standards
- to lack the world standards
- to rehabilitate the world standards

269. Choose the correct synonym for TO IMPROVE THE QUALITY.

- \checkmark to make the quality better
- to damage the quality
- to worsen the quality
- to make the quality flexible
- to make the quality worse off

270. Choose the correct antonym for "TO CREATE OPPORTUNITIES".

- \checkmark to destroy chances
- to appreciate chances
- to evaluate chances
- to raise chances
- to emerge chances

271. Choose the correct synonym for TO HAVE AN EFFECT ON SMTH.

- to refuse smth
- to reject smth
- \checkmark to influence smth
- to increase smth
- to turn smth down
- **272.** Choose the correct synonym for GIANT CONSTRUCTION.
 - \checkmark huge building
 - medium enterprise
 - small building
 - perspective building
 - small enterpris
- **273.** Choose the correct synonym for TO BE ESTABLISHED.

- \checkmark to be founded
- to be finalized
- to be refined
- to be constructed
- to be found

274. Choose the correct answer. During the first epoch exploration and drilling ... on the shore.

- \checkmark were carried out
- carried
- were formed
- was created
- was obtained

275. Choose the correct answer. In 1994 Azerbaijan International Operating Company

- \checkmark was founded
- were founded
- were collapsed
- were formed
- founded

276. Choose the correct answer. The ... of the former Soviet Union led to fundamental changes.

- √ collapse
- destruction
- formation
- creation
- foundation

277. Choose the correct answer. In 1970 offshore ... reached its maximum 12.9 million tons.

- \checkmark production
- importance
- manufacture
- manufactures
- productive

278. Choose the correct answer. The new strategy of offshore oil industry development ... for fundamental changes during 1970-80-s.

- \checkmark was a basis
- are principal
- were essential
- have principal
- to be basis

279. Choose the correct answer. The history of offshore ... in Azerbaijan is divided into three epochs.

- \checkmark oil and gas industry
- light industry
- heavy industry
- enterprises
- industry

280. Choose the correct answer. For the first time offshore oil was produced in the Caspian Sea in 1925 from ... at Bibi-Heybat field.

- √ a wooden well
- well
- a wooden

- iron well
- an iron well
- **281.** Choose the correct answer. I'd like ... a contract of purchase with you.
 - \checkmark to make
 - made
 - do
 - makes
 - make

282. Choose the correct answer. started in the late 18th century to pool money to build houses and to buy land.

- \checkmark building societies
- societies
- retail banks
- international banks
- buildings

283. Choose the correct answer. Investing institutions collect savings drawn from the ... and invest them in securities and other assets.

- $\sqrt{1}$ personal sector
- state enterprises
- state banks
- national bank
- collectives

284. Choose the correct answer. Merchant banks are so called because they originate from large ... engaging in banking activity.

- collectives
- ✓ merchants
- commercial
- entreprises
- employers

285. Choose the correct answer. In March 1994, there were 255 ... of foreign banks in Britain which, together with firms dealing in foreign securities, employ over 60.000 British people.

- ✓ branches
- commerce
- savings
- interests
- firms

286. Choose the correct answer. Retail banks primarily serve ... and small to medium-sized businesses.

- \checkmark individuals
- merchant banks
- commercial enterprises
- agencies
- collectives

287. Choose the correct answer. The bank of England in the heart of the city of London is ... bank.

- · Spain's central
- Germany's central
- Spain's commercial
- · Britain's merchant

288. Choose the correct answer. Britain is the world's leading ... centre and the home of thriving international banking and financial markets.

- √ financial
- merchant
- important
- useful
- commerce
- **289.** Choose the correct antonym for PRIVATE SECTOR.
 - \checkmark public sector
 - prior sector
 - secondary sector
 - remaining sector
 - primary sector
- **290.** Choose the correct antonym for "blur".
 - √ clear
 - doubt full
 - uncertain
 - improper
 - indefinite
- **291.** Choose the correct antonym for "SHARP DISTINCTION".
 - $\sqrt{}$ slight distinction
 - great difference
 - large difference
 - main distinction
 - harsh distinction
- **292.** Choose the correct synonym for TO BE SACRIFICED.
 - \checkmark to be victimized
 - to be expanded
 - to be extended
 - to be sold
 - to be undertaken
- **293.** Choose the correct synonym for distinction.
 - √ difference
 - alikeness
 - utility
 - ratio
 - similarity
- **294.** Choose the correct synonym for "triumph".
 - field
 - competition
 - rivalry
 - route
 - √ victory
- **295.** Choose the correct synonym for "to carry out".
 - \checkmark to implement
 - to fill in

