

3901y_EN_Q2017_Qiyabi_Yekun imtahan testinin sualları

Fənn : 3901y Xarici-dil 1

1 Choose the right meaning of the word combination: get on well

- be sure
- have a good relationship
- go for a walk
- go on holiday
- be tired

2 Choose the right meaning of the word: abroad

- on holiday
- in progress
- at the end
- in another country
- on top

3 The opposite of wrong is

- extrovert
- short
- lazy
- shy
- right

4 The opposite of hard-working is

- mean
- tall
- shy
- lazy
- generous

5 The opposite of generous is

- dark
- quiet
- lazy
- mean
- short

6 The opposite of shy is

- tall
- dark
- generous
- extrovert
- mean

7 The opposite of talkative is

- quiet
- lazy
- short
- dark

generous

8 The opposite of short is

- lazy
- mean
- shy
- tall
- quiet

9 The opposite of fair is

- shy
- mean
- quiet
- lazy
- dark

10 Your aunt's children are your

- aunt
- uncle
- brother-in-law
- cousins
- niece

11 Your mother's brother is your

- aunt
- cousins
- niece
- uncle
- brother-in-law

12 Your sister's daughter is your

- uncle
- cousins
- niece
- sister-in-law
- aunt

13 Your brother's wife is your

- cousins
- uncle
- sister-in-law
- aunt
- niece

14 The opposite of thin or slim is

- right
- lazy
- quiet
- extrovert
- fat

15 Match the verb and noun: have

- on holiday,to the beach
- a TV,to the news
- at university,a language
- English,Spanish
- two brothers,a big family

16 Match the verb and noun: go

- the guitar,football
- a TV,the news
- at university,a language
- on holiday,to the beach
- a magazine,the paper

17 Match the verb and noun: watch

- English,Spanish
- on holiday,to the beach
- music,a CD
- a TV,the news
- at university,a language

18 Match the verb and noun: study

- two brothers,a big family
- the guitar,football
- on holiday,to the beach
- a TV,to the news
- at university,a language

19 Match the verb and noun: speak

- a magazine,the paper
- music,a CD
- a TV,the news
- the guitar,football
- English,Spanish

20 Match the verb and noun: read

- a magazine,the paper
- a TV,to the news
- two brothers,a big family
- on holiday,to the beach
- the guitar,football

21 Match the verb and noun: play

- two brothers,a big family
- a TV,the news
- English,Spanish
- the guitar,football
- on holiday,to the beach

22 Match the verb and noun: listen to

- at university,a language
- in Rome,in Italy
- a magazine,the paper

- on holiday,to the beach
- music,a CD

23 Match the verb and noun: do

- a TV,to the news
- English,Spanish
- at university,a language
- exercise,a language course
- a magazine,the paper

24 Match the verb and noun: be born

- on holiday,to the beach
- a magazine,the paper
- a TV,the news
- in Rome,in Italy
- two brothers,a big family

25 Match the word to its definition. It`s a job. It`s a person who designs roads and bridges.

- singer
- tourist
- teacher
- dentist
- engineer

26 Match the word to its definition. It is a kind of machine which you have in your house.You can watch the news or films on it.

- oven
- radio
- fridge
- television
- car

27 Match the word to its definition. The place where you go when you`re ill.

- supermarket
- bridge
- school
- shop
- hospital

28 Match the word to its definition. Someone who looks after your teeth.

- artist
- engineer
- teacher
- dentist
- tourist

29 Complete the sentence: Do you know a shop sells postcards?

- why
- when
- where
- what
- which

30 Complete the sentence: Don't worry. I know a supermarket has really good bread.

- what
- why
- when
- where
- which

31 Complete the sentence: The shop I usually buy my bread is closed today.

- why
- when
- which
- what
- where

32 Complete the sentence: A dictionary has good examples is very useful.

- when
- why
- where
- which
- what

33 Complete the sentence: A painter is someone paints pictures.

- why
- what
- when
- who
- where

34 Complete the sentence: The Louvre is the museum you can see the Mona Lisa.

- what
- who
- why
- when
- where

35 Complete the sentence: She can't find the key opens this door.

- where
- when
- which
- who
- what

36 Complete the sentence: This is the church we got married.

- when
- which
- where
- what
- who

37 Match the word to its definition. A thing which you use to open or close a door.

- a plane

- a shop
- a star
- a blouse
- a key

38 Match the word to its definition. A famous person in film or music.

- a cousin
- a friend
- an artist
- a dentist
- a star

39 Match the word to its definition. A place where you keep your money.

- a plane
- an agency
- a post-office
- a bank
- a museum

40 Complete the sentence: You have one on each side of your head. Without them your sunglasses would fall off.

- brain
- nose
- mouth
- ear
- finger

41 Complete the sentence: You have two at the ends of your legs. You can kick with them.

- teeth
- eyes
- ears
- mouth
- feet

42 You open and close your when you speak. You can smile with it.

- ear
- nose
- fingers
- brain
- mouth

43 Complete the sentence: You have ten on your hands. You use them for touching things.

- fingers
- teeth
- mouth
- eyes
- nose

44 Complete the sentence: Adults have 32, babies don't have any.

- eyes
- nose
- mouth

- teeth
- brain

45 Complete the sentence: You have two - they can be blue,green,brown,or grey.

- mouth
- brain
- nose
- teeth
- eyes

46 Complete the sentence: You use your for smelling flowers.

- eyes
- brain
- teeth
- nose
- mouth

47 Complete the sentence: Your thinks,remembers,and makes decisions.

- fingers
- nose
- eyes
- brain
- teeth

48 Complete the sentence: Luckily, I am never ill and I could never take the time.....work.

- up
- off
- in
- of
- before

49 Choose the right expression: The work finishes after a fixed period.

- full time job
- temporary job
- permanent job
- contemporary job
- part-time job

50 Complete the sentence: She leaves home for work at 8 and she drives

- before work
- Work
- to work
- in work
- after work

51 Complete the sentence: is one for the whole of the normal working week.

- temporary job
- off work
- a full-time job
- out-of- job
- a part-time job

52 Choose the correct expression: Librarian is required for public library from 2p.m. to 6 p.m.

- Before work
- Full job
- A permanent job
- A part time job
- Out of work

53 Complete the sentence: Our manager is very..... people and we have a very good team.

- self-motivated
- qualify as
- skilled at
- good with
- bad at

54 Match the expression a full time job with its definition :

- a job that you do for fewer hours a week than people usually work
- a work that finishes after a fixed period
- somebody who works in an office for a particular company
- this kind of work is for the whole of the normal working week
- this job does not finish after a fixed period

55 Complete the sentence: When the company is selling lots of cars, they ask us.....

- to apply for a job
- to buy shares
- to commute
- to work overtime
- to make a payment

56 Choose the synonym of the word manage

- demand
- pay
- serve
- control
- send

57 Match the job to its description: My work involves getting up quite early in the morning , but I like being out in the open air. I walk two or three miles every day.

- flight attendant
- teacher
- accountant
- Postwoman
- software developer

58 . Complete the sentence: I'm not often – away from work due to illness.

- in work
- out of work
- work for
- off work
- at work

59 Match the job to its description: My work is very stimulating and not at all repetitive. I see the children learn and develop.

- software developer
- flight attendant
- postwoman
- teacher
- accountant

60 Match the word to its definition: The work is difficult and makes you tired.

- fascinating
- satisfying
- routine
- tough
- repetitive

61 Complete the sentence: A does not finish after a fixed period.

- repetitive job
- part-time job
- full-time job
- permanent job
- temporary job

62 Complete the sentence: If the work is interesting and gives positive feelings it is....

- demanding
- repetitive
- boring
- fascinating
- tough

63 Complete the sentence: The system ofmeans you can work when you want, within certain limits.

- permanent work
- temporary work
- shifts
- flexitime
- part-time job

64 Complete the sentence: I a large European car maker.

- work out
- to work
- work of
- work for
- work under

65 Complete the sentence: I a lot of different people in the company.

- deal about
- deal for
- deal in
- deal with
- deal on

66 Complete the sentence: I work by train and subway.

- go on
- go in
- go

- go to
- to go

67 Complete the sentence: I a team of designers.

- finish
- go
- work
- manage
- find

68 Complete the sentence: We all have to clock and clock every day.

- at, out
- to, on
- on to
- in, out
- of, for

69 Complete the sentence: I ... to work every day.

- Require
- pass
- demand
- commute
- deal

70 Choose the correct variant: rəhbərlik etmək, руководить

- to commute
- to fire
- to hire
- to manage
- to satisfy

71 Choose the correct variant: dərxişdirici, скучный

- Fascinating
- satisfying
- exciting
- dull
- demanding

72 Choose the correct variant: ağır, трудный

- dull
- interesting
- exciting
- hard
- repetitive

73 Choose the correct variant: I work shifts.

- at
- in
- bunder
- for
- of

74 Choose the correct variant: iş, служба

- shift
- Telecommute
- application
- clock
- employment

75 Complete the sentence: It is difficult ... from one shift to another.

- Changes
- are changing
- changing
- change
- have changed

76 Complete the sentence: We ... at any time before eleven.

- are starting
- can start
- starts
- is starting
- are started

77 Choose the synonym to the word. run

- involve
- Manage
- apply
- complete
- think

78 Choose the opposite for the word. like

- use
- hate
- spend
- learn
- defend

79 Choose the synonym of the word. difficult

- distinct
- hard
- easy
- fascinating
- dull

80 Complete the sentence: That is the shopI bought my computer.

- while
- what
- where
- which
- when

81 Complete the sentence: A: Why? B: Because I`m happy.

- you are smiling

- you smile
- do you smile
- are you smiling
- is you smiling

82 Complete the sentence: Be careful! Youa mistake.

- are make
- is making
- making
- are making
- makes

83 Complete the sentence: Hea shower before breakfast.

- usually having
- have usually
- usually have
- usually has
- having usually

84 Complete the sentence: What timeto come?

- do she going
- she`s going
- going she
- is she going
- she doing

85 Choose the word that is different:

- eyes
- arms
- fingers
- ears
- hands

86 Choose the word that is different:

- unreliable
- unfriendly
- generous
- lazy
- mean

87 Choose the word that is different:

- fat
- slim
- tall
- dark
- shy

88 Choose the word that is different:

- uncle
- grandfather
- brother
- husband

niece

89 Choose the word that is different:

- first
- third
- seventh
- eighteen
- twentieth

90 Match the word to its definition. The place where you can buy stamps.

- bakery
- market
- museum
- post office
- pharmacy

91 Complete the sentence: I need a Workbookhas all the answers.

- what
- who
- while
- when
- which

92 Complete the sentence: She`s the womanworks in the office.

- when
- what
- while
- where
- who

93 Complete the sentence: You don`t need an umbrella. It

- isn`t raining
- not raining
- doesn`t raining
- doesn`t rain
- aren`t raining

94 Complete the sentence: Soniaa job.

- aren`t have
- hasn`t
- don`t have
- doesn`t have
- isn`t have

95 Complete the sentence: Lizat a primary school.

- are teaching
- is teach
- teaches
- teach
- teaches

96 Complete the sentence: David smoke?

- be
- is
- do
- does
- are

97 Complete the sentence: Where from?

- is parents your
- is your parents
- your parents are
- are your parents
- parents your are

98 Complete the sentence: A: What? B: I'm a student.

- do you
- you have work
- do you work
- you do
- do you do

99 Match the job to its description: My work involves travelling a lot. It can be quite physically demanding, but I enjoy dealing with passengers.

