



# **The Ministry of Education of Azerbaijan Republic**

## **The role of World Bank and IFC in tourism**

Ismayilova Narmin

UNEC SABA

Azerbaijan State Economic University



JUNE 2018

## **Acknowledgements**

I would like to represent my appreciation to the Garanfil Sadigova for sharing their wisdom with me during the course of this investigate, and also I would like to thank our dean Aida Gulieva for precious assistance and giving a chance such education opportunity.

## **ABSTRACT**

Foreign direct investment has been largely appreciated as a critical resource of economic development. Governments have been playing an effective role in encouraging this type of investment. Despite endeavors by governments, many governments have been successful in attracting investment for their tourism industry. The reason of this paper is to detect meaningful relationships between the World Bank and IFC's role and government tourism sector.

This article guidelines the role of IFC and World Bank in investment projects in tourism in creating nations, in terms of how much has been contributed in these countries, a variety of investment, the impacts of these investments on the local economy and the effects of these investments. The aim of this research paper is to look at how the World Bank and IFC have helped tourism in its improvement strategy and in its lending and other actions. Till recently, tourism was not a main focus of World Bank endeavors, though an expanded recognition of this sector as a driver for financial development and maintainable improvement has driven to its inclusion in a number of ventures. World Bank techniques are beginning to include sustainable tourism advancement as an objective.

## Table of Contents

<b>ACKNOWLEDGEMENT</b> .....	1
<b>ABSTRACT</b> .....	2
<b>ABBREVIATIONS</b> .....	5
<b>INTRODUCTION</b> .....	6
<b>1. CHAPTER I CONCEPTUAL FRAMEWORK FOR TOURISM INVESTMENT</b> .....	8
<b>1.1. Importance of Investments in the Tourism Sector</b> .....	8
1.1.1. Domestic Investment and Foreign Direct Investment .....	9
1.1.2. The Role of Foreign Management Companies .....	10
1.1.3. Sources of Funding .....	11
<b>1.2. Foreign Direct Investment (FDI)</b> .....	14
1.2.1. FDI Benefits for Tourism .....	18
1.2.2. Diaspora Investment for Tourism .....	18
1.2.3. Sources of Funding for FDI .....	19
1.2.4. Common Types of Tourism Projects with Public Partnership .....	20
<b>1.3. MIGA and Tourism</b> .....	21
1.3.1. Tourism: A corridor to development .....	24
<b>2. CHAPTER II GENERAL OUTLOOK OF THE WORLD BANK AND IFC IN TOURISM INVESTMENTS</b> .....	30
<b>2.1. IFC's and World Bank's approach in tourism investment</b> .....	30
2.1.1. IFC tourism portfolio .....	32
<b>2.2. IFC Investments in tourism and hotel industry</b> .....	35
2.2.1. IFC to contributed US\$35 million for Projects in Egypt and Morocco ....	36

2.2.2. The World Bank’s Role in Tourism Development: The Case of Uzbekistan .....	38
2.2.3. Word Bank’s Role in Azerbaijan Tourism .....	40
<b>2.3. Common development in Tourism Investments in the African region .....</b>	<b>48</b>
2.3.1. Tourism Investments in the African region .....	48
2.3.2. Role of the donor .....	51
2.3.3. Case of Tanzania tourism .....	52
<b>CONCLUSION AND RESULTS.....</b>	<b>58</b>
<b>REFERENCES .....</b>	<b>62</b>

## **ABBREVIATIONS**

UN	United Nations
NGO	Non Governmental organization
GCC	Gulf Cooperation Council
EGOTH	Egyptian General Company for Tourism and Hotel
MSME	Small and Medium Enterprises
JIBC	Japan Bank for International Cooperation
FDI	Foreign Direct Investment
TNC	Transnational Cooperation
PPP	Public-Private Partnership
MIGA	Multilateral Investment Guarantee Agency
DFID	Department for International Development
SSTI	Syrian-Saudi Company for Touristic Venture
GDP	Gross Domestic Product
IEIL	International Egyptian Investments Limited
UNESCO	United Nations Educational Scientific and Cultural Organization
TPD	Tourism Projects Department
IBRD	The International Bank for Reconstruction and Development
SU	Soviet Union

## INTRODUCTION

Tourism is one of the world's quickest developing businesses and can be an critical motor for feasible financial development, business and earnings, as well as a source of assets for securing and protecting social legacy and biodiversity. Tourism is expanding, and developing fast. After surpassing 1 billion universal visitors in 2012, we are anticipating 1.8 billion by 2030. And as an industry centered on bringing individuals together, it can also be a way to cultivate way better communication, understanding and peace between individuals of changing societies and ethnic foundations. Finally, relative to other divisions such as fabricating, tourism offers lower boundaries of passage for business visionaries and businesses at all levels in both created and rising economies. For numerous goal economies and speculators, tourism has demonstrated to be one of the finest and most available ventures. And also especially significant for low developed and less income nations. In 2015, the world's 48 less income economies received 29 million global visitors entries ( approximately a treble rise in a decade) and get USD21 billion from global tourism.

Tourism is the initial or secondary major source of export receipts in 20 of the 48 UN-classified Less Growing Countries. Tourism is the initial or secondary major source of export receipts in 20 of the 48 UN-classified Less Growing Countries. Tourism's primary comparative advantage over other segments is that visitor consumptions have a "flow-through" or catalytic impact across the economy in terms of production and business creation. During the installation stage of visitor accommodation and services, tourism generates employment in that sector. If the nation is adequately developed, the investment can create demand locally for furniture and furnishings, and even for capital facilities. Tourism moreover creates a demand for transport, telecommunications and monetary administrations. Through spending of local goods in visitor accommodation, restaurants and nourishment markets, and through the additional consumptions outside the accommodation,

visitors fortify demand for agribusiness, fisheries, food processing, and light fabricating items, such as the garment industry, as well as for the products and services of the informal sector. Estimates of such expenses vary according to the local situations but can range from half to about double expenditures in visitor accommodation. Additionally, tourism can act as a catalyst for the advancement of small businesses in related production and service sectors.

The research paper is planned as follows:

Chapter I reviews the findings of the research on the key linkages between tourism, development, and investment. Chapter II represent connection between role of the World Bank and IFC and tourism development and follows Azerbaijan tourism condition with World Bank support.

# **1. CHAPTER I CONCEPTUAL FRAMEWORK FOR TOURISM INVESTMENT**

This chapter gives a conceptual system to get it tourism speculation from the worldwide point of view and opens with a talk of the significance of ventures of different sorts in the tourism division. The second-moment portion focuses on the key benefits and positive impacts created by diverse sorts of tourism investment. The next section centres on investment advancement movement, including the work of Multilateral Investment Guarantee Agency.

## **1.1. Importance of Investments in the Tourism Sector**

Investments can be extensively divided in two various ways, firstly as to the country of registry of the owning company, or the source of the capital utilized for the investment, particularly domestic or foreign, and also secondly as to the civil character of the support or owning substance, being from the private sector or from a few department of state. Hence, the primary part of this section reviews viewpoints related to domestic versus foreign direct investment in tourism. Later the next part pay attention to private forms of investment in tourism. Investment is needed not only to set up new tourism businesses and aims in their early stages of operation, but also to regenerate and increase existing businesses in all levels of their 'life cycles'. The Capital investment is, hence, a unchanging require across the sector to make new businesses and whole destinations, but also to reshape and adapt them for their long time competitiveness.

For instance, the investment may relate to goods and services that cover: short-term accommodation (e.g. hotels, visitor houses, lodges); visitor facilities (e.g. amusement, recreation, information centres and social activities); and other auxiliary services (e.g. food and beverage, transport and other facilities utilized by both guests and residents). Some investment may be of a dual or poly-purpose nature, serving

both tourism and non-tourism markets. Venture in tourism can be undertaken by both public and private substances (sometimes in partnership) and can relate both to new framework and the development, improving and refurbishments of existing infrastructure. Tourism venture can include infrastructure that assists both residents and guests.

### **1.1.1. Domestic Investment and Foreign Direct Investment**

The primary sources of finance for tourism are the government's budgetary resources and the private sector through its ventures in settlement and tourism services, advancement and marketing globally, and, where the government has lost to supply it within its project zone, through its ventures in infrastructure, in a few cases by public-private organizations.

Extra financing comes from local communities and the NGOs that represent them, which can contribute land and labor in a partnership with the private sector, donors or NGOs to include value to their land and donors, which can help governments, the private sector, and local communities with a myriad of supporting management for the sector.

Local authority is apparently the visitor industry's most important contributor and the greatest visitor industry administrator in the nation. Local committees play a imperative role in determining the level and quality if guest organizations and infrastructure accessibility, the occasions that take place and the public money that's provided in target promotion.

They also assist local experiences, which pull, in guests, such as zoos, exhibition halls, art galleries, occasions and festivals. Such attractions advantage both local communities and visitors. Committees invest in infrastructures such as ports, airplane terminals, stadia, parks and gardens, as well as taking obligation for much roading, provision of clean water, removal of sewerage and waste, signage and the creation of a secure environment for guests to enjoy. Enhanced local facilities which

assist attract guests also make the host community a incredible place to live. This investment also benefits businesses other than tourism.

Tourism depends intensely on the domestic venture in numerous countries, particularly where high riches people and their companies are various. Many businesses, such as those locked in food and refreshment, amusement, visiting and transport, or lodging, at first center on the demand segments they readily know, specifically the local populace, business individuals and gatherings members, choosing only later to differentiate into serving locally based outsiders, Diaspora guests (i.e. abroad compatriots), and eventually foreign visit groups, business individuals and FIT (free, independent travelers). Domestic tourism investment regularly rules service zones such as nourishment and refreshment, lodging, expressions and crafts, and visiting and transport. Domestic tourism investment also incorporates the numerous providers and benefits suppliers for these main services, i.e. maintenance, arranging, security, accounting and so on.

### **1.1.2. The Role of Foreign Management Companies**

In numerous countries, it is the capital cities that represent the center points of the local economies and serve as the fundamental air portals, where the tourism division can learn to cater to the needs of foreign request nearby the domestic demand fragments. Thus, most capital cities have hotels bearing well known universal hotel names such as Inter-Continental, Marriott, Sofitel or Serena, but in reality, such ventures are either fully or partially domestically-owned, and only overseen by these enlisted companies. In spite of appearances, management companies typically take exceptionally little or zero value positions, choosing to serve as supervisors only, hence charging administration and in some cases franchise fees. In secondary cities and commerce centers passed the capital cities and key trade centers in numerous nations, universally branded hotels are not frequently found. The

same applies to airline services and auto rental companies, in which the worldwide brands are displayed only indoor cities, ordinarily the capital cities

It is moreover important to note that in spite of the fact that a foreign management company may not take any ownership stake in a project, a few give substantial support in the frame of pre-opening promotion, staff enlistment and training programs, project arranging and engineering services as a frame of ‘sweat equity’ to illustrate commitment to the success of a project.

### **1.1.3. Sources of Funding**

The funding of such investments changes massively over the globe with individual ownership or local company possession dominating in the less difficult economies, and investment banks, pension funds, insurance companies, genuine estate investment trusts and syndicators intervening as major players in the more advanced economies with more developed financial sectors. In countries with thriving stock markets, those also can provide capital to support domestic and foreign projects.

Support should also be given to investments by local communities in different shapes of tourism management through the use of low-interest credits by governmental monetary institutions, and to private business associations that support the implementation of pro-poor tourism development. As an included incentive, the private sector could be encouraged to contribute a certain rate of their profits to community improvement ventures and developing infrastructure in ways that benefit not only private sector tourism development but give for the needs of the larger community, for instance the improvement of a sewage treatment plant serving the needs of the surrounding community and providing clean water. Public-private associations could also be used, for example, to supply finances and benefits for NGOs to enable them to participate in different activities pointed at the skills improvement of local people, or promote investments in the production of

fundamental goods, supplies and equipment to back tourism activities; and to provide services to help diminish imports. Alternatively, public-private partnerships could also be used to identify specific zones for tourism-related investments, for example in rural regions, in order to decrease poverty.