- to demand
- to rehabilitate
- to eliminate

296. Choose the correct synonym for TO BE FULLY CONFIDENT.

- $\sqrt{100}$ to be pretty sure
- to be pretty beautiful
- to be pretty good
- to be pretty lost
- to be pretty fine

297. Choose the correct synonym for EXPLORATION.

- √ research
- subdivision
- instalation
- promotion
- division

298. Choose the correct antonym for PRELIMINARY RESULTS.

- \checkmark final results
- advanced results
- prior results
- good results
- first results
- **299.** Choose the correct synonym for to promote.
 - \checkmark to facilitate
 - to get
 - to acquire
 - to accomplish
 - to obtain
- **300.** Choose the correct synonym for "to occur".
 - \checkmark to happen
 - to gain
 - to obtain
 - to achieve
 - to loose
- **301.** Choose the correct synonym for MAIN GOALS.
 - √ major objectives
 - secondary aim
 - unimportant task
 - main goods
 - secondary task
- **302.** Choose the correct synonym for "appropriate facilities".
 - \checkmark suitable facilities
 - inadequate facilities
 - unnecessary facilities
 - unimportant facilities
 - improper facilities

303. Choose the correct synonym for "fundamental changes".

- √ radical changes
- little changes •
- few changes
- few changes
- slight changes •

304. Choose the variant that doesn't go with the Goods.

- √ to rise
- to transport •
- to send
- to ship
- to deliver
- 305. Choose the correct synonym for "to offset".
 - \checkmark to compensate
 - to hire
 - to obtain
 - to start
 - to fire •
- 306. Choose the correct synonym for "commodity".
 - \checkmark merchandise
 - stake
 - holding
 - community •
 - stock •
- 307. Choose the correct synonym for "to obtain goods and services.
 - \checkmark to acquire goods and services
 - to subdivide goods and services •
 - to loose goods and services ٠
 - to exchange goods and services ٠
 - to split goods and services ٠
- 308. Choose the correct synonym for TO CARRY OUT.
 - √ implement
 - interrupt
 - invade
 - ignore •
 - flactuate •
- 309. Choose the correct synonym for TO ENSURE.
 - √ to provide
 - protection
 - proclaim
 - provision •
 - protest ٠

310. Choose the correct answer. Everybody can buy and sell shares on the stock exchange. This is _____.

- \checkmark PLC
- LL •

- partnership
- charity
- LTD
- **311.** Choose the correct synonym for NECESSITY.
 - √ importance
 - invisibility
 - inequality
 - equality
 - ignorance
- **312.** Choose the correct synonym for ADVANCED PLACE.
 - $\sqrt{1}$ prior place
 - negative position
 - backward place
 - ignored place
 - secondary place
- **313.** Choose the correct synonym for TO SHARE.
 - √ divide
 - damage
 - worsen
 - detoriorate
 - ruin
- **314.** Choose the correct synonym for UNIQUE.
 - √ single
 - different
 - similar
 - the same
 - alike
- **315.** Choose the correct synonym for FUNDAMENTAL CHANGES.
 - ✓ radical changes
 - small changes
 - invisible changes
 - inseperable changes
 - tiny changes
- **316.** Choose the correct synonym for OFFSHORE FIELD.
 - $\sqrt{1}$ in the sea
 - on the shore
 - on the bank
 - apart from sea
 - far from the sea
- **317.** Choose the correct synonym for ITS MAXIMUM.
 - \checkmark to its height
 - to its lowest
 - to its depth
 - to its width
 - to its minimum

- ✓ shortage of
- glut of
- short
- surplus of
- gap of

319. Choose the correct answer. AIOC was a consortium _____ 11 major international oil companies including BP, Amoco, the State Oil Company _____ Azerbaijan.

- at, of
- in, at
- of, at
- √ of, of
- at, at,

320. Choose the correct answer. The collapse ______ the former Soviet Union led ______ fundamental changes.

- √ of, to
- at, in
- of, on
- in, on
- to, at

321. Choose the correct answer. First _____ the country _____ Baku there was constructed a unique deep-water drilling rig.

- √ in, in
- in, of
- of, at
- in, on
- at, in

322. Choose the correct answer. The author _____ this strategy was president Heydar Aliyev, who led the Republic _____ 1969 _____

- ✓ of, from, to
- at, in, of
- at, from, of
- from, of, in
- of, from, at

323. Choose the correct answer. The new strategy _____offshore oil industry development was a basis ______ fundamental changes during 1970-80-s.

- √ of, for
- in, at
- for, in
- in, for
- for, of

324. Choose the correct answer. During the first epoch exploration and drilling were carried out ______ the shore and nearby only due ______ the lack ______ appropriate facilities.

