

# 3903\_Ä°\_Æyani\_Yekun imtahan testinin suallari

## Fənn : 3903 Xarici dil - 1

1 Complete the sentence: Price cut is .....

- the process of planning, designing and pricing
- a reduction in price
- an increase in price
- government efforts to limit price increases
- a good period for sellers, when prices are rising quickly

2 Complete the sentence: The major instrument of any financial system is the .....

- balance sheet
- budget
- Funds
- contract
- benefit

3 Complete the sentence: ..... forecasting is the most fundamental step in the process of budget preparation.

- economic entity
- revenue and expenditure
- thrift institution
- finance company
- pension fund

4 Complete the sentence: A brand is.....

- the process of planning ,pricing and designing
- a name that company gives to its products.
- deciding what to sell
- a company's products, as a groups
- a company's products of a particular type

5 Complete the sentence: If the company needs to raise more capital for expansion it might issue .....

- capital
- new shares
- profits
- shareholders
- dividends

6 Complete the sentence: The company may turn some of its ..... into capital.

- elapse
- profit
- dividend
- equity capital
- share

7 Complete the sentence: Copyright infringement is .....

- the law relating to designs ,ideas etc. that belong to someone.
- when someone uses another's text, pictures etc. without permission
- designs, ideas that belong to someone
- a payment to the owner of a design, or to an author
- an arrangement between the owner of a design and someone else, allowing them to use the design for money

8 Complete the sentence: Companies often issue such shares instead of paying dividends to the .....

- elapse
- shareholders
- producers
- profits
- agents

9 Complete the sentence: Selling on the Internet is called .....

- retail
- e-commerce
- market
- shop
- warehouse

10 Complete the sentence: ..... can refer to the materials and components used to make products.

- promoting
- goods
- designing
- advertising
- production

11 Match the sentence with the correct defenition: Doing things as quickly and cheaply as possible,without waste.

- custom-built production
- lean manufacturing
- overproduction
- mass production
- mass collaboration

12 Complete the sentence: At different ... of time and in different ... of the world many different ... have served as money.

- commodities,periods,parts
- periods,parts,commodities
- periods,commodities,parts
- commodities,parts,periods
- parts,periods,commodities

13 Complete the sentence: ... and expenditure ... is the most fundamental step in the process of ... preparation.

- forecasting,revenue,budget
- revenue,forecasting,budget

- budget,revenue,forecasting
- forecasting,budget,revenue
- budget,forecasting.revenue

14 Complete the sentence: If the goods are offered on C&F terms the price will cover .....

- the cost of the goods and insurance expenses.
- the cost of the goods and transportation expenses to the railway station only.
- the cost of the goods and freight to the port of destination
- the cost of the goods, insurance expenses and freight or transportation expenses, to the port of destination.
- the cost of the goods and transportation expenses to the port of shipment.

15 Complete the sentence: Sales revenue is.....

- sales aimed for in a particular period.
- money got from sales
- the number of things sold
- increase in sales
- statistics showing the amount sold

16 Complete the sentence: The type of life assurance is called.....

- sickness benefit
- endowment
- relief
- retirement
- allowance

17 Complete the sentence: Premiums for whole life assurance are paid.....

- every week
- quarterly or annually
- once a month
- every six months
- every other month

18 Choose the synonym of the word particularly

- verbally
- specially
- notably
- accordingly
- closely

19 Choose the synonym of the word : retirement

- going on a pension
- withdrawal
- appearance
- execution
- promotion

20 Sual: Choose the synonym of the word: contribution

- disturbance
- promotion

- division
- competition
- objection

21 Choose the synonym of the word ensuing

- supply
- posterior
- accurate
- total
- proper

22 Complete the sentence: You won't receive high salary, when you sell something we pay you.....

- credit
- commission
- money
- card
- salary

23 Complete the sentence: .....of money is one of oldest .....in history.

- fibro, thread
- counterfeiting, crimes
- features, crimes
- currency, -----
- , established

24 Complete the sentence: The establishing of Secret Service curtailed..... to a certain extent but this .....still exist.

- made, local
- counterfeiting, crime
- measures,printing
- counterfeiting, history
- banknotes, print

25 Choose the wrong variant. The most popular terms of delivery in foreign business transactions are:

- CIF
- C&F
- FOR
- F&B
- FOB

26 Complete the sentence: Fineness of gold is very often shown in .....

- equal
- carat
- stone
- grantee
- ruby

27 Complete the sentence: Shareholders receive periodic payments called.....

- capital

- dividends
- equity
- hold shares
- small proportion

28 Complete the sentence: ..... means the money of a foreign country.

- shares
- currency
- duty
- checks
- draft

29 Complete the sentence: He made an ..., sending in his ... and ... explaining why he wanted the ... and why he was the right person for it.

- Visa,cv,letter,apply
- application, Cv, covering letter, job
- CV, covering letter, job, application
- Covering letter, CV, job, application,
- job, Application, covering letter, CV

30 Complete the sentence: According to the purpose and contents, ... can cover goods, services, licences, patents, technology and know-how.

- terms
- contract
- pressure
- letter
- commercial invoices

31 Complete the sentence: Actually gold is used as..... .

- maple
- coins
- eagle
- alloy
- bar

32 Complete the sentence: It can issue new shares at no cost to the existing .....

- market
- shareholders
- loans
- profit
- outflow

33 Choose the synonym of the word ‘liability’

- enterprise
- debt
- asset
- balance
- payment

34 Choose the synonym of the word commodity

- finance
- goods
- price
- option
- term

35 Choose the synonym of the word expense

- income
- expenditure
- profit
- benefit
- tip

36 Choose the opposite of the underlined word: There are a lot of natural foods in the market.

- precious
- man-made
- famous
- old
- new

37 Complete the sentence: To leave the company, you could resign or hand in your .....

- delay
- notice
- unrest
- pension
- severance

38 Complete the sentence: In Great Britain insurance business is conducted by.....

- World bank
- insurance companies
- government
- authorities
- National Health service

39 Choose the correct variant: (vergi) qoymaq; облагать (налогами)

- impose
- gain
- seek
- refer
- reply

40 Complete the sentence: The .... include medical insurance and a company car.

- salary
- fringe benefits
- bonuses
- wages
- pay

41 Complete the sentence: Why was the IMF set up?

- for implementation of social services
- for encouraging economic cooperation between the nations.
- for paying dividends to the shareholders
- for providing of essential services
- for buying shares in other company

42 Choose the synonym of the word produced

- shortaged
- manufactured
- referred
- automated
- hand-made

43 Choose the synonym of the word schedule

- contract
- time- table
- opinion
- facility
- paper

44 Choose the synonym of the word : fake

- embezzlement
- counterfeit
- fraud
- withdraw
- bribe

45 Choose the synonym of the word branch

- develop
- subsidiary
- supermarket
- headquarter
- parent firm

46 Choose the synonym of the word :“area”

- territory
- opinion
- competition
- objection
- disturbance

47 Choose the synonym of the word "to enhance"

- to deserve
- to boost
- to surplus
- to eliminate
- to motivate

48 Complete the sentence: It was not easy to find the right ... to put our goods in.

- business
- warehouse
- claims
- finance
- materials

49 Complete the sentence: The idea is to make a brand and ..... it in customers' minds.

- last
- keep
- make
- do
- have

50 Choose the correct answer: Who is street vendor?

- someone who collects premiums weekly
- someone who sells things especially on the street
- someone who heads a department or an organization
- someone who puts the client in touch with the insurer
- someone who collects premiums weekly

51 Complete the sentence: The meaning of the word to invent is ...

- the practical or industrial use of scientific discoveries.
- to design and make something for the first time
- to think of new ideas, methods, products, etc.
- to make a new idea successful
- to make plans or drawings for how something is to be made.

52 Complete the sentence: The insured is to pay a .... the size of which is stated in the policy.

- credit
- premium
- dividend
- benefits
- grants

53 Complete the sentence: Human resources department deals with...

- buying company's product
- pay and recruitment
- technical support
- supporting company's activities
- carrying out the work of a company

54 Complete the sentence: ... are a company's debts to supplier, lenders, and tax authorities.

- marketing
- liabilities
- capitals
- brands
- assets



55 Complete the sentence: Demoting is ...

- making someone to leave his job
- giving someone a lower rank or a less important job
- ending or stoping something
- reducing the total number of employees at a company through
- telling someone they can no longer work at his job

56 Choose the correct answer: Why IMF is described as a fund?

- It issues a company's share
- It holds a stock of national currencies
- It contributes more than poor countries
- It puts the borrower in touch with the saver
- It determines the exchange rates

57 Complete the sentence: Another name for the human resources department is the .....

- trade unions
- personnel department
- administrative staff
- support staff
- labor unions

58 Complete the sentence: People with a particular ability to do something well are.....

- motivated
- skilled
- manual
- cheap
- unskilled

59 Choose the opposite of the word reduce"

- insecurity
- increase
- outside
- negative
- hire

60 Choose the synonym of the word promotion

- hire
- support
- outside
- negative
- increase

61 Choose the correct variant: күлçә;( слиток)

- bar
- maple
- carat
- amethyst
- value

62 Choose the correct answer: Why does company issue the bonus issue?

- instead of interest
- instead of paying dividend
- instead of tax
- instead of share
- instead of capital

63 Choose the correct answer: What kind of new security features were added to the USA dollars?

- weak thread embedded in the paper
- invisible thread embedded in the paper
- visible thread embedded in the paper
- transparent thread embedded in the paper
- strong thread embedded in the paper

64 Complete the sentence: To achieve means .....

- to strength
- to succeed in doing something
- to fail
- to fail to finish
- responses

65 Complete the sentence: A period of ten years is called ...

- trace
- decade
- percent
- benefits
- cycle

66 Make the statements putting words in correct order: goods, usually, are, issued, after, commercial, invoices, shipped

- Commercial, invoices, usually, are, issued, after, shipped, are, goods.
- Commercial, invoices, are, usually, issued, after, goods, are, shipped.
- Commercial, invoices, are, usually, issued, shipped, are, after, goods.
- Commercial, invoices, usually, are, shipped, are, issued, after, goods.
- Commercial, invoices, are, issued, after, goods, are, usually, shipped.

67 Choose the synonym to the word. allow

- require
- let
- promote
- find
- refer

68 Choose the synonym of the word : "compulsory"

- permanent
- legal
- reasonable
- forced

profitable

69 Choose the synonym of the word : "avoidance"

- independence
- influence
- welfare
- evasion
- inequality

70 Choose the synonym of the word: " urgent"

- imported
- popular
- precious
- speedy
- rough

71 Choose the synonym of the word: accidents

- vacants
- Causes
- losses
- grants
- parts

72 Choose the correct answer: What are assets?

- provide goods, organize promotions
- have value or the power to earn money
- are a company's debts to supplier, lenders, and tax authorities.
- are reduction in the amount
- are when famous people recommend a product

73 Choose the correct answer: Which of the expressions is closest in meaning to the word "depreciation"

- assets
- amortization
- financial year
- financial year
- balance sheet

74 . Complete the sentence: Intangible assets are...

- reduction in the amount
- company's good reputation with existing customers and
- equipment, machinery, land
- money in the bank, investments
- a company's debts to supplier, lenders

75 Choose synonym of the underlined word. If an economic system is to perform well it must deal with many economic challenges.

- soft
- hard

- required
- total
- major

76 Complete the sentence: Oil prices are traditionally quoted in.....

- dinar per barrel
- US dollars per barrel
- pound sterling per barrel
- euro per barrel
- swiss franc per barrel

77 Choose the synonym of the word steadily

- previously
- constantly
- unexpected
- equitable
- equally

78 Choose the correct answer: Which of them doesn't refer to the sources of loan?

- trade credits
- loan credits
- overdrafts
- bills of exchange
- hire purchases

79 Complete the sentence: The feeling that people may not be in their job for long is.....

- learning curve
- job insecurity
- flexibility
- glass ceiling
- limited liability

80 Complete the sentence: Corporate .....is the way a company's employees think and act.

- logo
- culture
- image
- ladder
- profit

81 Choose the correct answer: What do the main benefits of insurance include?

- customs declarations
- unemployment benefits or relieves
- veterinary certificates
- third party claims
- bill of lading

82 Choose the correct answer: What is a counterfeiting?

- change
- false money

- paper money
- currency
- coins

83 Choose the correct answer: What is budget?

- The budget is a provision of money and financial system is a network of institutions.
- The budget is an estimate of national revenue and expenditure for the ensuing fiscal year
- The budget is financial intermediaries.
- The budget is a provision of essential services
- The budget is an encouragement or control.

84 Choose the correct answer: What is investment trusts?

- They are insurance companies, financial houses.
- They are limited companies buying shares in other companies.
- They are short or long term loans.
- They are interests made by policyholders.
- They are worker's contribute.

85 Complete the sentence: We use ..... for the assessing of people's intelligence and personality.

- Headhunting
- Psychometric test
- Test
- Check up
- Control

86 Complete the sentence: ..... evaluates professionally a colleague's work.

- Conductor
- Referee
- Consulter
- Consumer
- Candidates

87 Choose the synonym of the word "queue "

- plaster
- line
- bill
- store
- truck

88 Complete the sentence: When the price of some commodity increases, consumers will try to use less of it but ..... will want to sell more of it.