At the national level, governments require implementing policies that will empower the domestic tourism industry and attract foreign direct venture and relevant technologies. Those approaches should guarantee that tourism is appropriately arranged and managed so as to minimize its adverse economic, social, social and environmental impacts. Therefore, fitting attention and need should be connected to the integration of tourism policies with the approaches of other government agencies so that tourism develops in harmony with overall economic, social and environmental objectives. Given tourism's contribution to the generally economic development and as a portion of the consultative process that is key to the advancement of poverty decrease strategies, governments should also consult broadly with host communities and concerned major groups to guarantee that as wide a range of views as possible is consolidated into the planning prepare for tourism improvement. It is also important, in this regard, that governments enhance dialogue with all major groups in the society. A key zone for investment has to be infrastructure. The lack of a satisfactory tourism infrastructure is a serious the obstacle to tourism development. In specific, the long planning and development time involved in infrastructure advancement, as well as the challenges of funding very expensive infrastructure projects can create critical bottlenecks for development.

When undertaking the development of major foundations, such as road networks or water supply systems, national governments will have to guarantee that they cater not only to the needs of the tourism segment but moreover to the needs of other industries in the range, as well as to the local community as an entirety. Here, thought should be given to the various choices available for financing and be privatizing tourism framework projects, such as government outlays, multilateral and

territorial monetary institutions, involvement of the private sector through build-operate-transfer schemes and foreign direct investment.

A capital project such as a hotel can typically have an “all-in” advancement cost of \$100,000 to \$200,000 per room for a mid-market hotel in the UK or a budget hotel in the GCC (in some cases higher than this in a few African and GCC cities) and seeks long-term obligation commitments, meaning exceeding 10-15 a long time for payback, which is basically not available in so numerous economies..

For this reason, as a country advances, it can tap more sorts of monetary institutions for loans, such as insurance companies, pension funds and indeed religious institutions and labor unions. In addition, the private sector ‘windows’ of the multilateral development banks such as the African Development Bank or the Asian Development Bank have contributed to tourism projects through diverse ‘windows.’ They can make loans specifically to private sector projects on an individual basis, and on the other hand, even provide ‘wholesale’ or ‘second story’ credits through appointed local partner banks for on-lending to local borrowers. So as a country progresses, the pool of financing sources even for domestic projects with local supports can expand, and the investors need to be made aware of such sources and their eligibility conditions

One source of financing that is disappearing is that of state hotel the enterprises, which were made in the mid-20th century. These enterprises set up portfolios of the city and beachfront hotels catering mainly to foreign markets. The EGOTH is an example of a differentiated group spread over the nation, which also included floating hotels and visiting services. In more recent a long time in some nations, policy reforms have led to privatization programs that moved such resources to private hands and decrease or dissolved such companies. In some countries, a few more seasoned hotels stay under government proprietorship and thus represent candidates for future privatization reforms.

The universal donor community is also providing subsidizing for a few domestic tourism businesses. Some of the financing is given through small-scale, small and medium-sized enterprises (MSME) support programs, micro-finance windows at loaning institutions, and even allow programs planned for country improvement, as well as women's and youth strengthening programs. These programs in some cases support investment in the little hotel or guesthouse improvement, nourishment and beverage services, arts and crafts workshops, gift generation, watersports shops and trekking outfitters among numerous others. A few funds are also earmarked for secondary goals, particularly for agro-tourism or small scale and little enterprises.

Donor financing for tourism can also be on a distant larger scale, such as with the Japan Bank for International Cooperation (JIBC), which loaned \$35 million for tourism to the Kingdom of Jordan in 2000 to fund different projects: the National Museum at Ras al-Ayn in Amman, the Dead Sea Panoramic Center and Picturesque Parkway, which is a visitor complex and exhibition hall overlooking the Dead Sea, and other facilities at urban areas around the Kingdom. The JIBC also financed an aero plane terminal, convention complex and coordinates visitor zone development for Indonesia's world-popular island resort destination of Bali. These are all distinctive sorts of domestic tourism projects that have qualified for multilateral donor financing.

## **1.2. Foreign Direct Investment (FDI)**

Foreign direct investments are one conceivable source of financing of the tourism sector. FDI is often considered one of the greatest successful engines for providing capital, infrastructure, knowledge access worldwide promoting and distribution chains. All of the over is a significant for the tourism.

Foreign direct investment in tourism (TFDI) is a category of worldwide investment whereby a substance resident in one economy (direct investor) obtains an

enduring interest in a tourism particular enterprise engaging in tourism development fixed capital arrangement (a direct investment endeavor) resident in an economy other than that of direct speculator. TFDI contributes to the creation and development of the tourism enterprises additionally finances the operation of such enterprises, but in spite of the potential benefits to the recipient nations, for the number of reasons this economic indicator is difficult to recognize and to evaluate

Numerous developing countries are looking to tourism as a possibly promising avenue for financial and human development. This is a relatively new position for some countries, and reflects the fast increment in tourism in terms of both numbers of arrivals and incomes for a few economies in recent years. Traditionally, tourism was placed below fabricating or horticulture, since it was not seen as a significant or appropriate source of development. In contrast, nowadays, a “quiet but critical reappraisal” is taking place, which values tourism as a potential means of earning trade incomes, creating large numbers of employment – including for youthful people and ladies – promoting economic diversification and a more services-oriented economy, helping to resuscitate declining urban areas and social activities, and opening up remote rural regions.

FDI is one of the paths through which developing nations can carry out tourism, but the flow of FDI in this dynamic area and its implications have been relatively little considered. There is very little empirical data about the expanse of tourism-related FDI in the worldwide economy or its overall impact. Because tourism is an industry that needs to be overseen carefully, with or without FDI, and because FDI poses special challenges and concerns, this report aims to provide data and examinations that will help policy-makers to plan policies that most support their development objectives and techniques.

Tourism-related FDI is additionally largely concentrated in developed governments. Even though it has been developing fast, it is estimated to be as small as 10 percent in developing countries. These two findings are possibilities with the

above-mentioned perception that tourism-related FDI is comprehensive, and real that it inspection the tourism industry in growing nations.

Initially, national accounts data on tourism-related FDI are likely to underrate the true degree of TNC activities, where administrative contracts rather than equity control are increasingly important. Then, these approximately small capital flows, linked with non-equity TNC entity, can have an important influence, particularly in growing nations that are relatively new to worldwide tourism. For these reasons, investing of investment effects of TNC action in its widespread. Thirdly, the indications are that tourism-related FDI and TNC projects are likely to increase significantly in the medium term, in essentially all growing regions. Nevertheless, TFDI plays a very critical function in tourism sector of numerous growing countries. The require for foreign investment in developing countries will depend on a number of components: political orientation, the level of current foreign venture, common economic and tourism development levels and the sort, scale and arrange of tourism development required. The nature of FDI is complex and it is regularly a vital question how FDI may well be better applied to support more sustainable patterns of improvement.

With the rise in Asian and chosen Middle Eastern economies and advance diversification of their money-related systems, organizations from countries such as Dubai, UAE, China and India are expanding their compasses of impact by seeking investments around the world. They are exploring to differ their investment portfolios, open new export markets and boost access to natural resources. Dubai World is presently an established investor in industrial estates beside deep-water ports and planning the advancement of new urban zones that require hotels, offices, retail foundations, as well as port amenities and lodging. Such ventures, calling for hundreds of millions of dollars or more in investment, are a major incentive particularly to business tourism, which is a crucial partner for industrial modernization and development. Broad worldwide patterns and investment

opportunities such as the following are supported and invigorated by FDI through a variety of projects:

- The consistent rise of globally branded hotels in capital cities, and progressively in economically critical secondary cities, such as Port Harcourt, Lahore, and Penang.

- The creation of major hotel chains by Asian, Middle Eastern and/or African companies, i.e. Dusit, Rotana and Protea, expanding their ‘south-south’ systems and knowhow.

- Diversification of product with the rise of eco-lodges, extended-stay hotels and boutique hotels.

- Development of hotels, streets and airfields near remote oil and gas or mining stations.

- Development of completely integrated seaside resort communities within the Caribbean, Mediterranean and the Red Sea

- The opening of deep ocean jump centres along the Red Ocean, Indian Sea, Andaman Ocean and others at dive resorts and marinas expanding visitor investing into ever more remote islands and communities.

- The improvement of eco-lodges and visitor centres in secured zones to receive cultural and nature-based visitors seeking exceptional wildlife and displays, i.e. Nigeria, Jordan, and Kingdom of Saudi Arabia.

- The opening of medical centre complexes with hostels and hotels for related client groups, i.e. patients, families, visiting staff, providers etc., within the quickly developing field of medical tourism.

Case studies within the study give examples of foreign direct investment from various viewpoints. The following subsections describe the key benefits derived from FDI and FDI from Diasporas to their homelands, as well as review extra possible sources of financing.

### **1.2.1. FDI Benefits for Tourism**

FDI has been a necessary component of financial improvement methodology of numerous nations in post globalization stage. It is important for creating work opportunity, expanding the standard of life, technology advancement, and sustainability. The new world order due to convergence of communication and technology has made a virtual borderless world. Each country should pay heavy opportunity cost if left isolated

An examination of the above patterns illustrates the requirement for knowledge of quality guidelines that regularly as it were outside accomplices can give. This implies knowledge of world plan standards, the arrangement of quality services, patterns in specialization, skills in project formulation and administration, operations and marketing, and even maintainability safeguards. Whether through a lender, originator, co-investor or manager, a sponsor will need to secure the essential foreign expertise. Subsequently, a foreign direct financial specialist committing crucial resources and with knowledge of the industry from outside can help a local supporter secure such expertise and boost the competitiveness of his plan. Frequently, the foreign knowhow is given by the architect, designing firm, entrepreneur, hotel supervisor, or a combination of these. In any case, as opposed to a designer or financier, a foreign investor's stake within the project could be a long-term commitment, working for the project's advantage at all stages of its life-cycle.

### **1.2.2. Diaspora Investment for Tourism**

Diasporas regularly contribute in their countries of origin, commonly in hotels and nourishment and drink establishments, in which their knowledge of quality measures is obviously evident and essential for the persevering competitiveness of such businesses. Diaspora investors with their knowledge of worldwide standards and processes can 'bridge' the gaps in experience and team with trusted relatives or friends to launch new businesses in their nations of the origin. By applying

information of world commerce practices, they can also contribute their own individual capital and regularly negotiate better terms from moneylenders. This part for Diaspora investors must be recognized and supported.

### **1.2.3. Sources of Funding for FDI**

Whereas these sources are similar to the ones regarded over for domestic investment, other sources of tourism venture could combine trading houses and combinations from high-income economies, scheduled airlines, vacation town administrators, and foreign companies included in extractive industries. A few companies invest in hotels where they have investments and/or their workforce need to travel. In mass market beach destinations such as Egypt, Tunisia and Morocco, administrators of resorts and vacation towns from France, Germany and Italy often have a major presence via administration contracts and sometimes with equity ventures. A few package visit administrators such as Thomas Cook from the UK or TUI from Germany are vertically coordinates, thus centrally controlling marketing, airlift and bed capacity in destinations around the world.

Lodging is the lead industry for tourism in each country. Within the business world, lodging investment is considered a frame of commercial real estate improvement, and assigned a high risk premium because there are frequently no long-term leases to guarantee regular cash flow, and all the visitors – the sources of cash flow -- can check out at any minute if they wish. However, over a long time, a few investment banks and even pension funds from high wage economies have invested in tourism projects within the ‘south’ or developing market countries and it appears that some Asian and Middle Eastern partners are following suit.

With regard to stimulating FDI in tourism, the World Bank’s International Finance Corporation (IFC) must be highlighted because it serves a unique and significant work in numerous developing markets. As the World Bank Group’s private sector arm, the IFC has for decades contributed for strategic purposes in

tourism projects in all parts of the world, to serve as the catalyst for a private venture in various countries. The IFC ordinarily makes loans, and in a few cases will take equity positions but only as minority proprietor, investing along with foreign and local supporters. It has been investing consistently in tourism ventures since 1956 and presently maintains a portfolio of tourism investments, basically hotels, resorts and even lodging chains found in over 80 nations worth \$2.8 billion as of mid-2013 (up from \$2.5 billion in 2011). This portfolio also includes safari lodges in Africa, as well as city center business lodgings and numerous other types.

In numerous nations, the public sector contributes in the tourism-related infrastructure, through channels such as financial development banks, pension reserves, direct government ownership at the central or provincial level, or particularly created tourism development organizations such as Egypt's EGOTH mentioned above. A common hybrid model is a public-private association or PPP in which an agreement, usually defined as a "concession," indicates conditions by which a private party can use a public asset for commercial purposes. Resources could include a tract of land in a secured status territory, in a avowedly owned building or structure of a few distinction, or especially assigned stretch of coastline reserved for port improvement or a tourist destination. Such PPPs take several forms, and serve to build different sorts of projects.