- accountant
- flight attendant
- teacher
- software developer
- postwoman

100 Complete the sentence: If the work involves doing the same things again and again it is.....

- stimulating
- boring
- routine
- tough
- exciting

101 Complete the sentence: I'm for co- ordination between design and production.

- responsibility
- responsible
- respectable
- respectful
- response

102 Match the word combination to its definition. People who work well with other people.

- motivated
- computer-literate
- self-starters
- team players
- methodical

103 Match the word to its definition. People who are very keen to do well in their job because they find it interesting.

- motivated

- computer-literate
- unskilled
- numerate
- graduate

104 Complete the sentence:people are good with numbers.

- numerate
- proactive
- computer-literate
- motivated
- team players

105 . Choose the synonym of the word: acquire

- delay
- get
- change
- research
- move

106 Complete the sentence: are good at working on their own

- methodical
- self-starters
- Motivated
- numerate
- computer-literate

107 Choose the correct variant: boş, свободный

- dull
- vacant
- Tiring
- interesting
- hard

108 Choose the correct variant: нўмауэндə, кандидат

- Worker
- employee
- agency
- recruiter
- candidate

109 Choose the synonym of the word queue

- plaster
- truck
- line
- bill
- store

110 Complete the sentence: People with a particular ability to do something well are.....

- manual
- skilled
- motivated
- unskilled

cheap

111 Complete the sentence: evaluates professionally a colleague's work.

- Consumer
- Candidates
- Conductor
- Referee
- Consulter

112 Complete the sentence: We use for the assessing of people's intelligence and personality.

- Headhunting
- Chech up
- Test
- Control
- Psychometric test

113 Match the word combination to its definition. To get knowledge through doing things.

- to wind up
- to make redundant
- to acquire experience
- to apply for
- to turn down

114 Match the word combinations: 1)Management a) Motivated; 2) Self b) Agency; 3) Employment c) Training.

- 1-a , 2-c, 3b
- 1-c, 2-a,3-b
- 1-b, 2-c, 3-a
- 1-b, 2-a, 3-c
- 1-c, 2-b, 3-a

115 Choose the right word and put it in the sentence: This job is so important , I think we need to someone. They've finally a new receptionist. is all the people working for a company. a) Hired b) Headhunt c) Staff

- 1-a, 2-c, 3-b
- 1-a,2-b,3-c
- 1-b,2-a,3-c
- 1-c, 2-a, 3-b
- 1-b, 2-c, 3-a

116 Complete the sentence: The headhunting agency three candidates for the final interview.

- joined
- trained
- selected
- launched
- signed

117 Complete the sentence: We do not send our employees to various courses, we have own ...training.

- motivated
- outside
- in-house
- outdoors

- skilled

118 Match the word a shortlist with its definition:

- an analytical process that helps finding the right people for the vacancy
 a list of people you think could be suitable for the job
 it is a title which says that you have achieved something
 something that you gain over a period of time in the same job
 the set of influences such as training, education and experience affecting the individual's personality

119 Complete the sentence: The process of finding people for particular jobs is ...

- unemployment
 recruitment
 management
 development
 enjoyment

120 Complete the sentence: He made an ..., sending in his ... and ... explaining why he wanted the ... and why he was the right person for it.

- CV, covering letter, job, application
 Visa, cv, letter, apply
 job, Application, covering letter, CV
 Covering letter, CV, job, application,
 application, Cv, covering letter, job

121 Complete the sentence: People who are self-driven are.....

- work in shifts
 good at working on their own
 have temporary work
 have flexible work
 work part-time

122 Choose the opposite for the word. hire

- expect
 pay
 sell
 fire
 drive

123 Complete the sentence: You need to acquire - get knowledge through doing things.

- commission
 severance
 specification
 experience
 remuneration

124 Complete the sentence: The graduates might have in interesting subjects, but they have no work experience.

- benefit
 qualification
 appoint
 duty
 bonus

125 Complete the sentence: Wefor the job by completing an application form and sending it in.

- call
- send
- apply
- cover
- offer

126 Choose the correct answer: Which of these jobs can be described as highly skilled?

- office manager
- brain surgeon
- teacher
- office cleaner
- car production office

127 Complete the sentence: Fred is a van driver, but he was fedwith doing long trips.

- over
- up
- on
-
- upon

128 . Complete the sentence: We invite the most interesting candidates to a group

- option
- occasion
- Discussion
- seminar
- community

129 Match the word to its definition. Previous employers, teachers that candidates named in their applications.

- partners
- graduates
- vendors
- referees
- shareholders

130 Complete the sentence. The trouble with graduates is that they have no work

- launch
- experience
- profit
- efficiency
- quantity

131 Complete the sentence: Fred is a van but he was fed up with doing long trips.

- worker
- force
- Driver
- technical
- personal

132 Match the word combination to its definition. The experience of different jobs and educational qualification.

- field trial
- background of applicants
- covering letter
- selection process
- shortlist

133 Complete the sentence: Written tests help to the intelligence and personal qualities of the candidates.

- apply
- assess
- fire
- offer
- advertise

134 Choose the right word and put it in the sentence: ... 1.shows financial picture of the firm. 2.The ... to speak another language is now seen as form of a economic power. 3.I get a ... on everything I sell. a) ability b) accounting c)percentage

- 1-b,2-c,3-a
- 1-b, 2-a,3-c
- 1-c,2-a,3-b
- 1-a,2-b,3-c
- 1-c,2-b,3-a

135 Complete the sentence: I get a basic salary, plus - a percentage on everything I sell.

- background
- tips
- perks
- compensation
- Commission

136 Choose the synonym of the word: staff.

- problem
- workforce
- customer
- graduate
- quality

137 Match the word combination to its definition. A disagreement between management and labor.

- labor dispute
- labor relations
- labor shortage
- labor leader
- labor costs

138 . Complete the sentence: A company`s main office is a corporate

- headquarters
- logo
- ladder
- profit
- culture

139 . Match the word combination to its definition. A period when there are not enough people available to work.

- labor shortage
- labor relations
- labor costs
- labor unrest
- labor dispute

140 Make statement putting the words in the correct order: managers, offices, have, some, their, individual, own

- some, managers, have, offices, their, own, individual.
- managers, have, offices, some, own, their, individual.
- managers, offices, some, their, own, individual, have.
- their, individual, some, own, managers, have, offices.
- some, managers, have, their, own, individual, offices.

141 Match the word combination to its definition. The lowest amount allowed by the law.

- perks
- minimum wage
- tips
- fringe benefit
- compensation

142 Choose the synonym of the word basic

- main
- top
- below
- clear
- High

143 Complete the sentence: If workers refuse to work more than the normal number of hours it is called....

- walk-out
- stoppage
- a strike
- payroll
- overtime-ban

144 Complete the sentence: Overtime is...

- a day when you enjoy yourselves.
- the hours which a worker works more than normal hours.
- a week-end
- the time when workers refuse to work more than normal hours.
- the time when the working hours are over.

145 Choose the correct definition: A strike, walk out or stoppage

- workers work hard.
- workers stop working for a time when they are not happy with pay or conditions.
- workers continue to work ,but more slowly
- workers strikes each-other during the work
- workers walk during the work

146 Choose the right meaning of the word: nice perks

- It is free meals and free insurance
- It is an overtime

- It is commission
- It is a tip.
- It is salary in the work

147 Match the word to its definition. The ordinary work supporting a company's activities.

- commuter
- administration
- staff
- commission
- recruitment

148 Choose the right prepositions. Easter we went to Italy and we're going againthe summer, probably the first two weeks August.

- in,to,for
- on,by,on
- at,in,in
- from,at,by
- with,on,on

149 Choose the right prepositions. Albert Einstein was born14 March , 1879 in Germany, and he died1955 in the USA.

- in,by
- for,at
- from,in
- on,in
- at,from

150 Choose the right preposition. In most countries, banks and offices are closed ... Christmas Day and New Year's Day.

- of
- in
- on
- at
- by

151 Choose the right prepositions. I hate driving ...night,getting up early ...the morning, and working ... weekends.

- from,to,on
- in,on,at
- to,of,in
- at,in,at
- for,by,in

152 Choose the right prepositions. There's a Post Officethe end of this road, ...the corner of Old Street.

- to,in
- in,by
- with,at
- at,on
- from,to

153 Choose the right prepositions. They swamthe sea and then went for a walk ...the park.

- on,for

- at,from
- from,on
- in,in
- for,at

154 Choose the right prepositions. There`s some sugarthe shelfthe cupboard.

- on,in
- in,with
- buy,for
- for,at
- with,at

155 Choose the right preposition. My family are from Zurich but we live ...Munich.

- with
- on
- for
- in
- from

156 Choose the right prepositions. ...my room I have a poster ...the wall and a photo of my parents ...the table by my bed.

