

1. Choose the right meaning of the word combination: get on well

- be tired
- ✓ have a good relationship
- go on holiday
- go for a walk
- be sure

2. Choose the right meaning of the word: abroad

- in progress
- on holiday
- on top
- ✓ in another country
- at the end

3. The opposite of wrong is .....

- lazy
- shy
- extrovert
- short
- ✓ right

4. The opposite of hard-working is .....

- tall
- mean
- generous
- ✓ lazy
- shy

5. The opposite of generous is .....

- quiet
- dark
- short
- ✓ mean
- lazy

6. The opposite of shy is .....

- dark
- tall
- mean
- ✓ extrovert
- generous

7. The opposite of talkative is .....

- ✓ quiet
- generous
- dark
- short
- lazy

8. The opposite of short is .....

- mean
- lazy
- quiet
- ✓ tall
- shy

9. The opposite of fair is .....

- quiet
- lazy
- shy
- mean
- ✓ dark

10. Your aunt's children are your .....

- uncle
- aunt
- niece
- ✓ cousins
- brother-in-law

11. Your mother's brother is your .....

- niece
- brother-in-law
- aunt
- ✓ uncle
- cousins

12. Your sister's daughter is your .....

- aunt
- sister-in-law
- ✓ niece
- cousins
- uncle

13. Your brother's wife is your .....

- niece
- aunt
- ✓ sister-in-law
- uncle
- cousins

14. The opposite of thin or slim is .....

- quiet
- extrovert
- right
- lazy
- ✓ fat

15. Match the verb and noun: have

- English, Spanish
- at university, a language
- a TV, to the news
- on holiday, to the beach

✓ two brothers,a big family

16. Match the verb and noun: go

- a TV,the news
- the guitar,football
- a magazine,the paper
- ✓ on holiday,to the beach
- at university,a language

17. Match the verb and noun: watch

- on holiday,to the beach
- English,Spanish
- at university,a language
- ✓ a TV,the news
- music,a CD

18. Match the verb and noun: study

- a TV,to the news
- on holiday,to the beach
- the guitar,football
- two brothers,a big family
- ✓ at university,a language

19. Match the verb and noun: speak

- the guitar,football
- a TV,the news
- music,a CD
- a magazine,the paper
- ✓ English,Spanish

20. Match the verb and noun: read

- ✓ a magazine,the paper
- the guitar,football
- on holiday,to the beach
- two brothers,a big family
- a TV,to the news

21. Match the verb and noun: play

- a TV,the news
- two brothers,a big family
- on holiday,to the beach
- ✓ the guitar,football
- English,Spanish

22. Match the verb and noun: listen to

- a magazine,the paper
- on holiday,to the beach
- at university,a language
- in Rome,in Italy
- ✓ music,a CD

23. Match the verb and noun: do

- English, Spanish
- a TV, to the news
- a magazine, the paper
- ✓ exercise, a language course
- at university, a language

24. Match the verb and noun: be born

- a magazine, the paper
- on holiday, to the beach
- two brothers, a big family
- ✓ in Rome, in Italy
- a TV, the news

25. Match the word to its definition. It's a job. It's a person who designs roads and bridges.

- teacher
- dentist
- singer
- tourist
- ✓ engineer

26. Match the word to its definition. It is a kind of machine which you have in your house. You can watch the news or films on it.

- radio
- oven
- car
- ✓ television
- fridge

27. Match the word to its definition. The place where you go when you're ill.

- school
- shop
- supermarket
- bridge
- ✓ hospital

28. Match the word to its definition. Someone who looks after your teeth.

- engineer
- artist
- tourist
- ✓ dentist
- teacher

29. Complete the sentence: Do you know a shop ..... sells postcards?

- what
- where
- when
- why
- ✓ which

30. Complete the sentence: Don't worry. I know a supermarket ..... has really good bread.

- where
- when
- why
- what

✓ which

31. Complete the sentence: The shop ..... I usually buy my bread is closed today.

- what
- which
- when
- why
- ✓ where

32. Complete the sentence: A dictionary ..... has good examples is very useful.

- why
- when
- what
- ✓ which
- where

33. Complete the sentence: A painter is someone ..... paints pictures.

- what
- why
- where
- ✓ who
- when

34. Complete the sentence: The Louvre is the museum ..... you can see the Mona Lisa.

- when
- why
- who
- what
- ✓ where

35. Complete the sentence: She can't find the key ..... opens this door.

- what
- who
- ✓ which
- when
- where

36. Complete the sentence: This is the church ..... we got married.

- who
- what
- ✓ where
- which
- when

37. Match the word to its definition. A thing which you use to open or close a door.

- a star
- a blouse
- a plane
- a shop
- ✓ a key

38. Match the word to its definition. A famous person in film or music.

- a dentist
- an artist
- a friend
- a cousine
- ✓ a star

39. Match the word to its definition. A place where you keep your money.

- an agency
- a plane
- a museum
- ✓ a bank
- a post-office

40. Complete the sentence: You have one ..... on each side of your head. Without them your sunglasses would fall off.

- nose
- brain
- finger
- ✓ ear
- mouth

41. Complete the sentence: You have two ..... at the ends of your legs. You can kick with them.

- mouth
- ears
- eyes
- teeth
- ✓ feet

42. You open and close your ..... when you speak. You can smile with it.

- brain
- fingers
- nose
- ear
- ✓ mouth

43. Complete the sentence: You have ten ..... on your hands. You use them for touching things.

- ✓ fingers
- nose
- eyes
- mouth
- teeth

44. Complete the sentence: Adults have 32 ....., babies don't have any.

- nose
- eyes
- brain
- ✓ teeth
- mouth

45. Complete the sentence: You have two ..... - they can be blue, green, brown, or grey.

- nose
- teeth
- mouth
- brain

✓ eyes

46. Complete the sentence: You use your ..... for smelling flowers.

- brain
- eyes
- mouth
- ✓ nose
- teeth

47. Complete the sentence: Your ..... thinks,remembers,and makes decisions.

- nose
- fingers
- teeth
- ✓ brain
- eyes

48. Complete the sentence: Luckily, I am never ill and I could never take the time.....work.

- in
- ✓ off
- up
- before
- of

49. Choose the right expression: The work finishes after a fixed period.

- permanent job
- ✓ temporary job
- full time job
- part-time job
- contemporary job

50. Complete the sentence: She leaves home for work at 8 and she drives .....

- ✓ to work
- after work
- before work
- in work
- Work

51. Complete the sentence: ..... is one for the whole of the normal working week.

- ✓ a full-time job
- a part-time job
- temporary job
- off work
- out-of- job

52. Choose the correct expression: Librarian is required for public library from 2p.m. to 6 p.m.

- ✓ A part time job
- Full job
- Out of work
- Before work
- A permanent job

53. Complete the sentence: Our manager is very..... people and we have a very good team.

- √ good with
- qualify as
- bad at
- self-motivated
- skilled at

54. Match the expression a full time job with its definition :

- √ this kind of work is for the whole of the normal working week
- a work that finishes after a fixed period
- this job does not finish after a fixed period
- a job that you do for fewer hours a week than people usually work
- somebody who works in an office for a particular company

55. Complete the sentence: When the company is selling lots of cars, they ask us.....

- √ to work overtime
- to buy shares
- to make a payment
- to apply for a job
- to commute

56. Choose the synonym of the word manage

- √ control
- pay
- send
- demand
- serve

57. Match the job to its description: My work involves getting up quite early in the morning , but I like being out in the open air. I walk two or three miles every day.

- √ Postwoman
- teacher
- software developer
- flight attendant
- accountant

58. Complete the sentence: I'm not often ..... – away from work due to illness.

- √ off work
- out of work
- at work
- in work
- work for

59. Match the job to its description: My work is very stimulating and not at all repetitive. I see the children learn and develop.