#### **1.2.4. Common Types of Tourism Projects with Public Partnership**

Public investment in tourism-related improvement also frequently happens through integrated urban improvement projects. Found across Florida, the Caribbean, Red Sea, Mediterranean and other coastal directions, such projects cluster resorts around purpose-built urban centers, regularly combined with marinas, convention complexes and performing arts centers. Cases include Hammamet and Sousse Nord in Tunisia and Egypt's Port Ghalib.

And public investment in ancient town neighbourhood rehabilitation is progressively being utilized to resuscitate ancient cities or neighborhoods. These ventures regularly target and help produce new high-quality urban life and culturally oriented guest segments. Examples include the Fez medina, the Tunis medina, and the old inner city of Baku.

Final, but not least, none of these tourism-related public ventures are possible without comparing public and well-nigh public-private investments in utilities such as water, energy, and waste control. Governments have created combined public private companies for reliable and direct cost provision of such services ordinarily at remote traveler destinations.

### **1.3. MIGA and Tourism**

The MIGA is a universal money related institution, which offers risk protection and credit improvement assurance. These assurances assist financier to secure foreign direct investments against governmental and non-commercial risks in growing countries. MIGA is a part of the World Bank Group and headquartered in Washington, D.C., United States. MIGA set up in 1988 as a speculation insurance facility to boost confident investment in growing countries. MIGA is owned and directed by its member states, but has its own official administration and staff, which carry out its daily actions. Its bondholders are member governments that provide paid-in capital and have the right to vote on its things. It protects long-term debt and equity ventures as well as other assets and agreement with long-term periods. The World Bank's Autonomous Assessment Group assesses the office each year.

The tourism sector is booming, no question. As sophisticated travelers look the world for ever more extraordinary areas offering pristine beaches, staggering natural resources, unusual geographic features, and local charm, cross-border touring and eco-tourism are also on the rise. And there seems no end to the development in the commerce travel market. This influence advance chance for investors within the

tourism and hospitality sector, especially in growing countries, which offer a huge suggestion to travellers seeking novel practices. But there are risks related to investment in these nations and project financing expenses can be deterrent as a result. MIGA political risk insurance ensures can diminish the cost of financing. In reality, they frequently make the difference between a go and a no-go decision for lenders and venture supporters concerned about the security of their investments in the tourism and hospitality segment.

Tourism and hospitality financial specialists must step a fine line. On the one hand, being among the primary to improve properties in what can be the next exceedingly well known new travel destination allures those in exploring of an edge over the competition. Moreover, when part of the enticement is the remoteness of the area or the novelty of travel to a previously overlooked improving country, extra concerns may arise on the security of the venture.<sup>1</sup> Recently stabilized governments may still be on the unstable political ground. Unclear or deficient laws on property possession may cloud the benefits picture

Limitations on income repatriation could complicate a project's funds even more, including to the shortcoming between foreign-denominated debt and locally denominated income. And current dangers, such as terrorism, include an extra layer of instability, potentially derailing even the greatest promising of ventures, within the most pastoral of spots. Combined, such political dangers contribute to high costs of capital. In reality, a few lenders might not be willing to lend at all, within the lack of political risk insurance policies.

MIGA is part of the World Bank Group. It is a global official risk guarantor to private speculators and companies investing outside their domestic nations. It back ventures in locations where other governmental risk security offices might not be willing to go—or where they might go but with shorter tenures—such as countries progressive from war or civil dispute. It recommends nations on the requirements and

---

<sup>1</sup> <https://www.miga.org/documents/tourism05.pdf>

benefits of private investors and on ways to attract foreign venture. And, in collaboration with our World Bank Group co-workers, it works with speculators to structure deals in ways that will progress the potential for powerful returns and encourages positive connections with communities where they provide.

MIGA is well-suited to alleviate non-commercial tourism and hospitality property dangers, thereby diminishing the outgoings of capital. They plight lenders that their investments are secured. They help property owners over delays that may linger huge prior to deal marking, especially for costly investments in nations where there's a discernment of high risk. And once a deal is in point, MIGA ensures, supported by the World Bank Group, bring companies peace of mind, procuring that added degree of security that can stabilize an entire venture and strengthen positive relations with host governments. Bottom line: MIGA political risk ensures can decrease the risk profile of your tourism and hospitality venture, potentially decreasing the cost of capital, extending the tenure of the loan or improving your borrowing capacity, whereas expanding the probability of a better risk-weighted return

MIGA expropriation field protects owners of policy against the management capture of resources, such as land, facilities, or buildings. MIGA transfer restriction coverage assurance approach holders against the odds that governments would restrain earnings repatriation. Assurances also guard capacity of the investor to change local currency into foreign exchange. With these assurances in place, loan specialists may be willing to diminish borrowing costs, since foreign corporations might not be able to influence their cash out of a country, which would raise the possibility for credit default.

MIGA scope against war and civilian disturbance secures policy holders within the occasion that political confusion causes direct annihilation of resources, such as damaged hotels. This coverage can also ensure against commerce interruption (lasting 180 days). Scope for temporary commerce interference, including both costs

and lost net income, is additionally available. MIGA coverages, including breach of the agreement for public-private organizations, assist infrastructure projects in water, control, telecommunications, and transportation. Enhancements as a result of such ventures make developing nation locations a realistic choice for tourism speculators.

### **1.3.1. Tourism: A corridor to development**

For various growing nations, tourism is a significant organ for money related progress that makes jobs, tax incomes, and foreign trade—all of which contribute in one way or another to progressing destitute people’s life. While indigent nations command only a minority share of the universal tourism market, tourism can make an important contribution to their economies, says the UK’s DFID.<sup>2</sup> According to a 1999 report by DFID, 80 percent of the world’s indigent (below \$1 a day) live in 12 nations. In 11 of these, tourism is significant and/or developing. Of the 100 or so poorest countries, tourism is critical (accounting for over 2 percent of GDP or 5 percent of trades) in almost half the low-income nations and almost all the lower-middle revenue nations

“Tourism can play a crucial financial role in improving countries, particularly for those with restricted income-generating alternatives,” says Motomichi Ikawa, official vice president of MIGA.<sup>3</sup> Within the year ahead, the total contribution of Travel & Tourism to GDP (counting broader impacts from investment, the supply chain and induced income impacts was 3.6% to USD7,884.7bn (10.2% of GDP) in 2017 the council says.

Since its beginning, MIGA has proceeded 35 guarantee agreements totaling \$ \$276 million for projects within the tourism sector. The tourism portfolio now reaches at \$18 million, considering for 0.2 percentage of MIGA’s outstanding gross

---

<sup>2</sup> <https://doi.org/10.1002/14651858.CD000053.pub3>

<sup>3</sup> <http://www.aabri.com/manuscripts/10444.pdf>

portfolio and 15 million people provided access to transportation and also helping draw in \$15.9 billion in foreign private capital to growing nations.

Tourism can make significant revenues for governments through an assortment of taxes, including sales tax, value added tax, room or, “bed” tax, airplane landing fees, corporate income charge, payroll tax, and so on. Tourism is, in fact, the world’s biggest assess supporter, with an estimated \$800 billion in individual and corporate taxes recorded in 1999. Urban facilities, such as inns and airports, are regularly essential for emerging and transitional economies that need the fundamental infrastructure to allure worldwide investors and business people. Upscale hotels can have the broadest economic affect per unit of capital invested, and a well-planned, coordinates resort development is generally more cost-effective in terms of facilities utilize and a better guardian of the environment than mass tourism or advertisement hoc improvements all through the country.

A few of these ventures have been in Costa Rica, where for more than three decades, the government has been working to progress and strengthen its tourism industry in an effort to modify its export earnings base, and to adjusted a relocation of manufacturing business to countries with cheaper labor. “Tourism is the most generator of income in Costa Rica,” says former Minister of Tourism Walter Niehaus. “It is the incredible democratizer.” When it comes to distribution of revenue from tourism, inhabitants of all income levels across the country advantage, Niehaus clarifies.

By issuing insurances to empower the ventures to go ahead, MIGA has played a crucial part in assisting the nation follow the growth pathway it set out for itself. “MIGA has been a significant supporter of investment projects going into Costa Rica,” says Niehaus. “Just the name of MIGA alone helps to construct confidence in a venture, which is also supportive when it comes to getting investment partners.” “Tourism’s primary comparative advantage over other sectors,” says the World Travel and Tourism Council, “is that tourist expenditures also have a ‘flow-through’

or catalytic impact over the economy in terms of production and employment creation.” Through utilization of local products in hotels, visitors can be a catalyst for the improvement of little businesses in the production and service sectors, and generate linkages to farming, fisheries, food processing, and light manufacturing, such as the piece of the clothing industry. Guests also spend a considerable sum of money outside the inn for food, transport, guides, excitement, souvenirs, entrance fees, and so on. Measures of such ex-hotel expenditures vary according to the sort of hotel and local circumstances but can extend from half to nearly double the expenditures in the inn. Tourism can also make investment opportunities for small and medium-size ventures.

A MIGA-bolstered modern mid-tier 146-room hotel in downtown Santo Domingo will essentially serve business tourists. The venture will ease related industries such as, hospitality administrations, transportation framework, infrastructure facilities and money related services in the capital. MIGA guarantees of \$1 million and \$6.4 million to Caribe Hospitality of Panama and Scotiabank Ltd. of the Cayman Islands, meet their particular \$5 million and \$7.1 million equity speculations in and non-shareholder credit to Caribe Hospitality Dominicana, for a inn in the Dominican Republic. The ensures are for a period of 15 years against the possibility of risks in transport restriction, expropriation, and war and public disturbance.

Illustrating the sector’s cross-sectoral is an inn project backed by MIGA in Mozambique. The venture, which involves the upgrading and redesign of the 220-room Rovuma Carlton Hotel in Maputo, includes the improvement of Maputo’s first modern department store comprising of restaurants, a few 40 retail stores, and office space. This is anticipated to generate a considerable multiplier impact for other downstream businesses, such as dry cleaning, food and refreshments, local painstaking work, and marketing services.

Another project ensured by MIGA involves a \$1.6 million speculation into Albania, an IDA (low-income) nation, whose tourism industry was significantly disturbed by the Balkans conflict. The MIGA-assisted venture involves the development of the country's first marina, which includes a lodge office and a restaurant. In addition to contributing business and training to local inhabitants, the venture is procuring goods locally and spurring the improvement of local businesses.

Tourism is labor intensive, with around two agents required per hotel room in growing countries, depending on the sort of hotel and local aptitude levels. Tourism is disposed to employ a high number of entry-level and female workers, and the physical working conditions are often healthier and more secure than other sectors. With an expanding dependence on local staff, inns are updating the skills of their employees through formal and casual training, and, in numerous nations, local people are rising through the positions to technical and senior control positions. In Damascus, Syria, for example, a modern lodging project supported by MIGA has designated \$2.5 million to prepare Syrian nationals who will be utilized by the hotel. MIGA's first project in Syria includes the improvement of a 297-room inn in Damascus. The organization contributed a guarantee of \$22.8 million to Kingdom 5 KR 71 Ltd. of the Cayman Islands to cover its \$24 million capital contribution (quasi-equity) in the Syrian-Saudi Company for Touristic Venture (SSTI). The ensure covers the risks of transport restriction, confiscation, and war and civil agitation for up to seven years. Training will be accompanied onsite and in other locations within the Middle East. The following table indicates above datum.

MIGA is working with an amount of growing nation governments to bolster the promotion of venture into tourism. Regularly, MIGA works with governmental offices, investment advancement offices, economic growth agencies, chambers of commerce or sectoral trade associations to assist support investments.

Table 1

## SELECTED TOURISM PROJECTS

Guarantee Holder	Investor Country	Host Country	Guaranteed Amount (\$ M)
Bank of Nova Scotia; Conservation Tourism Ltd.	Canada	Costa Rica	0.6
Leon Construction International B.V. Netherlands	Netherlands	Moldova	0.9
Ge.Por.Tur. s.a.s.	Italy	Albania	1.6
Salvintur-Sociedade de Investimentos Turisticos, S.A.	Portugal	Mozambique	2.9
Holding Savana S.A.	France	Madagascar	3.6
Marriott International, Inc.	United States	Costa Rica	4.3
Phoenix International Ltd.	United Kingdom	West Bank & Gaza	5.0
Marriott International, Inc.; Bank of Nova Scotia	Canada	Costa Rica	5.9
Caribe Hospitality; Scotia Bank (Caymen Islands) Ltd.	Panama, Caymen Islands	Dominican Republic	7.4
Caribbean Merchantile Bank; Radisson Hotels International, Latin America, Inc.	United States	Costa Rica	9.7
Bank of Nova Scotia; Marriott International, Inc.	Canada	Costa Rica	21.6
Kingdom 5 KR 71 Ltd.	Saudi Arabia	Syrian Arab Republic	22.8
Marriott International; Bank of Nova Scotia	United States, Canada	Peru	34.2

4

MIGA is working with an amount of growing nation governments to bolster the promotion of venture into tourism. Regularly, MIGA works with governmental offices, investment advancement offices, economic growth agencies, chambers of commerce or sectoral trade associations to assist support investments.