- on,to,on
- at,for,in
- of,in,on
- on,of,at
- in,on,on

157 Choose the right preposition. We`ll meet youthe bus stop.

- into
- to
- for
- at
- of

158 Complete the sentence: I can`t see anything,it`s very

- light
- hot
- freezing
- foggy
- boiling

159 Complete the sentence: We can`t go skiing,there`s no

- snow
- grass
- sunny
- foggy
- boiling

160 Complete the sentence: 30° is hot,but 40° is

- sunny
- dark
- foggy

- boiling
- freezing

161 Complete the sentence: Wear lots of warm clothes - it's outside.

- dark
- sunny
- boiling
- foggy
- freezing

162 Choose the right prepositions. Henry and Marinette see each other every day,home andwork.

- on,to
- on,in
- on,on
- at,at
- to,on

163 Choose the right preposition. The young couple went up to the balcony3.00 in the afternoon.

- on
- to
- in
- of
- at

164 Choose the right prepositions. Willy Ronis took the photothe balconyMarch 1957.

- in,of
- to,by
- in,in
- of,on
- on,in

165 Choose the right prepositions. The Beatles werea hotel roomParis1964.

- on,to,in
- in,at,on
- in,in,in
- to,at,on
- at,in,on

166 Choose the right preposition. President Nixon left the White HouseAugust 9th 1974.

- to
- of
- at
- on
- for

167 Complete the sentence: If the manager also receives benefits , the payment and the benefits form a

- severance package
- severance payment
- compensation
- compansation payment
- profit

168 Choose the correct answer: What is the another name for the HRD?

- personnel department
- department of human resources
- personal company
- human resources agency
- human support management

169 Choose the synonym of the word: proprietor

- customer
- owner
- purchaser
- agent
- accouter

170 Complete the sentence: If I sell more than a particular amount in a year, I also get extra money – ..., which is nice.

- bonus
- remuneration
- compensation
- tip
- commission

171 Complete the sentence: is given in addition to the bill.

- wage
- tip
- salary
- comission
- bonus

172 Match the words to their definitions: 1)Workers use their hands.2) One of the people working for an organization. 3) When people stop work to complain about something. a) Stoppage b) Employee c) Manual

- 1-c,2-b,3-a
- 1-b, 2-c, 3-a
- 1-a, 2-c, 3-b
- 1-c, 2-a, 3-b
- 1-a,2-b,3-c

173 Match the words to their definitions: 1)Another name for the human resources department. 2)When people stop working to protest. 3)Everyone working for a company is on its a) Strike b) Personnel c) Payroll

- 1-b, 2-a, 3-c
- 1-b, 2-c, 3-a
- 1-c,2-b,3-a
- 1-c, 2-a, 3-b
- 1-a, 2-b, 3-c

174 Match the word combinations: 1) Benefits. a) Ban; 2) Overtime. b) Package; 3) Senior..c) Executive;

- 1-b, 2-a,3-c
- 1-a, 2-b3-c
- 1-a, 2-c3-b
- 1-c, 2-b 3-b
- 1-c, 2-a 3-b

175 Choose the opposite of the word minimal

- maximum
- gradual
- external
- importal
- exportal

176 Choose the correct answer: Which of the expressions is closest in meaning to the expression compensation package ?

- stock options
- remuneration package
- severance package
- fringe benefits
- share options

177 .Choose the correct answer: What is an overtime ban?

- gives technical help to buyers of the company's products.
- workers refuse to work more than the normal number of hours.
- workers continue to work, but more slowly than usual.
- workers stop working for a time
- department that deals with pay, recruitment.

178 Complete the sentence: The Assistant Manager is for the day-today running of the hotel.

- assistant
- look after
- responsible
- attendant
- engineer

179 Complete the sentence: Human resources department deals with...

- buying company's product
- pay and recruitment
- technical support
- supporting company's activities
- carrying out the work of a company

180 Complete the sentence: The include medical insurance and a company car.

- pay
- fringe benefits
- bonuses
- wages
- salary

181 Complete the sentence: Whatyou doing yesterday at 7.30?

- will
- were
- do
- does
- be

182 Complete the sentence: She`s the personworks with me.

- what
- where
- who
- why
- when

183 Complete the sentence: Whatyou looking at?

- be
- are
- is
- do
- have

184 Complete the sentence: Heeat meat. He`s a vegetarian.

- aren`t
- doesn`t
- haven`t
- don`t
- isn`t

185 Complete the sentence: Whereyour parents live?

- were
- do
- is
- does
- are

186 Match verb phrases. Try

- on the door
- to stop
- in a coffee bar
- across the road
- somebody to dinner

187 Match verb phrases. Wait

- somebody to dinner
- for somebody
- in a hurry
- somebody to a restaurant
- on the door

188 Match verb phrases. Be

- somebody to a restaurant
- in a hurry
- to stop
- a song
- somebody to dinner

189 Match verb phrases. Run

- to stop
- across the road
- a song

- in a coffee bar
- on the door

190 Match verb phrases. Play

- on the door
- a song
- to stop
- across the road
- in a hurry

191 Match verb phrases. Knock

- in a hurry
- on the door
- across the road
- a song
- in a coffee bar

192 Match verb phrases. Take

- in a coffee bar
- somebody to a restaurant
- to stop
- on the door
- across the road

193 Match verb phrases. Meet

- a song
- in a coffee bar
- for somebody
- somebody to a restaurant
- on the door

194 Match verb phrases. Invite

- for somebody
- somebody to dinner
- in a coffee bar
- on the door
- a song

195 Match the phrases. They fell

- each other every day.
- in love.
- for her phone number.
- a French restaurant.
- to dinner.

196 Match the phrases. They saw

- to dinner.
- in a club.
- each other every day.
- her favourite song.
- for her phone number.

197 Match the phrases. He took her to

- her favourite song.
- in a club.
- for her phone number.
- a French restaurant.
- in love.

198 Match the phrases. He invited her

- her favourite song.
- for her phone number.
- a French restaurant.
- to dinner.
- in a club.

199 Match the phrases. He asked her

- a French restaurant.
- to dinner.
- her favourite song.
- for her phone number.
- each other every day.

200 Match the phrases. He played.....

- a French restaurant.
- for her phone number.
- to dinner.
- her favourite song.
- in love.

201 Match the phrases. Jamie and Hannah met

- to dinner.
- her favourite song.
- for her phone number.
- in a club.
- in love.

202 Match the sentence halves. I didn't go out with him because

- she cancelled her credit cards.
- the door to my flat was open.
- she stopped reading it.
- I didn't like him.
- he could learn Italian.

203 Match the sentence halves. John joined an evening class so

- she cancelled her credit cards.
- she stopped reading it.
- I didn't like him.
- he could learn Italian.
- I didn't have time.

204 Match the sentence halves. She thought the book was boring so

- I didn't like him.

- the door to my flat was open.
- I didn't have time.
- she stopped reading it.
- she cancelled her credit cards.

205 Match the sentence halves. I called the police because

- I didn't have time.
- she stopped reading it.
- she cancelled her credit cards.
- the door to my flat was open.
- he could learn Italian.

206 Match the sentence halves. Maria couldn't find her wallet so

- she stopped reading it.
- I didn't have time.
- he could learn Italian.
- the door to my flat was open.
- she cancelled her credit cards.

207 Match the sentence halves. I didn't have any breakfast because.....

- she cancelled her credit cards.
- he could learn Italian.
- I didn't have time.
- she stopped reading it.
- I didn't like him.

208 Complete the sentence: The concert was very popularthey sold all the tickets.

- because of
- but
- although
- because
- so

209 Complete the sentence:we couldn't go out, we had a really good afternoon at home.

- so
- but
- and
- because
- although

210 Complete the sentence: We stayed at home last Sundayit was raining.

- until
- because
- but
- such
- so

211 Complete the sentence: Linda ran to the stationshe was very late.

- until
- because
- so
- while

although

212 Choose the appropriate word or phrase. The hotel was lovely, but it was

- really mean
- so beautiful
- very nice
- quite attractive
- a bit expensive

213 Choose the appropriate word or phrase. Although Jim has a lot of money, he`s

- some reason
- in a hurry
- a new housemate
- get on well
- really mean

214 Match the word to its definition. A type of very loud rock music,with lots of guitars and a strong beat.

- jazz
- disco
- blues
- heavy metal
- opera

215 Match the word to its definition. It`s like a play in the theatre,but people sing the words.

- blues
- jazz
- opera
- punk
- rap

216 Match the word to its definition. A type of music in which singers don`t sing but speak the words quickly,in a rhythmic way.

- jazz
- blues
- opera
- disco
- rap

217 Match the word to its definition. Rock music that is played in a fast,loud,and aggressive way.

- blues
- opera
- jazz
- disco
- punk

218 Complete the sentence: In Britain, executives with very high pay and benefits may be referred to as

- graduates
- fat cats
- savers
- policyholders
- referees

219 Goods have to be - moved from one place to another.

- handled
- kept
- supplied
- issued
- stored

220 Complete the sentence.of their albums do you like best?

- When
- Why
- Where
- Who
- Which

221 Complete the sentence.happened to them in the end?

- How many
- What
- Where
- Which
- Who

222 Complete the sentence.records did they sell?

- When
- Who
- Which
- How many
- Why

223 Complete the sentence.wrote their songs?

- When
- Which
- Who
- Why
- What

224 Complete the sentence.did The Police make their first record?

- What
- Who
- How many
- Which
- When

225 Complete the sentence.is Sting's real name?

- Why
- When
- Who
- Where
- What

226 Complete the sentence. We were sitting ...the garden.

- with

- of
- for
- to
- in

227 Complete the sentence. I was waiting ...the bus stop.

- up
- in
- with
- at
- to

228 Complete the sentence. There was a photo ...the wall.

- to
- on
- up
- for
- with

229 Complete the sentence. The two lovers were talking ...a balcony.

- to
- on
- of
- for
- in

230 Complete the sentence. We met ...a party.

- by
- at
- of
- to
- for

231 Complete the sentence. I'm sitting ...a taxi.

- of
- in
- on
- to
- at

232 Match verb phrases.a good time

- say
- have
- do
- go
- try

233 Match verb phrases.two days in Paris

- eat
- make
- spend
- go

- keep

234 Match verb phrases.in a hotel

- knock
 stay
 say
 go
 take

235 Match verb phrases.for a walk

- buy
 go
 have
 spend
 miss

236 Match verb phrases.photos

- say
 take
 stay
 go
 spend

237 Match verb phrases.shopping

- have
 go
 stay
 take
 spend

238 Match the parts of the dialogue. It's time to go.

- Nice to meet you.
 OK. Where are we going now?
 Yes,thanks. I was very tired.
 They're fine.
 We're going out for dinner.