- borrower.
- producers
- customer
- auditor
- creditor

89 Choose the correct answer: Which of the words is closest in meaning to the invoicing?

- trade credit.

- billing
- credit policy
- bill of lading
- bill of exchange.

90 Complete the sentence: The Assistant Manager is ..... for the day-today running of the hotel.

- engineer
- responsible
- look after
- attendant
- assistant

91 Choose the correct variant: A software designer in an Internet company. Has to be in the office.

- flight
- work under a flexitime system
- accountant
- post-woman
- teacher

92 Complete the sentence: If people are treated differently from others in an unfair way, they are ..... .

- visitors
- discriminated against
- office manager
- shop managers
- bully

93 Complete the sentence: Money is used for buying or ..... .

- radio
- selling goods
- job security
- to be getting along
- to feel useful

94 Complete the sentence: Fundraising activities encourage people to give or ..... money, clothes, food or time to help the organization.

- refer
- Donate
- deduct
- effort
- recruit

95 Complete the sentence: Coins are a kind of commodity and pieces of .....

- economy
- metal
- paper
- book
- cattle

96 Complete the sentence: If the goods are offered on CIF terms .....

- the price will cover the cost of the goods.
- the price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port of destination.
- the price includes the cost of the goods and transportation expenses to the port of shipment
- the price will cover the cost of the goods and freight to the port destination
- the price includes the cost of the goods and transportation expenses to the railway station only.

97 .Choose the correct answer: What is an overtime ban?

- gives technical help to buyers of the company's products.
- workers refuse to work more than the normal number of hours.
- workers continue to work, but more slowly than usual.
- workers stop working for a time
- department that deals with pay, recruitment.

98 Choose the correct answer: Who are freelancers?

- They buy products or services for their own use.
- They are independent people who may work for several different companies
- They headhunt people for very important job.
- They give technical help to buyers of the company's products.
- They head a department or an organization.

99 Choose the correct answer: Which of the expressions is closest in meaning to the expression "compensation package"?

- stock options
- remuneration package
- fringe benefits
- severance package
- share options

100 Choose the synonym to the word: precise

- keen
- accurate
- polite
- rigid
- persuasive

101 Choose the correct answer: What is the investment?

- describing the activity of trying to sell more and be more successful.
- expenditure on productive capital goods.
- simply an addition to the circular flow of income.
- the total level of productions of goods and services.
- production of materials and goods.

102 Match the headline with the correct article: Food shortages hit Eastern Africa.

- There has been too much building in the city centre and now there is a lot of office space standing empty...
- Rainfall has been below average in Eastern part of Africa for the past five years. Not enough food has been grown...
- Overall production in the country rose by five per cent last year...
- Too much oil has been produced recently in relation to world demand...
- The plant's capacity is 3000 computers a week and it's producing 3000...

103 Match the sentence with the correct definition: Many supermarkets run competitions and offers to encourage people to buy from them.

- loyalty cards
- promotions
- special offer
- free gift
- free sample

104 Match the sentence with the correct definition: Yesterday I bought two kilos of apples for half the usual price.

- loyalty cards
- special offer
- promotion
- free gift
- free sample

105 Complete the sentence: Firms controlling activities in several nations have been known as "multinational enterprises" or "....."

- foreign indirect investment
- transnational corporations
- international diffusion
- international capital flows
- international economic development

106 Choose the correct answer: What do expansion of international capital flows contribute?

- lodge an appeal
- the removal of exchange control and financial deregulation
- labour migration
- managerial control
- preliminary analytical review

107 Complete the sentence: Selling on the..... is called e- commerce.

- traditional retailing
- Internet
- radio
- commercial TV
- shopping card

108 Choose the wrong variant. The sources of loans are as followings:

- trade credits
- letter of advice
- bill of exchange
- hire purchases
- leasing

109 Match the word to its definition. A payment made to the owner of a design by someone else who uses it.

- proprietary information



- royalty payment
- copyright infringement
- intellectual property
- patent application

110 Complete the sentence: In-person ..... can show an example or sample of a new product, but they are expensive.

- market
- surveys
- edge
- trials
- rollout

111 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- proprietary information
- illegal download
- patent application
- intellectual property
- copyright infringement

112 Complete the sentence. One of the risks which is usual for businesses and private individuals is the destruction of property by .....

- grant
- fire
- policy
- burglary
- vehicle

113 Complete the sentence: Overtime is usually ..... in the UK.

- sold
- paid
- called
- asked
- closed

114 Complete the sentence: If the law is broken criminal proceedings may .....

- abolished
- start
- Derived
- capitalized
- tasted

115 Complete the sentence: The US dollar is the most counterfeited .....

- paper
- currency
- add
- a book
- property

116 Complete the sentence: The way that an employee is doing their job is discussed at performance ..... – regular meetings with their manager.

- process
- reviews
- dispute
- fund
- training

117 Match the word to its definition. Someone who starts a company.

- surgeon
- founder
- mogul
- victim
- sole trader

118 Complete the sentence: Company has spend a large ..... of money on their new site.

- share
- amount
- deal
- charity
- piece

119 Choose the closest meaning to the word : "commercial"

- money-making
- state-of-the-art
- non-profit
- fast-moving
- self-driven
- money-making

120 Complete the sentence: The insurance company takes advantage of this opportunity ..... you all for your co-operation.

- to thank
- thanks
- has been thanked
- have thanked
- be thanked

121 Chose the correct answer: What is the product portfolio?

- making a product available for sale
- a company`s products considered together and in relation to one another
- the stages in the life of a product
- a list of a company`s products
- a series of advertising for a particular product

122 Complete the sentence: Benchmarking can be seen as another form of ..... – people and companies working together.

- standartization

- collaboration
- customization
- infringement
- efficiency

123 Complete the sentence:.....specialize in supplying short term loans, they are prepared to make loans for longer periods.

- Institutions
- Banks
- Pension funds
- Finance houses
- Investment trusts

124 Complete the sentence:..... issue units.

- Finance house
- Unit trusts
- Investment trusts
- pension funds
- insurance companies

125 Complete the sentence: According to the purpose and contents, contracts can cover .....

- effect, legal
- goods, services, licences
- inflation, reasons
- coins, money
- sheet, balance, sheet

126 Complete the sentence: When competition is strong, you can say that it is .....

- intense
- low-key
- small
- large
- effective

127 Complete the sentence:..... carries passengers and goods.

- artist
- commercial airline
- corporate
- profit
- commercial ladder

128 Complete the sentence: To remove is .....

- to ask
- to take off
- to apply
- to stare
- to return

129 Choose the synonym of the word:"complicated"

- profitable
- main
- possible
- difficult
- reliable

130 Complete the sentence: Credibility is .....

- currency
- possibility
- figures
- judgement
- mankind

131 Complete the sentence: The aim of producing companies is to obtain .....

- grow
- higher profits
- machines
- failure
- raise

132 Choose the correct answer: What is the most obvious source of finance for the well-established firm?

- deposit
- own profits
- capital
- property
- trade credit

133 Choose the correct answer: Which of the following is not a function of public finance?

- the provision of essential services
- implementation of corruption
- the encouragement of the growth of economy as a whole
- the implementation of social policy in respect of social services
- the control of particular sectors of the economy

134 Choose the correct answer: Who is a buyer?

- Who makes an audit
- A person who buys something .
- A person sells something .
- Who works in his own business
- Who works for several different companies

135 Choose the correct answer: What is a scarce resource?

- labour resources
- limited commodity
- unlimited commodity
- daily product
- undemandable product

136 Choose the correct answer: Which of the sentences is not true?

- ent trusts buying shares in other companies.
- Investment trusts are limited company.
- Finance houses provide business with loans
- ales describes what a business sells and the money it gets for it.
- nit trusts issue shares.

137 Complete the sentence: If people are treated differently from each other in an unfair way, they are.....

- bleeding red ink
- descriminated against
- made redundant
- got outplacement
- written down

138 Complete the sentence: ..... is one for the whole of the normal working week.

- off work
- a full-time job
- out-of- job
- a part-time job
- temporary job

139 Complete the sentence: She leaves home for work at 8 and she drives .....

- in work
- to work
- Work
- after work
- before work

140 Complete the sentence: Luckily, I am never ill and I could never take the time.....work.

- in
- off
- up
- before
- of

141 Choose the correct expression: Librarian is required for public library from 2p.m. to 6 p.m.

- Before work
- A part time job
- A permanent job
- Full job
- Out of work

142 Complete the sentence: A system in a company which means we can work when we want is called.....

- demanding
- flexitime
- work overtime

- clocking on
- involving

143 Choose the synonym of the word: launch

- hire
- start
- close
- prepare
- accumulate

144 Complete the sentence: People who are self-driven are.....

- have flexible work
- good at working on their own
- work in shifts
- have temporary work
- work part-time

145 Choose the opposite of the word "intricate"

- contrary
- simple
- sharp
- available
- gradual

146 Choose the opposite of the word abrupt

- poor
- gradual
- sharp
- limited
- modern

147 Choose the opposite of the word isolated

- gradual
- total
- separate
- equitable
- intensive

148 Choose the opposite of the word internal

- maximum
- external
- exportal
- importal
- minimal

149 Choose the opposite of the word "minimal"

- gradual
- maximum
- exportal

- importal
- external

150 Match the word combination to its definition. To get knowledge through doing things.

- to wind up
- to acquire experience
- to apply for
- to turn down
- to make redundant

151 Complete the sentence: It is characteristic of any society that.....

- when economic resources satisfy the wants and are limited scarce.
- when wants of people are growing the economic resources are limited and scarce
- when wants required economic resources scarce
- when wants of people are growing.
- when wants are limited and scarce.

152 Complete the sentence: One of the main laws of the market is ...

- labour force.
- the law of supply and demand.
- employment.
- stable prices.
- scarcity.

153 Complete the sentence: Paper money first came into use ...

- in the form of banknotes.
- in the form of receipts
- in exchange for deposits.
- in the form of silver.
- in the form of gold coins.

154 Complete the sentence : Economic resources may be classified as ...

- economic and labour resources.
- material and labour resources.
- material and capital resources
- labour force and entrepreneurship.
- capital and raw materials.

155 Complete the sentence: In different parts of the world many different commodities .....

- should be portable.
- have served as money.
- called wampum.
- threaded into strings.
- superseded by precious metals.

156 Complete the sentence: Finance is .....

- the provision of essential services.
- the provision of money when it is needed.
- the network of institutions.

- the economic system.
- the budget.

157 Complete the sentence: The financial system is .....

- the network of economic entities.
- the network of institutions.
- the network of firms and households.
- the network of units of government
- the network of funds.

158 Complete the sentence:..... provide finance for companies

- The community through taxes
- Many important financial institutions
- The major instruments of any financial system
- The provisions of essential services
- The encouragement or control of particular sectors

159 Complete the sentence: Among insurance documents....

- there are commercial invoices.
- there are Insurance policies and Insurance certificates.
- there are customs declarations.
- there are consular invoices.
- there are Import license.

160 Choose the opposites: 1. profit. 2. expenditure. 3. ownership. 4. obvious.

- 4.2
- 1.2
- 2.3
- 3.4
- 1.4

161 Choose the synonyms: 1. property. 2. obvious. 3. hire. 4. ownership.

- 1.2
- 1.4
- 2.3
- 1.3
- 3.4

162 Complete the sentence: .... operate in a very similar manner to investment trusts.

- trade balance
- unit trust
- investment trusts
- insurance companies
- pension funds

163 Choose the correct pair of synonyms:

- competition – running
- to demand – to require
- to utilize – to tend



- to solve – to provide
- important – improvement

164 Choose the correct pair of synonyms:

- monetary – expenditure
- total – common
- consumer – seller
- to sell – to produce
- to supply – to conform

165 Match the word to its definition. A person who moves to a new place with the intention to stay there.

- lender
- security
- settler
- tycoon
- intermediary

166 Match the word to its definition. A person who makes gold jewelry and other gold items.

- settler
- goldsmith
- customer
- shareholder
- insurer

167 Choose the correct variant: çəki; bec

- asset
- quality
- weight
- banknote
- copper

168 Choose the opposite for the word: revenue

- saver
- expenditure
- income
- goal
- tax

169 Choose the correct logical ending: When expenditure exceeds the revenue.....

- ..... provision of money rises.
- .....the budget has a deficit.
- ... the budget grows
- ..... people get credits and loans
- ..... country's economy grows

170 Choose the synonyms: 1 essential. 2 tax. 3 major. 4 comprise. 5 main .

- 1,2,4
- 1,3,5.

- 1,2,5
- 1,4,5
- 2,4,5

171 Complete the sentence: The budget is.....

- schemes of business.
- an estimate of national revenue and expenditure for the ensuing fiscal year.
- the money in the bank
- the money in economic entities
- work in insurance companies

172 Choose the synonyms: 1 revenue. 2 estimate. 3 income. 4 goal.

- 1.2
- 1.3
- 2.3
- 3.4
- 1,4.

173 Choose the synonym of the word project

- newspaper
- plan
- shell
- paper
- magazine

174 Complete the sentence: Industrial assurance policies are usually for .... .

- small houses
- small amounts
- large amounts
- ownership
- large houses

175 Complete the sentence: The premiums are collected weekly by the.....

- costumer
- company's agents
- policy holders
- share holders
- consumer

176 Choose the correct answer: What is the name of the biggest life assurance company in Great Britain?

- House assurance
- Prudential assurance
- Car assurance
- Industrial assurance
- Life assurance

177 Choose the correct answer: How many times are premiums for endowment paid?

- every 4 years.