- √ teacher
- flight attendant
- accountant
- software developer
- postwoman

60. Match the word to its definition: The work is difficult and makes you tired.

- √ tough
- satisfying
- repetitive



- fascinating
- routin

61. Complete the sentence: A ..... does not finish after a fixed period.

- √ permanent job
- part-time job
- temporary job
- repetitive job
- full-time job

62. Complete the sentence: If the work is interesting and gives positive feelings it is....

- √ fascinating
- repetitive
- tough
- demanding
- boring

63. Complete the sentence: The system of .....means you can work when you want, within certain limits.

- √ flexitime
- temporary work
- part-time job
- permanent work
- shifts

64. Complete the sentence: I ..... a large European car maker.

- √ work for
- to work
- work under
- work out
- work of

65. Complete the sentence: I ..... a lot of different people in the company.

- √ deal with
- deal for
- deal on
- deal about
- deal in

66. Complete the sentence: I ..... work by train and subway.

- √ go to
- go in
- to go
- go on
- go

67. Complete the sentence: I ..... a team of designers.

- work
- √ manage
- finish
- find
- go

68. Complete the sentence: We all have to clock .... and clock ..... every day.

- of, for
- at, out
- ✓ in, out
- on to
- to, on

69. Choose the correct variant: rəhbərlik etmək, руководить

- to satisfy
- to commute
- ✓ to manage
- to hire
- to fire

70. Choose the correct variant: dərixdrıcsı, скучный

- ✓ dull
- Fascinating
- demanding
- satisfying
- exciting

71. Choose the correct variant: ağır, трудный

- repetitive
- dull
- ✓ hard
- exciting
- interesting

72. Choose the correct variant: I work ..... shifts.

- of
- at
- ✓ in
- bunder
- for

73. Choose the correct variant: iş, служба

- shift
- clock
- application
- Telecommute
- ✓ employment

74. Complete the sentence: It is difficult ... from one shift to another.

- Changes
- ✓ changing
- are changing
- have changed
- change

75. Choose the synonym to the word. run

- apply
- complete
- ✓ Manage

- involve
- think

76. Choose the opposite for the word. like

- use
- ✓ hate
- spend
- learn
- defend

77. Choose the synonym of the word. difficult

- distinct
- ✓ hard
- easy
- fascinating
- dull

78. Complete the sentence: That is the shop .....I bought my computer.

- ✓ where
- while
- what
- which
- when

79. Complete the sentence: A: Why .....? B: Because I'm happy.

- you smile
- you are smiling
- is you smiling
- ✓ are you smiling
- do you smile

80. Complete the sentence: Be careful! You .....a mistake.

- making
- makes
- are make
- ✓ are making
- is making

81. Complete the sentence: He .....a shower before breakfast.

- having usually
- usually having
- have usually
- usually have
- ✓ usually has

82. Complete the sentence: What time .....to come?

- going she
- do she going
- she doing
- ✓ is she going
- she's going

83. Choose the word that is different:

- ears
- hands
- eyes
- arms
- ✓ fingers

84. Choose the word that is different:

- mean
- unreliable
- lazy
- ✓ generous
- unfriendly

85. Choose the word that is different:

- tall
- fat
- slim
- ✓ shy
- dark

86. Choose the word that is different:

- husband
- brother
- uncle
- grandfather
- ✓ niece

87. Choose the word that is different:

- ✓ eighteen
- first
- seventh
- third
- twentieth

88. Match the word to its definition. The place where you can buy stamps.

- ✓ post office
- bakery
- market
- museum
- pharmacy

89. Complete the sentence: I need a Workbook .....has all the answers.

- who
- while
- when
- ✓ which
- what

90. Complete the sentence: She`s the woman .....works in the office.

- what
- while
- where

- ✓ who
- when

91. Complete the sentence: You don't need an umbrella. It .....

- aren't raining
- doesn't raining
- doesn't rain
- not raining
- ✓ isn't raining

92. Complete the sentence: Sonia .....a job.

- don't have
- isn't have
- aren't have
- ✓ doesn't have
- hasn't

93. Complete the sentence: Liz .....at a primary school.

- is teach
- are teaching
- teaches
- teach
- ✓ teaches

94. Complete the sentence: ..... David smoke?

- is
- be
- are
- ✓ does
- do

95. Complete the sentence: Where ..... from?

- is your parents
- is parents your
- parents your are
- ✓ are your parents
- your parents are

96. Complete the sentence: A: What .....? B: I'm a student.

- do you
- you have work
- you do
- do you work
- ✓ do you do

97. Match the job to its description: My work involves travelling a lot. It can be quite physically demanding, but I enjoy dealing with passengers.

- accountant
- teacher
- ✓ flight attendant
- postwoman
- software developer

98. Complete the sentence: If the work involves doing the same things again and again it is.....

- boring
- stimulating
- exciting
- tough
- ✓ routine

99. Complete the sentence: I'm ..... for co- ordination between design and production.

- respectable
- respectful
- responsibility
- ✓ responsible
- response

100. Match the word combination to its definition. People who work well with other people.

- self-starters
- ✓ team players
- methodical
- motivated
- computer-literate

101. Match the word to its definition. People who are very keen to do well in their job because they find it interesting.

- ✓ motivated
- graduate
- numerate
- unskilled
- computer-literate

102. Complete the sentence: .....people are good with numbers.

- ✓ numerate
- motivated
- team players
- proactive
- computer-literate

103. . Choose the synonym of the word: acquire

- ✓ get
- delay
- move
- change
- research

104. Complete the sentence: ..... are good at working on their own

- numerate
- Motivated
- ✓ self-starters
- methodical
- computer-literate

105. Choose the correct variant: boş, свободный

- interesting
- Tiring

- ✓ vacant
- dull
- hard

106. Choose the correct variant: нūмайэндэ, кандидат

- recruiter
- Worker
- ✓ candidate
- employee
- agency

107. Choose the synonym of the word queue

- ✓ line
- plaster
- truck
- store
- bill

108. Complete the sentence: People with a particular ability to do something well are.....

- ✓ skilled
- motivated
- unskilled
- cheap
- manual

109. Complete the sentence: ..... evaluates professionally a colleague's work.

- Candidates
- Conductor
- ✓ Referee
- Consulter
- Consumer

110. Match the word combination to its definition. To get knowledge through doing things.

- to wind up
- to make redundant
- to turn down
- to apply for
- ✓ to acquire experience

111. Complete the sentence: The headhunting agency ..... three candidates for the final interview.

- signed
- launched
- ✓ selected
- trained
- joined

112. Complete the sentence: We do not send our employees to various courses, we have own ...training.

- ✓ in-house
- outdoors
- motivated
- outside
- skilled

113. Match the word a shortlist with its definition:
- it is a title which says that you have achieved something
  - something that you gain over a period of time in the same job
  - ✓ a list of people you think could be suitable for the job
  - an analytical process that helps finding the right people for the vacancy
  - the set of influences such as training, education and experience affecting the individual's personality
114. Complete the sentence: The process of finding people for particular jobs is ...
- ✓ recruitment
  - unemployment
  - enjoyment
  - development
  - management
115. Complete the sentence: People who are self-driven are.....
- ✓ good at working on their own
  - have flexible work
  - work part-time
  - have temporary work
  - work in shifts
116. Choose the opposite for the word. hire
- drive
  - expect
  - ✓ fire
  - sell
  - pay
117. Complete the sentence: Fred is a van driver, but he was fed .....with doing long trips.
- upon
  - over
  - ✓ up
  - on
  - -----
118. Complete the sentence: We invite the most interesting candidates to a group .....
- seminar
  - option
  - ✓ Discussion
  - community
  - occasion
119. Match the word to its definition. Previous employers, teachers that candidates named in their applications.
- ✓ referees
  - vendors
  - shareholders
  - partners
  - graduates
120. Complete the sentence. The trouble with graduates is that they have no work .....
- ✓ experience
  - profit



- launch
- quantity
- efficiency

121. Complete the sentence: Fred is a van ..... but he was fed up with doing long trips.

- ✓ Driver
- worker
- force
- personal
- technical

122. Match the word combination to its definition. The experience of different jobs and educational qualification.

- ✓ background of applicants
- field trial
- shortlist
- selection process
- covering letter

123. Complete the sentence: I get a basic salary, plus .....- a percentage on everything I sell.

- ✓ Commission
- tips
- compensation
- perks
- background

124. Choose the synonym of the word: staff.

- ✓ workforce
- problem
- quality
- graduate
- customer

125. Match the word combination to its definition. A disagreement between management and labor.

- labor costs
- labor shortage
- labor relations
- labor leader
- ✓ labor dispute

126. Complete the sentence: A company's main office is a corporate .....

- ✓ headquarters
- culture
- profit
- ladder
- logo

127. Match the word combination to its definition. A period when there are not enough people available to work.

- labor dispute
- labor relations
- labor costs
- labor unrest
- ✓ labor shortage

128. Make statement putting the words in the correct order: managers, offices, have, some, their, individual, own
- some, managers, have, offices, their, own, individual.
  - ✓ some, managers, have, their, own, individual, offices.
  - managers, have, offices, some, own, their, individual.
  - managers, offices, some, their, own, individual, have.
  - their, individual, some, own, managers, have, offices.