239 Match the parts of the dialogue. This is Alex Hodges.

- Yes,thanks. I was very tired.
 Nice to meet you.
 OK. Where are we going now?
 We're going out for dinner.
 They're fine.

240 Match the parts of the dialogue. What are the plans for this evening?

- OK. Where are we going now?
 We're going out for dinner.
 Nice to meet you.
 They're fine.
 Yes,thanks. I was very tired.

241 Match the parts of the dialogue. How are things?

- Nice to meet you.
- They`re fine.
- We`re going out for dinner.
- Yes,thanks. I was very tired.
- OK. Where are we going now?

242 Match the parts of the dialogue.Did you sleep well?

- OK. Where are we going now?
- Yes,thanks. I was very tired.
- Nice to meet you.
- They`re fine.
- We`re going out for dinner.

243 Order the words to make sentences: fruit/any/Do/juice/have/you/fresh?

- Do you juice any fresh fruit have?
- Do you have any fresh fruit juice?
- Do you any fruit fresh juice have?
- Do have you any fresh fruit juice?
- Do fresh fruit juice any have you?

244 Order the words to make sentences: chicken/have/please/Can/I/a/sandwich

- Can I please, a chicken sandwich have.
- Can I have a chicken sandwich, please.
- Can a chicken sandwich have I,please.
- Can have I a sandwich chicken,please.
- Can please, I have chicken a sandwich.

245 Order the words to make sentences: problem/a/with/heating/the/There`s

- There`s a problem the heating with.
- There`s a problem with the heating.
- There`s problem a heating the with.
- There`s the heating a problem with.
- There`s with the problem a heating.

246 Complete the sentence: Tel Italia restructured in order to become - with fewer, more productive employees.

- retire
- ladder
- senior
- leaner
- fired

247 Complete the sentence: Tel Italia has reorganized and ... in order to become flatter.

- Restructuring
- restructured
- will restructuring
- restructures
- is restructuring

248 Complete the sentence: Downsized companies use moreindependent people who work for several different companies.

- graduates

- executives
- freelancers
- start-ups
- vendors

249 Choose the synonym of the word: dangerous

- important
- hazardous
- terminated
- obsolete
- hi-tech

250 Complete the sentence: Employees who are made redundant may get – advice about how to find another job.

- downsized
- outplacement
- demotion
- dignity
- flexibility

251 Complete the sentence: In many organizations, women about the glass ceiling that prevents them from getting further than a particular level.

- complain
- refer
- crepay
- discuss
- need

252 Choose the opposite for the word: sacked

- closed
- allowed
- demoted
- retired
- hired

253 Complete the sentence: Dangerous machinery and hazardous substances can cause.....

- industrial scale
- affirmative action
- industrial accidents
- glass ceiling
- working environment

254 Complete the sentence: Corporateis the way a company's employees think and act.

- image
- culture
- logo
- profit
- ladder

255 Match the verb to retire with its definition :

- to stop a worker's employment for a time when there is little work to do
- to stop working when you reach the age when you are officially too old to work

- to reduce the total number of employees at a company through retirements, etc
- to tell someone they can no longer work at their job
- to force someone to leave their job

256 Complete the sentence: If you do wrong , you are.....

- you continue to work but more slowly than usual.
- sacked
- a go- slow
- collect money from customers.
- work for several different firms.

257 Complete the sentence: If people are treated differently from each other in an unfair way, they are.....

- made redundant
- descriminated against
- bleeding red ink
- written down
- got outplacement

258 Complete the sentence: The way that an employee is doing their job is discussed at performance
– regular meetings with their manager.

- dispute
- reviews
- process
- training
- fund

259 Choose the synonym to the word: precise

- rigid
- polite
- keen
- accurate
- persuasive

260 Choose the correct answer: Who are freelancers?

- They buy products or services for their own use.
- They are independent people who may work for several different companies
- They headhunt people for very important job.
- They give technical help to buyers of the company's products.
- They head a department or an organization.

261 Complete the sentence: The feeling that people may not be in their job for long is.....

- learning curve
- limited liability
- job insecurity
- flexibility
- glass ceiling

262 Choose the synonym of the word: accidents

- vacants
- Causes
- losses
- grants

- parts

263 Complete the sentence: Demoting is ...

- making someone to leave his job
- giving someone a lower rank or a less important job
- ending or stoping something
- reducing the total number of employees at a company through
- telling someone they can no longer work at his job

264 Choose the opposite of the word: lend

- collect
- borrow
- exceed
- determine
- negotiate

265 Complete the sentence: To leave the company, you could resign or hand in your

- delay
- notice
- severance
- pension
- unrest

266 Choose the correct variant: Sahibkarlıg; предпринимательство .

- unemployment
- entrepreneurship
- sophisticated technology
- business cycle
- employment;

267 Match the job to its description. Meet with advertising agency to discuss new advertisements for the company's holidays.

- finance director
- marketing director
- customer service manager
- research director
- sales manager

268 Complete the sentence. An entrepreneur may found a series of companies or

- blogs
- start-ups
- agencies
- inputs
- chains

269 Match the job to its description. Deal with complaints from customers.

- human resources director
- customer service manager
- sales manager
- dresearch director
- line manager

270 Match the job to its description. Analyse last year's profits in relation to the previous year's.

- sales manager
- research director
- finance director
- customer services manager
- research human manager

271 Match the job to its description. Contact newspaper to advertise new jobs.

- customer service manager
- human resources director
- sales manager
- marketing director
- research director

272 Complete the sentence: may found a series of companies or start-ups.

- entrepreneurial
- an entrepreneur
- entrepreneurship
- free enterprise
- enterprises

273 Match the word to its definition. Someone who starts a company.

- surgeon
- founder
- mogul
- victim
- sole trader

274 Complete the sentence: Another name for the human resources department is the

- administrative staff
- personnel department
- labor unions
- trade unions
- support staff

275 Choose the opposite for the word: push

- pull
- want
- find
- look
- stay

276 Choose the opposite for the word: lose

- send
- think
- come
- find
- look

277 Choose the opposite for the word: get

- come

- stay
- fail
- think
- send

278 Choose the opposite for the word: arrive

- come
- borrow
- leave
- buy
- write

279 Choose the opposite for the word: remember

- lend
- pull
- forget
- stay
- send

280 Choose the opposite for the word: pass

- think
- say
- send
- keep
- fail

281 Choose the opposite for the word: win

- send
- forget
- arrive
- pull
- lose

282 Complete the sentence. Could you lookour dog this weekend? We want to go away.

- at
- forward to
- for
- after
- through

283 Complete the sentence. Our house is a bit too small. We're lookinga new one.

- through
- after
- forward to
- for
- at

284 Complete the sentence. I'm not lookingthe exam-it's going to be very difficult.

- after
- for
- at
- through

forward to

285 Complete the sentence. I can't find my keys. Can you help me to lookthem?

- after
- forward to
- through
- at
- for

286 Complete the sentence. She's going to New York next month. She's really lookingit.

- forward to
- for
- at
- after
- through

287 Complete the sentence. A nurse is a person who lookspeople who are ill.

- up
- forward to
- at
- after
- to

288 Match the word to its definition. Be responsible for or take care of somebody or something

- look through
- look at
- look forward to
- look up
- look after

289 Match the word to its definition. Wait with pleasure for something which is going to happen

- look through
- look for
- look after
- look forward to
- look at

290 Match the phrase to its definition. Try to find something

- look through
- look up
- look after
- look for
- look at

291 Complete the sentence. Do you think it'sto rain tonight?

- going
- doing
- making
- being
- taking

292 Complete the sentence. That's a machinemakes pasta.

- who
- when
- where
- which
- why

293 Complete the sentence.country won the last World Cup?

- where
- when
- why
- which
- who

294 Complete the sentence. I went to the shops, but Ibuy anything.

- don't
- haven't
- aren't
- doesn't
- didn't

295 Choose the correct preposition. I'd like to speak ...the manager,please.

- for
- of
- at
- to
- on

296 Choose the correct preposition. I'm sorry, but I don't agree ...you.

- at
- to
- about
- of
- with

297 Choose the correct preposition. I was sitting in the office waiting ...a phone call.

- in
- to
- by
- for
- at

298 Choose the correct preposition. Thinkhis offer - it's a good one.

- by
- of
- at
- about
- for

299 Choose the correct preposition. They always argue ...each other.

- about
- at
- for

- of
- with

300 Choose the correct preposition. Are you listening ...me?

- for
- at
- to
- of
- on

301 Choose the correct preposition. The psychoanalyst was talking ...dreams.

- on
- at
- about
- by
- of

302 Choose the correct preposition. Don't forget to write ...me.

- in
- by
- at
- on
- to

303 Complete the dialogue. A: Can you lend me 50 euros, Nick? B: It depends. When can you me.....? A: Tomorrow. I'll go to the bank first thing in the morning.

- take back
- come back
- call back
- give back
- pay back

304 Complete the dialogue. A: That's my pen you're using! B: No,it's not. It's mine. A: No,it's mine. it.....!

- pay back
- call back
- come back
- give back
- take back

305 Complete the dialogue. A: Excuse me. Could I talk to you for a moment? B: I'm really busy at the moment. Could youin five minutes?

- take back
- give back
- pay back
- come back
- call back

306 Complete the dialogue. A: Can I speak to Bart, please? B: I'm sorry. He's not here at the moment. A: OK. I'lllater.

- take back
- come back

- pay back
- give back
- call back

307 Complete the dialogue. A: I love that shirt you gave me for my birthday. But it's a bit small. B: Don't worry. I'll itto the shop and change it.

- come back
- pay back
- give back
- call back
- take back

308 Match the word to its definition. Something which lasts forever

- eternal
- famous
- small
- main
- modern

309 Match the word to its definition. The act of travelling from one place to another

- service
- offer
- bargain
- journey
- dream

310 Match the word to its definition. Putting medicine under the skin with a needle

- condition
- decision
- reception
- position
- injection

311 Match the word to its definition. Studies to find more information about something

- service
- promise
- decision
- research
- offer

312 Match the word to its definition. A person who repairs water pipes,baths,etc.

- accouter
- dentist
- artist
- plumber
- singer

313 Match the phrases. Don't you want to see me again?

- No. Go away and don't come back.
- Take it back to the shop.
- If you can pay me back before Friday.
- Yes,I'll give it back tomorrow.