- quarterly
- weekly
- four times a month
- two times a year

178 Choose the correct answer: What branch of life assurance do you know?

- car assurance
- industrial assurance
- real estate assurance
- capital
- trade

179 Choose the correct answer: What do the financial institutions provide for companies?

- pensions
- finance
- fax
- shares
- cars

180 Choose the correct answer: What is the one of the main branches of insurance?

- endowment assurance
- life assurance
- car assurance
- house assurance
- industrial assurance

181 Choose the correct answer: Whom are the regular premiums paid by?

- photographers
- policy holders
- policemen
- doctors
- teachers

182 Choose the correct answer: What is money?

- it keeps prices close to costs
- it is an asset that serves as a means of payment
- it is an instrument of tax
- it is a loan
- it serves as the mechanism of market economy

183 Choose the correct variant: гүмүш; (серебро)

- silver
- gold
- platinum
- granate
- emerald

184 Choose the right statement:

- Shell money was durable.

- Shell money was used by early settlers in North America.
- Shell money was used by bankers.
- Shell money was used by borrowers in different parts of the world.
- Shell money was used by goldsmiths.

185 Choose the synonym of the word token

- securitez
- coin
- banknote
- receipt
- goods

186 Choose the correct answer: What serves as money today?

- perks
- coins and bills
- shells
- pelts
- fur

187 Choose the correct answer: What has served as first money?

- steel
- leather
- paper
- check
- invoice

188 Choose the correct answer: What is the difference between investment trusts and unit trusts?

- unit trusts offer discounts to shareholders
- unit trusts are not limited companies but investment trusts are
- unit trusts are limited companies but investment trusts aren't.
- unit trusts coordinate finance
- unit trusts provide borrowers with credit.

189 Complete the sentence: ..... is the type of life assurance.

- occurrence
- endowment
- sum
- agents
- amounts

190 Complete the sentence: The machines are expensive but very ..... – they produce a lot in relation to what they cost.

- labor-intensive
- cost-effective
- state-of-the-art
- go-slow
- obsolete

191 Complete the sentence: A very wealthy or powerful software .....

- founder
- tycoon
- developer
- leader.
- captain

192 Complete the sentence: An event resulting in great loss and misfortune is a .....

- variety
- disaster
- profit
- inefficient
- forecast

193 Complete the sentence: Industry that doesn't sell goods is called .....

- property
- service
- bank
- product
- industry

194 Complete the sentence: To be careful or certain to do something is .....

- to grant
- to assure
- to set
- to deduct
- to release

195 Complete the sentence: Someone who starts or founds or establishes his own company is .....

- partner
- an entrepreneur
- leader
- tycoon
- magnate

196 Complete the sentence: The insurer issues an insurance policy for the.....

- retailer
- insured
- broker
- dealer
- wholesaler

197 Complete the sentence: To donate is .....

- to organize
- to give a charity or good cause
- to clarify
- to assemble
- to collect

198 Make statements putting the words in the correct order: usually, short-term loans ,within,

repayable, years, are, three

- repayable, short-term loans, are, usually, within, three, years
- short-term loans, are, usually, repayable, within, three, years
- are, short-term loans, within, repayable, usually, three, years
- usually, repayable, , within, three, years, are, short-term loans.
- years, three, usually, repayable, , within, are, short-term loans

199 Make statements putting the words in the correct order: different, ways, in, many, provide, financial, money, institutions

- Many, different, ways, in, provide, money, financial, institutions.
- Many, financial, institutions, provide, money, in, different, ways.
- Many, provide, money, in, different, ways, financial, institutions.
- Financial, institutions, many, provide, money, in, different, ways.
- Many, financial, institutions, provide, in, different, money, ways.

200 Match the word combinations: 1) Benefits. a) Ban; 2) Overtime. b) Package; 3) Senior..c) Executive;

- 1-a, 2-b3-c
- 1-b, 2-a,3-c
- 1-c, 2-a 3-b
- 1-c, 2-b 3-b
- 1-a, 2-c3-b

201 Match the word combinations: 1)Management a) Motivated; 2) Self b) Agency; 3) Employment c) Training.

- 1-b, 2-c, 3-a
- 1-c, 2-a,3-b
- 1-a , 2-c, 3b
- 1-c, 2-b, 3-a
- 1-b, 2-a, 3-c

202 Match the words to their definitions: 1)Another name for the human resources department. 2)When people stop working to protest. 3)Everyone working for a company is on its a) Strike b) Personnel c) Payroll

- 1-b, 2-c, 3-a
- 1-b, 2-a, 3-c
- 1-a, 2-b, 3-c
- 1-c, 2-a, 3-b
- 1-c,2-b,3-a

203 Match the words to their definitions: 1)Workers use their hands.2) One of the people working for an organization. 3) When people stop work to complain about something. a) Stoppage b) Employee c) Manual

- 1-b, 2-c, 3-a
- 1-c,2-b,3-a
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

204 Choose the right word and put it in the sentence: This job is so important , I think we need to ..... someone. They've finally ..... a new receptionist. .... is all the people working for a company. a) Hired b) Headhunt c) Staff

- 1-b, 2-c, 3-a
- 1-b,2-a,3-c
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

205 Choose the right word and put it in the sentence: ... 1.shows financial picture of the firm. 2.The ... to speak another language is now seen as form of a economic power. 3.I get a ... on everything I sell. a) ability b) accounting c)percentage

- 1-b, 2-c, 3-a
- 1-b, 2-a,3-c
- 1-a,2-b,3-c
- 1-c, 2-a, 3-b
- 1-a, 2-c, 3-b

206 Choose the right word and put it in the sentence: ... 1.shows financial picture of the firm. 2.The ... to speak another language is now seen as form of a economic power. 3.I get a ... on everything I sell. a) ability b) accounting c)percentage

- 1-b,2-c,3-a
- 1-b, 2-a,3-c
- 1-c,2-a,3-b
- 1-a,2-b,3-c
- 1-c,2-b,3-a

207 Choose the right word and put it in the sentence: 1.We'd like to see the ... process. 2.The ... of labour satisfied everybody. 3.The ... of this market is usually cheaper than the others'. a) productivity b) product c)production.

- 1-b,2-c,3-a
- 1-c,2-a, 3-b
- 1-b,2-a,3-c
- 1-a,2-b,3-c
- 1-c,2-b,3-a

208 Choose the right word and put it in the sentence: 1.Who is ... for the test of the new equipment? 2.Our machines are ... in operation. 3.The terms of delivery are quite ... for our company. a) reasonable b) responsible c) reliable

- 1-a,2-c,3-b
- 1-b,2-c,3-a
- 1-a,2-b,3-c
- 1-c,2-a,3-b
- 1-c,2-b,3-a

209 Choose the right word and put it in the sentence: 1.We require the goods for urgent ... . 2.Due to your ...they succeeded in business. 3.The ... of our sales has remained stable. a) assistance b)percentage c) delivery

- 1-a,2-c,3-b

- 1-c,2-a,3-b
- 1-b,2-c, 3-a
- 1-a,2-b,3-c
- 1-c,2-b,3-a

210 Complete the sentence: Attainment is .....

- promotion
- achievement
- leaving
- assuring
- occurrence

211 Complete the sentence: If not enough goods are being produced, there is.....

- a surplus
- a shortage
- a surplus
- mass production
- a glut

212 Complete the sentence: If the goods are offered on FOB terms the price will practically include.....

- the cost of the boards
- the cost of the goods transportation expenses
- expenses exposure
- free over board
- the terms of company

213 Complete the sentence: If the goods are offered on FOR terms the price will include.....

- the cost of the boards on planes
- the cost of the goods and transportation expenses to the railway station
- the cost of covering
- the cost of port to the board
- the cost of price to the ship

214 Complete the sentence: People selling things in the street are .....

- buyers
- street vendors
- users
- customers
- producers

215 Complete the sentence: ..... compares our performance to performance levels in other power stations.

- representing goods
- benchmarking
- rivalry
- cooperating
- obtaining



216 Complete the sentence: The law relating to designs, ideas that belong to someone is called.....

- royalty property
- intellectual property
- copyright property
- design property
- patent property

217 Complete the sentence: The occasion when someone uses another's text, pictures is called.....

- innovation infringement
- copyright infringement
- copyright agreement
- intellectual infringement
- proprietary infringement

218 Complete the sentence: The occasion when an inventor asks the authorities to officially recognize an invention as his/her property is called.....

- consumer application
- patent application
- leasing application
- fake application
- property application

219 Complete the sentence: When the prospective buyer receives the offer he carefully.....

- looks for the seller
- studies it
- signs the product
- makes the list
- promotes a new product

220 Choose the right expression: The work finishes after a fixed period.

- permanent job
- temporary job
- full time job
- part-time job
- contemporary job

221 Choose the right expression: Before we employ people, we like to put them in job situations to see how they do the work and fit the corporate ladder.

- corporate ethics
- corporate culture
- corporate logo
- corporate profits
- corporate image

222 Complete the sentence: Life assurance is different from all other branches. It is a comparatively.....

- that the premiums for endowment are paid quarterly or annually

- recent type of insurance
- type of occurrence
- that the insured may face the risk against
- not popular form of insurance

223 Complete the sentence: If you do wrong , you are.....

- you continue to work but more slowly than usual.
- sacked
- a go- slow
- collect money from customers.
- work for several different firms.

224 Complete the sentence: ..... is provided for a specified number of years or until the attainment of a certain age.

- the sum assured
- endowment assurance
- whole life assurance
- Industrial assurance
- life assurance

225 Complete the sentence: ..... is given in addition to the bill.

- comission
- tip
- salary
- wage
- bonus

226 Complete the sentence: ..... for various currencies are determined by market forces.

- foreign currencies
- the exchange rates
- exchange currency
- special exchange
- certain sums

227 Complete the sentence: ..... is a company's product of a particular type.

- product placement.
- product range
- product catalogue
- product portfolio
- product positioning

228 Complete the sentence: ..... is the stages in the life of a product and the number of people who buy it at each stage.

- product placement.
- product lifecycle
- product portfolio
- product range
- product positioning

229 Complete the sentence: ..... is how a company would like a product to be seen in relation to its other products.

- product placement.
- product positioning
- product lifecycle
- product portfolio
- product range

230 Complete the sentence: ..... is when a company pays for its products to be seen in films and TV programmes.

- product positioning
- product placement.
- product lifecycle
- product portfolio
- product range

231 Complete the sentence: ..... are prepared to make loans for longer period up to 20 years in certain circumstances.

- pension funds
- banks
- insurance companies
- investment trusts
- unit trusts

232 Complete the sentence: Making televisions refers to ..... Industry

- aerospace
- light
- steel
- heavy
- automobile

233 Complete the sentence: The cost of the heating and lighting is .....

- indirect cost.
- fixed cost
- direct cost
- variable cost
- overhead cost.

234 Complete the sentence: Bill of exchange enable the company to obtain .....from a bank or discount house.

- trade credit.
- short term finance
- income tax
- overdrafts
- hire purchases

235 Complete the sentence: In some areas the government .... the number of laws and regulations to encourage business to move there.

- completes
- reduces
- increases
- raises
- rises

236 Complete the sentence: .... may found a series of companies or start- ups.

- entrepreneurial
- an entrepreneur
- entrepreneurship
- free enterprise
- enterprises

237 Complete the sentence: I'm ..... for co- ordination between design and production.

- respectful
- responsible
- responsibility
- response
- respectable

238 Complete the sentence: There are different ....systems in the world today.

- economize
- economic
- economy
- economics
- economical

239 Complete the sentence: Business is the subject of laws and government....

- regulable
- regulations
- regularity
- regular
- regulate

240 Choose the synonym of the word: "defense"

- scale
- protection
- defeat
- attack
- launch

241 Complete the sentence: ..... is a part of shops with the same name.

- supermarket
- chain store
- convenience store
- deep discounter
- hypermarket

242 Complete the sentence: ..... is a very large shop,mainly selling food.

- hypermarket
- supermarket
- convenience store
- deep discounter
- chain store

243 Complete the sentence: When the goods are expensive it is .....

- inflation
- upmarket
- price cut
- downmarket
- marketing boom

244 Complete the sentence: Price .....is the occasion when competing companies reduce prices in response to each-other.

- hike
- war
- boom
- controls
- cut

245 Complete the sentence: Price ..... is a label attached to goods, showing the price.

- hike
- tag
- boom
- controls
- cut.

246 Complete the sentence: The insurer issues ..... for the insured.

- insurance certificates
- insurance policy
- shares
- profit
- the simple document

247 Complete the sentences: In the course of making enquiries and offers, the parties very often.....

- speak about the time limit
- meet to agree upon one or another question
- meet to read a contract
- are afraid cannot agree
- are busy

248 Complete the sentence:.... is the price of one country's currency or commodity (typically gold or silver).

- weakening
- a foreign currency exchange rate
- depreciation
- managed rate regime
- spot exchange rate

249 Complete the sentence: A company's ..... gives a picture of its assets and liabilities at the end of a particular period, usually the 12 month period of its financial year.