<sup>4</sup> <https://www.miga.org/Documents/Tourism.pdf>

In addition to these benefits, tourism also causes a demand for the key foundation, such as water and sanitation administrations, and telecommunications, as well as for budgetary services, which are necessary to effective tourism. These enhancements also advantage the local community. “Because the barriers to tourism are lower than for numerous traditional trades, such as sugar and textiles, growing countries perceive tourism to be one of the few worldwide industries in which they can be effective players,” says David Bridgman, a venture-marketing specialist in MIGA.<sup>5</sup>

---

5

<http://documents.worldbank.org/curated/en/738471468299123752/pdf/886560PUB0978100Box385230B00PUBLIC0.pdf>

## **2. CHAPTER II GENERAL OUTLOOK OF THE WORLD BANK AND IFC IN TOURISM INVESTMENTS**

### **2.1. IFC's and World Bank's approach in tourism investment**

From 1968-1978 the World Bank was actively involved with tourism improvement, however, its Tourism Ventures Department was phased out starting in 1978. Recently, the World Bank's concern in the tourism sector appears to be on the boost, in spite of the fact that such action is centered only on public sector ventures and not on hotel improvement. The ventures tend to be related to infrastructure (the Philippines, Tanzania), environment (eco-tourism ventures in Russia, Kyrgyzstan) or specialized assistance (Jordan, the Occupied Domains, Uganda). Additionally, most World Bank Environmental Action Programs incorporate a tourism component. In 1993 the Bank approved a credit to back tourism infrastructure and environmental administration in the Red Ocean region of Egypt. IFC followed with equity and loan investments within the Abu Soma Development Company and one of the holiday towns planned for the new destination.

The past 70 years have seen significant changes in the world economy. Over that time, the World Bank Group—the world's largest development organization—has worked to assist more than 100 developing nations and nations in transition adjust to these changes by suggesting loans and tailored information and advice. The Bank Group works with nation governments, the private sector, civil society organizations, regional advancement banks, think tanks, and other universal institutions on issues extending from climate change, struggle, and food security to education, tourism, farming, finance, and trade. Destinations around the world, it is evaluated that

international visitor entries (overnight guests) around the world expanded 7% in 2017. This is steady trend of 4% or higher development since 2010 and describes the strongest effects in seven a long time. in 2016. Africa consolidated its 2016 rebound with an 8% rise. Asia and the Pacific showed 6% development, the Middle East 5% and the Americas 3%.

All of these efforts back the Bank Group's twin objectives of ending extreme destitution by 2030 and boosting the shared success of the poorest 40 percent of the population in all nations. Established in 1944, soon called the World Bank—has extended to a closely associated group of five advancement institutions. Initially, its loans assist revamp nations devastated by World War II. In time, the centre moved from restoration to development, with a heavy emphasis on frameworks such as dams, electrical networks, irrigation frameworks, and streets. With the founding of the International Finance Corporation in 1956, the institution became able to loan to private companies and money related institutions in growing countries.

Nowadays the Bank Group's work touches approximately every sector that is crucial to fighting destitution, supporting financial growth, and providing sustainable gains in the quality of people's lives in less developed countries. While sound venture selection and design maintain fundamental, the Bank Group recognizes a wide range of components that are critical to success— efficient institutions, sound policies, continuous learning through assessment and knowledge-sharing, and association, including with the private sector. The Bank Group has long-standing links with more than 180 part countries, and it taps these to address advancement challenges that are increasingly worldwide. On basic issues like climate change, pandemics, and constrained migration, the Bank Group plays a preeminent role since it is able to assemble discussion among its nation members and a wide array of associates. It can assist address emergencies whereas building the establishments for longer-term, maintainable improvement.

### **2.1.1. IFC tourism portfolio**

IFC is the main institution of the World Bank and member of the World Bank Group—is the biggest in the world advancement institution centred exclusively on the private area in growing nations. A significant and engaged private area is crucial to defeating extreme destitution and encouraging shared accomplishment. That is where IFC comes in- it has extra than 60 years of practice in unlocking private venture, making markets where they are needed most. From 1956, IFC has contributed over \$2.9 billion in over 260 ventures in 89 nations. Between 2001 and 2016, the IFC committed \$127 billion through 3,343 ventures over the growing world. The Bank Group has set two objectives for the world to realize by 2030: end extreme destitution and support shared prosperity in each country.

IFC leverage outcomes and services—as well as products and services of other institutions over the World Bank Group—to make markets that address the greatest advancement challenges of our time.

The tourism sector is a major contributor to employment, foreign trade income, and tax incomes for developing nations. Hotels and tourism create a financial activity for little- and medium-sized businesses, which provide goods and administrations both during construction and operations. IFC contributes in inns and tourism since of its strong improvement impact, especially for low-income nations and weak and conflict-affected nations. It applies its budgetary assets, specialized skill, global experience, and innovative thinking to assist our clients and partners overcome monetary, operational, and other challenges.

IFC is also a preeminent mobilizer of third-party resources for ventures. Our willingness to engage in challenging situations and our leadership in crowding-in own finance enable us to increase our impression and have an advancement affect well beyond our direct assets.

It assists individuals and businesses get long-term financing. They inspire the kind of entrepreneurial risk-taking that promotes innovation and hastens job creation

and financial extension. They can guard whole economies against possibly destabilizing fluctuations in worldwide economic markets. IFC plays an imperative role in stimulating local capital markets, introducing innovative instruments to unlock private division funds for an design of imperative advancement goals. It is frequently the first global non-government guarantor of local currency bonds in emerging countries, helping to set up the circumstances that enable local markets to develop and flourish. It helps growing nations draft policies and controls that construct powerful capital markets.

In 2017, it began the Joint Capital Markets Plan, which pressures the group expertise of World Bank Group institutions to hasten capital-markets advancement wherever it is required most — starting with, Kenya, Egypt Bangladesh, Morocco, Vietnam, Peru and the nations of the West African Monetary and Financial Union. In October 2016, it issued a first of-its-kind bond to preserve forests and enlarge capital businesses for carbon credit It raised \$152 million to obstruct deforestation and improve expansion in developing markets.

We proceeded to extend markets for local-currency bonds. In the Dominican Republic, it contributed the equivalent of \$4 million in bonds denominated in Dominican pesos — its moment “Taino” bond in shorter than five years. Incomes of the six-and-a-half-year bond will be contributed in Banco de Ahorro y Crédito Adopem, a major local microfinance institution, to increase long-term loaning to micro-entrepreneurs.

In numerous nations, the lack of modern airplane terminals and other transportation infrastructure can pose an barrier to development. To assist overcome this in Greece, IFC provided €154 million to an international consortium that is renewing and operating 14 airplane terminals. In a nation that has suffered a long-term recession, this work reenergizes the whole sector, raising passenger capacity by 20 percent and allowing the air terminals to serve 27.5 million visitors in the following four years. To meet related needs in Croatia, IFC bolstered the public-

private partnership that bear a \$450 million upgrade of the country's Zagreb Worldwide Airport, more than doubling the airport's visitors-handling capacity to 5 million a year.

The biggest beneficiaries of financing by volume have been large, middle-income economies: India (\$10.1 billion), Turkey (\$8.1 billion), China (\$7.8 billion), Brazil (\$7.7 billion), and Russia (\$6.6 billion). Other nations that have received over \$2.5 billion in financing from the IFC since 2001 are Mexico, India, Colombia, and Nigeria.

Tourism ventures are well diversified geographically with ventures in 42 nations and are reasonably evenly spread territorially in terms of amounts.

- Tourism ventures are frequently IFC's first venture in a nation and in a few cases still the only venture (Angola, Laos, the Maldives, Vanuatu and Cyprus);
- Recent investments still recognize the requirement for lux hotels in certain city markets and resort destinations in an effort to upgrade the entire destination; and
- IFC continues to contribute in both city/commercial inns and resort inns.

IFC struggles to reinforce tourism, retail and property in emerging countries. Its investments support the construction of basic infrastructure — in places where there is often a deficiency of superior quality hotels for tourists and trade guests. It works with their retail customers to make jobs, contribute to the tax base, create domestic banking capacity, enhance infrastructure, and improve labor standards. It also contributed in property corporation to increase affordable housing and commercial real estate. In 2017, modern long-term commitments for its own account in tourism, retail, and property totaled \$429 million.

## **2.2. IFC Investments in tourism and hotel industry**

The tourism and hospitality segment is one of the world's biggest industries, hiring 200 million individuals and generating more than 10 percent of worldwide GDP. Tourism is an extremely various sector that contains tour operators, convenience suppliers, transportation, caterers, leisure actions and entertainment. The industry can affect biodiversity in numerous ways, including through the siting and development of facilities and related infrastructures, such as hotels, air terminals, streets, golf courses and water and sanitation services. Daily services can lead to impacts through expanded water utilization, electricity utilize and generation of waste. In certain regions, such as along popular coastlines, the cumulative consequences to biodiversity arising from the concentration of numerous tourism offices and related infrastructure can be important.

IFC, the world's biggest development organization focused exclusively on the private sector and a part of the World Bank Group, has contributed more than \$2.5 billion in hotels since 1956.

Of the 250 hotel ventures IFC has contributed in worldwide, almost half were located within the lower growing countries. Currently, IFC has 68 dynamic hotel projects in 29 nations with 19 located in Sub-Saharan Africa.

The Hotel Accra (Ambassador) was primarily built by the United Kingdom and gave to the government of Ghana as a present on the achievement of sovereignty in 1957. The Ambassador was given a lease on soul in 2006, when the old facilities was destroyed to give way to a contemporary five-star stateliness hotel. KHI Ghana Limited improved the reupdated hotel and Uk Inn Investment is a main global inn and resort investment group with action in growing markets across, North Africa and Sub-Saharan Africa. KHI Ghana agreed under a 50-year privilege to finance \$104 million in reconstructing the Ambassador Hotel into a five-star lux hotel. The 2008 global economic recession made it challenge for KHI to safe perennial capital, so IFC

stepped in to reinvest a \$46 million loan. And the hotel partake as \$24 million to Ghana's gross domestic product.

Mossadeck Bally is a Malian who, finance with IFC sponsor, financed in The Grand Hotel in central Bamako, owned by the Malian state in 1994. The hotel needed large restoration. Completely cost of the venture was \$2.5 million, with just under \$1 million supported by IFC. IFC made a second credit of \$1.68 million in 2003 to proceed advancement to the inn. Today, the Grand Hotel is a destination for commerce visitors The Azalaï Grand Hotel's improvement effect in Mali—a contention-affected nation placed in the Sahel where nearly half the people lives in destitution—has been substantial. And the hotel partake \$3.23 million to Ghana's gross domestic product.

### **2.2.1. IFC to contributed US\$35 million for Projects in Egypt and Morocco**

The IFC has affirmed US\$20.7 million in credit financing and US\$14.6 million in equity ventures for three projects with the total evaluated the cost of US\$213 million in Morocco and Egypt. And IFC is the member of the World Bank Group that supports private sector venture in developing nations. IFC has contributed US\$11 billion in financing to more than 1,000 companies in 100 developing nations. IFC to Finance Hotel Construction in Morocco The IFC is to supply FinanciÈre Tourisme et Loisirs S.A. of Morocco with funding of US\$6.8 million, consisting of a loan of US\$4.7 million and a value venture of US\$2.1 million.<sup>6</sup>The project includes the installation and operation of a five-star 154-room lodging within the centre of Marrakech. The whole project expense is evaluated at US\$27 million. The hotel is to be operated and promoted by the resort hotels division of Accor, the preeminent French lodging company. The project is supported by Wa fa Investment and Accor. Wafa Investment is the venture and investment capital member of the Wafa gather, Morocco's second biggest private financial and manufactural group.