- OK,I'll call back later.

314 Match the phrases. My new mobile doesn't work.

- If you can pay me back before Friday.
 No. Go away and don't come back.
 Yes,I'll give it back tomorrow.
 Take it back to the shop.
 OK,I'll call back later.

315 Match the phrases. Do you have my book?

- If you can pay me back before Friday.
 No. Go away and don't come back.
 OK,I'll call back later.
 Take it back to the shop.
 Yes,I'll give it back tomorrow.

316 Match the phrases. I'm sorry,she's not at home.

- If you can pay me back before Friday.
 Take it back to the shop.
 No. Go away and don't come back.
 OK,I'll call back later.
 Yes,I'll give it back tomorrow.

317 Match the phrases. Could you lend me 50 euros?

- OK,I'll call back later.
 No. Go away and don't come back.
 Take it back to the shop.
 Yes,I'll give it back tomorrow.
 If you can pay me back before Friday.

318 Choose the correct preposition. I often arguemy dad about politics.

- with
 forward
 for
 about
 from

319 Choose the correct preposition. I waitedthe bus for half an hour.

- with
 forward
 about
 for
 from

320 Choose the correct preposition. I'm lookingto the weekend.

- with
 forward
 about
 for
 from

321 Choose the correct preposition. I'm lookingmy grandchildren next week while my daughter is on holiday.

- from
- forward
- for
- after
- about

322 Choose the correct preposition. Last night I dreamedbeing alone on a desert island.

- about
- with
- from
- forward
- for

323 Choose the correct preposition. Where do you come?

- for
- from
- forward
- with
- about

324 Complete the sentence. I asked for my steak This is very well done.

- dry
- hot
- cold
- rare
- dirty

325 Complete the sentence. The soup is Could you warm it up for me,please.

- rare
- dry
- hot
- cold
- dirty

326 Complete the sentence: If the partnership runs out of money it

- pays interest
- makes a profit
- goes bankrupt
- issues new shares
- makes acquisitions

327 . Complete the sentence: She would have such a nasty experience on a day like that.

- never had imagined
- had never imagined
- has imagines
- hadn't never imagined
- never imagined

328 Make statements putting the words in the correct order: building, in, mutuals, called, Britain, are, there, societies

- societies, in, Britain, called, there, mutuals, building, are.
- in, Britain, there, are, mutuals, called, building, societies.
- mutuals, in, there, are, called, societies, Britain, building.
- Britain, societies, are, called, building, mutuals, in, there.
- there, mutuals, building, in, called, are, societies, Britain.

329 Complete the sentence: is the activity of producing, buying and selling goods and services.

- business
- privatization
- survey
- collaboration
- rivalry

330 Complete the sentence : With online.....non-profit organizations can raise money.

- travel
- fundraising
- gambling
- banking
- brokerage

331 Complete the sentence: Some industries in Britain, such as coal and electricity, had been..... – they were entirely state-owned.

- privatized
- developed
- constructed
- established
- nationalized

332 Match the word to its definition. All the ideas, opinions, etc. that people have about a company.

- corporate image
- corporate logo
- corporate culture
- corporate ladder
- corporate profits

333 Complete the sentence: The system for running government departments, with its rigid rules and slow decisions is.....

- collaboration
- marketing
- consolidation
- environment
- bureaucracy

334 Complete the sentence: Corporateis the money made by companies.

- ladder
- profit
- culture
- image
- logo

335 Complete the sentence: In some areas the government the number of laws and regulations to encourage business to move there.

- rises
- increases
- reduces
- raises
- completes

336 Complete the sentence: To donate is

- to organize
- to give a charity or good cause
- to assemble
- to clarify
- to collect

337 Complete the sentence: An event resulting in great loss and misfortune is a

- disaster
- inefficient
- variety
- forecast
- profit

338 Complete the sentence: Fundraising activities encourage people to give or money, clothes, food or time to help the organization.

- effort
- deduct
- refer
- recruit
- Donate

339 Make statements putting the words in the correct order: the, production, materials, of, industry, is, goods, and

- the, goods, is, materials, production, of, and, industry.
- industry, is, the, production, of, materials, and, goods.
- the, industry, and, production, goods, of, materials, is.
- the, materials, and, production, industry, is, of, goods.
- industry, materials, and, the, goods, is, production, of.

340 Find the right meaning of the word: the beta version

- the first version
- Market research
- Finding defects
- Design defects
- Payment

341 Complete the sentence: Consider first how the economy ... goods and services.

- produce
- produces
- are producing
- producing
- be produce

342 Match the word to its definition. Someone who organizes the discussion in a focus group.

- researcher

- supplier
- provider
- freelancer
- moderator

343 Choose the correct answer: Which of the followings is not the service sector?

- textile
- media
- tourism
- leisure
- financial services

344 Find the right meaning of the word the beta version

- first version
- Finding defects
- Market research
- Design defects
- Payment

345 Complete the sentence: Drugs need to be made in large numbers on before they can be sold.

- the market research
- an industrial scale
- the overproduction
- an assembly line
- the light industry

346 Make statements putting the words in the correct order: five, of, carrying, market, are, research, there, ways, out

- there, ways, of, carrying, research, are, market, out, five.
- there, are, five, ways, of, carrying, out, market, research.
- research, ways, of, market, carrying, out, five, are, there.
- carrying, out, ways, of, research, market, are, five, there.
- five, out, market, there, ways, carrying, research, are, of.

347 Choose opposite of the word: to launch

- to suppress
- to limit
- to begin
- to cover
- to withdraw

348 Complete the sentence: Market is the process of finding out what people really want.

- launch
- research
- share
- growth
- payroll

349 Choose the synonym of the word: bug

- problem
- tail
- release

- scale
- share

350 Match the word to its definition. The moment when a product is officially made available for sale.

- product launch
- performance review
- payroll
- glass ceiling
- survey

351 Choose the synonym of the word: particular

- activ
- special
- usual
- urgent
- common

352 Choose the synonym of the word: advanced

- progressive
- important
- correct
- obsolete
- useful

353 Choose the synonym of the word: defense

- launch
- attack
- defeat
- protection
- scale

354 Complete the sentence: Making televisions refers to Industry

- light
- heavy
- automobile
- aerospace
- steel

355 Choose the synonym of the word: launch

- start
- prepare
- hire
- accumulate
- close

356 Complete the sentence:..... carries passengers and goods.

- commercial airline
- corporate
- commercial ladder
- artist
- profit

357 Complete the sentence: In-person can show an example or sample of a new product, but they are expensive.

- surveys
- trials
- market
- rollout
- edge

358 Choose the synonym of the word produced

- shortaged
- manufactured
- referred
- automated
- hand-made

359 Choose the synonym of the word to last

- to demand
- to continue
- to exist
- to solve
- to abolish

360 Choose the correct variant. davam etmæk, продолжать

- to close
- to last
- to celebrate
- to abolish
- to open

361 Complete the expressions with the verb.the house,the floor

- spend
- take
- do
- clean
- wear

362 Complete the expressions with the verb.time,a lot of money

- clean
- wear
- do
- spend
- tidy

363 Complete the expressions with the verb.out the rubbish,the dog for a walk

- make
- clean
- use
- take
- tidy

364 Complete the expressions with the verb.a computer,the Internet

- take
- spend
- make
- use
- tidy

365 Complete the expressions with the verb.the washing up,housework

- make
- change
- clean
- use
- do

366 Complete the expressions with the verb.the bed,a noise

- do
- change
- clean
- make
- spend

367 Complete the expressions with the verb.your bedroom,your desk

- do
- take
- tidy
- wear
- spend

368 Complete the sentence. It's very hot here.your coat.

- puts on
- gets dressed
- wears
- try on
- take off

369 Complete the sentence. I'm cold. I'm going toa sweater.

- wears
- take off
- gets dressed
- put on
- tried on

370 Complete the sentence. I alwaysclothes in a shop before I buy them.

- take off
- puts on
- gets dressed
- try on
- wears

371 Complete the sentence. What dress did youto go to the party?

- tried on
- puts on
- gets dressed

- wear
- take off

372 Complete the sentence. She alwaysbefore she has breakfast in the morning.

- put on
- try on
- gets dressed
- take off
- wear

373 Choose the synonym of the word event

- occasion
- ctip
- burglary
- profit
- income

374 Complete the sentence: The handmade furniture is

- a beta version
- textiles
- a craft industry
- a mass production
- a CAD/CAM system

375 Choose the correct variant. plan, layihə (план, проект)

- benefit
- project
- provision
- fund
- tax

376 Complete the sentence: Products that are no longer up-to-date because they use old technology are

- routine
- obsolete
- innovative
- state-of-art
- hi-tech

377 Complete the sentence. If too many things are being produced by a particular industry in relation to the number of people who want to buy them, there is

- infringement
- customization
- overproduction
- benchmarking
- outsourcing

378 Match the word to its definition. The number or type of things that a company, plant, industry or country produces.

- range
- output
- input

- glut
- stock

379 Complete the sentence: The maximum amount that a particular company, plant or industry can produce is its

- interest
- shift
- sample
- chain
- capacity

380 Complete the sentence : Car production was very..... – it took a lot of work to produce each car.

- hand-made
- entry-level
- high-tech
- computer-assisted
- labor-intensive

381 Match the word to its definition. Producing large numbers of similar products.

- long tail
- mass production
- custom-built
- benchmarking
- learning curve

382 Complete the sentence: A name used on a product is.....

- generics
- brand name
- portfolio
- store brand
- brand image

383 Complete the sentence. Information or knowledge that belongs to an individual or company is

- resign
- ladder
- trademark
- proprietary
- branch

384 Match the word to its definition. An occasion when someone makes an illegal copy of music, etc. from an internet site.

- intellectual property
- illegal download
- proprietary information
- copyright infringement
- patent application

385 Complete the sentence: The machines are expensive but very – they produce a lot in relation to what they cost.

- obsolete
- state-of-the-art
- cost-effective

- go-slow
- labor-intensive

386 Complete the sentence: Payments to the author from the publisher are.....

- intellectual properties
- royalties
- patents
- designs
- payments

387 Complete the sentence: The occasion when an inventor asks the authorities to officially recognize an invention as his/her property is called.....