- \checkmark on, to, of
- to, at, in
- in, on, on
- on, to, off
- on, to, at

325. Choose the correct answer. _____ 40-s first _____ the world Azerbaijan got oil gusher _____ the open sea conditions.

- √ in, in, in
- at, of, in
- in, at, on
- in, of, at
- at, in, in

326. Choose the correct answer. The early oil _____ in April 1999 by AIOC with the commissioning of this export pipeline from Baku to Supsa and the construction of Supsa terminal.

- $\sqrt{}$ was completed
- had completing
- has completed
- has been completed
- is completing

327. Choose the correct answer. Since the end of 70s annual volume of oil, _____ from offshore fields began to increase.

- √ produced
- was producing
- · has had producing
- am produced
- is produced

328. Choose the correct answer. In 1970 offshore production ______ its maximum 12,9 mln tons.

- √ reached
- has been reaching
- was able reaching
- were reached
- reaching

329. Choose the correct answer. During the first epoch exploration and drilling _____ on the shore and nearby only due to the lack of appropriate facilities.

- \checkmark were carried
- is carry out
- carring out
- is carring out
- has carried out
- **330.** Give synonym for consumption
 - creation
 - to create
 - √ usage
 - to use
 - to put an end
- **331.** Give synonym for REFORMATION
 - destroying new houses
 - ✓ radical changes
 - making smth. old
 - forming smth. old
 - destroying old historical monuments
- **332.** Give synonym for TO COMPLETE
 - to commence

- to compare
- ✓ to finish
- to begin
- to start

333. Give antonym for TO REDUCE ITS EFFECT

- to decrease its influence
- \checkmark to increase its effect
- to lessen its volume
- to reduce its price
- to shorten its progress

334. Give synonym for To Carry Out

- to bring
- ✓ to fulfill
- to fill in
- to carry on
- to transfer

335. Give synonym for DEMAND (n)

- donation
- requirement
- √ require
- supply
- supplement

336. Give synonym for To Complete

- to compare
- ✓ to finish
- to begin
- to start
- to commence
- **337.** Give synonym for To Reduce its Effect
 - to increase its effect
 - to lessen its volume
 - \checkmark to decrease its influence
 - to reduce its price
 - to shorten its progress
- **338.** Give synonym for To Increase
 - to complete
 - to decrease
 - \checkmark to extend
 - to include
 - to incline

339. Give synonym for Capacity

- capable
- value
- captions
- volume
- ✓ capability

340. Give equivalents of the words: Advanced

- advancing
- improving
- develop
- √ developed
- developing
- **341.** Choose the correct synonym: Efficient payment
 - paying somebody's obligation
 - borrowing effectively
 - \checkmark settlement of debts effectively
 - giving back the sum late
 - owing to other company
- **342.** Choose the correct synonym: Oil refining works.
 - \checkmark factories that rectify oil
 - factories which refreshing oil
 - works that purring oil
 - oil pouring factories
 - oil drill works
- **343.** Choose the correct synonym for Local consumers.
 - \checkmark native users
 - advertisers
 - local correspondents
 - people of foreign countries
 - foreigners
- **344.** Complete the statement. The first oil contract is _____.
 - The Draft of the Century
 - The Charter of the Century
 - \checkmark The Contract of the Century
 - The Contract of the year
 - The Contract of the month

345. Complete the statement. One of the reasons of lowering oil and gas extraction was _____.

- radical increasing of the fields
- having a lot of fields
- having more oil and gas resources than usual
- continuously development of operating area
- \checkmark sharp reduction of operating area
- **346.** Complete the statement. Gas _____ continued to drop.
 - extragtion
 - extracsion
 - ✓ extraction
 - extrac
 - extraktion
- **347.** Complete the statement. The volume of _____works was considerably lowered.
 - √ exploratory

- explory
- explorate
- expenditures
- explore

348. Complete the statement. In 1991 a new stage began in the Republic's oil and gas industry_____

- √ development
- prosper
- to prosper
- decline
- develop

349. Complete the statement. The ______ of gas extraction came down both on Republic and on the Caspian offshore Azerbaijan.