- balance of payments
- balance sheet
- bookkeeping
- financial record
- ledger

250 Complete the sentence: ..... is when you buy one product, and you are recommended to buy another product that may go with.

- sales territory
- cross promotion
- clicks and mortars
- Shopping chart
- sales area

251 Complete the sentence: Someone who buys food in a supermarket is a/an .....

- trader
- customer
- seller
- vendor
- economist

252 Complete the sentence: Someone buying a house is a/an.....

- owner
- purchaser
- client
- trader
- user

253 Complete the sentence: We do not send our employees to various courses, we have ...training.

- motivated
- in-house
- outdoors
- skilled
- outside

254 Complete the sentence: The headhunting agency ..... three candidates for the final interview.

- trained
- selected
- launched
- joined
- signed

255 Complete the sentence: Written tests help to ..... the intelligence and personal qualities of the candidates.

- advertise
- assess

- fire
- offer
- apply

256 Complete the sentence: Our manager is very..... people and we have a very good team.

- self-motivated
- good with
- skilled at
- qualify as
- bad at

257 Match the verb "to retire" with its definition :

- to stop a worker's employment for a time when there is little work to do
- to stop working when you reach the age when you are officially too old to work
- to reduce the total number of employees at a company through retirements, etc
- to tell someone they can no longer work at their job
- to force someone to leave their job

258 Match the expression "a full time job" with its definition :

- a job that you do for fewer hours a week than people usually work
- this kind of work is for the whole of the normal working week
- somebody who works in an office for a particular company
- a work that finishes after a fixed period
- this job does not finish after a fixed period

259 Match the word "a shortlist" with its definition:

- something that you gain over a period of time in the same job
- a list of people you think could be suitable for the job
- an analytical process that helps finding the right people for the vacancy
- the set of influences such as training, education and experience affecting the individual's personality
- it is a title which says that you have achieved something

260 Complete the sentence: When parties agree on price, they sign a .....

- Bill of Lading
- contract
- letter
- signature
- destination

261 Complete the sentence: If a company..... a market, it starts selling there for the first time.

- corners
- enters
- abandons
- gets out of
- leaves

262 Complete the sentence: If a company..... a market it stops selling there.

- corners
- abandons

- penetrates
- monopolizes
- dominates

263 Complete the sentence: If a company ..... a market it is the most important company selling there.

- corners
- dominates
- abandons
- penetrates
- gets out of

264 Complete the sentence: ..... describes the activity of trying to sell more and be more successful.

- marketing
- competition
- partnership
- sole proprietorship
- segmentation

265 Complete the sentence: Marketers may describe themselves as.....

- owners
- market-led
- shareholders
- vendors
- managers

266 Complete the sentence: The sum of money borrowed is the.....

- relevant
- principal
- percentage
- borrower
- profit

267 Complete the sentence: The amount of loan capital that a company has in relations to its share capital is.....

- payment
- leverage
- security
- loan
- property

268 Complete the sentence: Payments to the author from the publisher are.....

- designs
- royalties
- intellectual properties
- payments
- patents

269 Complete the sentence: The process of finding people for particular jobs is ...



- unemployment
- recruitment
- management
- development
- enjoyment

270 Complete the sentence: If I sell more than a particular amount in a year, I also get extra money – ..., which is nice.

- remuneration
- bonus
- tip
- commission
- compensation

271 Complete the sentence: My ..... were members of my family: my parents, brothers and sisters all put up money.

- assets
- shareholders
- borrowers
- lenders
- shares

272 Complete the sentence: Money is an ..... that serves as a means of payment.

- token
- asset
- coin
- agreement
- expense

273 Choose the wrong variant: According to the purpose and contents contracts can cover.....

- know-how
- goods
- technology
- services
- curve

274 Complete the sentence: Two parties come to a/an.....

- Price
- Agreement
- Description
- Sign
- Effect

275 Complete the sentence: ..... is the process of planning, designing, pricing, promoting and distributing ideas, goods and services in order to satisfy customers needs, so to make a profit.

- market
- marketing
- marketing orientation
- the four Ps

competition

276 Complete the sentence: Oil ..... are traditionally quoted in US dollars per barrel.

- business
- prices
- incomes
- rise
- shares

277 Complete the sentence: The right to buy new shares of the company at a low price is called.....

- rights
- rights issue
- rights purchase
- rights installment
- rights operate

278 Complete the sentence: Another important force of the market is .....

- transaction
- competition
- promotion
- revenue
- designing

279 Complete the sentence: At first coins were worth their face value as .....

- bronze
- metal
- coin
- banknote
- payment

280 Complete the sentence: ..... are limited companies buying shares in other companies.

- insurance companies
- investment trusts
- unit trusts
- pension funds
- finance houses

281 Match the word combination to its definition. The experience of different jobs and educational qualification.

- field trial
- background of applicants
- covering letter
- selection process
- shortlist

282 Choose the synonym of the underlined word. It's difficult to work in shifts.

- distinct
- hard
- easy

- fascinating
- dull

283 Complete the sentence: There is a system of ..... in my company, which means we can work when we want , within certain limits.

- management
- flextime
- day shift
- overtime
- commuting

284 Complete the sentence: I get a basic salary, plus .....- a percentage on everything I sell.

- tips
- Commission
- background
- compensation
- perks

285 Choose the synonym of the word: staff.

- problem
- workforce
- customer
- graduate
- quality

286 Complete the sentence: Fred is a van ..... but he was fed up with doing long trips.

- worker
- Driver
- technical
- personal
- force

287 Complete the sentence. The trouble with graduates is that they have no work .....

- launch
- experience
- profit
- efficiency
- quantity

288 Match the word to its definition. Previous employers, teachers that candidates named in their applications.

- vendors
- referees
- graduates
- partners
- shareholders

289 Choose the correct variant: mövcudluq; существование

- wampum

- existence
- interaction
- commodity
- recession

290 . Match the word combination to its definition. To have a job.

- to be for work
- to be in work
- to be off work
- to be out of work
- to be off work

291 Complete the sentence: The machines are expensive but very ..... – they produce a lot in relation to what they cost.

- labor-intensive
- cost-effective
- state-of-the-art
- go-slow
- obsolete

292 Complete the sentence:..... money first came into use in the form of receipts.

- token
- paper
- gold
- copper
- shell

293 Choose the correct variant: хаммал еhtiyatı; (сырьевые ресурсы)

- natural resources
- raw materials
- labour resources
- stable prices
- production costs

294 Complete the sentence: Corporate .....is the money made by companies.

- ladder
- profit
- logo
- image
- culture

295 Choose the synonym of the word: advanced

- useful
- progressive
- important
- correct
- obsolete

296 Match the job to its description. Meet with advertising agency to discuss new advertisements for

the company`s holidays.

- finance director
- marketing director
- customer service manager
- research director
- sales manager

297 Complete the sentence: Corporate .....is the way a company`s employees think and act.

- logo
- culture
- image
- ladder
- profit

298 Match the job to its description. Contact newspaper to advertise new jobs.

- sales manager
- human resources director
- customer service manager
- research director
- marketing director

299 Complete the sentence. One of the risks which is usual for businesses and private individuals is the destruction of property by .....

- grant
- fire
- policy
- burglary
- vehicle

300 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- proprietary information
- illegal download
- patent application
- intellectual property
- copyright infringement

301 Complete the sentence: The system for running government departments, with its rigid rules and slow decisions is.....

- marketing
- bureaucracy
- environment
- collaboration
- consolidation

302 Match the job to its description. Analyse last year`s profits in relation to the previous year`s.

- research human manager
- finance director

- research director
- customer services manager
- sales manager

303 Choose the synonym of the word: particular

- activ
- special
- usual
- urgent
- common

304 Complete the sentence: Many of these countries are unable to..... their debts.

- allow
- service
- show
- begin
- distinct

305 Choose the synonym of the word: accuracy

- policy
- exactness
- liability
- training
- degree

306 Complete the sentence: Dangerous machinery and hazardous substances can cause.....

- industrial scale
- industrial accidents
- glass ceiling
- working environment
- affirmative action

307 Match the word to its definition. The moment when a product is officially made available for sale.

- payroll
- product launch
- survey
- glass ceiling
- performance review

308 Choose the opposite for the word: sacked

- closed
- hired
- allowed
- demoted
- retired

309 Complete the sentence: In many organizations, women ..... about the glass ceiling that prevents them from getting further than a particular level.

- need
- complain
- refer
- crepay
- discuss

310 Match the job to its description. Deal with complaints from customers.

- sales manager
- customer service manager
- human resources director
- line manager
- dresearch director

311 Complete the sentence. Information or knowledge that belongs to an individual or company is

.....

- trademark
- proprietary
- branch
- resign
- ladder

312 Match the word to its definition. All the ideas, opinions, etc. that people have about a company.

- corporate logo
- corporate image
- corporate profits
- corporate ladder
- corporate culture

313 Complete the sentence: Some industries in Britain, such as coal and electricity, had been..... – they were entirely state-owned.

- developed
- nationalized
- privatized
- established
- constructed

314 . Complete the sentence: A company`s main office is a corporate .....

- culture
- headquarters
- logo
- ladder
- profit

315 Choose the synonym of the underlined word. Slavery was finally abolished in the US in the nineteenth century.

- practiced
- cancelled
- established
- finished

produced

316 Match the word to its definition. An occasion when an inventor asks the authorities to officially recognize an invention as their property.

- royalty payment
- intellectual property
- patent application
- trademark
- copyright infringement

317 Choose the synonym of the word. collapsed

- laid off
- crashed
- applied
- shipped
- fired

318 Complete the sentence: Employees who are made redundant may get ..... – advice about how to find another job.

- flexibility
- outplacement
- demotion
- dignity
- downsized

319 Choose the synonym of the word: bug

- problem
- tail
- release
- scale
- share

320 Complete the sentence. An entrepreneur may found a series of companies or .....

- blogs
- start-ups
- agencies
- inputs
- chains

321 Choose the synonym of the word: dangerous

- important
- hazardous
- terminated
- obsolete
- hi-tech

322 Complete the sentence: Market .....is the process of finding out what people really want.

- share
- research



- launch
- payroll
- growth

323 Match the word to its definition. The different levels of management in a company.

- corporate logo
- corporate ladder
- corporate profit
- corporate profits
- corporate image

324 Complete the sentence: A name used on a product is.....

- generics
- brand name
- portfolio
- store brand
- brand image

325 Choose the synonym of the underlined word. In the world of fast foods, McDonald's has the strongest brand name and market share and a good reputation for quality.

- leverage
- trademark
- proprietary
- copyright
- margin

326 Complete the sentence: In many countries insurance against....., unemployment and old age is undertaken by the state.

- fire
- sickness
- slowdown
- maternity
- burglary

327 Complete the sentence : The final figure for profit or loss is what people call informally the .....

- balance sheet
- bottom line
- limited liability
- price hike
- retail outlet

328 Match the word to its definition. A list of a company's products.

- product range
- product catalogue
- product portfolio
- product line
- product placement

329 Choose opposite of the word: to launch

- to limit
- to withdraw
- to suppress
- to cover
- to begin

330 Complete the sentence: If a company ..... a market it is the only company selling there.

- leaves
- abandons
- penetrates
- monopolizes
- enters

331 Match the word combination to its definition. Products that are not branded – those that do not have a manufacturer's brand name.

- perks
- Generics
- durables
- corners
- awareness

332 Complete the sentence: Information given by a company about its financial results is financial .....

- launch
- reporting
- share
- property
- research

333 Complete the sentence : ..... costs do not change when production goes up or down.

- trade
- fixed
- special
- variable
- target

334 Choose the synonym of the word. repay.

- borrow
- compensate
- trade
- margin
- spend

335 Match the word to its definition. A group of buyers with specific requirements that is relatively small but that may be profitable for companies that sell to it.

- surplus
- niche

- tag
- range
- segment

336 Complete the sentence: A series of advertisements for a particular company, product, etc. is an advertising .....

- image
- campaign
- agency
- gift
- promotion

337 Choose the synonym of the word. rescue

- settle
- save
- burden
- write-off
- spend

338 Match the word combination to its definition. A company's products considered together and in relation to one another.

- product line
- product portfolio
- product range
- product lifecycle
- product placement

339 Complete the sentence: All the ideas that people have about a particular brand are its brand .....

- label
- image
- awareness
- name
- generics

340 Complete the sentence : A ..... machine is a machine from which people can buy coffee, cigarettes, etc.

- cash
- vending
- scale
- split
- servicing

341 Choose the synonym of the word. depreciation

- design
- amortization
- distributing
- realization
- requirement

342 Match the word to its definition. Producing large numbers of similar products.

- input
- needs
- needs
- loan
- project
- scale

343 Match the word to its definition. Producing large numbers of similar products.

- long tail
- mass production
- custom-built
- benchmarking
- learning curve

344 Complete the sentence: Consumer goods that last a long time, such as cars and washing machines, are .....

- custom-built
- consumer durables
- market-led
- low-key
- fast-moving

345 Complete the sentence : Car production was very..... – it took a lot of work to produce each car.

- entry-level
- labor-intensive
- hand-made
- computer-assisted
- high-tech

346 Choose the synonym of the word. awareness

- force
- recognition
- collaboration
- placement
- image

347 . Match the word to its definition. Specialists who wind up the company – they sell the company`s assets and pay out what they can to creditors.