- leasing application
- consumer application
- property application
- fake application
- patent application

388 Complete the sentence: The occasion when someone uses another's text, pictures is called.....

- copyright agreement
- copyright infringement
- innovation infringement
- proprietary infringement
- intellectual infringement

389 Complete the sentence: The law relating to designs, ideas that belong to someone is called.....

- royalty property
- intellectual property
- copyright property
- design property
- patient property

390 Choose the right word and put it in the sentence: 1. We'd like to see the ... process. 2. The ... of labour satisfied everybody. 3. The ... of this market is usually cheaper than the others'. a) productivity b) product c) production.

- 1-c, 2-a, 3-b
- 1-c, 2-b, 3-a
- 1-b, 2-c, 3-a
- 1-a, 2-b, 3-c
- 1-b, 2-a, 3-c

391 Choose the synonym of the word project

- plan
- newspaper
- magazine
- paper
- shell

392 Match the word to its definition. A payment made to the owner of a design by someone else who uses it.

- proprietary information
- royalty payment
- copyright infringement

- intellectual property
- patent application

393 Complete the sentence: Copyright infringement is

- the law relating to designs ,ideas etc. that belong to someone.
- when someone uses another's text, pictures etc. without permission
- designs, ideas that belong to someone
- a payment to the owner of a design, or to an author
- an arrangement between the owner of a design and someone else, allowing them to use the design for money

394 Choose the opposite for the word: modern

- dangerous
- old
- noisy
- rude
- clean

395 Choose the opposite for the word: polluted

- empty
- clean
- old
- quiet
- safe

396 Choose the opposite for the word: crowded

- safe
- empty
- rude
- noisy
- modern

397 Complete the sentence. That was the mostfilm I've ever seen. I fell asleep after half an hour!

- impatient
- boring
- polluted
- furthest
- dangerous

398 Complete the sentence. It's the mostroad in the country. There are hundreds of accidents every year.

- boring
- dangerous
- impatient
- furthest
- cheapest

399 Complete the sentence. I never want to go to that restaurant again. I had thedinner of my life.

- furthest
- worst
- boring
- cheapest
- impatient

400 Complete the sentence. This exercise is the I did it in five minutes.

- polluted
- easiest
- cheapest
- impatient
- furthest

401 Complete the sentence. This shop is really expensive. Thesuit costs €1,000!

- worst
- cheapest
- polluted
- furthest
- impatient

402 Complete the sentence. 30 kilometres is the I've ever walked in one day.

- cheapest
- furthest
- worst
- impatient
- polluted

403 Complete the sentence. She's the mostperson I know - she hates waiting for anything.

- dangerous
- impatient
- cheapest
- polluted
- worst

404 Complete the sentence. People wear masks in the street because it is the mostcity in this country.

- boring
- polluted
- impatient
- dangerous
- cheapest

405 Choose the opposite for the word: boring

- ugly
- interesting
- rude
- expensive
- polite

406 Choose the opposite for the word: noisy

- polite
- quiet
- ugly
- expensive
- dangerous

407 Choose the opposite for the word: rude

- noisy

- polite
- expensive
- ugly
- exciting

408 Complete the sentence. I hope we arrivetime. My dad is meeting me at the airport.

- about
- on
- by
- at
- under

409 Complete the sentence. We'lltime if we go on the motorway. There's much less traffic.

- have saved
- save
- saving
- to save
- saved

410 Complete the sentence. She needs tomore time studying.

- have been spent
- spends
- have spent
- spend
- spent

411 Complete the sentence. I'm sorry,I don'tenough time to see you today.

- has been
- has
- have been
- had
- have

412 Complete the sentence. The flight to New Zealand is going toa long time.

- take
- waste
- save
- need
- do

413 Complete the sentence. Don'ttime doing things you don't enjoy.

- tum
- do
- need
- waste
- stay

414 Complete the sentence. Basketball ispopular than baseball in the US.

- few
- little
- many
- more

much

415 Complete the sentence. She singsthan you.

- best
- the best
- good
- better
- the better

416 Complete the sentence. The climate in northern Europe isthan in the south.

- wettest
- the wettest
- wetter
- wet
- the wetter

417 Complete the sentence. That joke isthan the last one you told.

- funnier
- funny
- funniest
- the funnier
- the funny

418 Complete the sentence. Her life isstressful since she had her second child.

- many
- little
- much
- few
- more

419 Complete the sentence. I failed the test. I'll work next time.

- more harder
- the hard
- hardest
- the harder
- harder

420 Complete the sentence. Please driveslowly. You're going too fast!

- much
- few
- little
- more
- many

421 Complete the sentence. The weather istoday than it was yesterday.

- worse
- the worst
- bad
- worst
- the worse

422 Complete the sentence. The traffic isthan it was.

- worse
- worst
- baddest
- bad
- badder

423 Complete the sentence. You haven't done the washing up

- only
- just
- already
- yet
- anymore

424 Complete the sentence.ever been to a Zara shop?

- Has you
- Do you
- Did you
- Have you
- Are you

425 Complete the sentence: It costs money to keep components and goods available for customers to buy in.....

- stock
- strain
- credit
- fund
- capital

426 Complete the sentence: Stocks have to be stored – kept in special buildings called.....

- boardrooms
- warehouses
- mutuals
- plants
- headquarters

427 Choose the synonym of the word: keep

- store
- prevent
- sell
- provide
- peer

428 Match the sentence with the correct definition: Doing things as quickly and cheaply as possible, without waste.

- custom-built production
- lean manufacturing
- overproduction
- mass production
- mass collaboration

429 Complete the sentence: Wikinomics is a form of

- craft industry

- learning curve
- light industry
- leading edge
- mass collaboration

430 Choose the synonym of the word: Custom-built

- best practice
- tailor-made
- low-tech
- labor-intensive
- cost-effective

431 Complete the sentence: compares our performance to performance levels in other power stations.

- representing goods
- benchmarking
- rivalry
- cooperating
- obtaining

432 Complete the sentence: Benchmarking can be seen as another form of – people and companies working together.

- standartization
- collaboration
- customization
- infringement
- efficiency

433 Match the sentence. She hates gardening.

- She's happy to do it.
- She really doesn't like it.
- She hasn't decided yet.
- She really likes it.
- She's just begun.

434 Match the sentence. She loves going out.

- She really likes it.
- She hasn't decided yet.
- She's just begun.
- She really doesn't like it.
- She doesn't do it any more.

435 Match the sentence. She doesn't mind going if you can't.

- She's just begun.
- She's happy to do it.
- She doesn't do it any more.
- She really doesn't like it.
- She hasn't decided yet.

436 Match the sentence halves. I'm really looking forward to

- remember to say goodbye.
- hearing about your holiday.

- doing some part-time work?
- saying goodbye to me.
- stopping work and retiring? I do.

437 Match the sentence halves. We ended the evening by

- leaving tomorrow.
- thanking everybody for coming.
- stopping work and retiring? I do.
- doing some part-time work?
- hearing about your holiday.

438 Match the sentence halves. Remember to say goodbye before

- hearing about your holiday.
- leaving tomorrow.
- stopping work and retiring? I do.
- saying goodbye to me.
- thanking everybody for coming.

439 Match the sentence halves. Please don't leave without

- doing some part-time work?
- saying goodbye to me.
- hearing about your holiday.
- stopping work and retiring? I do.
- leaving tomorrow.

440 Complete the sentence. He goes to parties tonew people.

- stay
- meet
- spend
- argue
- miss

441 Complete the sentence. I didn't come here towith you.

- learn
- argue
- study
- make
- take

442 Complete the sentence. I bought some books towith me on holiday.

- buy
- take
- make
- meet
- learn

443 Complete the sentence. Are you doing that tome angry?

- meet
- make
- learn
- have
- take

444 Complete the sentence. She went to the café tosomething to eat.

- argue
- have
- make
- meet
- learn

445 Complete the sentence. They're phoning the theatre to.....tickets.

- study
- buy
- make
- learn
- meet

446 Complete the sentence. I go to evening classes toSpanish.

- argue
- learn
- buy
- have
- make

447 Complete the sentence. He's going to the library to

- meet
- study
- have
- buy
- take

448 Complete the sentence. I've decideda birthday party this year.

- to have no
- not to have
- not have
- have not
- have no

449 Complete the sentence: A person or organization that buys something is a

- user
- vendor
- buyer
- seller
- founder

450 Complete the sentence: Someone who buys the services of a private detective agency is a/an ...

- Trader
- Consumer
- Customer
- Client
- Owner

451 Choose the opposite of the word: purchased

- bought

- Sold
- got
- hired
- received

452 Complete the sentence : A machine is a machine from which people can buy coffee, cigarettes, etc.

- servicing
- split
- scale
- vending
- cash

453 . Match the word to its definition. An organization that buys things for use in producing its own goods or services.