---

<sup>6</sup> <https://ifcext.ifc.org/ifcext/pressroom/ifcpressroom.nsf/0/621EC9B5496F34FB852569610053071F?OpenDocument>

The International Finance Corporation (IFC) has affirmed financing of US\$22.5 million, comprising of a US\$6.5 million equity investment and an advance of US\$16 million, for the Universal Company for Touristic Investments S.A.E. in the Arab Republic of Egypt. The project consists of the installation and operation of a five-star inn in the World Trade Center Complex in downtown Cairo. The inn, which can be programmed for business visitors, was reached to US\$136 million. IFC to Contribute in Egyptian Fund The International Finance Organization (IFC) has affirmed an equity investment of US\$6 million within the International Egyptian Investments Limited (IEIL) fund, which was the primary investment finance for Egypt to be set with overseas financial specialists. IFC has also agreed to take up to 15 percentage of the share capital of Horus Investments Ltd., the administration company for the finance. IEIL, with US\$30 million to US\$50 million in capital, will focus on the development and broadening of existing companies in the different industrial and business sub-sectors in Egypt. It'll also contribute selectively in companies to be privatized by the Egyptian government.

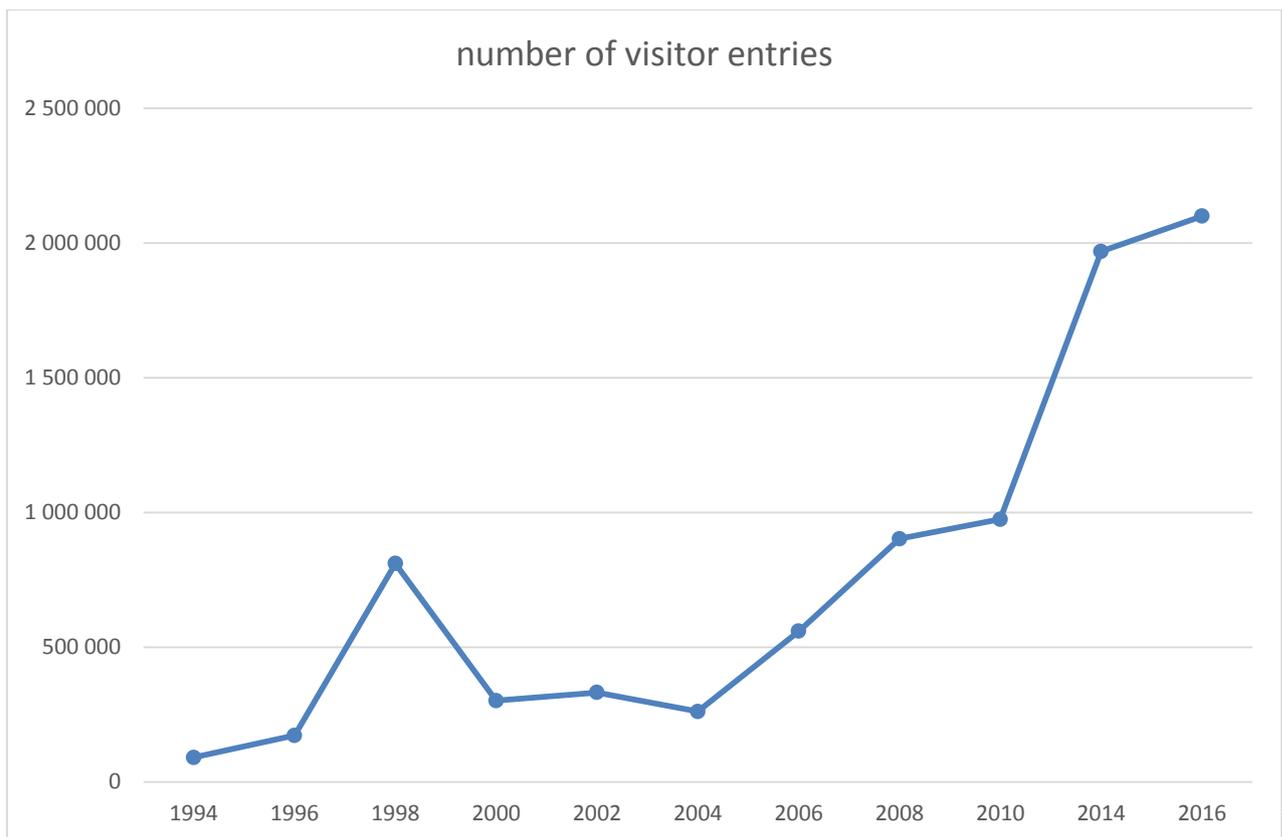
IFC contributes to inns and tourism since of the industry's powerful enhancement impact, especially for low-income nations and fragile and conflict-affected states. IFC looks for to create critical infrastructure in places where there's regularly a deficiency of worldwide standard hotels. These investments send a positive signal to other investors and are often among the first individual sector investments in a transitional economy. They are an efficient way to assist establish a conducive environment for investment, and to create mixed-use developments and genuine estate venues for worldwide conferences. IFC's long-term viewpoint is particularly important for hotel speculations, which, by their nature, require long-term backing, long beauty periods and flexible financial instruments. IFC as well works with lodging companies to diminish their environmental footprint through speculation in energy and water saving advancements.

### **2.2.2. The World Bank's Role in Tourism Development: The Case of Uzbekistan**

The Stalin's 1924 borders made today's Uzbekistan the domestic of the most significant central Asian historical monuments (Kurzman, 1999), counting the UNESCO World Legacy Recorded cities of Khiva, Bukhara, Shakhrisyabz and Samarkand. These destinations constitute the core of tourism item in the nation. The richness of the historical, archaeological and ecological attractions along the Antiquated Silk Road is an origin of wealth that can offer genuine opportunities for improvement and financial development in Uzbekistan. According to the illustrations of the World Travel and Tourism Council (WTTC), The total contribution of Travel & Tourism to GDP was 7.2% to UZS6,651.1bn (3.1% of GDP) in 2017. The tourism industry in Uzbekistan formulated 466,500 jobs that is 2.7% of the total job. By 2027, the number of employments to reach around 708,000 employments. The figures show that tourism exports account for 1.6 of the total exports in 2014. The rate of tourism trades of the total trades forecasted to be stable over the period 2015-2025 (World Travel and Tourism Board, 2015). Though the contribution of tourism in Uzbekistan domestic economy seems to be modest in the current time, however, if the existing chances and potential are properly used and tourism venture is improved, the segment will be a significant income-generating sector within the future.

It seems to be troublesome to get reliable information related to the numbers of worldwide arrivals to Uzbekistan prior to its independence from the former Soviet Union. Though, the number of visitors to Uzbekistan was estimated to have reached around 288.000 in 1980 and doubled in 1995. The next chart concretizes mentioned datum.

Chart 1



*\* Number of arrivals for the years 2011 and 2012 is unavailable*

Considering the people of Uzbekistan (over 30 million) and the potential visitor attractions in the country, the current indicators of the tourism area increase the urgent need to work out more efforts to encourage the Uzbek tourist destinations and adopt sufficient strategies to maximize the tourism exports. Like the other Central Asian countries, Uzbekistan's share of the worldwide tourism market is supposed to be very marginal, Uzbekistan, as a tourism target, suffers from the lack of a strong concept that would encourage world travelers to come. In addition, bureaucracy is considered one of the potential barrier in the face of tourism improvement in the nation. Although the country has a number of important attractions and adequate administrations, the transformation of tourism seems to be infantile.

<sup>7</sup> <https://data.worldbank.org/indicator/ST.INT.ARVL?locations=UZ>

The World Bank showed responsibility to the tourism segment in the growing countries through providing funds and/or specialized assistance and advisory. This commitment saw its brilliant age during the 1970s, especially with the establishment of the Tourism Projects Department (TPD) in 1969. The office was established to promote tourism sector in the client nations. However, after 9 years, the world bank selected to close the Tourism Projects Department. The reasons were primarily attributed to the high cost of the labor and challenges in coordination resulted of the complexity of the ventures. In addition, the ultimate clients of the investments were said not to be poor individuals. At the time the department was closed, 18 tourism ventures were supported in 14 different nations.

Uzbekistan is among the Lower-middle-income economies (The World Bank 2016b). According to the Bank's groups of nations, Uzbekistan is among the Blend nations. These nations are recognized financially creditworthy and therefore are suitable for International Development Association (IDA) loans also for the International Bank for Reconstruction and Development (IBRD) loans (The World Bank, 2016d). The World's Bank commitments suggested to Uzbekistan through the loaning program reached 550 million US\$ in 2015 (The World Bank 2016c).

According to the World Bank, "the Bank's bolster has been centred on progressing people's livelihoods, encouraging the modernization of the country's social sectors and infrastructure, and sharing its knowledge and experience with the government and individuals of Uzbekistan." Since Uzbekistan joined the World Bank in 1992, 48 projects have been propelled. Of these ventures, 21 projects are still active, and 18 ventures are closed

### **2.2.3. World Bank's Role in Azerbaijan Tourism**

Azerbaijan was successfully promoted as visitor destinations, and as an individual entity, thereby altogether contributing to the region's economy. Tourism was centrally organized and the market was monopolized by Intourist, a state-owned

tourism office, which organized all the reservations and pre-determined packages including itineraries and hotels, both for foreigners travelling the SU and Soviet citizens visiting inside the SU. Intourist also managed and operated hotels and other housing, restaurant and recreation offices, as well as various transport, means and groups of visitor guides and interpreters.

The shared scene combined with its location on old trading courses has endowed this region with fascinating natural variety and cultural history. By virtue of its physical characteristics, the Southern Caucasus possesses a special character that is well-suited to the fast developing and increasingly broadened sustainable tourism market. Azerbaijan is an ideal candidate for the new “adventure” tourism trends. While visitor infrastructure and promoting institutions have seriously weakened over the last decade, the region still owns natural and cultural resources that provide a robust potential for improving the new industry patterns. These resources, located in the rural areas, are right now at risk as they are endangered due to serious financial strains. Nonetheless, if appropriately managed and properly promoted, they could provide considerable income and help diminish destitution while simultaneously preserve this particular legacy.

Although rural centres fare slightly better, the country suffers from poor infrastructure capacity for standard tourism facilities. This is particularly striking in the rural zones where the essential provision of utilities, such as power and water, is either irregular or damaged. The existing accommodation structures in the territories (hotels, spas) are not usable because either they were planned according to Soviet standards, which don't follow western ones, or since they are at progressed stages of the devastation caused by a decade of lack of support.

Similarly, to the lodging, the roads have also suffered from lack of preservation. There are some short distances in basic areas, which are extremely damaged. The roads in the rural areas that lead to the sites of touristic intrigued in country show large cracking and fizzled patches, or are not asphalted at all. The

foremost dramatic instance was seen in the High Caucasus in Azerbaijan, where the erosion had caused the street to be retracted over ten meters beyond the past year's track. A parallel street over the river gorge had to be surrendered a number of years ago because erosion actually inundated it.

Over the past 25 years, the World Bank has bolstered Azerbaijan in actualizing significant structural changes to assist stabilize the economy after a long-lasting contraction. The Bank's fundamental strategic advice has assisted bring about institutional reforms, improve a public venture program, negotiate with foreign companies. Azerbaijan joined the World Bank in 1992. Since then, commitments to the nation calculated over US\$ 3 billion for 55 ventures.

The purpose of the most important Strategy is to provide analysis of the North West Corridor regions from Baku to Balakan through Shamakhi-Ismayilli-Qabala-Oghuz-Shaki-Qakh-Zaqatala as a tourism destination using Hub and Spoke Value Chain approach.

Travel and tourism is an important key for accelerating and expanding economic development, investment and employment in Azerbaijan. The Ministry of Culture & Tourism, the main government agency responsible for growing the sector has made good progress over the last decade, with visitor numbers increasing year-on-year and growing levels of private and public investment. The Government of Azerbaijan (GoA), however, is keen to leverage this growth to increase overall spending per visitor, attract greater numbers of visitors, and secure meaningful local economic development in the regions. The value chain analysis included desk research, interviews with local tour operators and group meetings with public and private sector stakeholders. This Strategy recommends how to maximize the benefits of tourism through better planning, managing and marketing the country's very rich nature and ancient cultural heritage.

Given the cultural and nature-based tourism attractions along the North-Western Corridor, the main strategic recommendation of this strategy is to strengthen

the cultural and nature-based tourism value chain through actions to improve or build on each of the critical value components of infrastructure, products and marketing, human resources and investment. These actions should be undertaken through work with tour operators, government agencies at the national and municipal levels and investors and in close coordination with the implementation of the country's new national tourism strategy.