129. Match the word combination to its definition. The lowest amount allowed by the law.

- ✓ minimum wage
- fringe benefit
- compensation
- tips
- perks

130. Choose the synonym of the word basic

- ✓ main
- High
- top
- below
- clear

131. Complete the sentence: If workers refuse to work more than the normal number of hours it is called....

- a strike
- stoppage
- ✓ overtime-ban
- walk-out
- payroll

132. Complete the sentence: Overtime is...

- a day when you enjoy yourselves.
- the time when workers refuse to work more than normal hours.
- a week-end
- the time when the working hours are over.
- ✓ the hours which a worker works more than normal hours.

133. Choose the correct definition: A strike, walk out or stoppage

- ✓ workers stop working for a time when they are not happy with pay or conditions.
- workers walk during the work
- workers strikes each-other during the work
- workers continue to work ,but more slowly
- workers work hard.

134. Choose the right meaning of the word: nice perks

- ✓ It is free meals and free insurance
- It is salary in the work
- It is commission
- It is an overtime
- It is a tip.

135. Match the word to its definition. The ordinary work supporting a company's activities.

- recruitment
- commuter

- staff
- ✓ administration
- commission

136. Choose the right prepositions. .... Easter we went to Italy and we`re going again ....the summer, probably the first two weeks .... August.

- from,at,by
- in,to,for
- on,by,on
- ✓ at,in,in
- with,on,on

137. Choose the right prepositions. Albert Einstein was born ....14 March , 1879 in Germany, and he died .....1955 in the USA.

- in,by
- at,from
- for,at
- from,in
- ✓ on,in

138. Choose the right preposition. In most countries, banks and offices are closed ... Christmas Day and New Year`s Day.

- at
- of
- by
- ✓ on
- in

139. Choose the right prepositions. I hate driving ...night,getting up early ...the morning, and working ...weekends.

- for,by,in
- from,to,on
- in,on,at
- to,of,in
- ✓ at,in,at

140. Choose the right prepositions. There`s a Post Office ....the end of this road, ...the corner of Old Street.

- in,by
- to,in
- from,to
- ✓ at,on
- with,at

141. Choose the right prepositions. They swam ....the sea and then went for a walk ...the park.

- from,on
- for,at
- on,for
- ✓ in,in
- at,from

142. Choose the right prepositions. There`s some sugar ....the shelf ....the cupboard.

- ✓ on,in
- in,with
- for,at
- buy,for
- with,at

143. Choose the right preposition. My family are from Zurich but we live ...Munich.

- on
- √ in
- from
- for
- with

144. Choose the right prepositions. ...my room I have a poster ...the wall and a photo of my parents ...the table by my bed.

- of,in,on
- on,of,at
- on,to,on
- at,for,in
- √ in,on,on

145. Choose the right preposition. We'll meet you ....the bus stop.

- of
- into
- to
- for
- √ at

146. Complete the sentence: I can't see anything,it's very .....

- freezing
- light
- boiling
- √ foggy
- hot

147. Complete the sentence: We can't go skiing,there's no .....

- foggy
- grass
- √ snow
- boiling
- sunny

148. Complete the sentence: 30° is hot,but 40° is .....

- freezing
- sunny
- dark
- foggy
- √ boiling

149. Complete the sentence: Wear lots of warm clothes - it's ..... outside.

- sunny
- dark
- foggy
- boiling
- √ freezing

150. Choose the right prepositions. Henry and Marinette see each other every day, ....home and ....work.

- on,in

- on,to
- to,on
- ✓ at,at
- on,on

151. Choose the right preposition. The young couple went up to the balcony ....3.00 in the afternoon.

- ✓ at
- of
- in
- to
- on

152. Choose the right prepositions. Willy Ronis took the photo ....the balcony ....March 1957.

- ✓ on,in
- to,by
- in,of
- of,on
- in,in

153. Choose the right prepositions. The Beatles were ....a hotel room ....Paris ....1964.

- at,in,on
- on,to,in
- in,at,on
- ✓ in,in,in
- to,at,on

154. Choose the right preposition. President Nixon left the White House ....August 9th 1974.

- to
- for
- ✓ on
- at
- of

155. Complete the sentence: If the manager also receives benefits , the payment and the benefits form a .....

- ✓ severance package
- compansation payment
- compensation
- severance payment
- profit

156. Choose the correct definition: A strike, walk out or stoppage

- ✓ workers stop working for a time when they are not happy with pay or conditions.
- workers continue to work ,but more slowly
- workers work hard.
- workers walk during the work
- workers strikes each-other during the work

157. Complete the sentence: Overtime is...

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- a week-end
- ✓ the hours which a worker works more than normal hours.
- a day when you enjoy yourselves.
- the time when the working hours are over.

158. Choose the correct answer: What is the another name for the HRD?

- ✓ personnel department
- department of human resources
- personal company
- human support management
- human resources agency

159. Match the word combination to its definition. A disagreement between management and labor.

- ✓ labor dispute
- labor relations
- labor shortage
- labor leader
- labor costs

160. Choose the synonym of the word: proprietor

- accountant
- agent
- ✓ owner
- customer
- purchaser

161. Complete the sentence: A company's main office is a corporate .....

- profit
- culture
- ✓ headquarters
- logo
- ladder

162. Choose the synonym of the word: staff.

- graduate
- quality
- ✓ workforce
- problem
- customer

163. Complete the sentence: I get a basic salary, plus .....- a percentage on everything I sell.

- ✓ Commission
- tips
- perks
- compensation
- background

164. Complete the sentence: If I sell more than a particular amount in a year, I also get extra money – ..., which is nice.

- ✓ bonus
- tip
- remuneration
- compensation
- commission

165. Complete the sentence: ..... is given in addition to the bill.

- ✓ tip

- comission
- bonus
- wage
- salary

**166.** Choose the opposite of the word minimal

- ✓ maximum
- gradual
- external
- importal
- exportal

**167.** Complete the sentence: What .....you doing yesterday at 7.30?

- ✓ were
- will
- does
- do
- be

**168.** Complete the sentence: She`s the person ....works with me.

- what
- when
- why
- ✓ who
- where

**169.** Complete the sentence: What .....you looking at?

- do
- be
- have
- ✓ are
- is

**170.** Complete the sentence: He ....eat meat. He`s a vegetarian.

- isn`t
- aren`t
- don`t
- haven`t
- ✓ doesn`t

**171.** Complete the sentence: Where ....your parents live?

- is
- are
- were
- ✓ do
- does

**172.** Match verb phrases. Try

- somebody to dinner
- on the door
- across the road
- in a coffee bar
- ✓ to stop

**173.** Match verb phrases. Wait

- somebody to a restaurant
- somebody to dinner
- on the door
- ✓ for somebody
- in a hurry

**174.** Match verb phrases. Be

- a song
- somebody to a restaurant
- somebody to dinner
- ✓ in a hurry
- to stop

**175.** Match verb phrases. Run

- on the door
- to stop
- a song
- in a coffee bar
- ✓ across the road

**176.** Match verb phrases. Play

- ✓ a song
- to stop
- across the road
- on the door
- in a hurry

**177.** Match verb phrases. Knock

- a song
- in a hurry
- ✓ on the door
- in a coffee bar
- across the road

**178.** Match verb phrases. Take

- on the door
- in a coffee bar
- across the road
- ✓ somebody to a restaurant
- to stop

**179.** Match verb phrases. Meet

- for somebody
- on the door
- a song
- ✓ in a coffee bar
- somebody to a restaurant

**180.** Match verb phrases. Invite

- on the door



- for somebody
- a song
- ✓ somebody to dinner
- in a coffee bar

**181.** Match the phrases. They fell .....

- for her phone number.
- each other every day.
- to dinner.
- ✓ in love.
- a French restaurant.

**182.** Match the phrases. They saw .....

- in a club.
- to dinner.
- for her phone number.
- ✓ each other every day.
- her favourite song.

**183.** Match the phrases. He took her to .....

- in a club.
- her favourite song.
- in love.
- ✓ a French restaurant.
- for her phone number.

**184.** Match the phrases. He invited her .....

- her favourite song.
- in a club.
- a French restaurant.
- for her phone number.
- ✓ to dinner.

**185.** Match the phrases. He asked her .....

- each other every day.
- a French restaurant.
- to dinner.
- her favourite song.
- ✓ for her phone number.

**186.** Match the phrases. He played.....

- for her phone number.
- in love.
- a French restaurant.
- ✓ her favourite song.
- to dinner.