- stage
- store
- value
- √ volume
- score

350. Complete the statement. The discovery of large offshore gas-condensate ______.

- √ resources
- source
- commodity
- goods
- donation

351. Complete the sentences. Nearly 70 oil and gas ______ were discovered.

- √ fields
- well
- branches
- field
- house

352. Complete the sentences. Every year, we ask a independent expert to do a "social performance audit" to see _____.

- $\sqrt{1}$ how we are doing in these areas
- how we in doing in these areas
- how we are being involved to these areas
- how we are involving these
- how we are filling these areas

353. Complete the sentences. In management in the US, we have an affirmative action program, _____.

- to continue ethical investment
- to avoid ethical investment
- to avoid environmental damaging
- · to avoid responsibility
- \checkmark to avoid racial or sex discrimination

354. Find the right definition. Somebody who takes direct action on social or other issues. Who is he/she?

- good person
- pessimist
- ✓ activist
- director
- non- activist

- 355. Find the right definition. Putting money into activities that do not harm environment.
 - \checkmark ethical investment
 - investor
 - behoviour
 - a code of conduct
 - pollution
- **356.** Find the right definition. To pay people badly and make them work in bad condition.
 - \checkmark to exploit
 - to conduct
 - to control
 - to do harm
 - to employ

357. Fill in the gaps with the right word. The television industry should adopt a ______ on violence in its programmes.

- \checkmark a code of ethics
- a code of a low
- a low
- a project
- code of problem

358. Fill in the gap with the right word. A company is behaving ______ if it pollutes the environment.

- ✓ unethically
- well
- fairly
- badly
- ethically

359. Fill in the gap with the right word. Areas where choices have to be made about right and wrong behavior are ethical _____.

- problems
- issue
- matters
- codes
- √ issues

360. Fill in the gaps with the right word. Some organizations have a code of ethics or code of conduct where they say what their managers' and employers' ______ should be, to try _____ them behaving unethically.

- opinion, to choose
- behavior, to choose
- \checkmark behavior, to prevent
- opinion, to begin
- behavior, to begin

361. Find the right definition. To exploit workers by underpaying them or making them work long hours.

- $\sqrt{}$ sweatshop labor
- good labor
- ethic labor
- justice labor
- social labor

- $\sqrt{}$ moral
- criminal
- ethical
- unethical
- immoral
- 363. Find the right definition. When one group of people is unfairly treated differently from another.
 - √ discrimination
 - crimination
 - crimination
 - sweatshop labor •
 - code of conduct
- Find the right definition. Steps taken in the USA to avoid discrimination. 364.
 - negative action program ٠
 - action program
 - social action program
 - right program
 - √ affirmative action program
- Complete the sentences. Faking luxury goods like Rolex watches was also a problem, but we're working hard to close work shops 365.
 - √ where fakes are made
 - where millions of banknotes is counterfeited
 - where bribe is gives
 - where fakes is made
 - where money is made

366. Complete the sentences. Counterfeiting or forgery of bank-notes was a problem, but now _____

- $\sqrt{}$ all the forgers are in jail
- all the forgers are in the bank •
- all the forgers are in economy
- all the bank-notes are in jail •
- all the forgers is in jail ٠

367. Complete the sentences. There's embezzlement, a type of fraud where someone illegally _____.

- \checkmark gets money from their employer
- makes money for their employer •
- involve employer to the work
- sends money to their employers •
- sees money to their employer

368. Complete the sentences. There used to be a lot of racketeers demanding _____

- $\sqrt{}$ "protection money" from businesses
- "protects money"
- "sending money" to businesses
- "keeping money" in businesses
- "preventing money" from businesses

Fill in the gaps with the right word. The process when somebody buys or sells _____ using information that is not publicly available is 369. insider dealing.

- securities
- goods

- property
- ordinary shares
- preference shares

370. Fill in the gaps with the right word. Embezzlement is a type of fraud where somebody ______ gets money from their employer.

- √ illegally
- legal
- correctly
- illegal
- legally

371. Fill in the gaps with the right word. Counterfeiting or _____ of banknotes was a problem, but now all the _____ are in jail.

- \checkmark forgery, forgers
- embezzlement, embezzles
- racketeering, racketeer
- forgery, racketeers
- corrupt, corruption

372. Find the right definition. Buying or selling securities using information that is not publicly available.

- \checkmark insider dealing
- market rigging
- chinese walls
- outsider dealing
- price fixing
- **373.** Find the right definition. Informal name of a bribe.
 - ✓ kickback
 - kick
 - fake
 - fraud
 - backing

374. Fill in the gaps with the right word. Somebody who receives bribe is _____ and involved in _____.

- \checkmark corrupt, corruption
- fraud, frauding
- corrupt, counterfeiting
- bribers, corruption
- bribers, bribery

375. Fill in the gaps with the right word. Now _____ luxury goods is not a problem.

- √ faking
- counting
- fraud
- embezzled
- embezzlement

376. Fill in the gaps with the right word. Money _____, hiding the illegal origin of money, is common - gangsters buy property with money from drugs.