- commuter
- receivers
- bailouts
- distributors
- borrower

348 Complete the sentence: If competition isn`t strong, it may be described as ...

- intense

- low-key
- bailout
- cash pile
- bottom-end

349 Complete the sentence: ..... are people who buy products or services for their own use.

- receivers
- Consumers
- producers
- partners
- vendors

350 Choose the opposite for the word. cheap

- fixed
- expensive
- exclusive
- basic
- main

351 Match the word combination to its definition. Sales expected in a particular period.

- sales revenue
- sales forecast
- sales figures
- sales target
- sales turnover

352 Complete the sentence: The most important companies in a particular market are often referred to, especially by journalists, as.....

- segments
- key players
- rivals
- mutuals
- charities

353 Complete the sentence: ..... is used to talk about goods that sell in large quantities and the people who buy them.

- cross-promotion
- mass market
- loss-leaders
- upmarket
- chain store

354 Choose the synonym of the word: keep

- sell
- store
- peer
- prevent
- provide

355 Match the word combination to its definition. A shop in a town that is open long hours.

- hypermarket
- convenience store
- department store
- chain store
- supermarket

356 Complete the sentence: The most important factor of mass production is .....

- severance payment
- standardization
- limited liability
- demutualization
- fundraising

357 Complete the sentence: A company's .....are its debts to suppliers, lenders, tax authorities, etc.

- burdens
- liabilities
- spinners
- overheads
- targets

358 Choose the synonym of the word. competitor

- franchisor
- rival
- chain
- consumer
- reseller

359 Match the word combination to its definition. The stages in the life of a product and the number of people who buy it at each stage.

- product portfolio
- product lifecycle
- product positioning
- product line
- product mix

360 Complete the sentence: Stocks have to be stored – kept in special buildings called.....

- boardrooms
- warehouses
- mutuals
- plants
- headquarters

361 Complete the sentence : With online.....non-profit organizations can raise money.

- travel
- fundraising
- gambling

- banking
- brokerage

362 Choose the synonym of the word. total cost

- limited
- overall
- variable
- external
- single

363 . Match the word to its definition. An organization that buys things for use in producing its own goods or services.

- building society
- industrial buyer
- vendor
- customer base
- focus group

364 Complete the sentence: It costs money to keep components and goods available for customers to buy in.....

- capital
- stock
- credit
- strain
- fund

365 Complete the sentence: Product.....is when a company pays for its products to be used or seen in films and TV programmes.

- positioning
- placement
- telemarketing
- undercutting
- line

366 Choose the synonym of the word: Custom-built

- low-tech
- tailor-made
- best practice
- cost-effective
- labor-intensive

367 Complete the sentence: The maximum amount that a particular company, plant or industry can produce is its .....

- shift
- capacity
- interest
- chain
- sample

368 Complete the sentence :..... a product is to make a plan based on a particular marketing mix and put it into action.

- to withdraw
- to market
- to identify
- to pressure
- to select

369 Choose the synonym of the word. gift

- plan
- present
- design
- sample
- range

370 Match the word to its definition. The number or type of things that a company, plant, industry or country produces.

- range
- output
- input
- glut
- stock

371 Complete the sentence. If too many things are being produced by a particular industry in relation to the number of people who want to buy them, there is .....

- outsourcing
- overproduction
- customization
- benchmarking
- infringement

372 Choose the synonym of the word. fake

- hike
- counterfeit
- scale
- retail
- grant

373 Complete the sentence: US companies report their results every quarter - .....

- every month
- every three months
- every four months
- every year
- annually

374 Complete the sentence: Products that are no longer up-to-date because they use old technology are .....

- routine



- obsolete
- innovative
- state-of-art
- hi-tech

375 Complete the sentence: Downsized companies use more .....independent people who work for several different companies.

- vendors
- freelancers
- executives
- start-ups
- graduates

376 Complete the sentence. An entrepreneur may found a series of companies or .....

- blogs
- start-ups
- agenerics
- inputs
- chains

377 Choose the correct variant. Public finance has the..... functions.

- tax
- following
- deficit
- fund
- company

378 Choose the correct variant. plan, layihə (план, проект)

- benefit
- project
- fund
- provision
- tax

379 Choose the correct variant. ləğv etmək, отменять, упразднять

- to break
- to abolish
- to start
- to demand
- to celebrate

380 Complete the sentence: These new features appeared first in ..... of certain denominations only.

- counterfeit
- banknotes
- supplement
- foreign currencies
- crime

381 Choose the correct variant. davam etmək, продолжать

- to celebrate
- to last
- to close
- to open
- to abolish

382 Choose the correct variant. əlavə, дополнение

- contribution
- supplement
- information
- decade
- employer

383 Complete the sentence: Some .... and ..... traditionally work different hours.

- officials and orders
- businesses and industries
- holidays and businesses
- installments and industries
- shops and capitals

384 Choose the synonym of the word "target"

- support
- aim
- crime
- account
- denomination

385 Choose the synonym of the word "to last "

- to exist
- to continue
- to demand
- to abolish
- to solve

386 Complete the sentence: A television advertising is also called a.....

- niche
- commercial
- particular
- free
- singular

387 . Complete the sentence: We invite the most interesting candidates to a group .....

- community
- Discussion
- occasion
- seminar
- option

388 Complete the sentence: ..... is the activity of producing, buying and selling goods and services.

- rivalry
- business
- privatization
- survey
- collaboration

389 Complete the sentence: Fred is a van driver, but he was fed .....with doing long trips.

- over
- up
- on
- 
- upon

390 Complete the sentence: ..... is used to talk about the activity of trying to sell more, be more successful.

- rollout
- competition
- marketing
- capacity
- surplus

391 Choose the correct variant: ehtimal; вероятность

- expansion
- deviation
- recession
- credibility
- production

392 Choose the correct answer: What is the bottom line?

- issuing new shares
- the final figure for profit or loss
- calculating of pre tax profit and pre tax loss
- providing finance for business
- satisfying the needs of the consumer

393 Chose the correct answer: What is a debt burden?

- the occasion when a company persuades lenders to change repayment dates and terms
- the occasion when a company has serious difficulty in repaying its debt.
- the occasion when a company fails to make debt repayment
- a company`s debt, especially when considered as a problem
- the occasion when a company repays its debt or interest on it

394 Chose the correct answer: What is the meaning of expression filing for bankruptcy protection ?

- to stop operating as a business
- to ask for a period of time before paying back debts.
- to increase something or make it larger
- to change an unsuccessful business and make it successful
- to buy other company

395 Choose the synonym of the expression "be in the red"?

- make a discount
- make a loss
- make a profit
- issue a share
- make an account

396 Chose the correct answer: What is the principal?

- a large amount of money
- the sum of money borrowed
- capital in the form of shares
- to make something available
- the amount of loan capital that a company has in relation to its share capital

397 Choose the synonym of the word "collateral"

- budget
- security
- capital
- lender
- dividend

398 Complete the sentence: A person or a business that has an agreement to sell the goods of another firm is .....

- auditor
- distributor
- client
- end user
- creditor

399 Complete the sentence: The handmade furniture is ....

- textiles
- a craft industry
- a mass production
- a CAD/CAM system
- a beta version

400 Choose the wrong variant: Marketing is the process of.....

- Distributing
- Auditing
- Pricing
- Promoting
- Planning

401 Match the word combination to its definition. The amount of sales, either in terms of money or the number of things sold.

- sales target
- sales growth
- sales forecast

- sales volume
- sales revenue

402 Choose the wrong variant: A wholesaler is a ...

- reseller
- customer
- middleman
- dealer
- distributor

403 Complete the sentence: When we apply the notion of carat to precious stones it shows its ...

- form
- weight
- fineness
- colour
- shape

404 Complete the sentence: Sales target is...

- sale predicted in a particular period
- sale hoped for in a particular period
- increase in sale
- money received from sale
- statistics showing the amount sold

405 Complete the sentence: The fineness of 750 is equal to...

- 12 carat
- 18carat
- 14 carat
- 24 carat
- 16 carat

406 Choose the correct answer: Which of these jobs can be described as highly skilled?

- office manager
- brain surgeon
- teacher
- office cleaner
- car production office

407 Complete the sentence: These companies are... your goods.

- interested with.
- interested in
- interesting
- interest
- interesting in

408 Complete the sentence: We do not send our employees to various courses, we have own ... training.

- motivated
- in-house

- outdoors
- skilled
- outside

409 Choose the correct answer: These computers ... our customers requirement.

- agree
- meet
- discount
- see
- discuss

410 Choose the wrong variant. Contract usually contains the following information:

- Names of the buyers and sellers
- Control of the interest rate
- Place or city
- Terms of delivery
- Price and total value

411 Choose the wrong variant. The most popular bullion coins are:

- Maple Raf
- New Jersey
- American Eagle
- Britannia
- New Sovereign

412 Complete the sentence: Share capital is contributed by ...

- creditors
- shareholders
- investors
- lenders
- borrowers

413 Choose the wrong variant. The precious metals are used for various purposes

- for numismatic coins
- for paying a premium
- as a commodity to be sold and bought
- for jewelry industry
- for medals

414 Match the two parts of expressions: 1. Make- a) for bankruptcy 2. file- b) mountain; 3. Cash - c) acquisitions

- 1-a,2-b,3-c
- 1- c,2-a,3-b
- 1-a, 2-b,3-c
- 1- c, 2-b, 3-a
- 1-b, 2-a,3-c

415 Complete the sentence: I have an account at the local ..... of one of the big banks.

- stake

- segment
- branch
- charge
- collateral

416 Complete the sentence: Banks, building societies, insurance company etc. are ...

- business centre
- financial institutions
- unit trusts
- investment trusts
- pension fund

417 Complete the sentence: A mortgage is ...

- a loan to pay contributions
- a loan to buy a house
- a loan to buy a car
- a loan to buy a share
- a loan to pay a current account

418 Complete the sentence: Internet banking allows you to check your balance ...

- in a line
- on line
- On TV
- on the radio
- on the phone

419 Choose the synonym of the word "merger"

- bailouts
- takeover
- sell-offs
- non-core assets
- debt crisis

420 Choose the synonym of the word: accumulate

- define
- collect
- expect
- lend
- allow

421 Complete the sentence: "I have an account which I share with someone" means , I have a ...

- checking account
- joint account
- current account
- deposit account
- savings account

422 Match the two parts of expressions: 1.parent ;2.white;3.join; a) knight; b) company; c) venture

- 1- b, 2-c, 3-a

- 1-b, 2- a, 3- c
- 1-a, 2-b, 3-c
- 1-c, 2- a, 3- b
- 1-a, 2- c, 3- b

423 Complete the sentence: Money which is charged by a bank for borrowing money is.....

- capital
- interest
- principal
- percentage
- loan

424 Make statements putting the words in the correct order: five, of, carrying, market,are, research, there, ways, out

- research, ways, of, market, carrying, out, five, are, there.
- there, are, five, ways, of, carrying, out, market, research.
- there, ways, of, carrying, research, are, market, out, five.
- five, out, market, there, ways, carrying, research, are,of.
- carrying, out, ways, of, research, market, are, five, there.

425 Complete the sentence:..... money first came into use in the form of receipts.

- token
- paper
- gold
- copper
- shell

426 Make statements putting the words in the correct order: building, in, mutuals, called, Britain, are, there, societies

- mutuals, in, there, are, called, societies, Britain, building.
- in, Britain, there, are, mutuals, called, building, societies.
- societies, in, Britain, called, there, mutuals, building, are.
- there, mutuals, building, in, called, are, societies, Britain.
- Britain, societies, are, called, building, mutuals, in, there.

427 Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods

- the, goods, is, materials, production, of, and, industry.
- industry, is, the, production, of, materials, and, goods.
- the, industry, and, production, goods, of, materials, is.
- the, materials, and, production, industry, is, of, goods.
- industry, materials, and, the, goods, is, production, of.

428 Complete the sentence: Payments to the author from the publisher are...

- designs
- Royalties
- intellectual properties
- payments
- patents



429 Complete the sentence: Small business complain that larger companies abuse ... by paying invoices too slowly.

- Give credit
- Trade credit
- Credit policy
- Credit card
- Take credit

430 Complete the sentence : A ..... machine is a machine from which people can buy coffee, cigarettes, etc.

- cash
- scale
- vending
- split
- servicing

431 Complete the sentence: Dollars, euros and yens are .....

- Bonds
- Currencies
- Loan
- Shares
- Certificates

432 Complete the sentence: Drugs need to be made in large numbers on ..... before they can be sold.

- the overproduction
- an industrial scale
- the market research
- the light industry
- an assembly line

433 Match the word to its definition. The materials used to protect and present a product before it is sold.

- planning
- price
- promotion
- place
- packaging

434 Match the word to its definition. Someone who makes money by selling goods illegally in a place where they are not normally available.