**187.** Match the phrases. Jamie and Hannah met .....

- ✓ in a club.
- to dinner.
- her favourite song.
- in love.
- for her phone number.

188. Complete the sentence: The concert was very popular ....they sold all the tickets.

- although
- because of
- but
- ✓ so
- because

189. Complete the sentence: .....we couldn't go out, we had a really good afternoon at home.

- but
- so
- and
- because
- ✓ although

190. Complete the sentence: We stayed at home last Sunday .....it was raining.

- so
- such
- but
- ✓ because
- until

191. Complete the sentence: Linda ran to the station .....she was very late.

- although
- until
- while
- ✓ because
- so

192. Choose the appropriate word or phrase. The hotel was lovely, but it was .....

- quite attractive
- very nice
- ✓ a bit expensive
- so beautiful
- really mean

193. Choose the appropriate word or phrase. Although Jim has a lot of money, he's .....

- ✓ really mean
- get on well
- in a hurry
- a new housemate
- some reason

194. Match the word to its definition. A type of very loud rock music,with lots of guitars and a strong beat.

- blues
- opera
- jazz
- ✓ heavy metal
- disco

195. Match the word to its definition. It's like a play in the theatre,but people sing the words.

- rap

- jazz
- blues
- punk
- ✓ opera

196. Match the word to its definition. A type of music in which singers don't sing but speak the words quickly, in a rhythmic way.

- opera
- jazz
- blues
- ✓ rap
- disco

197. Match the word to its definition. Rock music that is played in a fast, loud, and aggressive way.

- jazz
- disco
- blues
- ✓ punk
- opera

198. Complete the sentence: In Britain, executives with very high pay and benefits may be referred to as .....

- policyholders
- savers
- ✓ fat cats
- graduates
- referees

199. Goods have to be ..... - moved from one place to another.

- issued
- supplied
- kept
- ✓ handled
- stored

200. Complete the sentence. ....of their albums do you like best?

- Who
- Why
- Where
- ✓ Which
- When

201. Complete the sentence. ....happened to them in the end?

- Who
- Which
- Where
- ✓ What
- How many

202. Complete the sentence. ....records did they sell?

- Who
- When
- Why
- ✓ How many
- Which

203. Complete the sentence. ....wrote their songs?

- What
- When
- Which
- ✓ Who
- Why

204. Complete the sentence. ....did The Police make their first record?

- How many
- Which
- What
- Who
- ✓ When

205. Complete the sentence. ....is Sting's real name?

- When
- Where
- ✓ What
- Why
- Who

206. Complete the sentence. We were sitting ...the garden.

- of
- for
- to
- with
- ✓ in

207. Complete the sentence. I was waiting ...the bus stop.

- to
- up
- in
- with
- ✓ at

208. Complete the sentence. There was a photo ...the wall.

- to
- with
- ✓ on
- up
- for

209. Complete the sentence. The two lovers were talking ...a balcony.

- for
- in
- ✓ on
- of
- to

210. Complete the sentence. We met ...a party.

- to

- of
- by
- for
- ✓ at

211. Complete the sentence. I'm sitting ...a taxi.

- at
- of
- to
- on
- ✓ in

212. Match verb phrases. ....a good time

- go
- say
- try
- ✓ have
- do

213. Match verb phrases. ....two days in Paris

- eat
- keep
- make
- ✓ spend
- go

214. Match verb phrases. ....in a hotel

- take
- knock
- go
- say
- ✓ stay

215. Match verb phrases. ....for a walk

- miss
- buy
- spend
- have
- ✓ go

216. Match verb phrases. ....photos

- ✓ take
- spend
- go
- say
- stay

217. Match verb phrases. ....shopping

- take
- have
- spend
- ✓ go
- stay

218. Order the words to make sentences: fruit/any/Do/juice/have/you/fresh?

- Do have you any fresh fruit juice?
- Do you any fruit fresh juice have?
- Do you juice any fresh fruit have?
- Do fresh fruit juice any have you?
- ✓ Do you have any fresh fruit juice?

219. Order the words to make sentences: chicken/have/please/Can/I/a/sandwich

- Can have I a sandwich chicken,please.
- Can I please, a chicken sandwich have.
- Can please, I have chicken a sandwich.
- ✓ Can I have a chicken sandwich, please.
- Can a chicken sandwich have I,please.

220. Order the words to make sentences: problem/a/with/heating/the/There`s

- There`s the heating a problem with.
- There`s a problem the heating with.
- There`s with the problem a heating.
- ✓ There`s a problem with the heating.
- There`s problem a heating the with.

221. Choose the synonym of the word: dangerous

- obsolete
- important
- ✓ hazardous
- terminated
- hi-tech

222. Complete the sentence: In many organizations, women ..... about the glass ceiling that prevents them from getting further than a particular level.

- ✓ complain
- need
- discuss
- crepay
- refer

223. Choose the opposite for the word: sacked

- ✓ hired
- closed
- retired
- demoted
- allowed

224. Complete the sentence: Dangerous machinery and hazardous substances can cause.....

- affirmative action
- industrial scale
- ✓ industrial accidents
- glass ceiling
- working environment

225. Complete the sentence: Corporate .....is the way a company`s employees think and act.

- image
- profit
- logo
- ladder
- ✓ culture

226. Match the verb to retire with its definition :

- to force someone to leave their job
- to stop a worker's employment for a time when there is little work to do
- ✓ to stop working when you reach the age when you are officially too old to work
- to reduce the total number of employees at a company through retirements, etc
- to tell someone they can no longer work at their job

227. Complete the sentence: If you do wrong , you are.....

- ✓ sacked
- you continue to work but more slowly than usual.
- work for several different firms.
- collect money from customers.
- a go- slow

228. Choose the synonym to the word: precise

- ✓ accurate
- keen
- persuasive
- rigid
- polite

229. Choose the synonym of the word: accidents

- parts
- vacants
- losses
- ✓ Causes
- grants

230. Choose the opposite of the word: lend

- ✓ borrow
- negotiate
- determine
- exceed
- collect

231. Choose the correct variant: Sahibkarlıg; предпринимательство .

- unemployment
- sophisticated technology
- ✓ entrepreneurship
- employment;
- business cycle

232. Match the job to its description. Meet with advertising agency to discuss new advertisements for the company's holidays.

- ✓ marketing director
- finance director
- sales manager
- research director

- customer service manager

233. Complete the sentence. An entrepreneur may found a series of companies or .....

- ✓ start-ups
- blogs
- chains
- inputs
- agencies

234. Match the job to its description. Deal with complaints from customers.

- research director
- sales manager
- ✓ customer service manager
- human resources director
- line manager

235. Match the job to its description. Analyse last year's profits in relation to the previous year's.

- research director
- sales manager
- research human manager
- customer services manager
- ✓ finance director

236. Match the job to its description. Contact newspaper to advertise new jobs.

- marketing director
- sales manager
- ✓ human resources director
- customer service manager
- research director

237. Complete the sentence: .... may found a series of companies or start- ups.

- ✓ an entrepreneur
- entrepreneurial
- enterprises
- free enterprise
- entrepreneurship

238. Match the word to its definition. Someone who starts a company.

- ✓ founder
- surgeon
- sole trader
- victim
- mogul

239. Complete the sentence: Another name for the human resources department is the .....

- labor unions
- trade unions
- administrative staff
- ✓ personnel department
- support staff