- √ laundering
- •
- deposit fixing
- weaking
- washing

377. Fill in the gaps with the right word. Once, a gang counterfeited millions of _____ in a garage.

- √ banknotes
- bank
- books
- notes
- money

378. Find the right definition. A group of companies in the same market usually agree to fix prices at a certain level, so they don't have to compete with each-other. What is it?

- \checkmark price fixing
- bribery
- insider dealing
- market riggery
- market rigging

379. Find the right definition. An illegal payment to persuade smb. to do something.

- fraud
- √ bribe
- money
- money laundering
- faking

380. Choose the correct answer. A depression is a very _____ slump.

- suitable
- appropriate
- √ bad
- good
- low

381. Choose the correct synonym for "A slump"

- ✓ a crisis
- a peak
- a trough
- a bust
- a boom

382. Choose the correct answer. The euro currency has fallen to its lowest ______ ever.

- √ value
- expenditures
- expensive
- expenses
- weight

383. Choose the correct answer. The number of people without _____ has gone up quickly.

- √ work
- unemployment
- works
- employ
- level

- √ slump
- stable
- demand
- boom
- peak

385. Choose the correct answer. ______ is when slow growth is combined with prices that are increasing fast.

- peak
- boom
- trough
- recession
- √ stagflation

386. Choose the correct answer. _____ is when the economy is growing slowly or not at all.

- slump
- depression
- ✓ stagnation
- crisis
- recession

387. Choose the correct answer. Inflation _____ when it reaches its highest level.

- √ peaks
- demands
- bottoms
- stables
- troughs

388. Choose the correct answer. ______ is when there is rising demand, and other indicators are strong.

- √ boom
- boost
- slump
- slash
- fall

389. Choose the correct answer. ______ is the amount of goods and services that people-want in a particular period.

- √ demand
- boom
- wants
- needs
- supply

390. Choose the correct answer. Meaning of the word "approachable"

- a lot of ideas and enthusiasm
- things that people believe in
- reducing the number of management layers
- everyone's opinion is treated equally
- \checkmark easy to meet and to talk to
- **391.** Choose the correct answer. Meaning of the word "delegate"
 - planned effort to achieve something
 - easy to meet and to talk to
 - \checkmark to give other people responsibility for work
 - freedom of choice and enterprise

- leading without consultation
- **392.** Choose the correct answer. Leading without consultation is.....
 - √ authoritarian
 - visionary
 - minority
 - stake
 - consensual

393. Choose the correct answer. An organization where there are a lot of rules and procedures is.....

- storing
- rivalry
- √ bureaucratic
- minority
- grading
- **394.** Choose the correct answer. Meaning of the word "dynamism".
 - \checkmark a lot of ideas and enthusiasm
 - less ideas and enthusiasm
 - lack of enthusiasim
 - lack of ideas
 - social taxes and charges

395. Choose the correct answer. To allow employees to decide thing for themselves is named as _____

- √ empowerment
- embezlement
- fraud
- stealth
- impact

396. Choose the correct answer. If managers ask amployees to take on responsibility, they _____authority.

- √ delegate
- control
- meet
- develop
- leadership

397. Choose the correct answer. Having the power to see clearly how things are going to develop in the future

- energy
- dynamic
- √ visionary
- dynamism
- energetic
- **398.** What is the meaning of the word "charisma"
 - people working under managers
 - düzgün cabav yoxdur
 - the power to be physically and mentally active
 - getting everyone to participate in making decisions that will affect them
 - \checkmark an attractive quality that makes other people admire them

399. Choose the correct answer. Managers deciding without talking to employees are _____ down _____

- distant, remote
- ✓ top, approach
- empowerment, delegation
- command, control
- decision, making
- **400.** Give the synonym "distant"
 - √ remote
 - ethnic
 - before
 - next
 - near
- 401. Choose the correct answer. If all the decisions are not made in a company's head office, the firm is
 - \checkmark decentralized
 - delayering
 - stereatypes
 - hierarchical
 - accessible
- **402.** Give the antonym "benefit"
 - √ loss
 - value
 - success
 - revenue
 - profit
- **403.** Give the synonym "accessible"
 - variable
 - dispatch
 - ✓ approachable
 - competition
 - unattainable
- **404.** Choose the synonym "basic"
 - small
 - strong
 - √ major
 - tiny
 - vision