- market-oriented
- free marketeer
- black marketeer
- market-led
- market-driven

435 Choose the correct variant: манеэ; (препятствие)

- skill

- diffusion
- obstacle
- dividend
- stock

436 Choose the opposite for the word: "mitigate"

- provide
- involve
- check
- increase
- introduce

437 Match the word to its definition. People who are very keen to do well in their job because they find it interesting.

- graduate
- motivated
- computer-literate
- unskilled
- numerate

438 Choose the antonym to the underlined word. I like working with figures.

- use
- hate
- spend
- learn
- defend

439 Complete the sentence: When the company is selling lots of cars, they ask us.....

- to apply for a job
- to work overtime
- to commute
- to buy shares
- to make a payment

440 Choose the synonym to the underlined word. Savers and borrowers are connected by financial intermediaries.

- brave
- fiscal
- local
- stable
- sole

441 Match the word combination to its definition. People who work well with other people.

- motivated
- team players
- self-starters
- computer-literate
- methodical

442 Choose the opposite for the underlined word. We hire new people after checking their references.

- expect
- fire
- sell
- pay
- drive

443 Complete the sentence: We .....for the job by completing an application form and sending it in.

- call
- apply
- cover
- offer
- send

444 Choose the synonym of the word: proprietor

- agent
- owner
- customer
- purchaser
- accountant

445 Match the word combination to its definition. People who've just left university.

- mogul
- graduate
- referee
- manager
- self-driven

446 Choose the synonym of the word: loan

- steak
- credit
- skill
- goal
- dividend

447 Complete the sentence: The graduates might have ..... in interesting subjects, but they have no work experience.

- benefit
- qualification
- appoint
- duty
- bonus

448 Match the word combination to its definition. The lowest amount allowed by the law.

- perks
- minimum wage
- tips
- fringe benefit

compensation

449 Choose the synonym of the word: equity capital.

- basic salary
- joint stock
- capital market
- face value
- fringe benefit

450 Complete the sentence: We..... in national newspaper and on the Internet.

- reduce
- advertise
- approve
- pay

451 Complete the sentence: You need to acquire ..... - get knowledge through doing things.

- specification
- experience
- commission
- severance
- remuneration

452 Make statement putting the words in the correct order: managers, offices, have, some, their, individual, own

- managers, have, offices, some, own, their, individual.
- some, managers, have, their, own, individual, offices.
- some, managers, have, offices, their, own, individual.
- their, individual, some, own, managers, have, offices.
- managers, offices, some, their, own, individual, have.

453 Match the word combination to its definition. A disagreement between management and labor.

- labor relations
- labor dispute
- labor costs
- labor leader
- labor shortage

454 Finance comprises two parts: ..... finance and finance of economic entities.

- business
- public
- monetary
- control
- labor

455 . Match the word combination to its definition. A period when there are not enough people available to work.

- labor relations
- labor shortage
- labor dispute

- labor unrest
- labor costs

456 Choose the opposite of the word: purchased

- bought
- Sold
- got
- hired
- received

457 Choose the synonym of the word: " proposal"

- rate
- delivery
- price
- offer
- excess

458 Match the verb" to correct" with a noun:

- welfare
- inequality
- check
- currency
- taxes

459 Choose the correct variant: üstün olan; (преобладающий)

- brave
- financial
- prevailing
- foreign
- commercial

460 Choose the synonym of the word: "negotiations"

- shareholders
- specimen
- property
- contributions
- talks

461 Choose the synonym of the word : " embrace"

- impose
- allocate
- contain
- assess
- submit

462 Choose the opposite for the word: comprise

- provide
- except
- cover

- estimate
- collect

463 Find the right meaning of the word "the beta version"

- Payment
- first version
- Market research
- Finding defects
- Design defects

464 Choose the synonym of the word : "diffusion"

- support
- evasion
- burden
- distribution
- revenue

465 Complete the sentence: In ..... the existing ....., recent years have seen a growing interest of foreign investors in the Azerbaijan market.

- purchase, capital
- spite of, obstacles
- recent, bank
- organizational, risk
- investor, household

466 Complete the sentence: The lecturer ..... about serious problem, but they didn't listen.

- looked
- spoke
- talks
- told
- tells

467 Complete the sentence: Someone who buys the services of a private detective agency is a/an ...

- Trader
- Client
- Customer
- Consumer
- Owner

468 . Complete the sentence: She ..... would have such a nasty experience on a day like that.

- has imagines
- had never imagined
- never imagined
- never had imagined
- hadn't never imagined

469 Complete the sentence: Large areas where many people work together are called....

- banks
- open-plan offices

- office
- headquarters
- head-office

470 Complete the sentence: If workers refuse to work more than the normal number of hours it is called....

- stoppage
- overtime-ban
- walk-out
- payroll
- a strike

471 Choose the correct answer: What is the another name for the HRD?

- department of human resources
- personnel department
- human resources agency
- human support management
- personal company

472 Complete the sentence: Overtime is...

- a week-end
- the hours which a worker works more than normal hours.
- a day when you enjoy yourselves.
- the time when the working hours are over.
- the time when workers refuse to work more than normal hours.

473 Choose the correct definition: A strike, walk out or stoppage

- workers work hard.
- workers stop working for a time when they are not happy with pay or conditions.
- workers continue to work ,but more slowly
- workers strikes each-other during the work
- workers walk during the work

474 Complete the sentence: If the manager also receives benefits , the payment and the benefits form a .....

- profit
- severance package
- severance payment
- compensation
- compansation payment

475 Choose the right meaning of the word: nice perks

- It is commission
- It is free meals and free insurance
- It is salary in the work
- It is a tip.
- It is an overtime

476 Choose the right variant: It is known that ...

- accountants never use computers in the process of their calculations.
- accounting is a good profession.
- accounting doesn't demand being numerate.
- accounting isn't suitable for woman.
- there are not different methods of accounting.

477 Complete the sentence: If the manager reaches particular objectives for the company there may be .....

- fringe benefits
- performance-related bonuses
- remuneration
- compensation
- finger benefits

478 Complete the sentence: If the work involves doing the same things again and again it is.....

- exciting
- routine
- boring
- tough
- stimulating

479 Choose the correct answer: What is auditing?

- a process in which the prices on goods are taxed
- a process in which an independent accountant audit examines a firm's accounting records
- a process of monitoring in which a firm's accounting records are regarded
- a process in which the ways of movement of goods are studied
- a process in which the promotion of goods is carried out

480 Choose the right variant of the statement:

- The notion of carat be applied can to precious stones also.
- The notion of carat can also be applied to precious stones.
- The notion of stones can be applied to also carat precious.
- Also the notion of precious stones can be applied to carat.
- Notion of the carat can be applied of precious stones also.

481 Complete the sentence: Diamond is a precious stone ... pure carbon ... crystallized form.

- over, out
- of, in
- at, in
- from, to
- of, at

482 Choose the correct degree of adj. and (or) the adverb: I spend...money than you, because the clothes which I bought was not...yours.

- more, so expensive so
- less, so expensive as
- loss, more expensive
- more, more expensive
- fewer, so expensive



483 Choose the correct meaning of "FOB":

- forecast of business
- free on board
- free border
- fright on board
- business of banks

484 Choose the correct answer: When did the coins come into use?

- In 1867.
- When a payment was made the cutting of metal into pieces of definite weight.
- In 1785.
- At the beginning of the century
- At different periods of time.

485 Choose the correct answer: What is function of pension funds?

- To limit companies buying shares in other companies.
- It is a scheme to which all workers contribute.
- To supply short or long term loans.
- To pay out interests made by policyholders.
- To insure companies.

486 Choose the correct answer: What is equal to the best 999,9 fineness of gold?

- 28 carat
- 24 carat
- 14 carat
- 18 carat
- 20 carat

487 Choose the correct prepositions: ..... the one hand the customers have the right ..... choice and they benefit ..... the fact that competition keeps prices

- in, of, by, to
- on, of, from, to
- in, for, through, with
- on, in, at, with
- with, of, after, by

488 Choose the correct prepositions: Economic machines are subject .....a business cycle that alternates .... periods .... rapid expansion and periods ..... recession.

- for, among, of, of
- of, to, for, for
- during, of, from
- to, between, of, of
- during, to, between, between

489 Complete the sentence: I phoned to check on my application, but they said they'd already ... someone.

- deal
- applied

- turndown
- recruited
- headhunted

490 Complete the sentence: She felt the organization was.... and wasting money on entertainment and luxury travel.

- undercutting
- filling for
- looking for
- overspending
- working

491 Complete the sentence: In planning the concert, they found they had forgotten to ..... the singers, and only had money to pay the orchestra.

- true
- trade credit
- report
- budget for
- discount

492 Goods have to be ..... - moved from one place to another.

- kept
- issued
- stored
- handled
- supplied

493 Choose the synonym of the word "manage"

- demand
- pay
- serve
- control
- send

494 Choose the synonym of the word "percentage"

- goods
- currency
- rate
- interest
- price

495 Choose the synonym of the word contract

- goods
- letter
- business
- agreement
- enquire

496 Choose the synonym of the word "basic "

- top
- clear
- High
- main
- below

497 Complete the sentence: .....generally involve some kind of tangible asset.

- institution
- migration
- indirect tax
- real investments
- audit

498 Choose the synonym to the word: "similar"

- require
- same
- part
- view
- excess

499 Match the job to its description: My work involves travelling a lot. It can be quite physically demanding, but I enjoy dealing with passengers.

- teacher
- accountant
- postwoman
- flight attendant
- software developer

500 Complete the sentence: Taxes are a compulsory financial ...

- contribution
- benefit
- profit
- revenue
- income

501 Choose the synonym of the word: distribution

- shift
- degree
- education
- allocation
- capacity

502 Match the job to its description: My work involves getting up quite early in the morning , but I like being out in the open air. I walk two or three miles every day.

- flight attendant
- teacher
- accountant
- Postwoman
- software developer

503 . Complete the sentence: I`m not often ..... – away from work due to illness.

- in work
- out of work
- work for
- off work
- at work

504 Choose the synonym of the word: important

- include
- develop
- become
- supply
- bring

505 Match the job to its description: My work is very stimulating and not at all repetitive. I see the children learn and develop.

- software developer
- flight attendant
- postwoman
- teacher
- accountant

506 Complete the sentence: We need ..... journalists who are very good at their job.

- lean
- large
- trouble
- talented
- dull

507 Complete the sentence:..... passes to the buyer when the final installment is paid.

- principal
- leasing
- expenditure
- ownership
- burden

508 . Choose the synonym of the underlined word: You need to acquire experience.

- delay
- get
- research
- change
- move

509 Match the word to its definition: The work is difficult and makes you tired.

- fascinating
- satisfying
- routin
- tough

repetitive

510 Complete the sentence: He looked in the situations..... pages of the local newspaper.

- labor
- appoint
- process
- vacant
- apply

511 Choose the synonym to the underlined word. I run the development department.

- apply
- think
- involve
- Manage
- complete

512 Complete the sentence:..... are not limited companies and they do not issue shares.

- banks
- finance houses
- investment trusts
- unit trusts
- insurance companies

513 Complete the sentence: The issuing of new shares at no cost to the existing shareholders is called.....

- capital issue
- rights purchase
- dividend issue
- rights operate
- bonus issue

514 Make statement putting the words in the correct order: the, change, of, decided, goods, we, some

- goods design decided to we change the of some.
- some goods to change the design we of decided.
- we change to the design decided of goods some.
- we decided to change the design of some goods.
- the design of some change decided to we goods.

515 The main problem in economics is the question of .....scarce recourses between competing uses.

- connecting
- discussing
- choosing
- allocating
- competing

516 Complete the sentence: Oil is an important ..... in modern economies .

- abundant
- clothing

- supply
- commodity
- assumption

517 Match the word to its definition. An estimate of national revenue and expenditure for the ensuing fiscal year.

- review
- share
- payment
- budget
- loan

518 Complete the sentence: .... is the most effective system in the world today.

- Utilizing resources
- Equitable distribution of revenues
- Economic growth
- Free enterprise or the market economy
- Production of goods

519 Complete the sentence: If the partnership runs out of money it .....

- makes acquisitions
- issues new shares
- makes a profit
- goes bankrupt
- pays interest

520 Choose the wrong variant: Selling and buying foreign currency is carried out in....

- travel agents offices
- bureau de change
- exchange offices
- municipal services
- bank counters

521 Choose the correct answer: Why was the United States Secret Service set up in 1865?

- to prepare the budget
- to cover the risk
- to issue the currency
- to suppress counterfeiting
- to borrow the money

522 Choose the wrong variant. There are only four precious stones, they are as follows:

- sapphire
- diamond
- ruby
- limestone
- emerald

523 Choose the wrong variant. For making a new product, producers need....

- knowledge

- finished goods
- raw materials
- labour
- capital

524 Choose the correct answer: What are the main Ps of the marketing?

- payment, profit, predict, planning.
- planning, providing, place, packing
- product, planning, performance, packing
- product, price, place, promotion
- price, packing, place, performance

525 Choose the synonym of the word. advanced

- useful
- correct
- important
- progressive
- obsolete

526 Complete the sentence: Building societies are.....

- unlimited company
- non-profit organizations
- limited company
- mutuals
- pension funds

527 Match the job to its description. Meet with advertising agency to discuss new advertisements for the company`s holidays.

- finance director
- research director
- customer service manager
- marketing director
- sales manager

528 Complete the sentence: Finance is .....

- the network of institutions
- the economic system.
- the provision of essential services.
- the provision of money when it is needed
- the budget.

529 Make statements putting the words in the correct order: in, quite, trade credits, normal, business

- are, quite, normal, in, business, trade credits.
- trade credits, quite, normal, are, in, business.
- in, business, are, normal, quite, trade credits.
- trade credits, are, quite, normal, in, business.
- trade credits, are, in, quite, normal, business.