240. Choose the opposite for the word: push



- ✓ pull
- find
- want
- stay
- look

241. Choose the opposite for the word: lose

- think
- send
- look
- ✓ find
- come

242. Choose the opposite for the word: get

- fail
- think
- come
- stay
- ✓ send

243. Choose the opposite for the word: arrive

- write
- buy
- ✓ leave
- borrow
- come

244. Choose the opposite for the word: remember

- send
- stay
- ✓ forget
- pull
- lend

245. Choose the opposite for the word: pass

- send
- keep
- think
- say
- ✓ fail

246. Choose the opposite for the word: win

- pull
- arrive
- forget
- send
- ✓ lose

247. Complete the sentence. Could you look .....our dog this weekend? We want to go away.

- forward to
- at
- through
- ✓ after

- for

248. Complete the sentence. Our house is a bit too small. We're looking .....a new one.

- after
- through
- at
- √ for
- forward to

249. Complete the sentence. I'm not looking .....the exam-it's going to be very difficult.

- through
- at
- for
- after
- √ forward to

250. Complete the sentence. I can't find my keys. Can you help me to look .....them?

- at
- through
- forward to
- after
- √ for

251. Complete the sentence. She's going to New York next month. She's really looking .....it.

- √ forward to
- through
- after
- at
- for

252. Complete the sentence. A nurse is a person who looks .....people who are ill.

- forward to
- up
- to
- √ after
- at

253. Match the word to its definition. Be responsible for or take care of somebody or something

- look forward to
- look up
- look through
- look at
- √ look after

254. Match the word to its definition. Wait with pleasure for something which is going to happen

- look for
- look through
- look at
- √ look forward to
- look after

255. Match the phrase to its definition. Try to find something

- look up
- look through
- look at
- ✓ look for
- look after

256. Complete the sentence. Do you think it's .....to rain tonight?

- ✓ going
- making
- doing
- taking
- being

257. Complete the sentence. That's a machine .....makes pasta.

- where
- why
- who
- ✓ which
- when

258. Complete the sentence. ....country won the last World Cup?

- who
- where
- why
- when
- ✓ which

259. Complete the sentence. I went to the shops, but I .....buy anything.

- aren't
- doesn't
- ✓ didn't
- don't
- haven't

260. Choose the correct preposition. I'd like to speak ...the manager,please.

- at
- for
- ✓ to
- of
- on

261. Choose the correct preposition. I'm sorry, but I don't agree ...you.

- to
- at
- about
- of
- ✓ with

262. Choose the correct preposition. I was sitting in the office waiting ...a phone call.

- at
- in
- to
- by

✓ for

263. Choose the correct preposition. Think ...his offer - it's a good one.

- of
- by
- for
- ✓ about
- at

264. Choose the correct preposition. They always argue ...each other.

- at
- of
- for
- ✓ with
- about

265. Choose the correct preposition. Are you listening ...me?

- of
- on
- for
- at
- ✓ to

266. Choose the correct preposition. Don't forget to write ...me.

- by
- in
- at
- on
- ✓ to

267. Match the word to its definition. Something which lasts forever

- ✓ eternal
- modern
- main
- small
- famous

268. Match the word to its definition. The act of travelling from one place to another

- offer
- service
- dream
- ✓ journey
- bargain

269. Match the word to its definition. Putting medicine under the skin with a needle

- reception
- position
- condition
- decision
- ✓ injection

270. Match the word to its definition. Studies to find more information about something

- promise
- service
- offer
- ✓ research
- decision

271. Match the word to its definition. A person who repairs water pipes,baths,etc.

- dentist
- accouter
- singer
- ✓ plumber
- artist

272. Choose the correct preposition. I often argue .....my dad about politics.

- from
- forward
- ✓ with
- for
- about

273. Choose the correct preposition. I waited .....the bus for half an hour.

- about
- from
- with
- ✓ for
- forward

274. Choose the correct preposition. I'm looking .....to the weekend.

- from
- about
- for
- ✓ forward
- with

275. Choose the correct preposition. I'm looking .....my grandchildren next week while my daughter is on holiday.

- from
- forward
- for
- ✓ after
- about

276. Choose the correct preposition. Last night I dreamed ....being alone on a desert island.

- for
- with
- from
- ✓ about
- forward

277. Choose the correct preposition. Where do you come ....?

- forward
- with
- ✓ from
- about

- for

278. Complete the sentence. I asked for my steak ..... This is very well done.

- dirty
- cold
- ✓ rare
- dry
- hot

279. Complete the sentence. The soup is ..... Could you warm it up for me, please.

- rare
- dirty
- dry
- hot
- ✓ cold

280. Complete the sentence: If the partnership runs out of money it .....

- pays interest
- makes acquisitions
- ✓ goes bankrupt
- makes a profit
- issues new shares

281. Complete the sentence: She ..... would have such a nasty experience on a day like that.

- ✓ had never imagined
- has imagines
- hadn't never imagined
- never had imagined
- never imagined

282. Make statements putting the words in the correct order: building, in, mutuals, called, Britain, are, there, societies

- ✓ in, Britain, there, are, mutuals, called, building, societies.
- mutuals, in, there, are, called, societies, Britain, building.
- Britain, societies, are, called, building, mutuals, in, there.
- there, mutuals, building, in, called, are, societies, Britain.
- societies, in, Britain, called, there, mutuals, building, are.

283. Complete the sentence: ..... is the activity of producing, buying and selling goods and services.

- collaboration
- rivalry
- ✓ business
- privatization
- survey

284. Complete the sentence: Some industries in Britain, such as coal and electricity, had been..... – they were entirely state-owned.

- constructed
- developed
- ✓ nationalized
- privatized
- established

285. Match the word to its definition. All the ideas, opinions, etc. that people have about a company.

- corporate ladder
- corporate culture
- ✓ corporate image
- corporate logo
- corporate profits

**286.** Complete the sentence: The system for running government departments, with its rigid rules and slow decisions is.....

- ✓ bureaucracy
- marketing
- consolidation
- collaboration
- environment

**287.** Complete the sentence: Corporate .....is the money made by companies.

- ✓ profit
- logo
- ladder
- culture
- image

**288.** Complete the sentence: To donate is .....

- ✓ to give a charity or good cause
- to organize
- to collect
- to assemble
- to clarify

**289.** Complete the sentence: An event resulting in great loss and misfortune is a .....

- ✓ disaster
- variety
- forecast
- inefficient
- profit

**290.** Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods, and

- industry, materials, and, the, goods, is, production, of.
- the, goods, is, materials, production, of, and, industry.
- ✓ industry, is, the, production, of, materials, and, goods.
- the, industry, and, production, goods, of, materials, is.
- the, materials, and, production, industry, is, of, goods.

**291.** Complete the sentence: Consider first how the economy ... goods and services.

- producing
- are producing
- ✓ produces
- produce
- be produce

**292.** Match the word to its definition. Someone who organizes the discussion in a focus group.

- supplier
- provider
- freelancer
- researcher

✓ moderator

**293.** Make statements putting the words in the correct order: five, of, carrying, market, are, research, there, ways, out

- ✓ there, are, five, ways, of, carrying, out, market, research.
- carrying, out, ways, of, research, market, are, five, there.
  - five, out, market, there, ways, carrying, research, are, of.
  - there, ways, of, carrying, research, are, market, out, five.
  - research, ways, of, market, carrying, out, five, are, there.