405. Choose the correct answer. Some branches of economy such as agriculture greatly ______ climate.

- rely
- influenced
- \checkmark depend on
- include
- impose on

406. Choose the correct answer. _____ have long meetings with employees before taking important decisions.

- √ managers
- cleaners
- drivers
- surgeons

accountants

407. Choose the correct answer. She is talking to a group _____ British businesspeople.

- √ of
 - for
 - in in
 - off
 - on on

408. Choose the correct answer. ______ ideas typically associated with men: physical strength, aggressiveness.

- canteen culture
- stereotypes
- ✓ macho culture
- company or corporate culture
- long-hours culture

409. Choose the correct answer. ______ where people are expected to work for a long time each day.

- canteen culture
- company and corporate culture
- macho culture
- stereotypes

410. Choose the correct answer. ______ the way a particular company works, and the things it believes are important.

- company or macho culture
- company or stereotypes
- $\sqrt{}$ company and corporate culture
- company of canteen culture
- company or long-hours culture

411. Choose the correct answer. Today, we need to _____ on a date for the launch and promotion.

- go
- live
- √ discuss
- meeting
- deciding

412. Choose the correct answer. What is punctuality?

- care
- patience
- ✓ accuracy
- assumption
- untidiness

413. Choose the correct answer. Corporate hospitality is a big industry, with clients invited ______ big sports events.

- off
 - at
 - on
 - by
- √ to

414. Choose the correct answer. There are long business lunches in restaurants, where deals are _____.

- retold •
- supported •
- described
- √ discussed
- managed •
- 415. Choose the correct answer. Alexandra Adler continues her seminar _____ cross-cultural issues.
 - at
 - in
 - for
 - \checkmark on
 - •
 - with
- Choose the correct answer. Some companies require _____ to wear formal clothes from Monday to Thursday. 416.
 - relatives •
 - customers •
 - \checkmark employees
 - consumers ٠
 - clients
- Choose the correct answer. In Gammaria, the business suit is almost as necessary as in Betatania, but _____ more variations 417. colours.
 - by, in •
 - on, with
 - $\sqrt{}$ with, in
 - in, with •
 - in, at ٠

418. Give the synonym "power"

- √ strength
- wealth •
- health
- success •
- enemy ٠
- 419. Give the antonym "to participate"
 - $\sqrt{}$ to be absent from
 - to come back •
 - to come up •
 - to accept •
 - to invade •
- 420. Give the synonym "to approach"
 - \checkmark to come up
 - to make up
 - to leave
 - to begin •
 - to live ٠
- Give the synonym "to demand" 421.
 - \checkmark to require
 - to beg
 - to trust

- to capture
- to decide

422. Put prepositions where necessary. If you want to phone someone _____ a company, pick _____ the phone. √ in, up at, at for, to off, up on, with Put prepositions where necessary. The person you want to speak _____ is not _____ their desk. 423. \checkmark to, at on, to with, in up, behind • off, at Put prepositions where necessary. You ask ____ the extension of the person you want to speak ____. 424. \checkmark for, to upon, for for, with up, at •

• to, with

425. Which equipment would each of these people use? Someone who wants to stay in touch while they are in the garden.

- \checkmark cordless
- mobile phone
- videophone
- webcam
- pager

426. Which equipment would each of these people use? A company manager who wants to discuss something with managers in different offices at the same time.

- ✓ videophone
- public telephone
- mobile phone
- cordless
- pager

427. Which equipment would each of these people use? A computer enthusiast who wants to see the person she is talking to.

- √ webcam
- cordless
- videophone
- pager
- public telephone
- 428. Which equipment would each of these people use? Someone who is out but doesn't have a mobile.
 - \checkmark public telephone
 - mobile phone
 - webcam
 - videophone
 - pager

- **429.** Complete the sentences: _____ allows you to receive written messages.
 - √ pager
 - public telephone
 - mobile phone
 - cordless phone
 - webcam

430. Complete the sentences: ______ is an extension not connected by a wire, so you can use it around the house or in the garden.

- \checkmark cordless phone
- webcam
- public telephone
- mobile phone
- pager

431. Complete the sentences: ______ is one of a number of phones on the same line, in a home or office.

- √ extension
- pager
- webcam
- videophone
- · cordless phone
- **432.** Complete the sentences: ______ is a mobile phone with access to the Internet.
 - \checkmark WAP phone
 - mobile phone
 - webcam
 - pager
 - public phone

433. Complete the sentences: ______ is a camera attached to a computer and phone line, so two people can see each other.

- videophone
- √ webcam
- WAP phone
- cordless phone
- pager

434. Complete the sentences: _____ is a phone you can take with you and use anywhere.

- cordless phone
- videophone
- \checkmark mobile phone
- public telephone
- webcam