530 Make statements putting the words in the correct order: capital market, and, commercial banks,

the, turns, to, the, business companies, to, assist

- Business companies, turn, the, capital market, to, and, the, commercial banks, to, assist, them.
- Business, companies, turns, capital market, to, the, and, the, commercial banks, to, assist, them.
- Business companies, to, the, capital market, turn, and, the, commercial banks, to, assist, them.
- Business companies, turns, to, the, capital market, and, the, commercial banks, to, assist, them
- Commercial banks, turns, to, the, capital market, and, the, business companies, to, assist, them.

531 Choose the wrong variant: Contract contains....

- description of the goods
- reference number
- third party claims
- terms of delivery
- terms of payment

532 Complete the sentence: The buyer has a few talks or.... with the prospective seller.

- prepare the contract
- sign a contract
- came to an agreement
- exchanges letters
- guarantees the obligations

533 Choose the correct variant: hesablama; вычисление

- environment
- payment
- computation
- welfare
- receipt

534 Complete the sentence: Loans can be .....

- bills of exchange.
- hire purchases.
- the sources of loans.
- short term and long-term ones.
- trade credits.

535 Make statements putting the words in the correct order: the, widely used, a bank overdraft, is, type, short term finance, of, most

- of, short term finance, a bank overdraft, the most, widely used, type, is.
- the most, widely used, short term finance, of, type, is, a bank overdraft
- is, the most, widely used, type, a bank overdraft, of, short term finance.
- a bank overdraft, is, the most, widely used, type, of, short term finance
- widely used, type, of, short term finance, is, the most, a bank overdraft.

536 Choose the correct answer: Which of the followings is not the service sector?

- textile
- tourism
- leisure
- financial services



media

537 Complete the sentence: The exchange rates for various currencies are determined by.....

- labour forces
- pension funds
- unit trusts
- market forces
- travel agents offices

538 Complete the sentence: Part of the company's profit is paid to.....as a.....

- shareholders,deposit
- financial institutions,payment
- banks,regular receipt
- shareholders,dividend
- business companies,deposit

539 Choose the correct answer: What force of the market keeps prices close to costs?

- business cycle
- law of supply
- freedom of enterprise
- competition
- labour force

540 Choose the correct answer: What economic system economists consider the most effective in the world today?

- monetary policy
- fiscal policy
- competition
- free enterprise
- law of supply

541 Choose the correct answer: What economic system makes producers and suppliers of scarce resources utilize them economically?

- law of demand
- free enterprise
- law of supply
- competition
- fiscal policy

542 Complete the sentence: A ..... does not finish after a fixed period.

- repetitive job
- part-time job
- full-time job
- permanent job
- temporary job

543 Complete the sentence: If the work is interesting and gives positive feelings it is....

- demanding
- repetitive

- boring
- fascinating
- tough

544 Complete the sentence: The system of .....means you can work when you want, within certain limits.

- permanent work
- temporary work
- shifts
- flexitime
- part-time job

545 Complete the sentence: One of the reasons for which indebted Third World countries are unable to service their debts with Western commercial banks is.....

- encouraging of economic relations
- promoting employment in a range of industries
- depreciation of properties
- rising of interest rates
- withdrawal of national inflow

546 Complete the sentence: In Britain, executives with very high pay and benefits may be referred to as .....

- savers
- referees
- graduates
- fat cats
- policyholders

547 Complete the sentence: Each member country is obliged to....

- start to lend billions of dollars.
- borrow foreign currencies from the fund.
- pay the interest on existing loans.
- contribute a certain amount –a quota.
- write off some loans.

548 Complete the sentence: In Great Britain insurance business is.....

- is calculated with great accuracy.
- to pay a premium.
- a document
- conducted by insurance companies
- undertaken by the state.

549 Complete the sentence: Most employees....

- traditionally work different hours.
- sell goods on Sundays.
- close their business and shops.
- demand that the Sunday trading rules should be abolished in the UK
- have a five-day working week.

550 Complete the sentence: The bank holidays besides public or national holidays are...

- Labor Day and Independence Day.
- Christmas Day and Boxing Day
- Washington's Birthday and Memorial Day.
- Spring or Summer and Autumn Holiday.
- Easter and Thanksgiving Day.

551 Choose the synonym of the word: establish

- own
- set up
- supply
- suppress
- cut

552 Complete the sentence: A lot of special security features are...

- the oldest crimes in history.
- officials demand the law should be abolished.
- the law that says what shops are closed.
- modern photographic and printing devices.
- serious problems in the past.

553 Complete the sentence: Fineness of gold is.....

- the hardest substance.
- stated as 750 or as 18 carat.
- equal to 24 carat.
- often shown in carat.
- applied to precious stones.

554 Choose the synonym of the word "foreign subsidiary "

- foreign citizen
- foreign operation
- foreign company
- foreign branch
- foreign institution

555 Complete the sentence: After the huge rise in oil prices in 1973, many developing countries needed to borrow more money to pay for their.....

- agricultural goods
- existing loans
- principal
- imported oil
- interest rates

556 Complete the sentence: The main benefits of insurance don't include.....

- maternity grants
- family allowance
- sickness benefits
- industrial grants

retirement pension

557 Complete the sentence: The document which states what goods are insured, against what risks and so on, is called.....

- maternity policy
- funeral grants
- family allowances
- insurance policy
- policy issue

558 Complete the sentence: The employees contributions are deducted from.....

- their relieves
- their family allowances
- their retirement pensions
- their wages and salaries
- their funeral grants

559 Choose the synonym of the word dispatch

- own
- share
- involve
- ship
- decrease

560 Choose the synonym of the word retain

- repay
- impact
- comprise
- maintain
- attempt

561 Choose the synonym of the word safe

- recurrent
- decisive
- sufficient
- reliable
- restricted

562 Choose the synonym of the word decrease

- contention
- recession
- overdraw
- promotion
- gap

563 Choose the synonym of the word : " to treat "

- to complete
- to impose
- to levy

- to deal
- to eliminate

564 Complete the sentence: A number of countries have problems because of.....

- harmful effects of double taxation.
- illegal evasion of tax obligations.
- entering with other countries into double tax treaties.
- significant taxpayer non-compliance.
- tax liability on the property and income.

565 Complete the sentence: The natural finalization of the audit process is the....

- assessment of the internal accounting controls.
- tests in totals
- financial information
- auditor's report
- comparison with budgets

566 Choose the synonym of the word "sample"

- scale
- rollout
- research
- specimen
- capacity

567 Choose the synonym of the word "to wind up"

- to promote
- to rescue
- to star
- to liquidate
- to create

568 Complete the sentence: When a company is in difficulty and cannot be saved, it.....

- gets outplacement
- hands in the notice
- recalls a product
- goes bust
- is demoted

569 Choose the correct answer: What is the main function of an insurance broker?

- buys products or services for his/her own use
- collects premiums weekly.
- issues an insurance policy for the insured.
- puts the client in touch with the insurer.
- examines a firm's accounting records.

570 Complete the sentence: If the goods are offered on FOB terms .....

- the price will cover the cost of the goods.
- the price includes the cost of the goods and transportation expenses to the railway station only.
- the price will cover the cost of the goods and freight to the port destination

- the price includes the cost of the goods and transportation expenses to the port of shipment.  
 the price will cover the cost of the goods, insurance expenses and freight or transportation expenses to the port of destination.

571 Choose the wrong variant: Contract usually contains the following information:

- names of the buyers and sellers  
 terms of payment  
 terms of delivery  
 a firm's accounting records  
 price and total value

572 Complete the sentence: We can delivery the goods with FOB terms English .....

- price  
 detail  
 question  
 port  
 case

573 Choose the opposite of the word "lack"

- part  
 market  
 majority  
 scarcity  
 travel

574 Choose the synonym of the word "utilize"

- form  
 demand  
 bring  
 use  
 put

575 Choose the synonym of the word event

- ctip  
 profit  
 occasion  
 income  
 burglary

576 Choose the opposite of the word "attainment"

- precious  
 effect  
 frame  
 failure  
 function

577 Choose the opposite of the word: lend

- exceed  
 negotiate

- collect
- borrow
- determine

578 Complete the sentence: In modern economies..... are the most important source of government revenues.

- contracts
- audit
- insurance companies
- taxes
- loans

579 Complete the sentence: Medical insurance and a company car are the types of the .....

- salary
- wages
- bonuses
- fringe benefits
- pay

580 Make sentences putting the words in correct order: the, Second, World, set, up, during, the, War, IMF

- IMF, was, the, set, during, the World, Second, War, up
- Second, during, War, the, was, up, set, the, World, IMF
- IMF, Second, War, the, during, up, the, World, set, was
- the, IMF, was, set, up, during, the, Second, World, War
- the, War, was, the, Second, World, during, set, up, IMF

581 Complete the sentence: .... may be classified as material resources and labor resources.

- Transaction
- Social security
- Labor forces
- Economic resources
- Economic growth

582 Complete the sentence: ....of resources makes it necessary to save them.

- Social security
- Solution
- Allocation
- Scarcity
- Distribution

583 Complete the sentence: If ..... exceeds supply, the price tends to rise.

- income
- competition
- revenue
- demand
- benefit

584 Complete the sentence: When ..... exceeds demand the price tends to fall.0

- unemployment
- transaction
- wants
- supply
- recession

585 Complete the sentence:..... don't always run smoothly.

- Economic growth
- Market economy
- Price mechanism
- Economic machines
- Economic policy

586 Complete the sentence: There are different ..... in the world.

- labour forces
- social security
- economic policy
- economic systems
- market economy

587 Complete the sentence: ..... are free to choose whom to buy from and sell to.

- Labour force
- Production costs
- Solution
- Businesses
- Transaction

588 Complete the sentence: If an ..... is to perform well it must deal with many economic challenges.

- consumer preferences
- unemployment
- economic resources
- economic system
- natural resources

589 Choose the correct variant: əks elətdirmək; отражать

- exceed
- reflect
- alternate
- govern
- demand

590 Match the word to its definition. An occasion when two or more people or things communicate with or react to each other.

- denomination
- interaction
- input
- recession
- expansion



591 Choose the synonym of the word "wants":

- labour force
- income
- wages
- demands
- labour resources

592 Choose the synonym of the word "total":

- unfinished
- incomplete
- partial
- complete
- limited

593 Choose the correct variant: Bölgü, yerbəyer etmə; распределение, выделение(ресурсов)

- scarcity
- revenue
- transaction
- allocation
- solution

594 Choose the correct variant: Sahibkarlıq; предпринимательство .

- sophisticated technology
- unemployment
- employment;
- entrepreneurship
- business cycle

595 Choose the correct variant: işçi güvvəsi; рабочая сила.

- social security
- free enterprise
- employment
- labor force
- labor resources

596 Choose the correct variant: istehsalın azalması (tənəzzülü); спад производства.

- transaction
- competition
- interaction
- recession
- regulation

597 Choose the correct variant: artıq olmaq, keçmək, ötmək; превышать;

- utilize
- benefit
- reflect
- exceed
- compete

598 Choose the correct variant: azad sahibkarlıq; свободное предпринимательство

- rapid expansion
- sophisticated technology
- economic policy
- free enterprise
- social security

599 Choose the correct variant: çətin məsələ, problem, çağırış; сложная задача, проблема, вызов;

- input
- interaction
- recession
- challenge
- income

600 Choose the correct variant: müdafiə etmək, qorumaq; защищать

- protect
- govern
- tend
- benefit
- utilize

601 Choose the correct variant; sövdələşmə; сделка;

- regulation
- solution
- allocation
- transaction
- composition

602 Choose the correct variant: istehsal xərcləri; издержки производства

- rapid expansion
- recession
- business cycle
- production costs
- factor of production

603 Complete the sentence: Bigger domination coins are made from cupronickel and usually called ...

- paper money
- bronze
- shell
- silver
- gold

604 Complete the sentence: The shells ..... threaded into strings or belts called wampum.

- be
- were
- is
- was

has

605 Complete the sentence: At first coins ... worth their face value as metal.

- is
- were
- has
- be
- was

606 Complete the sentence: When a payment ... made the cutting of the metal into pieces of definite weight and so coins came into use.

- being
- was
- will be
- has
- be

607 Complete the sentence: At different periods of time and in different parts of the world many different commodities ..... served as money.

- has
- have
- be
- having
- being

608 Complete the sentence: After goldsmiths ..... bankers their receipts became banknotes.

- is becoming
- became
- becoming
- to become
- becomes

609 Complete the sentence: ....was used by early settlers in North America.

- Paper money
- Coins
- Shell money
- Gold
- Banknotes

610 Complete the sentence: .... underline that to serve effectively as money, a commodity should be fairly durable, easily divisible and portable.