**294.** Choose opposite of the word: to launch

- ✓ to withdraw
- to suppress
  - to limit
  - to begin
  - to cover

**295.** Complete the sentence: Market ..... is the process of finding out what people really want.

- growth
  - share
- ✓ research
- launch
  - payroll

**296.** Choose the synonym of the word: bug

- tail
- ✓ problem
- share
  - scale
  - release

**297.** Match the word to its definition. The moment when a product is officially made available for sale.

- ✓ product launch
- payroll
  - performance review
  - glass ceiling
  - survey

**298.** Choose the synonym of the word: particular

- common
  - active
- ✓ special
- usual
  - urgent

**299.** Choose the synonym of the word: advanced

- obsolete
  - useful
- ✓ progressive
- important
  - correct

**300.** Choose the synonym of the word: defense



- attack
- launch
- ✓ protection
- scale
- defeat

301. Complete the sentence: Making televisions refers to ..... Industry

- ✓ light
- aerospace
- automobile
- heavy
- steel

302. Choose the synonym of the word: launch

- ✓ start
- close
- hire
- accumulate
- prepare

303. Complete the sentence:..... carries passengers and goods.

- ✓ commercial airline
- artist
- commercial ladder
- profit
- corporate

304. Choose the synonym of the word produced

- ✓ manufactured
- shortaged
- hand-made
- automated
- referred

305. Choose the synonym of the word to last

- to solve
- to exist
- ✓ to continue
- to demand
- to abolish

306. Choose the correct variant. davam etmæk, продолжать

- to abolish
- to celebrate
- ✓ to last
- to close
- to open

307. Complete the expressions with the verb. ....the house,the floor

- wear
- spend
- ✓ clean
- take

- do

**308.** Complete the expressions with the verb. ....time,a lot of money

- clean
- do
- wear
- ✓ spend
- tidy

**309.** Complete the expressions with the verb. ....out the rubbish,the dog for a walk

- use
- tidy
- clean
- ✓ take
- make

**310.** Complete the expressions with the verb. ....a computer,the Internet

- take
- tidy
- spend
- ✓ use
- make

**311.** Complete the expressions with the verb. ....the washing up,housework

- make
- change
- use
- ✓ do
- clean

**312.** Complete the expressions with the verb. ....the bed,a noise

- clean
- change
- ✓ make
- do
- spend

**313.** Complete the expressions with the verb. ....your bedroom,your desk

- do
- take
- ✓ tidy
- spend
- wear

**314.** Complete the sentence. It's very hot here. ....your coat.

- gets dressed
- puts on
- wears
- try on
- ✓ take off

**315.** Complete the sentence. I'm cold. I'm going to .....a sweater.

- gets dressed
- take off
- tried on
- wears
- ✓ put on

316. Complete the sentence. I always .....clothes in a shop before I buy them.

- wears
- gets dressed
- puts on
- ✓ try on
- take off

317. Complete the sentence. What dress did you .....to go to the party?

- take off
- puts on
- tried on
- ✓ wear
- gets dressed

318. Complete the sentence. She always .....before she has breakfast in the morning.

- put on
- take off
- wear
- try on
- ✓ gets dressed

319. Choose the synonym of the word event

- ctip
- income
- ✓ occasion
- profit
- burglary

320. Choose the correct variant. plan, layihə (план, проект)

- provision
- tax
- ✓ project
- benefit
- fund

321. Match the word to its definition. The number or type of things that a company, plant, industry or country produces.

- ✓ output
- range
- stock
- glut
- input

322. Complete the sentence : Car production was very..... – it took a lot of work to produce each car.

- ✓ labor-intensive
- hand-made
- entry-level
- high-tech

- computer-assisted

**323.** Match the word to its definition. Producing large numbers of similar products.

- ✓ mass production
- long tail
- learning curve
- benchmarking
- custom-built

**324.** Complete the sentence: A name used on a product is.....

- ✓ brand name
- generics
- brand image
- store brand
- portfolio

**325.** Complete the sentence. Information or knowledge that belongs to an individual or company is .....

- ✓ proprietary
- trademark
- ladder
- resign
- branch

**326.** Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- copyright infringement
- proprietary information
- ✓ illegal download
- patent application
- intellectual property

**327.** Complete the sentence: The machines are expensive but very ..... – they produce a lot in relation to what they cost.

- ✓ cost-effective
- labor-intensive
- obsolete
- go-slow
- state-of-the-art

**328.** Complete the sentence: Payments to the author from the publisher are.....

- designs
- intellectual properties
- ✓ royalties
- payments
- patents

**329.** Complete the sentence: The occasion when someone uses another's text, pictures is called.....

- intellectual infringement
- proprietary infringement
- innovation infringement
- ✓ copyright infringement
- copyright agreement

**330.** Choose the synonym of the word project

- newspaper
- magazine
- ✓ plan
- shell
- paper

331. Choose the opposite for the word: modern

- rude
- ✓ old
- clean
- dangerous
- noisy

332. Choose the opposite for the word: polluted

- quiet
- ✓ clean
- safe
- empty
- old

333. Choose the opposite for the word: crowded

- noisy
- ✓ empty
- modern
- safe
- rude

334. Complete the sentence. That was the most .....film I've ever seen. I fell asleep after half an hour!

- furthest
- ✓ boring
- dangerous
- impatient
- polluted

335. Complete the sentence. It's the most .....road in the country. There are hundreds of accidents every year.

- furthest
- ✓ dangerous
- cheapest
- boring
- impatient

336. Complete the sentence. I never want to go to that restaurant again. I had the .....dinner of my life.

- cheapest
- ✓ worst
- impatient
- furthest
- boring

337. Complete the sentence. This exercise is the ..... I did it in five minutes.

- impatient
- ✓ easiest
- furthest
- polluted

- cheapest

**338.** Complete the sentence. This shop is really expensive. The .....suit costs €1,000!

- furthest
- ✓ cheapest
- impatient
- worst
- polluted

**339.** Complete the sentence. 30 kilometres is the ..... I've ever walked in one day.

- impatient
- ✓ furthest
- polluted
- cheapest
- worst

**340.** Complete the sentence. She's the most .....person I know - she hates waiting for anything.

- polluted
- ✓ impatient
- worst
- dangerous
- cheapest

**341.** Complete the sentence. People wear masks in the street because it is the most .....city in this country.

- dangerous
- ✓ polluted
- cheapest
- boring
- impatient

**342.** Choose the opposite for the word: boring

- expensive
- ✓ interesting
- polite
- ugly
- rude

**343.** Choose the opposite for the word: noisy

- expensive
- ✓ quiet
- dangerous
- polite
- ugly

**344.** Choose the opposite for the word: rude

- ugly
- ✓ polite
- exciting
- noisy
- expensive

**345.** Complete the sentence. I hope we arrive ....time. My dad is meeting me at the airport.

- at
- ✓ on
- under
- about
- by

346. Complete the sentence. We'll .....time if we go on the motorway. There's much less traffic.

- to save
- ✓ save
- saved
- have saved
- saving

347. Complete the sentence. She needs to .....more time studying.

- have spent
- spends
- have been spent
- spent
- ✓ spend

348. Complete the sentence. I'm sorry,I don't .....enough time to see you today.

- had
- has been
- ✓ have
- have been
- has

349. Complete the sentence. The flight to New Zealand is going to .....a long time.

- need
- save
- ✓ take
- waste
- do

350. Complete the sentence. Don't .....time doing things you don't enjoy.

- turn
- need
- do
- ✓ waste
- stay

351. Complete the sentence. Basketball is .....popular than baseball in the US.

- ✓ more
- much
- few
- little
- many

352. Complete the sentence. She sings .....than you.

- ✓ better
- the best
- best
- the better

- good

353. Complete the sentence. The climate in northern Europe is .....than in the south.

- wettest
- ✓ wetter
- the wettest
- wet
- the wetter

354. Complete the sentence. That joke is .....than the last one you told.

- the funnier
- funniest
- ✓ funnier
- funny
- the funny

355. Complete the sentence. Her life is .....stressful since she had her second child.

- many
- little
- much
- few
- ✓ more

356. Complete the sentence. I failed the test. I'll work ..... next time.

- hardest
- the hard
- more harder
- ✓ harder
- the harder

357. Complete the sentence. Please drive .....slowly. You're going too fast!

- much
- few
- little
- ✓ more
- many

358. Complete the sentence. The weather is .....today than it was yesterday.

- the worse
- bad
- worst
- the worst
- ✓ worse

359. Complete the sentence. The traffic is .....than it was.

- bad
- baddest
- worst
- badder
- ✓ worse

360. Complete the sentence. You haven't done the washing up .....



- already
- anymore
- only
- ✓ yet
- just

361. Complete the sentence. ....ever been to a Zara shop?

- Has you
- Did you
- Do you
- ✓ Have you
- Are you

362. Complete the sentence: Stocks have to be stored – kept in special buildings called.....

- ✓ warehouses
- boardrooms
- headquarters
- plants
- mutuals

363. Choose the synonym of the word: keep

- ✓ store
- sell
- provide
- prevent
- peer

364. Complete the sentence: ..... compares our performance to performance levels in other power stations.

- ✓ benchmarking
- cooperating
- obtaining
- representing goods
- rivalry

365. Complete the sentence. He goes to parties to .....new people.

- miss
- argue
- ✓ meet
- stay
- spend

366. Complete the sentence. I didn't come here to .....with you.

- learn
- study
- take
- ✓ argue
- make

367. Complete the sentence. I bought some books to .....with me on holiday.

- ✓ take
- meet
- make
- buy

- learn

**368.** Complete the sentence. Are you doing that to .....me angry?

- learn
- have
- ✓ make
- take
- meet

**369.** Complete the sentence. She went to the café to .....something to eat.

- meet
- make
- ✓ have
- argue
- learn

**370.** Complete the sentence. They're phoning the theatre to.....tickets.

- make
- study
- meet
- ✓ buy
- learn

**371.** Complete the sentence. I go to evening classes to .....Spanish.

- buy
- make
- ✓ learn
- have
- argue

**372.** Complete the sentence. He's going to the library to .....

- meet
- buy
- have
- take
- ✓ study

**373.** Complete the sentence. I've decided .....a birthday party this year.

- ✓ not to have
- to have no
- not have
- have not
- have no

**374.** Complete the sentence: A person or organization that buys something is a .....

- seller
- user
- founder
- vendor
- ✓ buyer

**375.** Complete the sentence: Someone who buys the services of a private detective agency is a/an ...

- ✓ Client
- Trader
- Customer
- Consumer
- Owner

376. Choose the opposite of the word: purchased

- ✓ Sold
- bought
- received
- hired
- got

377. Complete the sentence : A ..... machine is a machine from which people can buy coffee, cigarettes, etc.

- split
- cash
- scale
- ✓ vending
- servicing

378. Complete the sentence: ..... are people who buy products or services for their own use.

- producers
- vendors
- receivers
- partners
- ✓ Consumers

379. Complete the sentence: Someone buying a house is a/an.....

- ✓ purchaser
- owner
- trader
- user
- client

380. Complete the sentence: Someone who buys food in a supermarket is a/an .....

- economist
- trader
- ✓ customer
- seller
- vendor

381. Complete the sentence: People selling things in the street are .....

- buyers
- ✓ street vendors
- users
- customers
- producers

382. Choose the correct answer: Who is a buyer?

- Who works for several different companies
- Who makes an audit
- ✓ A person who buys something .
- A person sells something .