435. Complete the sentences: ______ is a special phone with a screen so you can see the other person.

- public telephone
- pager
- WAP phone
- mobile phone
- √ videophone

436. Complete the sentences: ______ is a phone in a public place operated with money, a credit card or a phone card.

- cordless phone
- pager

- mobile phone
- ✓ public telephone
- WAP phone
- **437.** Give the synonym for reply.
 - repeat
 - add
 - √ answer
 - revise
 - attach

438. Fill in the gap with the suitable word. Inbox contains email for you to read

- √ waiting
- keeping
- looking
- preparing
- expecting

439. Fill in the gap with the suitable word. Attach allows you to send a document that you with an email.

- √ send
- won't
- receive
- copy
- get

440. Fill in the gap with the suitable word. They will reply to your email or you back.

- reply
- answer
- √ email
- write
- send
- **441.** Choose the correct answer. Attach allows you
 - to send all the emails you've written
 - to send the answer to the person who sent the email
 - to get rid of an email you don't want to keep
 - to send an answer back
 - \checkmark to send a document with an email
- 442. Choose the correct answer. Delete allows you _____
 - to store the email
 - to send an email to you have received to someone else
 - $\sqrt{1}$ to get rid of an email you dont want to keep
 - to send an anwser to the person who sent the email
 - to send an answer back
- **443.** Choose the correct answer. Email is an ...
 - \checkmark electronic mail
 - telex
 - airmail
 - letter
 - postcard

444. Give the synonym for 'confidential information'

- \checkmark public information
- secret information
- advance data
- particular data
- special information

445. Choose the correct prepositions. We've received a fax _____you _____ the company called Moda Fashion.

- from, with
- by, on
- by, from
- √ from, to
- from, from

446. Choose the correct prepositions. There's something wrong _____ our fax machine.

- √ with
- in
- through
- on
- about

447. Choose the correct answer. The person who should receive the fax

- adviser
- secretary
- ✓ intended recipient
- receiptionist
- sales manager

448. Choose the correct answer. Things that others should not know

- special infomation
- private events
- · particular data
- exciting news
- \checkmark confidential information

449. Which expression is wrong?

- to fax someone something
- to send something to someone by fax
- to send something by fax
- \checkmark to fax to someone
- to fax someone
- **450.** Find the synonym of the chosen word. The destroyed buildings were HUGE.
 - √ giant
 - low
 - small
 - large
 - Tall

451. Choose the correct prepositions. ... other words, the dissatisfied party will get full or partial compensation ... the losses which they suffered.

 \checkmark in, for

- for, for
- at, during
- By, in
- in, on

452. CHOOSE THE RIGHT ANSWER Give the synonym of the word «accurately"?

- √ exactly
- rapidly
- blur
- visibly
- completely

453. CHOOSE THE RIGHT ANSWER Give the synonym of the word "DISPUTE"?

- √ argument
- identity
- stockpile
- inception
- conflict

454. CHOOSE THE RIGHT ANSWER Give the synonym of the word "VERIFY"?

- √ examine
- ignore
- exceed
- provide
- ignore

455. Find the antonym of the chosen word We'd like to know more about FOREIGN countries.

- √ internal
- qualified
- democratic
- overseas
- External

456. Find the synonym of the chosen word. She said she was GLAD.

- √ pleased
- sorry
- good
- wise
- Sad

457. Choose the correct synonym of the word "SUGGESTION".

- √ offer
- difficulty
- conversation
- wish
- Desire

458. Find the antonym of the chosen word These hotels are very EXPENSIVE.

- √ cheap
- dear
- high
- various
- Different

459. Choose the correct answer. Accounting shows ... picture of the firm.

- √ financial
- management
- finance
- account
- administrative

460. Choose the correct answer. The function of an accountant is to provide ... that managers can use to make decisions.

- \checkmark quantitative information
- informative
- profit
- loss
- quantity

461. Choose the correct answer. One of the purposes is to ascertain whether you have made a ... or loss during a given period.

- √ profit
- get profit
- offer
- purpose
- to profit

462. Choose the correct answer. People who specialize in the field of ... are known as accountants.

- √ accounting
- management
- business
- teaching
- finance

463. Choose the correct answer. Two common financial statements are the ... and the income statement.

- \checkmark balance sheet
- balance
- accounting
- sheet
- account sheet

464. Choose the correct answer. Economists study the facts of the

- historical facts
- √ economy
- economic
- material
- mathematics

465. Choose the correct answer. The science of economics is concerned with all our ... and wants.

- \checkmark material needs
- special needs
- facts
- economy
- material

466. Choose the correct answer. Economics is the science which is based ... of our everyday life.

 $\sqrt{1}$ upon the facts

- through the facts
- figures
- in some figures
- with the facts

467. Choose the correct answer. The students ... to be specialists for different branches of the economy.

- \checkmark are trained
- is trained
- are studied
- educated
- are been trained

468. Choose the correct answer. There are many ... at our University: Accounting, Finance and Credit, Management, International Economic Relations, Business administration etc.