The underlying vision of the North-Western Corridor tourism development is to establish a new sustainable tourism destination that offers rich, authentic cultural and nature-based Azerbaijani experiences. The Government's national goal is approximately 10 percent growth in international arrivals per annum from 2014 to 2024.<sup>8</sup> Development of the North-Western Corridor intends to increase tourism arrivals and spending along this route and thus stimulate more business and employment growth, and protect cultural and natural heritage. The tourism-related objectives, which are in line with Azerbaijan's Regional Development Program, are:

1) Grow sustainable higher spending tourism arrivals by 10% from approximately 2,130,000 in 2013 to 2,343,000 and employing 104,500 by 2025<sup>9</sup> for the entire country with at least 10 percent visiting the NC each year (234,000) and 9500<sup>10</sup> new jobs resulting from NC growth.

2) Diversify tourism product/experience offers that attract increased international tour operators and independent travelers resulting in increased value for money, local jobs, improvement in skills, and SME opportunities in NC destinations with at least 10 new operators adding at least 120 tours for overnight trips in Shamakhi, Ismailli, Qabala and Shaki and from 2016 to 2025.

3) Increase overnights and thus spending by 10% from targeted segments of international and domestic tourists by 2023 due to NC growth, thus an average of

---

<sup>8</sup> Draft Azerbaijan National Tourism Strategy 2024, p. 11.

<sup>9</sup> WTTC Azerbaijan Report

<sup>10</sup> Note: 9500 jobs is 10% of the national estimate in the WTTC 2014 Azerbaijan Report.

167,000 more room nights and US\$24 mn in spending each year above the 2012 national total of 1.6 mn room nights and 2013 total of US\$2.3 bn in tourism receipts.

The World Bank Board of Directors nowadays affirmed a US\$ 140 million Credit to the Republic of Azerbaijan for the Additional Financing for the Third Highway Project. The Extra Financing will help total upgrading of the Baku – Shamakhi road areas by increasing them from two to four paths, and will back growing Azerbaijan’s nascent motorway administration and maintenance program. The Project will assist to provides better transportation services in precipitous central and northern regions of Azerbaijan, which have significant potential for tourism and industrial production. This section of the road also constitutes the shortest route to the Georgian frontier and connects metropolitan Baku region with major agrarian producers in the west of Azerbaijan. In addition to boosting the Baku and Shamakhi road, the strategy will support the state progress a contemporary administration system for the motorway network, which contains covenanted conservation instruments and performance-based benchmarks.

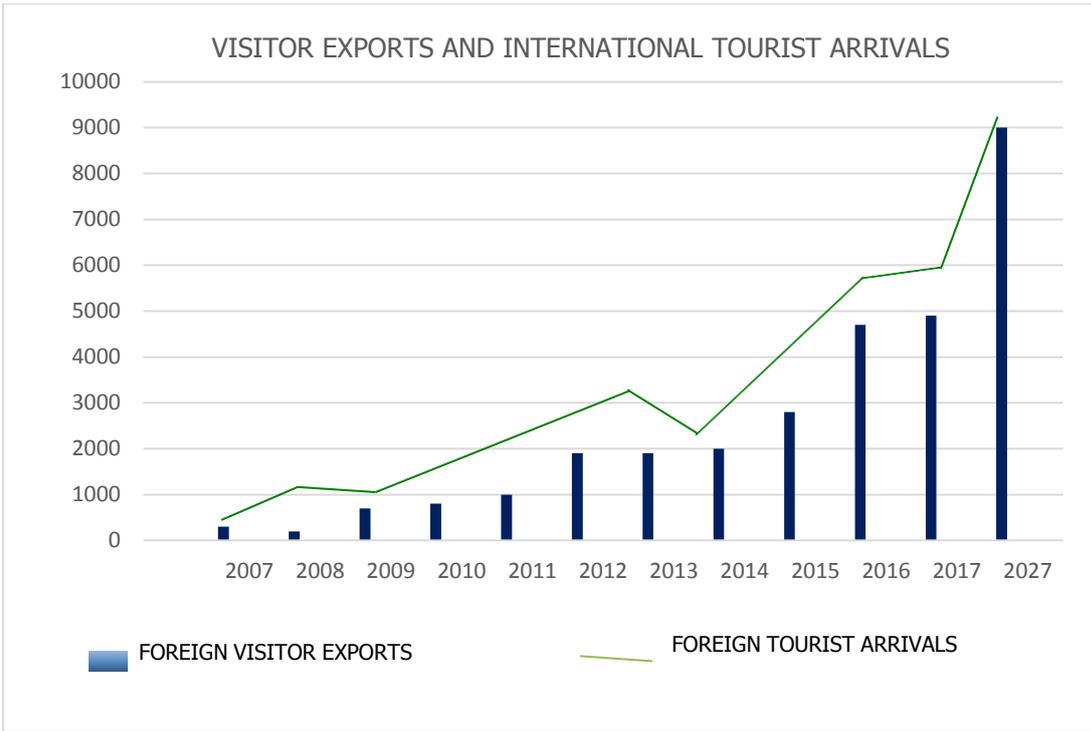
"This Further Financing will assist the development of the Baku – Shamakhi road to get it secure and more effective for the users", said Nijat Valiyev, leader of the World Bank group that arranged the venture.

Roads are the overriding transport mode in Azerbaijan accounting for 60 percent of freightage and 90 percent of passenger vehicle and the northwestern regions of the country has reduced road user costs by 20%.<sup>11</sup> This additional financing builds on the World Bank’s thriving experience in the road sector in Azerbaijan, which assisted the nation to connect with territorial markets, and contributed to Azerbaijan’s diversification plan.

Chart 2

---

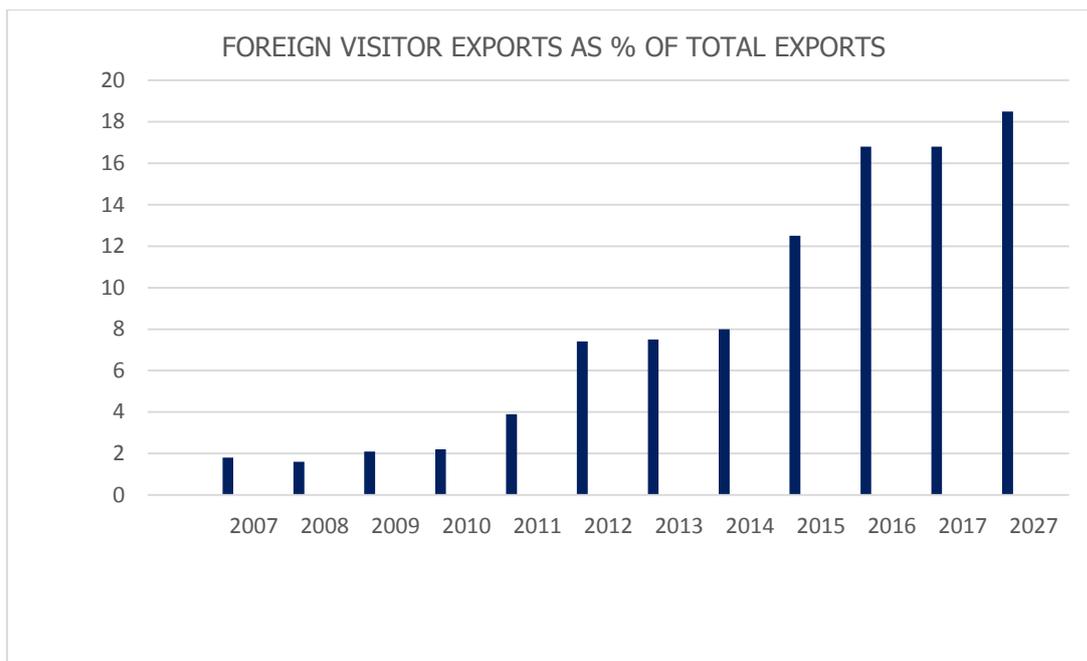
<sup>11</sup> <http://www.worldbank.org/en/news/press-release/2016/03/28/azerbaijan-the-third-highway-project>



12

Chart 3

<sup>12</sup> <https://www.wttc.org/-/media/files/reports/economic-impact-research/countries-2017/azerbaijan2017.pdf>



13

Travel & Tourism have attracted capital venture of AZN479.5mn in 2016. This reached at 6.2% in 2017, and rise by 4.9% over the next ten a long time to AZN825.1mn in 2027. These are substantiate at above datum.

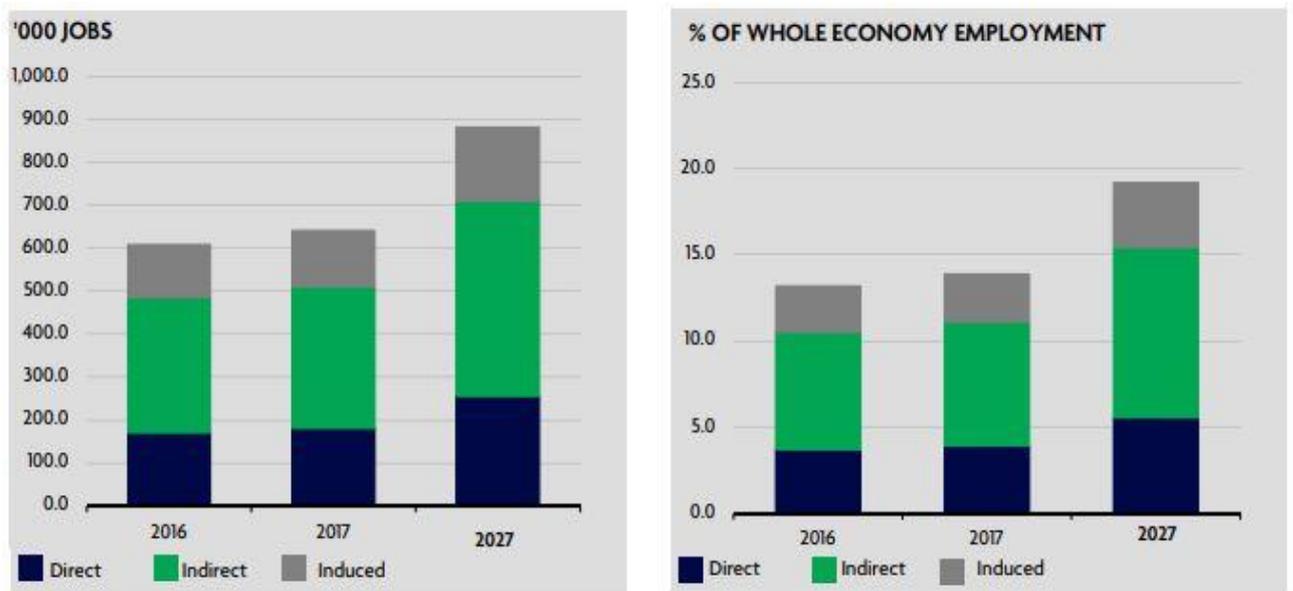
An effective tourism sector should be formed. Azerbaijan is located in the region that is very enthusiastic in terms of tourism. Within the region there are nations like Turkey, Georgia where tourism is well improved in terms of facilities and quality and amount of services. That is the reason why in Azerbaijan new tourism areas should have superior administrations with better prices, they should reach international standards so that not to be behind from neighbors in implementing developments. New medical tourism should be developed in the region. For Azerbaijan to be a territorial trade centre, the nation's strategic the geographic position must be efficiently used, transit and transportation facilities advanced and established in the region. This will also improve the region's attraction as a rodution and capital goods and introduced new market and job opportunity. The control of local and global transport will be developed and the accomplishment of the country's

<sup>13</sup> <https://www.wttc.org/-/media/files/reports/economic-impact-research/countries-2017/azerbaijan2017.pdf>

transport into the global system increased. Therefore, a new strategic plan will be applied to the automobile, railroad, air and underground transportation.

The nations also should progress existing infrastructure to follow universal standards in transportation, media transmission, health and other circles. In addition, for the growth of tourism the following administrations should be made and progressed. The effective management system of the tourism organizations should be focused to improve life of the local individuals. The adaptability of local authorities in financial decision-making will be improved as part of a modern system. Developed infrastructure in the regions, broader utilization of data technologies, the growing tourism and entertainment zones and production group on priority economic areas in the competitive advantage.

Chart 4



14

The total contribution of the Tourism sector to employment (including extensive impacts from the venture, the supply chain and induced revenue impacts) was 610,000 jobs in 2016. This estimated to rise by 5.4% in 2017 to 642,000 jobs

<sup>14</sup> <https://www.wttc.org/-/media/files/reports/economic-impact-research/countries-2017/azerbaijan2017.pdf>

(13.9% of whole employment) By 2027, Tourism is anticipated to bolster 883,000 employments (19.2% of total job), an rise of 3.2% over the period.