- Who works in his own business

**383.** Choose the right preposition. You mustn't smoke ...here. It's against the rules.

- at
- for
- on
- about
- ✓ in

**384.** Choose the right preposition. ...this game there are two teams of nine players.

- on
- of
- by
- ✓ in
- for

**385.** Choose the right preposition. Anna asked ...directions to a bank.

- of
- in
- on
- ✓ for
- by

**386.** Choose the synonym of the word. rescue

- ✓ save
- settle
- spend
- write-off
- burden

**387.** Complete the sentence. Don't .....running until you hear GO.

- dream of
- need
- hope
- ✓ start
- hate

**388.** Complete the sentence. ....to read in English as much as you can.

- Do
- Need
- Argue
- ✓ Try
- Hate

**389.** Complete the sentence. I ....to see you soon.

- forget
- hate
- dream of
- start
- ✓ hope

**390.** Complete the sentence. I always travel by train or car because I .....flying.

- start
- need
- hope
- ✓ hate
- try

**391.** Complete the sentence. I'd like to .....to play chess. Can you teach me?

- argue
- need
- hope
- ✓ learn
- hate

**392.** Complete the sentence. What did you .....? Are you coming or not?

- ✓ decide
- start
- hate
- hope
- try

**393.** Complete the sentence. Your hair's very long. You .....to go to the hairdresser's.

- start
- hate
- ✓ need
- learn
- try

**394.** Complete the sentence. I .....finding the perfect job.

- ✓ dream of
- hate
- need
- forget
- learn

**395.** Complete the sentence. Don't .....to buy some milk at the supermarket.

- start
- ✓ forget
- hate
- learn
- try

**396.** Match the word to its definition: very big

- lost
- possible
- ✓ huge
- latest
- tidy

**397.** Match the word to its definition: most recent

- crowded
- huge
- ✓ latest
- lost

- possible

398. Complete the sentence: If a company ..... a market it becomes the main company selling there.

- enters
- ✓ corners
- leaves
- penetrates
- abandons

399. Choose the correct variant: ақіq bazar (открытый, рынок)

- ✓ the open market
- firm
- institution
- households
- financial system

400. Complete the sentence: ..... is used to talk about the activity of trying to sell more, be more successful.

- rollout
- marketing
- ✓ competition
- capacity
- surplus

401. Complete the sentence: If competition isn't strong, it may be described as ...

- bottom-end
- ✓ low-key
- bailout
- intense
- cash pile

402. Complete the sentence: If a company ..... a market it is the only company selling there.

- penetrates
- ✓ monopolizes
- leaves
- enters
- abandons

403. Complete the sentence: ..... describes the activity of trying to sell more and be more successful.

- marketing
- sole proprietorship
- partnership
- ✓ competition
- segmentation

404. Complete the sentence: If a company ..... a market it is the most important company selling there.

- abandons
- corners
- gets out of
- ✓ dominates
- penetrates

405. Complete the sentence: If a company..... a market it stops selling there.

- dominates
- √ abandons
- penetrates
- monopolizes
- corners

406. Complete the sentence: If a company..... a market, it starts selling there for the first time.

- leaves
- √ enters
- corners
- abandons
- gets out of

407. Complete the sentence: Attainment is .....

- occurrence
- promotion
- √ achievement
- leaving
- assuring

408. Choose the synonym to the word. allow

- √ let
- find
- refer
- require
- promote

409. Complete the sentence : The four Ps are a useful summary of the ..... - the activities that you have to combine successfully in order to sell.

- marketing base
- social marketing
- market pressure
- market-led
- √ marketing mix

410. Choose the correct answer: What are the main Ps of the marketing?

- price, packing, place, performance
- payment, profit, predict, planning.
- √ product, price, place, promotion
- product, planning, performance, packing
- planning, providing, place, packing

411. Complete the sentence: ..... is the process of planning, designing, pricing, promoting and distributing ideas, goods and services in order to satisfy customers needs, so to make a profit.

- competition
- market
- √ marketing
- marketing orientation
- the four Ps

412. Complete the sentence: Marketers may describe themselves as.....

- managers
- owners

- ✓ market-led
- shareholders
- vendors

413. Complete the sentence. My parents would buy a bigger house if they .....more money.

- have
- would have
- has
- ✓ had
- will have

414. Complete the sentence. If my sister .....older,she would come with me to the party.

- had been
- is
- was
- ✓ were
- will be

415. Complete the sentence. If I ....a tarantula,I would be terrified!

- will be seen
- see
- will see
- ✓ saw
- would see

416. Complete the sentence. If I .....a car,I would drive to work.

- will have
- have
- has
- ✓ had
- would have

417. Choose the synonym of the word. awareness

- force
- ✓ recognition
- collaboration
- placement
- image

418. Complete the sentence: Consumer goods that last a long time, such as cars and washing machines, are .....

- custom-built
- ✓ consumer durables
- market-led
- low-key
- fast-moving

419. Complete the sentence: All the ideas that people have about a particular brand are its brand .....

- generics
- label
- ✓ image
- awareness
- name



420. Match the word combination to its definition. A company's products considered together and in relation to one another.
- product line
  - ✓ product portfolio
  - product range
  - product lifecycle
  - product placement
421. Match the word combination to its definition. Products that are not branded – those that do not have a manufacturer's brand name.
- corners
  - ✓ Generics
  - durables
  - awareness
  - perks
422. Match the word to its definition. A list of a company's products.
- product range
  - ✓ product catalogue
  - product portfolio
  - product line
  - product placement
423. Complete the sentence: ..... is how a company would like a product to be seen in relation to its other products.
- product range
  - product lifecycle
  - ✓ product positioning
  - product placement.
  - product portfolio
424. Complete the sentence: ..... is a company's product of a particular type.
- product positioning
  - product placement.
  - ✓ product range
  - product catalogue
  - product portfolio
425. Complete the sentence: A brand is.....
- the process of planning ,pricing and designing
  - a company's products of a particular type
  - a company's products, as a groups
  - deciding what to sell
  - ✓ a name that company gives to its products.
426. Complete the sentence. The scientists gave an impressive .....of the new robot.
- suspicion
  - conclusion
  - intention
  - injection
  - ✓ demonstration
427. Complete the sentence. I need to go to the doctor's for an .....
- intention
  - conclusion

- suspicion
- ✓ injection
- objection

428. Choose the synonym of the word contract

- ✓ agreement
- goods
- enquire
- letter
- business

429. Match the animal with its definition. It's a male cow and it can be dangerous.

- lion
- spider
- ✓ bull
- whale
- horse

430. Match the animal with its definition. It's the largest animal in the sea.

- horse
- bull
- spider
- ✓ whale
- lion

431. Match the animal with its definition. People ride this animal in races.

- spider
- lion
- whale
- ✓ horse
- bull

432. Match the animal with its definition. It has eight legs and it eats flies.

- lion
- horse
- bull
- ✓ spider
- whale

433. Match the animal with its definition. It's a big cat and it lives in Africa.

- horse
- bull
- whale
- ✓ lion
- spider

434. Complete the sentence: ..... is used to talk about goods that sell in large quantities and the people who buy them.

- chain store
- cross-promotion
- ✓ mass market
- loss-leaders
- upmarket

435. Choose the opposite for the word. cheap
- ✓ expensive
  - fixed
  - main
  - basic
  - exclusive
436. Match the word to its definition. A group of buyers with specific requirements that is relatively small but that may be profitable for companies that sell to it.
- segment
  - surplus
  - ✓ niche
  - tag
  - range
437. Complete the sentence: Price ..... is a label attached to goods, showing the price.
- cut.
  - hike
  - ✓ tag
  - boom
  - controls
438. Complete the sentence: Price ..... is the occasion when competing companies reduce prices in response to each-other.
- hike
  - boom
  - ✓ war
  - controls
  - cut
439. Complete the sentence: Price cut is .....
- ✓ a reduction in price
  - the process of planning, designing and pricing
  - a good period for sellers, when prices are rising quickly
  - government efforts to limit price increases
  - an increase in price
440. Match the word to its definition. A very large shop with a wide variety of goods, usually outside a town.
- convenience store
  - supermarket
  - deep discounter
  - ✓ hypermarket
  - chain store
441. Match the word combination to its definition. A shop in a town that is open long hours.
- department store
  - ✓ convenience store
  - hypermarket
  - supermarket
  - chain store
442. Complete the sentence: When the goods are expensive it is .....
- marketing boom