- ✓ faculties
- study
- sciences
- specialists
- facilities

469. Choose the correct answer. At the Azerbaijan State Economic University we study many ... subjects.

- √ economic
- historic
- mathematic
- philology
- geographic
- **470.** Choose the correct answer. Every day I attend ... and classes.
 - ✓ lectures
 - instructive
 - exercises
 - tasks
 - exams

471. Choose the correct answer. At the University we receive ... in different subjects and we work on our own.

- √ instructions
- examination
- exercises
- exams
- instructive

472. Choose the correct answer. We take ... at the end of each term of the academic year.

- \checkmark examinations
- books
- English lessons
- copy books
- to pass examinations

473. Choose the correct answer. Official language of international aviation is

- √ English
- Russian
- Spanish
- Chinese

- French
- 474. Choose the correct answer. Language of modern business is
 - √ English
 - French
 - Russian
 - Spanish
 - Chinese

475. Choose the correct answer. Oxford give ... what they need.

- √ them
- their
- his
- our
- there

476. Choose the correct answer. Some of the most intelligent men and ... in the country live and work here.

- √ women
- child
- adult
- toddler
- woman

477. Choose the correct answer. Oxford is, of course, famous for its first-class ... as well as its beautiful buildings.

- writing
- educate
- reading
- instructs
- √ education

478. Choose the correct answer. It is not easy ... at Oxford University to study for a degree.

- has a place
- got a place
- \checkmark to get a place
- have place
- to be a place

479. Choose the correct answer. This college ... in 1249.

- \checkmark was founded
- formed
- has been established
- was found
- is found

480. Choose the correct answer. Now I'm attending ... at the British Council Center to improve my English.

- ✓ English classes
- German classes
- Painting classes
- Spanish classes
- French lessons

- √ banking
- manager
- labor
- gas
- oil

482. Choose the correct answer. I'll be using English with my colleagues and with ... of community at large.

- \checkmark members
- television
- colleague
- woman
- man

483. Choose the correct answer. I expect ... English in speaking and listening face to face and telephone, radio, television communication.

- consider
- consideration
- think
- imagination

484. Choose the correct answer. It's impossible to make any ... in business without good knowledge of foreign language.

- administration
- knowledge
- √ career
- affairs
- management

485. Choose the correct answer. Education ... a central role in the selection of men and women for management jobs.

- √ plays
- considered
- imagine
- consider
- play

486. Choose the correct answer. English will be ...regularly in my future work.

- √ required
- considered
- to require
- using
- to consider

487. Choose the correct answer. Many people study English ... the education systems.

- √ outside
- including
- before
- off
- with

488. Choose the correct answer. Money spent for brain is ... spent in vain.

- always
- sometimes
- every time
- often

√ never

489. Choose the correct answer. In England there are 47 universities, ... the Open University which teaches via TV and radio.

- √ including
- beginning
- via
- to include
- include

490. Choose the correct answer. Some parents ... private schools for their children.

- study
- √ choose
- to choose
- go
- wants

491. Choose the correct answer. In the higher classes of Primary school ... learn geography, history, religion.

- pupil
- somebody
- √ children
- student
- learner

492. Choose the correct answer. In England and Wales ... school begins at the age of five.

- college
- √ compulsory
- middle
- toddler
- higher

493. Choose the correct answer. I would like ... my education and do my future career.

- finish
- start
- ✓ to continue
- continue
- to study

494. Choose the correct answer. Some of my friends are married and ... children.

- are
- ✓ to have
- have
- has
- to be

495. Choose the correct answer. I often invite my friends to my place to listen to music, to dance and have a ... with my mother's cakes.

- √ cup of tea
- cups coffee
- glass
- cup
- sugar

496. Choose the correct answer. Many students come from different cities and villages and they live at the

- villages
- √ hostel
- office
- university
- work

497. Choose the correct answer. It's very difficult ... work and study but we do our best to become good specialists.

- combine
- to write
- $\sqrt{100}$ to combine
- to read
- to collect

498. Choose the correct answer. We take examinations ... the end of each term of the academic year.

- on
- √ at
- in
- of
- from

499. Choose the correct answer. Three years ago I ... school number 263 in Baku.

- graduate
- finish
- \checkmark finished
- to finish
- am finishing

500. Choose the correct answer. I was born ... august 22, 1980.

- since
- of
- from
- in
- √ on