- building society
- customer base
- vendor
- industrial buyer
- focus group

454 Complete the sentence: The most important factor of mass production is

- fundraising
- limited liability
- standardization
- demutualization
- severance payment

455 Complete the sentence: are people who buy products or services for their own use.

- producers
- receivers
- partners
- vendors
- Consumers

456 Complete the sentence: Someone buying a house is a/an.....

- purchaser
- owner
- user
- trader
- client

457 Complete the sentence: Someone who buys food in a supermarket is a/an

- economist
- seller
- customer
- vendor
- trader

458 Complete the sentence: People selling things in the street are

- producers
- street vendors

- buyers
- users
- customers

459 Choose the correct answer: Who is a buyer?

- Who works for several different companies
- A person who buys something .
- A person sells something .
- Who works in his own business
- Who makes an audit

460 Choose the right preposition. You mustn't smoke ...here. It's against the rules.

- in
- at
- for
- about
- on

461 Choose the right preposition. ...this game there are two teams of nine players.

- in
- by
- of
- for
- on

462 Choose the right preposition. Anna asked ...directions to a bank.

- on
- for
- of
- by
- in

463 Choose the synonym of the word. rescue

- settle
- save
- burden
- write-off
- spend

464 Complete the sentence. Don'trunning until you hear GO.

- hope
- start
- dream of
- need
- hate

465 Complete the sentence.to read in English as much as you can.

- Do
- Need
- Argue
- Try
- Hate

466 Complete the sentence. Ito see you soon.

- dream of
- forget
- hate
- start
- hope

467 Complete the sentence. I always travel by train or car because Iflying.

- start
- need
- hope
- hate
- try

468 Complete the sentence. I'd like toto play chess. Can you teach me?

- argue
- hope
- need
- learn
- hate

469 Complete the sentence. What did you? Are you coming or not?

- try
- hate
- start
- decide
- hope

470 Complete the sentence. Your hair's very long. Youto go to the hairdresser's.

- need
- learn
- start
- hate
- try

471 Complete the sentence. Ifinding the perfect job.

- learn
- need
- hate
- dream of
- forget

472 Complete the sentence. Don'tto buy some milk at the supermarket.

- start
- try
- learn
- hate
- forget

473 Match the word to its definition: very big

- tidy

- lost
- possible
- huge
- latest

474 Match the word to its definition: most recent

- lost
- crowded
- huge
- latest
- possible

475 Complete the sentence: If a company a market it becomes the main company selling there.

- abandons
- penetrates
- leaves
- corners
- enters

476 Choose the correct variant: ақіқ bazar (открытый, рынок)

- firm
- the open market
- financial system
- households
- institution

477 Complete the sentence: is used to talk about the activity of trying to sell more, be more successful.

- competition
- surplus
- rollout
- capacity
- marketing

478 Complete the sentence: If competition isn't strong, it may be described as ...

- bailout
- low-key
- intense
- bottom-end
- cash pile

479 Complete the sentence: If a company a market it is the only company selling there.

- abandons
- enters
- leaves
- monopolizes
- penetrates

480 Complete the sentence: describes the activity of trying to sell more and be more successful.

- segmentation
- competition
- partnership

- sole proprietorship
- marketing

481 Complete the sentence: If a company a market it is the most important company selling there.

- dominates
- abandons
- corners
- gets out of
- penetrates

482 Complete the sentence: If a company..... a market it stops selling there.

- abandons
- corners
- dominates
- monopolizes
- penetrates

483 Complete the sentence: If a company..... a market, it starts selling there for the first time.

- enters
- abandons
- gets out of
- leaves
- corners

484 Complete the sentence: Attainment is

- occurrence
- promotion
- achievement
- leaving
- assuring

485 Complete the sentence: When competition is strong, you can say that it is

- intense
- low-key
- effective
- large
- small

486 Choose the synonym to the word. allow

- let
- refer
- find
- promote
- require

487 Complete the sentence : The four Ps are a useful summary of the - the activities that you have to combine successfully in order to sell.

- social marketing
- market pressure
- market-led
- marketing mix
- marketing base

488 Choose the correct answer: What are the main Ps of the marketing?

- payment, profit, predict, planning.
- product, price, place, promotion
- product, planning, performance, packing
- planning, providing, place, packing
- price, packing, place, performance

489 Match the word to its definition. Someone who makes money by selling goods illegally in a place where they are not normally available.

- market-oriented
- free marketeer
- black marketeer
- market-led
- market-driven

490 Match the word to its definition. The materials used to protect and present a product before it is sold.

- promotion
- price
- planning
- packaging
- place

491 Complete the sentence :..... a product is to make a plan based on a particular marketing mix and put it into action.

- to withdraw
- to select
- to pressure
- to identify
- to market

492 Complete the sentence: is the process of planning, designing, pricing, promoting and distributing ideas, goods and services in order to satisfy customers needs, so to make a profit.

- marketing orientation
- marketing
- market
- competition
- the four Ps

493 Complete the sentence: Marketers may describe themselves as.....

- shareholders
- market-led
- owners
- managers
- vendors

494 Complete the sentence. My parents would buy a bigger house if theymore money.

- have
- will have
- has
- had
- would have

495 Complete the sentence. If my sisterolder,she would come with me to the party.

- was
- will be
- had been
- is
- were

496 Complete the sentence. If Ia tarantula,I would be terrified!

- will see
- would see
- will be seen
- saw
- see

497 Complete the sentence. If Ia car,I would drive to work.

- have
- will have
- had
- would have
- has

498 Match the sentence halves. If you get to the station and a train is just walking,.....

- you'll spill wine or coffee on it.
- you'll find it in the last place you look.
- it'll be your train.
- it'll rain.
- they won't have it in your size.

499 Match the sentence halves. If you find something in a shop that you really like,.....

- it'll be your train.
- you'll get lost.
- the smoke will always go directly towards you.
- it'll rain.
- they won't have it in your size.

500 Match the sentence halves. If someone near you is smoking,.....

- it'll rain.
- they won't have it in your size.
- it'll be your train.
- the bus will come.
- the smoke will always go directly towards you.

501 Match the sentence halves. If you wear something white,.....

- you'll find it in the last place you look.
- the smoke will always go directly towards you.
- the bus will come.
- you'll spill wine or coffee on it.
- it'll be your train.

502 Match the sentence halves. If you look for something you've lost,....

- it'll be your train.

- you'll find it in the last place you look.
- you'll spill wine or coffee on it.
- the smoke will always go directly towards you.
- it'll rain.

503 Match the sentence halves. If you wash your car,.....

- you'll find it in the last place you look.
- they won't have it in your size.
- it'll rain.
- it'll be your train.
- the smoke will always go directly towards you.

504 Complete the sentence: Product.....is when a company pays for its products to be used or seen in films and TV programmes.

- positioning
- placement
- undercutting
- telemarketing
- line

505 Match the word combination to its definition. The stages in the life of a product and the number of people who buy it at each stage.

- product portfolio
- product lifecycle
- product positioning
- product line
- product mix

506 Choose the synonym of the word. awareness

- image
- collaboration
- recognition
- placement
- force

507 Complete the sentence: Consumer goods that last a long time, such as cars and washing machines, are

- custom-built
- consumer durables
- market-led
- low-key
- fast-moving

508 Complete the sentence: All the ideas that people have about a particular brand are its brand

- generics
- image
- awareness
- name
- label

509 Match the word combination to its definition. A company's products considered together and in relation to one another.

- product portfolio
- product range
- product lifecycle
- product placement
- product line

510 Match the word combination to its definition. Products that are not branded – those that do not have a manufacturer's brand name.

- durables
- Generics
- perks
- awareness
- comers

511 Match the word to its definition. A list of a company's products.

- product portfolio
- product catalogue
- product range
- product placement
- product line

512 Complete the sentence: is how a company would like a product to be seen in relation to its other products.

- product portfolio
- product placement.
- product range
- product lifecycle
- product positioning

513 Complete the sentence: is a company's product of a particular type.

- product range
- product placement.
- product positioning
- product portfolio
- product catalogue

514 Chose the correct answer: What is the product portfolio?

- the stages in the life of a product
- a company's products considered together and in relation to one another
- making a product available for sale
- a series of advertising for a particular product
- a list of a company's products

515 Complete the sentence: The idea is to make a brand and it in customers' minds.

- last
- make
- do
- keep
- have

516 Complete the sentence: A brand is.....

- deciding what to sell

- a name that company gives to its products.
- the process of planning ,pricing and designing
- a company's products of a particular type
- a company's products, as a groups

517 Complete the sentence. The scientists gave an impressiveof the new robot.

- injection
- intention
- conclusion
- suspicion
- demonstration

518 Complete the sentence. I need to go to the doctor's for an

- suspicion
- objection
- intention
- injection
- conclusion

519 Choose the synonym of the word contract

- goods
- agreement
- business
- letter
- enquire

520 Match the animal with its definition. It's a male cow and it can be dangerous.

- lion
- spider
- whale
- bull
- horse

521 Match the animal with its definition. It's the largest animal in the sea.

- horse
- bull
- spider
- whale
- lion

522 Match the animal with its definition. People ride this animal in races.

- bull
- lion
- whale
- horse
- spider

523 Match the animal with its definition. It has eight legs and it eats flies.

- spider
- horse
- bull
- lion

whale

524 Match the animal with its definition. It's a big cat and it lives in Africa.

- spider
- lion
- whale
- bull
- horse

525 Complete the sentence. The petrol stationopen today. It's a holiday.

- not may be
- not be may
- may not to be
- may to
- may not be

526 Complete the sentence: Price is when prices are rising quickly, to the benefit of sellers.

- tag
- cut
- control
- war
- boom

527 Complete the sentence: is used to talk about goods that sell in large quantities and the people who buy them.

- cross-promotion
- mass market
- loss-leaders
- upmarket
- chain store

528 Choose the opposite for the word. cheap

- basic
- expensive
- exclusive
- fixed
- main

529 Match the word to its definition. A group of buyers with specific requirements that is relatively small but that may be profitable for companies that sell to it.

- surplus
- range
- tag
- segment
- niche

530 Complete the sentence: Price is a label attached to goods, showing the price.

- boom
- tag
- hike
- cut.
- controls

531 Complete the sentence: Priceis the occasion when competing companies reduce prices in response to each-other.

- war
- cut
- hike
- controls
- boom

532 Complete the sentence: Price cut is

- the process of planning, designing and pricing
- a reduction in price
- government efforts to limit price increases
- an increase in price
- a good period for sellers, when prices are rising quickly

533 Match the word to its definition. A very large shop with a wide variety of goods, usually outside a town.

- convenience store
- chain store
- hypermarket
- deep discounter
- supermarket

534 Match the word combination to its definition. A shop in a town that is open long hours.

- hypermarket
- convenience store
- department store
- chain store
- supermarket

535 Complete the sentence: When the goods are expensive it is

- price cut
- inflation
- marketing boom
- downmarket
- upmarket

536 Complete the sentence: is a very large shop,mainly selling food.

- hypermarket
- supermarket
- convenience store
- deep discounter
- chain store

537 Complete the sentence: is a part of shops with the same name.

- chain store
- supermarket
- hypermarket
- deep discounter
- convenience store

538 Match the phrases. I retired

- in love with Ana at university.
- two children.
- married in 1962.
- to school when I was 5.
- on my 60th birthday.

539 Match the phrases. We had

- two children.
- in love with Ana at university.
- to school when I was 5.
- school when I was 18.
- on my 60th birthday.

540 Match the phrases. We got

- born in 1940.
- to school when I was 5.
- school when I was 18.
- work when I was 21.
- married in 1962.