- ✓ upmarket
- price cut
- downmarket
- inflation

443. Complete the sentence: ..... is a very large shop, mainly selling food.

- ✓ supermarket
- hypermarket
- chain store
- deep discounter
- convenience store

444. Complete the sentence: ..... is a part of shops with the same name.

- supermarket
- ✓ chain store
- convenience store
- deep discounter
- hypermarket

445. Complete the sentence. I've been afraid ...spiders since I was a child.

- at
- on
- for
- with
- ✓ of

446. Complete the sentence. Another word ....afraid is frightened.

- at
- on
- in
- ✓ for
- by

447. Choose the opposite of the word reduce

- ✓ increase
- insecurity
- hire
- negative
- outside

448. Complete the sentence. Many characters in books are based ...real people.

- by
- with
- in
- of
- ✓ on

449. Complete the sentence. The dishwasher was invented ...an American woman.

- about
- in
- with
- of
- ✓ by

450. Complete the sentence: A television advertising is also called a.....

- niche
- ✓ commercial
- particular
- free
- singular

451. Choose the synonym of the word. gift

- sample
- ✓ present
- plan
- range
- design

452. Complete the sentence: A series of advertisements for a particular company, product, etc. is an advertising .....

- gift
- agency
- ✓ campaign
- image
- promotion

453. Complete the sentence: ..... is when you buy one product, and you are recommended to buy another product that may go with.

- clicks and mortars
- sales area
- sales territory
- Shopping chart
- ✓ cross promotion

454. Choose the synonym of the word promotion

- outside
- hire
- increase
- negative
- ✓ support

455. Choose the synonym of the word : area

- objection
- disturbance
- opinion
- ✓ territory
- competition

456. Complete the sentence. If you study .....you learn about plants and animals.

- music
- technology
- ✓ biology
- geography
- math

457. Complete the sentence. If you study .....you learn physics and chemistry.

- geography

- music
- history
- language
- ✓ science

458. Complete the sentence. If you study .....you learn to add,multiply,etc.

- language
- history
- biology
- ✓ math
- music

459. Complete the sentence. If you study .....you learn about countries,mountains,rivers,etc.

- technology
- history
- math
- ✓ geography
- biology

460. Complete the sentence. If you study .....you learn about what happened in the past.

- ✓ history
- geography
- math
- technology
- biology

461. Complete the sentence. If you study .....you learn to use computers.

- biology
- music
- geography
- history
- ✓ technology

462. Complete the sentence: Selling on the..... is called e- commerce.

- ✓ Internet
- commercial TV
- shopping card
- traditional retailing
- radio

463. Complete the sentence. My ....is quite healthy. I eat a lot of fruit.

- travel
- dream
- ticket
- calendar
- ✓ diet

464. Complete the sentence. We use a .....to find out what day and date it is.

- noise
- skin
- diet
- ✓ calendar
- ticket

465. Choose the synonym of the word target

- ✓ aim
- support
- denomination
- account
- crime

466. Complete the sentence. Please .....the form and return it to me later.

- go back
- give up
- ✓ fill in
- wake up
- go back

467. Complete the sentence. My parents are trying to .....smoking.

- go back
- look for
- turn on
- ✓ give up
- fill in

468. Complete the sentence. I've lost my glasses. Can you help me .....them?

- go back
- fill in
- turn on
- ✓ look for
- take off

469. Complete the sentence. Remember to .....your hat when you go inside.

- give up
- go back
- fill in
- ✓ take off
- wake up

470. Complete the sentence. Every morning I .....my computer and check my e-mail.

- take off
- wake up
- give up
- ✓ turn on
- go back

471. Choose the correct variant: istehsal хэрчлэги; издержки производства

- business cycle
- factor of production
- rapid expansion
- recession
- ✓ production costs

472. Complete the sentence: In planning the concert, they found they had forgotten to ..... the singers, and only had money to pay the orchestra.

- discount
- true
- ✓ budget for
- report
- trade credit

**473.** Complete the sentence: She felt the organization was.... and wasting money on entertainment and luxury travel.

- working
- undercutting
- looking for
- ✓ overspending
- filling for

**474.** Match the word combination to its definition. Sales expected in a particular period.

- sales figures
- sales turnover
- sales revenue
- sales target
- ✓ sales forecast

**475.** Complete the sentence : ..... costs do not change when production goes up or down.

- ✓ fixed
- trade
- target
- variable
- special

**476.** Complete the sentence: The cost of the heating and lighting is .....

- ✓ fixed cost
- indirect cost.
- overhead cost.
- variable cost
- direct cost

**477.** Complete the expression with the verb. ....the channel on the TV, your clothes.

- make
- ✓ change
- clean
- read
- do

**478.** Choose the correct ending. I'll call .....

- to Claudia?
- ✓ back in ten minutes.
- a message for her?
- line's busy.
- that Claudia?

**479.** Choose the correct ending. Could I leave .....

- that Claudia?
- ✓ a message for her?
- line's busy.
- to Claudia?



- back in ten minutes.

**480.** Choose the correct ending. Hello? Is .....

- back in ten minutes.
- to Claudia?
- a message for her?
- line's busy.
- ✓ that Claudia?

**481.** Choose the correct ending. I'm sorry. The .....

- to Claudia?
- a message for her?
- that Claudia?
- ✓ line's busy.
- back in ten minutes.

**482.** Choose the correct ending. Can I speak .....

- line's busy.
- that Claudia?
- a message for her?
- ✓ to Claudia?
- back in ten minutes.

**483.** Choose the synonym of the word. depreciation

- ✓ amortization
- requirement
- distributing
- realization
- design

**484.** Complete the sentence. I ....the receptionist if there were any messages for me.

- am asked
- have asked
- ✓ asked
- ask
- asks

**485.** Choose the synonym of the word. repay.

- ✓ compensate
- borrow
- margin
- spend
- trade

**486.** Complete the sentence: Information given by a company about its financial results is financial .....

- ✓ reporting
- launch
- research
- property
- share

**487.** Complete the sentence : The final figure for profit or loss is what people call informally the .....

- limited liability
- retail outlet
- balance sheet
- price hike
- ✓ bottom line

**488.** Complete the sentence: The amount of loan capital that a company has in relations to its share capital is.....

- ✓ leverage
- payment
- property
- loan
- security

**489.** Complete the sentence: The sum of money borrowed is the.....

- percentage
- relevant
- profit
- borrower
- ✓ principal

**490.** Complete the sentence. She asked the boy what .....

- name his was
- name is his
- was his name
- is his name
- ✓ his name was

**491.** Complete the sentence. It's the thing .....connects my camera to the computer.

- when
- why
- who
- where
- ✓ which

**492.** Choose the synonym of the word: bail out

- settle
- wind up
- ✓ rescue
- issue
- write off

**493.** Choose the correct variant: müdafîə etmək, qorumaq; защищать

- govern
- utilize
- ✓ protect
- benefit
- tend

**494.** Choose the opposite of the word attainment

- function
- ✓ failure
- frame
- effect

- precious

**495.** Choose the synonym of the word to wind up

- to promote
- ✓ to liquidate
- to star
- to rescue
- to create

**496.** Match the word to its definition. Specialists who wind up the company – they sell the company's assets and pay out what they can to creditors.

- commuter
- bailouts
- ✓ receivers
- distributors
- borrower

**497.** Choose the synonym of the word. collapsed

- laid off
- ✓ crashed
- applied
- shipped
- fired

**498.** Complete the sentence. Wait .....me. I'm nearly ready.

- of
- up
- on
- at
- ✓ for

**499.** Complete the sentence. Hurry ..... We're late.

- of
- in
- on
- ✓ up
- at

**500.** Choose the synonym of the word: merge

- lend
- buy
- attempt
- share
- ✓ join