## **2.3. Common development in Tourism Investments in the African region**

### **2.3.1. Tourism Investments in the African region**

Tourism is a \$3 billion a day employment that makes 3.4 percent of the world's jobs directly and 8.8 percent of all jobs when its combined direct and indirect influences are calculated. Though the sector shrank 4 percentage in 2009 as a result of the worldwide financial crisis, it jumped back rapidly, demonstrating its strength to external shocks. By 2020 there are anticipated to be 1.6 billion international visitors around the world, up from 1.245 billion in 2016. The average yearly development rate of international tourism is 4.1 percent. Though mature, created targets in Europe and the United States are anticipated to grow as it were 3 percent a year to 2020, developing destinations in East Asia and the Pacific and in the Middle East are anticipated to develop 6–7 percentage.

Africa's share of world entries, though still small, is developing. In 1995 Africa received fair 3.6 percent of world traveler entries; by 2010, Africa's market share had expanded to 5.2 percent. Sub-Saharan Africa got 3.3 percent of world visitor entries. Longer-term predictions given by the World Tourism Organization anticipate that the region will receive 77 million entries by 2020 (compared with over 30 million in 2010); of these, 50 million will be intraregional guests.

For African nations looking to maintain and improve their unprecedented development rates of recent years, the potential of tourism has not been completely recognized as a crucial source of financial and improvement power that can make strong and extend the continent's economies. On the wider world stage, tourism contributes more than 9 percentage of worldwide GDP, 5.8 percent of all trades, and 4.5 percent of world's venture. African nations are presently in their best-ever form to harness the improvement promise of extended, sustainable tourism. Increasing

traveler entries and consuming, indeed during the recent financial crisis, appears tourism's critical potential for development. Between 2009 and 2010, despite the worldwide monetary slowdown, worldwide visitors entries in Africa jumped by nearly 8 percent, making the region the second active developing within the world after East Asia and the Pacific. As a result, worldwide hotel chains are balanced to use hundreds of millions of dollars in Africa over the cover the coming years to meet expanding demand from both international visitors and the continent's own fast-growing middle class.

Tourism is developing faster within the world's emerging and growing regions than in the rest of the world.

A few entities are basically responsible for the success of the tourism. The government's political assistance at the highest level for tourism is necessary. The government's part is to launch the formulation of a strategy for the sector and then play the important coordinating role among the various public sector agencies involved, the relevant private profit and non-profit entities, and local communities. The administrations must also solve market failures that affect the tourism sector and should compose facilitating conditions for the private venture and, must provide administrative and social durability. The government will also have to supply fundamental support and help in the advancement of the nation for marketing and venture. Without any one of these active members, the division cannot develop to its full potential—or even, in the early stages, begin to put together a tourism package for guests.

The potency of Sub Saharan is necessary Africa for tourism development. The territory has copious resources, with comprehensive beaches, abundant natural life, extensive cultural attractions, and adventure opportunities. Considerable opportunities for enlargement exist in safari, beach, and diaspora tourism, including in areas of destination nations that have not yet benefited from tourism.

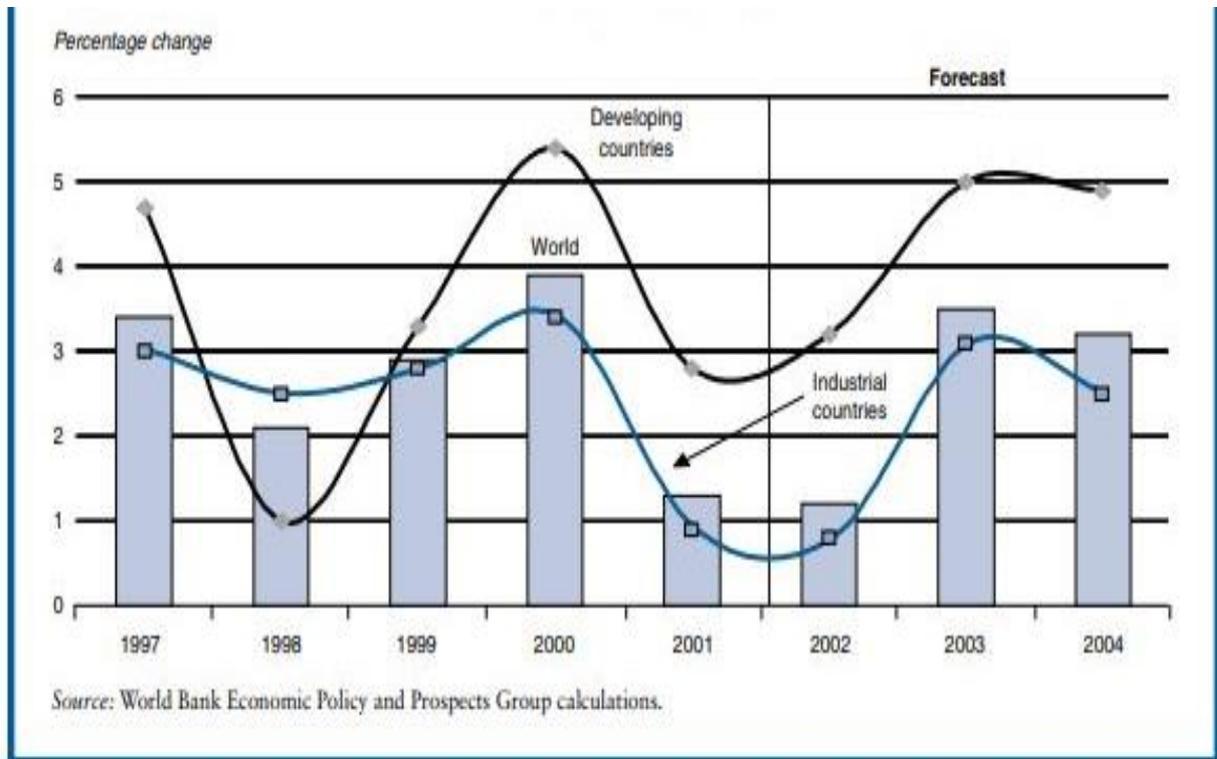
To achieve its tourism potential SSA will have to address an amount of existing restraints: land availability, investor get to finance, taxes on tourism investments, lower levels of tourism abilities, the deficit of security, safety and high crime, public health, visa conditions, and red tape and bureaucracy. Fortunately, individual nations can supply effective examples of policies and operations that have resolved these problems; most depend on the political will of governments for their resolution.

The destitution rate in Sub-Saharan African nations decreased from 59 percent in 1995 to 50 percent in 2005. Africa's private sector is progressively alluring speculation, with much of the funding coming from Europe and the United States. China, India, and other nations are also contributing huge sums within the region. Standing in the way of effective and sustainable tourism improvement in Sub-Saharan Africa has encountered persistent constraints. Since 1980, extensive endeavors have been coordinated at generating financial recovery in Africa. However, small consideration has been given to the need to support investment, though investment is crucial in any nation in order to: (a) increase business; (b) decrease destitution, and (c) improve economic development. Moreover, in order to feed and provide its developing population with efficient jobs, African nations must raise the levels of domestic investment funds and investment. Unfortunately, approach makers do not tend to provide much practical consideration to such a link between investment and socio-financial growth.

Although there are a few explanations for the region's destitute economic performance since 1980, the low levels of the domestic venture is a major causal part. Gross fixed capital has declined in Africa, from a total of \$76.3 billion in 1980 to \$58.9 billion in 1989. A major reason of the destitute state of investment is the very low level of the foreign direct venture, which is the crucial shape of foreign private capital inflows to Africa. These inflows averaged only \$2 billion yearly between 1981-1985 and \$3 billion between 1986-1990, accounting for only 3 and 2

percentage, respectively, in the whole inflow to growing countries. In the following years undulations were seen in the next graph.

Chart 5



15

### 2.3.2. Role of the donor

Tourism departments are frequently underfunded, and getting tourism started involves a critical obligation of assets. Tourism master projects, specialized support for reinforcing institutions and forming a strategy, preparation for hotels, restaurants, and tourism administrations, the arrangement of water and sewage treatment plants, advanced health care and sanitation preparing, especially in local communities serving tourism, upgraded transportation get to tourism destinations, and a new or updated air terminal or port offices are a few of the investments required to launch tourism or expand it to the following advancement stage. These investments will advantage numerous other sectors, but tourism provides the economic explanation for

<sup>15</sup> <http://siteresources.worldbank.org/GDFINT/Resources/334952-1257197834412/FullText-Volume1.pdf>

the expenditures. A high-quality item can only grow in a nation where the tourism sector is well controlled. Numerous actors are connected, including the World Bank and the African Improvement Bank, and International Finance Corporation. IFC and the Finance Institution of South Africa provided investments of more than \$63 million to Worldwide Housing Solutions, which can boost the advancement of affordable lodging in South Africa and sub-Saharan Africa.<sup>16</sup> The obligations, which include \$25 million from IFC, will support Housing Solution, a worldwide private equity investor, extend its footprint across Africa following the victory of its The SA National Lodging Fund Enterprise could be an advancement finance institution set up by the South African government to support and encourage the advancement of affordable lodging.

As a direct investor, the World Bank will act to address the approach and institutional unproductiveness and will help in enhancing the overall public investment system, including infrastructure arranging, project scanning, and project implementation. The Bank's program in Africa will emphasize sustainable foundation by assisting countries to create clean vitality strategies that progress both foundation and the environment. The World Bank is increasingly focusing on territorial infrastructure ventures, including transport corridors, cross-border transmission lines, larger energy generation projects, fiber-optic backbone, and aero and oceanic transportation.

### **2.3.3. Case of Tanzania tourism**

Tanzania's magnificent attraction for universal travellers occupies in the abundance of the country's natural resources. Tanzania has plentiful wildlife assets, which extend over an expansive number of national parks, amusement and game controlled ranges. The preservation areas and marine parks in the country are

---

<sup>16</sup> [https://www.ifc.org/wps/wcm/connect/REGION\\_\\_EXT\\_Content/IFC\\_External\\_Corporate\\_Site/Sub-Saharan+Africa/Priorities/TRP/](https://www.ifc.org/wps/wcm/connect/REGION__EXT_Content/IFC_External_Corporate_Site/Sub-Saharan+Africa/Priorities/TRP/)

considered to be among a few of the greatest beauty in the world. As happens with most developing visitor destinations, Tanzania is making approach moves pointed at establishing its position as a viable travel target through promoting campaigns in European, Asian and American source markets as a means of growing the guests base of potential visitors to this diverse country.

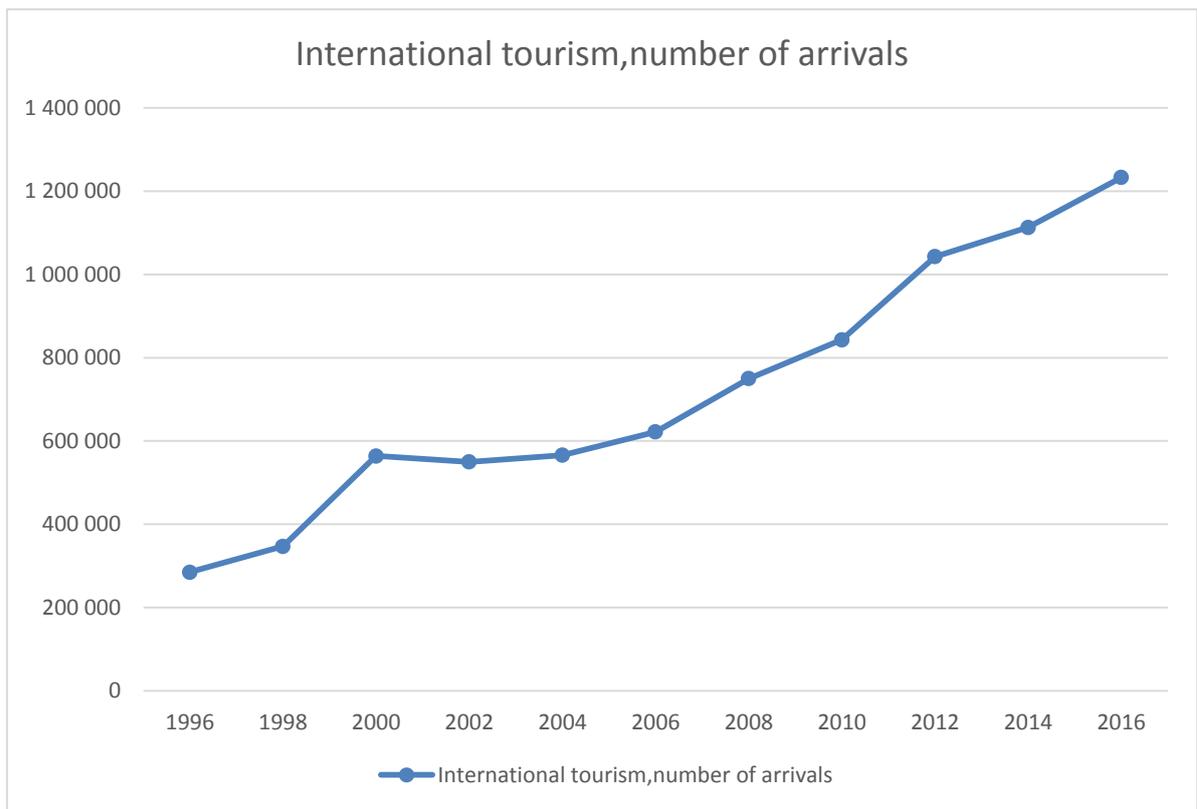
Currently, the majority of tourism sector investment focused in the northern region of the country. In this area, there are a number of universally acclaimed hotels providing different facilities to visitors from around the world. Various government attempts have however tried to increment speculation in the Southern Circuit as well. Although service facilities and infrastructure in this region are still lower, the area's different natural life renders it a perfect area for advance tourist improvement. To help this initiative the worldwide donor community has helped to support the rehabilitation of infrastructure in the Southern Circuit. The government as of late set up the Tanzanian Tourism Board, which assists to oversee the advancement of tourism within the country.