- The buyers
- The experts
- The settlers
- The producers
- The sellers

611 Choose the correct variant : pul məziyyəti( dəyəri); достоинство(денег)

- commodity money

- denomination
- token coin
- shell money
- asset

612 Choose the correct variant : зэргэг; ювелир

- shareholder
- goldsmith
- settler
- consumer
- intermediary

613 Choose the correct variant: nominal дэуэг; нарицательная цена

- means of payment
- face value
- unit of account
- store of value
- commodity money

614 Choose the correct variant: aradan чихармаг; вытеснить занимать(чего либо)место

- invent
- exceed
- protect
- save
- supersede

615 Choose the correct variant: көhnөлмэуэн; неизнашивающийся

- precious
- hard-wearing
- limited
- divisible
- portable

616 Choose the correct variant: өдэмэ vasitəsi; средство платежа

- commodity money
- means of payment
- store of value
- denomination
- unit of account

617 Choose the correct variant: cari hesabda эманэт; вклад на текущем счете

- unit of account
- checking deposit
- store of value
- means of payment
- denomination

618 Complete the sentence: Expanding ..... may have to pay higher wages to attract the extra labor that they require.

- activities
- industries
- countries
- commodities
- Laboratories

619 Choose the correct variant: хирда пул; разменная монета

- pelts
- shell
- token money
- beads
- commodity money

620 Choose the correct variant Here, Kerstin ... about her job.

- had talking
- talks
- has talking
- to talk
- have talked

621 Complete the sentence: I ..... a large European car maker.

- work out
- to work
- work of
- work for
- work under

622 Complete the sentence: I ..... a lot of different people in the company.

- deal for
- deal about
- deal on
- deal in
- deal with

623 Complete the sentence: The economy ..... fast.

- to grow
- will be grow
- shall be growing
- had grew
- is growing

624 Choose the correct answer. These figures ... the price of oil from 1970 to 1986.

- has showed
- have been shown
- had been shown
- to show
- show

625 Complete the sentence: In general, higher oil prices ..... the economy produce in a way that uses

less oil.

- makes
- have been made
- being made
- making
- make

626 Complete the sentence: I ..... work by train and subway.

- go in
- go on
- to go
- go
- go to

627 Complete the sentence: I ..... a team of designers.

- work
- finish
- find
- go
- manage

628 Complete the sentence: We all have to clock .... and clock ..... every day.

- to, on
- at, out
- of, for
- on to
- in, out

629 Complete the sentence: I ... to work every day.

- demand
- Require
- deal
- pass
- commute

630 Choose the correct variant: rəhbərlik etmək, руководить

- to fire
- to commute
- to satisfy
- to manage
- to hire

631 Choose the correct variant: dərxişdirici, скучный

- demanding
- dull
- exciting
- satisfying
- Fascinating

632 Choose the correct variant: ağır, трудный

- dull
- hard
- exciting
- interesting
- repetitive

633 Choose the correct variant: nümayəndə, кандидат

- Worker
- candidate
- employee
- agency
- recruiter

634 Choose the correct variant: I work ..... shifts.

- at
- in
- bunder
- for
- of

635 Choose the correct variant: iş, служба

- Telecommute
- employment
- shift
- clock
- application

636 Choose the correct variant: boş, свободный

- Tiring
- vacant
- dull
- hard
- interesting

637 Choose the correct answer. We ... in national newspapers.

- Force
- advertise
- recruit
- count
- complete

638 Choose the correct variant: tələbat, потребность

- Transaction
- wants
- save
- solution
- price

639 Choose the correct variant: təmin etmək, обеспечивать

- to use
- to provide
- to allocate
- to change
- to increase

640 Complete the sentence: ..... is an important commodity in modern economies.

- Organization
- oil
- barrel
- competition
- car

641 Complete the sentence: .... is the study of how people choose to allocate scarce resources to satisfy their unlimited wants.

- Transaction
- economics
- resource
- price
- commodity

642 Complete the sentence: Price ..... is when prices are rising quickly, to the benefit of sellers.

- tag
- cut
- boom
- war
- control

643 Match the word to its definition. Someone who organizes the discussion in a focus group.

- freelancer
- provider
- supplier
- moderator
- researcher

644 Complete the sentence: It is difficult ... from one shift to another.

- Changes
- changing
- change
- have changed
- are changing

645 Complete the sentence: We ... at any time before eleven.

- are starting
- can start
- starts
- is starting



are started

646 Complete the sentence: Economics is the study of how people choose ... scarce resources to satisfy their unlimited wants.

- have allocated
- to allocate
- allocated
- allocates
- is allocating

647 Complete the sentence: Oil and its derivatives ... fuel for heating, transport and machinery.

- was provided
- provide
- provides
- providing
- is providing

648 Complete the sentence: Economic activity ... on the assumption of cheap and abundant oil.

- were organized
- was organized
- to organize
- will organize
- is organizing

649 Complete the sentence: Consider first how the economy ... goods and services.

- are producing
- produces
- produce
- be produce
- producing

650 Complete the sentence: Tel Italia has reorganized and ... in order to become flatter.

- Restructuring
- restructured
- will restructuring
- restructures
- is restructuring

651 Complete the sentence: Tel Italia restructured in order to become ..... - with fewer, more productive employees.

- leaner
- ladder
- senior
- fired
- retire

652 Complete the sentence: ..... are good at working on their own

- Motivated
- self-starters

- methodical
- computer-literate
- numerate

653 Complete the sentence: .....people are good with numbers.

- team players
- numerate
- motivated
- computer-literate
- proactive

654 Complete the sentence: We conducted our audit in accordance with generally ... auditing standards.

- is accepted
- well accepted
- accepts
- shall accept
- is accepting

655 Complete the sentence: People who work well with other people are ....

- motivated
- computer literate
- self-starters
- Numerate
- numerate
- team players

656 Choose the correct variant: quraşdırmaq; устанавливать.

- to retire
- to install
- to charge
- to stress
- to reply

657 Complete the sentence: ... is the money that a company uses to operate and develop.

- Bank
- capital
- money
- portal
- book

658 Complete the sentence: You want to raise money for your company, but you ... to sell shares.

- wanted no
- don't want
- doesn't
- didn't wanted
- is want

659 Match the word to its definition. A very large shop with a wide variety of goods, usually outside a

town.

- supermarket
- convenience store
- chain store
- hypermarket
- deep discounter

660 Choose the correct variant: maliуә (финанс)

- shares
- finance
- asset
- instrument
- Banks

661 Choose the correct variant: бүдсә (бюджет)

- Imports
- budget
- capital
- commodity
- exports

662 Choose the correct variant: сіғорта (страхование)

- Households
- insurance
- relation
- network
- firms

663 Choose the correct variant: әскік (дефицит, недостаток)

- benefit
- deficit
- revenue
- fiscal
- resource

664 Choose the correct variant: хәрс (затраты, расходы)

- Price
- expenditure
- business
- value
- payment

665 Choose the correct variant: тәмін етмә (снабжение)

- Deficit
- provision
- policy
- economy
- income

666 Complete the sentence: These institutions ..... money in different ways.

- has provided
- provide
- provided
- was provided
- is provided

667 Complete the sentence: There are many important ..... which provide finance for companies.

- household
- financial institutions
- monetary relations
- households
- source

668 Choose the correct variant: paylanma (распределение)

- distribution
- condition
- market
- demand
- Supply

669 Complete the sentence: They receive immediate .....from a finance house.

- budget
- payment
- impact
- policy
- tip

670 Choose the correct variant: aıq bazar (открытый, рынок)

- firm
- the open market
- financial system
- households
- institution

671 Choose the correct variant: maliyyə evi (финансовый)

- pension fund
- finance house
- economic entity
- social policy
- fiscal year

672 Choose the correct variant: təqaüd fondu (пенсионный фонд)

- finance companies
- pension fund
- public finance
- insurance companies
- mutual funds

673 Sual: Choose the correct variant. Firms ..... immediate payment from a finance house.

- was received
- receive
- receives
- has receiving
- is received

674 Complete the sentence: There are many other special financial institutions which provide finance for .....

- revenue
- companies
- entities
- unit households
- policy

675 Complete the sentence: It is the finance house which collects the regular installments paid by the .....

- producer
- purchaser
- shareholder
- provider
- investor

676 Complete the sentence: When ..... exceeds the revenue the budget has a deficit.

- entity
- expenditure
- functions
- preparation
- banks

677 Match the word to its definition. The ordinary work supporting a company's activities.

- commuter
- administration
- staff
- commission
- recruitment

678 Complete the sentence: Industry that doesn't sell goods is called .....

- bank
- service
- property
- industry
- product

679 Choose the correct variant: ehtiyatlar; (резервы)

- resrves
- expenditures
- officials

- revenues
- reserves
- receipts
- purposes

680 Find the right meaning of the word: "the beta version"

- Payment
- the first version
- Market research
- Finding defects
- Design defects

681 Complete the sentence: A person or organization that buys something is a .....

- buyer
- seller
- user
- founder
- vendor

682 Complete the sentence: If a company ..... a market it becomes the main company selling there.

- enters
- abandons
- penetrates
- leaves
- corners

683 Choose the opposite for the word: curtail

- increase
- increase
- put
- start
- appear
- solve

684 Choose the correct variant. Delivery is ...

- to make a choice about something
- to bring a product into use for the first time
- the act of bringing goods, letters to a particular person or place
- a group of buyers with specific requirements
- to give special attention to a person or thing

685 Choose the correct variant. лəгʏv ɛtmək, отменять, упразднить

- to abolish
- to break
- to celebrate
- to demand
- to start

686 Choose the synonym of the word: requirements

- mass production
- learning curve
- long tail
- benchmarking
- custom-built

687 Complete the sentence: .... will certainly depend on the terms of delivery.

- expences
- the price
- expenditure
- quotation
- transportation

688 Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods, and

- the, goods, is, materials, production, of, and, industry.
- the, materials, and, production, industry, is, of, goods.
- the, industry, and, production, goods, of, materials, is.
- industry, is, the, production, of, materials, and, goods.
- industry, materials, and, the, goods, is, production, of.

689 Choose the synonym of the word: "defense"

- practical
- mutual
- exclusive
- helpful
- useful

690 Complete the sentence: After the reform they adopted ..... in 1863.

- a national currency
- leasing arrangement
- different hours
- public holidays
- financial centres

691 Choose the synonym of the word: fake

- bribe
- counterfeit
- fraud
- withdraw
- embezzlement

692 Choose the opposite for the word : precious

- cheap
- portable
- silver
- golden
- dear

693 Complete the sentence: Wikinomics is a form of .....

- light industry
- learning curve
- craft industry
- mass collaboration
- leading edge

694 Choose the correct variant: həqiqi, qüvvədə olan; действительный

- social
- fiscal
- ensuing
- valid
- precious

695 Complete the sentence: In case of FOR terms the goods are transported by .....

- plane
- ship
- taxi
- railway
- bus

696 Complete the sentence : The four Ps are a useful summary of the ..... - the activities that you have to combine successfully in order to sell.

- market pressure
- social marketing
- marketing base
- marketing mix
- market-led

697 Choose the synonym of the word: "merge"

- join
- buy
- lend
- attempt
- share

698 Choose the synonym of the word: "bail out"

- wind up
- write off
- settle
- issue
- rescue

699 Choose the correct variant: yeni məskunlaşmış adam; поселенец

- insurer
- customer
- settler
- goldsmith



shareholder

700 Choose the synonym of the word: important

- various
- necessary
- useless
- different
- tiny

701 Choose the synonym of the word: different

- useless
- various
- useful
- significant
- same

702 Choose the synonym of the word: necessary

- easy
- different
- important
- useless
- difficult

703 Choose synonym of the word. challenges.

- products
- problems
- resources
- policies
- changes

704 Choose the synonyms of the words: competition , producers

- recession, confer
- rivalry, manufactures
- comprehension, consumers
- contest, merchants
- completion, sellers

705 Choose the opposite for the word: piece

- cost
- goal
- revenue
- cashflow
- whole

706 Match the word to its definition. A document that you get from someone showing that you have given them money or goods.

- asset
- overdraft
- policy

- loan
- receipt

707 Complete the sentence: Credit cards and debit cards are forms of .....

- gold coins
- plastic money
- token coins
- wampum
- precious metals

708 Choose the synonym of the word: solid

- major
- hard
- soft
- required
- total

709 Choose the synonym to the word. run

- apply
- involve
- Manage
- think
- complete

710 Choose the opposite for the word. like

- spend
- hate
- use
- defend
- learn

711 Choose the synonym of the word. difficult

- dull
- hard
- easy
- fascinating
- distinct

712 Choose the correct variant: A software designer in an Internet company. Has to be in the office.

- flight
- work under a flexitime system
- accountant
- post-woman
- teacher

713 Choose the opposite for the word: comprise

- provide
- estimate
- except

- cover
- collect

714 . Choose the synonym of the word: acquire

- delay
- get
- research
- change
- move

715 Match the word to its definition. The amount of money that company makes in a period of time.

- allocation
- turnover
- provision
- recruitment
- receipt

716 Choose the opposite for the word. hire

- fire
- drive
- expect
- pay
- sell

717 Choose the synonym to the word. financial

- brave
- fiscal
- local
- stable
- sole

718 Complete the sentence: When ..... exceeds demand the price tends to fall.

- unemployment
- transaction
- wants
- supply
- recession

719 Choose the correct variant : зəргəр; ювелир

- intermediary
- goldsmith
- settler
- consumer
- intermediary

720 Complete the sentence: When a payment ... made the cutting of the metal into pieces of definite weight and so coins came into use.

- has
- being

- was
- be

721 Choose the correct variant: maliyyә (финанс)

- Banks
- asset
- instrument
- money
- finance