541 Match the phrases. I fell

- born in 1940.
- work when I was 21.
- school when I was 18.
- in love with Ana at university.
- on my 60th birthday.

542 Match the phrases. I started

- to school when I was 5.
- two children.
- in love with Ana at university.
- work when I was 21.
- born in 1940.

543 Match the phrases. I left

- to school when I was 5.
- born in 1940.
- in love with Ana at university.
- married in 1962.
- school when I was 18.

544 Match the phrases. I went

- in love with Ana at university.
- to school when I was 5.
- on my 60th birthday.
- work when I was 21.
- born in 1940.

545 Match the phrases. I was

- school when I was 18.
- work when I was 21.
- to school when I was 5.

- two children.
- born in 1940.

546 Complete the sentence. I've been afraid ...spiders since I was a child.

- at
- on
- for
- with
- of

547 Complete the sentence. Another wordafraid is frightened.

- in
- at
- by
- for
- on

548 Choose the opposite of the word reduce

- insecurity
- increase
- outside
- negative
- hire

549 Complete the sentence. Many characters in books are based ...real people.

- of
- in
- with
- by
- on

550 Complete the sentence. The dishwasher was invented ...an American woman.

- with
- by
- of
- about
- in

551 Complete the sentence: A television advertising is also called a.....

- particular
- commercial
- niche
- singular
- free

552 Choose the synonym of the word. gift

- design
- present
- plan
- range
- sample

553 Complete the sentence: A series of advertisements for a particular company, product, etc. is an advertising

- agency
- campaign
- image
- promotion
- gift

554 Complete the sentence: is when you buy one product, and you are recommended to buy another product that may go with.

- sales territory
- cross promotion
- clicks and mortars
- Shopping chart
- sales area

555 Match the sentence with the correct definition: Yesterday I bought two kilos of apples for half the usual price.

- free gift
- loyalty cards
- free sample
- promotion
- special offer

556 Match the sentence with the correct defenition: Many supermarkets run competitions and offers to encourage people to buy from them.

- promotions
- loyalty cards
- free sample
- free gift
- special offer

557 Choose the synonym of the word promotion

- outside
- increase
- hire
- support
- negative

558 Choose the synonym of the word : area

- territory
- opinion
- disturbance
- objection
- competition

559 Complete the sentence. If you studyyou learn about plants and animals.

- math
- technology
- music
- biology
- geography

560 Complete the sentence. If you studyyou learn physics and chemistry.

- geography
- language
- music
- history
- science

561 Complete the sentence. If you studyyou learn to add,multiply,etc.

- language
- history
- biology
- math
- music

562 Complete the sentence. If you studyyou learn about countries,mountains,rivers,etc.

- math
- history
- technology
- biology
- geography

563 Complete the sentence. If you studyyou learn about what happened in the past.

- math
- technology
- biology
- history
- geography

564 Complete the sentence. If you studyyou learn to use computers.

- biology
- geography
- history
- technology
- music

565 Complete the sentence: Selling on the..... is called e- commerce.

- traditional retailing
- commercial TV
- radio
- Internet
- shopping card

566 Complete the sentence. Myis quite healthy. I eat a lot of fruit.

- calendar
- ticket
- dream
- travel
- diet

567 Complete the sentence. We use ato find out what day and date it is.

- diet

- ticket
- noise
- calendar
- skin

568 Choose the synonym of the word target

- support
- aim
- crime
- account
- denomination

569 Complete the sentence. Pleasethe form and return it to me later.

- go back
- go back
- fill in
- give up
- wake up

570 Complete the sentence. My parents are trying tosmoking.

- go back
- look for
- turn on
- fill in
- give up

571 Complete the sentence. I've lost my glasses. Can you help methem?

- take off
- turn on
- fill in
- look for
- go back

572 Complete the sentence. Remember toyour hat when you go inside.

- give up
- go back
- fill in
- take off
- wake up

573 Complete the sentence. Every morning Imy computer and check my e-mail.

- go back
- take off
- turn on
- give up
- wake up

574 Choose the correct variant: istehsal xərcləri; издержки производства

- rapid expansion
- production costs
- recession
- business cycle

- factor of production

575 Complete the sentence: In planning the concert, they found they had forgotten to the singers, and only had money to pay the orchestra.

- true
 budget for
 report
 trade credit
 discount

576 Complete the sentence: She felt the organization was.... and wasting money on entertainment and luxury travel.

- looking for
 overspending
 undercutting
 working
 filling for

577 Complete the sentence: Sales target is...

- increase in sale
 sale hoped for in a particular period
 sale predicted in a particular period
 statistics showing the amount sold
 money received from sale

578 Match the word combination to its definition. The amount of sales, either in terms of money or the number of things sold.

- sales growth
 sales revenue
 sales target
 sales volume
 sales forecast

579 Complete the sentence: A person or a business that has an agreement to sell the goods of another firm is

- auditor
 distributor
 client
 end user
 creditor

580 Match the word combination to its definition. Sales expected in a particular period.

- sales figures
 sales target
 sales turnover
 sales revenue
 sales forecast

581 Complete the sentence : costs do not change when production goes up or down.

- fixed
 special
 variable

- target
- trade

582 Complete the sentence: The cost of the heating and lighting is

- indirect cost.
- fixed cost
- direct cost
- variable cost
- overhead cost.

583 Complete the sentence: Sales revenue is.....

- sales aimed for in a particular period.
- money got from sales
- the number of things sold
- increase in sales
- statistics showing the amount sold

584 Choose the correct ending. I'll call

- a message for her?
- that Claudia?
- back in ten minutes.
- to Claudia?
- line's busy.

585 Choose the correct ending. Could I leave

- that Claudia?
- to Claudia?
- line's busy.
- a message for her?
- back in ten minutes.

586 Choose the correct ending. Hello? Is

- a message for her?
- back in ten minutes.
- line's busy.
- that Claudia?
- to Claudia?

587 Choose the correct ending. I'm sorry. The

- back in ten minutes.
- a message for her?
- that Claudia?
- line's busy.
- to Claudia?

588 Choose the correct ending. Can I speak

- a message for her?
- line's busy.
- back in ten minutes.
- to Claudia?
- that Claudia?

589 Choose the correct variant: cari hesabda əmanət; вклад на текущем счете

- means of payment
- unit of account
- checking deposit
- denomination
- store of value

590 Choose the synonym of the word. depreciation

- requirement
- amortization
- distributing
- realization
- design

591 Complete the sentence: A company's gives a picture of its assets and liabilities at the end of a particular period, usually the 12 month period of its financial year.

- balance of payments
- balance sheet
- bookkeeping
- financial record
- ledger

592 . Complete the sentence: Intangible assets are...

- a company's debts to supplier, lenders
- equipment, machinery, land
- company's good reputation with existing customers and
- money in the bank, investments
- reduction in the amount

593 Complete the sentence: ... are a company's debts to supplier, lenders, and tax authorities.

- capitals
- liabilities
- marketing
- assets
- brands

594 Choose the synonym of the word "liability"

- asset
- debt
- enterprise
- payment
- balance

595 Complete the sentence. Ithe receptionist if there were any messages for me.

- asks
- ask
- asked
- have asked
- am asked

596 Choose the synonym of the word collateral

- security
- budget
- dividend
- capital
- lender

597 Choose the synonym of the expression be in the red ?

- make a profit
- make a loss
- issue a share
- make a discount
- make an account

598 Choose the correct answer: What is the bottom line?

- the final figure for profit or loss
- issuing new shares
- satisfying the needs of the consumer
- calculating of pre tax profit and pre tax loss
- providing finance for business

599 Choose the correct variant: ehtimal; вероятность

- credibility
- recession
- deviation
- expansion
- production

600 Choose the synonym of the word. repay.

- margin
- compensate
- trade
- spend
- borrow

601 Complete the sentence: Information given by a company about its financial results is financial

- reporting
- launch
- research
- property
- share

602 Complete the sentence : The final figure for profit or loss is what people call informally the

- bottom line
- balance sheet
- retail outlet
- price hike
- limited liability

603 Complete the sentence: The amount of loan capital that a company has in relations to its share capital is.....

- leverage
- payment

- property
- loan
- security

604 Complete the sentence: The sum of money borrowed is the.....

- principal
- relevant
- profit
- borrower
- percentage

605 Complete the sentence. She asked the boy what

- is his name
- was his name
- name is his
- name his was
- his name was

606 Complete the sentence. It's the thingconnects my camera to the computer.

- where
- why
- when
- which
- who

607 Choose the synonym of the word: bail out

- rescue
- wind up
- write off
- settle
- issue

608 Choose the correct variant: müdafiyə etmək, qorumaq; защищать

- benefit
- utilize
- govern
- tend
- protect

609 Choose the opposite of the word attainment

- failure
- precious
- function
- effect
- frame

610 Complete the sentence: When a company is in difficulty and cannot be saved, it.....

- goes bust
- is demoted
- gets outplacement
- hands in the notice
- recalls a product

611 Choose the synonym of the word to wind up

- to liquidate
- to promote
- to create
- to rescue
- to star

612 Choose the synonym of the word merger

- takeover
- debt crisis
- bailouts
- non-core assets
- sell-offs

613 Chose the correct answer: What is the meaning of expression filing for bankruptcy protection ?

- to increase something or make it larger
- to ask for a period of time before paying back debts.
- to stop operating as a business
- to buy other company
- to change an unsuccessful business and make it successful

614 Chose the correct answer: What is a debt burden?

- the occasion when a company fails to make debt repayment
- the occasion when a company has serious difficulty in repaying its debt.
- the occasion when a company persuades lenders to change repayment dates and terms
- the occasion when a company repays its debt or interest on it
- a company`s debt, especially when considered as a problem

615 . Match the word to its definition. Specialists who wind up the company – they sell the company`s assets and pay out what they can to creditors.

- commuter
- receivers
- bailouts
- distributors
- borrower

616 Choose the synonym of the word. collapsed

- laid off
- fired
- shipped
- applied
- crashed

617 Complete the sentence. Waitme. I'm nearly ready.

- at
- up
- of
- for
- on

618 Complete the sentence. Hurry We're late.

- in
- up
- at
- of
- on

619 Choose the synonym of the word: merge

- buy
- attempt
- share
- join
- lend

620 Complete the sentence: I have an account at the local of one of the big banks.

- branch
- stake
- collateral
- charge
- segment