The IFC is involved in tourism sector investment in Tanzania and has affirmed loans and equity investments of \$9 million for Tourism Promotion Administrations Limited, to assist to back the installation of three lodges and tented camp within the Northern Safari Circuit of Tanzania. The IFC will contribute a senior loan of US\$7 million, a subordinated credit of US\$1 million, and an equity investment of US\$1 million equivalent.

The Tanzanian tourism has been recently granted with a USD 100 million credit from the Universal Development Association from the World Bank Group, for the execution of the Tanzania Natural Assets Administration for Growth Project that goals at encouraging the country's tourism items and value chain. The project is concentrated on four precedence areas of the Ruaha National Park, Mikumi National Park, Udzungwa Mountain National Stop Selous amusement stock and involves communities around them than could benefit from tourism financial activities. The

venture is also part of WB’s strategy to assist Tanzania to reach the 8 million guests a year by 2025 up from 1.268 million in 2016 that's concentrated on diversification of geographic areas and tourism segments, integration of tourism actions at existing attractions and advancement in the quality of governance within the tourism sector.

Chart 6



17

*This graphic presents the guest movement over the years*

Tourism already gives huge benefits to Tanzania’s economy and could provide even greater advantages in the future if managed suitably. This sector has developed quickly in later years, attracting an expanding number of guests each year. It as of now employs around half million people and is the most critical source of foreign currency. Compared to 2013(293,200 workers (3.5% of total business; 1.9% growth)

<sup>17</sup> <https://data.worldbank.org/indicator/ST.INT.ARVL?locations=TZ>

rate of employment increased (612,000 workers (4.8% of the whole business; 6.7% annual real growth)

Mozambique has a rich of natural tourism resources. With 2,700km of tropical coastline, almost 15 percent of the nation rated as “protected areas”, and a wide range of cultural resources and experiences, the country has all the components to develop into one of sub-Saharan Africa’s best tourism goals. Still, tourism development has been moderate and the sector has not achieved its potential. A lack of sustainable tourism growth of sufficient scale has been blamed for the sector’s slow development. International contributors have avoided financing in Mozambique’s tourism sector because of challenges perceived in the investment area, which include long and ineffectively understood methods and troublesome get to land.

To concentrate future progress and improvement, the Tourism Ministry issued a Strategic Plan for Tourism Advancement in 2003. The ministry, on the other hand, had restricted resources to improve and market tourism investment chances and asked IFC in 2005 to assist encouraging tourism venture. In reaction, IFC’s Investment Climate group bolstered the improvement and execution of the Mozambique Tourism Anchor Investment Program. The program combines endeavours to encourage investment and progress institutional structures and arrangements. The Mozambique Tourism Anchor Venture Program arranged and marketed two huge resort destinations and bolstered the advancement of a progressed regulatory system for resort tourism and instruments for the government to allocate land for tourism improvement. These interventions made arrangements for employment creation, social infrastructure, and the production of local supply chains. Unfortunately, substantiation of the ventures was diminished in early 2009 due to the worldwide financial crisis. Nevertheless, in late 2011 renewed interests rose in the resort destinations and the government of Mozambique, through the ministry of planning and advancement, signed in January 2012 a \$1 billion investment contract with a worldwide developer for one of the anchor sites.

Having agreed on the objective of securing ventures in huge integrated resorts, and having formalized cooperation and mobilized groups, the Anchor Program started planning the products that would be taken to the market. These venture opportunities had to be appealing to investors, coordinate government and partner expectations, and all be free from barriers and confinements that had so often-undermined tourism investments in the nation.

The resort sites(Crusse/Jamali and Inhassoro Resort) are operational, guests will consume money on a range of activities including transportation, retail products and services, restaurants, and foodstuffs, creating and strengthening financial activity and employments in the encompassing regions. The findings of the economic predictions are summarized following.

**Crusse/Jamali Resort**

**All development cost:** \$250-million over 10 years

**Employment:**

**Contribution to GDP:** GDP will be \$72-million during installation and \$410-million during operations in 2018, for a total of \$482-million (4.3% of Mozambique’s anticipated GDP in 2018)

**Construction:** 1,040 construction occupations to be formulated

**Operations:** 6,648 indirect, induced, and direct workplace to be created once the resort is completely operational in 2018 with 2,560 direct jobs

**Inhassoro Resort**

**All development cost:** \$863-million over 10 years

**Employment:**• Construction: 3,595

construction occupations to be formulated

**Operations:** 18,796 indirect, induced, and direct workplace to be created once the resort is completely operational in 2018 with 7,550 direct jobs

**Contribution to GDP:** GDP will be \$72-million during installation and

\$410-million during operations in 2018, for a total of \$482-million (4.3% of Mozambique’s anticipated GDP in 2018)

**Contribution to GDP:** GDP will be \$11--million during installation and \$156-million during operations in 2018(1.4% of Mozambique’s anticipated GDP in 2018)

**Taxes:** The resort is anticipated to pay \$145-million in taxes between 2008 and 2018 and \$22-million in 2018

**Tourism receipts:** Foreign trade receipts from guest spending are expected to be \$553-millionbetween 2009 and 2018

**Taxes:** The resort is anticipated to pay \$412-million in taxes between 2008 and 2018 and \$69-million in 2018

**Tourism receipts:** Foreign trade receipts from guest spending are expected to be \$1.36-billion between 2009 and 2018

## CONCLUSION AND RESULTS

Tourism is an significant industry within the worldwide economy, and of developing importance to developing countries. The economic influences of tourism are essential and states are progressively prioritizing tourism as a tool for accomplishing financial improvement targets. tourism compose the greatest service business in the world and it proceeds to develop. This industry encourages GDP growth in domestic nations and contributes essentially to government tax incomes. Value USD7.6 trillion dollars, tourism sector counts for more than 10% of international GDP, and demonstrates 7% of all global trade and 30% of the world's exportation in services. Tourism earnings ensure an significant source of foreign exchange for nations around the globe, enabling economical development and investment in other sectors. In 2016, tourism rose by 3.1%, increasing the global economy's development of 2.5%.

Research demonstrates that World Bank investment assist also to tourism employment for out of destitution. Tourism operate 292 million workers international, which means that one in each ten jobs is connected to tourism. In Africa, between 2000 and 2014, the amount of jobs attributable to the tourism sector approximately increase from 11.6 million to 20.5 million, which indicate 8.1% of all jobs in the region.as a result, targeting sectors as tourism that are productive and effective job promoter, is an excellent way to direct growth funds. Whereas resort lodgings are significant in nations with few assets other than natural excellence or cultural resources, business houses are a crucial component within the fundamental infrastructure of urban ranges and a pre-requisite to pulling in worldwide business tourists and financial specialists. There's also a strong development toward tourism sector in growing nations. These components, together with the diminished interest

on the part of the lending community to back hotel ventures, have resulted in substantial extension in IFC's and World Bank's tourism portfolio over the past several years. For more than 60 years, IFC has been a professional in private area growth — working with multinational, regional, and local corporations to stimulate growth and lift individuals out of destitution whereas advancing global competitiveness and guidelines for their customers. IFC financed at record levels whereas strengthening its focus point on the largest challenging countries and markets and financing a record amount to assist climate change. Aside from the trading and environmental patterns implemented to hotel ventures, IFC's attention within the sector center on ventures that combine its catalytic part in zones where financing is challenging to get by with a strong improvement affect and where the potentially troublesome socio-cultural and environmental influences are thought to be insignificant. An exertion also be made to preserve a equalize of portfolio exposure with regard to territorial, political risk. Whereas each venture will be assessed on its own benefits and contribution to improvement ventures which match to one or more of the following, depending on the specific nation:

- Make the important hotel infrastructure for trade development and foreign financing;
- Target nations that have few advancement apart from tourism, where the manufacturing is or has the potential to be an critical element of the economy;
- Have potent demonstration impact in nations where tourism is not a demonstrated business;
- Promote the improvement of specialist market fragments as a nation's tourism industry develops;
- Bolster the recovery and upgrading of actual and obsolete lodging infrastructure;
- Contribute in competitive markets where an progressed item serves to raise standards of the hotel industry and extends the market;

- Contribute to the dispersion of financial activities all throughout country;
- Upgrade preservation of natural reserves and the environment.

Within the future, IFC and World Bank will support a wary approach to new ventures within the tourism sector. Investments will be made on a specific basis and equity ventures will be made in individual hotel projects only when there are powerful indications that IFC can share in the progressed esteem of a venture.



## REFERENCES

1. Airey, D., & Shackley, M., 1997. "Tourism development in Uzbekistan". *Tourism Management*, 18(4), 199- 208.
2. Agzamov, S, & Tashmurotov T., 1995. *Perspectives of Development of International Tourism in Uzbekistan* Tashkent State Economics University, Tashkent.
3. Global Monitoring Report 2005. Washington, DC. Woods, Ngaire. 2006. *The Globalizers: The IMF, the World Bank and Their Borrowers*. Cornell University Press.
4. Kurzman, C., 1999. "Uzbekistan: The Invention of Nationalism in an Invented Nation". *Critique: Critical Middle Eastern Studies*, 8(15), 77-98.
5. Lee, C. C. and Chang, C. P. (2008). *Tourism development and economic growth: A closer look at panels*, *Tourism Management*, 29, 180–192
6. Mann, Shaun (2011) *IFC's Tourism Sector Activities – Overview*. Presentation, Washington DC: World Bank Group.
7. Vugar Bayramov, *Current Problems in Tourism Sector in Azerbaijan*, Baku, 2011
8. United Nations World Tourism Organization (UNWTO), *World Tourism Barometer 15* (June 2017)
9. *Tourism Industry: Research and Analysis Phase II: Tourism Product Development, Interventions, and Best Practices in Sub-Saharan Africa. Part 2: Case Studies*. Washington, DC: World Bank.2010
10. TRAVEL & TOURISM ECONOMIC IMPACT 2017 AZERBAIJAN  
<https://www.wttc.org>
11. IFC INVESTMENTS IN HIGH-QUALITY HOTELS: Promoting jobs, business infrastructure, tax revenues, and local supply chains  
<https://www.ifc.org>

12. IFC Hotel Investments – Delivering Development Impact in Africa  
<https://www.ifc.org>
13. The Private sector in developing countries <https://www.ifc.org>
14. TRAVEL & TOURISM ECONOMIC IMPACT 2017 WORLD  
<https://www.wttc.org>
15. “International Finance Corporation’s Policy on Disclosure of Information.”  
IFC, 2006.
16. “IFC Access to Information Policy.” IFC, 2012.
17. MIGA in Africa <https://www.miga.org/documents/africa07.pdf>
18. <https://data.worldbank.org/indicator/ST.INT.ARVL>
19. <https://www.tanzaniainvest.com>
20. <http://www.worldbank.org/en/news/feature/2017/09/18/world-bank-in-azerbaijan-25-years-of-partnership>
21. <http://web.worldbank.org/archive/website00502/WEB/PDF/REGION-2.PDF>